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5 DISRUPTER SERIES: DIGITAL CURRENCY

6 AND BLOCKCHAIN TECHNOLOGY

7 WEDNESDAY, MARCH 16, 2016

8 House of Representatives,

9 Subcommittee on Commerce, Manufacturing,

10 and Trade,

11 Committee on Energy and Commerce,

12 Washington, D.C.

13

14

15 The subcommittee met, pursuant to call, at 11:00 a.m., in

16 Room 2123 Rayburn House Office Building, Hon. Michael Burgess

17 [chairman of the subcommittee] presiding.

18 Members present: Representatives Burgess, Lance,

19 Bilirakis, Brooks, Schakowsky, Cardenas, and Pallone (ex

20 officio).

21 Staff present: Leighton Brown, Deputy Press Secretary;

22 James Decker, Policy Coordinator, Commerce, Manufacturing, and

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23 Trade; Graham Dufault, Counsel, Commerce, Manufacturing, and  
24 Trade; Melissa Froelich, Counsel, Commerce, Manufacturing, and  
25 Trade; Giulia Giannangeli, Legislative Clerk, Commerce,  
26 Manufacturing, and Trade; Paul Nagle, Chief Counsel, Commerce,  
27 Manufacturing, and Trade; Olivia Trusty, Professional Staff,  
28 Commerce, Manufacturing, and Trade; Dylan Vorbach, Deputy Press  
29 Secretary; Michelle Ash, Minority Chief Counsel, Commerce,  
30 Manufacturing, and Trade; Christine Brennan, Minority Press  
31 Secretary; Jeff Carroll, Minority Staff Director; Caroline  
32 Paris-Behr, Minority Policy Analyst; Tim Robinson, Minority Chief  
33 Counsel; Diana Rudd, Minority Legal Fellow; and Matt Schumacher,  
34 Minority Press Assistant.

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35           Mr. Burgess. The Subcommittee on Commerce, Manufacturing,  
36 and Trade will now come to order. I will recognize myself five  
37 minutes for the purposes of an opening statement.

38           I want to welcome all of our witnesses. Good morning, and  
39 welcome to the next hearing in our Disrupter Series. Today we  
40 will be examining digital currency and blockchain technology.  
41 This technology has the potential to disrupt a whole host of  
42 industries from financial services to manufacturing, supply chain  
43 management, and to health care records, by infusing transparency  
44 and trust in traditionally closed systems.

45           This is a new technology. The White Paper describing the  
46 first public blockchain application, Bitcoin, was published in  
47 2009, and already there has been a billion dollars in capital  
48 investment over 1,000 firms, most of which are startup companies.

49           Having seen the development of email, development of the  
50 internet, transitioning of the United States economy to the  
51 digital space in the last two-and-a-half decades, I am interested  
52 to hear from our panel about what the development of blockchain  
53 technology means for the next 25 years of global commerce.

54           Bitcoin is the best-known digital currency and a good case  
55 study for the disruptive nature of the blockchain. The Federal  
56 Reserve Bank of Chicago highlighted how Bitcoin's blockchain

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57 solves two basic issues with digital currency, by controlling the  
58 creation and avoiding its duplication. Bitcoin limits an  
59 individual's ability to copy and paste new money files to double  
60 spend -- we do that in the Federal Government sometimes -- to  
61 double-spend digital wealth through advanced cryptographic  
62 signatures.

63 The solution Bitcoin presents to currency may also be applied  
64 to other asset cases, including intellectual property, mortgages,  
65 and other property records. In a way, it provides a way to create  
66 singular possession online, mimicking possession in the physical  
67 world, but with a transparent and immutable ledger recording of  
68 the possession along the way.

69 While there have been issues through the development and  
70 growth of Bitcoin, including some of the Mt. Gox issues, the  
71 technology has withstood the stress of growth to date. In the  
72 same way that the internet has transformed communications, the  
73 adoption of blockchain technology has the potential to disrupt  
74 digital asset transfers.

75 Cyber security is at the forefront of this subcommittee's  
76 activities in this Congress. It is fascinating to see the  
77 possibility of another technological revolution on the horizon  
78 that could help address the trust and security issues that are

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79 a daily challenge for individuals and companies in every sector  
80 of the United States economy.

81           However, to serve as an alternative to today's settlement  
82 mechanisms, the technology must demonstrate the scaleability  
83 needed to handle the volumes of transactions to flow through  
84 United States firms on a daily basis. I do hope our panelists  
85 will discuss their work and address the concerns about the  
86 viability of the blockchain moving forward.

87           I have heard about many potential use cases for this  
88 technology, including digital health records, where security and  
89 immutability are necessities. I would be interested to hear how  
90 blockchain technology could help individuals gain control over  
91 their health records and transparency into how those records are  
92 created and shared.

93           Today's witnesses represent a variety of interests in  
94 digital currency and blockchain technology industries. We will  
95 hear about what consumers can do today using digital currency.  
96 We will also hear about consumer protection issues that may  
97 develop. Even more exciting is the potential for consumer  
98 benefits that have yet to be realized for the firms that leverage  
99 the blockchain.

100           Currently, a number of regulatory bodies at the state and

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101 federal level have weighed in or are considering action around  
102 Bitcoin and other blockchain applications. While there are  
103 serious concerns to be addressed with the anti-money laundering  
104 effects for digital currency, we should also be cognizant of the  
105 future applications of the blockchain technology that may improve  
106 transparency in both the public and private sectors. These  
107 future applications could be stifled if the regulatory  
108 environment becomes too burdensome on small companies trying to  
109 leverage this new technology.

110           Once again, I want to thank all of our witnesses for taking  
111 time to inform and educate us about the applications and future  
112 potential of digital currency and blockchain technology. I  
113 certainly look forward to a thoughtful and engaging discussion.

114           I will yield back my time and recognize Mr. Cardenas of  
115 California as the ranking member of the subcommittee.

116           Mr. Cardenas. Thank you very much, Mr. Chairman. I would  
117 like to thank all the witnesses for coming forward today to help  
118 enlighten us about your views on what we are going to talk about  
119 in this hearing today. In this hearing, we are looking at digital  
120 currency and blockchain terms that don't often enter every  
121 conversations. Although with today's Metro shutdown, the  
122 ride-hailing services using the blockchain may have helped people

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123 get here to work today.

124 As we continue this subcommittee's Disrupter Series, we  
125 again run into the same key question -- how must yesterday's rules  
126 evolve to fit today's technology. Digital currency like Bitcoin  
127 lacks many of the features we usually associate with traditional  
128 money like the U.S. dollar. It doesn't come in paper bills. It  
129 is not issued or guaranteed by a government. Electronic  
130 transactions with digital currency may not require a bank to serve  
131 as an intermediary.

132 Digital currency has not been widely adopted in part because  
133 it has several changes. Digital currencies lack some of the  
134 protections provided for more traditional financial products.  
135 The value of currencies like Bitcoin has fluctuated wildly. Few  
136 merchants accept them at this point. Meanwhile, digital  
137 currencies have become associated with illegal transactions such  
138 as money laundering, ransomware, and the sale of illicit goods  
139 and services.

140 If digital currencies are to be widely accepted at legitimate  
141 payments, they need to provide sufficient safeguards for their  
142 users, and they need to come under an adequate regulatory regime  
143 to address unlawful use, particularly in terms of money laundering  
144 and financing of terrorism. But digital currency is really just

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145 our entry point for discussion of a more fundamental innovation  
146 -- blockchain.

147         Blockchain is this concept of a digital public ledger to  
148 track transactions. It is an innovation that can have many  
149 different applications. Blockchain could have many other  
150 applications beyond digital currency. Proponents talk about  
151 blockchain's ability to cut out intermediaries. In some cases,  
152 this could be helpful.

153         At the same time, we need to think about what we may be losing  
154 in the process of cutting out this middleman. For example, in  
155 financial transactions, the middleman is the bank, and banks have  
156 rules and reporting requirements they must follow to prevent money  
157 laundering and financing of terrorism. If the bank is cut out,  
158 we need alternative means to detect such activity.

159         While blockchain is theoretically transparent as an open  
160 ledger, permissioned blockchain, where the ledger is private or  
161 in -- excuse me, where the ledger is private or invitation-only,  
162 could potentially enable anti-competitive activity. These are  
163 not arguments against blockchain. Rather, they are challenges  
164 for developers to address as innovation moves forward.  
165 Developers have a responsibility to protect user privacy, stop  
166 fraud, and prevent use of their products for illegal activity.



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167           Carrying out these responsibilities may look different than  
168 it did for earlier products, but let's be clear. Compliance with  
169 rules to protect consumers or protect our security is not an  
170 inconvenience. It is a necessary part of participating in our  
171 economy. One of our roles on the subcommittee is to wrestle with  
172 how new technology affects consumers and interests with the law.

173           States are already figuring out how to regulate these new  
174 products and markets. Federal agencies are monitoring digital  
175 currency markets. These efforts require understanding the  
176 unique attributes of these new technologies. As we start  
177 examining this new space, I hope our witnesses can help inform  
178 our discussion and provide answers on not only how blockchain can  
179 be used but also how these uses interact with rules to protect  
180 consumers and protect security.

181           With that, I welcome our witnesses, and I look forward to  
182 the testimony today.

183           Mr. Burgess. The chair thanks the gentleman. The  
184 gentleman yields back.

185           The chair recognizes the gentleman from New Jersey, Mr.  
186 Pallone, five minutes for your opening statement, please.

187           Mr. Pallone. Thank you, Chairman Burgess. While some  
188 members surely have heard of Bitcoin, few have likely heard of

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189 the recordkeeping software underpinning it called blockchain.  
190 Today we will have the opportunity to explore the benefits and  
191 risks of using crypto-currency sometimes referred to as virtual  
192 or digital currencies. We also will get an understanding of the  
193 benefits and risks of the blockchain for financial and  
194 non-financial uses.

195 Whether using Bitcoin, the most well-known and widely used  
196 crypto-currency, or another one, peer-to-peer digital  
197 transactions have the potential to reduce fees and wait times for  
198 consumer purchases. In addition, crypto-currencies can offer  
199 advantages to underbanked and unbanked populations, especially  
200 in regions where state-backed currency is consistently unstable  
201 and traditional financial services are less accessible. They  
202 also may offer users increased privacy in comparison to  
203 traditional payment methods.

204 However, at the same time crypto-currencies raise important  
205 issues that should be explored, they are not legal tender, and  
206 their value is not guaranteed by any central authority.  
207 Therefore, they have proven to be vulnerable to price volatility,  
208 deflation, and hacking. In addition, many existing consumer  
209 protections, such as requirements that banks have systems in place  
210 to limit consumer loss and detect money laundering, may not apply

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211 to crypto-currencies.

212 For example, current law ensures that you are not responsible  
213 for unauthorized credit card charges over \$50. No such  
214 protections exist for purchases made with crypto-currency.  
215 Also, digital payments can be irreversible, making simple  
216 consumer transactions like returns and chargebacks more  
217 complicated or impossible.

218 While originally created for crypto-currency, the  
219 recordkeeping technology, blockchain, has gained enormous  
220 interest in the last few years with more than \$1 billion raised  
221 in venture capital so far. In the financial sector, firms are  
222 looking at placing stock and bond trades on the blockchain. In  
223 the non-financial arena, the full range of possibilities may be  
224 endless. Blockchain is being tested for possible applications  
225 in health care, green energy, copyright, and voting, to name a  
226 few.

227 The blockchain can automate contracts, making them faster  
228 to complete. They can increase transparency in property rights  
229 disputes and help protect intellectual property. And, in many  
230 sectors, the blockchain may improve privacy protections, reduce  
231 human error, and lower administrative costs.

232 Just as with crypto-currencies, blockchain raises important

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233 issues for us to explore. Some experts have pointed out that  
234 permission blockchains, in which only vetted and approved users  
235 can participate, may use anti-competitive tactics or price-fixing  
236 that would violate antitrust regulations. Others have suggested  
237 that the blockchain is too rigid for many potential applications.  
238 It does not include the necessary flexibilities to ensure  
239 consumers have basic rights, such as the ability to resolve  
240 disputes.

241 So I just want to reiterate that consumer protections must  
242 be considered as these new technologies are developed. I look  
243 forward to hearing from all of our witnesses about the current  
244 and future uses of crypto-currencies and the blockchain, and the  
245 consumer protections that go with them hand in hand.

246 And, again, Mr. Chairman, I thank you, and I yield back the  
247 balance of my time.

248 Mr. Burgess. The chair thanks the gentleman. The  
249 gentleman yields back.

250 Seeing no other members present who wish to give an opening  
251 statement, the chair would like to remind members that, pursuant  
252 to committee rules, all members' opening statements will be made  
253 part of the record.

254 And, again, we want to thank our witnesses for being here

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255 with us this afternoon, for taking their valuable time to testify  
256 and educate the subcommittee. Today's witnesses will have the  
257 opportunity to summarize their opening statement, followed by a  
258 round of questions from members. Our witnesses for today's panel  
259 hearing include Mr. Jerry Brito, Executive Director at Coin  
260 Center; Mr. Juan Suarez, counsel at Coinbase; Mr. Jerry Cuomo,  
261 Vice President of Blockchain Technologies at IBM; Mr. Paul Snow,  
262 Chief Architect at Factom; Mr. John Beccia, General Counsel and  
263 Chief Compliance Officer at Circle Internet Financial; Mr. Dana  
264 Syracuse, former Associate General Counsel of the New York  
265 Department of Financial Services at BuckleySandler LLP; and Mr.  
266 Matthew Roszak, Chairman of the Chamber of Digital Commerce and  
267 co-founder of Bloq, Incorporated.

268 We certainly appreciate you all being here today. We  
269 recognize the significant expertise that is before our panel  
270 today. We will begin the panel with you, Mr. Brito, and you are  
271 recognized for five minutes for an opening statement.

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272 STATEMENTS OF JERRY BRITO, EXECUTIVE DIRECTOR, COIN CENTER; JUAN  
273 SUAREZ, COUNSEL, COINBASE; GENNARO CUOMO, VICE PRESIDENT  
274 BLOCKCHAIN TECHNOLOGIES, IBM; PAUL SNOW, CHIEF ARCHITECT, FACTOM;  
275 JOHN BECCIA, GENERAL COUNSEL AND CHIEF COMPLIANCE OFFICER, CIRCLE  
276 INTERNET FINANCIAL; DANA SYRACUSE, COUNSEL, BUCKLEYSANDLER LLP;  
277 AND MATTHEW ROSZAK, CHAIRMAN, CHAMBER OF DIGITAL COMMERCE

278

279 STATEMENT OF JERRY BRITO

280 Mr. Brito. Mr. Chairman and Ranking Member, members of the  
281 committee, my name is Jerry Brito, and I am the Executive Director  
282 of Coin Center, an independent nonprofit research and advocacy  
283 center that is focused on the public policy issues facing  
284 crypto-currencies like Bitcoin and Ethereum. Our mission is to  
285 be a resource to policymakers and members of the media who want  
286 to learn more about digital currency technology and to develop  
287 legal research that meets the policy challenges this technology  
288 presents.

289 I want to thank you for inviting me to participate in this  
290 hearing. I would like to provide some background on the  
291 technology we are discussing. I would also be happy to answer  
292 any technical questions that you might have or to explain some  
293 of the regulatory activity that we have seen to date.

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294           Now, digital currencies are nothing new. They have existed  
295 for decades from Microsoft points to Facebook credits to airline  
296 miles, and neither are online payment systems new. PayPal, Visa,  
297 Western Union Pay, these are all examples. So what is it about  
298 Bitcoin and similar cryptograph-based currencies that make them  
299 unique? Bitcoin is the world's first completely decentralized  
300 digital currency, and it is the decentralized part that makes it  
301 unique.

302           Decentralized means that there is no issuer, no central  
303 authority, and there is no company, no building, no server.  
304 Before the invention of Bitcoin, for two parties to transact  
305 online, to transact electronically, always required a trusted  
306 third party, someone like PayPal or Bank of America.

307           Why was that? Well, what would an online transaction have  
308 looked like without a trust intermediary? Let's think first  
309 about a cash transaction where no third party is needed. If I  
310 hand you a \$100 bill, you now have it and now I don't, and we can  
311 verify that the transaction has taken place by looking at our  
312 hands.

313           If we try to do that online, what would that look like? Well,  
314 we would have to represent the \$100 billion digitally, and we would  
315 have to basically create a \$100 digital file, and I would attach

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316 that \$100 file to a message, much like I might attach a photo or  
317 Word document to an email, and I would send it to you.

318           You would then have the \$100 file, but what about me? When  
319 I email a Word document to you, is a document deleted from my  
320 computer? No. I retain a perfect digital copy. So if it was  
321 a \$100 file, I would retain the perfect digital copy of that same  
322 \$100 bill, and I could send it to a second person or a third person  
323 or a fourth. This is what computer scientists call the  
324 double-spending problem, and we solve that problem by employing  
325 trusted third parties like PayPal.

326           When I send you a \$100 bill using -- or, I am sorry, \$100  
327 using PayPal, I don't communicate directly with you. Instead,  
328 I ask PayPal to deduct that amount from my balance on their ledger  
329 and add it to yours. This means, however, that we must each have  
330 an account with the same party that we just. Bitcoin's invention  
331 is revolutionary, because for the first time the double-spending  
332 problem can be solved without the need for a third party. Bitcoin  
333 does this by distributing the necessary ledger among all the users  
334 of the system, via a peer-to-peer network.

335           Every transaction that occurs in the Bitcoin network is  
336 registered in a distributed public ledger which is called the  
337 blockchain. The global peer-to-peer network, composed of



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338 thousands of peers, takes the place of the intermediary. You and  
339 I can now transact online without an intermediary.

340 Now, why would one use Bitcoin instead of a traditional  
341 payment system? There are many reasons, but chief among them is  
342 because if there is no intermediary transaction costs can be  
343 lower, making Bitcoin transactions cheaper and faster than some  
344 existing systems. And perhaps more importantly, though, Bitcoin  
345 allows for new kinds of transactions that were never before  
346 feasible, including micro transactions, self-executing  
347 contracts, and other innovations.

348 Bitcoin is an open network protocol. This means that unlike  
349 PayPal or a credit card network, you don't need permission to join  
350 and transact. As a result, Bitcoin is an open platform for  
351 innovation, just like the internet itself. In fact, Bitcoin  
352 looks today very much like the internet did in 1995.

353 So some dismissed the internet then as a curiosity, but many  
354 could see that such an open platform for innovation would allow  
355 for world-changing applications to be built on top of it. Few  
356 in 1995 could have foreseen Facebook or Skype or Netflix, but they  
357 could see that all the building blocks were there for some amazing  
358 innovations. Bitcoin is like that today. We can't conceive yet  
359 what will be the killer applications on Bitcoin and open

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360 crypto-currencies, but it is pretty obvious the day will come.

361 Bitcoin faces some challenges, however, and chief among them  
362 is regulatory uncertainty, especially at the state level. If we  
363 think back again to the early internet, it was not until the  
364 government made it clear that it would pursue a light touch  
365 regulatory approach that internet innovation really look off.

366 Bitcoin today is in need of similar commitment from  
367 government. Therefore, as you consider regulatory policies that  
368 affect this infant technology, you should take care to measure  
369 their impact on continued innovation. If you need any further  
370 assistance as you consider digital currencies, please do not  
371 hesitate to contact us at Coin Center. Again, our mission is to  
372 build a better understanding of these technologies and to promote  
373 a regulatory climate that preserves the freedom to innovate using  
374 blockchain technologies. We are more than happy to connect you  
375 with the appropriate academics, experts, and practitioners in the  
376 space.

377 Thank you for your time, and I look forward to your questions.

378 [The prepared statement of Mr. Brito follows:]

379

380 \*\*\*\*\*INSERT 1\*\*\*\*\*

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381

Mr. Burgess. The chair thanks the gentleman.

382

Recognize Mr. Suarez for five minutes for your opening

383

statement, please.

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384 STATEMENT OF JUAN SUAREZ

385

386 Mr. Suarez. Chairman Burgess, Ranking Member, and members  
387 of the subcommittee, thank you very much for the opportunity to  
388 testify this morning on the role that virtual currency may play  
389 in disrupting today's financial services landscape.

390 My name is Juan Suarez, and I am counsel for Coinbase, the  
391 world's leading retail Bitcoin exchange platform. Coinbase was  
392 founded in early 2012 with the simple goal of becoming the easiest  
393 place to buy and sell Bitcoin. At the time of Coinbase's  
394 founding, one Bitcoin cost less than \$10, virtual currency had  
395 not entered the mainstream, and little to no venture capital had  
396 been invested into the industry.

397 Today, four years later, one Bitcoin is valued at several  
398 hundred dollars, several leading online merchants accept Bitcoin  
399 as a means of payment from customers all over the world, and over  
400 \$1 billion of venture capital has been invested into the space.  
401 We believe the rapid emergence of Bitcoin, together with other  
402 decentralized virtual currencies, is attributable to certain core  
403 characteristics that naturally orient the technology towards  
404 innovation and free and open use.

405 These characteristics include the following. First,

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406 decentralized virtual currencies are, by definition,  
407 distributed, meaning that perfect strangers may transact securely  
408 online without requiring the involvement of a trusted  
409 intermediary or a proprietary infrastructure. Second, virtual  
410 currencies are openly accessible via internet-connected devices  
411 anywhere in the world. And, third, decentralized virtual  
412 currencies typically operate via an open source software  
413 protocol, and any software developer can build and independently  
414 own applications that facilitate new and innovative interactions  
415 among users.

416           These characteristics are strongly reminiscent of the early  
417 internet, which began as an open network with modest  
418 underpinnings. They grew to revolutionize commerce and the way  
419 we communicate and which contributed untold billions or trillions  
420 of dollars to the United States economy.

421           Virtual currency, in our view, has the same promise. It has  
422 the fundamental capacity to expose entrenched financial services  
423 to unprecedented competition, to bring about new efficient and  
424 global consumer financial products, and, by virtue of very low  
425 marginal transaction costs, to unlock entire new industries never  
426 before realized.

427           Today we are still in the very early stages of virtual

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428 currency. The most widely adopted use of virtual currency thus  
429 far has been as an asset class for investing savings or for  
430 trading, but there are a great many additional applications of  
431 virtual currency with enormous promise.

432 And to just give you two examples, first, simply, as a means  
433 of payment for a good or service. Bitcoin rails have several  
434 advantages relative to customary online payment methods.  
435 Bitcoin is truly global, so a merchant can immediately accept  
436 payment from customers worldwide. Bitcoin is a push payment  
437 method. A merchant need not collect, and a customer need not  
438 provide sensitive payment credentials to settle a transaction.

439 This reduces proliferation of a customer's personal  
440 information and reduces the risk of catastrophic data breaches.  
441 And as a push payment, like handing over cash, there can be no  
442 fraudulent reversals, which cost online merchants billions of  
443 dollars in avoidable losses each year. This translates into  
444 savings.

445 Today, prominent payment processors that have integrated  
446 Bitcoin payment rails advertise processing fees less than  
447 one-third the cost of fees charged by those same processors to  
448 process card transactions. A second use case is remittance for  
449 peer-to-peer payments. Bitcoin and derivative technologies

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450 enable transactions that can be processed and settled at a cost  
451 of pennies, in some cases even less.

452 As of the time of this testimony, the fee associated with  
453 an average Bitcoin transaction is in the range of approximately  
454 10 cents or below. That means a consumer can send, for example,  
455 \$100 worth of Bitcoin anywhere in the world for just a few pennies.  
456 Today that same transaction would cost consumers around the globe  
457 on average more than \$7 using conventional remittance services.

458 These and many other applications of virtual currencies are  
459 being actively pursued by thousands of developers all around the  
460 world, and we anticipate enormous innovation and growth in the  
461 virtual currency economy in coming years. And through the hard  
462 work of companies like Coinbase, together with core development  
463 teams, we can ensure that this innovation occurs in a safe and  
464 secure manner with cooperation among industry, consumer  
465 protection agencies, policymakers, and law enforcement.

466 Thanks very much, and I look forward to any questions you  
467 may have.

468 [The prepared statement of Mr. Suarez follows:]

469

470 \*\*\*\*\*INSERT 2\*\*\*\*\*

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471

Mr. Burgess. The chair thanks the gentleman.

472

Mr. Cuomo, recognized for five minutes for your opening

473

statement, please.



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474 STATEMENT OF GENNARO CUOMO

475

476 Mr. Cuomo. Good morning, Chairman Upton, Ranking Member  
477 Pallone, Chairman Burgess, Ranking Member Schakowsky, and members  
478 of the subcommittee. My name is Jerry Cuomo, and I am the Vice  
479 President for Blockchain Technologies at IBM. And thank you very  
480 much for the opportunity to testify this morning.

481 We at IBM believe that blockchain is a revolutionary  
482 technology. With blockchain we can reimagine many of the world's  
483 most fundamental business interactions, and at the same time open  
484 the door to new styles of digital interactions that we have yet  
485 to even imagine. You are wise to include blockchain in your study  
486 of disruptive technologies, because blockchain has the potential  
487 to vastly reduce the cost and complexity of getting things done  
488 across industries, government agencies, and social institutions.

489 I also want to tell you what blockchain is not. It is not  
490 Bitcoin, the crypto-currency. While blockchain is the core  
491 technology that enables Bitcoin to operate, it can be used for  
492 entirely different purposes. Whereas Bitcoin operates as an  
493 anonymous network, blockchain can be used as a trusted network  
494 to handle interactions with known parties.

495 It is our strong feeling that the benefits of blockchain are

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496 realized in its broadest use, across the broadest set of  
497 industries, from supply chain to trade settlement, from tax to  
498 land deeds, birth certificates and social security. This morning  
499 my testimony makes four points, which I will summarize now.

500 The first point is about how blockchain changes the game.  
501 At the center of a blockchain is the notion of a shared ledger.  
502 Think of this as one of those little black accounting books.  
503 However, this book has seemingly magical properties. You see,  
504 members of a blockchain network each have an exact copy of the  
505 ledger. New entries in the ledger are instantaneously propagated  
506 throughout the network. Therefore, all participants in an  
507 interaction have an up-to-date ledger that reflects the most  
508 recent transactions, and the transactions, once entered, cannot  
509 be changed.

510 Now, let me tell you why and how blockchain actually changes  
511 the game. Transactions can now be settled instantaneously versus  
512 in days. Cost is reduced due to elimination of middlemen. And  
513 because of how these transactions are stored on the ledger, the  
514 chances of tampering and collusion are greatly reduced.

515 My next point is blockchain technologies must be made  
516 enterprise-ready. The core blockchain technology must focus on  
517 security and privacy concerns that arise within enterprise use

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518 cases. In addition, computer systems and networks must be  
519 architected so they scale up and can handle immense volumes of  
520 transactions. Simply put, we in IBM are openly working with a  
521 group of industry collaborators to build a new blockchain from  
522 the ground up, with privacy, confidentiality, scalability, and  
523 auditability, front and center. This is what enterprise-ready  
524 means, which leads me to my third point.

525         Blockchain must be open. For blockchain to fulfill its  
526 potential, it must be based on non-proprietary technology. And  
527 doing so will encourage broad adoption and ensure compatibility  
528 and interoperability of systems. Specifically, this  
529 enterprise-ready blockchain must be built using open source  
530 software with a combination of liberal licensing terms and strict  
531 governance. Only with openness will blockchain be widely adopted  
532 and enable innovation.

533         We are participating with over 30 industry players in the  
534 Hyperledger Project led by the Linux Foundation to create an open,  
535 enterprise-ready blockchain.

536         And my last point is blockchain will greatly benefit from  
537 government participation. Blockchain holds the promise of  
538 enabling more effective interactions between government and  
539 business. For example, working as an invited member of an

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540 enterprise blockchain, government agencies could be able to  
541 better collaborate in financial and commercial systems, and spot  
542 potential problems before they become critical, regarding  
543 everything from tax to land use.

544 So it is critical that U.S. companies and government agencies  
545 lead the world in demonstrating the potential of blockchain.

546 Now, I should add that blockchain isn't the answer to  
547 everything. There will be situations where it will improve  
548 efficiencies, but there will be others where it is simply not a  
549 good fit. Furthermore, we should not underestimate the technical  
550 and organizational challenges of building and adopting blockchain  
551 systems.

552 Blockchain is a classic emergent technology, but it is so  
553 strikingly different from what people are used to that many  
554 leaders are adopting a wait-and-see attitude. Now, we applaud  
555 judicious caution, but now is the time to quickly assess the  
556 potential of blockchain and begin experimenting. Therefore, we  
557 urge Congress and the Obama administration to study and discover  
558 the best uses of blockchain for the U.S. government.

559 We also want to pay attention to regulatory approaches to  
560 maximize its potential while protecting the interest of citizens.  
561 Blockchain may have begun its existence as the underpinning of

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562 the crypto-currency, but now it stands in the open, a powerful  
563 tool ready to serve business and society.

564 And thank you again for your invitation and I would be glad  
565 to answer any questions you have.

566 [The prepared statement of Mr. Cuomo follows:]

567

568 \*\*\*\*\*INSERT 3\*\*\*\*\*

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569

Mr. Burgess. The chair thanks the gentleman.

570

Mr. Snow, you are recognized for five minutes, please.

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571 STATEMENT OF PAUL SNOW

572

573 Mr. Snow. Thank you, Chairman Burgess and members of the  
574 subcommittee for the opportunity to testify before you today. I  
575 am Paul Snow, the Chief Architect of Factom, a protocol to provide  
576 blockchain solutions to a wide range of problems above and beyond  
577 simple currency transactions.

578 Let me do something strange here. I am a developer, and so  
579 I am going to talk to you about what a blockchain really is and  
580 --

581 Mr. Burgess. Mr. Snow, I hate to interrupt. Just be sure  
582 your microphone is on. I think --

583 Mr. Snow. You know, I might be on now. Do I need to reset?  
584 Okay.

585 Well, I am going to do something strange here, and I am going  
586 to try to help you guys be developers like I am. I am going to  
587 actually explain to you what a blockchain is. Okay?

588 First and foremost, if you don't understand hashing  
589 functions, you will never understand blockchains. Now that is  
590 scary, so let me tell you what a hashing function is. any piece  
591 of data at all -- a picture, a video, even your signature, your  
592 address -- any piece of data at all can be mathematically

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593 constructed to create a very small fingerprint, and that  
594 fingerprint is unique for that piece of data.

595 If I make one little change to that data, I will get a  
596 completely different fingerprint, and no fingerprint of any two  
597 data sets, no hash of two different data sets, has ever matched.  
598 This is called no collisions. There is no collisions. So  
599 fingerprint, certain data. Change it, break the fingerprint.

600 Now, we talk about blockchains, so what is a block? Well,  
601 block is a lot of data. It is a lot of transactions, but it could  
602 also be records, it could be records for a mortgage, it could be  
603 the process by which you validate a land title in a land titling  
604 system. It is just a bunch of data.

605 Now, we make blocks. We take a bunch of this data, and we  
606 put it together. That is a block. And guess what we do to it?  
607 We hash it. Now, what have we done when we hashed it? We have  
608 created a block of data you never get to change again, because  
609 if you change it, you will break the hash.

610 Now, what do we do with a hash? Well, we will put it in the  
611 next block, and then we will collect some more data. Now, that  
612 is the chain in blockchain. It is a chain of blocks completely  
613 tied down and secured against any modification in the future by  
614 the hash that is in the next block in the chain. And as I progress



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615 and collect more data, nobody gets to change the past, and that  
616 is really the magic of blockchain.

617           So what can I do with blockchains? I can do a lot of stuff.  
618 Can I secure a lot of data? Well, yes, because there is this other  
619 trick we can do with hashes, and that is we can have a tournament.  
620 How many of you have been to a tournament before? Have you ever  
621 seen a tournament bracket? You can follow your team all the way  
622 from the beginning, competing against thousands of other teams,  
623 all the way to its winner slot. Your team always wins, right?  
624 All the way to the winning slot and all I have to consider is that  
625 team and the team -- the games it plays in. I don't have to look  
626 at all of those other participants.

627           Ms. Schakowsky. Can Cub fans do that, too?

628           Mr. Snow. What is that?

629           Ms. Schakowsky. Can Cub fans --

630           Mr. Snow. Cub fans, yes, they can. Sometimes the chain is  
631 a little shorter.

632           So the idea is I can take a ton of data, and I can create  
633 one -- I can combine -- instead of games that are hashes, I can  
634 end up with one has at the end that secures a ton of data, and  
635 there is a small path to any piece of data that proves that data  
636 hasn't changed. I don't have to look at everything.

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637 Factom is built on that. That is the protocol that I am  
638 building, and I build a collection of these Merkle Trees, these  
639 tournament brackets, for data that is collected, and I place that  
640 hash in a public witness. And the public witness in this case  
641 is Bitcoin blockchain, because it has the most secure data  
642 structure on the planet right now.

643 But we can also go put it in IBM's Hyperledger or in Ethereum  
644 or many other blockchains, and we create a basis by which you can  
645 write an application that runs in the context of a private chain  
646 within all the security that we need for some applications. And  
647 it can access vast sums of data, like weather data, like  
648 transactions on exchanges, huge sets of data, and prove that that  
649 data is historically correct and accurate. And that is basically  
650 the power of the blockchain is to create histories that you can  
651 trust that can be validated and verified and can be used across  
652 many different systems.

653 And I will be happy to answer any questions anybody has. And  
654 if you want to apply as a programmer, I can certainly talk to you  
655 about that, too. Thank you very much.

656 [The prepared statement of Mr. Snow follows:]

657

658 \*\*\*\*\*INSERT 4\*\*\*\*\*

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659           Mr. Burgess. Yes. Not likely. Mr. Beccia, you are  
660 recognized for five minutes, please. The chair thanks the  
661 gentleman.

662           Mr. Beccia is recognized.

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663 STATEMENT OF JOHN BECCIA

664

665 Mr. Beccia. Thank you, Chairman Burgess, Ranking Member  
666 Schakowsky, and members of the subcommittee. My name is John  
667 Beccia, and I am General Counsel and Chief Compliance Officer for  
668 Circle Internet Financial. We are a consumer company focused on  
669 making payments more secure, safe, and simple.

670 Circle is a member of the Electronic Transactions  
671 Association, the leading trade association for the payments  
672 industry. I am grateful to be part of the subcommittee's  
673 Disrupter Series. The blockchain represents one of the most  
674 important technical innovations of our time. It has potential  
675 to impact myriad industries, retail, media, health care,  
676 government, and energy, but today I am going to focus, really,  
677 on how the blockchain can impact financial services, talk a little  
678 bit about the benefits, risks, and the regulatory environment.

679 There is no question that payments can be improved.  
680 Traditional payments are controlled by networks that charge fees  
681 for transactions and have cumbersome processes that are subject  
682 to data breaches. Digital currency holds promise to improve  
683 payments, since there is no central authority and the value is  
684 stored across a distributed network.

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685           So what are the benefits? For consumers, it can be used in  
686 a variety of transactions. It can be used to split a lunch tab  
687 with your co-workers, a mother sending funds to a daughter in  
688 college, or someone sending money to a relative overseas.  
689 Digital currency makes these transactions simple, less costly,  
690 and secure, and it also provides instant access to funds. It also  
691 offers privacy, because on the blockchain personal information  
692 is not disseminated.

693           Digital currency has the ability to reach unbanked and  
694 underserved communities. Cross-border transactions are offered  
695 at a fraction of the cost of typical remittance fees. Merchants  
696 also like this technology because of the benefits. It is not  
697 subject to interchange fees, chargeback risks, or the liability  
698 of storing customer information.

699           Blockchain technology is still in its infancy. While there  
700 are over 12 million people with digital wallets, more than 100,000  
701 merchants accepting Bitcoin, and nearly 200,000 daily  
702 transactions, the majority of consumers are still learning about  
703 the benefits of Bitcoin. Like any other technology on the  
704 internet, adoption is going to take some time.

705           At Circle, we believe that money should be exchanged freely,  
706 the same way people exchange other information over the internet,

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707 whether it is photos, messages, et cetera. Our social payments  
708 application allows consumers to make payments in multiple  
709 currencies on the Circle platform and to anyone anywhere in the  
710 world on the blockchain. It also is done in a fun mobile  
711 experience that uses tools like GIFs, emojis, and photos.

712 Incubation and blockchain testing among firms of all sizes  
713 is really setting the stage for the expansion of financial  
714 products, economic growth, and job creation. Now, there are some  
715 risks associated with digital currency, and I am sure you have  
716 heard about those risks, and the industry has worked very  
717 diligently to address those risks.

718 First, digital currency is subject to money laundering.  
719 Unfortunately, global AML laws are updated and really should be  
720 revised to account for 21st century technology. The transparent  
721 nature of the blockchain, however, provides us some more  
722 transparency to detect illicit activity. The industry has  
723 created risk management systems which are really innovative and  
724 have collaborated quite a bit with government to address these  
725 risks.

726 Second, which I believe is important to this committee,  
727 consumer education and protection is vital. The CFPB and the FTC  
728 have issued advisories on digital currency. Companies in this

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729 space should have disclosures to provide clear language about  
730 fees, risks, obligations, and dispute resolutions. Consumers  
731 need to know their funds are secure, and that is why our customers  
732 have FDIC insurance protection if they are holding dollars in  
733 their account, and we have also secured private insurance for  
734 those customers who are holding digital assets.

735 Third, those digital assets really need to be protected, so  
736 companies like us who are acting as custodians need to have  
737 best-in-class protocols to ensure that we are protecting digital  
738 assets whether they are online or offline. And that is why we  
739 support the White House's recently announced Cyber Security  
740 Action Plan and feel that companies should work to make sure that  
741 all financial transactions are safe.

742 The regulatory environment for digital currency has evolved  
743 quite a bit over the last couple years. For companies like  
744 Circle, we need to be registered as a money transmitter at the  
745 federal level as well as licensed state by state. Whereas states  
746 like California have pending legislation on digital currency, New  
747 York has created their own BitLicense, and that was finalized last  
748 year.

749 We are currently the one and only company that does have a  
750 BitLicense, and we take that responsibility very seriously. In

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751 addition, the Conference of State Bank Supervisors are coming out  
752 with regulatory principles, or have come out with principles, in  
753 an attempt to provide clarity among the states.

754 While we are encouraged by the regulatory framework, there  
755 is work to be done. Regulatory uncertainty and/or regulatory  
756 arbitrage makes it difficult for businesses to utilize this  
757 service and for consumers to feel confident in the service. We  
758 also encourage Congress to consider more efficient charter  
759 choices, both the digital currency-based firms as well as FinTech  
760 firms in general.

761 Disruption in payments is happening now. The lessons  
762 learned from digital currency and financial services can be  
763 applied to other industries, and we look forward to discussing  
764 that with you in question and answers.

765 Mr. Chairman, this concludes my testimony. I look forward  
766 to answering any questions you may have. Thank you.

767 [The prepared statement of Mr. Beccia follows:]

768

769 \*\*\*\*\*INSERT 5\*\*\*\*\*



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770

Mr. Burgess. The chair thanks the gentleman.

771

Mr. Syracuse, you are recognized for five minutes.

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772 STATEMENT OF DANA SYRACUSE

773

774 Mr. Syracuse. Mr. Chairman, Ranking Member Schakowsky, I  
775 thank you for inviting me here to speak today. My name is Dana  
776 Syracuse. I am counsel at BuckleySandler LLP, and I am the former  
777 Associate General Counsel of the New York State Department of  
778 Financial Services, which is the principal financial services  
779 regulator in New York State.

780 While I was there, I was responsible for helping to lead  
781 several initiatives, including bringing enforcement matters  
782 against some banking institutions for AML/BSA failures and  
783 violations of OFAC sanctions programs, helping to lead the  
784 department's effort in the area of cyber security, and also  
785 helping to lead the department's efforts in the area of regulation  
786 of emerging payment systems, including Bitcoin, blockchain, and  
787 my current practice at BuckleySandler focuses on these same areas.

788 For the sake of clarity, I want to break out what the  
789 regulatory environment looks like in the area of the payment  
790 system around Bitcoin, separate and apart from blockchain. I  
791 agree with my fellow panelists that the Bitcoin payment system  
792 really is revolutionary and has the power to bring into the  
793 financial fold the unbanked, the underbanked, and those who may

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794 not have the benefit of a modern banking system.

795 It also has the possibility of being the catalyst of driving  
796 the modernization of our Apollo era payment system into one that  
797 is faster, less expensive, and more reliable. But the challenges  
798 faced by regulators in this new era is going to be how to create  
799 the appropriate guard rails that protect consumers, prevent money  
800 laundering, and impose proper cyber security standards while at  
801 the same time not hindering innovation.

802 In New York, with the drafting of the BitLicense, where we  
803 came out was not regulating Bitcoin, not regulating the underlying  
804 blockchain protocol, but rather taking a functional approach and  
805 regulating those who are acting as financial intermediaries,  
806 meaning those who are put, in essence, in a position of trust.  
807 So that includes the law companies, exchangers, and transmitters.

808 And because of the kinds of functionality that they were  
809 offering, the regulation, therefore, imposes certain  
810 capitalization requirements, anti-money laundering  
811 requirements, cyber security, which I think the importance of  
812 cannot be understated, and the other challenge is how to do this  
813 while at the same time continuing to help foster innovation.

814 And that is why the BitLicense has an on ramp for smaller  
815 companies, and it is something that I would encourage any other

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816 states or regulatory bodies that choose to step into this area  
817 also include, because the fact of the matter is, you know, this  
818 is an area that has a tremendous amount of innovation, and it is,  
819 I believe, unreasonable and could be a hindrance to innovation  
820 to potentially saddle companies like that without outsized  
821 compliance functions that may not necessarily equate with the  
822 potential dangers that are there.

823 I also believe that a uniform approach would -- across all  
824 the states would be a good goal. The Uniform Law Commission has  
825 an effort underway right now, and Mr. Beccia mentioned the CSBS  
826 model framework as another example.

827 Now, turning to blockchain, you know, there is -- the  
828 blockchain is the underpinning backbone architecture on which  
829 different applications can be built, Bitcoin being the most  
830 well-known. There is significant interest in the way banks and  
831 clearinghouses and exchanges may use blockchain to transform  
832 existing business models, whether they be through closed systems  
833 or on the public blockchain.

834 Significant time and money is being spent in understanding  
835 this. While blockchain is new, the kinds of functionalities that  
836 are going to come out of it -- securities clearing, identity  
837 management -- those are not. So the question that needs to be

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838 asked is, you know, when these new functionalities arise, is there  
839 an existing regulatory framework that already answers the  
840 question or meets the concerns, if it is for protection concerns,  
841 the AML concerns, that government and regulators could  
842 potentially have.

843           The other important thing to take away from this is that  
844 regulation around the blockchain protocol itself would be a  
845 hindrance to innovation. It is ill understood right now,  
846 companies that are doing some of the creative work in there haven't  
847 reached I would call it market adoption yet sufficient to say that  
848 it is worth the candle of potentially saddling them with burdens  
849 that they don't need.

850           In conclusion, you know, regulation in the area needs to be  
851 smart. It needs to be the result of study. And I thank you and  
852 look forward to your questions.

853           [The prepared statement of Mr. Syracuse follows:]

854

855 \*\*\*\*\*INSERT 6\*\*\*\*\*

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856

Mr. Burgess. The chair thanks the gentleman.

857

Mr. Roszak, you are recognized for five minutes for an

858

opening statement, please.

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859 STATEMENT OF MATTHEW ROSZAK

860

861 Mr. Roszak. Good morning, and thank you, Chairman Burgess  
862 and the distinguished subcommittee for the invitation to testify  
863 today. I would also like to commend your staff for the thoughtful  
864 engagement going into today's hearing.

865 My name is Matthew Roszak, and I am pleased to be here on  
866 behalf of the Chamber of Digital Commerce where I serve as  
867 Chairman. The Chamber is the world's largest trade association  
868 representing the blockchain industry. Through education,  
869 advocacy, and working closely with policymakers, regulators, and  
870 industry, our goal is to develop a pro-growth legal environment  
871 that foster innovation, jobs, and investment.

872 I am from Chicago, and I have been working as a venture  
873 capitalist and technology entrepreneur for 20 years, deploying  
874 over a billion dollars of capital and founding a dozen companies  
875 during my career. I have also invested in over 20 blockchain  
876 companies through my firm, Tally Capital, and more recently I  
877 co-founded a software company called Bloq, with Jeff Garzik, a  
878 technology visionary and core developer of Bitcoin.

879 Blockchain technology has captured the imagination of  
880 thousands of innovators around the world and created what I call

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881 a generational opportunity for entrepreneurs and investors.  
882 That translates into once in a lifetime. So think railroads,  
883 automobiles, telephony, and the internet. It has the potential  
884 to play on that scale or even greater. From the recent covers  
885 of the economists and Bloomberg, if it feels like you are reading  
886 about blockchain everywhere, well, it is because you are, and  
887 there is a good reason for that.

888 The technology of money has evolved over the centuries from  
889 shells, wampum, salt, tally sticks, gold, and paper currency, to  
890 bits and bytes. Today banking and finance are in the process of  
891 being redefined as blockchain technology is creating an entirely  
892 new operating system for money and poised to be one of the most  
893 important inventions in the history of finance.

894 Trusted intermediaries will soon be disrupted and  
895 decentralized peer-to-peer networks will blossom reducing tons  
896 of friction and saving billions in transaction costs while  
897 unlocking financial access to the entire world, yet we are still  
898 in the early days akin to the dial-up phase of the internet.

899 In terms of Bitcoin's state of the union, and taking a famous  
900 quote from Charles Dickens' A Tale of Two Cities, "It was the best  
901 of times; it was the worst of times." This very much applies to  
902 Bitcoin today. Despite some of the sensational headlines,



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903 investment and innovation in this industry has grown at an  
904 incredible pace. Venture capital surpassed a billion dollars  
905 last year, with some of the best and brightest entrepreneurs and  
906 professionals from Silicon Valley to Wall Street to K Street all  
907 racing in, along with over 100,000 merchants accepting Bitcoin  
908 for goods and services.

909 Bitcoin is indeed alive and well. And also named companies,  
910 such as Citibank, Deloitte, Foxconn, IBM, PwC, Microsoft, NASDAQ,  
911 and many more have all dedicated significant resources to  
912 exploring blockchain technology.

913 I would also like to highlight a challenge the Bitcoin  
914 community is currently facing. Something tells me this committee  
915 might be able to relate. Making decisions in a decentralized  
916 system is not easy. Bitcoin is experiencing significant growing  
917 pains as the number of transactions are increasing exponentially.  
918 This is a clear indicator of Bitcoin's success and a testament  
919 to its global adoption.

920 Now, the challenges reside in how to best increase the  
921 throughput of the system in order to support greater transaction  
922 volumes. Unlike a government or company, there are no members  
923 of Congress in Bitcoin, nor a CEO or board. That is all  
924 purpose-built and part of the fundamental power and beauty of

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925 Bitcoin's math-based composition.

926           However, when there is friction in decision-making, that  
927 gridlock can sometimes be overwhelming, if the debates, fights,  
928 and passions involved are in many ways a feature of the system  
929 and not a bug. There is an opportunity on the horizon to create  
930 an open forum for building consensus with more constructive ways  
931 to outline goals, priorities, and risks, which would serve as an  
932 important barometer for stakeholders in the ecosystem. And there  
933 are plenty of well-known platforms to draw from, including W3C,  
934 ICANN, Wikipedia, Linux, and even the United Nations, where  
935 certain best practices can be explored and leveraged.

936           Extremely talented and brilliant people have solved some of  
937 Bitcoin's toughest problems. These statesmen usually work as  
938 volunteers, purely out of love for the technology. Through their  
939 Herculean efforts, the system's features, security, and  
940 especially its resilience have all improved dramatically. The  
941 system stresses, heals, learns, and evolves.

942           In conclusion, the amount of financial and intellectual  
943 capital being poured into this ecosystem, I see incredible promise  
944 and opportunity, especially with hundreds of startups betting  
945 their lives on blockchain, and believe this new technological  
946 frontier has the potential to benefit society and industry with

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947 privacy, security, and the freedom of conveyance of data, which  
948 in my mind ranks up there with life, liberty, and the pursuit of  
949 happiness.

950 Thank you very much.

951 [The prepared statement of Mr. Roszak follows:]

952

953 \*\*\*\*\*INSERT 7\*\*\*\*\*

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954           Mr. Burgess. The chair thanks the gentleman and thanks all  
955 of our witnesses. We will move into the Q&A part of the hearing.  
956 Each member will have five minutes, and we will go one round and  
957 perhaps longer. We may have a series of votes that interrupts  
958 us, but let me recognize myself for five minutes.

959           Mr. Syracuse, very fascinating testimony from all of you,  
960 but yesterday a situation was brought to my attention where  
961 someone was -- a crime was committed, and the crime was committed  
962 using something called ransomware, which I did not know about  
963 until yesterday. It is a fairly interesting technology that I  
964 guess criminals have developed, and the payment was instructed  
965 to be made in Bitcoins.

966           Now, it wasn't like a bag of Bitcoins be taken down to the  
967 wharf and left under a boat. It was, you know, where do you go  
968 with this stuff? And when I questioned, you know, "Well, why  
969 don't you just follow the digital trail?" he was like, "You can't  
970 do that." So can you kind of enlighten me and the subcommittee  
971 on what are saw of the law enforcement aspects here?

972           Mr. Syracuse. Sure. I mean, I think that there are a couple  
973 of things going on in that story. You know, firstly, virtual  
974 currency, Bitcoin, it is highly traceable. There are services  
975 in place that regulators and law enforcement have and need to

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976 educate themselves of if this is going to be regulated that allow  
977 one to follow using blockchain forensics, the flow of funds from  
978 one exchange to another or from wallet to wallet.

979 The issue also is, at a certain point, that person is going  
980 to need to exit and get Fiat out. So that speaks to the importance  
981 of making sure that the exchanges -- the entry points and the exit  
982 points, the on ramp and off ramp -- are regulated. And also, that  
983 story, it is less about virtual currency and Bitcoin.

984 You know, Bitcoin is used as cash which can be used in  
985 criminal enterprise. Doesn't mean that you -- they kind of  
986 outlawed that, but it is a story about cyber security, and a larger  
987 conversation that needs to be had around regulation in that area  
988 and creating proper standards there.

989 Mr. Burgess. You know, maybe I have watched too many crime  
990 dramas on TV, but it seems like Clint Eastwood would have put an  
991 ink cartridge into the bag of money that stained the dollar bills,  
992 so that anyone knew when they were pushed across the counter that  
993 this guy is the criminal. Is there any way technologically to  
994 attach that sort of detection device to the Bitcoin transaction?

995 Mr. Syracuse. I think that there are coins that are known  
996 now that have been used in criminal enterprises that are, in  
997 essence, marked. But, yes, they can be programmed in such a way.

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998 But the key thing is to make sure that these blockchain forensic  
999 tools are being utilized, so you could follow it, so you could  
1000 trace the funds.

1001 Mr. Burgess. Well, you know, again, that was interesting.  
1002 That case just literally came before me yesterday as we were  
1003 preparing for this hearing today.

1004 Mr. Brito, did you have something you wanted to add to that?

1005 Mr. Brito. Sure. One thing to keep in mind about  
1006 ransomware, which is a very serious problem, is that it predates  
1007 Bitcoin and decentralized digital currencies. We have seen  
1008 ransomware as far back as 20 years, and what makes ransomware  
1009 possible today is three things.

1010 It is a breach of a computer. Essentially, you get hacked.  
1011 Number two, cryptography. Essentially, your files on your  
1012 computer aren't encrypted, so you no longer have access to them.  
1013 And, number three, it is a payment method. So in this case it  
1014 is Bitcoin. So you can pay the person who is in ransom.

1015 Of those three things that are necessary for ransomware,  
1016 encryption and digital currencies have incredible potential, you  
1017 know, good uses, right? So cryptography is what keeps our bank  
1018 balances safe. Digital currency, as we have talked, is what makes  
1019 it possible.

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1020           The third component, though, the breach, the hack, the lack  
1021 of cyber security, that is where the real concern is. And I am  
1022 happy to say that, in conjunction with the CDC, Coin Center and  
1023 a lot of the companies in this space have created something called  
1024 blocktion lines, which is a public-private forum between law  
1025 enforcement and the companies in this space to begin to discuss  
1026 and educate law enforcement about how they can do this kind of  
1027 tracking to reach -- you know, get the bad guys.

1028           Mr. Burgess. Are there places a criminal can go, countries  
1029 to which they can go, where these traceability aspects are muted  
1030 or disrupted?

1031           Mr. Brito. So the traceability of the coins, as it were,  
1032 on the network cannot be compromised. You can still trace the  
1033 coins. The problem is that the off ramp and on ramp may be in  
1034 a country that is not cooperating with law enforcement in other  
1035 countries. But that, again, is an issue not of Bitcoin's issue,  
1036 of cooperation between law enforcement.

1037           Mr. Burgess. Mr. Suarez, just briefly let me ask you, how  
1038 do you determine the value of a Bitcoin? Is it all one unit size,  
1039 or what is -- are there various sizes?

1040           Mr. Suarez. Well, the value of Bitcoin is determined in the  
1041 same way that the value of really any kind of digital asset or

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1042 commodity is determined, which is effectively through supply and  
1043 demand. And so the price of Bitcoin on the coin-based platform  
1044 today, which is probably something in the low \$400 range, is really  
1045 just a function of how many people are willing to purchase Bitcoin  
1046 and how many people are willing to sell it.

1047 To your question about fractions of a Bitcoin, the reality  
1048 is you can transfer fractions of a Bitcoin, very tiny fractions  
1049 of a Bitcoin, just as easily as you can a full Bitcoin, or many  
1050 Bitcoin. And that opens up very exciting possibilities.

1051 So, for example, one of the issues I think that was discussed  
1052 today is the concept of micro payments online where I can viably  
1053 send you two pennies worth of value or 10 pennies or 50 cents worth  
1054 of value because I am going to tip you because I like a comment  
1055 that you made on my internet form, for example. And that is not  
1056 a technology or that is not a payment form that is viable today,  
1057 because the cost of those smaller payments would exceed the value  
1058 of that transfer. So we can transact in tiny fractions of a  
1059 Bitcoin.

1060 Mr. Burgess. That is very interesting.

1061 The chair recognizes Ms. Schakowsky of Illinois, five  
1062 minutes for questions.

1063 Ms. Schakowsky. Thank you, Mr. Chairman. I apologize for



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1064 being late. I did get to hear most of the testimony.

1065 I wanted to ask questions about consumer protection also and  
1066 financial fraud and abuse. There is all kinds of protections set  
1067 up to guard against financial fraud and abuse through traditional  
1068 currency transactions. Banks can flag suspicious activity and  
1069 limit withdrawals, which make it harder for a thief or a fraudster  
1070 to empty out our bank accounts.

1071 And I understand that those kinds of checks may not be in  
1072 place for digital currency, but I did -- and another example would  
1073 be that the consumer protections required by the Truth in Lending  
1074 Act may not apply to loans or credits of digital currency, raising  
1075 questions about transparency and about fairness.

1076 So, Mr. Syracuse, I wanted to ask you, you have experience  
1077 in the public sector and in this kind of regulation. If a consumer  
1078 needs to contest a purchase made, for example, with Bitcoin, say  
1079 the product they bought is defective or the service was never  
1080 performed, are they protected in the same ways that they would  
1081 have been if they had used a credit card or a debit card?

1082 Mr. Syracuse. Not necessarily. But depending on what  
1083 exchange or what facilitator they are using, they may have those  
1084 policies in place. You know, I would be curious to -- the answer  
1085 is not necessarily.

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1086 Ms. Schakowsky. Not necessarily. And are those kinds of  
1087 risks, then, disclosed? Do consumers --

1088 Mr. Syracuse. Yes.

1089 Ms. Schakowsky. -- make assumptions, do you think?

1090 Mr. Syracuse. Yes. So under the BitLicense, there are  
1091 certain enumerated disclosures that need to be made. So  
1092 disclosures about volatility, disclosures about the  
1093 irreversibility of a transaction, they have to be made.

1094 Ms. Schakowsky. And in what form -- you know, I get all of  
1095 these privacy disclosures and all of these things that just say  
1096 "punch agree" if you agree?

1097 Mr. Syracuse. Well, that is the issue is at what point does  
1098 one kind of turn a blind eye to it? And then the other issue is,  
1099 in this digital environment, you know, how much information can  
1100 one actually absorb in that little screen? You know, I think that  
1101 there should be a conversation around what consumer protection  
1102 looks like in the digital age as our banking functions shift from  
1103 brick and mortar to an increasingly mobile environment. I think  
1104 it is going to be kind of a necessary area to roll up our sleeves.

1105 Ms. Schakowsky. And what are those things, other ways that  
1106 the digital currency exchanges and wallets can be better  
1107 protected, and what would that look like? Sure. Mr. Snow, sure,

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1108 and then Mr. --

1109 Mr. Snow. I would like to change the conversation just a  
1110 little bit, because it is in fact true that digital currency is  
1111 non-refund -- what am I trying to say? Non-reversible, yes. It  
1112 is a non-reversible transaction. But blockchains do have the  
1113 potential for the consumer to have a much more assured  
1114 understanding of what they are purchasing.

1115 So let me tell a really short story about a friend of mine  
1116 who builds computer parts on a sideline. He is retired, so now  
1117 he spends hours and hours in a bedroom building little kits. It  
1118 is what intel engineers do, I guess.

1119 And one of his parts, if it is not an authentic part, the  
1120 whole board that he creates, bricks, it kills itself. And he can  
1121 work at it, beat on it, and bring it back to life, but his customers  
1122 get really upset if it has a non-authentic part on his board. So  
1123 he bought a bunch of chips from Alibaba, you know, the Chinese  
1124 eBay sort of thing, and they assured him he was getting valid  
1125 chips. And he put them on the board, and they weren't valid.

1126 And then when he goes to their consumer protection group,  
1127 the manufacturer always wins. Therefore, he just had to go find  
1128 some more parts and replace all these chips.

1129 Now, here is where the blockchain can help you. Because you

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1130 can create a public notified ledger of where parts came from, the  
1131 manufacturer of the real genuine part could have put on a chain,  
1132 "These are parts I have sold to Company X." And Company X could  
1133 put on that same chain that it sold these parts to Company Y.

1134 And then Company Y could be the guy that my engineer friend  
1135 is talking to, and he says, "I want authentic parts," and they  
1136 say, "Yes, you have these three parts. And, see, they are in this  
1137 chain, and I can cryptographically prove that there is a path of  
1138 legitimate parts that came from the manufacturer to this guy, and  
1139 he is about to sell them to me."

1140 Now, others would say, "Well, he could turn around and still  
1141 send you the bogus parts, right?" But, see, the trick is, when  
1142 the next customer said, "Sell me some parts," Company Y would have  
1143 already said, "He sold the legitimate parts to my friend." He  
1144 would have to represent the real parts as clones.

1145 And so you are in a position where we can create audit trails  
1146 for consumers that exist in places well beyond our jurisdictions  
1147 to prove that when you are buying goods and services, drugs, food,  
1148 that it is coming from where it is stated that it is coming from,  
1149 and limit the ability of middlemen to pass off clones and knockoffs  
1150 as the real product.

1151 Now, that doesn't help at the refund level.

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1152 Ms. Schakowsky. I am going to -- we are going to -- we are  
1153 about to --

1154 Mr. Snow. It does help to --

1155 Ms. Schakowsky. -- get a gavel here, because we have gone  
1156 over time. So I hear you saying, though, that you can -- we can  
1157 build into the creations of consumer protections, but I am not  
1158 convinced that we don't need some assurances, outside  
1159 regulations, some sort of framework that we all agree to, and I  
1160 think the conversation, unfortunately, can't continue now.

1161 But I think that is the conversation we need. How do we do  
1162 it? And maybe some of it is embedded and some of it is imposed.

1163 Thank you.

1164 Mr. Burgess. The gentlelady yields back. The chair thanks  
1165 the gentlelady.

1166 Mr. Lance, five minutes for questions.

1167 Mr. Lance. Thank you, Mr. Chairman.

1168 What privacy concerns should the public consider when the  
1169 public is thinking about buying digital currency? To the panel  
1170 in general, anyone who would like to respond. Yes.

1171 Mr. Beccia. So I would just note there is a couple of things  
1172 that come up in terms of privacy in digital currency. First,  
1173 there is a lot of questions about the anonymity of digital

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1174 currency, and, you know, digital currency does offer benefits to  
1175 consumers. It offers financial privacy.

1176 So when you are doing a digital currency or Bitcoin  
1177 transaction, you are not giving over your credit card information  
1178 or your personal information in that transaction. So if you are  
1179 buying something on a merchant that accepts Bitcoin, like at  
1180 Overstock.com, that is just a cryptographic type of code that you  
1181 are providing them and not that personal information.

1182 So it is actually a benefit in terms of from a consumer  
1183 perspective. But on the flip side, where regulators look at it  
1184 and are concerned as far as the anonymity, and so not understanding  
1185 either where that money is going or who that customer is. And  
1186 so what we kind of do to mitigate the risks are, obviously, similar  
1187 to any other financial service, we have to really know who our  
1188 customers are.

1189 And so we have detailed AML programs, and we look at the  
1190 unique risks of our customers. Our customers are mostly online  
1191 customers. They are customers from multiple countries, and they  
1192 are conducting digital currency transactions, which are a little  
1193 more complex. So we need to create systems that are a little more  
1194 technically advanced to address that.

1195 Mr. Lance. Thank you. At the moment, the public can invest

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1196 in gold or silver or currencies. Does the public have the ability  
1197 to invest in these digital currencies? Yes?

1198 Mr. Suarez. Yes, Congressman. So absolutely. So one of  
1199 -- the platform we operate, for example, will allow customers to  
1200 establish a coin-based account, indicate how many Bitcoin they  
1201 want to purchase, and then to send us money in purchase -- to settle  
1202 a purchase transaction.

1203 And so the simple answer to your question is, yes, there is  
1204 an existing retail platform that allows customers to purchase  
1205 Bitcoin.

1206 Mr. Lance. And the price fluctuates, I presume, as is true  
1207 of any other currency?

1208 Mr. Suarez. That is exactly right. And so most of our  
1209 customers today, at least at Coinbase in the United States, are  
1210 attracted to the volatility of Bitcoin, because they are investing  
1211 effectively in an asset whose value they anticipate will go up.  
1212 And so a lot of savings energy is being poured into that.

1213 Obviously, there are many more applications of virtual  
1214 currency beyond that, but that is the initial use that we see.

1215 Mr. Lance. Thank you. Are there differences between a  
1216 public blockchain and a private blockchain? Mr. Cuomo?

1217 Mr. Cuomo. Yes, I will take that one. So I think when we

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1218 typically think about blockchain, we associate Bitcoin. But the  
1219 interesting thing is that the blockchain is a design pattern that  
1220 can be applied very broadly.

1221 And when we start to apply it to managed things of value --  
1222 that can be land deeds, any kind of certificates, birth  
1223 certificates, death certificates, contracts -- things that are  
1224 managed by, let's say, regulated environments, it is attractive  
1225 to start thinking about a blockchain that is permissioned. All  
1226 right? Not just anonymous, right?

1227 And the beautiful part about the blockchain architecture is  
1228 it allows for this. And the way I am thinking about it is a dial,  
1229 right, where you can dial in at one level very tight permissions,  
1230 so think about it as a membership club. To get in, you have to  
1231 at the door show them your ID card and you are allowed to come  
1232 into the room and transact.

1233 But a permissioned blockchain could also be permissive,  
1234 right? You can open it up and be somewhat liberal. For example,  
1235 two parties exchanging carve-in numbers may have a certain level  
1236 of permission to exchange cars with one another. Maybe one is  
1237 an auto manufacturer; maybe the other is an auto dealer.

1238 But the Department of Motor Vehicle -- and you might only  
1239 be able to see those cars that pertain to you, right? So you will



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1240 have permission to only see the things on the blockchain that are  
1241 relevant to your transactions. But the Department of Motor  
1242 Vehicle, when it came in through the door of the club, of the car  
1243 club so to speak, it was given broader permissions as an auditor  
1244 in that blockchain network. So it can see more, and it can  
1245 actually be able to provide an auditing service.

1246 Mr. Lance. Thank you. I certainly know who IBM is,  
1247 BuckleySandler. These other entities, are these new to our  
1248 commerce in this country? Bloq? Factom? Coinbase? Are these  
1249 relatively new organizations?

1250 Mr. Snow. We are a really, really old blockchain company  
1251 of about two years.

1252 Mr. Lance. I see.

1253 Mr. Snow. It is a very new space. Most of us are fairly  
1254 new.

1255 Mr. Lance. I see. Thank you. My time has expired.

1256 Thank you, Mr. Chairman.

1257 Mr. Burgess. The gentleman yields back. The chair thanks  
1258 the gentleman and recognizes the gentleman from Florida, Mr.  
1259 Bilirakis, five minutes for questions, please.

1260 Mr. Bilirakis. Thank you, Mr. Chairman. Appreciate it so  
1261 very much. Thanks for holding the hearing as well.

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1262 Mr. Roszak, many have raised concerns regarding the  
1263 potential for terrorism financing due to the ability of users to  
1264 make anonymous transactions. Address that, please.

1265 Mr. Roszak. Criminals --

1266 Mr. Bilirakis. Address the concerns, yes.

1267 Mr. Roszak. Yes. Criminals have always been early  
1268 adopters of the newest technology, whether that goes back to the  
1269 days of NASCAR and having a faster car or cell phones or the  
1270 internet or, in this case, digital currencies being used for  
1271 terror finance and money laundering.

1272 As we have heard on this panel, the traceability of digital  
1273 currencies is more and more profound. The Chamber of Digital  
1274 Commerce co-founded the Blockchain Alliance, and we are working  
1275 with law enforcement to help them provide the forensics and  
1276 tracing for certain issues that come about with those use cases.  
1277 But those are the very fringe use cases, and, quite frankly,  
1278 digital currencies, especially Bitcoin, is not a great use of  
1279 funding for criminal activities like that.

1280 Mr. Bilirakis. Thank you. Anyone else wish to address  
1281 that? Yes, please. We will go here -- down here.

1282 Mr. Brito. Sure. I would add that to date we have not seen  
1283 terrorist financing using digital currency, although it

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1284 absolutely is a possibility. What we see instead is the use of  
1285 prepaid cards and other centralized methods that can truly  
1286 guarantee anonymity, and we see the Director of the Financial  
1287 Crimes Enforcement Network at the Treasury Department testify  
1288 before Congress in a hearing about digital currency that cash is  
1289 still the number one way that folks launder money and conduct  
1290 terrorist financing.

1291 Mr. Bilirakis. Who else? Briefly, please.

1292 Mr. Syracuse. I would also just add that, you know, it is  
1293 probably more of a concern in the traditional banking environment.  
1294 I know that when I was with New York DFS we brought major  
1295 enforcement actions against banks for failing to follow sanctions  
1296 programs.

1297 And also, you know, to date, the virtual currency community,  
1298 the Bitcoin community, is actually -- the ones that are licensed  
1299 have been very responsive, and the figure that I heard to date  
1300 was that something like 5,000 suspicious activity reports had been  
1301 filed. So to the extent that you are dealing with a regulated  
1302 institution, hopefully it is capturing bad activity.

1303 Mr. Bilirakis. Go ahead, please.

1304 Mr. Snow. One thing to understand is Bitcoin is a public  
1305 ledger, and so the larger your organization is, the more

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1306 transactions you have. The more transactions you have, the more  
1307 ability forensics has to look at the blockchain and see the picture  
1308 of your organization. This means that Bitcoin blockchain is  
1309 decidedly a terrible use for large criminal organizations.

1310 And this came out in the Department of Justice's digital  
1311 currency conference that they had last year at the Federal Reserve  
1312 Bank in San Francisco, and the FBI and numerous agencies stood  
1313 up and said basically, "We can dig these organizations out of the  
1314 blockchain. So we really would like them to use it. We can  
1315 capture them."

1316 I do think that individuals, small fry, might get through  
1317 a lot easier with digital currency, but the larger the  
1318 organization, the more opportunity to trip up and the more  
1319 opportunity to catch them.

1320 Mr. Bilirakis. Thank you very much. Very informative.  
1321 Next question, again for Mr. Roszak, what advantages are there  
1322 for consumers to utilize Bitcoin and other digital currencies,  
1323 rather than traditional ways to send and receive assets today?

1324 Mr. Roszak. Bitcoin, for example, is used for a variety of  
1325 use cases, both as a currency and a store of value. From a  
1326 currency standpoint, it could also be used for micro transactions.  
1327 So think of a nickel going over the internet is expensive today.

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1328 Using Bitcoin or digital currencies, it is very cheap, very  
1329 efficient, secure, and fast. And a nickel might not sound like  
1330 much, but a nickel from 50 million people starts to add up. Part  
1331 one.

1332 Part two, remitting money around the world is a very  
1333 expensive endeavor, time-consuming endeavor. Right now, the  
1334 remittance industry is about a half a trillion dollars in size.  
1335 That can get turned upside down with remittance saving lots of  
1336 money and putting that back into the global economy.

1337 Mr. Bilirakis. Thank you. Next question, why is the price  
1338 of Bitcoin so volatile and is there fluctuation in purchasing  
1339 Bitcoin? Or does fluctuation occur for the funds already  
1340 purchased and available in a consumer's eWallet? I know that the  
1341 Chairman addressed this to a certain extent, asked this question,  
1342 but yes.

1343 Mr. Roszak. Fundamentally, Bitcoin is in a price discovery  
1344 phase, and it is a supply and demand dynamic. And we are still  
1345 in the early days of Bitcoin. There is 15 million, plus or minus,  
1346 Bitcoins outstanding today. It has got a market value of about  
1347 400, so it is a \$6-1/2 billion currency today.

1348 On a relative basis, that is small. But if you look at  
1349 historically, it has been one of the better performing currencies

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1350 on the plant. And as you have heard, the amount of investment  
1351 and innovation that has been planted in this industry is still  
1352 yet to be seen. And so we are at the front end of this.

1353 Mr. Bilirakis. Thank you. You wish to --

1354 Mr. Beccia. I was just going to point out a similar thing,  
1355 that it is a supply and demand issue. And it is a fact that,  
1356 really, the users are using it or looking at it as early adopters  
1357 more as an asset rather than a currency or a payment vehicle. And  
1358 I think long term, as we see more people using it for payments,  
1359 which I think is really the use case, we will see a greater  
1360 stability in the price and we won't see as much volatility.

1361 But in the meantime, I think that for consumers it is  
1362 important for companies in this space to, one, educate consumers  
1363 about the price volatility, and then do things to make sure that  
1364 those risks are mitigated.

1365 So as I mentioned earlier, for example, a company like  
1366 Circle, we allow our users to also hold their value in U.S.  
1367 dollars, which is not subject to volatility, but still have the  
1368 benefits of making transactions on the blockchain. So there will  
1369 be different innovations that will take out the price volatility,  
1370 but I think long term, from an economic perspective, we will see  
1371 less fluctuations.

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1372 Mr. Roszak. One final point in terms of financial access.  
1373 So buying a cup of coffee or a pair of jeans here in D.C. with  
1374 Bitcoin is not going to change our lives. But if you are a soccer  
1375 mom in Brazil, a goat herder in Ghana, or a taxi driver in  
1376 Indonesia, you have a super computer in your pocket, and you could  
1377 buy Bitcoin, and that allows you to participate in the global  
1378 economy. So financial access is a huge driver of digital  
1379 currencies globally.

1380 Mr. Bilirakis. Thank you very much.

1381 Mr. Burgess. The gentleman's time has expired.

1382 The chair recognizes the gentlelady from Illinois for  
1383 redirection.

1384 Ms. Schakowsky. Thank you. Mr. Syracuse, I wanted to ask  
1385 you a couple more questions. In your testimony, you stated that  
1386 regulators should focus on the uses of blockchain rather than  
1387 their underlying technology. In New York, you led the process  
1388 of developing the BitLicense program, as you stated in your  
1389 testimony, and this process focused on the use of Bitcoin for  
1390 digital currencies and included a two-day hearing with a wide  
1391 range of stakeholders.

1392 So what were some of the issues that were discussed in your  
1393 hearing?

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1394           Mr. Syracuse. I think at the hearing there were -- you know,  
1395 there were discussions of, obviously, the technology, how does  
1396 it work, the extent to which Bitcoin -- kind of Bitcoin, the  
1397 currency, should be regulated and what different aspects of the  
1398 ecosystem should be regulated.

1399           And the result of that was this kind of functional approach,  
1400 which was figuring out what are the traditional functionalities  
1401 that kind of fall within the jurisdiction, which would mean  
1402 financial -- those offering financial services and financial  
1403 products.

1404           Ms. Schakowsky. But were there existing laws that covered  
1405 or --

1406           Mr. Syracuse. No.

1407           Ms. Schakowsky. -- could cover?

1408           Mr. Syracuse. So this is another one of the debates which  
1409 was whether or not to put virtual -- to regulate this area under  
1410 existing money transmission law or create something new. And  
1411 where New York came out was that for our law, our New York State  
1412 money transmission law, would only govern transmission of money  
1413 from Point A to Point B and wouldn't capture the exchange companies  
1414 or the wallet companies.

1415           Now, that is not to say that other states would be able to



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1416 capture that kind of functionality under their own money  
1417 transmission laws.

1418 Ms. Schakowsky. And have some of the other states been doing  
1419 that or not?

1420 Mr. Syracuse. Some other states are. Some other states  
1421 are. So I believe North Carolina, New Hampshire, and a handful  
1422 of others are attempting to do that. And that is a perfectly valid  
1423 approach.

1424 Ms. Schakowsky. What factors unique to digital currencies  
1425 did the department think were important in developing new  
1426 regulations?

1427 Mr. Syracuse. Well, the way we initially kind of got  
1428 interested in it was we were getting inquiries from our money --  
1429 the money transmitters that we regulated saying, "Is this money?  
1430 What should we do with it?" And then that kind of launched our  
1431 inquiry. So we sent out subpoenas, we started meeting with  
1432 numerous members from industry, law enforcement, academics, and  
1433 the thing that was interesting was the way these new service  
1434 providers were popping up in the ecosystem.

1435 And then we started wrestling with, well, what are the  
1436 anti-money laundering concerns? What are the consumer  
1437 protection concerns? Cyber security, you know, the BitLicense

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1438 weaves in a cyber security provision. New York State now is  
1439 trying to lead the effort in having a nationwide conversation  
1440 about regulation in cyber security. That is a very important  
1441 factor.

1442 Ms. Schakowsky. Absolutely. Mr. Beccia, earlier you  
1443 seemed to want to make a point and didn't have time. I wondered  
1444 if you wanted to say anything now.

1445 Mr. Beccia. I thought the consumer protection point was  
1446 very important, and so just to give you a little more of a flavor  
1447 of what companies in the space are looking at. I think,  
1448 obviously, from a state standpoint, states like New York and  
1449 others, and that are regulating this either as money transmission  
1450 or from a separate licensing perspective, have right in their  
1451 regulations very detailed consumer protection protocols, whether  
1452 it is disclosures to marketing materials at the point of sale,  
1453 dispute resolution, and whatnot. And so we are very, very  
1454 cognizant of those.

1455 I think also there is protections for customer funds, which  
1456 are vital, and so every state -- we have to segregate our customer  
1457 funds, we have to have surety bonds for funds, and things like  
1458 that.

1459 At the federal level, I think the CFPB and the FTC are very

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1460 engaged here, and so they have issued warnings and advisories.  
1461 They have started to collect complaints on their portals. And  
1462 I would expect to see more regulations in terms of disclosures  
1463 and things that are important and things that are -- you know,  
1464 you see at more traditional financial services and apply them to  
1465 digital currency.

1466 But I think, really, the big picture here is that, you know,  
1467 we operate in a regulatory environment that is very similar to  
1468 financial services. We are still the one and only company that  
1469 has received a BitLicense, and so I can tell you, having gone  
1470 through that process, it was almost like getting a bank charter.  
1471 And so New York took a very thoughtful approach and was very  
1472 thorough in terms of things that Mr. Syracuse mentioned, the very  
1473 important risks, which are AML, consumer protection, and cyber  
1474 security.

1475 And so I think, you know, not only do we have those which  
1476 are similar to financial services, but on top of that they are  
1477 really dealing with the specific risks for this industry.

1478 Ms. Schakowsky. Thank you. Thanks all of you.

1479 Mr. Burgess. The gentlelady yields back. The chair thanks  
1480 the gentlelady.

1481 We do have a series of votes on, but I wonder if I could just

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1482 go down the panel and ask for your thoughts on what is going to  
1483 be the game changer that consumers see, what application of  
1484 blockchain technology. Mr. Brito, we will start with you, and  
1485 then we will just work down the line.

1486 Mr. Brito. Sure. I think if I knew, I would be out building  
1487 it and making a fortune. So --

1488 Mr. Burgess. Wait a minute. Wait. You are not suggesting  
1489 this isn't a productive use of your time.

1490 Mr. Brito. No.

1491 Mr. Burgess. Being in front of the United states Congress.  
1492 Come on. This is where I live my life. Please proceed.

1493 Mr. Brito. That said, you know, as with the early internet,  
1494 I think the killer applications are going to come from left fields,  
1495 maybe things that we can't expect. But if I had to take a guess  
1496 today, I would say it is going to be in areas where technology  
1497 excels and does things that our current payment system and our  
1498 current sort of asset systems do not do. And to me those are micro  
1499 transactions and macro transactions.

1500 So the ability to have very, very small payments that today  
1501 our existing payment systems do not allow to be efficient or  
1502 economic. Imagine, you know, if you think about the web, the  
1503 business model of the web is essentially either charging you a

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1504 monthly big fee, for video, for audio, for articles, or showing  
1505 you advertising.

1506           The only reason we have that choice of business models is  
1507 because we can't pay directly a few pennies for this one article  
1508 or this five minutes of audio. This technology for the first time  
1509 makes it possible.

1510           The other is macro transactions, really big cross-border  
1511 payments that today are expensive and take a long time because  
1512 of the expense and inefficiency in the corresponding banking  
1513 system.

1514           Mr. Burgess. Mr. Suarez.

1515           Mr. Suarez. Thanks, Mr. Chairman. That is a great  
1516 question, and I also don't know the answer to that. But when I  
1517 think about some of the core attributes of what substantialized  
1518 virtual currency offers, for example, you can engage in a  
1519 transaction without having to disclose your confidential payment  
1520 credentials, and so there are security advantages there.

1521           The cost -- as Mr. Brito was just mentioning, it opens up  
1522 opportunities for all sorts of micro transactions that are, you  
1523 know, just economically not possible using credit cards. And you  
1524 think about the global scale of this, which is like the internet.  
1525 Anyone can plug into it. Literally, anyone in the world can

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1526 develop applications on top of the Bitcoin protocol. You start  
1527 to appreciate the enormous potential.

1528 So I think a lot of the opportunity lies in micro payments.  
1529 There are people working on technology to allow micro payments  
1530 in browser, and that is what Mr. Brito I think was getting at,  
1531 where you can visit a webpage and automatically transact a micro  
1532 payment to click through to read something rather than having to  
1533 view ads or have a pay wall.

1534 There are enormous potential, as my colleagues have  
1535 discussed, in terms of using it as a clearance or property transfer  
1536 mechanism. And so I am not sure which of those is going to take  
1537 off, but it is going to be something I think very impactful.

1538 Mr. Burgess. Very well.

1539 Mr. Cuomo.

1540 Mr. Cuomo. Yes. Thanks for the question. Great question.  
1541 You know, I think for every one payment, coin-oriented use case,  
1542 there are thousands of non-payment, non-coin-oriented use cases.  
1543 So what really captures our imagination at IBM are some of the  
1544 use cases that might happen around things like internet of things  
1545 where they intersect with everyday life.

1546 So think about insurance and liability. Think about the new  
1547 autonomous vehicles, self-parking vehicles out there. So who is

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1548 liable if a self-parking vehicle crashes? All right? So I think  
1549 what we can give back to our citizens is finer grain with the  
1550 blockchain, finer grain liability insurance, such that when you  
1551 are in control of the car, it is immutably recorded on the  
1552 blockchain that you are in control, you are driving.

1553 And when the software takes over in your car and starts  
1554 parking, that is immutably placed on the ledger, such that if an  
1555 accident occurs while, you know, the car is self-parking perhaps,  
1556 the manufacturer is liable or the person who wrote the software.  
1557 So when you start thinking beyond coins, you know, what the  
1558 possibility is, it is just amazing.

1559 Mr. Burgess. Mr. Snow, and let's be brief because I have  
1560 only got a couple minutes left before I have to go vote.

1561 Mr. Snow. Well, you are beginning to know me, because maybe  
1562 I am not always brief. I do believe that the idea that you can  
1563 know the history and the history can't be changed and you can  
1564 distribute that to all corners of the earth will create new ways  
1565 to organize projects and companies and efforts.

1566 And so you will see a dramatic reduction in the overhead of  
1567 corporate oversight essentially to create products, goods, and  
1568 services to people. It is basically distribute everything, and  
1569 what that looks like I will --

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1570 Mr. Burgess. We will have to wait and see, won't we?

1571 Mr. Snow. -- like everyone else, I don't know.

1572 Mr. Burgess. Mr. Beccia.

1573 Mr. Beccia. Yes. So very quickly, thank you, Mr. Chairman.

1574 So when you think about the early days of the internet and how  
1575 long it takes for real innovation to evolve, I think you are going  
1576 to see the same thing here, but it is really exciting. I think  
1577 when you look at the payment space and you look at the risks, you  
1578 look at the regulations that are needed, it is amazing where we  
1579 have come even in a short period and where we can go.

1580 But I am really also excited about the other use cases. So  
1581 when you think of having real estate transactions, recordkeeping  
1582 systems for those, for securities, for smart contracts, things  
1583 like that, I think, you know, there is endless possibilities  
1584 there.

1585 Mr. Burgess. Wonderful. Mr. Syracuse.

1586 Mr. Syracuse. I think my fellow panelists have touched upon  
1587 most of the salient points, exchanges, the ability in insurance,  
1588 the ability in big data to put ownership of one's identity and  
1589 credentials information into their own hands, so it is an asset  
1590 that they are able to then leverage.

1591 But I think the truth is, the people that know the answer



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1592 to this question are probably sitting in a dorm room at MIT or  
1593 a dorm room in another part of the world, and the key thing for  
1594 us is to make sure that nothing that, you know, we do as regulators  
1595 will prevent or hinder that, and will create an environment where  
1596 that can grow.

1597 Mr. Burgess. Yes, Mr. Roszak.

1598 Mr. Roszak. We have heard a lot of great use cases for the  
1599 movement of money, digital currencies, tokenization of assets.  
1600 And one of the greatest assets that can be employed into this new  
1601 railroad is digital identity, how we manage that identity, the  
1602 privacy, the security, and make each transaction unique, whether  
1603 you are buying something at the convenience store or applying for  
1604 a job or going to the hospital or applying for a mortgage.

1605 Each of those interactions takes a different part of your  
1606 digital identity, and this technology enables you to really take  
1607 control of that and do that privately and securely.

1608 Mr. Burgess. Since the observation was made that someone  
1609 in a dorm room right now is maybe working on that, whatever that  
1610 next technology is, I will just offer that at some point in the  
1611 future to have my individual medical records only accessible by  
1612 me, but the larger, the identified data available to researchers,  
1613 FDA, whoever wants to study the cross-hybridization between this

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1614 medication and cardiovascular disease, the Vioxx story from  
1615 several years ago might have been very, very apparent had that  
1616 capability been available.

1617 I want to thank all of you. You know, some mentioned the  
1618 internet of things. I have just got to tell you, when we had the  
1619 internet of things hearing, we had things here. When we had the  
1620 drones hearing, we had drones here. I was so looking forward to  
1621 finding out whose face was on the Bitcoin, and I still don't know  
1622 even after the end of this hearing.

1623 But seeing as there are no further members wishing to ask  
1624 questions, I again want to thank our witnesses for being here.

1625 Before we conclude, I would like to submit the following  
1626 documents for the record by unanimous consent, a letter from  
1627 Ripple. Without objection, so ordered.

1628 And pursuant to committee rules, I remind members they have  
1629 10 business days to submit additional questions for the record.  
1630 I ask our witnesses to submit their responses within 10 business  
1631 days upon receipt of those questions.

1632 Without objection, the subcommittee is adjourned.

1633 [Whereupon, at 1:20 p.m., the subcommittee was adjourned.]