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6 MACRA AND ALTERNATIVE PAYMENT MODELS:

7 DEVELOPING OPTIONS FOR VALUE-BASED CARE

8 WEDNESDAY, NOVEMBER 8, 2017

9 House of Representatives

10 Subcommittee on Health

11 Committee on Energy and Commerce

12 Washington, D.C.

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16 The subcommittee met, pursuant to call, at 10:00 a.m., in
17 Room 2123 Rayburn House Office Building, Hon. Michael Burgess
18 [chairman of the subcommittee] presiding.

19 Members present: Representatives Burgess, Guthrie, Barton,
20 Shimkus, Murphy, Blackburn, Lance, Griffith, Long, Bucshon,
21 Brooks, Mullin, Hudson, Collins, Carter, Green, Engel,
22 Butterfield, Matsui, Castor, Sarbanes, Schrader, Kennedy, Eshoo,
23 DeGette, and Pallone (ex officio).

24 Also present: Representative Ruiz.

25 Staff present: Adam Buckalew, Professional Staff Member,

26 Health; Jordan Davis, Director of Policy and External Affairs;
27 Paul Eddatel, Chief Counsel, Health; Adam Fromm, Director of
28 Outreach and Coalitions; Caleb Graff, Professional Staff Member,
29 Health; Jay Gulshen, Legislative Clerk, Health; Alex Miller,
30 Video Production Aide and Press Assistant; James Paluskiewicz,
31 Professional Staff, Health; Jennifer Sherman, Press Secretary;
32 Hamlin Wade, Special Advisor, External Affairs; Jeff Carroll,
33 Minority Staff Director; Tiffany Guarascio, Minority Deputy Staff
34 Director and Chief Health Advisor; Una Lee, Minority Senior Health
35 Counsel; Samantha Satchell, Minority Policy Analyst; and C.J.
36 Young, Minority Press Secretary.

37 Mr. Burgess. The Subcommittee on Health will now come to
38 order and I will recognize myself 5 minutes for the purpose of
39 an opening statement.

40 Today marks the Health Subcommittee's third oversight
41 hearing to examine the implementation of the Medicare Access and
42 CHIP Reauthorization Act. Personally, for me, the Medicare
43 Access and CHIP Reauthorization Act was a significant milestone
44 because repealing the Sustainable Growth Rate formula was one
45 of my highest priorities coming to Congress.

46 The Medicare Access and CHIP Reauthorization Act represents
47 a fundamental change in a healthcare payment system that had
48 remained static for many years and had created uncertainty for
49 providers. Before the passage of this bill, Congress delayed
50 cuts to Medicare reimbursements for doctors a total of 17 times.

51 Through the hard work and steadfast leadership of the Energy
52 and Commerce Committee and the unwavering commitment from the
53 medical community, this bipartisan effort led to policies that
54 sought to put power back in the hands of those who actually provide
55 the care. That way, doctors will give shape to the healthcare
56 payment of the future.

57 So it is critically important that the Medicare Access and
58 Reauthorization Act succeeds and I am glad that the committee
59 remains dedicated to ensuring that we get payment reform right.
60 It does continue to be one of my top priorities.

61 Today, we will convene two panels of witnesses.

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62 And I want to welcome Dr. Jeffrey Baliet, the chairperson
63 of the Physician-Focused Payment Model Technical Advisory
64 Committee -- we will call it PTAC for short -- and Ms. Elizabeth
65 Mitchell who is the vice chairperson of PTAC. I want to welcome
66 you to our subcommittee this morning.

67 The next panel, we will hear from physicians representing
68 key stakeholder groups that have either already had, have an
69 alternative payment model or have one in the pipeline with the
70 PTAC or the Center for Medicare and Medicare information. With
71 that I want to take a moment also to welcome Dr. Daniel Varga
72 from the Texas Health Resources Presbyterian Hospital where I
73 did part of my residency, which provides care for many of my
74 constituents in the north Texas area. It is good to have you
75 in person today, Dr. Varga.

76 The focus of today's hearing will be on the Alternative
77 Payment Models which is one of two options that eligible
78 professionals can be reimbursed under MACRA. The other option
79 is a Merit-based Incentive Payment System which also deserves
80 our full attention and will be the subject of an additional hearing
81 in the very near future.

82 One of the many goals of the Medicare Access and CHIP
83 Reauthorization Act was to encourage and engage in care delivery
84 models that drive quality while reducing healthcare costs. This
85 movement towards alternative payment methods has allowed
86 providers greater flexibility to innovate and try a delivery

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87 system that better aligns with their unique practice needs and
88 allows them to produce better patient outcomes and offers an
89 opportunity to share in the savings. I am encouraged by figures
90 that indicate an estimated 50 percent of Medicare payments will
91 be tied to these alternative payment methods next year.

92 We may have heard of some of these models before. The
93 Medicare Shared Saving Program through Accountable Care
94 Organizations, the Next Generation ACO Model, the Comprehensive
95 Primary Care Plus model, and the Oncology Care Model. It is safe
96 to say we will likely hear of them and similar hybrids in the
97 near future. It is notable and important these efforts are
98 physician-directed and physician-led. This is not necessarily
99 the easiest path, but it is the correct one.

100 A recurring theme that we will hear this morning is that
101 physicians are best suited to provide the determinants of quality.

102 Patients are counting on us. Not congressmen, but doctors.
103 They are counting on us to get this right. It has been 2-1/2
104 years since the Medicare Access and CHIP Reauthorization Act
105 became law.

106 I believe the true potential of this act has yet to be met,
107 but I believe the law has already begun proving a success of
108 delivering better care to beneficiaries, savings to the Medicare
109 program, certainty for our doctors. It is important to hear the
110 positive impact this law has had so far from everyone here today.

111 Finally, it is critical that what we accomplish today follows

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112 the same open, transparent, and bipartisan structure that helped
113 us get this act signed into law.

114 I again want to welcome all of our witnesses. Thank you
115 for being here today. Thank you for giving us your time. I look
116 forward to your testimony. And I will yield the balance of my
117 time to Mrs. Blackburn from Tennessee for a statement.

118 [The prepared statement of Mr. Burgess follows:]

119

120 *****INSERT 1*****

121 Mrs. Blackburn. Thank you, Mr. Chairman. And I am so
122 pleased that we are doing this hearing today. And I was one of
123 those that joined you in being a vocal opponent of kicking the
124 can on the SGR. There were things that needed to be done and
125 it is our responsibility to address those issues and to find
126 solutions and of course getting MACRA to the President's desk
127 was a solution.

128 The old system of short-term fixes does not work, didn't
129 work, and I am looking forward to hearing how the law's Alternative
130 Payment Models are being designed and implemented and improving
131 patient treatment and outcomes in a variety of settings. Being
132 from the Nashville, Tennessee area, we have a lot of health care
133 that is headquartered there and the steps that are being taken
134 are important to them, to our constituents. And I yield back.

135 [The prepared statement of Mrs. Blackburn follows:]

136

137 *****COMMITTEE INSERT 2*****

138 Mr. Burgess. The chair thanks the gentlelady. The
139 gentlelady yields back. The chair recognizes the subcommittee
140 ranking member, Mr. Green of Texas, 5 minutes for an opening
141 statement, please.

142 Mr. Green. Thank you, Mr. Chairman. And I want to thank
143 you for calling this hearing. I know we were both concerned over
144 those 17 years that how we were going to fix the SGR and we did
145 come to a bipartisan solution. And my concern and with this
146 hearing we don't want to recreate the SGR and have Congress go
147 through that so as nimble as Congress can be on our feet we need
148 to make sure we catch it before we have to deal with it for 17
149 years.

150 The Sustainable Growth Rate was the scourge of Medicare and
151 doctors who treat Medicare patients for more than a decade and
152 acted as part of the Balanced Budget Act of 1997. The SGR
153 calculations led to a reduction of physician payments starting
154 in 2002 and had to be patched annually, as you said, for 17 years.

155 In 2014, this committee along with other committees of
156 jurisdiction finally came together and introduced a bipartisan
157 bill to permanently repeal the SGR and replace it with a system
158 that rewards value over volume and incentives for quality care.

159 Finally, in 2015, an agreement on offsets was reached in
160 H.R. 2 that was Medicare Access and CHIP Reauthorization Act or
161 MACRA overwhelmingly passed both chambers and was signed into
162 law. MACRA did more than just repeal the flawed SGR formula.

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163 It was designed to overhaul and realign payment incentives for
164 Medicare and transition of our health system to one that rewards
165 value instead of just volume of care. It provided stability in
166 Medicare payments for providers for immediately following years
167 and made it easy for providers to report on and deliver high
168 quality care, streamlining Medicare's multiple quality reporting
169 systems, and over time consolidating them into one.

170 Critically, MACRA encourages providers to move away from
171 fee-for-service and partake in a new delivery model that will
172 reduce costs while increasing quality. Under the law, physicians
173 who treat Medicare beneficiaries have a choice between
174 participating in the Merit-based Incentive Payment System, MIPS,
175 or the Advanced Alternative Payment Models, APMs, to make the
176 shift from fee-for-service and volume-based payment system to
177 a value-based payment system.

178 The focus of today's hearing is in the implementation of
179 these two tracks, the Alternative Payment Models. Alternative
180 Payment Models generally are an approach to provide provider
181 payment that offers incentive to quality, cost-effective care
182 in specific circumstances for specific patient populations or
183 episodes of treatment. Advanced APMs created under MACRA go a
184 step further and under these models physicians accept some amount
185 of financial risk for the quality of the care and ultimate outcomes
186 of their patients. Participants in Advanced APMs accept this
187 risk in exchange for greater rewards when they succeed.

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188 Starting next year, qualifying APM participants can receive
189 a five percent bonus in their reimbursement annually. Centers
190 for Medicare and Medicaid Innovation center has developed and
191 piloted APMs since its inception. Many of these now qualify as
192 Advanced APMs under MACRA including certain Accountable Care
193 Organizations, Patient-Centered Medical Homes and the
194 Comprehensive Primary Care Plus model.

195 I want to note that one of the most successful ACOs in the
196 country is Memorial Hermann Accountable Care organization created
197 and operated by leaders of the Memorial Hermann Health System
198 in Houston, a 16-hospital integrated health system based in
199 Houston. The Memorial Hermann ACO has been number one in Shared
200 Savings Program ACO in the country for several years running,
201 and by 2016 has generated nearly 200 million in savings across
202 3 years of participation in the program. Today we hear witnesses
203 from these payment models, models that are currently underway
204 and physicians participating in them in which are generating
205 savings to Medicare and improved patient outcomes.

206 Staunch oversight of MACRA is critical. We must avoid the
207 pitfalls of what we did since 1997, and I am pleased we are having
208 this hearing today and hope this committee engages in more
209 oversight and dialogue as the major reforms of MACRA are fully
210 implemented. And I yield back the balance of my time.

211 [The prepared statement of Mr. Green follows:]

212

213

*****COMMITTEE INSERT 3*****

214 Mr. Green. Oh, sorry. For the record, I would like to
215 insert a letter from the American Academy of Physician, Family
216 Physicians.

217 Mr. Burgess. Without objection, so ordered.

218 [The information follows:]

219

220 *****INSERT 4*****

221 Mr. Burgess. The chair thanks the gentleman. The
222 gentleman yields back. The Chairman of the full committee has
223 been detained on a conference call. We will recognize him for
224 an opening statement upon his arrival. But pending that, I would
225 like to recognize the gentleman from New Jersey, Mr. Pallone,
226 the ranking member of the full committee, 5 minutes for an opening
227 statement, please.

228 Mr. Pallone. Thank you, Mr. Chairman, for holding this
229 important hearing and thank the witnesses for being here today.
230 We are meeting today to discuss one of the great bipartisan
231 success stories of this committee, the Medicare Access and CHIP
232 Reauthorization Act of 2015 or MACRA.

233 MACRA built upon the successes of the Affordable Care Act
234 to improve the quality and efficiency of the Medicare program
235 and of our healthcare system more broadly. Prior to the ACA,
236 healthcare services in the Medicare program were predominantly
237 reimbursed on a fee-for-service payment model which rewarded
238 providers for the number of tests or procedures they performed
239 instead of the quality of medical care provided. And the ACA
240 took major steps towards improving the quality of our healthcare
241 system by creating new models of healthcare delivery within the
242 Medicare program.

243 These new payment and delivery models focused on
244 transforming clinical care and shifting from a volume- to a
245 value-based care model such as Accountable Care Organizations

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246 or ACOs and Patient-Centered Medical Homes. These models
247 prioritize the patient with the goal of improving care
248 coordination and patient outcomes by simultaneously lowering
249 costs and they have reduced hospitalizations, emergency
250 department visits, and have improved both the quality of care
251 and access to care. There are additional opportunities to refine
252 these models and increase savings, for example, by better
253 targeting the riskiest and costliest patients for interventions.

254 But I want to take a moment to recognize that while we
255 continue to face challenges, the transformation to a value-based
256 healthcare system is well underway. With MACRA we are entering
257 the next phase of delivery system reform and further shifting
258 the paradigm away from a volume-based to a value-based healthcare
259 system.

260 MACRA builds on these healthcare delivery systems reform
261 efforts by offering opportunities and financial incentives for
262 physicians to transition to new payment models known as Advanced
263 Alternative Payment Models or AAPMs. And AAPMs must meet a number
264 of criteria and require clinicians to accept some financial risk
265 for the quality and cost outcomes of their patients. Physicians
266 can join existing and successful models that qualify as AAPMs
267 such as ACOs and the Comprehensive Primary Care Plus or CPC+ model
268 which we will hear about today. They can also develop their own
269 models known as Physician-Focused Payment Models.

270 A number of physician organizations have already submitted

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271 applications for approval by the Physician-Focused Payment Model
272 Technical Advisory Committee or PTAC, and PTAC has been accepting
273 and reviewing applications for Physician-Focused Payment Models
274 over the last year and has approved several for testing, including
275 the ACS-Brandeis Model which we will hear about today from the
276 American College of Surgeons.

277 I look forward to hearing from PTAC about the application
278 process, the way these efforts fit within the broader context
279 of delivery system reforms, how these submitted models have been
280 evaluated, and how models may be implemented going forward.

281 Our second panel of witnesses practice in a variety of
282 settings across the country and represent diverse expertise and
283 training. They each have a unique perspective to share with us
284 regarding the implementation of MACRA and how it has encouraged
285 a focus on quality and efficient health care. And I want to thank
286 you all for your commitments to delivery system reform. It is
287 only through sustained commitment of the leading physician
288 organizations and clinicians such as yourselves that we can hope
289 to bend the cost curve.

290 So I look forward to discussing the tools and best practices
291 providers are already using, some of the challenges and
292 opportunities they have faced as well as future efforts that can
293 be employed to help make MACRA work effectively for all, so I
294 thank you.

295 I don't think anybody on my side wants the time, Mr. Chairman,

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296 so I yield back.

297 [The prepared statement of Mr. Pallone follows:]

298

299 *****COMMITTEE INSERT 5*****

300 Mr. Burgess. The gentleman yields back. The chair thanks
301 the gentleman. The chair would remind members that pursuant to
302 committee rules all members' opening statements will be made part
303 of the record.

304 And we do want to thank our witnesses for being here today
305 on both panels. We thank them for taking their time to testify
306 before the subcommittee. Each witness will have the opportunity
307 to give an opening statement followed by questions from members.

308 Today we will hear from Dr. Jeffrey Baliet, the chairperson
309 of the Physician-Focused Payment Model Technical Advisory
310 Committee, and Ms. Elizabeth Mitchell, vice chairperson,
311 Physician-Focused Payment Model Technical Advisory Committee.

312 That is a mouthful.

313 We appreciate you being here today.

314 And, Dr. Baliet, you are now recognized for 5 minutes for
315 an opening statement, please.

316 STATEMENTS OF JEFFREY BALIET, M.D., CHAIRPERSON,
317 PHYSICIAN-FOCUSED PAYMENT MODEL TECHNICAL ADVISORY COMMITTEE;
318 AND, ELIZABETH MITCHELL, VICE CHAIRPERSON, PHYSICIAN-FOCUSED
319 PAYMENT MODEL TECHNICAL ADVISORY COMMITTEE

320

321 STATEMENT OF JEFFREY BALIET

322 Dr. Baliet. Thank you. Chairman Burgess, Ranking Member
323 Green, and distinguished members of the Energy and Commerce
324 Subcommittee on Health thank you for the opportunity to testify
325 on behalf of the chair and vice chair of the Physician-Focused
326 Payment Model Technical Advisory Committee or PTAC. We are
327 Jeffrey Baliet, executive vice president of Health Care Quality
328 and Affordability at Blue Shield of California -- we insure 4.1
329 million members, we are nonprofit, and the third largest health
330 plan in California -- and Elizabeth Mitchell, my vice chair, CEO
331 of the Network for Regional Health Improvement, a national network
332 of multi-stakeholder Regional Health Improvement Collaboratives
333 with over 30 members across the U.S.

334 As an otolaryngologist head and neck surgeon and as a Blue
335 Shield executive vice president, I am responsible for leading
336 all medically related activities for the health plan including
337 quality medical management, provider contracting, and our
338 Accountable Care Organization strategy and I also serve as the
339 chair of PTAC. Thank you for extending this opportunity for us
340 to speak on the important topic of Medicare payment reform and

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341 PTAC's role supporting physicians and technicians as they
342 transition to value-based care delivery.

343 Even before the inception of MACRA there was considerable
344 agreement that the current fee-for-service model based on paying
345 for the volume and intensity of services is unsustainable and
346 needs to change to a model that is value-based, patient-centered,
347 and accountable. However, we need to transform the care delivery
348 system and change the trajectory of spending in a way that
349 maintains the vibrancy of the institutions and professionals that
350 have dedicated their lives to preserving health and caring for
351 the sick, injured, and dying in the U.S.

352 MACRA and Alternative Payment Models have the potential to
353 address the fundamental drivers of cost and quality and ensure
354 that we have a high value health system, the backbone of which
355 is providers who want to change care delivery and give better
356 care to patients.

357 As the largest purchaser of health care in the world,
358 Medicare has considerable influence on payment and through the
359 development of Alternative Payment Models drive market change,
360 and the PTAC plays an important role in accelerating model
361 development. The PTAC is an 11-member advisory committee
362 established to consider physicians and other clinical
363 stakeholders' proposals for new payment models that foster high
364 quality, high value health care.

365 PTAC members are a diverse, highly talented group that have

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366 deep expertise in clinical care and technical expertise in the
367 areas of measurement, payment, and care delivery reform. The
368 committee includes a balance of physicians and non-physicians
369 who are highly committed to ensure that proposals are critically,
370 thoroughly, and expeditiously evaluated.

371 We have sought to establish high integrity relationships
372 with the clinical and broader stakeholder communities across the
373 country, some of which you will hear today. We are inviting
374 comments, questions, or concerns prior to and during public
375 meetings when models are evaluated. Furthermore, PTAC is keenly
376 interested in all types of models including those emanating from
377 single specialty, primary care, small and rural practices,
378 sophisticated health systems, and multispecialty group
379 practices.

380 PTAC's disciplined and collaborative efforts have garnered
381 tremendous interest in creativity from stakeholders, receiving
382 33 letters of intent and 20 full proposals spanning many
383 specialties, payment types, and practice sizes. To date, the
384 PTAC has held 9 days of public meetings, we have deliberated on
385 six proposals, we have voted on five with submitted reports to
386 the secretary, and we have 14 proposals under active review.
387 It is our belief that the interest in and work of PTAC confirms
388 Congress' direction and intent for MACRA to transition U.S. health
389 care to a high value system delivering better care at lower cost.

390 Lastly, PTAC works collaboratively with CMS and CMMI to

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391 garner input about specific proposals especially if they have
392 previously evaluated to any capacity by CMS or CMMI. To date,
393 the models PTAC has sent to the secretary for potential limited
394 scale testing have not been approved.

395 In addition, we are unclear whether because of the extensive
396 review process already provided by the PTAC, submitters can
397 undergo a more expedited review and evaluation process. Our
398 concern is that if we are not able to support our recommendations
399 or work to fix any shortfalls in our analyses, the value of PTAC's
400 process will not be fully realized. We believe that closer
401 coordination between PTAC and CMS and CMMI will enable greater
402 efficiency, greater capacity to implement more innovative models,
403 and greater clarity for applicants seeking to understand the
404 process of submission and approval and look forward to continued
405 partnership with CMS and CMMI.

406 In closing, PTAC is an incredibly important forum to identify
407 innovative models from the field to expand Medicare's payment
408 model portfolio. Transforming care delivery including
409 implementing innovative payment policy is complicated; therefore
410 an open public process that includes the stakeholders and also
411 educates stakeholders and the public is likely the best way
412 forward. We believe the PTAC is well suited for this purpose.

413 We commend Congress for its vision and we thank you for the
414 opportunity to be part of such important work. Thank you.

415 [The prepared statement of Dr. Baliet follows:]

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*****INSERT 6*****

418

Mr. Burgess. The chair thanks the gentleman.

419

Ms. Mitchell, you are recognized for 5 minutes, please.

420 STATEMENT OF ELIZABETH MITCHELL

421

422 Ms. Mitchell. Thank you Chairman Burgess, Ranking Member
423 Green, and distinguished members of the committee. Thank you
424 again for the opportunity to be here today and for your leadership
425 on these critically important issues.

426 As president and CEO of the Network for Regional Health
427 Improvement, my members and I work at the community level with
428 all stakeholders, employers, providers, health plans, patients,
429 and others, and I can assure you that healthcare quality and
430 affordability are of primary concern. The urgency to reduce
431 healthcare costs while improving quality cannot be overstated.

432 This is impacting families, employers, state governments, and
433 our overall economy.

434 MACRA addresses the fundamental drivers and by reforming
435 care and payment we have truly the opportunity to achieve better
436 care at lower cost and this is an incredible opportunity for the
437 U.S. Dr. Baliet has shared the innovation and leadership that
438 we have seen from the physician community and their readiness
439 to lead these changes. This is an opportunity that we cannot
440 squander.

441 Despite the exceptional interest in PTAC as evidenced by
442 the number of proposals and letters of intent, there are still
443 barriers that physicians face in transitioning to these new
444 models. Providers who are ready and willing to lead change

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445 continue to face barriers and need additional support. The PTAC
446 took the time to think about some of the key barriers that we
447 have seen from the submitters over the first year and we have
448 identified three priority areas for your consideration. These
449 include the need for technical assistance to providers, greater
450 access to shared data, and the opportunity for limited scale
451 testing of innovative models.

452 PTAC believes that there is a material need for technical
453 assistance for providers to develop and implement
454 Physician-Focused Payment Models and APMs. Most physicians,
455 they have experience changing care delivery but they have not
456 been trained in the development of incentives, payment models,
457 or risk management. Recent surveys of high performing health
458 systems and medical groups demonstrate the growing willingness
459 to support and assume risk, but these organizations have made
460 considerable investments in the infrastructure to successfully
461 participate in APMs.

462 And while large health systems may have the resources and
463 expertise to develop and implement these models, such small and
464 rural practices are at greatest risk of not being able to afford
465 the technical support to design and implement the payment and
466 care changes needed to succeed under risk-based models. This
467 threatens to leave these small and rural practices out of the
468 transition to value-based care.

469 Congress should identify ways to enable the provision of

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470 technical assistance to providers seeking to develop and
471 implement APMs in a way that does not exacerbate resource
472 differentials among providers and that helps move all providers
473 forward towards value-based care. Although MACRA does not
474 authorize PTAC to provide such technical assistance, many members
475 of our committee believe that PTAC should be able to do so, or
476 at a minimum PTAC can provide valuable insights related to what
477 types of technical assistance would be most helpful.

478 The PTAC supports deployment of HHS resources to provide
479 access to analytic, technical, and quality improvement support.

480 We also believe that there is a need for greater access to shared
481 data. This is a common barrier identified by submitters. PTAC
482 too has observed common weaknesses among some of the submitted
483 proposals. Specifically, applicants need community-wide
484 all-payer claims and clinical data sharing across communities
485 to successfully implement models. Providers cannot manage risk,
486 care, or cost without timely, comprehensive data.

487 Most of the proposals PTAC has received require coordination
488 of care across practices, providers, and communities, but if data
489 is not shared effectively participants cannot coordinate patient
490 care across episodes or populations. Data blocking, lack of
491 interoperability, and other limits on data access continue to
492 be a major barrier to care improvement on behalf of patients.

493 The move to APMs as required by MACRA has made this an urgent
494 issue. We ultimately must address the barriers to community-wide

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495 data access in order to enable the successful transition to APMs.

496 Finally, limited scale testing of innovative models is
497 necessary before we scale models for national implementation.

498 This is the committee's third priority and we believe that
499 innovation in any industry requires the opportunity for small
500 scale testing. PTAC has identified limited testing of models
501 as an important phase of development and implementation as it
502 is unknown how key elements of the model will clinically and
503 financially perform until the model functions in a testing
504 environment.

505 Given the diversity of markets across the United States,
506 regional testing will also identify aspects of the models that
507 may require flexibility and implementation. We do not expect
508 a one-size-fits-all approach to reform and we believe limited
509 scale testing of these important innovations will allow
510 successful transitions to Alternative Payment Models.

511 In closing, I want to underscore what my chair has said.
512 We are seeing excitement and innovation and enthusiasm from the
513 field. We see clinicians who are ready to lead the transformation
514 in care and payment, and we think this is an incredibly important
515 opportunity to support the move to alternative-based payment
516 models for a high value health system. Thank you.

517 [The prepared statement of Ms. Mitchell follows:]

518

519 *****INSERT 7*****

520 Mr. Burgess. The chair thanks both of our witnesses for
521 their testimony this morning. We will move to the question
522 portion of the hearing and I am going to recognize myself for
523 5 minutes for the first round of questions.

524 And Dr. Baliet, it is my understanding that during the summer
525 you communicated with the Department of Health and Human Services
526 identifying a number of opportunities where your group can provide
527 or improve payment model development and I think I heard in Ms.
528 Mitchell's testimony the answer to this question, but I am going
529 to ask you.

530 Does PTAC need authority to specifically authorize its
531 ability to provide technical assistance through the APM
532 development process?

533 Dr. Baliet. Under the statute, MACRA remains silent on
534 whether it gave the PTAC the authorization to provide technical
535 assistance. As we said in our testimony, there are significant
536 interests by PTAC members to provide technical assistance. As
537 I said earlier, there is some very skilled, highly talented folks
538 who really understand how to build these models both clinically
539 and also on the financial business side and the measurement side
540 to make them successful.

541 We also understand that the PTAC has a role to play relative
542 to evaluating models and providing technical assistance does
543 cause potential conflicts. If you think downstream, supporting
544 particular stakeholders and we then at the same time evaluate

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545 their models, depending on how that turns out you can see that
546 there could be some downstream complications. Despite those
547 challenges, we still believe at a minimum that we should because
548 of our exposure and the insights that we gain from working with
549 clinical stakeholders, we think we can be at a minimum a beacon
550 to cast the light on particular areas that submitters are
551 struggling with or are challenged that the global stakeholder
552 community can learn from. And I think that is at a minimum a
553 role the PTAC should play.

554 I do think to answer your question directly that this
555 question of can the PTAC provide technical assistance that needs
556 to be answered definitively and so we would look to you for clarity
557 on that.

558 Mr. Burgess. And are you free to disclose your
559 communications with the Department of Health and Human Services
560 this summer? Were they positive in their comments toward you
561 or --

562 Dr. Baliet. Yes. Yes. We sent Secretary Price a letter.
563 We have had private conversations with him as well. Very
564 supportive, understands the importance of technical assistance.

565 Again we have spent a year before we accepted our first proposal
566 standing up the committee, building in a process. We want these
567 models to be successful, but stakeholders, depending on their
568 level of sophistication and experience and the infrastructure
569 investments, they come at it from different places. This is new

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570 and we are all learning.

571 So I think it is absolutely paramount that technical
572 assistance be delivered. I believe the word we got back -- and
573 I will let my colleague speak as well that the receptivity for
574 technical assistance exists. I think the mechanics of how it
575 would be distributed, how it would be identified, and how it would
576 go out to the stakeholders that remains an open question.

577 Mr. Burgess. Very well.

578 Ms. Mitchell, did you have something to add to that?

579 Ms. Mitchell. I would only underscore the demand we are
580 hearing from across the country. Again physicians understand
581 clinical care delivery, but a lot of this work in incentive design
582 risk management is new. PTAC has recognized the urgency of this.
583 We do not have clear authority to address it. We think that
584 somewhere HHS needs to find a way to meet the needs of providers
585 so that they will be successful.

586 Mr. Burgess. Okay, thank you. Thank you for that
587 observation and the acknowledgment that it may require
588 legislative activity not just administrative activity.

589 So I am going to ask you a question. I mean it comes up
590 all the time, the hiring freeze that the Administration has
591 imposed across all levels of the federal government. Is your
592 PTAC, is it currently subject to a hiring freeze?

593 Ms. Mitchell. It is our understanding that they are subject
594 to a hiring freeze. I think it is also important to note the

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595 volume of activity which I think is an indicator of success of
596 PTAC, but it has also been more than we have anticipated in terms
597 of time demands. This is again also highly technical, complex
598 work, and I think having the right staff is critical. We have
599 had excellent staff support. We just think that given the demand
600 there is need for additional support.

601 Mr. Burgess. Very well. We previously asked the
602 Administration to evaluate an exemption for PTAC and we will
603 continue to communicate with them.

604 Just to my last few seconds, I just want to make the
605 observation. I downloaded the application form and, man, it is
606 lengthy. I was actually going to provide a little technical
607 advice that there ought to be a worksheet or a checklist.
608 Actually there is one, but it is way, way deep in the weeds here.
609 Maybe that ought to be advanced to right after the table of
610 contents.

611 Ms. Mitchell. Well, we appreciate the concern and we
612 recognize that it is lengthy. However, the committee really felt
613 that it was our job to make the instructions as clear as possible
614 and as complete as possible, so we are hopeful that this is
615 actually a helpful document. You will note that there is even
616 visuals in there to explain the process.

617 Mr. Burgess. Right.

618 Ms. Mitchell. Again this is meant as a tool for assistance
619 to submitters. Dr. Baliet?

620 Dr. Baliet. I think the only other comment is as we design
621 this we really put ourselves in the eyes of the stakeholders.

622 Mr. Burgess. Sure.

623 Dr. Baliet. And we were thinking this is new, our process
624 is new. We wanted to be entirely transparent. And if you look
625 at the document, it is constructed -- there is a lot of
626 definitions. Every ten, all ten of the criteria are spelled out
627 through the lens of the committee what is it that the criteria
628 is trying to accomplish, what is the committee looking for to
629 see in these proposals, because again I will go back to my earlier
630 comment. We want these proposals to be successful.

631 We also are taking feedback from the clinical stakeholders
632 about our process. They have provided input and we have revised
633 our process based on that input and we will continue to do so
634 and we will take this comment under advisement as well.

635 Mr. Burgess. I am sure we will have continued
636 conversations. My time has long since expired. I will recognize
637 Mr. Green 5 minutes for questions, please.

638 Mr. Green. Thank you, Mr. Chairman. I think we would be
639 happy to work with you to see what we can do. We don't want to
640 have this process fail because we don't have staff or quality
641 staff or that you can't provide assistance. That just seems
642 silly. But we will be glad to work with you on that to see how
643 we can do.

644 Dr. Baliet and Ms. Mitchell, thank you for being here today

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645 and your insights. I would like to ask about PTAC's mission and
646 what you have set out to accomplish. From my perspective, PTAC
647 and the PTAC process, evaluating Physician-Focused Payment Models
648 is uniquely in the delivery system reform context because it is
649 driven primarily from the ground up by providers. Now does PTAC
650 fit within the broader delivery system reform efforts?

651 Ms. Mitchell. Thank you. I think what one of the
652 consistent themes that we hear from submitters and we have
653 experienced in our day jobs is that there are many clinical
654 improvements that providers know could be made that would make
655 care better for patients and the current payment system is
656 actually a barrier to making those changes. Many physicians will
657 tell you they will lose money trying to do the right thing in
658 many cases. The pay-for-service system often incents
659 duplication, redundancy, overuse.

660 So this is actually a forum, in my view, where clinicians
661 can bring models for better care and hopefully have a payment
662 system that supports those changes.

663 Mr. Green. Well, and that's what I hear from my physicians
664 that they are concerned about the end result so they want to have
665 the input. And the unique benefits and challenges does have a
666 model or, you know, challenge.

667 But from my understanding PTAC is comprised of 11 members
668 appointed by the Comptroller General. Each of these members are
669 nationally recognized for their expertise in payment and reform

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670 and Alternative Payment Models. PTAC's members include both
671 physicians and non-physicians.

672 I know it has been official for having both physicians and
673 non-physicians there because they can get the process moving,
674 how does your review process engage stakeholders and the public
675 along each step of the way?

676 Dr. Baliet. So we have a multistep process and if you will
677 indulge me I will walk the committee through it as quickly and
678 efficiently as possible.

679 So working with the ASPI staff using our primer on how to
680 submit a model, the model is submitted to the committee formally
681 after a letter of intent is sent 30 days in advance. And the
682 only reason the letter of intent, it is non-binding, but it just
683 helps us staff appropriately. We need to know how many models
684 are out there and potentially coming in and that was the purpose
685 of that letter of intent.

686 When the proposal is submitted, the ASPI staff check it for
687 completeness to make sure that all of the appendices and the
688 references in the document is complete. At that point the model
689 is transitioned to a review committee which is comprised of at
690 least one physician and two other members of the committee to
691 review the contents of the proposal and then they go about working
692 with the stakeholders, the submitters directly. There is a
693 question and answer. Typically it is at least one pass, if not
694 two or more, in writing, an exchange for clarity on particular

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695 points in the model and then we have, we host a call to the
696 submitters for additional clarity.

697 During this entire process the proposal is published for
698 the entire stakeholder community nationally to see. We get
699 comments from the stakeholder community globally either in
700 writing, we also have them come to our deliberative meetings in
701 public and make public statements about their concerns,
702 questions, or support for the models.

703 Following the exchange between the stakeholder submitter
704 and the PTAC review team, we then go to the national expert
705 clinician. We have, if it is on renal disease we will speak with
706 a qualified renal nephrologist to get their perspective on the
707 elements of the model and it helps sharpens our focus and answer
708 our questions that we still may have about the model and the
709 proposal and how does it work in the real clinical environment,
710 if you will.

711 All of this time, the full committee does not deliberate.
712 As a FACA committee all of our deliberations have to be done
713 in public. So the proposal review team creates a document after
714 all of their work on their recommendation based against the
715 criteria of the secretary. It is non-binding, but it is
716 directionally helpful for the full committee when we sit down
717 for the first time in our public session to then deliberate and
718 review.

719 And if I could, that particular session how it starts is

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720 the review team reviews the model for the committee, we then invite
721 the stakeholders up to the table. They either, so far they have
722 been all coming in public. They have been coming to the public
723 meeting. They then have an exchange. That typically can go on
724 for an hour where we talk with them about questions that we have
725 or sharpen our focus on the model before we deliberate because
726 we want to make sure we understand the nuances of these models.

727 We also have public comments come before we start to
728 deliberate, so then the public comes up, they provide their input,
729 and at that time the committee goes into the deliberative mode.

730 We discuss the model amongst ourselves and then we vote against
731 the ten criteria on an individual basis. So it is, we support
732 it -- well, we don't support it, it doesn't meet the criteria,
733 it meets the criteria, or it meets the criteria with priority.

734 We do that through all of the criteria and then we vote on the
735 model in general at making the recommendation to the secretary
736 to support, to support with high priority, or to support it with
737 limited testing.

738 That is the process and it is exhaustive. And we are really
739 happy to be part of it, but it takes a lot of energy to get it
740 done.

741 Mr. Green. Thank you, Mr. Chairman. I know I ran over,
742 but these are issues that again we don't want to come here 5 years
743 from now and have to see what we didn't do now.

744 Dr. Baliet. Right, thank you.

745 Mr. Green. So I appreciate your explaining the process.

746 Mr. Burgess. The chair thanks the gentleman. The
747 gentleman yields back. The chair now recognizes the gentlelady
748 from Tennessee 5 minutes for questions, please.

749 Mrs. Blackburn. Thank you, Mr. Chairman. And I want to
750 stay kind of in that same vein where Mr. Green is, because one
751 of the things I think many times we will do is something gets
752 passed, it gets on the books, it takes forever to get it
753 straightened out. And when we are looking at the APMS and the
754 utilization of technology in this process it changes so quickly
755 that there has to be a nimbleness that we have not seen before.
756 And I assume that each of you agree with that because you are
757 shaking your heads in the affirmative.

758 But let's stay right with you, Dr. Baliet, and let me have
759 you talk a little bit more about timeline, a little bit more about
760 process. And Ms. Mitchell, I want you to weigh in on how we are,
761 when you have this integration, if you will, the physician, which
762 is an incredibly important component of this, and the other two
763 stakeholders that are involved in this process, talk to me about
764 how that relates to our rural and underserved areas.

765 Dr. Baliet. So I will start with the timeline and the
766 process. We are very sensitive and acutely aware of the need
767 to get these models in the field. Physicians are being measured
768 as we speak today for payment that will impact them a year and
769 a half, 2 years downstream so we did not want to be a rate-limiting

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770 step as these models came forward. We measure our, as we move
771 through that process that I described those measurements are done
772 in weeks. It typically takes about 2 weeks for us to get back
773 to the stakeholders with a series of questions.

774 Mrs. Blackburn. So basically you are doing an expedited
775 process in approving as you go?

776 Dr. Baliet. Yes. We don't -- well, because of our public
777 schedule because we can't deliberate in private --

778 Mrs. Blackburn. Okay.

779 Dr. Baliet. -- the deliberation, we batch them. So we
780 have a meeting next month. We have seven proposals. We are going
781 to go through 3 days of public meetings.

782 Mrs. Blackburn. All right. And then let me stop you right
783 there.

784 Ms. Mitchell, talk about this as it relates to the rural
785 and underserved areas and how you are feeding in that data, because
786 data is essential to this.

787 Ms. Mitchell. Certainly I will try. I think it has been
788 very important that there is a balance on the committee of
789 physicians and non-physicians and I am one of the non-physicians.

790 My background is actually working with multi-stakeholder groups
791 at the community level for transforming care and payment.

792 I am from Maine. I am highly sensitive to the small and
793 rural issues. I think what we are -- because we are receiving
794 proposals from the field, we are receiving proposals from small

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795 practices. I believe you will hear that on the next panel. We
796 are, I think, as a group we are a diverse group. We are committed
797 to ensuring that everyone can succeed under this model and that
798 is actually one of the reasons that we are particularly urging
799 technical assistance so that it isn't just the well-resourced
800 health systems that can afford these changes.

801 Mrs. Blackburn. So you are deliberate and intentional in
802 having individuals from these rural and underserved areas?

803 Ms. Mitchell. We don't actually control who comes to the
804 committee, we respond to the proposals that we receive. However,
805 we are certainly trying to promote the opportunity and we
806 certainly welcome and weigh the issues of small and rural
807 practices to the extent possible.

808 Mrs. Blackburn. Okay. And let's look at the high
809 performing hospital or health systems and medical groups and just
810 a couple of comments quickly -- I have a minute left -- on how
811 you characterize those groups' interest in risk assumption.

812 Dr. Baliet. The larger, more sophisticated integrated
813 systems they have already made the infrastructure investments
814 whether it is electronic health record, they have the modeling,
815 they have the data analytics, the population health tools that
816 really help them be successful in an Alternative Payment Model
817 environment.

818 And so they are very much, they are ready and willing, and
819 some of them, many of them across the country are already in

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820 alternative or Advanced Alternative Payment Models, so they are
821 sort of leading the way, if you will. That said, I would be remiss
822 if I didn't mention that the smaller practices have a high degree
823 of nimbleness that the larger practices don't necessarily have
824 and can move very quickly, but they also need help with the
825 infrastructure.

826 Ms. Mitchell. And if I might just add to that, the small
827 and rural practices may be providing exceptional care. We think
828 that this might provide greater flexibility to them so that it
829 isn't again the one-size-fits-all approach because we recognize
830 that care will be delivered differently in different communities
831 and in different sized practices.

832 Mrs. Blackburn. Right. And that is the nimbleness that
833 I think we are wanting to see and the flexibility that we want
834 to see on this. And we are not going to be hesitant to continue
835 to do oversight and to pull it back if we think it needs adjustment.

836 I yield back, Mr. Chairman. Thank you.

837 Mr. Burgess. The chair thanks the gentlelady. The
838 gentlelady yields back. The chair will make the observation that
839 is the third time the word nimble has been used. I don't recall
840 that ever happening in a committee hearing before.

841 Mr. Green. It is tough for Members of Congress to be nimble.

842 Mr. Burgess. The chair recognizes the gentlelady from
843 California, Ms. Matsui, for 5 minutes, please.

844 Ms. Matsui. Thank you, Mr. Chairman, and I will try to be

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845 nimble. So thank you very much for holding this hearing and thank
846 the witnesses for being here today. You know, as you know we
847 came together in a bipartisan way on this committee to fix the
848 broken SGR and replace it with a MACRA, and I am pleased that
849 you are making progress with the goals set forth by MACRA to truly
850 transition our Medicare payment system from value to volume.

851 As you state in your testimony, Medicare has considerable
852 influence on payment and that can drive innovation. That is what
853 I would like to focus on today. Every witness here is testifying
854 to the hard work providers are putting in to update their systems
855 of care and develop payment models that adequately reflect that.
856 We are hearing about care coordination, patient-centered care,
857 and better management of chronic diseases.

858 I believe that technology whether in the form of data
859 systems, measuring quality, interoperable electronic health
860 records, care delivered remotely, or conditions monitored
861 remotely will be integral to our success in achieving our goals
862 of higher quality and reduced costs. Thank you, Dr. Baliet and
863 Ms. Mitchell, for your leadership on PTAC and I appreciate the
864 dedication you bring to your work.

865 I would like to focus on this issue of telehealth and health
866 IT. The tenth criterion for judging APMs is to encourage a use
867 of health information technology. Either one of you or both of
868 you, can you expand upon that? How does the PTAC ensure that
869 models are encouraging the use of health IT?

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870 Dr. Baliet. I will start. It absolutely is essential,
871 especially when you realize the diversity of the care that is
872 delivered across the country and the shortages in particular areas
873 where certain specialty services, for example, are not available.

874 So leveraging technology is absolutely essential.

875 You mentioned telehealth, making sure that patients, members
876 have access to high quality specialists through telehealth.

877 There is a lot now with technology with your smart phone and a
878 lot of diagnoses can be made using your smart phone, for example.

879 So we need to leverage that technology and we embrace the
880 submitters who put technology in front, embed that in the model.

881 There are some challenges with that and the secretary has
882 commented about proprietary technology, because that obviously
883 limits the deployment and the implementation of these models,
884 but the notion of leveraging technology to drive care into the
885 communities is absolutely essential.

886 Ms. Matsui. Okay.

887 Dr. Baliet. Getting everyone on a health information
888 platform and as you know being from California, my organization
889 with also Blue Cross --

890 Ms. Matsui. Sure.

891 Dr. Baliet. -- we have built an HIT platform with over
892 25 million records. So we --

893 Ms. Matsui. Can I ask you this then? So I assume health
894 IT, electronic health records, devices that remotely monitor,

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895 clinical decision support software, software that helps
896 clinicians on a team communicate securely and to allow providers
897 to deliver care remotely, it includes all of this. So are there
898 experts on the PTAC that specialize in health IT or have extensive
899 experience with it? Does PTAC consult with such experts?
900 Because I know you have a balance of people on there, physicians
901 and non-physicians.

902 Ms. Mitchell. I think to your point, there is a range of
903 expertise, users of EHRs and other health IT and some of us who
904 have been working around data sharing. I would like to emphasize
905 our deliberations on this criteria. Technology is important but
906 it is also insufficient. This is really about sharing the data
907 freely and effectively across sites and many of the barriers to
908 doing that are not technology barriers, they are business or
909 otherwise.

910 So I think it will be very important particularly as we move
911 to measures of population health and also to reduce the burden
912 on providers that this data be shared effectively regardless of
913 the technology.

914 Ms. Matsui. So you have, of the 20 or so models you have
915 under review can you provide some examples of those that are
916 leveraging technologies, and have the providers come up with
917 creative solutions?

918 Dr. Baliet. So there are several that have been highlighted
919 that we have reviewed already. There is one specifically around

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920 looking at five different cancers and accuracy of diagnoses --
921 lung, colorectal, breast. It is a bundled payment model. It
922 comes from the Hackensack Meridian Health. They have a special
923 technology that looks at the biopsies themselves and is able to
924 do genetic analyses and helps tailor the treatments to the
925 specific characteristics of that particular tumor type. We
926 talked about the proprietary nature of that technology and they
927 have assured us that other systems can adopt either that
928 technology or a sister technology like that. But that is just
929 one example.

930 Ms. Matsui. Sure.

931 Dr. Baliet. There are several others.

932 Ms. Matsui. No.

933 Mr. Burgess. The gentlelady's time has expired.

934 Ms. Matsui. Thank you. I yield back.

935 Mr. Barton. [Presiding.] The gentlelady yields back.

936 The chair recognizes himself for 5 minutes. I want to say at
937 the beginning of my question period that I am not an expert on
938 this and I didn't hear the opening statements, so if this were
939 an energy hearing I would be in good shape. But talking about
940 MACRAs as I told Gene Green, a little out of my depth.

941 My first question is just a basic question. We wanted to
942 change the payment system because the old one was so complicated.

943 Are any of these new systems actually being used right now or
944 are you just thinking about it? Either one of you.

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945 Ms. Mitchell. The models that we have received several of
946 them we have recommended for further testing, but then it is up
947 to CMS and the secretary when and if to implement those. So --

948 Mr. Barton. As we speak, all the payments are still being
949 made under the old system; is that correct?

950 Ms. Mitchell. Well, there are demonstration projects that
951 CMS has implemented over the last several years that do change
952 payment, but the Physician-Focused Payment Models that we have
953 evaluated have not yet been implemented at least through CMS.

954 Mr. Barton. All right. And Dr. Burgess told me that you
955 have actually voted on five alternative systems; is that correct?

956 Dr. Baliet. Yes, five. We have deliberated on six, voted
957 on five, with recommendations to the secretary.

958 Mr. Barton. Okay. Now these five all passed so to speak,
959 so they have been forwarded to the secretary or did you vote down
960 any of them?

961 Dr. Baliet. We voted two down. And then the reason we
962 deliberated on six, the sixth submitter retracted their proposal
963 after hearing the point of view of the committee. They are --
964 resubmitted it for after they have modified it, but the others
965 were either recommended for small scale limited testing or
966 implementation.

967 Mr. Barton. So you forwarded five to the secretary --

968 Dr. Baliet. Yes.

969 Mr. Barton. -- which we don't have right now.

970 Dr. Baliet. That is correct.

971 Mr. Barton. But there is somebody active, I guess. The
972 secretary or his or her designee decides if these systems that
973 you voted on are acceptable for the marketplace; is that correct?

974 And then if he passes it then it comes back and doctors pick
975 which one they want to use. Is that how it works?

976 Dr. Baliet. Well, that is part of our challenge is we see
977 this, we want to be a value-add to the system. We are upstream
978 of CMS and CMMI. We want to make sure that the process and
979 evaluation and the analysis that we are providing sharpens these
980 models so that when they get downstream to CMS and CMMI it helps
981 them do the work they need to do relative to analysis and figuring
982 out how to actually stand up these models within the current
983 Medicare system.

984 Mr. Barton. Well, to me that seems overly complicated.
985 Now it may not be, but I want to try again. Somebody is going
986 to -- your doctor groups have voted on systems that they want
987 to use, right?

988 Dr. Baliet. Right.

989 Mr. Barton. You have forwarded those to the secretary of
990 Health and Human Services. The secretary of Health and Human
991 Services and the bureaucracy decides which of those are
992 acceptable; isn't that right?

993 Dr. Baliet. That is right.

994 Mr. Barton. If they say we have the HHS stamp of approval

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995 it comes back, and who decides which of those to use once they
996 are approved?

997 Ms. Mitchell. The only requirement is that the secretary
998 post a public response to our recommendations. It is then up
999 to the secretary and CMS if and when to implement.

1000 Dr. Baliet. Our charge is to advise the secretary, work
1001 with the stakeholders, make a recommendation, provide that
1002 advice.

1003 Mr. Barton. I got that and you have done it.

1004 Dr. Baliet. Yes, sir.

1005 Mr. Barton. You are waiting on the Mt. Olympus approval,
1006 right? Sooner or later some of these are going to be approved.

1007 My question is once they are approved -- I guess I will rephrase
1008 it. How are they implemented once approved?

1009 Dr. Baliet. And again that is we need more clarity on how
1010 that is going to happen. That is not under our purview. We are
1011 ready, willing, and able to partner with CMS and CMMI.

1012 Mr. Barton. Well, who is the decision maker?

1013 Dr. Baliet. The secretary and HHS.

1014 Mr. Barton. Okay, I am saying they have approved it. I
1015 mean at some point in time somebody in the system, a doctor who
1016 is seeing patients --

1017 Dr. Baliet. I get it. Okay.

1018 Mr. Barton. -- says okay, we are going to switch from this
1019 old system to this new system A.

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1020 Dr. Baliet. Right.

1021 Mr. Barton. And I am assuming since we are trying to be
1022 inclusive that is a hospital, a region, a state, somebody says
1023 yes, we are going to use alternative system A.

1024 Dr. Baliet. Right. So that is where just like in CPC+ or
1025 some of the other models, the Alternative Payment Models that
1026 have already been deployed, the Oncology Care Model, for example,
1027 that is what CMS will do. They will take our recommendations.
1028 They will look at these proposals. They will refine the model
1029 and figure out how do we build this model with these concepts
1030 and be able to implement it within the Medicare payment system.
1031 They will put it out there, I believe.

1032 I don't want to speak for them, but my guess would be that
1033 they will take these models, put them out there for the physician
1034 --

1035 Mr. Barton. They. They being --

1036 Dr. Baliet. CMS and Medicare, put in Alternative Payment
1037 Models saying --

1038 Mr. Barton. So CMS is the one who chooses which model to
1039 use?

1040 Ms. Mitchell. We don't have the authority to direct CMS
1041 to do that. We can make recommendations.

1042 Mr. Barton. So they are going to tell you which model to
1043 use.

1044 Dr. Baliet. Or not.

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1045 Mr. Barton. See, I had it all wrong. I assumed the doctor
1046 groups, the providers would choose which one they want, but you
1047 are saying CMS is going to say we like this one.

1048 Dr. Baliet. Well, CMS will make the models available for
1049 the stakeholders to then sign up to deploy. So they will, just
1050 like the Oncology Care Model it is out there and practices will
1051 sign up to participate.

1052 Mr. Barton. And they can make more than one model available?

1053 Ms. Mitchell. Yes.

1054 Dr. Baliet. Yes.

1055 Mr. Barton. Okay, because I thought the whole point of this
1056 was to give doctors or -- I keep saying doctors -- to give providers
1057 --

1058 Mr. Bucshon. Will the gentleman yield?

1059 Mr. Barton. I would be happy to yield.

1060 Mr. Bucshon. I think what you are trying to get at, if you
1061 don't -- if there is an Alternative Payment Model that has been
1062 approved and you don't participate in that then you are in MIPS.

1063 Dr. Baliet. Right.

1064 Mr. Bucshon. So you can at that point it seems to me you
1065 are not necessarily forced to accept the Alternative Payment
1066 Model, but if you don't you have to participate in MIPS. Is that
1067 --

1068 Mr. Barton. What is MIPS?

1069 Mr. Bucshon. That is the overall reporting system that

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1070 assesses quality, value.

1071 Mr. Barton. The current system?

1072 Mr. Bucshon. Well, no. It was put in place under MACRA.

1073 Mr. Barton. So it is a new one too.

1074 Mr. Bucshon. It is a consolidation of three separate
1075 evaluation systems that were previous MACRA.

1076 Mr. Barton. I am glad I have clarified this situation.

1077 Mr. Bucshon. So the point is I think, Chairman, is that
1078 a physician if they don't participate in the Alternative Payment
1079 Model they will have to be in the MIPS. And you might comment
1080 on that. I yield back.

1081 Mr. Barton. This is the last because our time has expired.
1082 So answer Dr. Bucshon's question and then we will go to Ms.
1083 Castor.

1084 Mr. Green. I just want to say, Mr. Chairman, you and I could
1085 talk energy all the time.

1086 Mr. Barton. Yeah. Energy policy is simple compared to
1087 this.

1088 Would you like to comment on --

1089 Ms. Mitchell. Yes. That is correct. PTAC is actually,
1090 I think our role is to expand the options for participation so
1091 that CMS has a broader portfolio that is representative of what
1092 physicians think would be better models. So we can recommend
1093 those for inclusion in the Medicare portfolio, but again it is
1094 not up to us who participates or if they are implemented.

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1095 Mr. Barton. We thank and we yield to the gentlelady from
1096 Florida for 5 minutes.

1097 Ms. Castor. Well, thank you. And I want to thank you, Mr.
1098 Chairman, for calling this much needed hearing. And thank Dr.
1099 Baliet and Ms. Mitchell for your work on the Physician-Focused
1100 Payment Model Technical Advisory panel and to all of the doctors
1101 and medical professionals that have also been engaged in this
1102 and taking this on.

1103 I am very gratified to see the progress on transitioning
1104 to value rather than volume, at the same time while we improve
1105 patient care, allow doctors to practice medicine, and do
1106 everything we can to help lower the cost. I hear you talking
1107 about the difficulty now with submissions and approvals and you
1108 need answers from CMS and CMMI. Would you say that the progress
1109 has stalled on your work?

1110 Dr. Baliet. I am not sure I would use the word stalled.
1111 I think we are new. We are new at the game. And then I don't
1112 mean game in a negative way, but I mean this is a new process.
1113 We have only sent two sort of series of recommendations to the
1114 secretary and as you know we have an interim secretary, so I think
1115 that people are finding their way.

1116 We are in dialogue with CMS and CMMI. It is a constant,
1117 you know, it is a constant partnership. We are trying to work
1118 with them. They are providing insight --

1119 Ms. Castor. So they, really, it would be helpful if the

1120 committee held a follow-on hearing with CMS and the folks that
1121 are working on this to get some of the answers that Mr. Barton
1122 asked and Mr. Green and others.

1123 In order to most effectively review the proposals submitted
1124 to PTAC, MACRA required the secretary to establish a set of
1125 Physician-Focused Payment Model criteria for evaluating the
1126 proposals. MACRA also required PTAC to then review proposals
1127 submitted based upon these criteria when making recommendations
1128 to the secretary.

1129 So there are ten criterion including the extent to which
1130 proposals provide value over volume, increase care coordination,
1131 improve quality, all factors that PTAC considers when evaluating
1132 a proposal. Ms. Mitchell, can you describe the ten criteria
1133 established by the secretary, particularly the criteria
1134 designated by PTAC as high priority criteria?

1135 Ms. Mitchell. Certainly. And if I might just respond very
1136 briefly to your last question, I think it is very important.
1137 We are not seeing any sort of slowdown in number of submissions
1138 to the committee. In fact, it is the opposite. We have more
1139 proposals than we even had anticipated. I think the question
1140 about what happens next is really the open one.

1141 Ms. Castor. Thank you for clarifying that.

1142 Ms. Mitchell. Yes. And in terms of the high priority
1143 criteria, we are evaluating each proposal against every criteria
1144 but there were certain criteria that the committee thought

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1145 carried, you know, particular weight. So as an example, scope
1146 is a high priority criteria. We don't think that it is optimal
1147 to identify a model that only one or two or just a handful of
1148 practices can participate in, we are really looking for more
1149 transformative models. So scope as an example meant that we would
1150 have greater participation if it was a high value payment model.

1151 The high priority criteria, quality and cost, obviously the
1152 point of payment reform is not to change payment, it is to get
1153 better care at lower cost. So how are we determining if these
1154 changes are actually giving better patient care at a more
1155 affordable rate? So that seemed extremely important in the
1156 entire undertaking.

1157 And then, finally, payment methodology, if Dr. Berenson was
1158 here he would tell you we are not just looking for an addition
1159 of a new code. We are talking about meaningful changes in the
1160 methodology of payment and that is what we are seeing. We have
1161 had some proposals that do not meet that criteria. They could
1162 be fixed differently, the barriers. We are really looking at
1163 models of payment that are currently not supported and require
1164 a new payment methodology.

1165 Ms. Castor. So, Dr. Baliet, you talked about you have seen
1166 some innovative proposals. Give us some hope here. What is
1167 innovative that you have seen? What has been difficult? What
1168 has been a little less challenging?

1169 Dr. Baliet. So there was a lot of energy in our last public

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1170 meeting when we looked at hospital at home. So typically patients
1171 today show up in the emergency room, they need admission. They
1172 have criteria to meet admission. And this model has the
1173 sophistication for select patients to actually treat them as if
1174 they were hospitalized but to provide that care in the home.
1175 That is tremendously innovative. It is also allowing patients
1176 to --

1177 Ms. Castor. Is that because the medical professionals go
1178 there? I mean --

1179 Dr. Baliet. There is a team that is deployed, there is
1180 training. But the point is that hospitals are not places -- you
1181 don't, you know, I am a surgeon and I would tell my patients you
1182 want to be in the hospital no more than 1 second longer than you
1183 need to be. Bad things happen to you in the hospital.

1184 And so this allows patients with the patient and the family
1185 to make a decision to get that care, but get it at home safely.

1186 We think that model shows tremendous promise. There is some
1187 economics obviously, but it also is very beneficial when you match
1188 it against the criteria. It helps the patients specifically and
1189 their family to be able to get that care at home. That is just
1190 one example of several of the models that we have looked at.

1191 Ms. Castor. So out of these models what has been
1192 particularly difficult?

1193 Dr. Baliet. Physicians and stakeholders are very, they are
1194 much clearer on the clinical side of the model. Where we are

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1195 challenged is on the payment side, getting the data to be able
1196 to model for the committee to say, here is what the data is showing
1197 us, here is where the dollars are, and here is how the model will
1198 impact the dollars. That is an area of technical assistance that
1199 could help.

1200 I think Elizabeth wanted to make a comment.

1201 Ms. Mitchell. I would just add, several of the models we
1202 have seen are community-wide. As an example, how do we bring
1203 in hospice care, transportation, other services that patients
1204 actually need? And there is a major barrier of sharing data and
1205 information effectively in a timely way.

1206 So that and a provider has said that that is their primary
1207 barrier to implementing the models that they are bringing, so
1208 that continues to be just a priority area that we have got to
1209 solve.

1210 Ms. Castor. Great. Thank you again for your work.

1211 Dr. Baliet. Thank you.

1212 Mr. Burgess. The chair thanks the gentlelady. The
1213 gentlelady yields back. The chair recognizes the gentleman from
1214 Illinois, Mr. Shimkus, 5 minutes for questions, please.

1215 Mr. Shimkus. Thank you, Mr. Chairman. And I appreciate
1216 my colleague from Florida because that was one of the questions
1217 I was going to ask and she picked it up, was highlighting a specific
1218 example. And I think you outlined a pretty good example of where
1219 you can be helpful. I am interested in this is because, you know,

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1220 I was here in '97 when we passed the SGR to spend my career
1221 postponing it to the point where then we got to MACRA and MIPS
1222 and all this other position where we are today.

1223 Being a competitive market Republican and understanding
1224 competition and how that improves, you always get a little --
1225 I am concerned. The government is such a big payer in the
1226 healthcare arena whether it is Medicare or Medicaid that we really
1227 do drive that reimbursement. And we drive the reimbursement
1228 because I mean, actuarially, those two are mandatory spending
1229 programs that are actuarially challenged.

1230 So then we, how do we look at trying to save the money, but
1231 we know docs want to get paid, right? We know docs want to get
1232 paid well if they can, so I think this is an interesting debate
1233 because doctors still want to be compensated for their training,
1234 their loans, and the like while we are trying to drive efficiency
1235 and lower costs.

1236 And that is your challenge that and you are an advisory
1237 committee or commission and you are advising the federal
1238 government on how we might be able to do that. And you gave us
1239 an example of one just in the last testimony, but I am concerned
1240 about the -- you talk about telemedicine, sharing data, part of
1241 that is proprietary information. Part of it is going to be
1242 patient records. Part of it is going to be specific care models
1243 that practitioners may want to say this is how I can financially
1244 do it. This will drive patients to me, but it gives me a

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1245 competitive advantage, right?

1246 So how are you doing this? I mean how are you, or just let's
1247 do it in a big data framework, big data, and thank you for helping
1248 me remember the word, an algorithm. I mean how do -- and we are
1249 going to have these big discussions on the algorithms and
1250 transparent, how do you do transparency on algorithms when someone
1251 feels that that is a proprietary nature that they have come up
1252 with?

1253 So those are the questions that I am interested in hearing
1254 as you are trying to provide advice and counsel because some of
1255 this stuff might require either proposals from HHS or maybe
1256 legislative changes. Can you guys -- Ms. Mitchell, do you want
1257 to say anything based upon my little diatribe?

1258 Ms. Mitchell. I will try. We have actually had proposals
1259 that do include proprietary elements and I think we have been
1260 clear with submitters that anything that is included in a proposal
1261 for Medicare they won't have proprietary elements that couldn't
1262 be shared more broadly. Again this is an entirely voluntary
1263 process. They could do this without Medicare as well. I think
1264 it would be helpful probably to ask the next panel about some
1265 of their experience with that.

1266 And I think it is going to be a balance of interests. I
1267 think given the massive investment that we put into our healthcare
1268 system and the value for patients we are trying to achieve I think
1269 there is just going to have to be a balance of obviously preserving

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1270 the interests of all. I also think that there are success stories
1271 around the country -- Oklahoma, Oregon, others -- where there
1272 are sharing data across the community in a way that protects
1273 privacy. They are clearly effective stewards of that data. But
1274 it also allows physicians and others to have a full picture of
1275 population health and patient care and, frankly, it helps with
1276 patient safety. If a patient is admitted from one hospital to
1277 another and those records can be quickly transferred that actually
1278 helps patient safety as well.

1279 So there are ways that this is being done around the country
1280 now that could be emulated and scaled.

1281 Mr. Shimkus. And I appreciate it. And I think also just
1282 in the -- and I am going to close with this brief statement is
1283 I mean there is a national debate about how we pay for health
1284 care and will it be a one-payer system or will it be a competitive
1285 market model that helps bring clarity and efficiencies?

1286 So good luck, I am not sure how it is all going to turn out.
1287 I yield back the balance of my time.

1288 Mr. Burgess. The chair thanks the gentleman. The
1289 gentleman yields back. The chair appreciates the gentleman's
1290 request for good luck. The chair recognizes the gentlelady from
1291 California, Ms. Eshoo, 5 minutes for questions, please.

1292 Ms. Eshoo. Thank you, Mr. Chairman.

1293 Dr. Baliet, it is wonderful to see you. And thank you, Ms.
1294 Mitchell. I have really enjoyed the questions of members and

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1295 your responses because you keep deepening and broadening what
1296 you are doing.

1297 Several of my questions have already been posed, but I want
1298 to pick up on what Congresswoman Castor said and recommend to
1299 the chairman that we have another hearing both with the
1300 stakeholders and with HHS, because I think it is important to
1301 bring that -- to strengthen the linkage.

1302 Since you are dependent upon what, I mean you are doing so
1303 much work and then it goes someplace else and it seems to me that
1304 there is a question mark around it. So I am not suggesting, I
1305 am not impuning the agency, it just seems to me that I don't have
1306 a sense of how welcoming they are, especially if the model that
1307 you are recommending to them is going to cost more, because there
1308 is a constant push on the agencies not to spend as much.

1309 So which takes me to a question. You know the area that
1310 I represent. It is known as the innovation capital of our
1311 country. Most people think of it as just in terms of technology,
1312 but we have many, many of biotechnology companies that are
1313 creating really innovative technologies. Stanford Medical
1314 Center, I think, is doing important and exciting work around
1315 telehealth and telemedicine for the treatment of other health
1316 conditions such as stroke.

1317 Specifically, how are new and innovative technologies being
1318 integrated into the APMs?

1319 Dr. Baliet. We have had several proposals that have

1320 proprietary technology that are embedded and I gave one example
1321 relative to the genetic ability to screen the tumor types for
1322 personalized medicine and I believe Stanford is trying to do that
1323 work as well. There are other information systems, population
1324 health systems that are able to look at the entire cohort. If
1325 you are in, for example, renal disease, look at your patient
1326 population and find elements to help sharpen the care and offer
1327 patients treatments before they start dialysis to improve the
1328 outcomes and decrease the chances for complications.

1329 I am trying to remember, I have all of the 20 in front of
1330 me.

1331 Ms. Eshoo. Well, no. That gives me a flavor. Do you know
1332 what the cost of a particular application is after you have
1333 reviewed it?

1334 Dr. Baliet. No, we don't. And that -- no, we don't.

1335 Ms. Eshoo. So that is up to the agency to cost it out.

1336 Dr. Baliet. Right, yes.

1337 Ms. Eshoo. And are providers -- I mean money drives
1338 everything in the world I am sorry to say, but it does. I don't
1339 know what the incentive on the part of physicians would be --
1340 well, maybe some that are highly idealistic, but people have to
1341 live, to move away from fee-for-service. I think doctors would
1342 say, and what do I get out of this? And I don't think that that
1343 is a selfish question.

1344 So do you see in the models that have been submitted to your

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1345 commission that -- I don't know how to put it. Are they based,
1346 if you put your fingers on the scales is it with anticipation
1347 that there will be a better system with better money? Maybe that
1348 is the best way to put it.

1349 Dr. Baliet. Physicians they want to do the right things
1350 for their patients. They want to get recognized appropriately
1351 for the work they are doing. There are certain limitations in
1352 the fee-for-service system that doesn't recognize those efforts,
1353 and despite those challenges physicians continue to do it anyways.

1354 These models reframe the way care is delivered. It
1355 recognizes their efforts. It pays for nurse coordinators. It
1356 pays for home care. It pays for things that the traditional system
1357 doesn't recognize that are incredibly valuable to drive outcomes
1358 and lower cost. So that is why -- that is certainly why I am
1359 energized to be in this work and I think my colleagues on the
1360 committee would echo that and you will hear that from the
1361 stakeholders who are behind me.

1362 Physicians again, and clinicians, they want to do the right
1363 thing for their patients. And yes, their economics have to work,
1364 but there also has to be, you have to do the right thing for your
1365 patients and it can't be completely driven by the economics.
1366 But we also have to be realistic about that.

1367 Ms. Eshoo. Thank you very much for important work.

1368 Ms. Mitchell. May I just --

1369 Ms. Eshoo. It is up to the chairman. You can answer. I

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1370 can't talk.

1371 Mr. Burgess. Please answer.

1372 Ms. Mitchell. I would just add that I think all the research
1373 including recently from the National Academy of Medicine show
1374 that about 30 percent of health spending do nothing to improve
1375 patient outcomes, so there is waste in the system that could be
1376 addressed through better, more effective utilization that does
1377 not in any way create barriers for physicians.

1378 Physicians are trying to navigate those barriers right now.
1379 I think there is huge opportunity. I think there was a recent
1380 GAO report that showed we are spending about \$40,000 per physician
1381 per year on performance measurement. There are opportunities
1382 for savings that actually enable physicians to have more
1383 flexibility to give the right care at the right time.

1384 Ms. Eshoo. Thank you very much.

1385 Thank you, Mr. Chairman.

1386 Mr. Burgess. The chair thanks the gentlelady. The
1387 gentlelady yields back. The chair recognizes the gentleman from
1388 Missouri, Mr. Billy Long, 5 minutes for questions, please.

1389 Mr. Long. Thank you, Mr. Chairman.

1390 And my questions are for both of you. And, Ms. Mitchell,
1391 I will start with you. And this first one might sound like an
1392 oxymoron, but can you each elaborate on why it is important that
1393 physicians not overassume risk in models they may be approaching
1394 for the first time while at the same time keep pushing forward

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1395 in their drive for physicians to assume risk?

1396 Ms. Mitchell. Well, certainly, I think if Mr. Miller were
1397 here again representing the committee -- I don't think risk is
1398 magic in any way. I don't think the assumption of risk will
1399 suddenly change care delivery, but I think it is a move towards
1400 greater accountability and ownership for outcomes. I think what
1401 we are trying to do is find models that appropriately enable risk
1402 and accountability certainly without putting a burden that is
1403 not manageable or sustainable on physicians, so I think it is
1404 a very important balance.

1405 I don't know if that answers your question, but we think
1406 it moves them towards value.

1407 Mr. Long. Okay, Dr. Baliet?

1408 Dr. Baliet. So to follow on with Elizabeth's comments,
1409 there are unintended consequences. These models have elements
1410 that are new. They have not been, many of them have not been
1411 field-tested, if you will, so the intent is good, but until you
1412 actually deploy the model in the field you are not exactly sure
1413 what are the outcomes. Are you going to get the outcomes that
1414 the model is established to accomplish, which is why the committee
1415 felt strongly and continues to feel that some limited testing
1416 is necessary for some models where the elements are uncertain
1417 or unclear.

1418 So we need to strike a balance between encouraging physicians
1419 and clinicians to take risk and to be held accountable and to

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1420 be recognized for outcomes and paid accordingly, but we also know
1421 that in the world of in the past with managed care if you push
1422 too fast too far and you outstrip the sophistication of the
1423 clinicians and their ability to perform, those are also unintended
1424 consequences that we need to be careful about making sure that
1425 we don't do anything that is so disruptive that it impugns these
1426 organizations.

1427 And I used the word vibrancy earlier and I used that
1428 specifically. I hear a lot of things about well, we want to keep
1429 our practice viable. I used to run a practice of nearly 2,000
1430 physicians in Wisconsin. I don't think viable is what is top
1431 of mind for patients who are seeking care. We want physicians
1432 and clinicians to have vibrant practices, to be able to provide
1433 the highest quality care with the best outcomes.

1434 And that is where if you outstrip your ability to do well
1435 in risk you can have an economic consequence that could impugn
1436 your practice. And when these small hospitals and rural
1437 practices go out of business, your ability to repair them or
1438 replace them are incredibly hindered. And so that is where I
1439 want to make sure that as we go forward we are very thoughtful
1440 about implementing at the right pace in the right way. And there
1441 needs to be flexibility. Elizabeth said it is not a
1442 one-size-fits-all solution that we are talking about here.

1443 Mr. Long. Okay. And since your microphone is still on I
1444 will start with you on my next question and then we will move

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1445 to Ms. Mitchell. I would like for both of you to answer this
1446 one. But do you believe CMS's approach in the short term should
1447 be more focused on ensuring providers are ready to transition
1448 to qualified Alternative Payment Models or in simply getting more
1449 providers into value-based payment arrangements?

1450 Dr. Baliet. You told me earlier that you were going to give
1451 me a tough question.

1452 Mr. Long. No, I didn't. You said I was, I just agreed with
1453 you.

1454 Dr. Baliet. Well, I think and I am not being evasive, I
1455 think it is both. I think physicians, as I said physicians are
1456 in different and clinicians are in different states of readiness
1457 and so they need to get in. They need to move away from
1458 fee-for-service. Whether they get in on the merit-based
1459 incentive program which has value elements or they are
1460 sophisticated enough or willing to get into an Alternative Payment
1461 Model, I think physicians have to get on the playing field,
1462 clinicians have to get on the playing field and get in the game.

1463 And the fee-for-service model is not sustainable and so this,
1464 I think this legislation these efforts compel physicians and
1465 clinicians to get on the field.

1466 Elizabeth?

1467 Ms. Mitchell. I would just add that what we are seeing in
1468 PTAC is the early adopters, the leaders and the innovators who
1469 are ready to go. And I think by creating that opportunity by

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1470 allowing them to go first with appropriate technical assistance,
1471 flexibility, and small scale testing we will learn a lot and that
1472 will enable some of the practices who are less ready to actually,
1473 I think, succeed as they move forward.

1474 Mr. Long. So do you agree with the doctor that both are
1475 important?

1476 Ms. Mitchell. Both are important, yes.

1477 Mr. Long. Okay, thank you. I have got a really, really
1478 tough question for my next one, but you all are lucky I am out
1479 of time so I am going to yield back.

1480 Mr. Burgess. The gentleman's time has expired. The chair
1481 recognizes the gentleman from Maryland, Mr. Sarbanes.

1482 Mr. Sarbanes. Thanks, Mr. Chairman. Thank you to the panel
1483 for being here. A lot of the motivation for the Affordable Care
1484 Act was to begin to kind of turn our healthcare system towards
1485 prevention, primary care, shift the kind of caregiver world to
1486 the prevention side of the spectrum, et cetera.

1487 MACRA was passed separately from the Affordable Care Act,
1488 but I am curious if you perceive that there is alignment there
1489 between the goals of the Affordable Care Act and the goals of
1490 the new kinds of payment methodologies that MACRA is pursuing.

1491 Ms. Mitchell. Well, I guess I would say that to the extent
1492 that the goals of both legislation were affordable care, I think
1493 there is alignment in the intent. Obviously the Affordable Care
1494 Act focuses more on insurance and I think MACRA focuses more,

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1495 and appropriately so, on the fundamentals of care and payment.
1496 I don't think you will have affordable insurance until you have
1497 affordable care and it is going to be these payment and care
1498 delivery reforms that actually enable that.

1499 Mr. Sarbanes. Thank you. The other question I had is it
1500 gets to sort of how, and a number of members have spoken to this,
1501 but how the physician community in particular is receiving these
1502 new models. And I don't know if you are the right witnesses to
1503 describe this, but I am interested in whether kind of the next
1504 generation of physicians coming along whether you are seeing that
1505 there is, first of all, more facility with the concepts, maybe
1506 more eagerness to try them. Are medical schools beginning to
1507 assimilate some of these models into the conversations they are
1508 having with the next generation of providers? Is there a symmetry
1509 with how certain cohorts within the physician community are
1510 responding to these things?

1511 Dr. Baliet. I think it is highly variable. I mean I am
1512 hoping that my colleagues when they come up and testify that you
1513 will hear some specific answers to those questions relative to
1514 training and the receptivity for the next generation of physicians
1515 and clinicians to embrace these models in care delivery.

1516 I think, and I don't want to speak for the committee, but
1517 from my own personal experience I think there is an appetite for
1518 new medical trainees who are coming and entering into the clinical
1519 practice, I think there is an appetite for them to provide the

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1520 value which is the high quality and affordable care. I think
1521 they understand the economics that these folks are coming out
1522 of school, for example, with hundreds of thousands of dollars
1523 of loans.

1524 So I think that they understand that there is an economic
1525 consequence if their current employer or their practice is not
1526 successful. So I believe that the economic piece is there. I
1527 think the clinical piece is there as well relative to innovation
1528 and training and I think there is a willingness to try. I think
1529 one of our biggest challenges is there is still the unknown.
1530 We don't know how some of these models are going to impact
1531 outcomes. And so I guess I would leave it at that.

1532 Mr. Sarbanes. Do you feel as though the provider community
1533 gets that they are living in a new world, if you think they are
1534 living in a new world or not yet?

1535 Dr. Baliet. I think there is probably some vestiges of
1536 remnants of folks in the provider community that still harken
1537 back for the fee-for-service environment. And I am not saying
1538 that fee-for-service there is not a place for that model in the
1539 new world, but I think that also there is a high degree of
1540 recognition that the value, paying for outcomes, being able to
1541 track it, and being able to actually deliver on the commitment
1542 to provide outcomes is one of the things that is in front of us
1543 that actually can bend the cost curve.

1544 So I do think that that is where the collective thinking

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1545 around the provider community is today. As I go around the
1546 country I don't hear a lot of debates about, well, we need to
1547 go back to just pure fee-for-service. I am not hearing that.

1548 I think people are now focused on what does it look like, how
1549 do we get there and at what pace do we move from fee-for-service
1550 to value and how do we do it while we are basically practicing
1551 in both worlds. How do we navigate risk in one and
1552 fee-for-service in the other, for example.

1553 Mr. Sarbanes. Okay, thank you. I yield back.

1554 Mr. Burgess. The gentleman's time has expired. The
1555 gentleman yields back. And speaking for the vestige, the chair
1556 recognizes the gentleman from Indiana, Dr. Bucshon.

1557 Mr. Bucshon. Thank you, Mr. Chairman.

1558 I would first like to, I would like to comment on what Ms.
1559 Mitchell said about the cost of care coming down as the key to
1560 affordable insurance. I completely agree on that. That is a
1561 big issue. And to do that more transparency in the healthcare
1562 marketplace as well as more active consumer participation in their
1563 healthcare decisions, including the cost of what they are being
1564 provided, is really key.

1565 As a former cardiothoracic surgeon I know my organization
1566 that I participate in, the Society of Thoracic Surgeons, they
1567 have been really pioneers in quality measurement for the last
1568 25 years with the STS database. And, Mr. Chairman, I would like
1569 to ask unanimous consent to submit their comments on this hearing

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1570 to the record.

1571 Mr. Burgess. Without objection, so ordered.

1572 [The information follows:]

1573

1574 *****INSERT 8*****

1575 Mr. Bucshon. I would like to highlight the STS has designed
1576 a quality-based payment program specifically related to
1577 cardiothoracic disease including coronary bypass, grafting,
1578 valve repair, replacement procedures, and as well as treatments
1579 for lung cancer, relying on this database and I would encourage
1580 CMS and Congress to take a look at that as they already have.

1581 And they are actively pursuing partnerships, looking forward
1582 to bringing, you know, fruition of payment model that could help
1583 provide quality incentives and efficiencies to really one of the
1584 largest cost centers that we have in the Medicare program.

1585 Ms. Mitchell, according to CMS, only, currently, five
1586 percent of physicians are in Alternative Payment Models. And
1587 I have heard from a number of physician specialty organizations
1588 that there are some Stark Law barriers potentially to
1589 participating and succeeding in an APM because it prohibits
1590 practices from financially incentivizing their physicians to
1591 follow treatment pathways that are related to value that might
1592 improve the system.

1593 Do you think there is any problems there legally in that
1594 that are preventing some people from participating in APMS?

1595 Ms. Mitchell. I am not an attorney and would not want to
1596 pretend to be, so I would not be able to answer that question
1597 with any authority. Perhaps Dr. Baliet has insights.

1598 Dr. Baliet. No.

1599 Mr. Bucshon. Maybe I will ask that for --

1600 Dr. Baliet. Played one on TV, right?

1601 Mr. Bucshon. -- the next panel. Just there are some
1602 barriers out there. I am not a lawyer either. I don't, but we
1603 are going to be working on trying to decrease the barriers for
1604 physician participation in APMs.

1605 Maybe any one of you can discuss the importance of engaging
1606 in the specialty community in developing APMs. That can be some
1607 of the more difficult APMs to work to get together. And can you
1608 elaborate on where you see growth potential in the future for
1609 specialists playing a bigger role in these new care delivery
1610 models? Dr. Baliet?

1611 Dr. Baliet. Well, we have garnered a lot of interest from
1612 the specialists, single specialty societies. You are going to
1613 hear from my colleague Dr. Opelka about his ACS model. So there
1614 is tremendous interest and we have a number of specialty-specific
1615 models that we are evaluating right now. So I think that our
1616 interaction with the specialty community actually is pretty
1617 robust, but again I think you will hear that as you get to the
1618 next panel.

1619 Mr. Bucshon. I suspect that is true. Do you think it is
1620 more difficult to put together APMs as it relates to the
1621 specialists versus primary care or no?

1622 Dr. Baliet. I haven't seen that.

1623 Ms. Mitchell. I haven't seen that either.

1624 Mr. Bucshon. Not really?

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1625 Dr. Baliet. No.

1626 Mr. Bucshon. Okay, good. The other area, and I have a
1627 minute and 30 seconds to address MACRA, is it will require
1628 significance guidance by CMS's physician participation in
1629 multiple APMs. Obviously we want physicians to be able to
1630 experiment with different approaches to improving their practices
1631 while also recognizing that many APMs being developed by
1632 stakeholders are somewhat narrow, centered around a specific
1633 disease or condition.

1634 Can each of you speak to why it is important to allow
1635 physicians to experiment with different quality-based payments
1636 and have you thought about this facet of the program as you review
1637 the proposals?

1638 Ms. Mitchell. So I will try to answer that. I actually
1639 think it could be very important to participate in more than one
1640 model. I think at the community level you are trying to align
1641 models and incentives and not carve out certain groups over here
1642 and others over there.

1643 So I think the ability to, as an example, have episodes within
1644 a capitated payment or an ACO, I think, is an important innovation
1645 to test. I think there are regulatory barriers right now to doing
1646 that and I think that is something that warrants further
1647 exploration.

1648 Dr. Baliet. I agree.

1649 Mr. Bucshon. Do you have any comments?

1650 Dr. Baliet. No, no.

1651 Mr. Bucshon. I yield back.

1652 Mr. Burgess. The chair thanks the gentleman. The
1653 gentleman yields back. The chair recognizes the gentleman from
1654 Massachusetts, Mr. Kennedy, 5 minutes for questions, please.

1655 Mr. Kennedy. Thank you to the chairman. Thank you to the
1656 witnesses. Thank you for answering the questions and educating
1657 the discussion.

1658 I wanted to get your opinion on a couple of things and build
1659 off a little bit of the conversation from our colleagues. There
1660 are different, I guess, excuse me, a variety of Alternative
1661 Payment Models that have now been put forth and authorized by
1662 CMMI. In your assessment if you had any ideas or suggestions
1663 for us, how does CMMI evaluate those different models?

1664 Are there factors there that should be taken into account
1665 differently or aspects there that perhaps Congress should be
1666 looking at that should be accentuated that aren't fully
1667 contemplated there? Do you have any suggestions as to how those
1668 models or other models might be put together to address the themes
1669 that you have talked about so far today?

1670 Ms. Mitchell. I hope this answers your question. I think
1671 that there are a lot of lessons from the demonstrations to date.

1672 I will point to sort of CPC and CPC+, initially, because we have
1673 seen I think real success in some communities because you have
1674 aligned payers so you have alignment of incentives and measures.

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1675 So it is not just noise, it is everyone is going in the same
1676 direction. It is a primary care-based model and it requires data
1677 sharing across the community.

1678 I think those examples point to successes that could be
1679 replicated. I think there are some elements of the CMS evaluation
1680 approach that I don't know that we get information soon enough
1681 so that we can apply it and sort of rapidly learn and improve
1682 and I think there are ways to really take lessons earlier and
1683 share them more effectively to benefit all of the new models and
1684 implementers.

1685 Jeff, would you add anything?

1686 Dr. Baliet. No, I think that is well said.

1687 Mr. Kennedy. Building on that for a second, and one of the
1688 areas that I have focused on here is the -- well, mental behavioral
1689 health and the integration thereof in primary care. So
1690 particularly for that model then we have seen issues around the
1691 absorption of electronic medical records for the mental health
1692 practitioners, the sharing of that information between primary
1693 care and mental health practitioners and obviously concerns about
1694 some of the dissemination around mental health records.

1695 What if there is some things that CMS might be able to do
1696 there, there is some issues there that might actually require
1697 a legal change. I don't know if you have any suggestions for
1698 us to look at given at least in my concerns about the lack of
1699 adequacy on a comprehensive care system set up to address those

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1700 patients that are suffering from medical illness across the
1701 country particularly with regards to Medicaid. And so I don't
1702 know if you have any comments on that but would welcome them.

1703 Ms. Mitchell. I would personally just state for the record
1704 I think that is one of the highest priority areas in the country.

1705 I think that if we don't address mental behavioral health we
1706 are missing just a huge need and integrating that into primary
1707 care is a very important strategy.

1708 I think there are very real limits and barriers, some
1709 regulatory and legal that keep us from sharing information
1710 adequately and I think there are also examples around the country
1711 where we have done that effectively, responsibly, and protecting
1712 patient privacy but actually getting the information to people
1713 who need it for better care.

1714 I am happy to follow up with you on some of those models
1715 --

1716 Mr. Kennedy. I appreciate that.

1717 Ms. Mitchell. -- because you are exactly right. We have
1718 to address that.

1719 Mr. Kennedy. Doctor, anything else?

1720 Dr. Baliet. No. I agree.

1721 Mr. Kennedy. So one of the great things about representing
1722 Massachusetts is, I am kind of preaching to the converted here,
1723 but being able to visit particularly those community health
1724 centers that are on the front lines of some of these issues from,

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1725 you know, partnering with farmer's markets in doctors writing
1726 scrips to farmer's markets to make sure that their patients are
1727 getting access to fresh fruits and vegetables to the absorption
1728 of medical and adoption of medical-legal partnerships, so that
1729 when a patient potentially comes in with an asthma issue that
1730 if there is mold in an apartment, yeah, you can give them an
1731 inhaler, but you are not going to address the concern because
1732 there is mold and an inhaler doesn't cure mold.

1733 Are there other systemic, you are talking about alignment
1734 incentives, what should we be focused on when we start to look
1735 at issues? You mentioned transportation before which is
1736 obviously critical. Are there other kind of one-offs here that
1737 you think we should keep in mind as we try to think of the
1738 opportunities and challenges of actually trying to reach out to
1739 patients and then wrap them in this continuum of care so you can
1740 get to them and reduce the cost of delivery?

1741 Dr. Baliet. I think there are lots of opportunities,
1742 palliative care, for example. I mean I think that the data where,
1743 you know, you follow the economics. So we consume a tremendous
1744 amount of resource relative to folks who are at their end of life.

1745 We have been able to, I have seen models out there where we have
1746 been able to get the uptick, the average length of stay, for
1747 example, in hospice which is, I think, nationally, somewhere
1748 between 16 and 18 days. There needs to be a more concerted effort
1749 that should be measured in months, not days, if we are doing the

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1750 good work and want the outcomes we would want for that cohort
1751 of patients.

1752 So I think there is tremendous opportunity and again I used
1753 palliative care as an example, but there are others that you also
1754 raised.

1755 Ms. Mitchell. And you are exactly right. That is where
1756 the opportunity is to really improve health and reduce costs.

1757 We have examples by members around the country. There are
1758 partnerships with the criminal justice system and hospitals to
1759 actually identify much more effective interventions than, you
1760 know, another ER visit.

1761 And by doing that coordination, finding out what people's
1762 real needs are, typically -- housing, transportation, the real
1763 upstream social determinants -- that is where you are going to
1764 really impact health. And connecting those services, the
1765 providers and that information, I think, is a very big
1766 opportunity.

1767 Mr. Kennedy. Thank you. I appreciate it.

1768 Mr. Guthrie. [Presiding.] Thank you. The gentleman
1769 yields back and I will now recognize myself for 5 minutes for
1770 questions.

1771 Dr. Baliet, in your testimony you mentioned how Medicare
1772 is driving market change through the development of APMs. What
1773 are these trends and what are you seeing the impact is on other
1774 players, or payers? I am sorry.

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1775 Dr. Baliet. Well, I can speak for my organization that I
1776 currently work with the Blue Shield. We are moving the commercial
1777 side of the business to value-based pay-for-value. It is one
1778 of our top priorities in the organization and MACRA actually
1779 allows, in 2019 allows the commercial payers to partner with
1780 Medicare and put these models in the field.

1781 So again the economics going from fee-for-service to value,
1782 paying for outcomes it not only is the right thing to do
1783 clinically, but it is also the right thing economically. And
1784 as one of the largest payers in the state of California contracted
1785 with over 50,000 physicians and over 400 hospitals, we are very
1786 activated to get these practices of the future, if you will, out
1787 in the field and we want to do it with the stakeholder community
1788 not to them.

1789 And that is one of the things that that is a tenet of the
1790 PTAC which is why we are so transparent. We want to make sure
1791 that we are right there, lock arms with our stakeholders, and
1792 I hope you hear that from the folks who are going to come behind
1793 us. But it is driving market change.

1794 Mr. Guthrie. Do you believe our patients are being affected
1795 in a positive way with this?

1796 Dr. Baliet. I do. Again, yes. I do.

1797 Mr. Guthrie. Thanks. I have another question. So it
1798 appears that many are already responding to practice
1799 transformation efforts in commercial markets. Can you speak to

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1800 the ideal way Medicare can both learn from these private sector
1801 efforts and harmonize with them to smooth practice modernization?

1802 Ms. Mitchell. So I guess I would just say I don't think
1803 providers think about their patients based on who pays their care,
1804 so to the extent that private and public payers can align that
1805 will enable providers to actually give optimal care across their
1806 patient population. To the extent that there are innovations
1807 in the commercial sector, I would hope that they would share those.

1808 Often it is very hard to get information on the outcomes
1809 of those changes. I think they could inform Medicare, and I think
1810 Medicare coming to the table and joining multi-payer efforts is
1811 really an optimal way to accelerate change.

1812 Mr. Guthrie. Okay, thank you. And can you comment to the
1813 interests of PTAC in the diversity of models, but also those who
1814 have reached out to you? Do they include large and small rural
1815 and urban as well as primary and specialty interests?

1816 Dr. Baliet. Yes.

1817 Mr. Guthrie. Specialty interests not special interests.

1818 Dr. Baliet. Yes. And so I think you will hear we have a
1819 small rheumatology practice that has submitted a model before
1820 us that we have not evaluated it, it is under evaluation. So
1821 we have a broad array of medical stakeholders again from the range
1822 of small and rural practice to sophisticated systems and specialty
1823 societies like American College of Surgeons, for example.

1824 Mr. Guthrie. Okay, thank you.

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1825 I will yield back and recognize Dr. Ruiz for 5 minutes for
1826 questions.

1827 Mr. Ruiz. Thank you very much, Mr. Chairman. And thank
1828 you for allowing me to waive on to this subcommittee.

1829 When we passed MACRA in 2015, one of the goals was to increase
1830 quality of care and stabilize payments, moving towards payment
1831 models that reward high quality care. One of the options under
1832 MACRA is for providers to participate in an Advanced Alternative
1833 Payment Model under which the physicians accept some of the
1834 financial risk. However, in just over a year since its creation,
1835 the Physician-Focused Payment Model Technical Advisory Panel
1836 which reviews the proposed APMs has received only 19 proposals
1837 that we have discussed earlier for consideration and deliberated
1838 on just five of those. So I am concerned we are not seeing enough
1839 to really make a smart decision on what is going to be the best
1840 model.

1841 And speaking to different physician specialty
1842 organizations, I have learned that one of the greatest barriers
1843 to developing APMs are laws that prohibit many of these physician
1844 practices from coordinating, collaborating with other
1845 specialties while they are trying to develop an APM, much like
1846 what Dr. Bucshon mentioned, so this means that the groups are
1847 not able to test out their model to see if it will work in practice.

1848 And while these laws are important and serve an important
1849 purpose, in this instance they are restricting the development

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1850 of these payment models, stunting movement towards fully
1851 achieving the goals of MACRA.

1852 What are some of these barriers in general that have
1853 inhibited different practices and organizations from developing
1854 APMs? If you can name me the top two barriers and then I want
1855 you to name the -- if you were to recommend us, how would we resolve
1856 those top two barriers?

1857 I will start with Mr. Baliet and then I will go to Ms.
1858 Mitchell.

1859 Dr. Baliet. I guess what I would say, I would turn to the
1860 second row of testimony behind us, the folks who are actually
1861 out there trying to create these models for our consideration,
1862 to answer your question relative to those two barriers.

1863 Mr. Ruiz. Okay.

1864 Ms. Mitchell, do you have an answer or an idea? Because I
1865 will ask them and I have been speaking with them.

1866 Dr. Baliet. Yes.

1867 Mr. Ruiz. But, you know, I wanted to get your perspective
1868 in being involved as well.

1869 Ms. Mitchell. Absolutely. In my testimony I shared that
1870 the barriers that we have heard most frequently in our first year
1871 are access to data and technical assistance to design the models
1872 and opportunity for small scale testing. So I think those are
1873 three issues and we have actually asked for congressional
1874 consideration on each of those.

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1875 So I do think that there are barriers, but I do also think
1876 that the panel, the next panel will be able to share how they
1877 have overcome them.

1878 Mr. Ruiz. So the secretary set -- so MACRA required the
1879 secretary to establish a set of Physician-Focused Payment Model
1880 criteria for evaluating proposals. MACRA also required PTAC to
1881 then review the proposals submitted based on these criteria when
1882 making recommendations to the secretary. These ten criterion
1883 including the extent to which proposals provide value over volume,
1884 increase care coordination, improve quality, et cetera, can you
1885 describe the ten criteria established by the secretary,
1886 particularly the criteria designed by the PTAC as, quote, high
1887 priority criteria?

1888 Dr. Baliet. Yes, we reviewed that earlier but we can go
1889 back again.

1890 Mr. Ruiz. Give me the top two, please.

1891 Dr. Baliet. There is three.

1892 Mr. Ruiz. Give me the top two.

1893 Dr. Baliet. Scope, cost, and quality.

1894 Mr. Ruiz. Scope, cost, and quality. And in the proposals
1895 that you have reviewed in scope, cost, and quality, what are the
1896 easiest criteria for most proposals to attain?

1897 Ms. Mitchell. Well, I think all of the proposals that we
1898 have seen have recognized that we are looking for models that
1899 improve quality without increasing cost and they have all brought

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1900 forward models that will --

1901 Mr. Ruiz. So everybody has been able to meet all ten
1902 criteria easily?

1903 Dr. Baliet. No.

1904 Ms. Mitchell. No.

1905 Mr. Ruiz. All right, so which are the difficult criteria
1906 for the organizations to meet?

1907 Ms. Mitchell. Well, I think one of the challenges is
1908 sometimes that it is not a payment methodology that is actually
1909 different enough to require an Alternative Payment Model. As
1910 an example they may just need a tweak in codes or something, a
1911 much more minor intervention, so it might not qualify as an
1912 Alternative Payment Model. That is one example.

1913 Dr. Baliet. I would say another example that we have found
1914 as a committee is the care coordination, the ability for
1915 physicians and clinicians to work with each other across
1916 communities, across disciplines, sharing data that we talked
1917 about. Those are all contributors to make --

1918 Mr. Ruiz. Is it more of a technical difficulty with the
1919 electronic medical records issues or is it a cultural, a
1920 difficulty within different institutions?

1921 Ms. Mitchell. I don't believe it is a technical barrier.
1922 I think it is more often a business or a cultural barrier. I
1923 think that it is certainly possible to share data across platforms
1924 and --

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1925 Mr. Ruiz. What would you recommend we do to improve
1926 collaboration across the different institutions and specialties
1927 so that we can get better models?

1928 Ms. Mitchell. I think that we are seeing that. I think
1929 that the proposals that are coming forward are actually laying
1930 out ways to collaborate more effectively. I think that there
1931 can be incentives for data sharing. You can have data standards
1932 so that it is possible to share data across platforms, and you
1933 could actually ask the vendors to ensure that there is no data
1934 blocking so that data can effectively be shared.

1935 Mr. Ruiz. Okay. If the barrier is a business model then
1936 I think we have to look at what are the business incentives for
1937 them to work together during these APMs, because they also have
1938 business needs in the short term as well.

1939 Ms. Mitchell. Absolutely. And I think that by changing
1940 some of the incentives that we are actually helping them to find
1941 viable business models for the right care.

1942 Mr. Burgess. The gentleman's time has expired. The chair
1943 recognizes the gentleman from Oklahoma, Mr. Mullin, 5 minutes
1944 for questions, please.

1945 Mr. Mullin. Thank you, Mr. Chairman. Thank you for both
1946 of you all being here. As you guys have, you know, been sharing
1947 the same questions, my question line will be the same too. And
1948 I really appreciate you all's patience. As you can tell, the
1949 committee is really looking into this. This isn't something that

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1950 we are looking to stand in the way, we are looking to help to
1951 improve and so we appreciate you all being here.

1952 I represent a very rural district, very, very rural district,
1953 and our constituents obviously receive care, many of them, from
1954 critical access hospitals. Do you think it is time that we
1955 explore, target value-based payment models for critical access
1956 hospitals that recognize the unique needs of rural areas?

1957 Dr. Baliet. I think, yes, I would agree with that.

1958 Mr. Mullin. Ma'am?

1959 Ms. Mitchell. Yes, I think so. I think there can be some
1960 very innovative practices in rural areas and in many cases some
1961 of these models may actually allow small rural practices to
1962 succeed by creating more flexibility and really evaluate --

1963 Mr. Mullin. Which models specifically would you think?

1964 Ms. Mitchell. In terms of the models that we have received?

1965 Mr. Mullin. Well, and if you are talking about ways to look
1966 at the value-based payment structure how would that look like?

1967 What would we be needed to push from this point of view to make
1968 it?

1969 Dr. Baliet. Well, my experience with critical access
1970 hospitals in small rural communities, my former practice was in
1971 Wisconsin, getting specialty care to these small hospitals,
1972 allowing patients to get the care they need at home or in their
1973 local community rather than have to travel great distances. So
1974 using technology, telehealth, telepsych, for example,

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1975 psychiatry, behavioral health at the bedside, neurology, it is
1976 often difficult to get those services, the actual practitioner,
1977 on the campus of these smaller hospitals.

1978 Mr. Mullin. Right.

1979 Dr. Baliet. But if you can leverage technology like
1980 teleneurology where they can actually be at the bedside with
1981 cameras and do the analysis that they need for patients who are
1982 having a stroke whether they are going to administer treatment
1983 there or transfer the patient, those are the kinds of things that
1984 these models will support, will stand up and recognize and pay
1985 for.

1986 Mr. Mullin. Have you looked at what Alaska is doing within
1987 the IHS? You know, they are extremely, obviously, rural and IHS
1988 has their own issues, their own problems, which, you know, we
1989 are working on that through a task force. Being Cherokee myself
1990 I understand, you know, very well. But Alaska has seemed to be
1991 ahead of telemedicine, where I mean they just don't have that
1992 access to the care, that it is not reasonable for them to be able
1993 to get into and a lot of dynamics play into, factors play into
1994 this when you start talking about having to fly people in and
1995 out.

1996 And so they don't have a choice. They have been forced to
1997 do it but they have been successful at it. Are you familiar with
1998 it? Have you looked at it at all?

1999 Ms. Mitchell. Not in any detail.

2000 Dr. Baliet. No. No.

2001 Mr. Mullin. Maybe we -- I suggest you maybe taking a look
2002 at that. Another question, what is PTAC doing to encourage
2003 applications in rural and underserved areas?

2004 Dr. Baliet. So we are again reliant on the proposals that
2005 are submitted, but I will say in the first year before the
2006 secretary's criteria were finalized we had several public
2007 meetings with stakeholders across the country and we were very
2008 clear and we continue to be very clear that we are encouraging
2009 small and rural practices to submit proposals, that we are
2010 receptive to receiving proposals.

2011 We see that as a significant area of need and we are trying
2012 to foster everything that we can do relative to our process to
2013 make sure that we are open and willing and we make it as seamless
2014 as possible for these smaller practices to compete and build these
2015 models for our evaluation.

2016 Mr. Mullin. So what are some of the barriers? And once
2017 again we are looking to work with you.

2018 Dr. Baliet. Right.

2019 Mr. Mullin. So what are some barriers that is standing in
2020 your way from this side? I mean because I am assuming if there
2021 were barriers that you could already take care of you would have
2022 already done that so there must be something that we are keeping
2023 that from happening.

2024 Ms. Mitchell. Well, again one of the barriers that again

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2025 keeps coming up is the need for technical assistance particularly
2026 among small and rural practices who might not have the resources.

2027 I think we do need to find a way to offer that. I think some
2028 of the measurement systems in some of these models could actually
2029 be beneficial for small and rural practices or critical access
2030 hospitals which often have higher patient experience scores.

2031 They are actually, they might be recognized for the things
2032 that they are already doing well. So I think looking at measures
2033 and technical assistance and again the data needs for these
2034 practices. They can't necessarily build analytic teams nor
2035 should they need to. So how can we make it easier, reduce provider
2036 burden to actually just have the information they need to give
2037 the care that they are giving.

2038 Mr. Mullin. And just to make a point on when you said a
2039 patient's experience which we put, you know, high value on that
2040 which I agree is about customer service, but it is also about
2041 care too. A lot of times the reason why you see that in my opinion
2042 is these rural providers they are personally connected to the
2043 individual.

2044 Ms. Mitchell. Absolutely.

2045 Mr. Mullin. When my father had a major heart attack and
2046 actually coded he was right at the hospital. And the guy that
2047 was working there who is a good friend of ours knew my dad well
2048 and when he couldn't speak, he couldn't say anything, knowing
2049 the personality that my dad typically had, immediately recognized

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2050 it and it saved his life. But I think that we take it more
2051 personal, but we are getting farther and farther behind.

2052 And we as a committee really want to help with that and as
2053 personally as a member I want to work with you. If you have ideas,
2054 if there is something that we can do, if you recognize areas that
2055 we can push on this committee, please use our office. Use me
2056 as a resource because I am going to be using you as a resource.
2057 Thank you. And I yield back.

2058 Mr. Burgess. The chair thanks the gentleman. The
2059 gentleman yields back. The chair recognizes the gentleman from
2060 North Carolina, Mr. Butterfield, 5 minutes for questions, please.

2061 Mr. Butterfield. Thank you very much, Mr. Chairman. Thank
2062 you for convening this hearing today.

2063 Dr. Baliet, let me just direct one or two questions to you
2064 and then we will see how much time we have left after that.

2065 Dr. Baliet. All right.

2066 Mr. Butterfield. But first of all, thank you so very much
2067 for your testimony. Like the gentleman from Oklahoma, I
2068 represent a small rural community in eastern North Carolina and
2069 so I am very interested in your comments to him and to others
2070 about the challenges facing small rural providers in taking
2071 advantage of the APMs. And so, I guess, question one would be
2072 what proportion, what proportion of the 32 letters of intent and
2073 the 20 full proposals are from small and rural practices?

2074 Dr. Baliet. I don't have the number available. It is more

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2075 than one.

2076 Mr. Butterfield. You just don't have it with you?

2077 Dr. Baliet. I don't have it with me.

2078 Mr. Butterfield. But you do collect the data?

2079 Dr. Baliet. Yes, we do. Absolutely.

2080 Mr. Butterfield. All right. Number two, has PTAC observed
2081 differences in applications from large practices and small and
2082 rural practices? Do you discern any differences between the
2083 applications?

2084 Dr. Baliet. Well, the applications are highly variable from
2085 application to application. And I think --

2086 Mr. Butterfield. In terms of quality?

2087 Dr. Baliet. Right.

2088 Mr. Butterfield. Quality?

2089 Dr. Baliet. In terms of sophistication and how they are
2090 built. So there is clinical sophistication and then there is
2091 the policy, payment policy sophistication, and both components
2092 need to be present for our recommendation to carry weight and
2093 to garner our support. The area of technical assistance, I don't
2094 want to -- I think I would be -- I don't want to say that the
2095 smaller practices are the ones that are needing more technical
2096 assistance compared to the larger, more sophisticated practices.
2097 I am not saying that.

2098 But we have found in both arenas, in both practice cohorts
2099 that there have been challenges with their model. More so on

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2100 the payment side and the data side, not so much on the clinical
2101 side.

2102 Mr. Butterfield. But you do acknowledge that there is room
2103 for improvement in many of the applications?

2104 Dr. Baliet. Absolutely, yes.

2105 Mr. Butterfield. From the large practices to the small
2106 practices?

2107 Dr. Baliet. That is correct.

2108 Mr. Butterfield. But wouldn't you acknowledge at least that
2109 the weight of those, the majority of those are more toward the
2110 rural practices because of the lack of expertise? I mean we hear
2111 that every day up here where disadvantaged groups just don't have
2112 the expertise to present the quality of proposals that you would
2113 want.

2114 Do you communicate directly with the small and rural
2115 practices about the benefits of technical assistance? Do you
2116 let them know that it is there for the asking?

2117 Ms. Mitchell. Actually one of our key challenges is that
2118 we are not at this point allowed to offer technical assistance.

2119 We have made available the resources that we do have, so to the
2120 extent that the committee can organize data for applicants we
2121 are doing that. But so far we are limited from what --

2122 Mr. Butterfield. You can't proactively go out and advertise
2123 that it is available?

2124 Ms. Mitchell. Currently not.

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2125 Mr. Butterfield. I didn't know that.

2126 Dr. Baliet. We are charged to evaluate the models as they
2127 stand. We cannot provide guidance. We cannot make
2128 recommendations on how the models should be reconstructed. That
2129 is not in the purview of the PTAC and we are careful not to go
2130 into the area at this point.

2131 Mr. Butterfield. All right. Let me try it this way then.
2132 Have you worked with Health and Human Services to share your
2133 experiences with applications and make recommendations about how
2134 to deploy resources and technical assistance, at least has HHS
2135 been made aware of this?

2136 Ms. Mitchell. Yes. And the committee sent a letter to
2137 Secretary Price naming technical assistance as a key need for
2138 applicants. So we certainly weighed in on that need.

2139 Mr. Butterfield. Right. I am about to run out of time,
2140 let me move to a different subject.

2141 Dr. Baliet, I am acutely aware of many of the health
2142 disparities that affect African American citizens today.
2143 Several of the approved APMs deal with chronic disease management
2144 like ESRD that disproportionately affects minorities. Can you
2145 discuss with me some of the APMs that are being considered that
2146 would disproportionately affect African American and other
2147 minorities?

2148 Dr. Baliet. We are currently evaluating a model for
2149 hepatitis C, which I would think, I believe, I don't have the

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2150 numbers specifically in front of me, the demographics, but I
2151 believe that that is another health challenge that just like
2152 end-stage renal disease with the African American community.
2153 So those are two that come to mind.

2154 Mr. Butterfield. We are out of time.

2155 Mr. Burgess. The gentleman's time has expired. The chair
2156 would inform the gentleman that I am getting a copy of the letter
2157 that the Physician Technical Advisory Committee sent to the
2158 secretary in August and I will make that available to you so that
2159 you will know the communication that occurred from this group
2160 back to the agency.

2161 The chair now recognizes the gentleman from Florida, Mr.
2162 Bilirakis, 5 minutes for questions, please.

2163 Mr. Bilirakis. Thank you, Mr. Chairman, I appreciate it
2164 so very much and I thank the panel as well.

2165 I have a few questions for both of you. Can both of you
2166 discuss your experiences in transitioning to value-based care
2167 outside of your work on the Physician-Focused Technical Advisory
2168 Committee and how that has influenced your view on what Advanced
2169 Alternative Payments Models can deliver? Now I know that some
2170 of these things have been covered, but if you could respond I
2171 would appreciate it.

2172 Ms. Mitchell. Sure. Well, I will speak to my experience
2173 which is quite different from Jeff's, but I actually used to work
2174 in a very large health system so I had some experience there as

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2175 they were trying to transition their practices. But more
2176 recently I have worked in multi-stakeholder groups in various
2177 communities from Hawaii to Maine where they are bringing together
2178 employers, health plans, providers, patients, state governments,
2179 others, to try to come up with payment changes that actually meet
2180 all the stakeholders' needs.

2181 So is it getting value for the money, is it improving patient
2182 outcomes, and are clinicians actually happier providing this care
2183 and is it better suited, are the barriers being removed, it is
2184 actually that multi-stakeholder alignment that enables the
2185 transition. So that is, and we have tried various models, ACOs,
2186 bundles, Patient-Centered Medical Homes, and implemented those
2187 in different communities.

2188 Mr. Bilirakis. Thank you.

2189 Dr. Baliet. In my experience supporting large physician
2190 practices, multispecialty group practices, there is a tremendous
2191 amount of inertia to work with the physicians and the clinicians
2192 to get them to change their practice styles and move away from
2193 fee-for-service, volume-driven practices to focus more on
2194 outcomes. The models I have deployed in my former leadership
2195 roles relative to supporting physicians and clinicians, paying
2196 them for quality outcomes, paying them for collaboration with
2197 their colleagues, paying for their utilization of electronic
2198 health record. There has been and I think there continues to
2199 be some challenges with galvanizing the level of interest.

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2200 There is challenges with the data that typically we hear
2201 from the physicians that as they move away from volume, you know,
2202 does the data that you are sharing with me that you are now going
2203 to pay me for accurately reflect the work that I am doing. So
2204 there is, I think it is washing out, but there was obviously on
2205 the front end of moving from volume to value a healthy dose of
2206 skepticism from the physicians. Well, you are going to pay me
2207 differently, but am I actually going to get paid for the work
2208 I am doing.

2209 So it is very challenging, but I think right now what I am
2210 seeing is that the mindset of the physician and the clinician
2211 is they know they need to do it. They know they need to move
2212 away from the fee-for-service environment and pure
2213 fee-for-service, and the question is how do we do it and at what
2214 pace do we do it and what tools are you going to provide me so
2215 that you are not overburdening my practice.

2216 Elizabeth talked about the \$40,000 per physician just to
2217 monitor and track quality, but I would also argue there is another
2218 750 hours I believe that was in that same study that each physician
2219 has to devote to monitoring and managing and measuring and
2220 reporting quality. I am here to say that as a health plan we
2221 had 188 quality metrics that we were holding our physician
2222 community accountable for. I don't want to get into the weeds,
2223 but I am sure you think that that is not optimal.

2224 Yesterday, the board of Blue Shield approved moving to an

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2225 integrated healthcare association set of metrics, 34, and we are
2226 going to lead the way in the state and try and get a standardized
2227 set of metrics, 34 metrics -- it is not boiling the ocean -- to
2228 actually have and change outcomes and drive this value and try
2229 and take the burden away from the practitioners.

2230 Ms. Mitchell. And could I just add, I think that that is
2231 absolutely essential to not only reducing burden and cost, but
2232 allowing physicians to accelerate improvement. And the other
2233 element of that report is that there was only five percent overlap
2234 in commercial plans for using the same measures. If they could
2235 do what Blue Shield of California did and agree to use a common
2236 set, that makes life easier for physicians and it can lead to
2237 better care at lower cost. I think it is just an exemplary move
2238 and one that could easily be replicated around the country if
2239 folks were willing to do that.

2240 Mr. Bilirakis. Very good. We will take a hard look at that
2241 and I will submit my questions for the record because I don't
2242 have time. Thank you, Mr. Chairman, appreciate it.

2243 Mr. Burgess. The chair thanks the gentleman. The
2244 gentleman yields back. The chair recognizes Mr. Green of Texas
2245 for any concluding thoughts that he might have.

2246 Mr. Green. Mr. Chairman, my concluding thoughts, I want
2247 to thank you for the work you are doing and I think we just see
2248 we have a long way to go and we will do what we can to get you
2249 some resources so we can move it. Again my biggest fear is we

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2250 are going to end up 17 years from now doing what we did with the
2251 SGR and medical practice is more important than that. So we will
2252 hopefully get some stability there. And thank you for your work
2253 and keep in touch with us and let us know what we may be able
2254 to do.

2255 Dr. Baliet. Thank you for your support. Thank you.

2256 Ms. Mitchell. Thank you.

2257 Mr. Burgess. And I will just recognize myself briefly.

2258 Dr. Baliet, I do want to, I think it is important to note
2259 that you all were chartered January of 2016. It took some time
2260 to organize and staff up, so it has really just been a little
2261 over a year that you have been at work on this and as someone
2262 else pointed out you do have day jobs as well.

2263 So it is, I mean I picked up perhaps on some criticism that
2264 you weren't active enough or doing enough. I am actually pleased
2265 with the work product that is coming through the PTAC right now
2266 and I believe that we -- and then I think I heard your testimony
2267 that there is more, it appears there is more activity in
2268 submissions and I think that is good and I think that is important.

2269 I think we all recognize that there is a tremendous amount of
2270 work ahead of us on this.

2271 One of the things that I do feel obligated to mention, when
2272 this concept for the Physician's Technical Advisory Committee
2273 came up, when the legislation to repeal the Sustainable Growth
2274 Rate formula was being contemplated, some of us are less

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2275 enthusiastic about all aspects of the Affordable Care Act and
2276 there are portions of the Affordable Care Act that to me are
2277 disagreeable because of the coercive nature of the Affordable
2278 Care Act. So the individual mandate would be one of those things
2279 and I am well on the record about that in this committee.

2280 But the Center for Medicare and Medicare Innovation, CMMI,
2281 which had the ability late on a Thursday or Friday afternoon to
2282 simply roll out a demonstration product that was going to be pushed
2283 out to the entire country with no cost-benefit analysis, with
2284 no randomized clinical trial, I mean this was a problem that I
2285 saw that we were careening towards. And the Physician's
2286 Technical Advisory Committee in part was created to help us offset
2287 what I saw was an impending disaster with CMMI.

2288 Now I think it is very helpful that Ms. Mitchell has pointed
2289 out the small scale testing. It might be reasonable to find out
2290 if something works before we require every practice in the country
2291 to behave that way. CMMI was set up differently. Your model
2292 is, I think, the correct one because, yes, I was integral in
2293 setting it up, but still I think your model is the correct one.

2294 And we acknowledge there are elements of the unknown. This
2295 is new territory. There are going to be things that we encounter
2296 that we did not expect. And unlike the Affordable Care Act that
2297 it was perfect when it was passed and has required no adjustments,
2298 this I recognize may require adjustments going forward and this
2299 committee is going to be nimble about accepting those and

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2300 providing you with the legislative backdrop that you need to do
2301 your jobs and we thank you for doing your jobs.

2302 Thank you for being here today. It has been a very
2303 informative panel and you are now excused and we will transition
2304 to our second panel.

2305 Again we will thank our second panel of witnesses in advance
2306 for being here today and taking the time to testify before the
2307 subcommittee. Each will have an opportunity to give an opening
2308 statement followed by questions from members. And let me give
2309 you a moment to get seated and we will proceed with the
2310 introductions.

2311 Mr. Green. Mr. Chairman, before our witnesses leave, I
2312 would offer again if you want to sit down and work on how we can
2313 agree to, 7 years later, on the Affordable Care Act we would be
2314 glad to do that.

2315 Mr. Burgess. I have always been available to you.

2316 Very good. Again we are going to have each of you after
2317 your introductions an opportunity to give an opening statements
2318 followed by questions from members.

2319 So today we are going to hear from Dr. Louis Friedman, the
2320 American College of Physicians; Dr. Daniel Varga, chief clinical
2321 officer, Texas Health Resources; Dr. Bill Wulf, CEO of Central
2322 Ohio Primary Care Physicians; Colin Edgerton, American College
2323 of Rheumatology; Dr. Brian Kavanagh, chair for the American
2324 Society of Radiation Oncology; and, Dr. Frank Opelka, medical

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2325 director of Quality Health Policy for the American College of
2326 Surgeons. We appreciate each of you being here today.

2327 And Dr. Friedman, you are now recognized for 5 minutes for
2328 an opening statement, please.

2329 STATEMENTS OF LOUIS FRIEDMAN, D.O., AMERICAN COLLEGE OF
2330 PHYSICIANS; DANIEL VARGA, M.D., CHIEF CLINICAL OFFICER, TEXAS
2331 HEALTH RESOURCES, PREMIER, INC.; BILL WULF, M.D., CEO, CENTRAL
2332 OHIO PRIMARY CARE PHYSICIANS, CAPG; COLIN EDGERTON, M.D.,
2333 AMERICAN COLLEGE OF RHEUMATOLOGY; BRIAN KAVANAGH, M.D., CHAIR,
2334 AMERICAN SOCIETY FOR RADIATION ONCOLOGY; AND, FRANK OPELKA, M.D.,
2335 MEDICAL DIRECTOR, QUALITY AND HEALTH POLICY, AMERICAN COLLEGE
2336 OF SURGEONS

2337

2338 STATEMENT OF LOUIS FRIEDMAN

2339 Dr. Friedman. My name is Louis Friedman. I am pleased to
2340 share with this committee my perspective and that of my national
2341 organization, the American College of Physicians, on Alternative
2342 Payment Models under MACRA, specifically a Comprehensive Primary
2343 Care Plus program. On behalf of the college, I wish to express
2344 our appreciation to Chairman Burgess and Ranking Member Green
2345 for convening this hearing, for allowing us on the front lines
2346 of patient care to share our experiences in the transition to
2347 value-based care.

2348 ACP is the nation's largest medical specialty organization,
2349 representing 152,000 internal medicine physicians who specialize
2350 in primary care and comprehensive care of adolescents and adults,
2351 internal medicine subspecialists, and medical students who are
2352 considering a career in internal medicine. I am board certified
2353 in internal medicine and am a fellow of the American College of

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2354 Physicians. Since 2001, I have been in private practice at
2355 Woodbridge Medical Associates in New Jersey which has been
2356 NCQA-certified as a Patient-Centered Medical Home Level 3 since
2357 2008.

2358 Our practice is small with just four physicians and one
2359 physician assistant. In the 3 years since our practice started
2360 participating in the CPCI program and now 1 year into the CPC+
2361 program Track 2, we have gained significant knowledge with the
2362 benefits and challenges of the program. I would like to share
2363 my experiences with all of you today. Under CPC+ we have expanded
2364 our ability to analyze and deliver care and our patients have
2365 benefited in many ways.

2366 With the added financial support that the CPC+ program
2367 provides, we have been able to offer self-management programs
2368 such as nutrition classes and dietician visits. These are
2369 available free of charge to patients and have been well received
2370 by many who need them. For example, I have had one patient who
2371 was six-feet three inches tall, weighed 442 pounds, he had a high
2372 blood pressure and terrible venous insufficiency of the legs which
2373 causes massive chronic swelling. He enrolled in our 8-week class
2374 and by the end had lost 31 pounds. He dropped another ten pounds
2375 in the next 2 months and his swelling has improved.

2376 Now this is an extreme example but shows that we can induce
2377 positive lifestyle changes which in turn can help prevent disease.

2378 Feedback data from CMS is another tool that we did not have access

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2379 to previously, but now do as a result of our participation in
2380 CPC+. Often, patients simply are not aware that many medical
2381 issues such as upper respiratory infections, rashes, minor cuts
2382 and bruises, can be easily treated in less expensive urgent care
2383 settings or office setting often for a shorter wait time for the
2384 patient.

2385 Now we can review the number of patients, our patients per
2386 quarter who are admitted to the hospital, seen in the emergency
2387 room, or seen in urgent care centers. Once identified, we hope
2388 to better educate these patients as to when and when not to seek
2389 emergency room care. Prior to CPC+ we didn't have this ability
2390 and thus had no idea how many unnecessary emergency room visits
2391 there were.

2392 Pre-visit planning by ancillary staff and effective
2393 monitoring within the EHR have helped us to improve our rates
2394 of vaccination, screening procedures for mammograms, and diabetic
2395 eye exams. Screening tools for early detection of dementia have
2396 helped us and at-risk families better prepare to care for their
2397 loved ones, and the CPC+ reimbursement for managing these patients
2398 with this diagnosis has been helpful for targeting this effort.

2399 On a practice management level, regulations issued by CMS
2400 requiring EHR vendors to obtain health information technology
2401 certification made it possible to track patient parameters more
2402 effectively. Prior to enacting these regulations, EHR vendors
2403 had no incentive to create effective dashboards with which we

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2404 can track patient measures such as blood pressure, blood sugar
2405 measurements, et cetera. Without this ability there would be
2406 no way that a practice could hope to report the necessary measures
2407 to the program.

2408 If this committee and federal agencies look to improve upon
2409 this program in the future I would like to offer some suggestions.

2410 First, there is a need to simplify the reporting requirements
2411 under CPC+. As more private payers enter the APM market, one
2412 option would be to streamline specific metrics across the proposed
2413 CMS and private payer models. This would be in line with ACP's
2414 Patients Before Paperwork initiative and the ideas that the
2415 college has laid out for how to address excessive administrative
2416 tasks as well as with the Administration's new Patients over
2417 Paperwork and Meaningful Measures initiatives.

2418 Another suggestion would be efforts should be made to
2419 encourage interoperability among EHR software vendors which would
2420 lead to better electronic communication between medical offices
2421 and hospitals. And I would be remiss if I did not acknowledge
2422 that there is a financial incentive as well to participation.

2423 This is needed for the practice to maintain the appropriate staff
2424 and computer systems. However, I believe we must continue to
2425 move forward with value-based coordinated care such as been found
2426 in programs like CPC+, the Medical Home, and other APMs away from
2427 fee-for-service system.

2428 Given the time and effort our practice has invested over

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2429 the past few years to this end as well as the significant and
2430 incremental improvements we have experienced, we plan to continue
2431 with this model and not return to a purely fee-for-service
2432 structure.

2433 In closing, I would like to note that since 2016, practice
2434 participation among ACP members and advanced payment delivery
2435 models is increasing and many more have noted that they are making
2436 changes to prepare for successful participation in the QPP
2437 overall. This is the case for both the ACP primary care and
2438 subspecialist members. Therefore we in the physician community
2439 appreciate the opportunity to offer our input on how these models
2440 are impacting our practices and both in patient care, both now
2441 and throughout transition. We very much want to be part of this
2442 process and provide feedback whenever needed.

2443 [The prepared statement of Dr. Friedman follows:]

2444

2445 *****INSERT 9*****

2446 Mr. Burgess. The chair thanks the gentleman.

2447 Dr. Varga, you are recognized for 5 minutes, please, for

2448 an opening statement.

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2449 STATEMENT OF DANIEL VARGA

2450

2451 Dr. Varga. Thank you, Mr. Chairman. Thank you to the
2452 members of the committee. My name is Dan Varga. I am the chief
2453 clinical officer and senior executive vice president for Texas
2454 Health Resources and the senior executive officer of the
2455 Southwestern Health Resources ACO, also speaking as a participant
2456 in Premier's Population Health Collaborative.

2457 I would like to make three points to the committee. First,
2458 our decision to move to a two-sided risk, Next Generation ACO
2459 was a direct result of the incentives included in MACRA and the
2460 fact that these Alternative Payment Models, in our opinion, are
2461 working. We believe in a value-based healthcare system where
2462 incentives for all providers can be aligned and where healthcare
2463 providers are able to collaborate using an integrated
2464 infrastructure and transparent data on quality and utilization
2465 to deliver better outcomes for our patients.

2466 This is even more critical in North Texas. Because of North
2467 Texas's strong economic and population growth, more than 40
2468 percent of practicing physicians do not participate in the
2469 Medicare fee-for-service program or severely limit their
2470 availability to fee-for-service beneficiaries. Thus, by
2471 participating in the Next Gen ACO, Southwestern Health Resources
2472 ACO has been able to keep almost 3,000 physicians in the
2473 fee-for-service model. And this includes faculty, employed,

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2474 independent PCPs, specialists, urban and rural physicians.

2475 Moreover, because of our participation in a Next Gen ACO
2476 we have waivers that allow us to partner with doctors to reduce
2477 the CMS reporting burden for our clinicians by reporting those
2478 measures for them as a group, earn bonuses by participating in
2479 the ACO which creates important incentives to physicians to move
2480 to this new care model, have access to comprehensive data on
2481 utilization for our 67,000 beneficiaries, allowing us to better
2482 direct our care management activity to areas where it can create
2483 the most value.

2484 I can't point out enough that this data transparency for
2485 integrated providers is priceless and also allows us to clinically
2486 integrate within a set of safe harbors. In our experience these
2487 models are working. In our experience with our 67,000
2488 beneficiaries we are among the top ten Medicare ACOs in 2015 and
2489 2016, saving 30 million in '15 and 37 million in 2016.

2490 We have been able to garner and retain top talent including
2491 600 primary care physicians -- 40 percent employed, 60 percent
2492 independent -- as well as another 2,300 participating providers;
2493 budget in 2017 and '18 to distribute over \$22 million in incentives
2494 and gain sharing to independent PCPs alone, make investments in
2495 infrastructure to support coordinated patient-centered care with
2496 a budget of 70 million in 2018 to go along with over \$100 million
2497 in investments since the institution of our ACO program; to
2498 tighten our network of providers to create better outcomes for

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2499 our patients based on objective clinical and efficiency metrics;
2500 and to better manage our ED and acute care utilization.

2501 We additionally have the benefit of participating in
2502 Premier's Population Health Collaborative. Since 2012, about
2503 50 percent of the Premier ACOs have achieved shared savings,
2504 better than the approximately 31 percent experienced by the rest,
2505 while also outperforming on quality metrics. In 2016, a hundred
2506 percent of the Collaborative's Pioneer and Next Gen ACOs achieved
2507 savings versus 50 percent otherwise.

2508 And we also have the advantage, again referencing data, of
2509 sharing data not just on our beneficiaries but on hundreds of
2510 thousands of Medicare beneficiaries and the ability to learn from
2511 our peers on how their markets are performing and how tactics
2512 in those markets can be deployed in ours. Share these results
2513 to demonstrate that while there has been concerns that APMs are
2514 not delivering real savings, it is clear that with a balanced
2515 and planned approach and effective execution these models can
2516 work.

2517 The second point is that these value-based care and payment
2518 models are a significant departure from the past, changing 50
2519 years of culture and habit. There is a number of implications
2520 to that. First, the changes are obviously long overdue as we
2521 move from a fragmented fee-for-service system where providers
2522 are incented to do more services to one where competition will
2523 be driven by high value networks that deliver differentiated

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2524 outcomes.

2525 This work to better organize the healthcare market into high
2526 value networks is necessary and desirable and we would urge that
2527 folks make a differentiation between consolidation to create
2528 excessive market power and integration of providers in the market
2529 to create a high value network. Policymakers should also be
2530 careful not to tilt the playing field to the advantage of one
2531 provider group over another and maintain a level playing field.

2532 And finally, while significant progress has been made to
2533 move to a value-based payment and delivery model, this Congress
2534 and Administration should continue to build on these positive
2535 steps as have already been mentioned with needed change as we
2536 believe more organizations will move to and succeed in APMs, and
2537 I encourage you to review the listed areas' reform in my written
2538 testimony and those in Premier's Delivery System Transformation
2539 Roadmap.

2540 Thank you again for the opportunity to testify before this
2541 committee. You have made a vital and lasting impact on our
2542 nation's healthcare system with the design and enactment of MACRA
2543 and I urge you to continue to build on this successful work.

2544 Thank you.

2545 [The prepared statement of Dr. Varga follows:]

2546

2547 *****INSERT 10*****

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2548 Mr. Burgess. The chair thanks you for your testimony. The
2549 chair would make an observation that it has been long a goal of
2550 mine to have a panel with five or six physicians before this
2551 subcommittee. This may be one of the first times this has
2552 happened in my experience. I wasn't really planning on talking
2553 about this aspect. I wanted to get five or six doctors in here
2554 to tell us how much economists should be paid.

2555 Dr. Wulf, you are recognized for 5 minutes.

2556 STATEMENT OF BILL WULF

2557

2558 Dr. Wulf. Thank you, Chairman Burgess, Ranking Member
2559 Green, and members of the Health Subcommittee for inviting me
2560 to testify today. I am pleased to be here to share with you how
2561 the move to Alternative Payment Models is working to transform
2562 the delivery of health care.

2563 I am testifying today on behalf of CAPG. CAPG is the largest
2564 association in the country representing capitated physician
2565 organizations participating in coordinated care. CAPG members
2566 include over 300 medical groups and independent practices in 44
2567 states, Washington, D.C., and Puerto Rico. CAPG members have
2568 proven that APM-type models of payment and care delivery can lead
2569 to lower cost and higher quality.

2570 I also address you today as a physician and the CEO of Central
2571 Ohio Primary Care Physicians. Our group consists of 370
2572 physicians, 200 adult primary care physicians, 60 pediatricians,
2573 75 hospitalists, and 25 specialists. COPC is the largest
2574 physician-owned primary care group in the country.

2575 Let me begin by emphasizing a single point: the value
2576 movement is working. To underscore that point I will share with
2577 you our organization's journey into value-based payments and why
2578 being in an APM matters to primary care. We reformed in 1996
2579 when 33 of us got together from 11 practices. Beginning in 2006
2580 through 2014, we reported for PQRS when it was still PQRI, we

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2581 deployed an EHR and we are now on our second generation EHR.
2582 All of our eligible providers met meaningful use. We too became
2583 Level 3 Patient-Centered Medical Homes.

2584 All of these initiatives, every one of them, made being a
2585 PCP less satisfying in a fee-for-service world. In 2014, we
2586 entered into shared savings contracts with both commercial and
2587 Medicare Advantage payers. We sought contracting structures
2588 that reward PCPs for things that do not happen. If you are a
2589 primary care physician taking care of 1,500 patients and no one
2590 has colon cancer because they have all had their colonoscopies,
2591 you have created value. Value heretofore unrecognized by the
2592 primary care physician, but recognized by the employer or the
2593 payer.

2594 We developed programs to improve care. This meant expanding
2595 our hospitalists program, developing transition of care nursing,
2596 hiring care coordinators, having visiting physicians who see only
2597 two patients in crisis a day, and having an ER intervention program
2598 where our nurses intercept our patients in the emergency room.

2599 In 2016, we earned \$12 million in shared savings for our primary
2600 care physicians that was returned to them. Our Medicare
2601 readmission rate on 4,000 Medicare admissions in 2016 was seven
2602 percent. The national average is over 18 percent.

2603 The ability to reward primary care physicians for high
2604 quality and lower cost is crucial to the preservation of primary
2605 care. In 2017, we desire to be in a Medicare APM. We qualified

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2606 for CPC+ Track 2. CPC+ payment model allowed us with prepayment
2607 to expand our existing care coordination, move towards capitated
2608 payment because of the hybrid model, and receive quality payments.

2609 In 2018, we will move to prepaid contracts with downside risk
2610 on 25,000 Medicare Advantage lives.

2611 Clearly, MACRA's incentives for advanced APM participation
2612 is the latest program driving us into new models of payment.

2613 Past programs have discouraged fee-for-service volume and APMs
2614 are now rewarding value and creating value. We are thrilled to

2615 see that last week CMS announced its intention to create an

2616 advanced APM demonstration in Medicare Advantage. With

2617 one-third of all Medicare lives in Medicare Advantage, it is

2618 crucial that it be rewarded like fee-for-service Medicare. In

2619 the MACRA final rule the agency states that participants in such

2620 demo will qualify as an APM. This is a crucial step forward and

2621 we thank the members of Congress including those present at

2622 today's hearing and we encourage CMS to move forward.

2623 Thank you for the opportunity to testify. I hope it has

2624 been helpful and I am pleased to answer questions.

2625 [The prepared statement of Dr. Wulf follows:]

2626 *****INSERT 11*****

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2627 Mr. Burgess. The chair thanks the gentleman.

2628 The chair recognizes Dr. Edgerton 5 minutes for your opening

2629 statement, please.

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2630 STATEMENT OF COLIN EDGERTON

2631

2632 Dr. Edgerton. Chairman Burgess, Ranking Member Green,
2633 Chairman Walden, Ranking Member Pallone, and distinguished
2634 members of the Health Subcommittee, thank you for the opportunity
2635 to speak before you today.

2636 My name is Dr. Colin Edgerton and I am rheumatologist in
2637 a small private practice at Low Country Rheumatology in
2638 Charleston, South Carolina. I am one of seven rheumatologists
2639 in a single specialty group. Our practice is a typical
2640 rheumatology practice with around 50 percent of our patients being
2641 in Medicare along with a significant number of TRICARE patients
2642 and a smaller group of Medicaid patients. The remaining group
2643 of patients are in the commercial segment.

2644 Because South Carolina like most areas of the country suffers
2645 from a shortage of rheumatologists, our patients may travel long
2646 distances, commonly 1-1/2 to 2 hours, to see us and receive
2647 treatment. As a result, we see a mix of urban, suburban, and
2648 rural populations. In addition to my work as a rheumatologist,
2649 I am also privileged to be involved with the American College
2650 of Rheumatology where I currently chair the committee on
2651 rheumatologic care. The ACR represents approximately 9,500
2652 rheumatologists and rheumatology health professionals.

2653 Community physicians including rheumatologists are keenly
2654 aware of the opportunities created by MACRA for developing models

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2655 to promote value-based care. Before MACRA there really was no
2656 meaningful way for small specialties and small practices to
2657 participate in Alternative Payment Models. As rheumatologists,
2658 we did not have the opportunity to engage in APMs. Our specialty
2659 simply did not fit into the previously existing value-based
2660 products.

2661 Coming from a community practice setting, even just a few
2662 years ago I would not have considered myself someone who could
2663 get involved in an APM. But with the repeal of the SGR formula,
2664 an institution of MACRA, rheumatologists saw for the first time
2665 a structured opportunity to participate in value-based medicine.

2666 There are several reasons that I and also the ACR have been
2667 excited to get involved in creating APMs under MACRA. Most
2668 notably, we immediately saw the benefits of APMs, recognizing
2669 the certain aspects of care provided by rheumatologists as
2670 cognitive specialists are undervalued in the current system.
2671 In many instances, the value of training and expertise provided
2672 by rheumatologists is not recognized in payment outside of
2673 innovative models. Additionally, non-face-to-face care and
2674 chronic disease care coordination with other providers are
2675 critically important but not reimbursed services provided by
2676 rheumatologists every day. And like other specialists that are
2677 developing APMs, rheumatologists know that these valuable
2678 services prevent costly or unnecessary procedures and lower
2679 overall costs.

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2680 My early foray into value-based medicine involved reaching
2681 out to leaders in the AMA initially who had experience with
2682 value-based projects through CMS. This finally led me to the
2683 Physician-Focused Payment Model Technical Advisory Committee,
2684 PTAC, whose members have been generous with their time, listening
2685 to my ideas, and guiding my progress. The ACR simultaneously
2686 has begun developing an APM and I have been fortunate to
2687 participate as a representative of the community of
2688 rheumatologists.

2689 The ACR's APM is approaching its testing phase and my
2690 partners and I are eager to be a pilot site. The ACR's APM
2691 addresses the treatment of rheumatoid arthritis, a lifelong
2692 condition whose care depends on the stage of the disease. The
2693 APM reflects the varied involvement of the rheumatologist during
2694 these distinct stages of care, splitting payment into an initial
2695 stage for diagnosis, including, for example, communication with
2696 primary care physicians followed by ongoing care stratified by
2697 the disease severity and other illnesses that complicate disease
2698 treatment. This model aligns payment with physician work and
2699 reimburses services that have traditionally been undervalued.

2700 Quality measures are built into the APM to ensure treatment
2701 adheres to best practices. Rheumatologists as a specialty are
2702 energized by the opportunity to provide our patients value-based
2703 care through this framework. We look forward to participating
2704 with more physician participation in APMs. Specifically,

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2705 smaller practices are eager to participate in APMs as well and
2706 allowing some of the downside risk to be covered could help those
2707 practices get involved.

2708 Regarding timelines, as soon as MACRA was codified many
2709 specialties began to look at APMs, and I am hearing that a
2710 reduction in the qualification thresholds could allow these eager
2711 physicians to utilize the APM framework.

2712 We appreciate the committee's work to get us to this point
2713 and we look forward to continuing to develop and implement
2714 innovative new payment models that offer the opportunity to
2715 provide better patient care aligning payment with highly valued
2716 services. Thank you again for inviting me and I am happy to
2717 address any questions the committee may have.

2718 [The prepared statement of Dr. Edgerton follows:]

2719

2720 *****INSERT 12*****

2721 Mr. Burgess. The chair thanks the gentleman.

2722 Dr. Kavanagh, you are now recognized for 5 minutes, please,

2723 for an opening statement.

2724 STATEMENT OF BRIAN KAVANAGH

2725

2726 Dr. Kavanagh. Thank you, Chairman Burgess, Ranking Member
2727 Green, and members of the Health Subcommittee. I am a radiation
2728 oncologist at the University of Colorado. I treat cancer
2729 patients there. I serve as the chair of the board of directors
2730 for the American Society for Radiation Oncology, also known as
2731 ASTRO.

2732 ASTRO represents more than 10,000 individuals striving to
2733 give cancer patients the best possible care. ASTRO's membership
2734 includes radiation oncologists, nurses, cancer biologists,
2735 medical physicists, and other healthcare professionals. Close
2736 to 60 percent of all cancer patients will receive radiation
2737 therapy and ASTRO's members treat more than one million cancer
2738 patients each year.

2739 Radiation therapy is a safe and effective treatment for
2740 cancer. It works by damaging a cancer cell's genetic material
2741 thus stopping its growth. When the injured cancer cells die the
2742 body's natural healing processes remove them. Most treatments
2743 are given as outpatient procedures and so patients can maintain
2744 a high quality of life while receiving treatment. Of the million
2745 patients treated annually with radiation therapy, about 60
2746 percent receive care in hospital outpatient departments and the
2747 other 40 percent receive care in freestanding community-based
2748 centers.

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2749 Radiation oncology centers have extremely high fixed costs.
2750 The minimum capital to build one is approximately 5-1/2 million
2751 dollars. Radiation oncology reimbursement rates have had
2752 cumulative payment cuts totaling approximately 20 percent for
2753 freestanding community-based centers in recent years. These
2754 payment cuts created instability throughout the profession,
2755 jeopardizing the viability of these centers and patient access
2756 to care.

2757 ASTRO very much appreciates Congress's longstanding support
2758 of radiation oncology perhaps best exemplified by the bipartisan
2759 passage of the Patient Access and Medicare Protection Act of 2015
2760 or PAMPA. However, PAMPA is not a permanent solution and it only
2761 stabilizes radiation oncology payments temporarily through the
2762 end of 2018. We believe it is critical that radiation oncologists
2763 have an Advanced Alternative Payment Model before PAMPA expires.

2764 The Medicare Access and CHIP Reauthorization Act, MACRA,
2765 has provided ASTRO with an opportunity to pursue an APM that
2766 promotes high quality care and moves us beyond the prior era of
2767 uncertainty. Recently, the Center for Medicare and Medicaid
2768 Innovation, CMMI, released a report to Congress which outlined
2769 design considerations for implementing an advanced APM in
2770 radiation oncology. ASTRO has proposed a Radiation Oncology
2771 Alternative Payment Model, the ROAPM, and we are pleased to see
2772 that our proposal is concordant with the concepts for an advanced
2773 APM in the CMMI report.

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2774 Currently, there is only oncology-focused advanced APM, the
2775 Oncology Care Model, the OCM. However, ASTRO is concerned that
2776 this model does not adequately address the needs of patients who
2777 need radiation therapy and ROAPM is needed to fully realize the
2778 benefit of multidisciplinary care for patients. And we believe
2779 that the ROAPM would complement and build upon the foundation
2780 set forth by the OCM.

2781 The ROAPM is designed to incentivize the appropriate use
2782 of cancer treatments that result in the highest quality of care
2783 and best patient outcomes. The model applies to a comprehensive
2784 list of cancer disease sites that account for more than 90 percent
2785 of Medicare spending on radiation therapy and include breast,
2786 lung, prostate, colorectal, and head and neck cancers.

2787 The ROAPM uses care episodes that are clearly defined by
2788 billing codes that punctuate the beginning and end of a treatment
2789 course and the 90-day period thereafter. An episodic payment
2790 rate will enable practitioners to focus on high value patient
2791 care. The model features a two-sided risk corridor with an
2792 opportunity for shared savings but also accountability for excess
2793 resource utilization. Throughout the episode, physicians must
2794 adhere to strict clinical practice guidelines.

2795 These guidelines help to ensure that patient care is
2796 appropriate and of the highest quality without over or
2797 undertreating patients. In addition, the model rewards
2798 participation in a robust practice accreditation program and

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2799 measures performance on accepted quality measures to promote
2800 safe, high quality care. The ROAPM also rewards shared decision
2801 making with patients, efficient communication with other
2802 providers caring for the patient, and survivorship planning.

2803 In summary, ASTRO would like to thank Congress very much
2804 once more for repealing the SGR with the MACRA legislation. MACRA
2805 has ended the significant instability associated with the SGR
2806 and created a forward-looking framework for the advancement of
2807 value-based care. ASTRO fully embraces the spirit and goals of
2808 MACRA and is committed to ensuring that radiation oncology can
2809 fully participate in advanced APMs to drive higher quality, cost
2810 effective cancer care.

2811 The proposed ROAPM incentivizes the use of appropriate
2812 cancer treatments that produce the best possible outcomes for
2813 patients, helps rein in Medicare spending, can stand on its own
2814 or dovetail with other APMs, uses well-established guidelines,
2815 and contains key patient engagement components. After
2816 experiencing significant payment cuts under Medicare
2817 fee-for-service in recent years, the field of radiation oncology
2818 needs long-term payment stability and predictability to secure
2819 patient access to care. ASTRO is committed to moving full speed
2820 ahead to ensure that radiation oncology can participate in
2821 advanced APMs under MACRA that drive greater value in cancer care.
2822 The next step is implementation of the ROAPM before December
2823 31st, 2018.

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2824 Thank you for the chance to speak with the committee.

2825 [The prepared statement of Dr. Kavanagh follows:]

2826

2827 *****INSERT 13*****

2828 Mr. Burgess. The chair thanks the gentleman.

2829 And Dr. Opelka, you are recognized for 5 minutes for an

2830 opening statement, please.

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2831 STATEMENT OF FRANK OPELKA

2832

2833 Dr. Opelka. Mr. Chairman, Ranking Member Green,
2834 distinguished members of the committee, we thank you for the
2835 opportunity, the privilege to come before you today on behalf
2836 of the 84,000 members of the fellows who are members of the
2837 American College of Surgeons.

2838 MACRA to us created a unique opportunity for physicians to
2839 lead in the development of APMs. When you think about it, since
2840 the inception of fee-for-service over a half a century ago,
2841 clinical care has become increasingly more complex. We have many
2842 more medications and technologies upon which to treat patients.

2843 And the only way to succeed has been for us to form teams, teams
2844 of care around patients for which these patients suffer.

2845 So we have come together in thinking about Alternative
2846 Payment Models in team-based episodes of care to add to the library
2847 of Alternative Payment Models to be considered. We lacked the
2848 opportunity to build business models or payment models around
2849 team-based care until MACRA came along with the advanced APM
2850 opportunity. When you consider what has to go forth in building
2851 that APM model there are five general principles that I think
2852 that would be helpful to think about as you do this.

2853 First is the clinical care model, something we as clinicians
2854 are all expert at, and those are those complex models of team-based
2855 care that have changed today. Second are the quality measures

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2856 that assure that those models are effective. Third, what are
2857 the payment models the insurer has? That is that technical
2858 component that makes it difficult to build the APM. We as
2859 clinicians are not those who have the technical skills of building
2860 the payment model aspects.

2861 Fourth is changing our business operations from
2862 fee-for-service into these alternative risk-based models. And
2863 fifth, the actual structure of risk, what is involved? There
2864 are all sorts of aspects to risk. There is insurance risk. There
2865 is clinical risk. There is operational risk of having the right
2866 team ready to meet those clinical risks.

2867 The PTAC has been a wonderful experience for us. We learned
2868 with them. They were hypercritical of our model and helped us
2869 in framing the model and making necessary adjustments and
2870 corrections to the model. There was an enormous back and forth
2871 between our team, the American College of Surgeons, and our
2872 partner Brandeis University, in building the APM model. We
2873 partnered with Brandeis because of their knowledge in the Medicare
2874 cost measurement system and their role in developing the CMS
2875 Episode Grouper that is used by Medicare to frame the actual cost
2876 structure of different episodes.

2877 The Episode Grouper allowed us to provide risk-adjusted,
2878 patient-individualized, significant target prices. Not a
2879 bundle, but a patient episode price, extremely granular
2880 information that allowed us to create an operational model for

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2881 national scaling of an implementation of an APM. When we come
2882 about the quality aspect of this, the ACS has a century-long
2883 experience in multiple registries that we use worldwide in
2884 defining, measuring, and improving quality of care.

2885 Our ACS optimal resource for surgical quality and care and
2886 safety division runs things like the National Surgery Quality
2887 Improvement Program. These gave us a framework upon which to
2888 build an episode-based measure framework. Stop measuring
2889 physicians and measure patients. How did the patient do? If
2890 the patient did well, reward the team. If the patient didn't
2891 do well, it is time to penalize the team.

2892 So let's measure patients and what they do and not the
2893 individual physicians and make us all have shared accountability
2894 because that is what patients expect us to do. We have added
2895 to this the ability to put in the phases of care across the episode.

2896 For example, in surgery there is a preop phase, an intraop phase,
2897 a postop phase, post-discharge phase. We have also put in
2898 patient-reported outcomes which we think create meaningful
2899 measures. So instead of measuring here and there across a
2900 surgeon's experience we are measuring the episode for the patient.

2901 We think that is critically important. The episode-based
2902 measure framework coupled with the EGM allows us to create quality
2903 cost measures with teams of providers to influence the patient
2904 experience and outcome.

2905 Assigning risk, this is the difficult part. Asymmetric

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2906 risk, we don't think symmetric risk, same upside-downside risk
2907 really draws in what we need. We think you need asymmetric risk,
2908 more upside to bring people out of fee-for-service into the model
2909 and significant enough downside to protect the patients and the
2910 payer as well.

2911 So that is the nuts and bolts of what we put forward. The
2912 PTAC process has given us considerable experience and input.
2913 And moving forward now, we have gone through PTAC in December
2914 all the way through March with approval in April. That went to
2915 the secretary and within a couple months we heard back from the
2916 secretary giving us further direction, further clarification,
2917 testing and piloting with CMS and CMMI. We have been working
2918 with them almost on a weekly basis since then in walking forward
2919 in workgroups to deal with intellectual property, refinement of
2920 validity and reliability of the modeling, further questions about
2921 how the EGM grouper is used in the model, and the quality and
2922 the risk adjustment aspects of the overall model.

2923 Once again, Mr. Chairman, we thank you and your committee
2924 for all your efforts in this regard and we look forward to your
2925 questions.

2926 [The prepared statement of Dr. Opelka follows:]

2927

2928 *****INSERT 14*****

2929 Mr. Burgess. The chair thanks the gentleman and thanks to
2930 all of our witnesses for participating today. We will move to
2931 the question and answer portion of the second panel and I will
2932 recognize Dr. Bucshon from Indiana for 5 minutes, please.

2933 Mr. Bucshon. Thank you, Mr. Chairman. Thanks, everybody,
2934 for being here. I was a cardiothoracic surgeon before I was in
2935 Congress so I also reiterate what the chairman said about how
2936 great it is to have an entire panel of physicians here at the
2937 Health Subcommittee.

2938 A couple of quick things. The American College of Surgeons,
2939 Dr. Opelka and others, proper risk, and this is a little off the
2940 beaten path, but proper risk stratification of patients and
2941 assessing patient outcome and how important that is, I mentioned
2942 in the previous panel the STS database and other, you mentioned
2943 some databases.

2944 I mean one of the things I have always been concerned about
2945 as a physician when we are trying to design what is quality of
2946 care, how important is, I think, individual specialties assessing
2947 the risk stratification in the patient group that is in their
2948 area. How important do you think that is?

2949 Dr. Opelka. So if we are rewarding based on outcomes, there
2950 is nothing more important than actually having accurate risk
2951 adjustment and that comes ideally from clinical data. So we have
2952 worked on this modeling with folks like STS. How do we use the
2953 STS database to validate the current risk adjustment and how do

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2954 we use future versions of STS in this modeling to make
2955 enhancements? We think that is the kind of work that needs to
2956 be done so that you get proper risk-adjusted pricing as well as
2957 proper risk-adjusted quality measurement.

2958 Mr. Bucshon. Anyone else? Dr. Wulf?

2959 Dr. Wulf. Two comments. I think data is useful not only
2960 for risk adjustment to identify your high risk patients, but we
2961 as primary care need accurate data to identify value in our
2962 specialists. Historically, a primary care physician refers to
2963 a specialist based on either knowing them and their kids play
2964 soccer together, they trained together. We think of specialists
2965 as quality, but data is so important as we in primary care seek
2966 value for our patients and we can identify that through data.

2967 Mr. Bucshon. Dr. Varga?

2968 Dr. Varga. Yes, sir. And we would agree. Further,
2969 probably the biggest issue for us is having adequate data as
2970 mentioned to be able to do risk stratification. But it is not
2971 just simply to get the right pricing, it is actually to understand
2972 the level of care that the patient requires at any point in the
2973 continuum and then understand how to match resources to that level
2974 of risk stratification. It is critical whether you are talking
2975 about a primary care scenario or whether you are talking about
2976 a complex cardiovascular surgery case.

2977 Mr. Bucshon. Anybody else have a --

2978 Dr. Edgerton. I would agree. From the rheumatology

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2979 perspective we know that our patients with rheumatoid arthritis
2980 suffer from other comorbidities that have a massive impact on
2981 their outcomes, but that is also important when we are looking
2982 at the cost of their care. We have struggled to extract that
2983 data from our EHRs despite the fact that we spend large amounts
2984 of time entering data into the EHRs. We have designed a clinical
2985 data registry called a RISE Registry as a college to help us do
2986 that to extract some of that data, but it continues to be a
2987 struggle.

2988 Mr. Bucshon. Yes. I agree with everything everybody said
2989 because I think government agencies tend to maybe think if you
2990 give a couple of little, a couple data points in health care like
2991 overall morbidity or overall mortality without getting a bigger,
2992 deeper dive, especially specific deeper dive, you can, these
2993 things don't work out that well because it is just not specific
2994 enough.

2995 Dr. Wulf, you probably know I read, I co-led the letter to
2996 CMS about certain payment arrangements between Medicare Advantage
2997 plans and physicians as advanced APMs under MACRA. And I
2998 understand, you mentioned CMS has come out and said that a new
2999 MACRA rule that they would be initiating a demonstration project
3000 to test the approach, and I know CAPG has been a leading voice
3001 in pushing this.

3002 So can you talk about the importance of APMs in a little
3003 more depth than you did in your testimony as it relates to Medicare

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3004 Advantage and why CMS should move quickly along with this demo?

3005 Dr. Wulf. Yes, and thank you for that effort, Dr. Bucshon.

3006 Just like as we entered into shared savings and now risk with
3007 Medicare Advantage, we were able to provide for that subgroup
3008 of our seniors certain benefits that we were able to pay for with
3009 a per member per month payment. Through CPC+ we were able to
3010 expand those benefits to all of our seniors.

3011 So just as we are now with APMs recognizing and providing
3012 programs for Medicare, it would be unfair to exclude the one-third
3013 of patients in Medicare Advantage from those type of fundings
3014 that all medical groups use to create coordinated care. So I
3015 think it is important that all programs are for all seniors,
3016 fee-for-service Medicare and Medicare Advantage and I think this
3017 is a step in that direction.

3018 Mr. Bucshon. Okay, thank you.

3019 I yield back, Mr. Chairman.

3020 Mr. Burgess. The chair thanks the gentleman. The
3021 gentleman yields back. The chair recognizes the gentleman from
3022 Texas, Mr. Green, ranking member of the subcommittee, 5 minutes
3023 for questions, please.

3024 Mr. Green. Thank you, Mr. Chairman. I want to thank our
3025 whole panel for joining us today.

3026 Dr. Varga, I understand that transitioning from a healthcare
3027 organization to an Alternative Payment Model can be challenging
3028 and there are a lot of moving parts to consider. In your testimony

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3029 you discuss how MACRA encouraged Texas Health Resources to
3030 participate in the Next Gen ACO model. Can you speak a little
3031 more about what it is like at Texas Health Resources before
3032 implementing the Next Gen ACO model and why this model was the
3033 best fit for your organization as opposed to an APM?

3034 Dr. Varga. Yes, sir, happy to respond. As I pointed out
3035 in my oral testimony, first and foremost for Texas Health
3036 Resources and for the Southwestern Health Resources ACO, this
3037 was an issue of access to care. With a large percentage of the
3038 doctors in North Texas not participating in fee-for-service
3039 Medicare program there is a very difficult scenario for folks
3040 who are aging out of commercial insurance and aging into Medicare
3041 actually finding a primary care doctor and in some situations
3042 a specialist who actually accepts patients in the fee-for-service
3043 model.

3044 A bit of workforce constraint as well in the Medicare
3045 Advantage program there as well, one of the things we really wanted
3046 to make sure we did with this is by offering the incentive programs
3047 that come through the Next Gen Alternative Payment Model we are
3048 able to actually incent physicians to participate and continue
3049 to see Medicare fee-for-service patients.

3050 I think the other thing that we are experiencing in this
3051 is the ability to really coordinate care across the full continuum
3052 with our physicians whether it is specialists or primary care.
3053 We have already shown that we can generate savings in the model.

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3054 We already started to demonstrate that we can actually, in very
3055 targeted areas with adequate data, start to decrease which in
3056 North Texas is a big issue which is overutilization of post-acute
3057 services whether it be rehab, skilled nursing facilities, or home
3058 health.

3059 So the program has made an incredible impact on us and we
3060 like Dr. Wulf's group believe that we can extend that into the
3061 Medicare Advantage program as well as move forward.

3062 Mr. Green. How did MACRA and the opportunities it created
3063 hasten this decision to engage in a delivery system reform and
3064 participate in the Next Gen ACO model?

3065 Dr. Varga. I think probably the reason that MACRA
3066 accelerated this is in the MSSP Track 1 program that we have
3067 historically participated in the cap on upsides really created
3068 a model that in terms of looking at what sort of benefits we could
3069 return to physicians in that model was relatively limited. The
3070 other piece of the Track 1 model that was very different from
3071 Next Gen is some of the waivers we get in Next Gen to be able
3072 to more aggressively coordinate care across the full continuum
3073 and actually take in different sorts or adopt different payment
3074 models like advanced care coordination fees, sub-capitation,
3075 actually full cap, really creates a model where we can actually
3076 get our group of folks to manage these patients across the full
3077 continuum.

3078 The ability to create value both for the patients and for

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3079 the physicians in the network is far superior to the model we
3080 had in Track 1.

3081 Mr. Green. What was the challenge to get your providers
3082 to get comfortable with the level of financial risk posed by the
3083 Next Gen's ACO model?

3084 Dr. Varga. Well, that is one of the reasons we believe in
3085 this integrated model is that as it was mentioned earlier, the
3086 concept of asymmetric risk is one that is tolerated in this.
3087 So given that the health system and the Part A expense of the
3088 model is usually the most expensive piece of this, the health
3089 system provider can absorb upfront the bulk of the risk, both
3090 the risk incurred by building infrastructure, but also the
3091 potential for downside risk and the ability to help physicians
3092 manage that piece as they went forward.

3093 So we really had very little resistance to the providers
3094 stepping in to a two-way risk model.

3095 Mr. Green. And what type of infrastructure changes in
3096 provider education did Health Resources require to implement that
3097 Next Generation ACO?

3098 Dr. Varga. The biggest change above the MSSP Track 1 which
3099 we had been in for the last 3 years was really a far more aggressive
3100 care coordination model for mostly the post-acute world. That
3101 is really in our ACO where the data points us. We had already
3102 undertaken a fairly significant investment that allowed us to
3103 help our doctors get onto a common electronic health record

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3104 platform with us, a common disease registry platform to point
3105 out gaps in care, and a common analytics platform for reporting.

3106 The biggest issue was actually in putting the technology and
3107 bodies in place to be able to do the post-acute care coordination
3108 model.

3109 Mr. Green. Mr. Chairman, normally as a lawyer I have plenty
3110 of lawyers in the room, today we have plenty of physicians. And
3111 I think that is what is important, to make sure you are comfortable
3112 with what we are doing and again not recreating an SGR that goes
3113 17 years and really hurts medical practice and your patients.

3114 So thank you for having the hearing.

3115 Mr. Burgess. The gentleman yields back. The chair thanks
3116 the gentleman.

3117 And Dr. Friedman, Representative Green brings up an
3118 excellent point. And as I was talking to you before the hearing
3119 convened, I can remember a morning probably 2005 or 2006 when
3120 I had to face a roomful of your participants all sitting around
3121 little round tables down in a room in the basement of this building
3122 and it was significantly stressful. I thought everyone was going
3123 to be eager to hear what my thoughts were on repealing the SGR
3124 but nobody wanted to hear what they were. They just wanted it
3125 done and they wanted it done last week.

3126 So I felt the anxiety. It only took us 13, 14 years to get
3127 to this point, but it was largely your group, that group of doctors
3128 that morning that really provided the, you know, the lift and

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3129 the thrust to get this thing done. Do your doctors ever talk
3130 about that now? Are they grateful the SGR is gone or have we
3131 just moved on and now we are at the next thing?

3132 Dr. Friedman. Sorry. So just repeat that last part of the
3133 question.

3134 Mr. Burgess. Well, are your doctors, do they talk about
3135 things like that now? Are they grateful the SGR is gone or are
3136 they just worried about the next phase?

3137 Dr. Friedman. I think it is a mix. You know, I think, you
3138 know, I spent a fair amount of time polling my colleagues in the
3139 office before I came to do this and I get mixed remarks. From
3140 the standpoint of patient care we have seen some big benefits.

3141 Care coordination has improved and outreach to patient has
3142 improved. We don't go to the hospital anymore. We are just
3143 strictly outpatient doctors so we are in the office. And from
3144 that standpoint we have gotten very good at retrieving the
3145 information and getting the patients into the office so there
3146 is continuity of care.

3147 So things have been great. And I have to say that, you know,
3148 the fee-for-service model was not working for us. I mean we,
3149 had we not embraced this model, had we not embraced CPCI and
3150 Patient-Centered Medical Home early on and now CPC+, we would
3151 have sold our practice to a larger system. So I think they would
3152 all acknowledge that.

3153 That being said, I think the administrative burden that we

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3154 see in the office, the physicians' administrative burden and also
3155 my administrator's, the amount of work that she has to do has
3156 increased and that is a bone of contention.

3157 Mr. Burgess. Very good.

3158 Dr. Varga, you in your testimony talking about that Premier
3159 doesn't simply want to employ physicians, you want to create those
3160 high value networks so you have doctors who are basically private
3161 practice doctors who are working within your network; is that
3162 correct?

3163 Dr. Varga. We do.

3164 Mr. Burgess. And kind of a 60/40 split on that between
3165 employed physicians and independent physicians?

3166 Dr. Varga. With the 60 being the independent PCPs.

3167 Mr. Burgess. How do you allow them to maintain their own
3168 independent practices and at the same time conforming to the
3169 measures that you are requiring to improve outcomes?

3170 Dr. Varga. It is a good question. I think the biggest issue
3171 for us as we started was actually getting everyone to commit to
3172 a pluralistic physician model where in large part we are largely
3173 agnostic to the physician economic relationship with the health
3174 system.

3175 So as we said we have faculty, we have employed, and we have
3176 independent PCPs. We also have independent specialists who
3177 participate with our ACO in a nonexclusive fashion through a
3178 series of structures that we have built inside the ACO. I think

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3179 the common thread, Mr. Chairman, is simply that independent of
3180 the economic relationship folks have with this, we all have
3181 aligned incentives, we all work off of a common infrastructure,
3182 and we are all held accountable to the same clinical performance
3183 metrics.

3184 And we really believe that it is highly valuable to have
3185 that pluralistic model in play because an employed-only model
3186 really tends to drive you to one sort of structure. It can work,
3187 but you don't really learn from the independent practice
3188 proposition. You also don't learn from folks who are
3189 nonexclusive to your network as well.

3190 Mr. Burgess. So you also talk about the anxiety and
3191 complaints. How is that part of it going?

3192 Dr. Varga. You know, it has actually gone fairly well.
3193 You know, we are fortunate in North Texas that the economics of
3194 the two-way risk ACOs are actually a little bit better than they
3195 are in some other areas of the country, so we have been able to
3196 produce shared savings at a fairly hefty rate for the last 2 or
3197 3 years. We still have complaints, and I think one of the things
3198 that we will start to really encounter as we go forward is we
3199 have not yet had to really, really drive the narrowness of the
3200 network in terms of --

3201 Mr. Burgess. Have not.

3202 Dr. Varga. We have not, in large part because the physicians
3203 have largely performed to the set of standards that we have set

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3204 in predominantly a one-way risk model. As you get into a much
3205 more aggressive two-way risk model, as you get into Medicare
3206 Advantage, the importance of really, really high performing
3207 physicians becomes absolutely critical.

3208 Mr. Burgess. And Dr. Edgerton, your practice would, you
3209 know, of all of the different types of practices that I worried
3210 about as we were doing this, your highly specialized, small
3211 office, I mean that was the one that I thought was going to have
3212 the most difficult time with any sort of adjustment along these
3213 lines, but you have done it. Is that right?

3214 Dr. Edgerton. That is correct. And we are approaching now
3215 that pilot phase. One of the real benefits has been the
3216 interaction with PTAC. Interestingly enough, because they can't
3217 reach out to us directly it was largely looking at the PTAC website
3218 and the way that they are so transparent. In studying the
3219 feedback they had given to different models that were similar
3220 to what we were thinking about and being able to learn, it is
3221 sort of like a university of APMS if you spend enough time on
3222 their website and see the comments that come both from PTAC and
3223 from other stakeholders.

3224 So that has really been useful in moving us along not only
3225 as a small office but also as a small specialty.

3226 Mr. Burgess. Very good. And I do need to observe that we
3227 have a vote on and I do want to recognize Mr. Guthrie for his
3228 questions.

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3229 Dr. Bucshon, we probably won't have time to go to a second
3230 round if that is okay with you.

3231 Mr. Guthrie. Do you want me to yield to you? Do you have
3232 any more questions?

3233 Mr. Burgess. No. I will yield to you and please go ahead
3234 with your questions.

3235 Mr. Guthrie. Hey, Larry, I will ask one quick one if you
3236 want to go into -- okay.

3237 Dr. Varga, since joining an APM what have you been able to
3238 accomplish and what do you hope to accomplish in the future with
3239 regard to patient outcomes?

3240 Dr. Varga. So I think the first thing we have been able
3241 to accomplish and I can't emphasize this enough to the committee
3242 is, number one, we have for the first time I think in history
3243 had comprehensive data on the population of Medicare
3244 beneficiaries that we are managing which opens up a world of
3245 opportunity. As folks who are physicians would tell you, if you
3246 give doctors useful, reliable, timely data, 99 times out of 100
3247 they will make the right decisions off of that data. And so it
3248 starts with that.

3249 I think the second piece is we have been able to align
3250 incentives with our physicians, our hospital providers and our
3251 post-acute providers to really take a patient-centric,
3252 patient-oriented approach around quality and efficiency and be
3253 able to really drive that care model. I think we are excited

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3254 about the savings we have generated. We are also very proud of
3255 the quality metrics we have generated within the program as well.

3256 And I think the last thing that I would say in that is it
3257 has really turned the culture. We think far more in an
3258 ACO-centric way than we do in a hospital-centric way now, because
3259 our lives live in the ACO and we coordinate care in the ACO.
3260 The hospital is one very small --

3261 Mr. Guthrie. Thanks. I want to -- now I have a couple of
3262 physician friends here that have practiced under this and they
3263 may have a different perspective. I want to make sure they have
3264 a chance to ask what they want to ask.

3265 So Dr. Bucshon, I will yield.

3266 Mr. Bucshon. Thank you, I appreciate that.

3267 I mean this is more on a personal level. I mean, I think
3268 for those of you who are in an APM, do you think participation
3269 in an APM has affected positively the quality of life of physicians
3270 in all of your practices and do you in the job satisfaction amongst
3271 physicians, because I think all of us know that there has been
3272 a decreasing job satisfaction amongst physicians in all
3273 specialties over maybe the last 20 or 30 years and our ability
3274 to recruit quality people to go into all of our specialties maybe
3275 has become a little more difficult. So do you think participating
3276 in these APMS and the way we are redoing the system maybe will
3277 improve those circumstances? Anyone want to comment?

3278 Mr. Guthrie. I am noticing my time. We probably just have

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3279 time for one answer and then we are going to have to go vote.

3280 So go ahead, Dr. Wulf.

3281 Dr. Wulf. I would comment from a primary care standpoint,
3282 absolutely. That we are able to get to a payment model that
3283 rewards quality instead of volume, and this does that, makes all
3284 the difference. And I have been asked before what is the tipping
3285 point for this and it actually is not financial. The tipping
3286 point is physicians understanding that you can get them into a
3287 contract model that will pay for quality and pay for value. And
3288 so absolutely it is these type of payer contracting relationships
3289 have changed our physicians' lives and made a very difficult
3290 clinical life much more palatable.

3291 Mr. Guthrie. Thanks. I wish I had more time for everyone
3292 else, but we are called to the floor. So I will yield back my
3293 time to the chair.

3294 Mr. Burgess. And the gentleman yields back. The chair
3295 appreciates that. We have a series of votes on the floor that
3296 is going to consume some time, so I think we can conclude the
3297 hearing and dismiss you all and not have to reconvene after votes.

3298 But I do want to thank all of you for being here today.

3299 We have received outside feedback from a number of
3300 organizations and I would like to submit their statements for
3301 the record: The American Association of Nurse Anesthetists, the
3302 American Society of Anesthesiologists, the American Medical
3303 Association, the American Physical Therapy Association,

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3304 Healthcare Leadership Council, American Society of Clinical
3305 Oncology, AHIP, the HSSR Coalition, American Hospital
3306 Association, American Association of Nurse Practitioners, the
3307 Society of Thoracic Surgeons, the American Academy of Orthopaedic
3308 Surgeons, and without objection, so ordered. Those will be made
3309 part of the record.

3310 Pursuant to committee rules, I remind members they have 10
3311 business days to submit additional questions for the record.
3312 I ask witnesses to submit their response within 10 business days
3313 upon receipt of the questions. And without objection, thanks
3314 again. The subcommittee is adjourned.

3315 [Whereupon, at 1:09 p.m., the subcommittee is adjourned.]