

**Gregory Green**  
**Co-Founder and CEO of Fatbeam**

Mr. Green is a Spokane area-based businessman and entrepreneur who got his start in the technology industry in the mid-1980's. He is the founder of numerous telecommunications companies, including Fatbeam, Tel-West, Avista Communications, and OneEighty Communications.

As President of NEXTLINK Washington, now part of Verizon Communications, Mr. Green was on the senior management team that took NEXTLINK public, raising \$400 million in 1997. Mr. Green left in 1998 to start OneEighty Communications which was formed in an effort to bring telecom services to underserved markets with populations of less than 500,000. OneEighty was later acquired by Avista Corporation and renamed Avista Communications, where he resided as CEO and President until Avista Corp sold the telecom section of its company in 2001. Between 2002 and 2010, Mr. Green continued to invest in the telecom industry by purchasing CLEC assets in the Northwest including companies like OneEighty Communications, Data Source, and 360 Networks, among others.

In 2010, Mr. Green partnered with Shawn Swanby, founder and President of Ednetics, a provider of technology solutions to the education community, to create Fatbeam. Headquartered in Coeur d'Alene, Idaho, Fatbeam is a competitive access provider delivering fiber optic cable and data transport services to business and enterprise, healthcare, education and government customers in the Western U.S. Fatbeam operates networks in 40 markets spanning Idaho, Montana, Washington, Oregon, Wyoming, Arizona, Nevada, with expansion plans for New Mexico in the future.

Mr. Green founded the Greg Green Foundation in the early 1990s in an effort to provide those less fortunate with higher education scholastic support. Over \$600,000 has been donated thru the foundation since its inception.

Mr. Green attended University of Idaho and Whitworth College. He has served on several boards including Gonzaga University, Enterprising Capital, Connect Northwest, Intec Northwest and CEO Counsel for Comptel. Today he is an active member as a Board of Directors for NWTa, INCOMPAS, and Fatbeam Holdings.

Mr. Green has three children, two grandchildren and one on the way. Family is very important to Mr. Green. He spends as much time as possible with his children and grandchildren. Although he finds his work to be his main passion, he occasionally speaks to non-profit groups and other organizations to inspire and promote equality and help those yearning for success. He also enjoys Gonzaga basketball and traveling.