

Thomas Ryan- Curriculum Vitae
President & Chief Executive Officer
American Association for Homecare (AAHomecare)

Executive Profile

National healthcare association leader with more than 30 years of experience advancing patient access to home-based medical care. Proven record of securing major federal and state policy wins, strengthening provider sustainability, and building coalitions across the healthcare ecosystem. Former HME company founder and CEO with deep operational, clinical, and regulatory expertise.

Professional Experience

American Association for Homecare (AAHomecare) – Arlington, VA

President & CEO

2013–Present

- Lead the national association representing the home medical equipment (HME) community.
- Secured \$3.3B in federal relief for HME suppliers through legislative and regulatory advocacy.
- Serve as chief spokesperson before Congress, CMS, state agencies, and national media.
- Strengthened governance, strategic planning, and member engagement to align with long-term industry needs.
- Built durable coalitions among providers, manufacturers, and patient groups to advance shared policy priorities.

Homecare Concepts Inc. – Farmingdale, NY

Founder, President & CEO

1988–2013

- Founded and grew a regional respiratory and HME company serving Long Island and the greater New York region.

- Directed clinical operations, reimbursement strategy, payer contracting, and regulatory compliance.
- Developed strong referral networks with hospitals, physicians, and community partners.
- Elected Village Trustee, Farmingdale, NY, contributing to local governance and community initiatives.

Industry Leadership & Board Service

- Chairman, Board of Directors, AAHomecare (2005–2007)
- Founding Member & Former Chairman, New York Medical Equipment Providers Association (NYMEP)
- Chair, Region A Council (Medicare regional carrier collaboration)
- Board Member, National Home Oxygen Patients Association (NHOPA)
- Board Member, St. Joseph's Hospital, Catholic Health System of Long Island

Education

B.S., Health Administration – Saint John's University, New York

Respiratory Therapy Degree – NYU Medical Center / Bellevue Hospital

Core Competencies

- Federal & State Healthcare Policy
- Legislative & Regulatory Strategy
- Medicare & Medicaid Reimbursement
- Payer Relations & Managed Care
- Nonprofit Governance & Executive Leadership
- Coalition Building & Stakeholder Engagement
- Strategic Communications & Advocacy
- Respiratory & HME Clinical Operations