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MACRA AND ALTERNATIVE PAYMENT MODELS:

DEVELOPING OPTIONS FOR VALUE-BASED CARE

WEDNESDAY, NOVEMBER 8, 2017

House of Representatives

Subcommittee on Health

Committee on Energy and Commerce

Washington, D.C.

The subcommittee met, pursuant to call, at 10:00 a.m., in Room 2123 Rayburn House Office Building, Hon. Michael Burgess [chairman of the subcommittee] presiding.

Members present: Representatives Burgess, Guthrie, Barton, Shimkus, Murphy, Blackburn, Lance, Griffith, Long, Bucshon, Brooks, Mullin, Hudson, Collins, Carter, Green, Engel, Butterfield, Matsui, Castor, Sarbanes, Schrader, Kennedy, Eshoo, DeGette, and Pallone (ex officio).

Also present: Representative Ruiz.

Staff present: Adam Buckalew, Professional Staff Member,

26 Health; Jordan Davis, Director of Policy and External Affairs;  
27 Paul Eddatel, Chief Counsel, Health; Adam Fromm, Director of  
28 Outreach and Coalitions; Caleb Graff, Professional Staff Member,  
29 Health; Jay Gulshen, Legislative Clerk, Health; Alex Miller,  
30 Video Production Aide and Press Assistant; James Paluskiewicz,  
31 Professional Staff, Health; Jennifer Sherman, Press Secretary;  
32 Hamlin Wade, Special Advisor, External Affairs; Jeff Carroll,  
33 Minority Staff Director; Tiffany Guarascio, Minority Deputy Staff  
34 Director and Chief Health Advisor; Una Lee, Minority Senior Health  
35 Counsel; Samantha Satchell, Minority Policy Analyst; and C.J.  
36 Young, Minority Press Secretary.

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37 Mr. Burgess. The Subcommittee on Health will now come to  
38 order and I will recognize myself 5 minutes for the purpose of  
39 an opening statement.

40 Today marks the Health Subcommittee's third oversight  
41 hearing to examine the implementation of the Medicare Access and  
42 CHIP Reauthorization Act. Personally, for me, the Medicare  
43 Access and CHIP Reauthorization Act was a significant milestone  
44 because repealing the Sustainable Growth Rate formula was one  
45 of my highest priorities coming to Congress.

46 The Medicare Access and CHIP Reauthorization Act represents  
47 a fundamental change in a healthcare payment system that had  
48 remained static for many years and had created uncertainty for  
49 providers. Before the passage of this bill, Congress delayed  
50 cuts to Medicare reimbursements for doctors a total of 17 times.

51 Through the hard work and steadfast leadership of the Energy  
52 and Commerce Committee and the unwavering commitment from the  
53 medical community, this bipartisan effort led to policies that  
54 sought to put power back in the hands of those who actually provide  
55 the care. That way, doctors will give shape to the healthcare  
56 payment of the future.

57 So it is critically important that the Medicare Access and  
58 Reauthorization Act succeeds and I am glad that the committee  
59 remains dedicated to ensuring that we get payment reform right.  
60 It does continue to be one of my top priorities.

61 Today, we will convene two panels of witnesses.

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62           And I want to welcome Dr. Jeffrey Baliet, the chairperson  
63 of the Physician-Focused Payment Model Technical Advisory  
64 Committee -- we will call it PTAC for short -- and Ms. Elizabeth  
65 Mitchell who is the vice chairperson of PTAC. I want to welcome  
66 you to our subcommittee this morning.

67           The next panel, we will hear from physicians representing  
68 key stakeholder groups that have either already had, have an  
69 alternative payment model or have one in the pipeline with the  
70 PTAC or the Center for Medicare and Medicare information. With  
71 that I want to take a moment also to welcome Dr. Daniel Varga  
72 from the Texas Health Resources Presbyterian Hospital where I  
73 did part of my residency, which provides care for many of my  
74 constituents in the north Texas area. It is good to have you  
75 in person today, Dr. Varga.

76           The focus of today's hearing will be on the Alternative  
77 Payment Models which is one of two options that eligible  
78 professionals can be reimbursed under MACRA. The other option  
79 is a Merit-based Incentive Payment System which also deserves  
80 our full attention and will be the subject of an additional hearing  
81 in the very near future.

82           One of the many goals of the Medicare Access and CHIP  
83 Reauthorization Act was to encourage and engage in care delivery  
84 models that drive quality while reducing healthcare costs. This  
85 movement towards alternative payment methods has allowed  
86 providers greater flexibility to innovate and try a delivery

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87 system that better aligns with their unique practice needs and  
88 allows them to produce better patient outcomes and offers an  
89 opportunity to share in the savings. I am encouraged by figures  
90 that indicate an estimated 50 percent of Medicare payments will  
91 be tied to these alternative payment methods next year.

92 We may have heard of some of these models before. The  
93 Medicare Shared Saving Program through Accountable Care  
94 Organizations, the Next Generation ACO Model, the Comprehensive  
95 Primary Care Plus model, and the Oncology Care Model. It is safe  
96 to say we will likely hear of them and similar hybrids in the  
97 near future. It is notable and important these efforts are  
98 physician-directed and physician-led. This is not necessarily  
99 the easiest path, but it is the correct one.

100 A recurring theme that we will hear this morning is that  
101 physicians are best suited to provide the determinants of quality.

102 Patients are counting on us. Not congressmen, but doctors.  
103 They are counting on us to get this right. It has been 2-1/2  
104 years since the Medicare Access and CHIP Reauthorization Act  
105 became law.

106 I believe the true potential of this act has yet to be met,  
107 but I believe the law has already begun proving a success of  
108 delivering better care to beneficiaries, savings to the Medicare  
109 program, certainty for our doctors. It is important to hear the  
110 positive impact this law has had so far from everyone here today.

111 Finally, it is critical that what we accomplish today follows

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112 the same open, transparent, and bipartisan structure that helped  
113 us get this act signed into law.

114 I again want to welcome all of our witnesses. Thank you  
115 for being here today. Thank you for giving us your time. I look  
116 forward to your testimony. And I will yield the balance of my  
117 time to Mrs. Blackburn from Tennessee for a statement.

118 [The prepared statement of Mr. Burgess follows:]

119

120 \*\*\*\*\*INSERT 1\*\*\*\*\*

121 Mrs. Blackburn. Thank you, Mr. Chairman. And I am so  
122 pleased that we are doing this hearing today. And I was one of  
123 those that joined you in being a vocal opponent of kicking the  
124 can on the SGR. There were things that needed to be done and  
125 it is our responsibility to address those issues and to find  
126 solutions and of course getting MACRA to the President's desk  
127 was a solution.

128 The old system of short-term fixes does not work, didn't  
129 work, and I am looking forward to hearing how the law's Alternative  
130 Payment Models are being designed and implemented and improving  
131 patient treatment and outcomes in a variety of settings. Being  
132 from the Nashville, Tennessee area, we have a lot of health care  
133 that is headquartered there and the steps that are being taken  
134 are important to them, to our constituents. And I yield back.

135 [The prepared statement of Mrs. Blackburn follows:]  
136

137 \*\*\*\*\*COMMITTEE INSERT 2\*\*\*\*\*

138 Mr. Burgess. The chair thanks the gentlelady. The  
139 gentlelady yields back. The chair recognizes the subcommittee  
140 ranking member, Mr. Green of Texas, 5 minutes for an opening  
141 statement, please.

142 Mr. Green. Thank you, Mr. Chairman. And I want to thank  
143 you for calling this hearing. I know we were both concerned over  
144 those 17 years that how we were going to fix the SGR and we did  
145 come to a bipartisan solution. And my concern and with this  
146 hearing we don't want to recreate the SGR and have Congress go  
147 through that so as nimble as Congress can be on our feet we need  
148 to make sure we catch it before we have to deal with it for 17  
149 years.

150 The Sustainable Growth Rate was the scourge of Medicare and  
151 doctors who treat Medicare patients for more than a decade and  
152 acted as part of the Balanced Budget Act of 1997. The SGR  
153 calculations led to a reduction of physician payments starting  
154 in 2002 and had to be patched annually, as you said, for 17 years.

155 In 2014, this committee along with other committees of  
156 jurisdiction finally came together and introduced a bipartisan  
157 bill to permanently repeal the SGR and replace it with a system  
158 that rewards value over volume and incentives for quality care.

159 Finally, in 2015, an agreement on offsets was reached in  
160 H.R. 2 that was Medicare Access and CHIP Reauthorization Act or  
161 MACRA overwhelmingly passed both chambers and was signed into  
162 law. MACRA did more than just repeal the flawed SGR formula.

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163 It was designed to overhaul and realign payment incentives for  
164 Medicare and transition of our health system to one that rewards  
165 value instead of just volume of care. It provided stability in  
166 Medicare payments for providers for immediately following years  
167 and made it easy for providers to report on and deliver high  
168 quality care, streamlining Medicare's multiple quality reporting  
169 systems, and over time consolidating them into one.

170 Critically, MACRA encourages providers to move away from  
171 fee-for-service and partake in a new delivery model that will  
172 reduce costs while increasing quality. Under the law, physicians  
173 who treat Medicare beneficiaries have a choice between  
174 participating in the Merit-based Incentive Payment System, MIPS,  
175 or the Advanced Alternative Payment Models, APMs, to make the  
176 shift from fee-for-service and volume-based payment system to  
177 a value-based payment system.

178 The focus of today's hearing is in the implementation of  
179 these two tracks, the Alternative Payment Models. Alternative  
180 Payment Models generally are an approach to provide provider  
181 payment that offers incentive to quality, cost-effective care  
182 in specific circumstances for specific patient populations or  
183 episodes of treatment. Advanced APMs created under MACRA go a  
184 step further and under these models physicians accept some amount  
185 of financial risk for the quality of the care and ultimate outcomes  
186 of their patients. Participants in Advanced APMs accept this  
187 risk in exchange for greater rewards when they succeed.

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Starting next year, qualifying APM participants can receive a five percent bonus in their reimbursement annually. Centers for Medicare and Medicaid Innovation center has developed and piloted APMs since its inception. Many of these now qualify as Advanced APMs under MACRA including certain Accountable Care Organizations, Patient-Centered Medical Homes and the Comprehensive Primary Care Plus model.

I want to note that one of the most successful ACOs in the country is Memorial Hermann Accountable Care organization created and operated by leaders of the Memorial Hermann Health System in Houston, a 16-hospital integrated health system based in Houston. The Memorial Hermann ACO has been number one in Shared Savings Program ACO in the country for several years running, and by 2016 has generated nearly 200 million in savings across 3 years of participation in the program. Today we hear witnesses from these payment models, models that are currently underway and physicians participating in them in which are generating savings to Medicare and improved patient outcomes.

Staunch oversight of MACRA is critical. We must avoid the pitfalls of what we did since 1997, and I am pleased we are having this hearing today and hope this committee engages in more oversight and dialogue as the major reforms of MACRA are fully implemented. And I yield back the balance of my time.

[The prepared statement of Mr. Green follows:]

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\*\*\*\*\*COMMITTEE INSERT 3\*\*\*\*\*

214           Mr. Green. Oh, sorry. For the record, I would like to  
215 insert a letter from the American Academy of Physician, Family  
216 Physicians.

217           Mr. Burgess. Without objection, so ordered.

218           [The information follows:]

219

220           \*\*\*\*\*INSERT 4\*\*\*\*\*

221 Mr. Burgess. The chair thanks the gentleman. The  
222 gentleman yields back. The Chairman of the full committee has  
223 been detained on a conference call. We will recognize him for  
224 an opening statement upon his arrival. But pending that, I would  
225 like to recognize the gentleman from New Jersey, Mr. Pallone,  
226 the ranking member of the full committee, 5 minutes for an opening  
227 statement, please.

228 Mr. Pallone. Thank you, Mr. Chairman, for holding this  
229 important hearing and thank the witnesses for being here today.

230 We are meeting today to discuss one of the great bipartisan  
231 success stories of this committee, the Medicare Access and CHIP  
232 Reauthorization Act of 2015 or MACRA.

233 MACRA built upon the successes of the Affordable Care Act  
234 to improve the quality and efficiency of the Medicare program  
235 and of our healthcare system more broadly. Prior to the ACA,  
236 healthcare services in the Medicare program were predominantly  
237 reimbursed on a fee-for-service payment model which rewarded  
238 providers for the number of tests or procedures they performed  
239 instead of the quality of medical care provided. And the ACA  
240 took major steps towards improving the quality of our healthcare  
241 system by creating new models of healthcare delivery within the  
242 Medicare program.

243 These new payment and delivery models focused on  
244 transforming clinical care and shifting from a volume- to a  
245 value-based care model such as Accountable Care Organizations

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or ACOs and Patient-Centered Medical Homes. These models prioritize the patient with the goal of improving care coordination and patient outcomes by simultaneously lowering costs and they have reduced hospitalizations, emergency department visits, and have improved both the quality of care and access to care. There are additional opportunities to refine these models and increase savings, for example, by better targeting the riskiest and costliest patients for interventions.

But I want to take a moment to recognize that while we continue to face challenges, the transformation to a value-based healthcare system is well underway. With MACRA we are entering the next phase of delivery system reform and further shifting the paradigm away from a volume-based to a value-based healthcare system.

MACRA builds on these healthcare delivery systems reform efforts by offering opportunities and financial incentives for physicians to transition to new payment models known as Advanced Alternative Payment Models or AAPMs. And AAPMs must meet a number of criteria and require clinicians to accept some financial risk for the quality and cost outcomes of their patients. Physicians can join existing and successful models that qualify as AAPMs such as ACOs and the Comprehensive Primary Care Plus or CPC+ model which we will hear about today. They can also develop their own models known as Physician-Focused Payment Models.

A number of physician organizations have already submitted

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applications for approval by the Physician-Focused Payment Model Technical Advisory Committee or PTAC, and PTAC has been accepting and reviewing applications for Physician-Focused Payment Models over the last year and has approved several for testing, including the ACS-Brandeis Model which we will hear about today from the American College of Surgeons.

I look forward to hearing from PTAC about the application process, the way these efforts fit within the broader context of delivery system reforms, how these submitted models have been evaluated, and how models may be implemented going forward.

Our second panel of witnesses practice in a variety of settings across the country and represent diverse expertise and training. They each have a unique perspective to share with us regarding the implementation of MACRA and how it has encouraged a focus on quality and efficient health care. And I want to thank you all for your commitments to delivery system reform. It is only through sustained commitment of the leading physician organizations and clinicians such as yourselves that we can hope to bend the cost curve.

So I look forward to discussing the tools and best practices providers are already using, some of the challenges and opportunities they have faced as well as future efforts that can be employed to help make MACRA work effectively for all, so I thank you.

I don't think anybody on my side wants the time, Mr. Chairman,

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296 so I yield back.

297 [The prepared statement of Mr. Pallone follows:]

298

299 \*\*\*\*\*COMMITTEE INSERT 5\*\*\*\*\*



300 Mr. Burgess. The gentleman yields back. The chair thanks  
301 the gentleman. The chair would remind members that pursuant to  
302 committee rules all members' opening statements will be made part  
303 of the record.

304 And we do want to thank our witnesses for being here today  
305 on both panels. We thank them for taking their time to testify  
306 before the subcommittee. Each witness will have the opportunity  
307 to give an opening statement followed by questions from members.

308 Today we will hear from Dr. Jeffrey Baliet, the chairperson  
309 of the Physician-Focused Payment Model Technical Advisory  
310 Committee, and Ms. Elizabeth Mitchell, vice chairperson,  
311 Physician-Focused Payment Model Technical Advisory Committee.  
312 That is a mouthful.

313 We appreciate you being here today.

314 And, Dr. Baliet, you are now recognized for 5 minutes for  
315 an opening statement, please.

STATEMENTS OF JEFFREY BALIET, M.D., CHAIRPERSON,  
PHYSICIAN-FOCUSED PAYMENT MODEL TECHNICAL ADVISORY COMMITTEE;  
AND, ELIZABETH MITCHELL, VICE CHAIRPERSON, PHYSICIAN-FOCUSED  
PAYMENT MODEL TECHNICAL ADVISORY COMMITTEE

STATEMENT OF JEFFREY BALIET

Dr. Baliet. Thank you. Chairman Burgess, Ranking Member Green, and distinguished members of the Energy and Commerce Subcommittee on Health thank you for the opportunity to testify on behalf of the chair and vice chair of the Physician-Focused Payment Model Technical Advisory Committee or PTAC. We are Jeffrey Baliet, executive vice president of Health Care Quality and Affordability at Blue Shield of California -- we insure 4.1 million members, we are nonprofit, and the third largest health plan in California -- and Elizabeth Mitchell, my vice chair, CEO of the Network for Regional Health Improvement, a national network of multi-stakeholder Regional Health Improvement Collaboratives with over 30 members across the U.S.

As an otolaryngologist head and neck surgeon and as a Blue Shield executive vice president, I am responsible for leading all medically related activities for the health plan including quality medical management, provider contracting, and our Accountable Care Organization strategy and I also serve as the chair of PTAC. Thank you for extending this opportunity for us to speak on the important topic of Medicare payment reform and

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PTAC's role supporting physicians and technicians as they transition to value-based care delivery.

Even before the inception of MACRA there was considerable agreement that the current fee-for-service model based on paying for the volume and intensity of services is unsustainable and needs to change to a model that is value-based, patient-centered, and accountable. However, we need to transform the care delivery system and change the trajectory of spending in a way that maintains the vibrancy of the institutions and professionals that have dedicated their lives to preserving health and caring for the sick, injured, and dying in the U.S.

MACRA and Alternative Payment Models have the potential to address the fundamental drivers of cost and quality and ensure that we have a high value health system, the backbone of which is providers who want to change care delivery and give better care to patients.

As the largest purchaser of health care in the world, Medicare has considerable influence on payment and through the development of Alternative Payment Models drive market change, and the PTAC plays an important role in accelerating model development. The PTAC is an 11-member advisory committee established to consider physicians and other clinical stakeholders' proposals for new payment models that foster high quality, high value health care.

PTAC members are a diverse, highly talented group that have

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deep expertise in clinical care and technical expertise in the areas of measurement, payment, and care delivery reform. The committee includes a balance of physicians and non-physicians who are highly committed to ensure that proposals are critically, thoroughly, and expeditiously evaluated.

We have sought to establish high integrity relationships with the clinical and broader stakeholder communities across the country, some of which you will hear today. We are inviting comments, questions, or concerns prior to and during public meetings when models are evaluated. Furthermore, PTAC is keenly interested in all types of models including those emanating from single specialty, primary care, small and rural practices, sophisticated health systems, and multispecialty group practices.

PTAC's disciplined and collaborative efforts have garnered tremendous interest in creativity from stakeholders, receiving 33 letters of intent and 20 full proposals spanning many specialties, payment types, and practice sizes. To date, the PTAC has held 9 days of public meetings, we have deliberated on six proposals, we have voted on five with submitted reports to the secretary, and we have 14 proposals under active review. It is our belief that the interest in and work of PTAC confirms Congress' direction and intent for MACRA to transition U.S. health care to a high value system delivering better care at lower cost.

Lastly, PTAC works collaboratively with CMS and CMMI to

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garner input about specific proposals especially if they have previously evaluated to any capacity by CMS or CMMI. To date, the models PTAC has sent to the secretary for potential limited scale testing have not been approved.

In addition, we are unclear whether because of the extensive review process already provided by the PTAC, submitters can undergo a more expedited review and evaluation process. Our concern is that if we are not able to support our recommendations or work to fix any shortfalls in our analyses, the value of PTAC's process will not be fully realized. We believe that closer coordination between PTAC and CMS and CMMI will enable greater efficiency, greater capacity to implement more innovative models, and greater clarity for applicants seeking to understand the process of submission and approval and look forward to continued partnership with CMS and CMMI.

In closing, PTAC is an incredibly important forum to identify innovative models from the field to expand Medicare's payment model portfolio. Transforming care delivery including implementing innovative payment policy is complicated; therefore an open public process that includes the stakeholders and also educates stakeholders and the public is likely the best way forward. We believe the PTAC is well suited for this purpose.

We commend Congress for its vision and we thank you for the opportunity to be part of such important work. Thank you.

[The prepared statement of Dr. Baliet follows:]

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\*\*\*\*\*INSERT 6\*\*\*\*\*

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Mr. Burgess. The chair thanks the gentleman.

419

Ms. Mitchell, you are recognized for 5 minutes, please.

STATEMENT OF ELIZABETH MITCHELL

Ms. Mitchell. Thank you Chairman Burgess, Ranking Member Green, and distinguished members of the committee. Thank you again for the opportunity to be here today and for your leadership on these critically important issues.

As president and CEO of the Network for Regional Health Improvement, my members and I work at the community level with all stakeholders, employers, providers, health plans, patients, and others, and I can assure you that healthcare quality and affordability are of primary concern. The urgency to reduce healthcare costs while improving quality cannot be overstated.

This is impacting families, employers, state governments, and our overall economy.

MACRA addresses the fundamental drivers and by reforming care and payment we have truly the opportunity to achieve better care at lower cost and this is an incredible opportunity for the U.S. Dr. Baliet has shared the innovation and leadership that we have seen from the physician community and their readiness to lead these changes. This is an opportunity that we cannot squander.

Despite the exceptional interest in PTAC as evidenced by the number of proposals and letters of intent, there are still barriers that physicians face in transitioning to these new models. Providers who are ready and willing to lead change

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continue to face barriers and need additional support. The PTAC took the time to think about some of the key barriers that we have seen from the submitters over the first year and we have identified three priority areas for your consideration. These include the need for technical assistance to providers, greater access to shared data, and the opportunity for limited scale testing of innovative models.

PTAC believes that there is a material need for technical assistance for providers to develop and implement Physician-Focused Payment Models and APMs. Most physicians, they have experience changing care delivery but they have not been trained in the development of incentives, payment models, or risk management. Recent surveys of high performing health systems and medical groups demonstrate the growing willingness to support and assume risk, but these organizations have made considerable investments in the infrastructure to successfully participate in APMs.

And while large health systems may have the resources and expertise to develop and implement these models, such small and rural practices are at greatest risk of not being able to afford the technical support to design and implement the payment and care changes needed to succeed under risk-based models. This threatens to leave these small and rural practices out of the transition to value-based care.

Congress should identify ways to enable the provision of

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technical assistance to providers seeking to develop and implement APMs in a way that does not exacerbate resource differentials among providers and that helps move all providers forward towards value-based care. Although MACRA does not authorize PTAC to provide such technical assistance, many members of our committee believe that PTAC should be able to do so, or at a minimum PTAC can provide valuable insights related to what types of technical assistance would be most helpful.

The PTAC supports deployment of HHS resources to provide access to analytic, technical, and quality improvement support.

We also believe that there is a need for greater access to shared data. This is a common barrier identified by submitters. PTAC too has observed common weaknesses among some of the submitted proposals. Specifically, applicants need community-wide all-payer claims and clinical data sharing across communities to successfully implement models. Providers cannot manage risk, care, or cost without timely, comprehensive data.

Most of the proposals PTAC has received require coordination of care across practices, providers, and communities, but if data is not shared effectively participants cannot coordinate patient care across episodes or populations. Data blocking, lack of interoperability, and other limits on data access continue to be a major barrier to care improvement on behalf of patients.

The move to APMs as required by MACRA has made this an urgent issue. We ultimately must address the barriers to community-wide

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495 data access in order to enable the successful transition to APMs.

496 Finally, limited scale testing of innovative models is  
497 necessary before we scale models for national implementation.

498 This is the committee's third priority and we believe that  
499 innovation in any industry requires the opportunity for small  
500 scale testing. PTAC has identified limited testing of models  
501 as an important phase of development and implementation as it  
502 is unknown how key elements of the model will clinically and  
503 financially perform until the model functions in a testing  
504 environment.

505 Given the diversity of markets across the United States,  
506 regional testing will also identify aspects of the models that  
507 may require flexibility and implementation. We do not expect  
508 a one-size-fits-all approach to reform and we believe limited  
509 scale testing of these important innovations will allow  
510 successful transitions to Alternative Payment Models.

511 In closing, I want to underscore what my chair has said.  
512 We are seeing excitement and innovation and enthusiasm from the  
513 field. We see clinicians who are ready to lead the transformation  
514 in care and payment, and we think this is an incredibly important  
515 opportunity to support the move to alternative-based payment  
516 models for a high value health system. Thank you.

517 [The prepared statement of Ms. Mitchell follows:]

518

519 \*\*\*\*\*INSERT 7\*\*\*\*\*

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520 Mr. Burgess. The chair thanks both of our witnesses for  
521 their testimony this morning. We will move to the question  
522 portion of the hearing and I am going to recognize myself for  
523 5 minutes for the first round of questions.

524 And Dr. Baliet, it is my understanding that during the summer  
525 you communicated with the Department of Health and Human Services  
526 identifying a number of opportunities where your group can provide  
527 or improve payment model development and I think I heard in Ms.  
528 Mitchell's testimony the answer to this question, but I am going  
529 to ask you.

530 Does PTAC need authority to specifically authorize its  
531 ability to provide technical assistance through the APM  
532 development process?

533 Dr. Baliet. Under the statute, MACRA remains silent on  
534 whether it gave the PTAC the authorization to provide technical  
535 assistance. As we said in our testimony, there are significant  
536 interests by PTAC members to provide technical assistance. As  
537 I said earlier, there is some very skilled, highly talented folks  
538 who really understand how to build these models both clinically  
539 and also on the financial business side and the measurement side  
540 to make them successful.

541 We also understand that the PTAC has a role to play relative  
542 to evaluating models and providing technical assistance does  
543 cause potential conflicts. If you think downstream, supporting  
544 particular stakeholders and we then at the same time evaluate

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their models, depending on how that turns out you can see that there could be some downstream complications. Despite those challenges, we still believe at a minimum that we should because of our exposure and the insights that we gain from working with clinical stakeholders, we think we can be at a minimum a beacon to cast the light on particular areas that submitters are struggling with or are challenged that the global stakeholder community can learn from. And I think that is at a minimum a role the PTAC should play.

I do think to answer your question directly that this question of can the PTAC provide technical assistance that needs to be answered definitively and so we would look to you for clarity on that.

Mr. Burgess. And are you free to disclose your communications with the Department of Health and Human Services this summer? Were they positive in their comments toward you or --

Dr. Baliet. Yes. Yes. We sent Secretary Price a letter. We have had private conversations with him as well. Very supportive, understands the importance of technical assistance. Again we have spent a year before we accepted our first proposal standing up the committee, building in a process. We want these models to be successful, but stakeholders, depending on their level of sophistication and experience and the infrastructure investments, they come at it from different places. This is new

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570 and we are all learning.

571       So I think it is absolutely paramount that technical  
572 assistance be delivered. I believe the word we got back -- and  
573 I will let my colleague speak as well that the receptivity for  
574 technical assistance exists. I think the mechanics of how it  
575 would be distributed, how it would be identified, and how it would  
576 go out to the stakeholders that remains an open question.

577       Mr. Burgess. Very well.

578       Ms. Mitchell, did you have something to add to that?

579       Ms. Mitchell. I would only underscore the demand we are  
580 hearing from across the country. Again physicians understand  
581 clinical care delivery, but a lot of this work in incentive design  
582 risk management is new. PTAC has recognized the urgency of this.  
583 We do not have clear authority to address it. We think that  
584 somewhere HHS needs to find a way to meet the needs of providers  
585 so that they will be successful.

586       Mr. Burgess. Okay, thank you. Thank you for that  
587 observation and the acknowledgment that it may require  
588 legislative activity not just administrative activity.

589       So I am going to ask you a question. I mean it comes up  
590 all the time, the hiring freeze that the Administration has  
591 imposed across all levels of the federal government. Is your  
592 PTAC, is it currently subject to a hiring freeze?

593       Ms. Mitchell. It is our understanding that they are subject  
594 to a hiring freeze. I think it is also important to note the

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595 volume of activity which I think is an indicator of success of  
596 PTAC, but it has also been more than we have anticipated in terms  
597 of time demands. This is again also highly technical, complex  
598 work, and I think having the right staff is critical. We have  
599 had excellent staff support. We just think that given the demand  
600 there is need for additional support.

601 Mr. Burgess. Very well. We previously asked the  
602 Administration to evaluate an exemption for PTAC and we will  
603 continue to communicate with them.

604 Just to my last few seconds, I just want to make the  
605 observation. I downloaded the application form and, man, it is  
606 lengthy. I was actually going to provide a little technical  
607 advice that there ought to be a worksheet or a checklist.  
608 Actually there is one, but it is way, way deep in the weeds here.  
609 Maybe that ought to be advanced to right after the table of  
610 contents.

611 Ms. Mitchell. Well, we appreciate the concern and we  
612 recognize that it is lengthy. However, the committee really felt  
613 that it was our job to make the instructions as clear as possible  
614 and as complete as possible, so we are hopeful that this is  
615 actually a helpful document. You will note that there is even  
616 visuals in there to explain the process.

617 Mr. Burgess. Right.

618 Ms. Mitchell. Again this is meant as a tool for assistance  
619 to submitters. Dr. Baliet?

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620 Dr. Baliet. I think the only other comment is as we design  
621 this we really put ourselves in the eyes of the stakeholders.

622 Mr. Burgess. Sure.

623 Dr. Baliet. And we were thinking this is new, our process  
624 is new. We wanted to be entirely transparent. And if you look  
625 at the document, it is constructed -- there is a lot of  
626 definitions. Every ten, all ten of the criteria are spelled out  
627 through the lens of the committee what is it that the criteria  
628 is trying to accomplish, what is the committee looking for to  
629 see in these proposals, because again I will go back to my earlier  
630 comment. We want these proposals to be successful.

631 We also are taking feedback from the clinical stakeholders  
632 about our process. They have provided input and we have revised  
633 our process based on that input and we will continue to do so  
634 and we will take this comment under advisement as well.

635 Mr. Burgess. I am sure we will have continued  
636 conversations. My time has long since expired. I will recognize  
637 Mr. Green 5 minutes for questions, please.

638 Mr. Green. Thank you, Mr. Chairman. I think we would be  
639 happy to work with you to see what we can do. We don't want to  
640 have this process fail because we don't have staff or quality  
641 staff or that you can't provide assistance. That just seems  
642 silly. But we will be glad to work with you on that to see how  
643 we can do.

644 Dr. Baliet and Ms. Mitchell, thank you for being here today

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645 and your insights. I would like to ask about PTAC's mission and  
646 what you have set out to accomplish. From my perspective, PTAC  
647 and the PTAC process, evaluating Physician-Focused Payment Models  
648 is uniquely in the delivery system reform context because it is  
649 driven primarily from the ground up by providers. Now does PTAC  
650 fit within the broader delivery system reform efforts?

651 Ms. Mitchell. Thank you. I think what one of the  
652 consistent themes that we hear from submitters and we have  
653 experienced in our day jobs is that there are many clinical  
654 improvements that providers know could be made that would make  
655 care better for patients and the current payment system is  
656 actually a barrier to making those changes. Many physicians will  
657 tell you they will lose money trying to do the right thing in  
658 many cases. The pay-for-service system often incents  
659 duplication, redundancy, overuse.

660 So this is actually a forum, in my view, where clinicians  
661 can bring models for better care and hopefully have a payment  
662 system that supports those changes.

663 Mr. Green. Well, and that's what I hear from my physicians  
664 that they are concerned about the end result so they want to have  
665 the input. And the unique benefits and challenges does have a  
666 model or, you know, challenge.

667 But from my understanding PTAC is comprised of 11 members  
668 appointed by the Comptroller General. Each of these members are  
669 nationally recognized for their expertise in payment and reform

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670 and Alternative Payment Models. PTAC's members include both  
671 physicians and non-physicians.

672 I know it has been official for having both physicians and  
673 non-physicians there because they can get the process moving,  
674 how does your review process engage stakeholders and the public  
675 along each step of the way?

676 Dr. Baliet. So we have a multistep process and if you will  
677 indulge me I will walk the committee through it as quickly and  
678 efficiently as possible.

679 So working with the ASPI staff using our primer on how to  
680 submit a model, the model is submitted to the committee formally  
681 after a letter of intent is sent 30 days in advance. And the  
682 only reason the letter of intent, it is non-binding, but it just  
683 helps us staff appropriately. We need to know how many models  
684 are out there and potentially coming in and that was the purpose  
685 of that letter of intent.

686 When the proposal is submitted, the ASPI staff check it for  
687 completeness to make sure that all of the appendices and the  
688 references in the document is complete. At that point the model  
689 is transitioned to a review committee which is comprised of at  
690 least one physician and two other members of the committee to  
691 review the contents of the proposal and then they go about working  
692 with the stakeholders, the submitters directly. There is a  
693 question and answer. Typically it is at least one pass, if not  
694 two or more, in writing, an exchange for clarity on particular

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695 points in the model and then we have, we host a call to the  
696 submitters for additional clarity.

697         During this entire process the proposal is published for  
698 the entire stakeholder community nationally to see. We get  
699 comments from the stakeholder community globally either in  
700 writing, we also have them come to our deliberative meetings in  
701 public and make public statements about their concerns,  
702 questions, or support for the models.

703         Following the exchange between the stakeholder submitter  
704 and the PTAC review team, we then go to the national expert  
705 clinician. We have, if it is on renal disease we will speak with  
706 a qualified renal nephrologist to get their perspective on the  
707 elements of the model and it helps sharpens our focus and answer  
708 our questions that we still may have about the model and the  
709 proposal and how does it work in the real clinical environment,  
710 if you will.

711         All of this time, the full committee does not deliberate.  
712         As a FACA committee all of our deliberations have to be done  
713 in public. So the proposal review team creates a document after  
714 all of their work on their recommendation based against the  
715 criteria of the secretary. It is non-binding, but it is  
716 directionally helpful for the full committee when we sit down  
717 for the first time in our public session to then deliberate and  
718 review.

719         And if I could, that particular session how it starts is

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720 the review team reviews the model for the committee, we then invite  
721 the stakeholders up to the table. They either, so far they have  
722 been all coming in public. They have been coming to the public  
723 meeting. They then have an exchange. That typically can go on  
724 for an hour where we talk with them about questions that we have  
725 or sharpen our focus on the model before we deliberate because  
726 we want to make sure we understand the nuances of these models.

727 We also have public comments come before we start to  
728 deliberate, so then the public comes up, they provide their input,  
729 and at that time the committee goes into the deliberative mode.

730 We discuss the model amongst ourselves and then we vote against  
731 the ten criteria on an individual basis. So it is, we support  
732 it -- well, we don't support it, it doesn't meet the criteria,  
733 it meets the criteria, or it meets the criteria with priority.

734 We do that through all of the criteria and then we vote on the  
735 model in general at making the recommendation to the secretary  
736 to support, to support with high priority, or to support it with  
737 limited testing.

738 That is the process and it is exhaustive. And we are really  
739 happy to be part of it, but it takes a lot of energy to get it  
740 done.

741 Mr. Green. Thank you, Mr. Chairman. I know I ran over,  
742 but these are issues that again we don't want to come here 5 years  
743 from now and have to see what we didn't do now.

744 Dr. Baliet. Right, thank you.

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745 Mr. Green. So I appreciate your explaining the process.

746 Mr. Burgess. The chair thanks the gentleman. The  
747 gentleman yields back. The chair now recognizes the gentlelady  
748 from Tennessee 5 minutes for questions, please.

749 Mrs. Blackburn. Thank you, Mr. Chairman. And I want to  
750 stay kind of in that same vein where Mr. Green is, because one  
751 of the things I think many times we will do is something gets  
752 passed, it gets on the books, it takes forever to get it  
753 straightened out. And when we are looking at the APMS and the  
754 utilization of technology in this process it changes so quickly  
755 that there has to be a nimbleness that we have not seen before.  
756 And I assume that each of you agree with that because you are  
757 shaking your heads in the affirmative.

758 But let's stay right with you, Dr. Baliet, and let me have  
759 you talk a little bit more about timeline, a little bit more about  
760 process. And Ms. Mitchell, I want you to weigh in on how we are,  
761 when you have this integration, if you will, the physician, which  
762 is an incredibly important component of this, and the other two  
763 stakeholders that are involved in this process, talk to me about  
764 how that relates to our rural and underserved areas.

765 Dr. Baliet. So I will start with the timeline and the  
766 process. We are very sensitive and acutely aware of the need  
767 to get these models in the field. Physicians are being measured  
768 as we speak today for payment that will impact them a year and  
769 a half, 2 years downstream so we did not want to be a rate-limiting

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770 step as these models came forward. We measure our, as we move  
771 through that process that I described those measurements are done  
772 in weeks. It typically takes about 2 weeks for us to get back  
773 to the stakeholders with a series of questions.

774 Mrs. Blackburn. So basically you are doing an expedited  
775 process in approving as you go?

776 Dr. Baliet. Yes. We don't -- well, because of our public  
777 schedule because we can't deliberate in private --

778 Mrs. Blackburn. Okay.

779 Dr. Baliet. -- the deliberation, we batch them. So we  
780 have a meeting next month. We have seven proposals. We are going  
781 to go through 3 days of public meetings.

782 Mrs. Blackburn. All right. And then let me stop you right  
783 there.

784 Ms. Mitchell, talk about this as it relates to the rural  
785 and underserved areas and how you are feeding in that data, because  
786 data is essential to this.

787 Ms. Mitchell. Certainly I will try. I think it has been  
788 very important that there is a balance on the committee of  
789 physicians and non-physicians and I am one of the non-physicians.

790 My background is actually working with multi-stakeholder groups  
791 at the community level for transforming care and payment.

792 I am from Maine. I am highly sensitive to the small and  
793 rural issues. I think what we are -- because we are receiving  
794 proposals from the field, we are receiving proposals from small

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795 practices. I believe you will hear that on the next panel. We  
796 are, I think, as a group we are a diverse group. We are committed  
797 to ensuring that everyone can succeed under this model and that  
798 is actually one of the reasons that we are particularly urging  
799 technical assistance so that it isn't just the well-resourced  
800 health systems that can afford these changes.

801 Mrs. Blackburn. So you are deliberate and intentional in  
802 having individuals from these rural and underserved areas?

803 Ms. Mitchell. We don't actually control who comes to the  
804 committee, we respond to the proposals that we receive. However,  
805 we are certainly trying to promote the opportunity and we  
806 certainly welcome and weigh the issues of small and rural  
807 practices to the extent possible.

808 Mrs. Blackburn. Okay. And let's look at the high  
809 performing hospital or health systems and medical groups and just  
810 a couple of comments quickly -- I have a minute left -- on how  
811 you characterize those groups' interest in risk assumption.

812 Dr. Baliet. The larger, more sophisticated integrated  
813 systems they have already made the infrastructure investments  
814 whether it is electronic health record, they have the modeling,  
815 they have the data analytics, the population health tools that  
816 really help them be successful in an Alternative Payment Model  
817 environment.

818 And so they are very much, they are ready and willing, and  
819 some of them, many of them across the country are already in

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820 alternative or Advanced Alternative Payment Models, so they are  
821 sort of leading the way, if you will. That said, I would be remiss  
822 if I didn't mention that the smaller practices have a high degree  
823 of nimbleness that the larger practices don't necessarily have  
824 and can move very quickly, but they also need help with the  
825 infrastructure.

826 Ms. Mitchell. And if I might just add to that, the small  
827 and rural practices may be providing exceptional care. We think  
828 that this might provide greater flexibility to them so that it  
829 isn't again the one-size-fits-all approach because we recognize  
830 that care will be delivered differently in different communities  
831 and in different sized practices.

832 Mrs. Blackburn. Right. And that is the nimbleness that  
833 I think we are wanting to see and the flexibility that we want  
834 to see on this. And we are not going to be hesitant to continue  
835 to do oversight and to pull it back if we think it needs adjustment.

836 I yield back, Mr. Chairman. Thank you.

837 Mr. Burgess. The chair thanks the gentlelady. The  
838 gentlelady yields back. The chair will make the observation that  
839 is the third time the word nimble has been used. I don't recall  
840 that ever happening in a committee hearing before.

841 Mr. Green. It is tough for Members of Congress to be nimble.

842 Mr. Burgess. The chair recognizes the gentlelady from  
843 California, Ms. Matsui, for 5 minutes, please.

844 Ms. Matsui. Thank you, Mr. Chairman, and I will try to be

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845 nimble. So thank you very much for holding this hearing and thank  
846 the witnesses for being here today. You know, as you know we  
847 came together in a bipartisan way on this committee to fix the  
848 broken SGR and replace it with a MACRA, and I am pleased that  
849 you are making progress with the goals set forth by MACRA to truly  
850 transition our Medicare payment system from value to volume.

851 As you state in your testimony, Medicare has considerable  
852 influence on payment and that can drive innovation. That is what  
853 I would like to focus on today. Every witness here is testifying  
854 to the hard work providers are putting in to update their systems  
855 of care and develop payment models that adequately reflect that.  
856 We are hearing about care coordination, patient-centered care,  
857 and better management of chronic diseases.

858 I believe that technology whether in the form of data  
859 systems, measuring quality, interoperable electronic health  
860 records, care delivered remotely, or conditions monitored  
861 remotely will be integral to our success in achieving our goals  
862 of higher quality and reduced costs. Thank you, Dr. Baliet and  
863 Ms. Mitchell, for your leadership on PTAC and I appreciate the  
864 dedication you bring to your work.

865 I would like to focus on this issue of telehealth and health  
866 IT. The tenth criterion for judging APMs is to encourage a use  
867 of health information technology. Either one of you or both of  
868 you, can you expand upon that? How does the PTAC ensure that  
869 models are encouraging the use of health IT?

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870 Dr. Baliet. I will start. It absolutely is essential,  
871 especially when you realize the diversity of the care that is  
872 delivered across the country and the shortages in particular areas  
873 where certain specialty services, for example, are not available.  
874 So leveraging technology is absolutely essential.

875 You mentioned telehealth, making sure that patients, members  
876 have access to high quality specialists through telehealth.  
877 There is a lot now with technology with your smart phone and a  
878 lot of diagnoses can be made using your smart phone, for example.

879 So we need to leverage that technology and we embrace the  
880 submitters who put technology in front, embed that in the model.

881 There are some challenges with that and the secretary has  
882 commented about proprietary technology, because that obviously  
883 limits the deployment and the implementation of these models,  
884 but the notion of leveraging technology to drive care into the  
885 communities is absolutely essential.

886 Ms. Matsui. Okay.

887 Dr. Baliet. Getting everyone on a health information  
888 platform and as you know being from California, my organization  
889 with also Blue Cross --

890 Ms. Matsui. Sure.

891 Dr. Baliet. -- we have built an HIT platform with over  
892 25 million records. So we --

893 Ms. Matsui. Can I ask you this then? So I assume health  
894 IT, electronic health records, devices that remotely monitor,

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895 clinical decision support software, software that helps  
896 clinicians on a team communicate securely and to allow providers  
897 to deliver care remotely, it includes all of this. So are there  
898 experts on the PTAC that specialize in health IT or have extensive  
899 experience with it? Does PTAC consult with such experts?  
900 Because I know you have a balance of people on there, physicians  
901 and non-physicians.

902 Ms. Mitchell. I think to your point, there is a range of  
903 expertise, users of EHRs and other health IT and some of us who  
904 have been working around data sharing. I would like to emphasize  
905 our deliberations on this criteria. Technology is important but  
906 it is also insufficient. This is really about sharing the data  
907 freely and effectively across sites and many of the barriers to  
908 doing that are not technology barriers, they are business or  
909 otherwise.

910 So I think it will be very important particularly as we move  
911 to measures of population health and also to reduce the burden  
912 on providers that this data be shared effectively regardless of  
913 the technology.

914 Ms. Matsui. So you have, of the 20 or so models you have  
915 under review can you provide some examples of those that are  
916 leveraging technologies, and have the providers come up with  
917 creative solutions?

918 Dr. Baliet. So there are several that have been highlighted  
919 that we have reviewed already. There is one specifically around

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looking at five different cancers and accuracy of diagnoses -- lung, colorectal, breast. It is a bundled payment model. It comes from the Hackensack Meridian Health. They have a special technology that looks at the biopsies themselves and is able to do genetic analyses and helps tailor the treatments to the specific characteristics of that particular tumor type. We talked about the proprietary nature of that technology and they have assured us that other systems can adopt either that technology or a sister technology like that. But that is just one example.

Ms. Matsui. Sure.

Dr. Baliet. There are several others.

Ms. Matsui. No.

Mr. Burgess. The gentlelady's time has expired.

Ms. Matsui. Thank you. I yield back.

Mr. Barton. [Presiding.] The gentlelady yields back.

The chair recognizes himself for 5 minutes. I want to say at the beginning of my question period that I am not an expert on this and I didn't hear the opening statements, so if this were an energy hearing I would be in good shape. But talking about MACRAs as I told Gene Green, a little out of my depth.

My first question is just a basic question. We wanted to change the payment system because the old one was so complicated.

Are any of these new systems actually being used right now or are you just thinking about it? Either one of you.

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945 Ms. Mitchell. The models that we have received several of  
946 them we have recommended for further testing, but then it is up  
947 to CMS and the secretary when and if to implement those. So --

948 Mr. Barton. As we speak, all the payments are still being  
949 made under the old system; is that correct?

950 Ms. Mitchell. Well, there are demonstration projects that  
951 CMS has implemented over the last several years that do change  
952 payment, but the Physician-Focused Payment Models that we have  
953 evaluated have not yet been implemented at least through CMS.

954 Mr. Barton. All right. And Dr. Burgess told me that you  
955 have actually voted on five alternative systems; is that correct?

956 Dr. Baliet. Yes, five. We have deliberated on six, voted  
957 on five, with recommendations to the secretary.

958 Mr. Barton. Okay. Now these five all passed so to speak,  
959 so they have been forwarded to the secretary or did you vote down  
960 any of them?

961 Dr. Baliet. We voted two down. And then the reason we  
962 deliberated on six, the sixth submitter retracted their proposal  
963 after hearing the point of view of the committee. They are --  
964 resubmitted it for after they have modified it, but the others  
965 were either recommended for small scale limited testing or  
966 implementation.

967 Mr. Barton. So you forwarded five to the secretary --

968 Dr. Baliet. Yes.

969 Mr. Barton. -- which we don't have right now.

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970 Dr. Baliet. That is correct.

971 Mr. Barton. But there is somebody active, I guess. The  
972 secretary or his or her designee decides if these systems that  
973 you voted on are acceptable for the marketplace; is that correct?

974 And then if he passes it then it comes back and doctors pick  
975 which one they want to use. Is that how it works?

976 Dr. Baliet. Well, that is part of our challenge is we see  
977 this, we want to be a value-add to the system. We are upstream  
978 of CMS and CMMI. We want to make sure that the process and  
979 evaluation and the analysis that we are providing sharpens these  
980 models so that when they get downstream to CMS and CMMI it helps  
981 them do the work they need to do relative to analysis and figuring  
982 out how to actually stand up these models within the current  
983 Medicare system.

984 Mr. Barton. Well, to me that seems overly complicated.  
985 Now it may not be, but I want to try again. Somebody is going  
986 to -- your doctor groups have voted on systems that they want  
987 to use, right?

988 Dr. Baliet. Right.

989 Mr. Barton. You have forwarded those to the secretary of  
990 Health and Human Services. The secretary of Health and Human  
991 Services and the bureaucracy decides which of those are  
992 acceptable; isn't that right?

993 Dr. Baliet. That is right.

994 Mr. Barton. If they say we have the HHS stamp of approval

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995 it comes back, and who decides which of those to use once they  
996 are approved?

997 Ms. Mitchell. The only requirement is that the secretary  
998 post a public response to our recommendations. It is then up  
999 to the secretary and CMS if and when to implement.

1000 Dr. Baliet. Our charge is to advise the secretary, work  
1001 with the stakeholders, make a recommendation, provide that  
1002 advice.

1003 Mr. Barton. I got that and you have done it.

1004 Dr. Baliet. Yes, sir.

1005 Mr. Barton. You are waiting on the Mt. Olympus approval,  
1006 right? Sooner or later some of these are going to be approved.

1007 My question is once they are approved -- I guess I will rephrase  
1008 it. How are they implemented once approved?

1009 Dr. Baliet. And again that is we need more clarity on how  
1010 that is going to happen. That is not under our purview. We are  
1011 ready, willing, and able to partner with CMS and CMMI.

1012 Mr. Barton. Well, who is the decision maker?

1013 Dr. Baliet. The secretary and HHS.

1014 Mr. Barton. Okay, I am saying they have approved it. I  
1015 mean at some point in time somebody in the system, a doctor who  
1016 is seeing patients --

1017 Dr. Baliet. I get it. Okay.

1018 Mr. Barton. -- says okay, we are going to switch from this  
1019 old system to this new system A.

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1020 Dr. Baliet. Right.

1021 Mr. Barton. And I am assuming since we are trying to be  
1022 inclusive that is a hospital, a region, a state, somebody says  
1023 yes, we are going to use alternative system A.

1024 Dr. Baliet. Right. So that is where just like in CPC+ or  
1025 some of the other models, the Alternative Payment Models that  
1026 have already been deployed, the Oncology Care Model, for example,  
1027 that is what CMS will do. They will take our recommendations.  
1028 They will look at these proposals. They will refine the model  
1029 and figure out how do we build this model with these concepts  
1030 and be able to implement it within the Medicare payment system.  
1031 They will put it out there, I believe.

1032 I don't want to speak for them, but my guess would be that  
1033 they will take these models, put them out there for the physician  
1034 --

1035 Mr. Barton. They. They being --

1036 Dr. Baliet. CMS and Medicare, put in Alternative Payment  
1037 Models saying --

1038 Mr. Barton. So CMS is the one who chooses which model to  
1039 use?

1040 Ms. Mitchell. We don't have the authority to direct CMS  
1041 to do that. We can make recommendations.

1042 Mr. Barton. So they are going to tell you which model to  
1043 use.

1044 Dr. Baliet. Or not.

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1045 Mr. Barton. See, I had it all wrong. I assumed the doctor  
1046 groups, the providers would choose which one they want, but you  
1047 are saying CMS is going to say we like this one.

1048 Dr. Baliet. Well, CMS will make the models available for  
1049 the stakeholders to then sign up to deploy. So they will, just  
1050 like the Oncology Care Model it is out there and practices will  
1051 sign up to participate.

1052 Mr. Barton. And they can make more than one model available?

1053 Ms. Mitchell. Yes.

1054 Dr. Baliet. Yes.

1055 Mr. Barton. Okay, because I thought the whole point of this  
1056 was to give doctors or -- I keep saying doctors -- to give providers  
1057 --

1058 Mr. Bucshon. Will the gentleman yield?

1059 Mr. Barton. I would be happy to yield.

1060 Mr. Bucshon. I think what you are trying to get at, if you  
1061 don't -- if there is an Alternative Payment Model that has been  
1062 approved and you don't participate in that then you are in MIPS.

1063 Dr. Baliet. Right.

1064 Mr. Bucshon. So you can at that point it seems to me you  
1065 are not necessarily forced to accept the Alternative Payment  
1066 Model, but if you don't you have to participate in MIPS. Is that  
1067 --

1068 Mr. Barton. What is MIPS?

1069 Mr. Bucshon. That is the overall reporting system that

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1070 assesses quality, value.

1071 Mr. Barton. The current system?

1072 Mr. Bucshon. Well, no. It was put in place under MACRA.

1073 Mr. Barton. So it is a new one too.

1074 Mr. Bucshon. It is a consolidation of three separate  
1075 evaluation systems that were previous MACRA.

1076 Mr. Barton. I am glad I have clarified this situation.

1077 Mr. Bucshon. So the point is I think, Chairman, is that  
1078 a physician if they don't participate in the Alternative Payment  
1079 Model they will have to be in the MIPS. And you might comment  
1080 on that. I yield back.

1081 Mr. Barton. This is the last because our time has expired.  
1082 So answer Dr. Bucshon's question and then we will go to Ms.  
1083 Castor.

1084 Mr. Green. I just want to say, Mr. Chairman, you and I could  
1085 talk energy all the time.

1086 Mr. Barton. Yeah. Energy policy is simple compared to  
1087 this.

1088 Would you like to comment on --

1089 Ms. Mitchell. Yes. That is correct. PTAC is actually,  
1090 I think our role is to expand the options for participation so  
1091 that CMS has a broader portfolio that is representative of what  
1092 physicians think would be better models. So we can recommend  
1093 those for inclusion in the Medicare portfolio, but again it is  
1094 not up to us who participates or if they are implemented.

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1095 Mr. Barton. We thank and we yield to the gentlelady from  
1096 Florida for 5 minutes.

1097 Ms. Castor. Well, thank you. And I want to thank you, Mr.  
1098 Chairman, for calling this much needed hearing. And thank Dr.  
1099 Baliet and Ms. Mitchell for your work on the Physician-Focused  
1100 Payment Model Technical Advisory panel and to all of the doctors  
1101 and medical professionals that have also been engaged in this  
1102 and taking this on.

1103 I am very gratified to see the progress on transitioning  
1104 to value rather than volume, at the same time while we improve  
1105 patient care, allow doctors to practice medicine, and do  
1106 everything we can to help lower the cost. I hear you talking  
1107 about the difficulty now with submissions and approvals and you  
1108 need answers from CMS and CMMI. Would you say that the progress  
1109 has stalled on your work?

1110 Dr. Baliet. I am not sure I would use the word stalled.  
1111 I think we are new. We are new at the game. And then I don't  
1112 mean game in a negative way, but I mean this is a new process.  
1113 We have only sent two sort of series of recommendations to the  
1114 secretary and as you know we have an interim secretary, so I think  
1115 that people are finding their way.

1116 We are in dialogue with CMS and CMMI. It is a constant,  
1117 you know, it is a constant partnership. We are trying to work  
1118 with them. They are providing insight --

1119 Ms. Castor. So they, really, it would be helpful if the

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1120 committee held a follow-on hearing with CMS and the folks that  
1121 are working on this to get some of the answers that Mr. Barton  
1122 asked and Mr. Green and others.

1123 In order to most effectively review the proposals submitted  
1124 to PTAC, MACRA required the secretary to establish a set of  
1125 Physician-Focused Payment Model criteria for evaluating the  
1126 proposals. MACRA also required PTAC to then review proposals  
1127 submitted based upon these criteria when making recommendations  
1128 to the secretary.

1129 So there are ten criterion including the extent to which  
1130 proposals provide value over volume, increase care coordination,  
1131 improve quality, all factors that PTAC considers when evaluating  
1132 a proposal. Ms. Mitchell, can you describe the ten criteria  
1133 established by the secretary, particularly the criteria  
1134 designated by PTAC as high priority criteria?

1135 Ms. Mitchell. Certainly. And if I might just respond very  
1136 briefly to your last question, I think it is very important.  
1137 We are not seeing any sort of slowdown in number of submissions  
1138 to the committee. In fact, it is the opposite. We have more  
1139 proposals than we even had anticipated. I think the question  
1140 about what happens next is really the open one.

1141 Ms. Castor. Thank you for clarifying that.

1142 Ms. Mitchell. Yes. And in terms of the high priority  
1143 criteria, we are evaluating each proposal against every criteria  
1144 but there were certain criteria that the committee thought

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1145 carried, you know, particular weight. So as an example, scope  
1146 is a high priority criteria. We don't think that it is optimal  
1147 to identify a model that only one or two or just a handful of  
1148 practices can participate in, we are really looking for more  
1149 transformative models. So scope as an example meant that we would  
1150 have greater participation if it was a high value payment model.

1151 The high priority criteria, quality and cost, obviously the  
1152 point of payment reform is not to change payment, it is to get  
1153 better care at lower cost. So how are we determining if these  
1154 changes are actually giving better patient care at a more  
1155 affordable rate? So that seemed extremely important in the  
1156 entire undertaking.

1157 And then, finally, payment methodology, if Dr. Berenson was  
1158 here he would tell you we are not just looking for an addition  
1159 of a new code. We are talking about meaningful changes in the  
1160 methodology of payment and that is what we are seeing. We have  
1161 had some proposals that do not meet that criteria. They could  
1162 be fixed differently, the barriers. We are really looking at  
1163 models of payment that are currently not supported and require  
1164 a new payment methodology.

1165 Ms. Castor. So, Dr. Baliet, you talked about you have seen  
1166 some innovative proposals. Give us some hope here. What is  
1167 innovative that you have seen? What has been difficult? What  
1168 has been a little less challenging?

1169 Dr. Baliet. So there was a lot of energy in our last public

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1170 meeting when we looked at hospital at home. So typically patients  
1171 today show up in the emergency room, they need admission. They  
1172 have criteria to meet admission. And this model has the  
1173 sophistication for select patients to actually treat them as if  
1174 they were hospitalized but to provide that care in the home.  
1175 That is tremendously innovative. It is also allowing patients  
1176 to --

1177 Ms. Castor. Is that because the medical professionals go  
1178 there? I mean --

1179 Dr. Baliet. There is a team that is deployed, there is  
1180 training. But the point is that hospitals are not places -- you  
1181 don't, you know, I am a surgeon and I would tell my patients you  
1182 want to be in the hospital no more than 1 second longer than you  
1183 need to be. Bad things happen to you in the hospital.

1184 And so this allows patients with the patient and the family  
1185 to make a decision to get that care, but get it at home safely.

1186 We think that model shows tremendous promise. There is some  
1187 economics obviously, but it also is very beneficial when you match  
1188 it against the criteria. It helps the patients specifically and  
1189 their family to be able to get that care at home. That is just  
1190 one example of several of the models that we have looked at.

1191 Ms. Castor. So out of these models what has been  
1192 particularly difficult?

1193 Dr. Baliet. Physicians and stakeholders are very, they are  
1194 much clearer on the clinical side of the model. Where we are

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1195 challenged is on the payment side, getting the data to be able  
1196 to model for the committee to say, here is what the data is showing  
1197 us, here is where the dollars are, and here is how the model will  
1198 impact the dollars. That is an area of technical assistance that  
1199 could help.

1200 I think Elizabeth wanted to make a comment.

1201 Ms. Mitchell. I would just add, several of the models we  
1202 have seen are community-wide. As an example, how do we bring  
1203 in hospice care, transportation, other services that patients  
1204 actually need? And there is a major barrier of sharing data and  
1205 information effectively in a timely way.

1206 So that and a provider has said that that is their primary  
1207 barrier to implementing the models that they are bringing, so  
1208 that continues to be just a priority area that we have got to  
1209 solve.

1210 Ms. Castor. Great. Thank you again for your work.

1211 Dr. Baliet. Thank you.

1212 Mr. Burgess. The chair thanks the gentlelady. The  
1213 gentlelady yields back. The chair recognizes the gentleman from  
1214 Illinois, Mr. Shimkus, 5 minutes for questions, please.

1215 Mr. Shimkus. Thank you, Mr. Chairman. And I appreciate  
1216 my colleague from Florida because that was one of the questions  
1217 I was going to ask and she picked it up, was highlighting a specific  
1218 example. And I think you outlined a pretty good example of where  
1219 you can be helpful. I am interested in this is because, you know,

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1220 I was here in '97 when we passed the SGR to spend my career  
1221 postponing it to the point where then we got to MACRA and MIPS  
1222 and all this other position where we are today.

1223 Being a competitive market Republican and understanding  
1224 competition and how that improves, you always get a little --  
1225 I am concerned. The government is such a big payer in the  
1226 healthcare arena whether it is Medicare or Medicaid that we really  
1227 do drive that reimbursement. And we drive the reimbursement  
1228 because I mean, actuarially, those two are mandatory spending  
1229 programs that are actuarially challenged.

1230 So then we, how do we look at trying to save the money, but  
1231 we know docs want to get paid, right? We know docs want to get  
1232 paid well if they can, so I think this is an interesting debate  
1233 because doctors still want to be compensated for their training,  
1234 their loans, and the like while we are trying to drive efficiency  
1235 and lower costs.

1236 And that is your challenge that and you are an advisory  
1237 committee or commission and you are advising the federal  
1238 government on how we might be able to do that. And you gave us  
1239 an example of one just in the last testimony, but I am concerned  
1240 about the -- you talk about telemedicine, sharing data, part of  
1241 that is proprietary information. Part of it is going to be  
1242 patient records. Part of it is going to be specific care models  
1243 that practitioners may want to say this is how I can financially  
1244 do it. This will drive patients to me, but it gives me a

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1245 competitive advantage, right?

1246           So how are you doing this? I mean how are you, or just let's  
1247 do it in a big data framework, big data, and thank you for helping  
1248 me remember the word, an algorithm. I mean how do -- and we are  
1249 going to have these big discussions on the algorithms and  
1250 transparent, how do you do transparency on algorithms when someone  
1251 feels that that is a proprietary nature that they have come up  
1252 with?

1253           So those are the questions that I am interested in hearing  
1254 as you are trying to provide advice and counsel because some of  
1255 this stuff might require either proposals from HHS or maybe  
1256 legislative changes. Can you guys -- Ms. Mitchell, do you want  
1257 to say anything based upon my little diatribe?

1258           Ms. Mitchell. I will try. We have actually had proposals  
1259 that do include proprietary elements and I think we have been  
1260 clear with submitters that anything that is included in a proposal  
1261 for Medicare they won't have proprietary elements that couldn't  
1262 be shared more broadly. Again this is an entirely voluntary  
1263 process. They could do this without Medicare as well. I think  
1264 it would be helpful probably to ask the next panel about some  
1265 of their experience with that.

1266           And I think it is going to be a balance of interests. I  
1267 think given the massive investment that we put into our healthcare  
1268 system and the value for patients we are trying to achieve I think  
1269 there is just going to have to be a balance of obviously preserving

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the interests of all. I also think that there are success stories around the country -- Oklahoma, Oregon, others -- where there are sharing data across the community in a way that protects privacy. They are clearly effective stewards of that data. But it also allows physicians and others to have a full picture of population health and patient care and, frankly, it helps with patient safety. If a patient is admitted from one hospital to another and those records can be quickly transferred that actually helps patient safety as well.

So there are ways that this is being done around the country now that could be emulated and scaled.

Mr. Shimkus. And I appreciate it. And I think also just in the -- and I am going to close with this brief statement is I mean there is a national debate about how we pay for health care and will it be a one-payer system or will it be a competitive market model that helps bring clarity and efficiencies?

So good luck, I am not sure how it is all going to turn out. I yield back the balance of my time.

Mr. Burgess. The chair thanks the gentleman. The gentleman yields back. The chair appreciates the gentleman's request for good luck. The chair recognizes the gentlelady from California, Ms. Eshoo, 5 minutes for questions, please.

Ms. Eshoo. Thank you, Mr. Chairman.

Dr. Baliet, it is wonderful to see you. And thank you, Ms. Mitchell. I have really enjoyed the questions of members and

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1295 your responses because you keep deepening and broadening what  
1296 you are doing.

1297 Several of my questions have already been posed, but I want  
1298 to pick up on what Congresswoman Castor said and recommend to  
1299 the chairman that we have another hearing both with the  
1300 stakeholders and with HHS, because I think it is important to  
1301 bring that -- to strengthen the linkage.

1302 Since you are dependent upon what, I mean you are doing so  
1303 much work and then it goes someplace else and it seems to me that  
1304 there is a question mark around it. So I am not suggesting, I  
1305 am not impuning the agency, it just seems to me that I don't have  
1306 a sense of how welcoming they are, especially if the model that  
1307 you are recommending to them is going to cost more, because there  
1308 is a constant push on the agencies not to spend as much.

1309 So which takes me to a question. You know the area that  
1310 I represent. It is known as the innovation capital of our  
1311 country. Most people think of it as just in terms of technology,  
1312 but we have many, many of biotechnology companies that are  
1313 creating really innovative technologies. Stanford Medical  
1314 Center, I think, is doing important and exciting work around  
1315 telehealth and telemedicine for the treatment of other health  
1316 conditions such as stroke.

1317 Specifically, how are new and innovative technologies being  
1318 integrated into the APMs?

1319 Dr. Baliet. We have had several proposals that have

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1320 proprietary technology that are embedded and I gave one example  
1321 relative to the genetic ability to screen the tumor types for  
1322 personalized medicine and I believe Stanford is trying to do that  
1323 work as well. There are other information systems, population  
1324 health systems that are able to look at the entire cohort. If  
1325 you are in, for example, renal disease, look at your patient  
1326 population and find elements to help sharpen the care and offer  
1327 patients treatments before they start dialysis to improve the  
1328 outcomes and decrease the chances for complications.

1329 I am trying to remember, I have all of the 20 in front of  
1330 me.

1331 Ms. Eshoo. Well, no. That gives me a flavor. Do you know  
1332 what the cost of a particular application is after you have  
1333 reviewed it?

1334 Dr. Baliet. No, we don't. And that -- no, we don't.

1335 Ms. Eshoo. So that is up to the agency to cost it out.

1336 Dr. Baliet. Right, yes.

1337 Ms. Eshoo. And are providers -- I mean money drives  
1338 everything in the world I am sorry to say, but it does. I don't  
1339 know what the incentive on the part of physicians would be --  
1340 well, maybe some that are highly idealistic, but people have to  
1341 live, to move away from fee-for-service. I think doctors would  
1342 say, and what do I get out of this? And I don't think that that  
1343 is a selfish question.

1344 So do you see in the models that have been submitted to your

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1345 commission that -- I don't know how to put it. Are they based,  
1346 if you put your fingers on the scales is it with anticipation  
1347 that there will be a better system with better money? Maybe that  
1348 is the best way to put it.

1349 Dr. Baliet. Physicians they want to do the right things  
1350 for their patients. They want to get recognized appropriately  
1351 for the work they are doing. There are certain limitations in  
1352 the fee-for-service system that doesn't recognize those efforts,  
1353 and despite those challenges physicians continue to do it anyways.

1354 These models reframe the way care is delivered. It  
1355 recognizes their efforts. It pays for nurse coordinators. It  
1356 pays for home care. It pays for things that the traditional system  
1357 doesn't recognize that are incredibly valuable to drive outcomes  
1358 and lower cost. So that is why -- that is certainly why I am  
1359 energized to be in this work and I think my colleagues on the  
1360 committee would echo that and you will hear that from the  
1361 stakeholders who are behind me.

1362 Physicians again, and clinicians, they want to do the right  
1363 thing for their patients. And yes, their economics have to work,  
1364 but there also has to be, you have to do the right thing for your  
1365 patients and it can't be completely driven by the economics.  
1366 But we also have to be realistic about that.

1367 Ms. Eshoo. Thank you very much for important work.

1368 Ms. Mitchell. May I just --

1369 Ms. Eshoo. It is up to the chairman. You can answer. I

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1370 can't talk.

1371 Mr. Burgess. Please answer.

1372 Ms. Mitchell. I would just add that I think all the research  
1373 including recently from the National Academy of Medicine show  
1374 that about 30 percent of health spending do nothing to improve  
1375 patient outcomes, so there is waste in the system that could be  
1376 addressed through better, more effective utilization that does  
1377 not in any way create barriers for physicians.

1378 Physicians are trying to navigate those barriers right now.

1379 I think there is huge opportunity. I think there was a recent  
1380 GAO report that showed we are spending about \$40,000 per physician  
1381 per year on performance measurement. There are opportunities  
1382 for savings that actually enable physicians to have more  
1383 flexibility to give the right care at the right time.

1384 Ms. Eshoo. Thank you very much.

1385 Thank you, Mr. Chairman.

1386 Mr. Burgess. The chair thanks the gentlelady. The  
1387 gentlelady yields back. The chair recognizes the gentleman from  
1388 Missouri, Mr. Billy Long, 5 minutes for questions, please.

1389 Mr. Long. Thank you, Mr. Chairman.

1390 And my questions are for both of you. And, Ms. Mitchell,  
1391 I will start with you. And this first one might sound like an  
1392 oxymoron, but can you each elaborate on why it is important that  
1393 physicians not overassume risk in models they may be approaching  
1394 for the first time while at the same time keep pushing forward

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1395 in their drive for physicians to assume risk?

1396 Ms. Mitchell. Well, certainly, I think if Mr. Miller were  
1397 here again representing the committee -- I don't think risk is  
1398 magic in any way. I don't think the assumption of risk will  
1399 suddenly change care delivery, but I think it is a move towards  
1400 greater accountability and ownership for outcomes. I think what  
1401 we are trying to do is find models that appropriately enable risk  
1402 and accountability certainly without putting a burden that is  
1403 not manageable or sustainable on physicians, so I think it is  
1404 a very important balance.

1405 I don't know if that answers your question, but we think  
1406 it moves them towards value.

1407 Mr. Long. Okay, Dr. Baliet?

1408 Dr. Baliet. So to follow on with Elizabeth's comments,  
1409 there are unintended consequences. These models have elements  
1410 that are new. They have not been, many of them have not been  
1411 field-tested, if you will, so the intent is good, but until you  
1412 actually deploy the model in the field you are not exactly sure  
1413 what are the outcomes. Are you going to get the outcomes that  
1414 the model is established to accomplish, which is why the committee  
1415 felt strongly and continues to feel that some limited testing  
1416 is necessary for some models where the elements are uncertain  
1417 or unclear.

1418 So we need to strike a balance between encouraging physicians  
1419 and clinicians to take risk and to be held accountable and to

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be recognized for outcomes and paid accordingly, but we also know that in the world of in the past with managed care if you push too fast too far and you outstrip the sophistication of the clinicians and their ability to perform, those are also unintended consequences that we need to be careful about making sure that we don't do anything that is so disruptive that it impugns these organizations.

And I used the word vibrancy earlier and I used that specifically. I hear a lot of things about well, we want to keep our practice viable. I used to run a practice of nearly 2,000 physicians in Wisconsin. I don't think viable is what is top of mind for patients who are seeking care. We want physicians and clinicians to have vibrant practices, to be able to provide the highest quality care with the best outcomes.

And that is where if you outstrip your ability to do well in risk you can have an economic consequence that could impugn your practice. And when these small hospitals and rural practices go out of business, your ability to repair them or replace them are incredibly hindered. And so that is where I want to make sure that as we go forward we are very thoughtful about implementing at the right pace in the right way. And there needs to be flexibility. Elizabeth said it is not a one-size-fits-all solution that we are talking about here.

Mr. Long. Okay. And since your microphone is still on I will start with you on my next question and then we will move

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1445 to Ms. Mitchell. I would like for both of you to answer this  
1446 one. But do you believe CMS's approach in the short term should  
1447 be more focused on ensuring providers are ready to transition  
1448 to qualified Alternative Payment Models or in simply getting more  
1449 providers into value-based payment arrangements?

1450 Dr. Baliet. You told me earlier that you were going to give  
1451 me a tough question.

1452 Mr. Long. No, I didn't. You said I was, I just agreed with  
1453 you.

1454 Dr. Baliet. Well, I think and I am not being evasive, I  
1455 think it is both. I think physicians, as I said physicians are  
1456 in different and clinicians are in different states of readiness  
1457 and so they need to get in. They need to move away from  
1458 fee-for-service. Whether they get in on the merit-based  
1459 incentive program which has value elements or they are  
1460 sophisticated enough or willing to get into an Alternative Payment  
1461 Model, I think physicians have to get on the playing field,  
1462 clinicians have to get on the playing field and get in the game.  
1463 And the fee-for-service model is not sustainable and so this,  
1464 I think this legislation these efforts compel physicians and  
1465 clinicians to get on the field.

1466 Elizabeth?

1467 Ms. Mitchell. I would just add that what we are seeing in  
1468 PTAC is the early adopters, the leaders and the innovators who  
1469 are ready to go. And I think by creating that opportunity by

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1470 allowing them to go first with appropriate technical assistance,  
1471 flexibility, and small scale testing we will learn a lot and that  
1472 will enable some of the practices who are less ready to actually,  
1473 I think, succeed as they move forward.

1474 Mr. Long. So do you agree with the doctor that both are  
1475 important?

1476 Ms. Mitchell. Both are important, yes.

1477 Mr. Long. Okay, thank you. I have got a really, really  
1478 tough question for my next one, but you all are lucky I am out  
1479 of time so I am going to yield back.

1480 Mr. Burgess. The gentleman's time has expired. The chair  
1481 recognizes the gentleman from Maryland, Mr. Sarbanes.

1482 Mr. Sarbanes. Thanks, Mr. Chairman. Thank you to the panel  
1483 for being here. A lot of the motivation for the Affordable Care  
1484 Act was to begin to kind of turn our healthcare system towards  
1485 prevention, primary care, shift the kind of caregiver world to  
1486 the prevention side of the spectrum, et cetera.

1487 MACRA was passed separately from the Affordable Care Act,  
1488 but I am curious if you perceive that there is alignment there  
1489 between the goals of the Affordable Care Act and the goals of  
1490 the new kinds of payment methodologies that MACRA is pursuing.

1491 Ms. Mitchell. Well, I guess I would say that to the extent  
1492 that the goals of both legislation were affordable care, I think  
1493 there is alignment in the intent. Obviously the Affordable Care  
1494 Act focuses more on insurance and I think MACRA focuses more,

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1495 and appropriately so, on the fundamentals of care and payment.  
1496 I don't think you will have affordable insurance until you have  
1497 affordable care and it is going to be these payment and care  
1498 delivery reforms that actually enable that.

1499 Mr. Sarbanes. Thank you. The other question I had is it  
1500 gets to sort of how, and a number of members have spoken to this,  
1501 but how the physician community in particular is receiving these  
1502 new models. And I don't know if you are the right witnesses to  
1503 describe this, but I am interested in whether kind of the next  
1504 generation of physicians coming along whether you are seeing that  
1505 there is, first of all, more facility with the concepts, maybe  
1506 more eagerness to try them. Are medical schools beginning to  
1507 assimilate some of these models into the conversations they are  
1508 having with the next generation of providers? Is there a symmetry  
1509 with how certain cohorts within the physician community are  
1510 responding to these things?

1511 Dr. Baliet. I think it is highly variable. I mean I am  
1512 hoping that my colleagues when they come up and testify that you  
1513 will hear some specific answers to those questions relative to  
1514 training and the receptivity for the next generation of physicians  
1515 and clinicians to embrace these models in care delivery.

1516 I think, and I don't want to speak for the committee, but  
1517 from my own personal experience I think there is an appetite for  
1518 new medical trainees who are coming and entering into the clinical  
1519 practice, I think there is an appetite for them to provide the

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1520 value which is the high quality and affordable care. I think  
1521 they understand the economics that these folks are coming out  
1522 of school, for example, with hundreds of thousands of dollars  
1523 of loans.

1524 So I think that they understand that there is an economic  
1525 consequence if their current employer or their practice is not  
1526 successful. So I believe that the economic piece is there. I  
1527 think the clinical piece is there as well relative to innovation  
1528 and training and I think there is a willingness to try. I think  
1529 one of our biggest challenges is there is still the unknown.  
1530 We don't know how some of these models are going to impact  
1531 outcomes. And so I guess I would leave it at that.

1532 Mr. Sarbanes. Do you feel as though the provider community  
1533 gets that they are living in a new world, if you think they are  
1534 living in a new world or not yet?

1535 Dr. Baliet. I think there is probably some vestiges of  
1536 remnants of folks in the provider community that still harken  
1537 back for the fee-for-service environment. And I am not saying  
1538 that fee-for-service there is not a place for that model in the  
1539 new world, but I think that also there is a high degree of  
1540 recognition that the value, paying for outcomes, being able to  
1541 track it, and being able to actually deliver on the commitment  
1542 to provide outcomes is one of the things that is in front of us  
1543 that actually can bend the cost curve.

1544 So I do think that that is where the collective thinking

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1545 around the provider community is today. As I go around the  
1546 country I don't hear a lot of debates about, well, we need to  
1547 go back to just pure fee-for-service. I am not hearing that.

1548 I think people are now focused on what does it look like, how  
1549 do we get there and at what pace do we move from fee-for-service  
1550 to value and how do we do it while we are basically practicing  
1551 in both worlds. How do we navigate risk in one and  
1552 fee-for-service in the other, for example.

1553 Mr. Sarbanes. Okay, thank you. I yield back.

1554 Mr. Burgess. The gentleman's time has expired. The  
1555 gentleman yields back. And speaking for the vestige, the chair  
1556 recognizes the gentleman from Indiana, Dr. Bucshon.

1557 Mr. Bucshon. Thank you, Mr. Chairman.

1558 I would first like to, I would like to comment on what Ms.  
1559 Mitchell said about the cost of care coming down as the key to  
1560 affordable insurance. I completely agree on that. That is a  
1561 big issue. And to do that more transparency in the healthcare  
1562 marketplace as well as more active consumer participation in their  
1563 healthcare decisions, including the cost of what they are being  
1564 provided, is really key.

1565 As a former cardiothoracic surgeon I know my organization  
1566 that I participate in, the Society of Thoracic Surgeons, they  
1567 have been really pioneers in quality measurement for the last  
1568 25 years with the STS database. And, Mr. Chairman, I would like  
1569 to ask unanimous consent to submit their comments on this hearing

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1570 to the record.

1571 Mr. Burgess. Without objection, so ordered.

1572 [The information follows:]

1573

1574 \*\*\*\*\*INSERT 8\*\*\*\*\*

1575 Mr. Bucshon. I would like to highlight the STS has designed  
1576 a quality-based payment program specifically related to  
1577 cardiothoracic disease including coronary bypass, grafting,  
1578 valve repair, replacement procedures, and as well as treatments  
1579 for lung cancer, relying on this database and I would encourage  
1580 CMS and Congress to take a look at that as they already have.

1581 And they are actively pursuing partnerships, looking forward  
1582 to bringing, you know, fruition of payment model that could help  
1583 provide quality incentives and efficiencies to really one of the  
1584 largest cost centers that we have in the Medicare program.

1585 Ms. Mitchell, according to CMS, only, currently, five  
1586 percent of physicians are in Alternative Payment Models. And  
1587 I have heard from a number of physician specialty organizations  
1588 that there are some Stark Law barriers potentially to  
1589 participating and succeeding in an APM because it prohibits  
1590 practices from financially incentivizing their physicians to  
1591 follow treatment pathways that are related to value that might  
1592 improve the system.

1593 Do you think there is any problems there legally in that  
1594 that are preventing some people from participating in APMs?

1595 Ms. Mitchell. I am not an attorney and would not want to  
1596 pretend to be, so I would not be able to answer that question  
1597 with any authority. Perhaps Dr. Baliet has insights.

1598 Dr. Baliet. No.

1599 Mr. Bucshon. Maybe I will ask that for --

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1600 Dr. Baliet. Played one on TV, right?

1601 Mr. Bucshon. -- the next panel. Just there are some  
1602 barriers out there. I am not a lawyer either. I don't, but we  
1603 are going to be working on trying to decrease the barriers for  
1604 physician participation in APMs.

1605 Maybe any one of you can discuss the importance of engaging  
1606 in the specialty community in developing APMs. That can be some  
1607 of the more difficult APMs to work to get together. And can you  
1608 elaborate on where you see growth potential in the future for  
1609 specialists playing a bigger role in these new care delivery  
1610 models? Dr. Baliet?

1611 Dr. Baliet. Well, we have garnered a lot of interest from  
1612 the specialists, single specialty societies. You are going to  
1613 hear from my colleague Dr. Opelka about his ACS model. So there  
1614 is tremendous interest and we have a number of specialty-specific  
1615 models that we are evaluating right now. So I think that our  
1616 interaction with the specialty community actually is pretty  
1617 robust, but again I think you will hear that as you get to the  
1618 next panel.

1619 Mr. Bucshon. I suspect that is true. Do you think it is  
1620 more difficult to put together APMs as it relates to the  
1621 specialists versus primary care or no?

1622 Dr. Baliet. I haven't seen that.

1623 Ms. Mitchell. I haven't seen that either.

1624 Mr. Bucshon. Not really?

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1625 Dr. Baliet. No.

1626 Mr. Bucshon. Okay, good. The other area, and I have a  
1627 minute and 30 seconds to address MACRA, is it will require  
1628 significance guidance by CMS's physician participation in  
1629 multiple APMs. Obviously we want physicians to be able to  
1630 experiment with different approaches to improving their practices  
1631 while also recognizing that many APMs being developed by  
1632 stakeholders are somewhat narrow, centered around a specific  
1633 disease or condition.

1634 Can each of you speak to why it is important to allow  
1635 physicians to experiment with different quality-based payments  
1636 and have you thought about this facet of the program as you review  
1637 the proposals?

1638 Ms. Mitchell. So I will try to answer that. I actually  
1639 think it could be very important to participate in more than one  
1640 model. I think at the community level you are trying to align  
1641 models and incentives and not carve out certain groups over here  
1642 and others over there.

1643 So I think the ability to, as an example, have episodes within  
1644 a capitated payment or an ACO, I think, is an important innovation  
1645 to test. I think there are regulatory barriers right now to doing  
1646 that and I think that is something that warrants further  
1647 exploration.

1648 Dr. Baliet. I agree.

1649 Mr. Bucshon. Do you have any comments?

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1650 Dr. Baliet. No, no.

1651 Mr. Bucshon. I yield back.

1652 Mr. Burgess. The chair thanks the gentleman. The  
1653 gentleman yields back. The chair recognizes the gentleman from  
1654 Massachusetts, Mr. Kennedy, 5 minutes for questions, please.

1655 Mr. Kennedy. Thank you to the chairman. Thank you to the  
1656 witnesses. Thank you for answering the questions and educating  
1657 the discussion.

1658 I wanted to get your opinion on a couple of things and build  
1659 off a little bit of the conversation from our colleagues. There  
1660 are different, I guess, excuse me, a variety of Alternative  
1661 Payment Models that have now been put forth and authorized by  
1662 CMMI. In your assessment if you had any ideas or suggestions  
1663 for us, how does CMMI evaluate those different models?

1664 Are there factors there that should be taken into account  
1665 differently or aspects there that perhaps Congress should be  
1666 looking at that should be accentuated that aren't fully  
1667 contemplated there? Do you have any suggestions as to how those  
1668 models or other models might be put together to address the themes  
1669 that you have talked about so far today?

1670 Ms. Mitchell. I hope this answers your question. I think  
1671 that there are a lot of lessons from the demonstrations to date.

1672 I will point to sort of CPC and CPC+, initially, because we have  
1673 seen I think real success in some communities because you have  
1674 aligned payers so you have alignment of incentives and measures.

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1675        So it is not just noise, it is everyone is going in the same  
1676        direction. It is a primary care-based model and it requires data  
1677        sharing across the community.

1678            I think those examples point to successes that could be  
1679        replicated. I think there are some elements of the CMS evaluation  
1680        approach that I don't know that we get information soon enough  
1681        so that we can apply it and sort of rapidly learn and improve  
1682        and I think there are ways to really take lessons earlier and  
1683        share them more effectively to benefit all of the new models and  
1684        implementers.

1685            Jeff, would you add anything?

1686            Dr. Baliet. No, I think that is well said.

1687            Mr. Kennedy. Building on that for a second, and one of the  
1688        areas that I have focused on here is the -- well, mental behavioral  
1689        health and the integration thereof in primary care. So  
1690        particularly for that model then we have seen issues around the  
1691        absorption of electronic medical records for the mental health  
1692        practitioners, the sharing of that information between primary  
1693        care and mental health practitioners and obviously concerns about  
1694        some of the dissemination around mental health records.

1695            What if there is some things that CMS might be able to do  
1696        there, there is some issues there that might actually require  
1697        a legal change. I don't know if you have any suggestions for  
1698        us to look at given at least in my concerns about the lack of  
1699        adequacy on a comprehensive care system set up to address those

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1700 patients that are suffering from medical illness across the  
1701 country particularly with regards to Medicaid. And so I don't  
1702 know if you have any comments on that but would welcome them.

1703 Ms. Mitchell. I would personally just state for the record  
1704 I think that is one of the highest priority areas in the country.

1705 I think that if we don't address mental behavioral health we  
1706 are missing just a huge need and integrating that into primary  
1707 care is a very important strategy.

1708 I think there are very real limits and barriers, some  
1709 regulatory and legal that keep us from sharing information  
1710 adequately and I think there are also examples around the country  
1711 where we have done that effectively, responsibly, and protecting  
1712 patient privacy but actually getting the information to people  
1713 who need it for better care.

1714 I am happy to follow up with you on some of those models  
1715 --

1716 Mr. Kennedy. I appreciate that.

1717 Ms. Mitchell. -- because you are exactly right. We have  
1718 to address that.

1719 Mr. Kennedy. Doctor, anything else?

1720 Dr. Baliet. No. I agree.

1721 Mr. Kennedy. So one of the great things about representing  
1722 Massachusetts is, I am kind of preaching to the converted here,  
1723 but being able to visit particularly those community health  
1724 centers that are on the front lines of some of these issues from,

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1725 you know, partnering with farmer's markets in doctors writing  
1726 scrips to farmer's markets to make sure that their patients are  
1727 getting access to fresh fruits and vegetables to the absorption  
1728 of medical and adoption of medical-legal partnerships, so that  
1729 when a patient potentially comes in with an asthma issue that  
1730 if there is mold in an apartment, yeah, you can give them an  
1731 inhaler, but you are not going to address the concern because  
1732 there is mold and an inhaler doesn't cure mold.

1733 Are there other systemic, you are talking about alignment  
1734 incentives, what should we be focused on when we start to look  
1735 at issues? You mentioned transportation before which is  
1736 obviously critical. Are there other kind of one-offs here that  
1737 you think we should keep in mind as we try to think of the  
1738 opportunities and challenges of actually trying to reach out to  
1739 patients and then wrap them in this continuum of care so you can  
1740 get to them and reduce the cost of delivery?

1741 Dr. Baliet. I think there are lots of opportunities,  
1742 palliative care, for example. I mean I think that the data where,  
1743 you know, you follow the economics. So we consume a tremendous  
1744 amount of resource relative to folks who are at their end of life.

1745 We have been able to, I have seen models out there where we have  
1746 been able to get the uptick, the average length of stay, for  
1747 example, in hospice which is, I think, nationally, somewhere  
1748 between 16 and 18 days. There needs to be a more concerted effort  
1749 that should be measured in months, not days, if we are doing the

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1750 good work and want the outcomes we would want for that cohort  
1751 of patients.

1752 So I think there is tremendous opportunity and again I used  
1753 palliative care as an example, but there are others that you also  
1754 raised.

1755 Ms. Mitchell. And you are exactly right. That is where  
1756 the opportunity is to really improve health and reduce costs.

1757 We have examples by members around the country. There are  
1758 partnerships with the criminal justice system and hospitals to  
1759 actually identify much more effective interventions than, you  
1760 know, another ER visit.

1761 And by doing that coordination, finding out what people's  
1762 real needs are, typically -- housing, transportation, the real  
1763 upstream social determinants -- that is where you are going to  
1764 really impact health. And connecting those services, the  
1765 providers and that information, I think, is a very big  
1766 opportunity.

1767 Mr. Kennedy. Thank you. I appreciate it.

1768 Mr. Guthrie. [Presiding.] Thank you. The gentleman  
1769 yields back and I will now recognize myself for 5 minutes for  
1770 questions.

1771 Dr. Baliet, in your testimony you mentioned how Medicare  
1772 is driving market change through the development of APMs. What  
1773 are these trends and what are you seeing the impact is on other  
1774 players, or payers? I am sorry.

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1775 Dr. Baliet. Well, I can speak for my organization that I  
1776 currently work with the Blue Shield. We are moving the commercial  
1777 side of the business to value-based pay-for-value. It is one  
1778 of our top priorities in the organization and MACRA actually  
1779 allows, in 2019 allows the commercial payers to partner with  
1780 Medicare and put these models in the field.

1781 So again the economics going from fee-for-service to value,  
1782 paying for outcomes it not only is the right thing to do  
1783 clinically, but it is also the right thing economically. And  
1784 as one of the largest payers in the state of California contracted  
1785 with over 50,000 physicians and over 400 hospitals, we are very  
1786 activated to get these practices of the future, if you will, out  
1787 in the field and we want to do it with the stakeholder community  
1788 not to them.

1789 And that is one of the things that that is a tenet of the  
1790 PTAC which is why we are so transparent. We want to make sure  
1791 that we are right there, lock arms with our stakeholders, and  
1792 I hope you hear that from the folks who are going to come behind  
1793 us. But it is driving market change.

1794 Mr. Guthrie. Do you believe our patients are being affected  
1795 in a positive way with this?

1796 Dr. Baliet. I do. Again, yes. I do.

1797 Mr. Guthrie. Thanks. I have another question. So it  
1798 appears that many are already responding to practice  
1799 transformation efforts in commercial markets. Can you speak to

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1800 the ideal way Medicare can both learn from these private sector  
1801 efforts and harmonize with them to smooth practice modernization?

1802 Ms. Mitchell. So I guess I would just say I don't think  
1803 providers think about their patients based on who pays their care,  
1804 so to the extent that private and public payers can align that  
1805 will enable providers to actually give optimal care across their  
1806 patient population. To the extent that there are innovations  
1807 in the commercial sector, I would hope that they would share those.

1808 Often it is very hard to get information on the outcomes  
1809 of those changes. I think they could inform Medicare, and I think  
1810 Medicare coming to the table and joining multi-payer efforts is  
1811 really an optimal way to accelerate change.

1812 Mr. Guthrie. Okay, thank you. And can you comment to the  
1813 interests of PTAC in the diversity of models, but also those who  
1814 have reached out to you? Do they include large and small rural  
1815 and urban as well as primary and specialty interests?

1816 Dr. Baliet. Yes.

1817 Mr. Guthrie. Specialty interests not special interests.

1818 Dr. Baliet. Yes. And so I think you will hear we have a  
1819 small rheumatology practice that has submitted a model before  
1820 us that we have not evaluated it, it is under evaluation. So  
1821 we have a broad array of medical stakeholders again from the range  
1822 of small and rural practice to sophisticated systems and specialty  
1823 societies like American College of Surgeons, for example.

1824 Mr. Guthrie. Okay, thank you.

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1825 I will yield back and recognize Dr. Ruiz for 5 minutes for  
1826 questions.

1827 Mr. Ruiz. Thank you very much, Mr. Chairman. And thank  
1828 you for allowing me to waive on to this subcommittee.

1829 When we passed MACRA in 2015, one of the goals was to increase  
1830 quality of care and stabilize payments, moving towards payment  
1831 models that reward high quality care. One of the options under  
1832 MACRA is for providers to participate in an Advanced Alternative  
1833 Payment Model under which the physicians accept some of the  
1834 financial risk. However, in just over a year since its creation,  
1835 the Physician-Focused Payment Model Technical Advisory Panel  
1836 which reviews the proposed APMs has received only 19 proposals  
1837 that we have discussed earlier for consideration and deliberated  
1838 on just five of those. So I am concerned we are not seeing enough  
1839 to really make a smart decision on what is going to be the best  
1840 model.

1841 And speaking to different physician specialty  
1842 organizations, I have learned that one of the greatest barriers  
1843 to developing APMs are laws that prohibit many of these physician  
1844 practices from coordinating, collaborating with other  
1845 specialties while they are trying to develop an APM, much like  
1846 what Dr. Bucshon mentioned, so this means that the groups are  
1847 not able to test out their model to see if it will work in practice.

1848 And while these laws are important and serve an important  
1849 purpose, in this instance they are restricting the development

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1850 of these payment models, stunting movement towards fully  
1851 achieving the goals of MACRA.

1852           What are some of these barriers in general that have  
1853 inhibited different practices and organizations from developing  
1854 APMs? If you can name me the top two barriers and then I want  
1855 you to name the -- if you were to recommend us, how would we resolve  
1856 those top two barriers?

1857           I will start with Mr. Baliet and then I will go to Ms.  
1858 Mitchell.

1859           Dr. Baliet. I guess what I would say, I would turn to the  
1860 second row of testimony behind us, the folks who are actually  
1861 out there trying to create these models for our consideration,  
1862 to answer your question relative to those two barriers.

1863           Mr. Ruiz. Okay.

1864           Ms. Mitchell, do you have an answer or an idea? Because I  
1865 will ask them and I have been speaking with them.

1866           Dr. Baliet. Yes.

1867           Mr. Ruiz. But, you know, I wanted to get your perspective  
1868 in being involved as well.

1869           Ms. Mitchell. Absolutely. In my testimony I shared that  
1870 the barriers that we have heard most frequently in our first year  
1871 are access to data and technical assistance to design the models  
1872 and opportunity for small scale testing. So I think those are  
1873 three issues and we have actually asked for congressional  
1874 consideration on each of those.

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1875           So I do think that there are barriers, but I do also think  
1876 that the panel, the next panel will be able to share how they  
1877 have overcome them.

1878           Mr. Ruiz. So the secretary set -- so MACRA required the  
1879 secretary to establish a set of Physician-Focused Payment Model  
1880 criteria for evaluating proposals. MACRA also required PTAC to  
1881 then review the proposals submitted based on these criteria when  
1882 making recommendations to the secretary. These ten criterion  
1883 including the extent to which proposals provide value over volume,  
1884 increase care coordination, improve quality, et cetera, can you  
1885 describe the ten criteria established by the secretary,  
1886 particularly the criteria designed by the PTAC as, quote, high  
1887 priority criteria?

1888           Dr. Baliet. Yes, we reviewed that earlier but we can go  
1889 back again.

1890           Mr. Ruiz. Give me the top two, please.

1891           Dr. Baliet. There is three.

1892           Mr. Ruiz. Give me the top two.

1893           Dr. Baliet. Scope, cost, and quality.

1894           Mr. Ruiz. Scope, cost, and quality. And in the proposals  
1895 that you have reviewed in scope, cost, and quality, what are the  
1896 easiest criteria for most proposals to attain?

1897           Ms. Mitchell. Well, I think all of the proposals that we  
1898 have seen have recognized that we are looking for models that  
1899 improve quality without increasing cost and they have all brought

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1900 forward models that will --

1901 Mr. Ruiz. So everybody has been able to meet all ten  
1902 criteria easily?

1903 Dr. Baliet. No.

1904 Ms. Mitchell. No.

1905 Mr. Ruiz. All right, so which are the difficult criteria  
1906 for the organizations to meet?

1907 Ms. Mitchell. Well, I think one of the challenges is  
1908 sometimes that it is not a payment methodology that is actually  
1909 different enough to require an Alternative Payment Model. As  
1910 an example they may just need a tweak in codes or something, a  
1911 much more minor intervention, so it might not qualify as an  
1912 Alternative Payment Model. That is one example.

1913 Dr. Baliet. I would say another example that we have found  
1914 as a committee is the care coordination, the ability for  
1915 physicians and clinicians to work with each other across  
1916 communities, across disciplines, sharing data that we talked  
1917 about. Those are all contributors to make --

1918 Mr. Ruiz. Is it more of a technical difficulty with the  
1919 electronic medical records issues or is it a cultural, a  
1920 difficulty within different institutions?

1921 Ms. Mitchell. I don't believe it is a technical barrier.

1922 I think it is more often a business or a cultural barrier. I  
1923 think that it is certainly possible to share data across platforms  
1924 and --

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1925 Mr. Ruiz. What would you recommend we do to improve  
1926 collaboration across the different institutions and specialties  
1927 so that we can get better models?

1928 Ms. Mitchell. I think that we are seeing that. I think  
1929 that the proposals that are coming forward are actually laying  
1930 out ways to collaborate more effectively. I think that there  
1931 can be incentives for data sharing. You can have data standards  
1932 so that it is possible to share data across platforms, and you  
1933 could actually ask the vendors to ensure that there is no data  
1934 blocking so that data can effectively be shared.

1935 Mr. Ruiz. Okay. If the barrier is a business model then  
1936 I think we have to look at what are the business incentives for  
1937 them to work together during these APMs, because they also have  
1938 business needs in the short term as well.

1939 Ms. Mitchell. Absolutely. And I think that by changing  
1940 some of the incentives that we are actually helping them to find  
1941 viable business models for the right care.

1942 Mr. Burgess. The gentleman's time has expired. The chair  
1943 recognizes the gentleman from Oklahoma, Mr. Mullin, 5 minutes  
1944 for questions, please.

1945 Mr. Mullin. Thank you, Mr. Chairman. Thank you for both  
1946 of you all being here. As you guys have, you know, been sharing  
1947 the same questions, my question line will be the same too. And  
1948 I really appreciate you all's patience. As you can tell, the  
1949 committee is really looking into this. This isn't something that

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1950 we are looking to stand in the way, we are looking to help to  
1951 improve and so we appreciate you all being here.

1952 I represent a very rural district, very, very rural district,  
1953 and our constituents obviously receive care, many of them, from  
1954 critical access hospitals. Do you think it is time that we  
1955 explore, target value-based payment models for critical access  
1956 hospitals that recognize the unique needs of rural areas?

1957 Dr. Baliet. I think, yes, I would agree with that.

1958 Mr. Mullin. Ma'am?

1959 Ms. Mitchell. Yes, I think so. I think there can be some  
1960 very innovative practices in rural areas and in many cases some  
1961 of these models may actually allow small rural practices to  
1962 succeed by creating more flexibility and really evaluate --

1963 Mr. Mullin. Which models specifically would you think?

1964 Ms. Mitchell. In terms of the models that we have received?

1965 Mr. Mullin. Well, and if you are talking about ways to look  
1966 at the value-based payment structure how would that look like?

1967 What would we be needed to push from this point of view to make  
1968 it?

1969 Dr. Baliet. Well, my experience with critical access  
1970 hospitals in small rural communities, my former practice was in  
1971 Wisconsin, getting specialty care to these small hospitals,  
1972 allowing patients to get the care they need at home or in their  
1973 local community rather than have to travel great distances. So  
1974 using technology, telehealth, telepsych, for example,

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1975 psychiatry, behavioral health at the bedside, neurology, it is  
1976 often difficult to get those services, the actual practitioner,  
1977 on the campus of these smaller hospitals.

1978 Mr. Mullin. Right.

1979 Dr. Baliet. But if you can leverage technology like  
1980 teleneurology where they can actually be at the bedside with  
1981 cameras and do the analysis that they need for patients who are  
1982 having a stroke whether they are going to administer treatment  
1983 there or transfer the patient, those are the kinds of things that  
1984 these models will support, will stand up and recognize and pay  
1985 for.

1986 Mr. Mullin. Have you looked at what Alaska is doing within  
1987 the IHS? You know, they are extremely, obviously, rural and IHS  
1988 has their own issues, their own problems, which, you know, we  
1989 are working on that through a task force. Being Cherokee myself  
1990 I understand, you know, very well. But Alaska has seemed to be  
1991 ahead of telemedicine, where I mean they just don't have that  
1992 access to the care, that it is not reasonable for them to be able  
1993 to get into and a lot of dynamics play into, factors play into  
1994 this when you start talking about having to fly people in and  
1995 out.

1996 And so they don't have a choice. They have been forced to  
1997 do it but they have been successful at it. Are you familiar with  
1998 it? Have you looked at it at all?

1999 Ms. Mitchell. Not in any detail.

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2000 Dr. Baliet. No. No.

2001 Mr. Mullin. Maybe we -- I suggest you maybe taking a look  
2002 at that. Another question, what is PTAC doing to encourage  
2003 applications in rural and underserved areas?

2004 Dr. Baliet. So we are again reliant on the proposals that  
2005 are submitted, but I will say in the first year before the  
2006 secretary's criteria were finalized we had several public  
2007 meetings with stakeholders across the country and we were very  
2008 clear and we continue to be very clear that we are encouraging  
2009 small and rural practices to submit proposals, that we are  
2010 receptive to receiving proposals.

2011 We see that as a significant area of need and we are trying  
2012 to foster everything that we can do relative to our process to  
2013 make sure that we are open and willing and we make it as seamless  
2014 as possible for these smaller practices to compete and build these  
2015 models for our evaluation.

2016 Mr. Mullin. So what are some of the barriers? And once  
2017 again we are looking to work with you.

2018 Dr. Baliet. Right.

2019 Mr. Mullin. So what are some barriers that is standing in  
2020 your way from this side? I mean because I am assuming if there  
2021 were barriers that you could already take care of you would have  
2022 already done that so there must be something that we are keeping  
2023 that from happening.

2024 Ms. Mitchell. Well, again one of the barriers that again

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2025 keeps coming up is the need for technical assistance particularly  
2026 among small and rural practices who might not have the resources.

2027 I think we do need to find a way to offer that. I think some  
2028 of the measurement systems in some of these models could actually  
2029 be beneficial for small and rural practices or critical access  
2030 hospitals which often have higher patient experience scores.

2031 They are actually, they might be recognized for the things  
2032 that they are already doing well. So I think looking at measures  
2033 and technical assistance and again the data needs for these  
2034 practices. They can't necessarily build analytic teams nor  
2035 should they need to. So how can we make it easier, reduce provider  
2036 burden to actually just have the information they need to give  
2037 the care that they are giving.

2038 Mr. Mullin. And just to make a point on when you said a  
2039 patient's experience which we put, you know, high value on that  
2040 which I agree is about customer service, but it is also about  
2041 care too. A lot of times the reason why you see that in my opinion  
2042 is these rural providers they are personally connected to the  
2043 individual.

2044 Ms. Mitchell. Absolutely.

2045 Mr. Mullin. When my father had a major heart attack and  
2046 actually coded he was right at the hospital. And the guy that  
2047 was working there who is a good friend of ours knew my dad well  
2048 and when he couldn't speak, he couldn't say anything, knowing  
2049 the personality that my dad typically had, immediately recognized

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2050 it and it saved his life. But I think that we take it more  
2051 personal, but we are getting farther and farther behind.

2052 And we as a committee really want to help with that and as  
2053 personally as a member I want to work with you. If you have ideas,  
2054 if there is something that we can do, if you recognize areas that  
2055 we can push on this committee, please use our office. Use me  
2056 as a resource because I am going to be using you as a resource.  
2057 Thank you. And I yield back.

2058 Mr. Burgess. The chair thanks the gentleman. The  
2059 gentleman yields back. The chair recognizes the gentleman from  
2060 North Carolina, Mr. Butterfield, 5 minutes for questions, please.

2061 Mr. Butterfield. Thank you very much, Mr. Chairman. Thank  
2062 you for convening this hearing today.

2063 Dr. Baliet, let me just direct one or two questions to you  
2064 and then we will see how much time we have left after that.

2065 Dr. Baliet. All right.

2066 Mr. Butterfield. But first of all, thank you so very much  
2067 for your testimony. Like the gentleman from Oklahoma, I  
2068 represent a small rural community in eastern North Carolina and  
2069 so I am very interested in your comments to him and to others  
2070 about the challenges facing small rural providers in taking  
2071 advantage of the APMs. And so, I guess, question one would be  
2072 what proportion, what proportion of the 32 letters of intent and  
2073 the 20 full proposals are from small and rural practices?

2074 Dr. Baliet. I don't have the number available. It is more

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2075 than one.

2076 Mr. Butterfield. You just don't have it with you?

2077 Dr. Baliet. I don't have it with me.

2078 Mr. Butterfield. But you do collect the data?

2079 Dr. Baliet. Yes, we do. Absolutely.

2080 Mr. Butterfield. All right. Number two, has PTAC observed  
2081 differences in applications from large practices and small and  
2082 rural practices? Do you discern any differences between the  
2083 applications?

2084 Dr. Baliet. Well, the applications are highly variable from  
2085 application to application. And I think --

2086 Mr. Butterfield. In terms of quality?

2087 Dr. Baliet. Right.

2088 Mr. Butterfield. Quality?

2089 Dr. Baliet. In terms of sophistication and how they are  
2090 built. So there is clinical sophistication and then there is  
2091 the policy, payment policy sophistication, and both components  
2092 need to be present for our recommendation to carry weight and  
2093 to garner our support. The area of technical assistance, I don't  
2094 want to -- I think I would be -- I don't want to say that the  
2095 smaller practices are the ones that are needing more technical  
2096 assistance compared to the larger, more sophisticated practices.  
2097 I am not saying that.

2098 But we have found in both arenas, in both practice cohorts  
2099 that there have been challenges with their model. More so on

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2100 the payment side and the data side, not so much on the clinical  
2101 side.

2102 Mr. Butterfield. But you do acknowledge that there is room  
2103 for improvement in many of the applications?

2104 Dr. Baliet. Absolutely, yes.

2105 Mr. Butterfield. From the large practices to the small  
2106 practices?

2107 Dr. Baliet. That is correct.

2108 Mr. Butterfield. But wouldn't you acknowledge at least that  
2109 the weight of those, the majority of those are more toward the  
2110 rural practices because of the lack of expertise? I mean we hear  
2111 that every day up here where disadvantaged groups just don't have  
2112 the expertise to present the quality of proposals that you would  
2113 want.

2114 Do you communicate directly with the small and rural  
2115 practices about the benefits of technical assistance? Do you  
2116 let them know that it is there for the asking?

2117 Ms. Mitchell. Actually one of our key challenges is that  
2118 we are not at this point allowed to offer technical assistance.

2119 We have made available the resources that we do have, so to the  
2120 extent that the committee can organize data for applicants we  
2121 are doing that. But so far we are limited from what --

2122 Mr. Butterfield. You can't proactively go out and advertise  
2123 that it is available?

2124 Ms. Mitchell. Currently not.

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2125 Mr. Butterfield. I didn't know that.

2126 Dr. Baliet. We are charged to evaluate the models as they  
2127 stand. We cannot provide guidance. We cannot make  
2128 recommendations on how the models should be reconstructed. That  
2129 is not in the purview of the PTAC and we are careful not to go  
2130 into the area at this point.

2131 Mr. Butterfield. All right. Let me try it this way then.  
2132 Have you worked with Health and Human Services to share your  
2133 experiences with applications and make recommendations about how  
2134 to deploy resources and technical assistance, at least has HHS  
2135 been made aware of this?

2136 Ms. Mitchell. Yes. And the committee sent a letter to  
2137 Secretary Price naming technical assistance as a key need for  
2138 applicants. So we certainly weighed in on that need.

2139 Mr. Butterfield. Right. I am about to run out of time,  
2140 let me move to a different subject.

2141 Dr. Baliet, I am acutely aware of many of the health  
2142 disparities that affect African American citizens today.  
2143 Several of the approved APMs deal with chronic disease management  
2144 like ESRD that disproportionately affects minorities. Can you  
2145 discuss with me some of the APMs that are being considered that  
2146 would disproportionately affect African American and other  
2147 minorities?

2148 Dr. Baliet. We are currently evaluating a model for  
2149 hepatitis C, which I would think, I believe, I don't have the

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2150 numbers specifically in front of me, the demographics, but I  
2151 believe that that is another health challenge that just like  
2152 end-stage renal disease with the African American community.  
2153 So those are two that come to mind.

2154 Mr. Butterfield. We are out of time.

2155 Mr. Burgess. The gentleman's time has expired. The chair  
2156 would inform the gentleman that I am getting a copy of the letter  
2157 that the Physician Technical Advisory Committee sent to the  
2158 secretary in August and I will make that available to you so that  
2159 you will know the communication that occurred from this group  
2160 back to the agency.

2161 The chair now recognizes the gentleman from Florida, Mr.  
2162 Bilirakis, 5 minutes for questions, please.

2163 Mr. Bilirakis. Thank you, Mr. Chairman, I appreciate it  
2164 so very much and I thank the panel as well.

2165 I have a few questions for both of you. Can both of you  
2166 discuss your experiences in transitioning to value-based care  
2167 outside of your work on the Physician-Focused Technical Advisory  
2168 Committee and how that has influenced your view on what Advanced  
2169 Alternative Payments Models can deliver? Now I know that some  
2170 of these things have been covered, but if you could respond I  
2171 would appreciate it.

2172 Ms. Mitchell. Sure. Well, I will speak to my experience  
2173 which is quite different from Jeff's, but I actually used to work  
2174 in a very large health system so I had some experience there as

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2175 they were trying to transition their practices. But more  
2176 recently I have worked in multi-stakeholder groups in various  
2177 communities from Hawaii to Maine where they are bringing together  
2178 employers, health plans, providers, patients, state governments,  
2179 others, to try to come up with payment changes that actually meet  
2180 all the stakeholders' needs.

2181 So is it getting value for the money, is it improving patient  
2182 outcomes, and are clinicians actually happier providing this care  
2183 and is it better suited, are the barriers being removed, it is  
2184 actually that multi-stakeholder alignment that enables the  
2185 transition. So that is, and we have tried various models, ACOs,  
2186 bundles, Patient-Centered Medical Homes, and implemented those  
2187 in different communities.

2188 Mr. Bilirakis. Thank you.

2189 Dr. Baliet. In my experience supporting large physician  
2190 practices, multispecialty group practices, there is a tremendous  
2191 amount of inertia to work with the physicians and the clinicians  
2192 to get them to change their practice styles and move away from  
2193 fee-for-service, volume-driven practices to focus more on  
2194 outcomes. The models I have deployed in my former leadership  
2195 roles relative to supporting physicians and clinicians, paying  
2196 them for quality outcomes, paying them for collaboration with  
2197 their colleagues, paying for their utilization of electronic  
2198 health record. There has been and I think there continues to  
2199 be some challenges with galvanizing the level of interest.

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2200           There is challenges with the data that typically we hear  
2201 from the physicians that as they move away from volume, you know,  
2202 does the data that you are sharing with me that you are now going  
2203 to pay me for accurately reflect the work that I am doing. So  
2204 there is, I think it is washing out, but there was obviously on  
2205 the front end of moving from volume to value a healthy dose of  
2206 skepticism from the physicians. Well, you are going to pay me  
2207 differently, but am I actually going to get paid for the work  
2208 I am doing.

2209           So it is very challenging, but I think right now what I am  
2210 seeing is that the mindset of the physician and the clinician  
2211 is they know they need to do it. They know they need to move  
2212 away from the fee-for-service environment and pure  
2213 fee-for-service, and the question is how do we do it and at what  
2214 pace do we do it and what tools are you going to provide me so  
2215 that you are not overburdening my practice.

2216           Elizabeth talked about the \$40,000 per physician just to  
2217 monitor and track quality, but I would also argue there is another  
2218 750 hours I believe that was in that same study that each physician  
2219 has to devote to monitoring and managing and measuring and  
2220 reporting quality. I am here to say that as a health plan we  
2221 had 188 quality metrics that we were holding our physician  
2222 community accountable for. I don't want to get into the weeds,  
2223 but I am sure you think that that is not optimal.

2224           Yesterday, the board of Blue Shield approved moving to an

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2225 integrated healthcare association set of metrics, 34, and we are  
2226 going to lead the way in the state and try and get a standardized  
2227 set of metrics, 34 metrics -- it is not boiling the ocean -- to  
2228 actually have and change outcomes and drive this value and try  
2229 and take the burden away from the practitioners.

2230 Ms. Mitchell. And could I just add, I think that that is  
2231 absolutely essential to not only reducing burden and cost, but  
2232 allowing physicians to accelerate improvement. And the other  
2233 element of that report is that there was only five percent overlap  
2234 in commercial plans for using the same measures. If they could  
2235 do what Blue Shield of California did and agree to use a common  
2236 set, that makes life easier for physicians and it can lead to  
2237 better care at lower cost. I think it is just an exemplary move  
2238 and one that could easily be replicated around the country if  
2239 folks were willing to do that.

2240 Mr. Bilirakis. Very good. We will take a hard look at that  
2241 and I will submit my questions for the record because I don't  
2242 have time. Thank you, Mr. Chairman, appreciate it.

2243 Mr. Burgess. The chair thanks the gentleman. The  
2244 gentleman yields back. The chair recognizes Mr. Green of Texas  
2245 for any concluding thoughts that he might have.

2246 Mr. Green. Mr. Chairman, my concluding thoughts, I want  
2247 to thank you for the work you are doing and I think we just see  
2248 we have a long way to go and we will do what we can to get you  
2249 some resources so we can move it. Again my biggest fear is we

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2250 are going to end up 17 years from now doing what we did with the  
2251 SGR and medical practice is more important than that. So we will  
2252 hopefully get some stability there. And thank you for your work  
2253 and keep in touch with us and let us know what we may be able  
2254 to do.

2255 Dr. Baliet. Thank you for your support. Thank you.

2256 Ms. Mitchell. Thank you.

2257 Mr. Burgess. And I will just recognize myself briefly.

2258 Dr. Baliet, I do want to, I think it is important to note  
2259 that you all were chartered January of 2016. It took some time  
2260 to organize and staff up, so it has really just been a little  
2261 over a year that you have been at work on this and as someone  
2262 else pointed out you do have day jobs as well.

2263 So it is, I mean I picked up perhaps on some criticism that  
2264 you weren't active enough or doing enough. I am actually pleased  
2265 with the work product that is coming through the PTAC right now  
2266 and I believe that we -- and then I think I heard your testimony  
2267 that there is more, it appears there is more activity in  
2268 submissions and I think that is good and I think that is important.

2269 I think we all recognize that there is a tremendous amount of  
2270 work ahead of us on this.

2271 One of the things that I do feel obligated to mention, when  
2272 this concept for the Physician's Technical Advisory Committee  
2273 came up, when the legislation to repeal the Sustainable Growth  
2274 Rate formula was being contemplated, some of us are less

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2275 enthusiastic about all aspects of the Affordable Care Act and  
2276 there are portions of the Affordable Care Act that to me are  
2277 disagreeable because of the coercive nature of the Affordable  
2278 Care Act. So the individual mandate would be one of those things  
2279 and I am well on the record about that in this committee.

2280 But the Center for Medicare and Medicare Innovation, CMMI,  
2281 which had the ability late on a Thursday or Friday afternoon to  
2282 simply roll out a demonstration product that was going to be pushed  
2283 out to the entire country with no cost-benefit analysis, with  
2284 no randomized clinical trial, I mean this was a problem that I  
2285 saw that we were careening towards. And the Physician's  
2286 Technical Advisory Committee in part was created to help us offset  
2287 what I saw was an impending disaster with CMMI.

2288 Now I think it is very helpful that Ms. Mitchell has pointed  
2289 out the small scale testing. It might be reasonable to find out  
2290 if something works before we require every practice in the country  
2291 to behave that way. CMMI was set up differently. Your model  
2292 is, I think, the correct one because, yes, I was integral in  
2293 setting it up, but still I think your model is the correct one.

2294 And we acknowledge there are elements of the unknown. This  
2295 is new territory. There are going to be things that we encounter  
2296 that we did not expect. And unlike the Affordable Care Act that  
2297 it was perfect when it was passed and has required no adjustments,  
2298 this I recognize may require adjustments going forward and this  
2299 committee is going to be nimble about accepting those and

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2300 providing you with the legislative backdrop that you need to do  
2301 your jobs and we thank you for doing your jobs.

2302 Thank you for being here today. It has been a very  
2303 informative panel and you are now excused and we will transition  
2304 to our second panel.

2305 Again we will thank our second panel of witnesses in advance  
2306 for being here today and taking the time to testify before the  
2307 subcommittee. Each will have an opportunity to give an opening  
2308 statement followed by questions from members. And let me give  
2309 you a moment to get seated and we will proceed with the  
2310 introductions.

2311 Mr. Green. Mr. Chairman, before our witnesses leave, I  
2312 would offer again if you want to sit down and work on how we can  
2313 agree to, 7 years later, on the Affordable Care Act we would be  
2314 glad to do that.

2315 Mr. Burgess. I have always been available to you.

2316 Very good. Again we are going to have each of you after  
2317 your introductions an opportunity to give an opening statements  
2318 followed by questions from members.

2319 So today we are going to hear from Dr. Louis Friedman, the  
2320 American College of Physicians; Dr. Daniel Varga, chief clinical  
2321 officer, Texas Health Resources; Dr. Bill Wulf, CEO of Central  
2322 Ohio Primary Care Physicians; Colin Edgerton, American College  
2323 of Rheumatology; Dr. Brian Kavanagh, chair for the American  
2324 Society of Radiation Oncology; and, Dr. Frank Opelka, medical

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2325 director of Quality Health Policy for the American College of  
2326 Surgeons. We appreciate each of you being here today.

2327 And Dr. Friedman, you are now recognized for 5 minutes for  
2328 an opening statement, please.

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STATEMENTS OF LOUIS FRIEDMAN, D.O., AMERICAN COLLEGE OF  
PHYSICIANS; DANIEL VARGA, M.D., CHIEF CLINICAL OFFICER, TEXAS  
HEALTH RESOURCES, PREMIER, INC.; BILL WULF, M.D., CEO, CENTRAL  
OHIO PRIMARY CARE PHYSICIANS, CAPG; COLIN EDGERTON, M.D.,  
AMERICAN COLLEGE OF RHEUMATOLOGY; BRIAN KAVANAGH, M.D., CHAIR,  
AMERICAN SOCIETY FOR RADIATION ONCOLOGY; AND, FRANK OPELKA, M.D.,  
MEDICAL DIRECTOR, QUALITY AND HEALTH POLICY, AMERICAN COLLEGE  
OF SURGEONS

STATEMENT OF LOUIS FRIEDMAN

Dr. Friedman. My name is Louis Friedman. I am pleased to  
share with this committee my perspective and that of my national  
organization, the American College of Physicians, on Alternative  
Payment Models under MACRA, specifically a Comprehensive Primary  
Care Plus program. On behalf of the college, I wish to express  
our appreciation to Chairman Burgess and Ranking Member Green  
for convening this hearing, for allowing us on the front lines  
of patient care to share our experiences in the transition to  
value-based care.

ACP is the nation's largest medical specialty organization,  
representing 152,000 internal medicine physicians who specialize  
in primary care and comprehensive care of adolescents and adults,  
internal medicine subspecialists, and medical students who are  
considering a career in internal medicine. I am board certified  
in internal medicine and am a fellow of the American College of

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Physicians. Since 2001, I have been in private practice at Woodbridge Medical Associates in New Jersey which has been NCQA-certified as a Patient-Centered Medical Home Level 3 since 2008.

Our practice is small with just four physicians and one physician assistant. In the 3 years since our practice started participating in the CPCI program and now 1 year into the CPC+ program Track 2, we have gained significant knowledge with the benefits and challenges of the program. I would like to share my experiences with all of you today. Under CPC+ we have expanded our ability to analyze and deliver care and our patients have benefited in many ways.

With the added financial support that the CPC+ program provides, we have been able to offer self-management programs such as nutrition classes and dietician visits. These are available free of charge to patients and have been well received by many who need them. For example, I have had one patient who was six-feet three inches tall, weighed 442 pounds, he had a high blood pressure and terrible venous insufficiency of the legs which causes massive chronic swelling. He enrolled in our 8-week class and by the end had lost 31 pounds. He dropped another ten pounds in the next 2 months and his swelling has improved.

Now this is an extreme example but shows that we can induce positive lifestyle changes which in turn can help prevent disease.

Feedback data from CMS is another tool that we did not have access

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to previously, but now do as a result of our participation in CPC+. Often, patients simply are not aware that many medical issues such as upper respiratory infections, rashes, minor cuts and bruises, can be easily treated in less expensive urgent care settings or office setting often for a shorter wait time for the patient.

Now we can review the number of patients, our patients per quarter who are admitted to the hospital, seen in the emergency room, or seen in urgent care centers. Once identified, we hope to better educate these patients as to when and when not to seek emergency room care. Prior to CPC+ we didn't have this ability and thus had no idea how many unnecessary emergency room visits there were.

Pre-visit planning by ancillary staff and effective monitoring within the EHR have helped us to improve our rates of vaccination, screening procedures for mammograms, and diabetic eye exams. Screening tools for early detection of dementia have helped us and at-risk families better prepare to care for their loved ones, and the CPC+ reimbursement for managing these patients with this diagnosis has been helpful for targeting this effort.

On a practice management level, regulations issued by CMS requiring EHR vendors to obtain health information technology certification made it possible to track patient parameters more effectively. Prior to enacting these regulations, EHR vendors had no incentive to create effective dashboards with which we

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2404 can track patient measures such as blood pressure, blood sugar  
2405 measurements, et cetera. Without this ability there would be  
2406 no way that a practice could hope to report the necessary measures  
2407 to the program.

2408 If this committee and federal agencies look to improve upon  
2409 this program in the future I would like to offer some suggestions.

2410 First, there is a need to simplify the reporting requirements  
2411 under CPC+. As more private payers enter the APM market, one  
2412 option would be to streamline specific metrics across the proposed  
2413 CMS and private payer models. This would be in line with ACP's  
2414 Patients Before Paperwork initiative and the ideas that the  
2415 college has laid out for how to address excessive administrative  
2416 tasks as well as with the Administration's new Patients over  
2417 Paperwork and Meaningful Measures initiatives.

2418 Another suggestion would be efforts should be made to  
2419 encourage interoperability among EHR software vendors which would  
2420 lead to better electronic communication between medical offices  
2421 and hospitals. And I would be remiss if I did not acknowledge  
2422 that there is a financial incentive as well to participation.

2423 This is needed for the practice to maintain the appropriate staff  
2424 and computer systems. However, I believe we must continue to  
2425 move forward with value-based coordinated care such as been found  
2426 in programs like CPC+, the Medical Home, and other APMs away from  
2427 fee-for-service system.

2428 Given the time and effort our practice has invested over

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2429 the past few years to this end as well as the significant and  
2430 incremental improvements we have experienced, we plan to continue  
2431 with this model and not return to a purely fee-for-service  
2432 structure.

2433 In closing, I would like to note that since 2016, practice  
2434 participation among ACP members and advanced payment delivery  
2435 models is increasing and many more have noted that they are making  
2436 changes to prepare for successful participation in the QPP  
2437 overall. This is the case for both the ACP primary care and  
2438 subspecialist members. Therefore we in the physician community  
2439 appreciate the opportunity to offer our input on how these models  
2440 are impacting our practices and both in patient care, both now  
2441 and throughout transition. We very much want to be part of this  
2442 process and provide feedback whenever needed.

2443 [The prepared statement of Dr. Friedman follows:]

2444

2445 \*\*\*\*\*INSERT 9\*\*\*\*\*

2446 Mr. Burgess. The chair thanks the gentleman.

2447 Dr. Varga, you are recognized for 5 minutes, please, for

2448 an opening statement.

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2449 STATEMENT OF DANIEL VARGA

2450

2451 Dr. Varga. Thank you, Mr. Chairman. Thank you to the  
2452 members of the committee. My name is Dan Varga. I am the chief  
2453 clinical officer and senior executive vice president for Texas  
2454 Health Resources and the senior executive officer of the  
2455 Southwestern Health Resources ACO, also speaking as a participant  
2456 in Premier's Population Health Collaborative.

2457 I would like to make three points to the committee. First,  
2458 our decision to move to a two-sided risk, Next Generation ACO  
2459 was a direct result of the incentives included in MACRA and the  
2460 fact that these Alternative Payment Models, in our opinion, are  
2461 working. We believe in a value-based healthcare system where  
2462 incentives for all providers can be aligned and where healthcare  
2463 providers are able to collaborate using an integrated  
2464 infrastructure and transparent data on quality and utilization  
2465 to deliver better outcomes for our patients.

2466 This is even more critical in North Texas. Because of North  
2467 Texas's strong economic and population growth, more than 40  
2468 percent of practicing physicians do not participate in the  
2469 Medicare fee-for-service program or severely limit their  
2470 availability to fee-for-service beneficiaries. Thus, by  
2471 participating in the Next Gen ACO, Southwestern Health Resources  
2472 ACO has been able to keep almost 3,000 physicians in the  
2473 fee-for-service model. And this includes faculty, employed,

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independent PCPs, specialists, urban and rural physicians.

Moreover, because of our participation in a Next Gen ACO we have waivers that allow us to partner with doctors to reduce the CMS reporting burden for our clinicians by reporting those measures for them as a group, earn bonuses by participating in the ACO which creates important incentives to physicians to move to this new care model, have access to comprehensive data on utilization for our 67,000 beneficiaries, allowing us to better direct our care management activity to areas where it can create the most value.

I can't point out enough that this data transparency for integrated providers is priceless and also allows us to clinically integrate within a set of safe harbors. In our experience these models are working. In our experience with our 67,000 beneficiaries we are among the top ten Medicare ACOs in 2015 and 2016, saving 30 million in '15 and 37 million in 2016.

We have been able to garner and retain top talent including 600 primary care physicians -- 40 percent employed, 60 percent independent -- as well as another 2,300 participating providers; budget in 2017 and '18 to distribute over \$22 million in incentives and gain sharing to independent PCPs alone, make investments in infrastructure to support coordinated patient-centered care with a budget of 70 million in 2018 to go along with over \$100 million in investments since the institution of our ACO program; to tighten our network of providers to create better outcomes for

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2499 our patients based on objective clinical and efficiency metrics;  
2500 and to better manage our ED and acute care utilization.

2501 We additionally have the benefit of participating in  
2502 Premier's Population Health Collaborative. Since 2012, about  
2503 50 percent of the Premier ACOs have achieved shared savings,  
2504 better than the approximately 31 percent experienced by the rest,  
2505 while also outperforming on quality metrics. In 2016, a hundred  
2506 percent of the Collaborative's Pioneer and Next Gen ACOs achieved  
2507 savings versus 50 percent otherwise.

2508 And we also have the advantage, again referencing data, of  
2509 sharing data not just on our beneficiaries but on hundreds of  
2510 thousands of Medicare beneficiaries and the ability to learn from  
2511 our peers on how their markets are performing and how tactics  
2512 in those markets can be deployed in ours. Share these results  
2513 to demonstrate that while there has been concerns that APMs are  
2514 not delivering real savings, it is clear that with a balanced  
2515 and planned approach and effective execution these models can  
2516 work.

2517 The second point is that these value-based care and payment  
2518 models are a significant departure from the past, changing 50  
2519 years of culture and habit. There is a number of implications  
2520 to that. First, the changes are obviously long overdue as we  
2521 move from a fragmented fee-for-service system where providers  
2522 are incented to do more services to one where competition will  
2523 be driven by high value networks that deliver differentiated

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2524 outcomes.

2525           This work to better organize the healthcare market into high  
2526 value networks is necessary and desirable and we would urge that  
2527 folks make a differentiation between consolidation to create  
2528 excessive market power and integration of providers in the market  
2529 to create a high value network. Policymakers should also be  
2530 careful not to tilt the playing field to the advantage of one  
2531 provider group over another and maintain a level playing field.

2532           And finally, while significant progress has been made to  
2533 move to a value-based payment and delivery model, this Congress  
2534 and Administration should continue to build on these positive  
2535 steps as have already been mentioned with needed change as we  
2536 believe more organizations will move to and succeed in APMs, and  
2537 I encourage you to review the listed areas' reform in my written  
2538 testimony and those in Premier's Delivery System Transformation  
2539 Roadmap.

2540           Thank you again for the opportunity to testify before this  
2541 committee. You have made a vital and lasting impact on our  
2542 nation's healthcare system with the design and enactment of MACRA  
2543 and I urge you to continue to build on this successful work.  
2544 Thank you.

2545           [The prepared statement of Dr. Varga follows:]

2546

2547 \*\*\*\*\*INSERT 10\*\*\*\*\*

2548 Mr. Burgess. The chair thanks you for your testimony. The  
2549 chair would make an observation that it has been long a goal of  
2550 mine to have a panel with five or six physicians before this  
2551 subcommittee. This may be one of the first times this has  
2552 happened in my experience. I wasn't really planning on talking  
2553 about this aspect. I wanted to get five or six doctors in here  
2554 to tell us how much economists should be paid.

2555 Dr. Wulf, you are recognized for 5 minutes.



2556 STATEMENT OF BILL WULF

2557

2558 Dr. Wulf. Thank you, Chairman Burgess, Ranking Member  
2559 Green, and members of the Health Subcommittee for inviting me  
2560 to testify today. I am pleased to be here to share with you how  
2561 the move to Alternative Payment Models is working to transform  
2562 the delivery of health care.

2563 I am testifying today on behalf of CAPG. CAPG is the largest  
2564 association in the country representing capitated physician  
2565 organizations participating in coordinated care. CAPG members  
2566 include over 300 medical groups and independent practices in 44  
2567 states, Washington, D.C., and Puerto Rico. CAPG members have  
2568 proven that APM-type models of payment and care delivery can lead  
2569 to lower cost and higher quality.

2570 I also address you today as a physician and the CEO of Central  
2571 Ohio Primary Care Physicians. Our group consists of 370  
2572 physicians, 200 adult primary care physicians, 60 pediatricians,  
2573 75 hospitalists, and 25 specialists. COPC is the largest  
2574 physician-owned primary care group in the country.

2575 Let me begin by emphasizing a single point: the value  
2576 movement is working. To underscore that point I will share with  
2577 you our organization's journey into value-based payments and why  
2578 being in an APM matters to primary care. We reformed in 1996  
2579 when 33 of us got together from 11 practices. Beginning in 2006  
2580 through 2014, we reported for PQRS when it was still PQRI, we

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2581 deployed an EHR and we are now on our second generation EHR.  
2582 All of our eligible providers met meaningful use. We too became  
2583 Level 3 Patient-Centered Medical Homes.

2584 All of these initiatives, every one of them, made being a  
2585 PCP less satisfying in a fee-for-service world. In 2014, we  
2586 entered into shared savings contracts with both commercial and  
2587 Medicare Advantage payers. We sought contracting structures  
2588 that reward PCPs for things that do not happen. If you are a  
2589 primary care physician taking care of 1,500 patients and no one  
2590 has colon cancer because they have all had their colonoscopies,  
2591 you have created value. Value heretofore unrecognized by the  
2592 primary care physician, but recognized by the employer or the  
2593 payer.

2594 We developed programs to improve care. This meant expanding  
2595 our hospitalists program, developing transition of care nursing,  
2596 hiring care coordinators, having visiting physicians who see only  
2597 two patients in crisis a day, and having an ER intervention program  
2598 where our nurses intercept our patients in the emergency room.

2599 In 2016, we earned \$12 million in shared savings for our primary  
2600 care physicians that was returned to them. Our Medicare  
2601 readmission rate on 4,000 Medicare admissions in 2016 was seven  
2602 percent. The national average is over 18 percent.

2603 The ability to reward primary care physicians for high  
2604 quality and lower cost is crucial to the preservation of primary  
2605 care. In 2017, we desire to be in a Medicare APM. We qualified

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2606 for CPC+ Track 2. CPC+ payment model allowed us with prepayment  
2607 to expand our existing care coordination, move towards capitated  
2608 payment because of the hybrid model, and receive quality payments.

2609 In 2018, we will move to prepaid contracts with downside risk  
2610 on 25,000 Medicare Advantage lives.

2611 Clearly, MACRA's incentives for advanced APM participation  
2612 is the latest program driving us into new models of payment.  
2613 Past programs have discouraged fee-for-service volume and APMs  
2614 are now rewarding value and creating value. We are thrilled to  
2615 see that last week CMS announced its intention to create an  
2616 advanced APM demonstration in Medicare Advantage. With  
2617 one-third of all Medicare lives in Medicare Advantage, it is  
2618 crucial that it be rewarded like fee-for-service Medicare. In  
2619 the MACRA final rule the agency states that participants in such  
2620 demo will qualify as an APM. This is a crucial step forward and  
2621 we thank the members of Congress including those present at  
2622 today's hearing and we encourage CMS to move forward.

2623 Thank you for the opportunity to testify. I hope it has  
2624 been helpful and I am pleased to answer questions.

2625 [The prepared statement of Dr. Wulf follows:]

2626 \*\*\*\*\*INSERT 11\*\*\*\*\*

2627 Mr. Burgess. The chair thanks the gentleman.  
2628 The chair recognizes Dr. Edgerton 5 minutes for your opening  
2629 statement, please.

2630 STATEMENT OF COLIN EDGERTON

2631

2632 Dr. Edgerton. Chairman Burgess, Ranking Member Green,  
2633 Chairman Walden, Ranking Member Pallone, and distinguished  
2634 members of the Health Subcommittee, thank you for the opportunity  
2635 to speak before you today.

2636 My name is Dr. Colin Edgerton and I am rheumatologist in  
2637 a small private practice at Low Country Rheumatology in  
2638 Charleston, South Carolina. I am one of seven rheumatologists  
2639 in a single specialty group. Our practice is a typical  
2640 rheumatology practice with around 50 percent of our patients being  
2641 in Medicare along with a significant number of TRICARE patients  
2642 and a smaller group of Medicaid patients. The remaining group  
2643 of patients are in the commercial segment.

2644 Because South Carolina like most areas of the country suffers  
2645 from a shortage of rheumatologists, our patients may travel long  
2646 distances, commonly 1-1/2 to 2 hours, to see us and receive  
2647 treatment. As a result, we see a mix of urban, suburban, and  
2648 rural populations. In addition to my work as a rheumatologist,  
2649 I am also privileged to be involved with the American College  
2650 of Rheumatology where I currently chair the committee on  
2651 rheumatologic care. The ACR represents approximately 9,500  
2652 rheumatologists and rheumatology health professionals.

2653 Community physicians including rheumatologists are keenly  
2654 aware of the opportunities created by MACRA for developing models

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to promote value-based care. Before MACRA there really was no meaningful way for small specialties and small practices to participate in Alternative Payment Models. As rheumatologists, we did not have the opportunity to engage in APMs. Our specialty simply did not fit into the previously existing value-based products.

Coming from a community practice setting, even just a few years ago I would not have considered myself someone who could get involved in an APM. But with the repeal of the SGR formula, an institution of MACRA, rheumatologists saw for the first time a structured opportunity to participate in value-based medicine.

There are several reasons that I and also the ACR have been excited to get involved in creating APMs under MACRA. Most notably, we immediately saw the benefits of APMs, recognizing the certain aspects of care provided by rheumatologists as cognitive specialists are undervalued in the current system. In many instances, the value of training and expertise provided by rheumatologists is not recognized in payment outside of innovative models. Additionally, non-face-to-face care and chronic disease care coordination with other providers are critically important but not reimbursed services provided by rheumatologists every day. And like other specialists that are developing APMs, rheumatologists know that these valuable services prevent costly or unnecessary procedures and lower overall costs.

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My early foray into value-based medicine involved reaching out to leaders in the AMA initially who had experience with value-based projects through CMS. This finally led me to the Physician-Focused Payment Model Technical Advisory Committee, PTAC, whose members have been generous with their time, listening to my ideas, and guiding my progress. The ACR simultaneously has begun developing an APM and I have been fortunate to participate as a representative of the community of rheumatologists.

The ACR's APM is approaching its testing phase and my partners and I are eager to be a pilot site. The ACR's APM addresses the treatment of rheumatoid arthritis, a lifelong condition whose care depends on the stage of the disease. The APM reflects the varied involvement of the rheumatologist during these distinct stages of care, splitting payment into an initial stage for diagnosis, including, for example, communication with primary care physicians followed by ongoing care stratified by the disease severity and other illnesses that complicate disease treatment. This model aligns payment with physician work and reimburses services that have traditionally been undervalued.

Quality measures are built into the APM to ensure treatment adheres to best practices. Rheumatologists as a specialty are energized by the opportunity to provide our patients value-based care through this framework. We look forward to participating with more physician participation in APMs. Specifically,

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2705 smaller practices are eager to participate in APMs as well and  
2706 allowing some of the downside risk to be covered could help those  
2707 practices get involved.

2708       Regarding timelines, as soon as MACRA was codified many  
2709 specialties began to look at APMs, and I am hearing that a  
2710 reduction in the qualification thresholds could allow these eager  
2711 physicians to utilize the APM framework.

2712       We appreciate the committee's work to get us to this point  
2713 and we look forward to continuing to develop and implement  
2714 innovative new payment models that offer the opportunity to  
2715 provide better patient care aligning payment with highly valued  
2716 services. Thank you again for inviting me and I am happy to  
2717 address any questions the committee may have.

2718       [The prepared statement of Dr. Edgerton follows:]

2719

2720 \*\*\*\*\*INSERT 12\*\*\*\*\*



2721 Mr. Burgess. The chair thanks the gentleman.

2722 Dr. Kavanagh, you are now recognized for 5 minutes, please,

2723 for an opening statement.

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STATEMENT OF BRIAN KAVANAGH

Dr. Kavanagh. Thank you, Chairman Burgess, Ranking Member Green, and members of the Health Subcommittee. I am a radiation oncologist at the University of Colorado. I treat cancer patients there. I serve as the chair of the board of directors for the American Society for Radiation Oncology, also known as ASTRO.

ASTRO represents more than 10,000 individuals striving to give cancer patients the best possible care. ASTRO's membership includes radiation oncologists, nurses, cancer biologists, medical physicists, and other healthcare professionals. Close to 60 percent of all cancer patients will receive radiation therapy and ASTRO's members treat more than one million cancer patients each year.

Radiation therapy is a safe and effective treatment for cancer. It works by damaging a cancer cell's genetic material thus stopping its growth. When the injured cancer cells die the body's natural healing processes remove them. Most treatments are given as outpatient procedures and so patients can maintain a high quality of life while receiving treatment. Of the million patients treated annually with radiation therapy, about 60 percent receive care in hospital outpatient departments and the other 40 percent receive care in freestanding community-based centers.

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2749 Radiation oncology centers have extremely high fixed costs.  
2750 The minimum capital to build one is approximately 5-1/2 million  
2751 dollars. Radiation oncology reimbursement rates have had  
2752 cumulative payment cuts totaling approximately 20 percent for  
2753 freestanding community-based centers in recent years. These  
2754 payment cuts created instability throughout the profession,  
2755 jeopardizing the viability of these centers and patient access  
2756 to care.

2757 ASTRO very much appreciates Congress's longstanding support  
2758 of radiation oncology perhaps best exemplified by the bipartisan  
2759 passage of the Patient Access and Medicare Protection Act of 2015  
2760 or PAMPA. However, PAMPA is not a permanent solution and it only  
2761 stabilizes radiation oncology payments temporarily through the  
2762 end of 2018. We believe it is critical that radiation oncologists  
2763 have an Advanced Alternative Payment Model before PAMPA expires.

2764 The Medicare Access and CHIP Reauthorization Act, MACRA,  
2765 has provided ASTRO with an opportunity to pursue an APM that  
2766 promotes high quality care and moves us beyond the prior era of  
2767 uncertainty. Recently, the Center for Medicare and Medicaid  
2768 Innovation, CMMI, released a report to Congress which outlined  
2769 design considerations for implementing an advanced APM in  
2770 radiation oncology. ASTRO has proposed a Radiation Oncology  
2771 Alternative Payment Model, the ROAPM, and we are pleased to see  
2772 that our proposal is concordant with the concepts for an advanced  
2773 APM in the CMMI report.

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Currently, there is only oncology-focused advanced APM, the Oncology Care Model, the OCM. However, ASTRO is concerned that this model does not adequately address the needs of patients who need radiation therapy and ROAPM is needed to fully realize the benefit of multidisciplinary care for patients. And we believe that the ROAPM would complement and build upon the foundation set forth by the OCM.

The ROAPM is designed to incentivize the appropriate use of cancer treatments that result in the highest quality of care and best patient outcomes. The model applies to a comprehensive list of cancer disease sites that account for more than 90 percent of Medicare spending on radiation therapy and include breast, lung, prostate, colorectal, and head and neck cancers.

The ROAPM uses care episodes that are clearly defined by billing codes that punctuate the beginning and end of a treatment course and the 90-day period thereafter. An episodic payment rate will enable practitioners to focus on high value patient care. The model features a two-sided risk corridor with an opportunity for shared savings but also accountability for excess resource utilization. Throughout the episode, physicians must adhere to strict clinical practice guidelines.

These guidelines help to ensure that patient care is appropriate and of the highest quality without over or undertreating patients. In addition, the model rewards participation in a robust practice accreditation program and

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2799 measures performance on accepted quality measures to promote  
2800 safe, high quality care. The ROAPM also rewards shared decision  
2801 making with patients, efficient communication with other  
2802 providers caring for the patient, and survivorship planning.

2803 In summary, ASTRO would like to thank Congress very much  
2804 once more for repealing the SGR with the MACRA legislation. MACRA  
2805 has ended the significant instability associated with the SGR  
2806 and created a forward-looking framework for the advancement of  
2807 value-based care. ASTRO fully embraces the spirit and goals of  
2808 MACRA and is committed to ensuring that radiation oncology can  
2809 fully participate in advanced APMs to drive higher quality, cost  
2810 effective cancer care.

2811 The proposed ROAPM incentivizes the use of appropriate  
2812 cancer treatments that produce the best possible outcomes for  
2813 patients, helps rein in Medicare spending, can stand on its own  
2814 or dovetail with other APMs, uses well-established guidelines,  
2815 and contains key patient engagement components. After  
2816 experiencing significant payment cuts under Medicare  
2817 fee-for-service in recent years, the field of radiation oncology  
2818 needs long-term payment stability and predictability to secure  
2819 patient access to care. ASTRO is committed to moving full speed  
2820 ahead to ensure that radiation oncology can participate in  
2821 advanced APMs under MACRA that drive greater value in cancer care.  
2822 The next step is implementation of the ROAPM before December  
2823 31st, 2018.

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2824 Thank you for the chance to speak with the committee.

2825 [The prepared statement of Dr. Kavanagh follows:]

2826

2827 \*\*\*\*\*INSERT 13\*\*\*\*\*

2828 Mr. Burgess. The chair thanks the gentleman.

2829 And Dr. Opelka, you are recognized for 5 minutes for an

2830 opening statement, please.

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2831 STATEMENT OF FRANK OPELKA

2832

2833 Dr. Opelka. Mr. Chairman, Ranking Member Green,  
2834 distinguished members of the committee, we thank you for the  
2835 opportunity, the privilege to come before you today on behalf  
2836 of the 84,000 members of the fellows who are members of the  
2837 American College of Surgeons.

2838 MACRA to us created a unique opportunity for physicians to  
2839 lead in the development of APMs. When you think about it, since  
2840 the inception of fee-for-service over a half a century ago,  
2841 clinical care has become increasingly more complex. We have many  
2842 more medications and technologies upon which to treat patients.

2843 And the only way to succeed has been for us to form teams, teams  
2844 of care around patients for which these patients suffer.

2845 So we have come together in thinking about Alternative  
2846 Payment Models in team-based episodes of care to add to the library  
2847 of Alternative Payment Models to be considered. We lacked the  
2848 opportunity to build business models or payment models around  
2849 team-based care until MACRA came along with the advanced APM  
2850 opportunity. When you consider what has to go forth in building  
2851 that APM model there are five general principles that I think  
2852 that would be helpful to think about as you do this.

2853 First is the clinical care model, something we as clinicians  
2854 are all expert at, and those are those complex models of team-based  
2855 care that have changed today. Second are the quality measures

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that assure that those models are effective. Third, what are the payment models the insurer has? That is that technical component that makes it difficult to build the APM. We as clinicians are not those who have the technical skills of building the payment model aspects.

Fourth is changing our business operations from fee-for-service into these alternative risk-based models. And fifth, the actual structure of risk, what is involved? There are all sorts of aspects to risk. There is insurance risk. There is clinical risk. There is operational risk of having the right team ready to meet those clinical risks.

The PTAC has been a wonderful experience for us. We learned with them. They were hypercritical of our model and helped us in framing the model and making necessary adjustments and corrections to the model. There was an enormous back and forth between our team, the American College of Surgeons, and our partner Brandeis University, in building the APM model. We partnered with Brandeis because of their knowledge in the Medicare cost measurement system and their role in developing the CMS Episode Grouper that is used by Medicare to frame the actual cost structure of different episodes.

The Episode Grouper allowed us to provide risk-adjusted, patient-individualized, significant target prices. Not a bundle, but a patient episode price, extremely granular information that allowed us to create an operational model for

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national scaling of an implementation of an APM. When we come about the quality aspect of this, the ACS has a century-long experience in multiple registries that we use worldwide in defining, measuring, and improving quality of care.

Our ACS optimal resource for surgical quality and care and safety division runs things like the National Surgery Quality Improvement Program. These gave us a framework upon which to build an episode-based measure framework. Stop measuring physicians and measure patients. How did the patient do? If the patient did well, reward the team. If the patient didn't do well, it is time to penalize the team.

So let's measure patients and what they do and not the individual physicians and make us all have shared accountability because that is what patients expect us to do. We have added to this the ability to put in the phases of care across the episode.

For example, in surgery there is a preop phase, an intraop phase, a postop phase, post-discharge phase. We have also put in patient-reported outcomes which we think create meaningful measures. So instead of measuring here and there across a surgeon's experience we are measuring the episode for the patient.

We think that is critically important. The episode-based measure framework coupled with the EGM allows us to create quality cost measures with teams of providers to influence the patient experience and outcome.

Assigning risk, this is the difficult part. Asymmetric

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2906 risk, we don't think symmetric risk, same upside-downside risk  
2907 really draws in what we need. We think you need asymmetric risk,  
2908 more upside to bring people out of fee-for-service into the model  
2909 and significant enough downside to protect the patients and the  
2910 payer as well.

2911 So that is the nuts and bolts of what we put forward. The  
2912 PTAC process has given us considerable experience and input.  
2913 And moving forward now, we have gone through PTAC in December  
2914 all the way through March with approval in April. That went to  
2915 the secretary and within a couple months we heard back from the  
2916 secretary giving us further direction, further clarification,  
2917 testing and piloting with CMS and CMMI. We have been working  
2918 with them almost on a weekly basis since then in walking forward  
2919 in workgroups to deal with intellectual property, refinement of  
2920 validity and reliability of the modeling, further questions about  
2921 how the EGM grouper is used in the model, and the quality and  
2922 the risk adjustment aspects of the overall model.

2923 Once again, Mr. Chairman, we thank you and your committee  
2924 for all your efforts in this regard and we look forward to your  
2925 questions.

2926 [The prepared statement of Dr. Opelka follows:]

2927

2928 \*\*\*\*\*INSERT 14\*\*\*\*\*

2929 Mr. Burgess. The chair thanks the gentleman and thanks to  
2930 all of our witnesses for participating today. We will move to  
2931 the question and answer portion of the second panel and I will  
2932 recognize Dr. Bucshon from Indiana for 5 minutes, please.

2933 Mr. Bucshon. Thank you, Mr. Chairman. Thanks, everybody,  
2934 for being here. I was a cardiothoracic surgeon before I was in  
2935 Congress so I also reiterate what the chairman said about how  
2936 great it is to have an entire panel of physicians here at the  
2937 Health Subcommittee.

2938 A couple of quick things. The American College of Surgeons,  
2939 Dr. Opelka and others, proper risk, and this is a little off the  
2940 beaten path, but proper risk stratification of patients and  
2941 assessing patient outcome and how important that is, I mentioned  
2942 in the previous panel the STS database and other, you mentioned  
2943 some databases.

2944 I mean one of the things I have always been concerned about  
2945 as a physician when we are trying to design what is quality of  
2946 care, how important is, I think, individual specialties assessing  
2947 the risk stratification in the patient group that is in their  
2948 area. How important do you think that is?

2949 Dr. Opelka. So if we are rewarding based on outcomes, there  
2950 is nothing more important than actually having accurate risk  
2951 adjustment and that comes ideally from clinical data. So we have  
2952 worked on this modeling with folks like STS. How do we use the  
2953 STS database to validate the current risk adjustment and how do

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2954 we use future versions of STS in this modeling to make  
2955 enhancements? We think that is the kind of work that needs to  
2956 be done so that you get proper risk-adjusted pricing as well as  
2957 proper risk-adjusted quality measurement.

2958 Mr. Bucshon. Anyone else? Dr. Wulf?

2959 Dr. Wulf. Two comments. I think data is useful not only  
2960 for risk adjustment to identify your high risk patients, but we  
2961 as primary care need accurate data to identify value in our  
2962 specialists. Historically, a primary care physician refers to  
2963 a specialist based on either knowing them and their kids play  
2964 soccer together, they trained together. We think of specialists  
2965 as quality, but data is so important as we in primary care seek  
2966 value for our patients and we can identify that through data.

2967 Mr. Bucshon. Dr. Varga?

2968 Dr. Varga. Yes, sir. And we would agree. Further,  
2969 probably the biggest issue for us is having adequate data as  
2970 mentioned to be able to do risk stratification. But it is not  
2971 just simply to get the right pricing, it is actually to understand  
2972 the level of care that the patient requires at any point in the  
2973 continuum and then understand how to match resources to that level  
2974 of risk stratification. It is critical whether you are talking  
2975 about a primary care scenario or whether you are talking about  
2976 a complex cardiovascular surgery case.

2977 Mr. Bucshon. Anybody else have a --

2978 Dr. Edgerton. I would agree. From the rheumatology

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perspective we know that our patients with rheumatoid arthritis suffer from other comorbidities that have a massive impact on their outcomes, but that is also important when we are looking at the cost of their care. We have struggled to extract that data from our EHRs despite the fact that we spend large amounts of time entering data into the EHRs. We have designed a clinical data registry called a RISE Registry as a college to help us do that to extract some of that data, but it continues to be a struggle.

Mr. Bucshon. Yes. I agree with everything everybody said because I think government agencies tend to maybe think if you give a couple of little, a couple data points in health care like overall morbidity or overall mortality without getting a bigger, deeper dive, especially specific deeper dive, you can, these things don't work out that well because it is just not specific enough.

Dr. Wulf, you probably know I read, I co-led the letter to CMS about certain payment arrangements between Medicare Advantage plans and physicians as advanced APMs under MACRA. And I understand, you mentioned CMS has come out and said that a new MACRA rule that they would be initiating a demonstration project to test the approach, and I know CAPG has been a leading voice in pushing this.

So can you talk about the importance of APMs in a little more depth than you did in your testimony as it relates to Medicare

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3004 Advantage and why CMS should move quickly along with this demo?

3005 Dr. Wulf. Yes, and thank you for that effort, Dr. Bucshon.

3006 Just like as we entered into shared savings and now risk with  
3007 Medicare Advantage, we were able to provide for that subgroup  
3008 of our seniors certain benefits that we were able to pay for with  
3009 a per member per month payment. Through CPC+ we were able to  
3010 expand those benefits to all of our seniors.

3011 So just as we are now with APMs recognizing and providing  
3012 programs for Medicare, it would be unfair to exclude the one-third  
3013 of patients in Medicare Advantage from those type of fundings  
3014 that all medical groups use to create coordinated care. So I  
3015 think it is important that all programs are for all seniors,  
3016 fee-for-service Medicare and Medicare Advantage and I think this  
3017 is a step in that direction.

3018 Mr. Bucshon. Okay, thank you.

3019 I yield back, Mr. Chairman.

3020 Mr. Burgess. The chair thanks the gentleman. The  
3021 gentleman yields back. The chair recognizes the gentleman from  
3022 Texas, Mr. Green, ranking member of the subcommittee, 5 minutes  
3023 for questions, please.

3024 Mr. Green. Thank you, Mr. Chairman. I want to thank our  
3025 whole panel for joining us today.

3026 Dr. Varga, I understand that transitioning from a healthcare  
3027 organization to an Alternative Payment Model can be challenging  
3028 and there are a lot of moving parts to consider. In your testimony

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3029 you discuss how MACRA encouraged Texas Health Resources to  
3030 participate in the Next Gen ACO model. Can you speak a little  
3031 more about what it is like at Texas Health Resources before  
3032 implementing the Next Gen ACO model and why this model was the  
3033 best fit for your organization as opposed to an APM?

3034 Dr. Varga. Yes, sir, happy to respond. As I pointed out  
3035 in my oral testimony, first and foremost for Texas Health  
3036 Resources and for the Southwestern Health Resources ACO, this  
3037 was an issue of access to care. With a large percentage of the  
3038 doctors in North Texas not participating in fee-for-service  
3039 Medicare program there is a very difficult scenario for folks  
3040 who are aging out of commercial insurance and aging into Medicare  
3041 actually finding a primary care doctor and in some situations  
3042 a specialist who actually accepts patients in the fee-for-service  
3043 model.

3044 A bit of workforce constraint as well in the Medicare  
3045 Advantage program there as well, one of the things we really wanted  
3046 to make sure we did with this is by offering the incentive programs  
3047 that come through the Next Gen Alternative Payment Model we are  
3048 able to actually incent physicians to participate and continue  
3049 to see Medicare fee-for-service patients.

3050 I think the other thing that we are experiencing in this  
3051 is the ability to really coordinate care across the full continuum  
3052 with our physicians whether it is specialists or primary care.  
3053 We have already shown that we can generate savings in the model.

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3054 We already started to demonstrate that we can actually, in very  
3055 targeted areas with adequate data, start to decrease which in  
3056 North Texas is a big issue which is overutilization of post-acute  
3057 services whether it be rehab, skilled nursing facilities, or home  
3058 health.

3059 So the program has made an incredible impact on us and we  
3060 like Dr. Wulf's group believe that we can extend that into the  
3061 Medicare Advantage program as well as move forward.

3062 Mr. Green. How did MACRA and the opportunities it created  
3063 hasten this decision to engage in a delivery system reform and  
3064 participate in the Next Gen ACO model?

3065 Dr. Varga. I think probably the reason that MACRA  
3066 accelerated this is in the MSSP Track 1 program that we have  
3067 historically participated in the cap on upsides really created  
3068 a model that in terms of looking at what sort of benefits we could  
3069 return to physicians in that model was relatively limited. The  
3070 other piece of the Track 1 model that was very different from  
3071 Next Gen is some of the waivers we get in Next Gen to be able  
3072 to more aggressively coordinate care across the full continuum  
3073 and actually take in different sorts or adopt different payment  
3074 models like advanced care coordination fees, sub-capitation,  
3075 actually full cap, really creates a model where we can actually  
3076 get our group of folks to manage these patients across the full  
3077 continuum.

3078 The ability to create value both for the patients and for

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3079 the physicians in the network is far superior to the model we  
3080 had in Track 1.

3081 Mr. Green. What was the challenge to get your providers  
3082 to get comfortable with the level of financial risk posed by the  
3083 Next Gen's ACO model?

3084 Dr. Varga. Well, that is one of the reasons we believe in  
3085 this integrated model is that as it was mentioned earlier, the  
3086 concept of asymmetric risk is one that is tolerated in this.  
3087 So given that the health system and the Part A expense of the  
3088 model is usually the most expensive piece of this, the health  
3089 system provider can absorb upfront the bulk of the risk, both  
3090 the risk incurred by building infrastructure, but also the  
3091 potential for downside risk and the ability to help physicians  
3092 manage that piece as they went forward.

3093 So we really had very little resistance to the providers  
3094 stepping in to a two-way risk model.

3095 Mr. Green. And what type of infrastructure changes in  
3096 provider education did Health Resources require to implement that  
3097 Next Generation ACO?

3098 Dr. Varga. The biggest change above the MSSP Track 1 which  
3099 we had been in for the last 3 years was really a far more aggressive  
3100 care coordination model for mostly the post-acute world. That  
3101 is really in our ACO where the data points us. We had already  
3102 undertaken a fairly significant investment that allowed us to  
3103 help our doctors get onto a common electronic health record

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3104 platform with us, a common disease registry platform to point  
3105 out gaps in care, and a common analytics platform for reporting.

3106 The biggest issue was actually in putting the technology and  
3107 bodies in place to be able to do the post-acute care coordination  
3108 model.

3109 Mr. Green. Mr. Chairman, normally as a lawyer I have plenty  
3110 of lawyers in the room, today we have plenty of physicians. And  
3111 I think that is what is important, to make sure you are comfortable  
3112 with what we are doing and again not recreating an SGR that goes  
3113 17 years and really hurts medical practice and your patients.

3114 So thank you for having the hearing.

3115 Mr. Burgess. The gentleman yields back. The chair thanks  
3116 the gentleman.

3117 And Dr. Friedman, Representative Green brings up an  
3118 excellent point. And as I was talking to you before the hearing  
3119 convened, I can remember a morning probably 2005 or 2006 when  
3120 I had to face a roomful of your participants all sitting around  
3121 little round tables down in a room in the basement of this building  
3122 and it was significantly stressful. I thought everyone was going  
3123 to be eager to hear what my thoughts were on repealing the SGR  
3124 but nobody wanted to hear what they were. They just wanted it  
3125 done and they wanted it done last week.

3126 So I felt the anxiety. It only took us 13, 14 years to get  
3127 to this point, but it was largely your group, that group of doctors  
3128 that morning that really provided the, you know, the lift and

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3129 the thrust to get this thing done. Do your doctors ever talk  
3130 about that now? Are they grateful the SGR is gone or have we  
3131 just moved on and now we are at the next thing?

3132 Dr. Friedman. Sorry. So just repeat that last part of the  
3133 question.

3134 Mr. Burgess. Well, are your doctors, do they talk about  
3135 things like that now? Are they grateful the SGR is gone or are  
3136 they just worried about the next phase?

3137 Dr. Friedman. I think it is a mix. You know, I think, you  
3138 know, I spent a fair amount of time polling my colleagues in the  
3139 office before I came to do this and I get mixed remarks. From  
3140 the standpoint of patient care we have seen some big benefits.

3141 Care coordination has improved and outreach to patient has  
3142 improved. We don't go to the hospital anymore. We are just  
3143 strictly outpatient doctors so we are in the office. And from  
3144 that standpoint we have gotten very good at retrieving the  
3145 information and getting the patients into the office so there  
3146 is continuity of care.

3147 So things have been great. And I have to say that, you know,  
3148 the fee-for-service model was not working for us. I mean we,  
3149 had we not embraced this model, had we not embraced CPCI and  
3150 Patient-Centered Medical Home early on and now CPC+, we would  
3151 have sold our practice to a larger system. So I think they would  
3152 all acknowledge that.

3153 That being said, I think the administrative burden that we

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3154 see in the office, the physicians' administrative burden and also  
3155 my administrator's, the amount of work that she has to do has  
3156 increased and that is a bone of contention.

3157 Mr. Burgess. Very good.

3158 Dr. Varga, you in your testimony talking about that Premier  
3159 doesn't simply want to employ physicians, you want to create those  
3160 high value networks so you have doctors who are basically private  
3161 practice doctors who are working within your network; is that  
3162 correct?

3163 Dr. Varga. We do.

3164 Mr. Burgess. And kind of a 60/40 split on that between  
3165 employed physicians and independent physicians?

3166 Dr. Varga. With the 60 being the independent PCPs.

3167 Mr. Burgess. How do you allow them to maintain their own  
3168 independent practices and at the same time conforming to the  
3169 measures that you are requiring to improve outcomes?

3170 Dr. Varga. It is a good question. I think the biggest issue  
3171 for us as we started was actually getting everyone to commit to  
3172 a pluralistic physician model where in large part we are largely  
3173 agnostic to the physician economic relationship with the health  
3174 system.

3175 So as we said we have faculty, we have employed, and we have  
3176 independent PCPs. We also have independent specialists who  
3177 participate with our ACO in a nonexclusive fashion through a  
3178 series of structures that we have built inside the ACO. I think

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3179 the common thread, Mr. Chairman, is simply that independent of  
3180 the economic relationship folks have with this, we all have  
3181 aligned incentives, we all work off of a common infrastructure,  
3182 and we are all held accountable to the same clinical performance  
3183 metrics.

3184 And we really believe that it is highly valuable to have  
3185 that pluralistic model in play because an employed-only model  
3186 really tends to drive you to one sort of structure. It can work,  
3187 but you don't really learn from the independent practice  
3188 proposition. You also don't learn from folks who are  
3189 nonexclusive to your network as well.

3190 Mr. Burgess. So you also talk about the anxiety and  
3191 complaints. How is that part of it going?

3192 Dr. Varga. You know, it has actually gone fairly well.  
3193 You know, we are fortunate in North Texas that the economics of  
3194 the two-way risk ACOs are actually a little bit better than they  
3195 are in some other areas of the country, so we have been able to  
3196 produce shared savings at a fairly hefty rate for the last 2 or  
3197 3 years. We still have complaints, and I think one of the things  
3198 that we will start to really encounter as we go forward is we  
3199 have not yet had to really, really drive the narrowness of the  
3200 network in terms of --

3201 Mr. Burgess. Have not.

3202 Dr. Varga. We have not, in large part because the physicians  
3203 have largely performed to the set of standards that we have set

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3204 in predominantly a one-way risk model. As you get into a much  
3205 more aggressive two-way risk model, as you get into Medicare  
3206 Advantage, the importance of really, really high performing  
3207 physicians becomes absolutely critical.

3208 Mr. Burgess. And Dr. Edgerton, your practice would, you  
3209 know, of all of the different types of practices that I worried  
3210 about as we were doing this, your highly specialized, small  
3211 office, I mean that was the one that I thought was going to have  
3212 the most difficult time with any sort of adjustment along these  
3213 lines, but you have done it. Is that right?

3214 Dr. Edgerton. That is correct. And we are approaching now  
3215 that pilot phase. One of the real benefits has been the  
3216 interaction with PTAC. Interestingly enough, because they can't  
3217 reach out to us directly it was largely looking at the PTAC website  
3218 and the way that they are so transparent. In studying the  
3219 feedback they had given to different models that were similar  
3220 to what we were thinking about and being able to learn, it is  
3221 sort of like a university of APMS if you spend enough time on  
3222 their website and see the comments that come both from PTAC and  
3223 from other stakeholders.

3224 So that has really been useful in moving us along not only  
3225 as a small office but also as a small specialty.

3226 Mr. Burgess. Very good. And I do need to observe that we  
3227 have a vote on and I do want to recognize Mr. Guthrie for his  
3228 questions.

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3229 Dr. Bucshon, we probably won't have time to go to a second  
3230 round if that is okay with you.

3231 Mr. Guthrie. Do you want me to yield to you? Do you have  
3232 any more questions?

3233 Mr. Burgess. No. I will yield to you and please go ahead  
3234 with your questions.

3235 Mr. Guthrie. Hey, Larry, I will ask one quick one if you  
3236 want to go into -- okay.

3237 Dr. Varga, since joining an APM what have you been able to  
3238 accomplish and what do you hope to accomplish in the future with  
3239 regard to patient outcomes?

3240 Dr. Varga. So I think the first thing we have been able  
3241 to accomplish and I can't emphasize this enough to the committee  
3242 is, number one, we have for the first time I think in history  
3243 had comprehensive data on the population of Medicare  
3244 beneficiaries that we are managing which opens up a world of  
3245 opportunity. As folks who are physicians would tell you, if you  
3246 give doctors useful, reliable, timely data, 99 times out of 100  
3247 they will make the right decisions off of that data. And so it  
3248 starts with that.

3249 I think the second piece is we have been able to align  
3250 incentives with our physicians, our hospital providers and our  
3251 post-acute providers to really take a patient-centric,  
3252 patient-oriented approach around quality and efficiency and be  
3253 able to really drive that care model. I think we are excited

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3254 about the savings we have generated. We are also very proud of  
3255 the quality metrics we have generated within the program as well.

3256 And I think the last thing that I would say in that is it  
3257 has really turned the culture. We think far more in an  
3258 ACO-centric way than we do in a hospital-centric way now, because  
3259 our lives live in the ACO and we coordinate care in the ACO.  
3260 The hospital is one very small --

3261 Mr. Guthrie. Thanks. I want to -- now I have a couple of  
3262 physician friends here that have practiced under this and they  
3263 may have a different perspective. I want to make sure they have  
3264 a chance to ask what they want to ask.

3265 So Dr. Bucshon, I will yield.

3266 Mr. Bucshon. Thank you, I appreciate that.

3267 I mean this is more on a personal level. I mean, I think  
3268 for those of you who are in an APM, do you think participation  
3269 in an APM has affected positively the quality of life of physicians  
3270 in all of your practices and do you in the job satisfaction amongst  
3271 physicians, because I think all of us know that there has been  
3272 a decreasing job satisfaction amongst physicians in all  
3273 specialties over maybe the last 20 or 30 years and our ability  
3274 to recruit quality people to go into all of our specialties maybe  
3275 has become a little more difficult. So do you think participating  
3276 in these APMS and the way we are redoing the system maybe will  
3277 improve those circumstances? Anyone want to comment?

3278 Mr. Guthrie. I am noticing my time. We probably just have

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3279 time for one answer and then we are going to have to go vote.

3280 So go ahead, Dr. Wulf.

3281 Dr. Wulf. I would comment from a primary care standpoint,  
3282 absolutely. That we are able to get to a payment model that  
3283 rewards quality instead of volume, and this does that, makes all  
3284 the difference. And I have been asked before what is the tipping  
3285 point for this and it actually is not financial. The tipping  
3286 point is physicians understanding that you can get them into a  
3287 contract model that will pay for quality and pay for value. And  
3288 so absolutely it is these type of payer contracting relationships  
3289 have changed our physicians' lives and made a very difficult  
3290 clinical life much more palatable.

3291 Mr. Guthrie. Thanks. I wish I had more time for everyone  
3292 else, but we are called to the floor. So I will yield back my  
3293 time to the chair.

3294 Mr. Burgess. And the gentleman yields back. The chair  
3295 appreciates that. We have a series of votes on the floor that  
3296 is going to consume some time, so I think we can conclude the  
3297 hearing and dismiss you all and not have to reconvene after votes.

3298 But I do want to thank all of you for being here today.

3299 We have received outside feedback from a number of  
3300 organizations and I would like to submit their statements for  
3301 the record: The American Association of Nurse Anesthetists, the  
3302 American Society of Anesthesiologists, the American Medical  
3303 Association, the American Physical Therapy Association,

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3304 Healthcare Leadership Council, American Society of Clinical  
3305 Oncology, AHIP, the HSSR Coalition, American Hospital  
3306 Association, American Association of Nurse Practitioners, the  
3307 Society of Thoracic Surgeons, the American Academy of Orthopaedic  
3308 Surgeons, and without objection, so ordered. Those will be made  
3309 part of the record.

3310 Pursuant to committee rules, I remind members they have 10  
3311 business days to submit additional questions for the record.  
3312 I ask witnesses to submit their response within 10 business days  
3313 upon receipt of the questions. And without objection, thanks  
3314 again. The subcommittee is adjourned.

3315 [Whereupon, at 1:09 p.m., the subcommittee is adjourned.]