

Committee on Energy and Commerce
U.S. House of Representatives

Witness Disclosure Requirement - "Truth in Testimony"
Required by House Rule XI, Clause 2(g)(5)

1. Your Name: Jennifer A. Mamer		
2. Your Title: Senior Vice President, Regulatory Affairs		
3. The Entity(ies) You are Representing: EchoStar Corporation & Hughes Network Systems		
4. Are you testifying on behalf of the Federal, or a State or local government entity?	Yes	No X
5. Please list any Federal grants or contracts, or contracts or payments originating with a foreign government, that you or the entity(ies) you represent have received on or after January 1, 2015. Only grants, contracts, or payments related to the subject matter of the hearing must be listed. None		
6. Please attach your curriculum vitae to your completed disclosure form.		

Signature: 

Date: 7/3/17

Jennifer A. Manner



PROFESSIONAL EXPERIENCE:

- 2012 **ECHOSTAR CORPORATION**, Germantown, MD
to Senior Vice President, Regulatory Affairs (promoted in 2016 from Vice President
Regulatory Affairs)
- Present Responsibilities include running government affairs team; developing policy positions;
developing and implementing regulatory and legislative strategy domestically and
internationally; conducting due diligence and strategies for new opportunities; managing
company-wide spectrum assets globally including at the International
Telecommunications Union and before domestic regulators; develop long-term company
strategy for spectrum-rights; advise the company on internet related issues; representing
the company before senior level government officials domestically and internationally
including on a variety of issues including trade, licensing, broadband, privacy and
spectrum management. 2013 named Most Valuable Player.
- 2009 **FEDERAL COMMUNICATIONS COMMISSION**, Washington, D.C.
to Deputy Chief, Public Safety and Homeland Security Bureau and Deputy Chief,
2012 Office of Engineering and Technology, *Senior Executive Service*
Responsibilities include leading the development of the public safety chapter of the
The National Broadband Plan; developing a new Division at the FCC responsible for
network interoperability; strategic communications within government and with industry;
representing the FCC before key domestic and international bodies; developing and
implementing spectrum and regulatory policy for public safety communications;
developing and implementing space and spectrum policy to enable the deployment of
new technologies; participating in key interagency groups, including at the White House
level;
- 2009 **ENTERTAINMENT SOFTWARE ASSOCIATION**, Washington, D.C.
Senior Vice President, Government Affairs
Responsibilities included running state and federal government affairs team for
entertainment software industry; advocating association positions before the Congress,
Executive Branch, and state and local governments; developing with association
members, association positions; managing a staff of seven and an extensive team of
political consultants.
- 2005 **SKYTERRA COMMUNICATONS** (Formerly Mobile Satellite Ventures), Reston, VA
to Vice President, Regulatory Affairs
2009 Responsibilities included developing and implementing the regulatory and policy strategy
of a major hybrid satellite-terrestrial communications company; advocating company
position before the Congress, the Executive Branch (including the State Department, the
Department of Commerce, the Federal Aviation Administration, NASA, the Coast Guard,
the Department of Justice, USTR, the White House, the Department of Agriculture,
among others), the FCC, foreign regulatory bodies and in international fora, including
the ITU and the European Union; advising the company on regulatory issues associated
with strategic partnering and financing; representing the company in trade associations

and in conferences; managing significant technical regulatory team to achieve spectrum coordination and rationalization; and managing multi-million dollar budget and extensive team of regulatory, legal, legislative and technical staff and consultants.

- 2003 to 2005 **FEDERAL COMMUNICATIONS COMMISSION**, Washington, D.C.
Senior Counsel to Commissioner Kathleen Q. Abernathy
Responsibilities included advising the Commissioner on technology, wireless, consumer, and international matters; meeting with the telecommunications industry on matters pending before the FCC; reviewing and revising orders and other Commission items; drafting articles, speeches and congressional testimony; and meeting with FCC and other governmental officials on matters of interest to the Commissioner, and participating in bilateral and multilateral international formal and informal negotiations.
- 2000 to 2003 **WORLDCOM, INC.** (MCI Communications), Washington, D.C.
Director, International Alliances
Responsibilities included developing and implementing the international alliance strategy for second largest U.S. long distance provider; identifying potential strategic partners and evaluating synergies with corporate needs; developing and implementing global market access strategy for core broadband data (including internet) and voice services; analyzing business case scenarios; evaluating potential wireless investments; negotiating complex alliances with strategic partners; implementing alliance agreements; developing and implementing cost savings strategies concerning international alliances; managing complex international projects (including the participation of key corporate organizations, e.g., engineering, legal, marketing); streamlining internal processes relevant to partnership relations, including contracting, billing, points of contacts, etc.; and managing strategic alliance partner relations, large project teams and the international alliance team.
- 1996 to 2000 **WORLDCOM, INC.** (MCI Communications), Washington, D.C.
Associate Counsel and Focus Group Leader for Foreign Market Entry and International Wireless Services
Responsibilities included representing corporate officers and business units on all aspects of international telecommunications law in domestic and international fora including the FCC, Executive Branch agencies, and foreign regulatory bodies; counseling clients on all international satellite service and wireless issues, including ITU (WRC) spectrum allocation issues; advising clients on the legality of providing wireline and wireless telecommunications services in foreign countries, including in Latin America, EMEA and AsiaPac; developing a strategy for obtaining regulatory approval for the provision of telecommunications services in foreign countries; negotiating commercial agreements with foreign carriers; performing legal research and drafting pleadings; obtaining U.S. and foreign regulatory approval for strategic alliances; participating in privatizations of foreign carriers; and managing four direct reports and other professionals (legal and non-legal).
- 1994 to 1996 **AKIN, GUMP, STRAUSS, HAUER AND FELD, L.L.P.**, Washington, D.C.
Associate, Communications Group
Responsibilities included representing wireless (including satellite) and wireline telecommunications service providers, cable television operators, broadcasters, equipment manufacturers and new technology services providers in domestic and international fora, including the FCC, Executive Branch agencies and the ITU; advising financial institutions and other clients on telecommunications transactions; representing

foreign clients in telecommunications trade disputes; participating in multilateral treaty negotiations; and advising clients on investment opportunities and strategic alliances.

1992 to
1994

FEDERAL COMMUNICATIONS COMMISSION, Washington, D.C.

Attorney-Adviser

Responsibilities included drafting memoranda, notices of proposed rulemakings, agenda items and orders; conducting conferences with counsel of interested parties; assisting Commission personnel in preparation of Congressional testimony; testifying before state legislative and other governmental bodies; providing legal guidance to Commission personnel; performing legal research; participating as the FCC representative of the U.S. Party with INTELSAT; preparing for and participating in bilateral negotiations with foreign governments; directing the examination of formal filings of common carriers and cable television operators; providing legal guidance to FCC personnel; and participating on initial task team to implement the Cable Television Act of 1992. Received highest performance rating and Performance Awards.

1987 to
1992

FRIED, FRANK, HARRIS, SHRIVER AND JACOBSON, New York, N.Y. and
Washington, D.C.

Law Clerk

Responsibilities included analysis of legal and factual issues, and witness preparation; legal research; drafting pleadings, motion papers and memoranda for submission to federal and state courts; and advising attorneys on procedural law.

1986 to
1987

SCHWARTZ, KLINK AND SCHRIEBER, New York, N.Y.

Paralegal

Responsibilities included legal research; document productions; digesting depositions and transcripts; and attending and assisting at trials.

EDUCATION:

GEORGETOWN UNIVERSITY LAW CENTER, Washington, D.C.

LL.M. in International and Comparative Law, **with distinction**, 1992

Cumulative Average: 10.75/12.00

NEW YORK LAW SCHOOL, New York, N.Y.

J.D., **cum laude**, 1991

Rank: 12%, Cumulative Average 3.248/4.330

STATE UNIVERSITY OF NEW YORK AT ALBANY, Albany, N.Y.

B.A. in Political Science and Theater Arts, 1986

Honors: Talented Student Alumni Scholarship, 1982-1986;

Honor's Convocation Award for Academic Excellence, 1984 and 1986; and

Dean's List, 1985-1986.

BOOKS

Manner, When Wired Was King (under preparation)

Manner, Winning Legal Strategies For Telecommunications Companies, Telecommunications Regulation from an FCC Perspective (Aspatore Press 2005).

Manner, Spectrum Wars, (Artech House, 2003).

Manner, Global Telecommunications Market Access, (Artech House, 2002).

OTHER PUBLICATIONS AND KEY PUBLIC APPEARANCES:

Manner, Bridging the Digital Divide with a High-Quality, Low-Cost, Timely Solution, available at <http://interactive.satellitetoday.com/via/april-2017/bridging-the-digital-divide-with-a-high-quality-low-cost-timely-solution/> (Via Satellite, April 2017).

Manner, How Smartphone Alerts Can Increase Americans Safety Abroad During Times of Uncertainty, available at <http://urgentcomm.com/blog/how-smartphone-alerts-can-increase-americans-safety-abroad-during-times-uncertainty> (Urgent Communications, Nov. 10, 2016).

Manner, The Principle of Technology Neutrality in Telecommunications Regulations Must be Restored to meet Global Connectivity Goals, available at <http://interactive.satellitetoday.com/via/december-2016/the-principle-of-technology-neutrality-in-telecommunications-regulations-must-be-restored-to-meet-global-connectivity-goals/> (Via Satellite, Nov. 9, 2016).

Manner, My Take Column: What Brexit Means to Satellite Operators, available at <http://www.spacenewsmag.com/my-take/what-brexit-means-to-satellite-operators/> (Space News, July 4, 2016)

Manner, The 2015 World Radiocommunication Conference: A Change In Dynamics, Satellite Today available at: <http://www.satellitetoday.com/author/jennifer-a-manner/> (Via Satellite, April 18, 2016).

Manner, Balancing the Needs of Spectrum Users in a Broadband World, Space News at 29 (Feb. 29, 2016).

Manner and Hernandez, An Overlooked Basis of Net Neutrality, 22 CommLaw Prospectus 571 (2014).

Convocation Speaker, State University of New York at Albany, Rockefeller College of Public Affairs (2012)

Manner and Cho, Broadband in America; Introduction to a New Priority, 19 Media Law and Policy J. 5 (2010)

FCC, Public Safety Broadband Cost Model available at <http://transition.fcc.gov/pshs/docs/releases/DOC-298799A1.pdf> (2009).

FCC, National Broadband Plan available at <http://www.fcc.gov/national-broadband-plan> (2009).

Guest, The Communicators (CNN 2007).

Manner, Emerging Communications Technologies: Wireless Developments and Beyond, 3 J. on Telecommunications & High Technology L. 417 (2005).

Manner, Achieving the Goal of Universal Access Globally, 13 Comlaw Perspectives 85 (2005).

Manner, Now That We Have Competition, Where Do We Go From Here? 14 NYLS Media J. 21 (2005).

Guest, The Georgetown Forum with Lillian Brown on National Public Radio and Armed Forces Radio (March 2003, April 2004 and November 2004).

Manner, The 2000 World Radiocommunication Conference and Third Generation Mobile Services; The Creation of a New Dynamic, Catholic University Law School Communications Law Journal (2001).

Manner, Goodman, et. al., Policy Options for Developing Countries in Telecommunications and Mass Media, FCBA (1999).

OTA, Wireless Technologies and the National Information Infrastructure (1995) (Reviewer).

Manner, President Bush's 1990 Policy on the Commercial Space Launch Industry: A Thorn in Political and Economic Reform in the Former Soviet Union, 58 J. Air. L. and Commerce 981 (1993).

Manner, How to Avoid Airbus II: A Primer for Domestic Industry, 23 Cal. W. Int'l L.J. 139 (1992).

Awards and Honors:

2017 Top 100 Media and Broadband Attorneys, CableFax

2015 EchoStar Most Valuable Player

2011 Wireless Communications Industry Association, Government Service Award

2010 FCC Public Safety and Homeland Security Bureaus' Chief's Meritorious Service Award

2009 Distinguished Alumni in Political Science Award, Rockefeller College, State University of New York

Extensive seminar list available on request.

PROFESSORSHIPS AND OTHER TEACHING EXPERIENCE

2007 to Present Adjunct Professor of Law, American University, Washington College of Law, International Telecommunications Regulation

2000 to Present Adjunct Professor of Law, Georgetown University Law Center, Global Telecommunications Regulation

2005 to Present Guest Lecturer, Silicon Flatirons Inter-Disciplinary Telecommunications Program, University of Colorado at Boulder

2003 to 2005 Guest Lecturer, Georgetown University School of Public Policy

OFFICES, APPOINTMENTS AND EXTRACURRICULAR:

2016 to Present Member, State Department International Telecommunications Advisory Committee

2016 to Present Chair, Informal Working Group 4, FCC World Radiocommunication Advisory Committee

2016 to Present Vice Chair, International Telecommunications Union Radiocommunications Task Group 5/1, Working Group 3, Sharing Compatibility for IMT and Other Radio Services

2016 to Present Chair, Satellite Industry Association

2015 to Present Chair, Working Group 4 B, FCC Communications, Security, Reliability and Interoperability Advisory Committee

2015 Chair, 2015 World Radiocommunication Conference, Committee 6B, Ad Hoc Group

2014 to 2015 Vice Chair, Satellite Industry Association

2014 to Present Co-Chair, Alumni Board, Rockefeller College, State University of New York at Albany

2014 to 2015 Vice Chair, FCC World Radiocommunication Advisory Committee

2013 to 2014 Treasurer, Satellite Industry Association

2013 to Present Member, U.S. Department of Commerce, International Trade Advisory Committee 8

2011 to Chair, International Committee, Federal Communications Bar Association

Present	
2003 to Present	Advisory Board Member, Rockefeller College of Public Affairs, State University of New York at Albany
2000 to Present	Member, International Space Law Institute, Paris, France
2008 to 2009	President, Carderock Springs Citizens Association, Bethesda, MD
2008 to 2009	Advisor, Presidential Transition Team, International Trade Administration, U.S. Department of Commerce
2008 to 2009	Chairman, World Radiocommunication Advisory Committee, Industry Working Group 3, Space Services
2007 to 2009	Executive Committee Member, Federal Communications Bar Association
2008	Chair, Satellite Industry Association
2007	Vice Chair, Satellite Industry Association
2007 to 2008	Board Member, United States International Telecommunications Union Association
2006 to 2007	Regulatory Working Group Co-Chair, Satellite Industry Association
2006 to 2007	Co-Chair, Homeland Security and Public Safety Committee, Federal Communications Bar Association
2005 to 2006	Co-Chair, Continuing Legal Education Committee, Federal Communications Bar Association
2000 to 2004	Board Member, Montgomery County Recreation Board, Maryland.
2001 to 2003	Co-Chair, Relations with Other Bar Associations Committee, Federal Communications Bar Association
2000 to 2001	Board Member, United States ITU Association
1999 to 2001	Chair, District of Columbia Bar Association, Section on Computer and Telecommunications Law
1996 to 2001	Co-Chair, Women's Bar Association of the District of Columbia, Committee on Telecommunications

1999 to 2000	Co-Chair, Federal Communications Bar Association, International Practice Committee
1997 to 2003	Steering Committee Member, District of Columbia Bar Association, Section on Computers and Telecommunications Law
1999 to 2000	Co-Chair, Federal Communications Bar Association, International Practice Committee
1996 to 1999	Co-Chair, Federal Communications Bar Association, Ad Hoc Committee on Policy Options for Developing Countries
1996 to 1998	Vice Chair, American Bar Association, Young Lawyers Division, Section on Public Utilities, Transportation and Telecommunications
1995 to 1996	Executive Committee Member, Federal Communications Bar Association

HONORS AND AWARDS:

2017	Named Top 100 Broadband and Media Attorney by CableFax
2013	Most Valuable Player Award, EchoStar Corporation
2012	Distinguished Alumni Award, Rockefeller College, State University of New York at Albany, Albany, New York
2012	FCC Public Safety and Homeland Security Bureau Chief's Meritorious Service Award
2011	Government Service Award, Wireless Communications Association International, Washington, D.C.

BAR ADMISSIONS: New York, Connecticut, and Washington, D.C.

HOBBIES: White water kayaking, skiing, running, swimming, writing, painting, documentary film making, mountaineering and rock climbing.