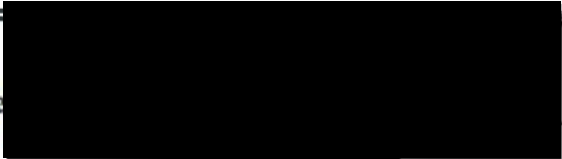


Committee on Energy and Commerce
U.S. House of Representatives
Witness Disclosure Requirement - "Truth in Testimony"
Required by House Rule XI, Clause 2(g)(5)

1. Your Name: Justin Forde		
2. Your Title: Senior Director of Government Relations		
3. The Entity(ies) You are Representing: Midco		
4. Are you testifying on behalf of the Federal, or a State or local government entity?	Yes	No X
5. Please list any Federal grants or contracts, or contracts or payments originating with a foreign government, that you or the entity(ies) you represent have received on or after January 1, 2015. Only grants, contracts, or payments related to the subject matter of the hearing must be listed.		
6. Please attach your curriculum vitae to your completed disclosure form.		

Signature



Date:

7-13-18

Justin M. Forde

Cell Phone: [REDACTED]

E-Mail: [REDACTED]

Career Summary:

Over 15 years as a leader in the state of North Dakota. Results oriented in developing, nurturing and maximizing relationships across the state and region. Connected with all key elected officials, business leaders, and influencers. Identified as a visionary, focused, purpose-driven and committed team leader with high integrity and excellent interpersonal networking and communication skills.

Professional Experience:

Midco *Senior Director of Government Relations* **2018-Present**

- Oversee all government relations activities for Midco, the leading provider of internet, networking, phone, cable, advertising, and carrier services in the Upper Midwest.

Midco *Director of Public Affairs* **2014-2017**

- Responsible for developing and managing business and governmental relationships, including Midco's \$80 million infrastructure investment in Fargo, North Dakota.
- Manage and lead economic development initiatives, such as tax incentive packages at the local and state level to build the regions only Tier III commercial data center.
- Oversee all media, and community relation activities, and serve as the primary spokesperson in the region.
- Direct and develop strategic partnerships for company growth and expansion, including a cutting edge technology contract with one of the premier real estate developers in the area.
- Successfully launched Midco Gig Initiative, a \$75 million investment to bring Gigabit Internet to the Upper Midwest, the largest, most affordable, most accessible area in the country.

United States Senate *Regional Director* **2011 – 2014**

- Represented Senator John Hoeven in North Dakota
- Served as primary contact for the region and responded to all business matters in North Dakota.
- Trusted to research concerns, identify problem resolutions and make decisions on Senator's behalf.
- Led and managed a team in the US Senate Office in Fargo, ND.
- Collaborated effectively with team members of the Senator's specialized administration; examples include, coordinated communication, media requests, public relations, travel, security and preparation of background details for community events.

Bismarck State College Foundation *Development Manager* **2007 – 2010**

- Primary fundraiser for Bismarck State College Foundation with total assets of over \$32 million; the 3rd largest public education foundation in North Dakota.
- Leader of a team of seven staff and 75 trustees and managed an annual budget of \$1.2 million.
- Secured funds for a Capital Campaign of an \$18.5 million National Energy Center of Excellence.
- Managed Campaign for Bismarck State College-Mandan Campus and Bismarck State College Aquatic Center.
- Developed and executed endowed scholarships and other major gifts.

Justin M. Forde

Page 2

North Dakota State University *Assistant Director of Marketing* **2002 – 2007**

- Generated new revenue through tailgating, concession sales, ticket sales plans, corporate sponsorships, and Media agreements while transitioning to NCAA Division I status, part of a \$10 million dollar budget increase.

- Sold and implemented corporate sponsor agreements.
- Created new events to generate revenue, improve fan interaction, and involvement.
- Coordinated marketing and game management for all athletic events.
- Managed NDSU promotional budget.

Florida State University

Marketing Assistant

2002

- Created and executed marketing plans for assigned sports.
- Managed promotional activities and events.
- Exceeded corporate sponsor sales goals.

Professional Organizations:

Information Technology Council of North Dakota Board Member

North Dakota Community Foundation Board Member

Association of Fundraising Professionals Past Member

North Dakota Young Professionals Network past Board Member and Past Chairperson

North Dakota Young Professionals Network Member - Fargo-Moorhead Chapter, and Past Chairperson

North Dakota Association of Nonprofit Organizations Board Member

Council for Resource Development Past Member

Former Fargo Civic Center Board Member

National Association of Collegiate Marketing Administrators Speaker

Past Chairman Fargo Schools DECA Advisory Board

Chaired multiple projects and professional organizations at request of membership.

Education:

M.S. Education

Florida State University

2002

Tallahassee, FL

B.A. History with a Minor in Business and Coaching

Northern State University

2001

Aberdeen, SD