- 1 {York Stenographic Services, Inc.}
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- 4 21ST CENTURY CURES: EXAMINING THE ROLE OF INCENTIVES IN
- 5 ADVANCING TREATMENTS AND CURES FOR PATIENTS
- 6 WEDNESDAY, JUNE 11, 2014
- 7 House of Representatives,
- 8 Subcommittee on Health
- 9 Committee on Energy and Commerce
- 10 Washington, D.C.

- 11 The Subcommittee met, pursuant to call, at 10 a.m., in
- 12 Room 2322 of the Rayburn House Office Building, Hon. Joe
- 13 Pitts [Chairman of the Subcommittee] presiding.
- 14 Present: Representatives Pitts, Burgess, Shimkus,
- 15 Murphy, Blackburn, Gingrey, McMorris Rodgers, Lance,
- 16 Cassidy, Guthrie, Griffith, Bilirakis, Ellmers, Upton (ex

17 officio), Pallone, Engel, Schakowsky, Matheson, Green, 18 Barrow, Christensen, Castor, DeGette and Waxman (ex officio). 19 Staff present: Clay Alspach, Chief Counsel, Health; 20 Gary Andres, Staff Director; Matt Bravo, Professional Staff 21 Member; Noelle Clemente, Press Secretary; Paul Edattel, 22 Professional Staff Member, Health; Brad Grantz, Policy 23 Coordinator, Oversight and Investigations; Sydne Harwick, 24 Legislative Clerk; Robert Horne, Professional Staff Member, 25 Health; Carly McWilliams, Professional Staff Member, Health; 26 Krista Rosenthall, Counsel to Chairman Emeritus; Chris 27 Sarley, Policy Coordinator, Environment and Economy; Heidi 28 Stirrup, Health Policy Coordinator; John Stone, Counsel, 29 Health; Tom Wilbur, Digital Media Advisor; Ziky Ababiya, 30 Democratic Staff Assistant; Eric Flamm, Democratic FDA 31 Detailee; Karen Nelson, Democratic Deputy Committee Staff 32 Director for Health; and Rachel Sher, Democratic Senior 33 Counsel.

34 Mr. {Pitts.} The subcommittee will come to order. The 35 chair will recognizes himself for an opening statement. 36 Today's hearing provides us with an opportunity to 37 examine an important aspect of the 21st Century Cures 38 Initiative: whether current economic and regulatory 39 incentives are sufficient to encourage robust investment in 40 the research and development of innovative new drugs and 41 medical technologies. 42 I am particularly interested in better understanding 43 what we can do to make it more attractive for companies and 44 venture capitalists to invest in the development of therapies 45 that would provide hope to patients without adequate 46 treatment options. After all, as we have learned, there are 47 only effective treatments for 500 of the 7,000 known diseases 48 impacting patients today. 49 To help close this innovation gap, as part of 21st 50 Century Cures Initiative, we must take a fresh look at the 51 challenges facing innovative companies and make certain the 52 right incentives are in place so America is home to the next 53 generation of cures.

54 The Hatch-Waxman Act created the modern generic drug 55 industry as we know it and has brought great benefits to our 56 Nation's patients and health care system. Nonetheless, as 57 Senator Hatch recently explained, since the early 1980s, ``the cost of developing a drug has doubled, as has the 58 59 number of clinical trials necessary to file a new drug 60 application. Further, the number of participants required for 61 those trials has tripled.'' 62 We continue to hear about the many unique challenges of developing and testing therapies for patients with rare 63 64 diseases and certain types of cancer. However, we cannot 65 lose sight of the fact that new products targeting diseases that impact large patient populations such as diabetes and 66 67 Alzheimer's take much longer to get to market and are therefore becoming less attractive for investors and 68 69 companies to pursue. Innovative trial designs with surrogate 70 endpoints are almost unheard of in some of these areas, 71 despite the fact that patients and our health care system 72 would greatly benefit from new treatments. If and when they 73 ultimately get to the market, these products are often left 74 with the least amount of patent life and are granted the

75 shortest exclusivity periods. We must reexamine the 76 incentive structure, particularly for small-molecule drugs, 77 before we are left wondering who will be developing the next 78 generation of treatments and in which country. 79 Finally, for a variety of what are oftentimes different 80 reasons, investment in new medical technology companies is at 81 startlingly low levels. There are only 11 venture capital 82 firms remaining in this space, down from almost 40 in in 83 2007. In 2013, we witnessed the lowest level of initial 84 funding activity in more than two decades. This is not only 85 a cures issues; this is a jobs issue and one we must address 86 head on. 87 I want to welcome our witnesses today and look forward 88 to learning more about the incentives necessary to encourage 89 vital investment in biomedical innovation across the board. 90 [The prepared statement of Mr. Pitts follows:]

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92 Mr. {Pitts.} Thank you, and I yield the remainder of my 93 time to the vice chairman of the subcommittee, Dr. Burgess. 94 Dr. {Burgess.} Thank you, Mr. Chairman, and I want to 95 join you in welcoming our panel of witnesses. I certainly 96 look forward to hearing your testimony today. 97 Once again, we are examining the role of various market 98 incentives on the development of new drugs, biologics and 99 devices. From bench to bedside, the timeline right now is 100 about 12 years, and that is a long time. Of all the drugs that enter pre-clinical testing, only five of 5,000 will make 101 102 it to human testing. Balancing the importance of 103 facilitating innovation and expediting patient access has been a priority of this committee. Many of these incentives 104 105 have been actually quite successful over the years. Hatch-106 Waxman--we have a robust market. The Orphan Drug Act--we 107 have encouraged manufacturers to develop and test existing 108 products for the treatment of rare diseases. The bottom line 109 in each instance, patients have benefited. The greatest market incentive is a developer knowing 110 111 that there is a market for their product and that it will be

112 covered. Whether the payer is the Federal Government or the private insurance, payers need to know what is coming down 113 114 the road so that they are prepared to integrate the new 115 treatments into their coverage because really, what 116 difference does it make to the patient that a product was 117 developed if they have got no access to it. 118 Really, the headline in all of this should be, we have 119 the ability to develop cures that no generation of doctors 120 has been able to deliver to patients ever, and we can't let 121 the regulatory side get in the way. We want to be 122 facilitators. We want to be catalysts. 123 And again, we thank you for being here. We welcome your 124 testimony this morning, and I yield back. [The prepared statement of Dr. Burgess follows:] 125 ****** COMMITTEE INSERT ******** 126

127 Mr. {Pitts.} The chair thanks the gentleman and now recognize the ranking member of the subcommittee, Mr. 128 129 Pallone, for 5 minutes for an opening statement. Mr. {Pallone.} Thank you, Chairman Pitts. 130 131 When we talk about medicines and disease, there is a 132 natural emotion that comes from the personal stories we hear 133 from our constituents as well as from our own lives, and many 134 of us know all too well about the pain and suffering families 135 face when battling an illness and losing those we love. As Members of Congress, we typically speak about 136 137 treating disease in sound bites. Innovation, cures, 138 discovery, incentives and, of course, access are some of the key words that we use. In today's hearing, we will hear 139 140 about the thousands of diseases with little or no treatments 141 and we will examine whether additional steps need to be taken 142 to accelerate biomedical discoveries in this country. 143 Innovative new drugs for decades have made major 144 contributions to our lives. In many instances, they have allowed us to watch our loved ones get better and live 145 146 longer, sometimes even healthier lives, and now we are even

147 seeing some new drugs curing diseases outright, discoveries certainly worthy of praise. 148 But we must be careful in this debate. We can't look at 149 these issues filled with emotion and we certainly can't look 150 at these issues in a vacuum. It is complicated with far-151 152 reaching effects, and we continue to battle thousands of rare 153 diseases affecting small populations for which there are no 154 known causes or cures. We need to address this problem. 155 Orphan Drug Act, which includes tax incentives and market exclusivity, has been successful, leading to a number of 156 medical treatments, and many of these treatments, while they 157 158 can be expensive, serve a fairly small number of patients. When we think about diseases like Alzheimer's or chronic 159 conditions like diabetes, we may be talking about treating 160 161 millions of people for decades, and what is more, baby 162 boomers are aging into Medicare at a pace of thousands a day, 163 so we absolutely need to encourage innovation and help to 164 ensure that new treatments emerge but we also need to make 165 sure that patients have access to affordable treatments. Otherwise we will bankrupt families for which new medicines 166 may be the difference between life and death. And we will 167

strain our federal health care system. Cures and cutting-168 edge medicines are of no value if their high costs put them 169 170 out of reach of the patients who need them. 171 Thirty years ago, Congress sought to address the high costs and access to medicine, and as a result, the Hatch-172 173 Waxman Act was negotiated to strike an important balance 174 between providing incentives to innovative new and better 175 medicines and access to lower-cost medicines. Since then, 176 there has been a tremendous public health and economic 177 benefit. Today, generic drugs account for 84 percent of all prescriptions in the United States with savings amounting to 178 179 \$217 billion annually. But Hatch-Waxman isn't just about 180 lower-cost drugs. Fundamentally, I believe its existence has resulted in competition, innovation and great discoveries. 181 182 Without the threat of generic alternatives, brand companies 183 would have little reason to engage in research on new drugs 184 to outpace their competitors. Furthermore, there are real 185 examples of brand companies spurring innovation amongst other 186 brands. So as we move forward, it is important that we do not 187 alter the central construct of Hatch-Waxman. However, that 188

189 doesn't mean there aren't additional ways to find further 190 balance in our development ecosystem. In 2012, the committee 191 worked to pass the FDA Safety and Innovation Act, or FDASIA, which included a number of additional economic incentives. 192 One example was the GAIN Act for antibiotics for serious or 193 194 life-threatening infections. In that provision, we carefully 195 constructed narrowly focused incentives for companies to 196 advance in the antibiotic space. At only 2 years old, there 197 is promise with nearly 17 applications in the pipeline and 198 one approval so far. So Mr. Chairman, I believe that there are many factors 199 200 to encouraging and ensuring robust investment in medicines. 201 Federal funding is one notable example. It is the foundation of our biomedical ecosystem and is one of the best 202 203 investments we can make to spur economic prosperity, drug and 204 device development and cures for the 21st century. 205 And I would like to yield the remainder of my time, Mr. 206 Chairman, to Ms. DeGette, a member of the full committee who 207 joins us today. 208 [The prepared statement of Mr. Pallone follows:]

209 ******** COMMITTEE INSERT *********

Ms. {DeGette.} Thank you very much. I appreciate you 210 211 yielding, and I am very proud to be co-chairing the 21st 212 Cures Initiative with Chairman Upton. 213 This is our second hearing focused on the initiative. 214 The first hearing broadly touched on the eight 215 recommendations provided in the President's Council of 216 Advisors on Science and Technology report on propelling 217 innovation and drug discovery development and education. The hearing today focuses on one of those recommendations, 218 219 studying current and potential economic incentives to promote 220 drug innovation. 221 We know there are many types of incentives in place right now--some of the other members have mentioned them--to 222 223 help spur research and development in both the drug and device space. These range from funding for research and 224 225 public-private partnerships to tax credits and various 226 exclusivity periods. 227 I look forward to hearing form the witnesses talking about some of these incentives. For example, the recently 228 implemented exclusivity provided under the GAIN Act seems to 229

Mr. {Pitts.} The chair thanks the gentlelady and now 237 recognizes the chairman of the full committee, Mr. Upton, for 238 239 5 minutes for an opening statement. The {Chairman.} Thank you, Mr. Chairman. 240 241 We did launch the 21st Century Cures Initiative with the 242 goal of accelerating the discovery, development and delivery 243 of innovative new treatments and cures to patients, ensuring 244 that the United States remains the biomedical innovation 245 capital of the world. 21st Century Cures aims to close any gaps between the science of cures and how we regulate those 246 247 therapies, and this must be an ongoing conversation. 248 Today we are going to hear testimony about whether our current legislative and regulatory framework encourages 249 250 innovators to pursue the development of drugs and devices 251 that are crucial to helping our Nation's patients. I am so 252 proud of the fact that this committee recently came together 253 on a bipartisan basis to address this innovation gap in the 254 context of antibiotics, but it is clear that our work is far 255 from over. 256 We lack effective treatments for almost 95 percent of

the known diseases affecting patients today and over 95 257 percent of drugs in development do not make it to market. In 258 259 addition to working with the FDA and others to decrease the time and cost it takes to bring new products to patients, we 260 have got to heed the advice of the President's Council of 261 262 Advisors and take a fresh look at current and potential 263 economic incentives to promote innovation. As we have seen 264 in the context of orphan diseases and most recently for 265 antibiotics, periods of market exclusivity are powerful tools for us to consider in ushering in the next generation of 266 treatments and cures. This is certainly a balancing act, and 267 268 I am committed to pursuing any such changes only after 269 engaging in a thorough and thoughtful dialogue with all interested stakeholders, which is precisely why we are here 270 271 today. 272 The Hatch-Waxman Act is an enduring piece of legislation 273 that will undoubtedly form the basis for any such 274 conversation. I agree with Senator Hatch, who recently said, 275 ``The foundation laid by Hatch-Waxman Act 30 years ago will continue to be the mechanism by which the management 276 incentives development of lifesaving drugs but we do have an 277

278 obligation to periodically reevaluate how the balance can be adjusted to account for the sweeping changes in the broader 279 280 health care sector.'' 281 The time and cost of bringing an innovative product to 282 market today is much different than it was in 1984, and yet 283 under Hatch-Waxman, the same baseline exclusivity period is 284 still granted to new drugs. We have an opportunity today to 285 assess whether we still have the right balance in place, 286 particularly for products meeting unmet medical needs. 287 We also have an opportunity to hear about incentives for new devices. This committee has worked with FDA and 288 289 stakeholders to help make the regulation of devices more 290 predictable and consistent, but it is clear that we have to 291 continue that collaboration to not only improve FDA but also 292 coverage and reimbursement. 293 So I want to thank everyone that is here. Please 294 continue to share your ideas with cures@mail.house.gov. 295 Working together, we are going to make a difference. 296 I yield the balance of my time to the vice chair of the committee, Ms. Blackburn. 297 298 [The prepared statement of Mr. Upton follows:]

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1 Mrs. {Blackburn.} Thank you, and I appreciate that we 300 301 are having this hearing today and focusing on 21st century 302 cures. The United States has done so much to advance health and 303 304 wellness in the country. Just looking back over some of the 305 recent accomplishments, in children, 90 percent of all 306 leukemia is cured. You have survival rates for melanoma post 307 5 years that have doubled. Kalydeco for cystic fibrosis. 308 Diabetes -- they have done away with the twice-daily shots. You have got the pump. Now they are working on the 309 310 artificial pancreas. The list could go on and on talking 311 about different vaccines, but I have to tell you, I am very concerned because when you look at the investment that has 312 313 taken place in medical devices from 2007 to 2013, it is down 314 40 percent. This isn't good for us and we want to make sure 315 that the incentive is there to come back into that 316 marketplace just as the chairman and Ms. DeGette have both 317 mentioned. We have got to reverse that trend for 21st 318 century cures. 319 Some of the incentives, the protection of intellectual

320 property, the use of new pathways in order to move through 321 the maze of FDA regulation and of course FDASIA has the 322 breakthrough therapy designation, clarity around 323 reimbursement issues that focuses on the value of treatment. 324 These incentives provide an investment in our Nation's fiscal 325 future as well. 326 Alzheimer's disease is a great example of this. It is 327 one where I have a particular interest and focus. It is 328 something that costs our Nation \$215 billion a year. That is 329 about \$50,000 per patient, or the median household income, to 330 care for an Alzheimer's patient. 331 So to focus on these cures is an imperative. It is the proper use of our time. I welcome you and I yield back the 332 333 balance of my time. 334 [The prepared statement of Mrs. Blackburn follows:] 335 ******* COMMITTEE INSERT ********

Mr. {Pitts.} The chair thanks the gentlelady and now 336 recognizes the ranking member of the full committee, Mr. 337 338 Waxman, 5 minutes for an opening statement. Mr. {Waxman.} Thank you very much, Mr. Chairman. 339 340 This hearing today has very real implications for 341 patients everywhere. How do we ensure that drug and device 342 companies have the right incentives to discover important new 343 treatments for disease? We cannot legislate scientific 344 advances. In some areas, the lack of new treatments is attributable to a lack of scientific knowledge, not the lack 345 346 of incentives. To tackle these problems, we will need more 347 investment in research. 348 That is why our country has been so far ahead of the 349 rest of the world. Our taxpayers want basic research to be 350 funded through the National Institutes of Health, and I would 351 assume everybody that cares about this problem is outraged 352 when we see cuts at the NIH budget. But in other areas, 353 incentives can play a key role in sparking and sustaining 354 innovation. That is why it is important for us to consider how the incentives that exist today are working and whether 355

356 they can be improved. 357 The good news is that innovation in this country is flourishing. More important new drugs are launched here than 358 359 any place else in the world. A key reason is that our system recognizes that both competition and market exclusivity can 360 361 spur innovation. We have led the world in developing new 362 treatments because we have sought to get the balance right. 363 There are a variety of types of incentives: tax credits, 364 monetary prizes, and public funding of basic scientific research, to name a few. I hope we will focus today on this 365 wide range of incentives. I suspect, however, that much of 366 367 our time will be spent on patents and marketing 368 exclusivities. 369 Let me say a few words about these tools because I don't 370 think anyone in Congress has worked longer or harder on getting their use right than I have. I authored the Orphan 371 372 Drug Act, which provides 7 years' exclusivity to incentivize 373 development of drugs for rare diseases. The 7 years was justified because the small populations in need of these 374 drugs did not provide an adequate market. The Act has been a 375 376 resounding success. Prior to enactment, only ten drugs for

rare diseases had been developed. In the 30-plus years since 377 enactment, over 400 have been approved and many are in the 378 379 development stage and are being used without the final 380 approval. 381 I was the co-author of the Hatch-Waxman law, which 382 established our generic drug system. The Act struck a 383 balance between generic competition and maintaining adequate 384 incentives for brand companies to continue to innovate. 385 allowed generics to rely on the brands' safety and 386 effectiveness data in order to avoid wasteful duplicative 387 clinical trials. In exchange, we gave the brands 5 years of 388 exclusivity to store some of the patent time lost during the 389 FDA review process. The law has been an enormous success. 390 Today, over 86 percent of prescriptions are generics, yet 391 spending on generics accounts for only 29 percent of total 392 drug spending, and at the same time, the brand industry is 393 booming. 394 Most people understand that the introduction of generic 395 competition has drastically lowered our national drug bill. But generic competition also has another critical effect that 396 may seem counterintuitive: it also spurs innovation. An 397

398 innovator company that knows generic competition is just 399 around the bend needs to develop new products. In contrast, 400 excessive periods of exclusivity allow innovators to sit back 401 and relax. Why spend a lot of money on discovering the next groundbreaking product, if it can continue to charge monopoly 402 403 prices for 10, 12, or even 15 years on a drug that has 404 already been approved? Too much exclusivity is as bad as too 405 little, if not worse. Innovation is stifled by the lack of 406 competition, and American patients foot the bill by paying 407 higher prices for their drugs. 408 When our committee considers these issues, the first 409 question should be whether new or additional incentives are 410 really needed in any particular area and what is an 411 appropriate incentive. We should insist on getting the 412 answers that are supported with data demonstrating this need. 413 If new marketing protections are warranted, they should be 414 narrowly focused to achieve a targeted aim. Otherwise we run 415 the risk of allowing companies to reap huge windfall profits, 416 windfalls that are paid for by American patients and the government and insurance companies in this Nation. 417 So I urge caution when considering patents and 418

425 Mr. {Pitts.} The chair thanks the gentleman. The written opening statements of all members will be made a part 426 427 of the record. 428 That concludes our opening statements by the members. 429 We will now go to our witnesses. We have one panel with 430 seven witnesses. I will introduce them in the order of their 431 speaking. 432 First is Mr. Marc Boutin, Executive Vice President and Chief Operating Officer of National Health Council. Then Dr. 433 434 Sam Gandy, Chair, Mount Sinai Alzheimer's Disease Research 435 Center on behalf of Dr. Ken Davis, the President and CEO of Mount Sinai Health System. Then Mr. Alexis Borisy, Partner, 436 Third Rock Ventures; Mr. Mike Carusi, General Partner, 437 438 Advance Technology Ventures on behalf of National Venture 439 Capital Association; Dr. Steven Miller, Vice President and 440 Chief Medical Officer, Express Scripts Holding Company; Dr. 441 Fred Ledley, Professor, National and Applied Sciences, 442 Management Director, Center for Integration of Science and 443 University, Bentley University; and finally, Mr. Scott Hemphill, Professor of Law, Columbia Law School. 444

Thank you all for coming. You will each have 5 minutes 445 446 to summarize your testimony. Your written testimony will be 447 made a part of the record. There is a little system of lights on your desk so you have 5 minutes when the green 448 449 light will be on. When the red light goes on, we ask that you wrap up your opening statement. 450 So at this time, Mr. Boutin, we will start with you. 451 452 You are recognized for 5 minutes for an opening statement.

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^STATEMENTS OF MARC BOUTIN, EXECUTIVE VICE PRESIDENT AND
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     CHIEF OPERATING OFFICER, NATIONAL HEALTH COUNCIL; DR. SAM
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     GANDY, CHAIR, MOUNT SINAI ALZHEIMER'S RESEARCH CENTER, ON
     BEHALF OF DR. KENNETH DAVIS, PRESIDENT AND CEO, MOUNT SINAI
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     HEALTH SYSTEM; ALEXIS BORISY, PARTNER, THIRD ROCK VENTURES;
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     MIKE CARUSI, GENERAL PARTNER, ADVANCED TECHNOLOGY VENTURES,
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     ON BEHALF OF THE NATIONAL VENTURE CAPITAL ASSOCIATION; DR.
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     STEVEN MILLER, SENIOR VICE PRESIDENT AND CHIEF MEDICAL
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     OFFICER, EXPRESS SCRIPTS HOLDING COMPANY; DR. FRED LEDLEY,
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     PROFESSOR, NATURAL AND APPLIED SCIENCES, AND MANAGEMENT
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     DIRECTOR, CENTER FOR INTEGRATION OF SCIENCE AND INDUSTRY,
     BENTLEY UNIVERSITY; AND C. SCOTT HEMPHILL, PROFESSOR OF LAW,
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     COLUMBIA LAW SCHOOL
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     ^STATEMENT OF MARC BOUTIN
          Mr. {Boutin.} Good morning, Chairman Pitts, Ranking
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     Member Pallone, Ms. DeGette, members of this subcommittee.
          There are more than 133 million people living with one
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    or more chronic conditions. That is more than 40 percent of
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- 471 the population. Effective treatments are available for some but for many patients, all they have is hope. 472 473 My name is Marc Boutin. I am the Executive Vice President and Chief Operating Officer at the National Health 474 475 Council. We provide a united voice for people with chronic 476 disease and disabilities. 477 As a child, I remember growing up in a tiny town in 478 northern Maine. Every surface of my home was covered in 479 floral wallpaper, including the light switches. You actually 480 had to rub the wall to find the switch. The wallpaper, the rugs, the furniture, everything was covered in flowers, and 481 482 when my mom sat perfectly still in her floral dress, you 483 couldn't see her. In my 30s, I remember sitting in the doctor's office when my father was told he had incurable 484 485 cancer. My mom became his primary caregiver even though she 486 had multiple chronic conditions herself. I held my father's 487 hand when he took his final breath. My mom soon died on my 488 birthday. Dismantling our family home was difficult. All 489 the memories, all that wallpaper. Getting the house ready to 490 sell was not easy but it had to be done.
- 491 Nearly every person in this room has been touched by the

492 burden of disease. Michael Gollin sitting behind me is an 493 intellectual-property lawyer. He is also living with ALS, or 494 Lou Gehrig's disease, which progressively robs you of your 495 ability to walk, talk, swallow and even breathe. 496 Thirty years ago, Representative Waxman coauthored the 497 Hatch-Waxman Act, which updated our innovation ecosystem and 498 made medications affordable for millions of Americans. But 499 as Senator Hatch recently wrote, ``We cannot rest on our 500 laurels. We have an obligation to periodically reevaluate 501 and adjust to account for the sweeping changes in the health 502 sector.'' 503 Our current innovation ecosystem was built decades ago, 504 long before we mapped the human genome, had supercomputers or advanced diagnostics. Much like my family home, the 505 506 ecosystem has not kept pace with time. No one is to blame 507 for this. It just happens. You get used to the wallpaper. 508 The 21st Century Cures Call to Action provides an 509 opportunity to update, to modernize. While we may not all 510 yet agree on the specific solutions, consensus is emerging on some of our most pressing challenges. Let me address two. 511 First, we all know that you need a patent to develop a 512

new medicine but just because you cure Parkinson's or lupus 513 doesn't mean you get a patent. Some of the best science is 514 515 not translated into treatments simply because they don't meet 516 the technical requirements of the law. From a patient 517 perspective, this makes no sense, and Congress can fix it. 518 Second, our current system encourages the fastest, least 519 expensive innovation, not necessarily the treatments that are 520 most important to society or individual patients. As you 521 know, patents run concurrently with clinical and regulatory 522 review. As a result, the best and most promising medicines 523 sometimes receive the shortest protection from general 524 competition. For example, conditions which progress slowly 525 like Alzheimer's can come to the market with the shortest periods of protection. This also encourages the development 526 527 of treatments for late-stage illness rather than early-stage 528 illness despite the huge social and economic value of 529 addressing and preventing disease early. From a patient 530 perspective, this makes no sense, and Congress can address 531 it. The MODDERN Cures Act, introduced by Representative 532 Lance with bipartisan support, is the first legislative 533

534 attempt to address these two challenges. It promotes the 535 best science, not the best patent, but only for drugs that 536 address an unmet medical need. 537 On behalf of my dad, my mom, Mr. Gollin and nearly everyone in this room affected by disease, thank you for 538 539 including the patient community in this multi-stakeholder 540 approach. We stand willing, ready and able to help you solve 541 this and other complex challenges. It is time to take down 542 the wallpaper. It is time to modernize our innovation 543 ecosystem. Thank you. 544 [The prepared statement of Mr. Boutin follows:] ********** INSERT A ********* 545

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546 Mr. {Pitts.} The chair thanks the gentleman and now recognizes Dr. Gandy 5 minutes for an opening statement.
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548 ^STATEMENT OF SAM GANDY 549 Dr. {Gandy.} Chairman Pitts, Ranking Member Pallone, 550 distinguished members of the Subcommittee on Health, thank 551 you for inviting me here today. I am Dr. Sam Gandy. I am 552 Professor and Chair of Alzheimer's Disease Research at Mount 553 Sinai Medical Center and Director of the Center for Cognitive 554 Health Care. Dr. Ken Davis was meant to be here addressing 555 you but he became ill at the last minute and was unable to 556 come. Thank you for allowing me to present in his stead. 557 In the 1970s, as a young researcher, Dr. Davis was the first to show that Alzheimer's symptoms could be improved by 558 559 restoring levels of a brain chemical called acetylcholine as 560 required for memory function. His work eventually lead to 561 FDA approval of three of the four drugs currently on the U.S. 562 market for Alzheimer's disease but that was decades ago, and 563 incredibly, in terms of caring for Alzheimer's patients, 564 almost nothing has changed. The need for breakthrough medications for Alzheimer's is 565 566 greater than ever, and the public health impact and the

economic impact of Alzheimer's are both escalating. 567 Alzheimer's affects more than 5 million American seniors 568 today, and by 2050, that number will rise to 15 million. 569 Fully one-half of everyone over age 85 is demented. 570 571 means that everyone across the country and everyone in this 572 room who lives past age 85 will be either a patient or a 573 caregiver. 574 The financial implications are staggering. This year, Medicare and Medicaid are expected to pay \$150 billion in 575 576 acute, chronic and hospice care for individuals with Alzheimer's. The Medicare cost of caring for Alzheimer's 577 578 will increase more than 600 percent over the next 35 years, 579 rising to \$627 billion. Alzheimer's symptoms begin when people are in their 70s, 580 581 so if we were able to slow the progression of the disease by 582 half, most of these individuals would not develop symptoms until their 90s, and indeed, many would not live long enough 583 584 to develop the disease at all. If we could simply delay the 585 onset of Alzheimer's by 5 years, that would cut costs to all payers by half a trillion dollars by 2050. 586 587 Scientific opportunities for breakthrough oral

medications, in other words, pills, have never been more 588 promising. An extraordinary series of recent studies have 589 590 found that most people who will eventually develop 591 Alzheimer's accumulate in their brains clumps of a material known as beta amyloid, and this begins two decades or more 592 593 before symptoms. My own research career began in the 1980s 594 when my team identified the first model drugs that reduce 595 amyloid buildup. 596 The FDA appropriately requires that safety and efficacy of new drugs must be demonstrated in two independent and most 597 commonly sequential trials. Developing a drug for 598 599 Alzheimer's is a slow process. Unlike antibiotic 600 medications, for example, that can be tested over a few weeks, Alzheimer's trials require 3 to 5 years. When that is 601 602 added to, say, 2 years to recruit patients and another year 603 to analyze the results, virtually all the drug's patent life 604 will have lapsed. Because of this, many drug companies, I 605 would say most, are reducing their emphasis on Alzheimer's. 606 As you well know, Congress has stepped in before to provide market incentives for research. We now need an 607 exclusivity policy for orally administered compounds -- pills --608

609 that slow Alzheimer's. Why do I stress the need for a pill? Because infused biologics can cost as much as 20 times the 610 611 cost of ordinary medication. For Alzheimer's, that kind of 612 cost would provide no fiscal advantage. In conclusion, Alzheimer's science is poised to 613 614 accelerate but business incentives must be realigned in order 615 to provide for the public's best interest. By providing 616 market exclusivity for pills, we would allow innovators to 617 receive a return on their expenditure of resources. exchange, we would bend the dementia cost curve and reduce 618 the number of individuals suffering from Alzheimer's disease. 619 620 I would like to thank the subcommittee for inviting me here today and for shining a spotlight on this important 621 622 issue. Thank you. 623 [The prepared statement of Dr. Gandy follows:] 624 ********** INSERT B ********

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625 Mr. {Pitts.} The chair thanks the gentleman and now recognizes Mr. Borisy 5 minutes for an opening statement.
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627 ^STATEMENT OF ALEXIS BORISY Mr. {Borisy.} Good morning, Chairman Pitts, Ranking 628 Member Pallone and members of the subcommittee. My name is 629 630 Alexis Borisy, and I am a Partner at Third Rock Ventures. At 631 Third Rock, our mission is to create, launch and grow 632 innovative companies that will make a meaningful difference 633 for patients, for physicians, for our health care system overall. I applaud this committee for initiating the 21st 634 Century Cures Call to Action to ensure that U.S. 635 636 biopharmaceutical and life sciences industry is best equipped to maintain global leadership and deliver lifesaving 637 638 medicines. Successful development of new medicines is dependent on 639 policies that support the entire life sciences ecosystem from 640 641 the lab to the patient. Disrupting any part of the ecosystem weakens the entire enterprise. This endeavor is high risk, 642 643 taking over a decade and more than a billion dollars to deliver a single new drug. But there can be no question of 644 the reward. Over the last 20 years, we have provided 645

646 medicines that have changed and saved the lives of patients 647 with diseases such as cancer, heart disease, HIV/AIDS. 648 This hearing is focused on a critical component of ensuring a forward-learning biopharmaceutical industry, life 649 sciences industry. What incentives are needed to advance 650 651 treatments and cures? One key to a robust life sciences 652 industry is a national commitment to support basic research. 653 The United States has long been a world leader in basic 654 research but funding for NIH has been flat or declining for 655 the past several years. Diminished support for basic research will lead to a smaller pipeline of next-generation 656 medicines and impede our country's innovation potential. 657 658 Building from that base, venture funding is the lifeblood of small biotech companies. However, early-stage 659 venture investment is under significant pressure in the life 660 661 sciences. A primary reason for its decline is the increased time and cost of developing new treatments. These struggles 662 are especially acute for drugs designed to treat chronic 663 diseases with larger patient populations. The decision to 664 deploy capital is directly impacted by regulatory and 665 reimbursement behaviors. Better enabling and encouraging FDA 666

to utilize flexible approaches and modern tools would have a 667 positive impact on venture funding. 668 669 For example, since the implementation of the accelerated approval pathway, over 80 drugs have been approved, most in 670 cancer and HIV. Likewise, in recent years, FDA has shown an 671 672 increased willingness to work with companies to develop more 673 effective clinical development programs for rare diseases. 674 The majority of designations under the new breakthrough 675 therapy program are also for cancer and for rare diseases. The time required to put a drug on the market is usually 676 longer than the length of time of a typical venture capital 677 678 investment fund. 679 The modern approach to regulation that exists now for cancer and rare diseases attracts investment for three 680 681 important reasons. First, the regulatory process is more 682 interactive, flexible and reflective of the disease and 683 patient being treated. Second, the amount of investment 684 required to fund a company through proof of concept is better 685 understood, and third, the next step in the innovation ecosystem, be that a larger company or public investors, feel 686 more confident about the development and approval process 687

going form that step further. 688 689 The results are clear. Over a third of recent drugs 690 approved have been drugs for rare diseases, and oncology 691 remains one of the hottest investment areas. However, the same cannot be said for chronic diseases where the regulatory 692 693 requirements are greater. Without improving these processes, 694 early-stage investment in those areas will continue to 695 struggle. We must ask ourselves how we can learn from rare 696 disease and oncology and work to improve how we treat 697 conditions like obesity, diabetes and Alzheimer's, which have a dramatic impact on our long-term health care costs. We 698 699 must advance to a system that critically determines whether 700 the information required is actually informative as to the 701 potential use of the drug in the real world. Creating 702 approval pathways that enable the development of drugs for 703 subpopulations of patients in these chronic diseases could be 704 a game changer. 705 There is also a need to provide incentives for the 706 development of new diagnostics. I applaud Congress for 707 passing PAMA, which includes a provision designed to significantly improve reimbursement for diagnostics but its 708

709 ultimate impact will be determined by the rule writing 710 process. I would like to recommend that we consider a 711 program for diseases important to the public health with high 712 unmet dg needs where we could identify these diseases 713 critical to the Nation's health and establish a payment policy for these desired diagnostics. Clear reimbursement 714 715 policies for personalized-medicine tools combined with modern 716 regulatory approaches would advance personalized medicine by 717 leaps and bounds. 718 Congress has the opportunity to support a policy environment that fosters the search for the next generation 719 720 of cures and treatments, and I applaud the committee for 721 taking steps to improve this process. 722 Thank you for the opportunity to share my thoughts. 723 [The prepared statement of Mr. Borisy follows:] ********** INSERT C ********* 724

725 Mr. {Pitts.} The chair thanks the gentleman and now recognizes Mr. Carusi 5 minutes for an opening statement.

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     ^STATEMENT OF MIKE CARUSI
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          Mr. {Carusi.} Chairman Pitts, Representative Pallone,
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    members of the subcommittee, thank you for the opportunity to
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     testify today on behalf of the National Venture Capital
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    Association. Chairman Upton, Representative DeGette, thank
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     you for spearheading the 21st Century Cures Initiative. It
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     is important work.
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          My name is Mike Carusi. I have been in the venture
     capital business for over 16 years. Over the course of my
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     career, I have had the privilege of helping innovative
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     companies develop therapies for some of the most daunting
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     diseases of our time including heart disease, diabetes and
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     cancer.
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          I am here today to share my perspective on what is
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    happening with medical technology innovation. Simply put, we
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     are facing a crisis, and the continued leadership of this
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     committee is needed more than ever. Without changes in
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    public policy, the United States will no longer lead the
     world in developing lifesaving treatments, and American
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746 patients face a grave risk of losing access to these 747 innovative cures. 748 The promise and importance of innovation has never been 749 greater. Our understanding of the origins of disease and human physiology are growing. We see dramatic advancements 750 751 in engineering, material science, information technology. As 752 the population ages, new and improved medical technologies 753 can play a critical role in not only helping to improve 754 patient care but also in reducing long-term costs as well. 755 But despite our patients' needs and our ability to meet them, funding for innovative medical technologies has declined 756 757 substantially in recent years. As Congresswoman Blackburn noted, between 2007 and 2013, medical device venture 758 759 investments fell by a total of 40 percent. In 2013, we 760 witnessed the lowest level of medical device initial funding 761 activity in more than two decades with just 44 companies 762 receiving first-time funding--44 companies. 763 Poor investment returns have resulted in institutional 764 investors such as universities, pension funds and foundations fleeing the device sector. It is important to note that 765 these are the very groups that we get our money from. As a 766

result, an estimated 70 percent of all medical device venture 767 investors have or will exit the business over the next 5 768 769 years, and most of these departures are not by choice. 770 Another equally troubling fact is that for those with capital, we are shifting more and more of our resources 771 772 overseas. In my firm's case in particular, 25 percent of our 773 future investment will focus out of the United States. This 774 is a big change from the way we have done business in the 775 past. 776 So why is this shift occurring? First, access to capital. Countries like Ireland and Singapore are offering 777 778 powerful economic incentives to groups like Lightstone to 779 invest. Second and more importantly, the regulatory path in 780 these markets is simply faster and more predictable. It is 781 now commonplace for our companies to seek regulatory approval 782 and commercialize new products in other markets ahead of the 783 United States. 784 We have talked at length about the path to FDA approval, 785 about the challenges in this path, about the delays in the unpredictability, and I am happy to say that progress has 786 been made to begin reducing these regulatory barriers. The 787

788 2012 FDASIA bill included a number of important provisions which are beginning to have a positive effect. 789 790 veterinarian community and medical device incubators also has 791 enjoyed a productive dialog with CDRH Director Shuren and other members of his leadership team in working to further 792 793 improve the medical device regulatory process. We are by no 794 means done and we have more work to do to continue to build 795 on this progress, but FDA has no longer become the greatest 796 obstacle to innovation. That obstacle is now reimbursement. 797 Obtaining coverage and reimbursement for innovative products has become an increasingly difficult process that 798 799 can add another 3 to 5 years to the development of a new 800 product. It is a process that lacks transparency, 801 predictability and consistency. I have experienced this 802 firsthand--changing standards for data, no clear benchmarks, 803 an ever-moving bar. It is an extraordinarily frustrating 804 process that you simply need to go through once to clearly 805 see that the system is broken. 806 In my written testimony, I have included several 807 specific recommendations on how we can improve on the system. 808 At its core, I would bring us back to transparency,

809 predictability and consistently, similar themes that we 810 echoed in our discussion on FDA. These are the three 811 hallmarks that we need as investors to have confidence in 812 moving ahead. 813 Again, it is important to underscore that none of these 814 steps alone will ensure a reinvigorated medical technology 815 ecosystem. There is no silver bullet. But I believe a 816 renewed focus on drastically improving the coverage and 817 reimbursement situation is sorely needed. 818 Again, thank you for the opportunity to testify today. I love what I do, I love the process of innovation, I love 819 820 developing treatments for patients. That is why the work of 821 this committee is so important and so necessary. We look forward to working with you, and I am happy to answer any 822 823 questions you might have. 824 [The prepared statement of Mr. Carusi follows:] ********** INSERT D ******** 825

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826 Mr. {Pitts.} The chair thanks the gentleman and now recognizes Dr. Miller 5 minutes for an opening statement.
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828
     ^STATEMENT OF STEVEN MILLER
         Dr. {Miller.} Thank you, Chairman Pitts, Ranking Member
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    Pallone and members of the committee.
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         Mr. {Pitts.} Can you push the mike?
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          Dr. {Miller.} I appreciate the opportunity to testify
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     today. I am the Chief Medical Officer for Express Scripts
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    but a former transplant nephrologist and former Vice
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    President and Chief Medical Officer for Washington University
    and Barnes Jewish Hospital. I started my career in primary
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    drug discovery and hold many patents and have been with
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    Express Scripts for the last 9 years. Express Scripts is the
     largest pharmacy benefits manager, administering the benefits
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     for 85 million Americans on behalf of clients including
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    health plans, large and small businesses, and the Department
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    of Defense. Each day we work to make the use of prescription
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     drugs safer and more affordable.
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          The current system works very well to drive innovation.
     There is more than 5,000 drugs in human testing in the United
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     States today, more than any time in my 30-year career. But
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847 for payers, this is concerning. Whether highly or mildly innovative, these advances come at enormous cost to patients 848 849 and payers. These new therapies cost tens of thousands of 850 dollars per patient, and the challenge is made clear by one recent approval, Solvadi. Solvadi is a new treatment for 851 852 hepatitis C. In the first quarter of 2014, its sales exceeded \$2 billion. Cost of Solvadi varies by nation, but 853 854 in the United States, it is \$84,000, or \$1,000 per pill. You 855 compare that to Canada or Europe where it is \$55,000, and in Egypt, \$900, which is less than a single dose in the United 856 857 States. 858 Solvadi is a breakthrough with a high cure rate but varied analysis suggests that Solvadi may not be worth the 859 860 price. A study from the California Technology Assessment 861 Forum found that even over a 20-year horizon, the cost-862 benefit is only two-third of the original \$84,000. 863 Solvadi is valuable to patients worldwide but should it be the United States' role to pay the lion's share where 864 865 Solvadi manufacturers have the most incentives available to promote innovation. Americans will pay more for the medicine 866 than anywhere else. Incentives available for Solvadi or 867

other include, one, market exclusivity. In addition to the 868 usual patent protection afforded to high-tech products, brand 869 drug manufacturers receive a period of exclusivity under 870 871 Hatch-Waxman where they are protected for competition. Two is they get breakthrough approval designations. Since 2012, 872 873 drug makers have had the ability to see a breakthrough 874 therapy designation by the FDA to expedite the review of new 875 drug applications that demonstrate substantial improvements 876 over existing therapies. Three, we have a free market to 877 sell medicines. Unlike other nations, the new drug approval 878 process doesn't include cost-effectiveness comparisons. 879 Manufacturers are free to sell their medications at prices 880 they determine without government intervention, validation or approval. And four, NIH support. The NIH supports drug 881 882 makers with bench science, basic research and support for 883 clinical trials. 884 The price of Solvadi should be disappointing to 885 lawmakers, who have worked to foster innovation and encourage 886 a marketplace in the United States for brand drugs. Any action that Congress considers should explore the need for an 887 environment where America doesn't pay the lion's share for 888

889 research and development that is benefited worldwide. 890 Congress should consider the proven ideas. One: Support NIH 891 with additional funding. Drug discovery begins with 892 excellent work by the team at the NIH. Two: Support the FDA. Given the success of Fast Track, accelerated approval, 893 894 priority review programs, without compromising safety and 895 effectiveness of drugs, these hastened timelines can become 896 the norm of new drug approval if additional funding is 897 provided. And three: Reserve marketplace incentives for 898 true innovations. Market exclusivity is invaluable to drug makers and it should only be granted to new drug applications 899 that substantially improve upon existing therapies. What 900 901 better way to promote innovation than to more carefully grant 902 monopolies to drug manufacturers? 903 In conclusion, existing incentives for innovation are working. Today we have more companies doing drug discovery 904 905 than ever. The industry is healthy and profitable. Express 906 Scripts is concerned by the idea that rewarding certain types 907 of drug development with additional market exclusivity will 908 pervert the commercial market for prescription drugs. It will inhibit innovation. It artificially restrictions 909

910 competition and it affords the same reward to breakthrough 911 therapy as to less innovative product improvements. Most 912 importantly, it places the burden for funding this additional 913 incentive solely on the back of payers of health care rather 914 than socialized equally by society through the tax code. Proposals that seek to expand market exclusivity in any 915 916 situation need to be approached very carefully, very narrowly 917 to ensure the right solution to the underlying problem. 918 Thank you very much for this opportunity. 919 [The prepared statement of Dr. Miller follows:] ********** TNSERT E ******** 920

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921 Mr. {Pitts.} The chair thanks the gentleman. Dr.
922 Ledley, you are recognized for 5 minutes for an opening
923 statement.
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924 ^STATEMENT OF FRED LEDLEY 925 Dr. {Ledley.} Good morning, Chairman Pitts, Ranking Member Pallone, members of the committee. My name is Fred 926 927 Ledley. I am Director of the Center for Integration of 928 Science and Industry at Bentley University, where we focus on 929 studies aimed at accelerating the translation of scientific 930 discoveries for public benefit. I have been an investigator 931 of the Howard Hughes Medical Institute, the founder of an early company in the field of gene therapy, gene medicine, 932 933 the president and CEO of another startup, which was a pioneer 934 of personalized medicine, and I am the holder of 10 U.S. 935 patents. 936 My takeaway message today is very simple, that the role 937 of incentives should be exclusively to promote 21st century 938 cures based on 21st century science. This requires sustained 939 support for translational science from the early stages of basic research that comes out of the NIH through drug 940 941 discovery and drug development. It requires patent rights that protect the inventor's priority to novel art. It 942

943 requires predictable pricing, and it can be inhibited by 944 statutory exclusives granted to older products, which draw 945 resources away from the discovery of new cures and 946 innovations that could reduce the cost of health care. 947 While testimony before this committee has celebrated the 948 many advances scientific advances of recent decades, our 949 research suggests that few of these advances are being 950 translated into cures. Let me give you an example. 951 Monoclonal antibodies are one of the most important classes 952 of new medicines now covering the market but the basic science that enabled that dates to 1975. My colleague, Laura 953 954 McNamee, has recently studied 100 new medicines approved by 955 the FDA since 2010 and found that these products arose from basic science that was on average 40 years old. Thus, in the 956 957 second decade of the 21st century, the pharmaceutical 958 pipeline is not providing 21st century cures but rather cures 959 based on 20th century science. 960 One reason the pharmaceutical industry is facing the 961 dwindling pipeline and a patent cliff is that it is depended for too long on the products of old science-- `me too'' 962 drugs, product extensions and the eternal hope that there 963

964 will be a blockbuster around the corner. I urge the committee to focus on incentives that will move the 965 966 pharmaceutical industry forward, forward from reliance on old 967 science towards these 21st century cures. Now, patent rights are essential for this innovation. 968 969 Patents transform scientific discoveries into economic 970 capital that can be monetized through technology transfer, 971 capital investments by our venture colleagues, licensing fees 972 or royalties. Innovation can be incentivized by more 973 efficient and timely patenting of these discoveries. 974 Statutory exclusives can have the opposite effect. 975 Extended exclusivity makes companies less likely to commit 976 resources to the always risky business of translational 977 science. Such companies are less likely to discover and 978 develop modern cures, less likely to enter into alliances 979 with startup companies and less likely to acquire those 980 companies. Extended exclusivity granted to products that are 981 late in their lifecycle or dormant are particularly 982 problematic since they explicitly favor the products of old 983 science over modern science. Statutory exclusivity can 984 promote science, as we have seen in Hatch-Waxman, in the

985 Orphan Drug Act and in the Best practices Pharmaceuticals for 986 Children Act, which I remind you achieved this goal with 6 987 months of extended exclusivity. 988 Even with market incentives, the path to 21st century 989 cures needs to be nurtured. I started a gene therapy company 990 25 years ago. I have been working in the field for 30 years. 991 There are no gene therapy products on the market. One of the 992 reasons is that while more than \$4 billion has been invested 993 in gene therapy companies, all this money went to 994 technologies that were immature and not likely to develop drugs. This is a long process that requires sustained, 995 996 continuous investment. Incentives that engage stakeholders 997 in the long-term success of innovation can promote 998 innovation. These could include accounting standards that 999 assign value to R&D spending, valuation models that consider 1000 the intermediate products of innovation or differential tax 1001 rates or even shareholder rights that favor long-term over 1002 short-term investments. 1003 The reason we are here today is that the treatments and 1004 cures that were developed from 20th century science are just 1005 not good enough. There are critical unmet needs and

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     incurable diseases and the ever-increasing cost of health
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     care. Incremental improvements are not what we are after. I
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     urge the committee to focus on the mission of advancing 21st
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     century cures that move the industry forward to using 21st
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     century science.
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          Thank you very much for the time.
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           [The prepared statement of Dr. Ledley follows:]
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1014 Mr. {Pitts.} The chair thanks the gentleman and now recognizes Mr. Hemphill 5 minutes for an opening statement.
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     ^STATEMENT OF C. SCOTT HEMPHILL
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          Mr. {Hemphill.} Thank you. Mr. Chairman, Ranking
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     Member, members of the subcommittee, my name is Scott
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     Hemphill, and I am a Professor at Columbia Law School. I
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     write and teach about innovation and competition. My
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     research examines the incentives for drug innovation and
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     affordable drug access provided by patents and regulation.
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      Thank you for the opportunity to testify today about these
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      important issues.
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           I think we can all agree that innovative drugs have made
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      an enormous contribution to longer and healthier lives.
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      Patents and regulation are the key to that success by
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      supplying incentive to innovate, thereby justifying large
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      investments in research and clinical testing. Patents and
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      regulation also serve a second goal, which is to ensure low-
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     priced access to lifesaving drugs. This is the balancing act
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      discussed by Chairman Upton and others.
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           As an engine of drug innovation, of course, the patent
      system is not perfectly tuned. Sometimes a patent can't be
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1035 secured, for example, or a drug development takes too long 1036 and the patent expires too soon. 1037 Now, this issue is not a new problem but rather a 1038 longstanding focus of drug regulation. For example, as you 1039 have heard, the Waxman-Hatch Act fills in the gaps in patent 1040 protection by giving drugs special non-patent protection from 1041 competition, and to help make up for long development time, 1042 the Act extends the term of existing drug patents, and the 1043 Orphan Drug Act serves a similar purpose. 1044 Now, to the extent that there is a problem even after 1045 these extra protections, the question arises, what should we 1046 do about it, and we have heard a few options. One option is 1047 to rethink and speed up clinical trials. Another is targeted 1048 public support where appropriate. A third option is to 1049 expand existing legal exclusivity. Now, the key here, I 1050 think, is to limit the expansion and target it to situations 1051 where it is truly needed, and one possibility here is Dr. 1052 Gandy's suggestion of narrower protection to help address 1053 Alzheimer's disease. 1054 The MODDERN Cures Act also expands exclusivity but not in a way that is narrow or targeted. It would grant a large 1055

1056 increase in protection for essentially all novel drugs. 1057 Act gives 15 years of protection for so-called dormant 1058 therapies. Now, when I first heard the term ``dormant 1059 therapy, '' I figured this would be a limited, targeted 1060 expansion along the lines of the Orphan Drug Act but I think 1061 that conclusion is incorrect. The key point is that a drug 1062 must address a so-called unmet medical need but unmet medical need is defined quite broadly. It is not just a drug for a 1063 1064 disease that has no treatment but any sort of improved 1065 outcome. So even a drug that merely improved patient 1066 compliance or increased convenience would count under the 1067 Act. 1068 Now, in effect, the Act grants 15 years of protection to any drug with a novel active ingredient, and 15 years is a 1069 1070 long time. It is about 3 years longer on average than even 1071 novel drugs get today, 3 years longer than biologics, and is 1072 4 or 5 years longer than protection in Europe. The result, I 1073 fear, is a large windfall through longer exclusivity for many 1074 drugs that would have been developed anyway. Billions of 1075 dollars will be transferred from drug purchasers to drug 1076 makers, and worse, where patients pay in whole or in part for

1077 the drugs, this would also reduce access to drugs. 1078 How big is this problem? Well, we can consider just the 1079 novel drugs that experienced generic entry over the decade 1080 between 2001 and 2010 and imagine that all of these drugs had 1081 gotten a 15-year term instead of the average 12 or so that 1082 they do today. That roughly 3-year extension would suggest 1083 an overpayment for these drugs of more than \$120 billion. In 1084 other words, purchasers are likely to pay a lot more for 1085 drugs that would have been produced even without the extra 1086 protection. Beyond the windfall problem, the Act seems quite 1087 vulnerable to evergreening strategies that would extend 1088 protection beyond the 15 years, and as we have already heard, 1089 risks placing a disproportionate burden on U.S. purchasers, 1090 and I am happy to discuss these issues during the question-1091 and-answer period. 1092 To conclude, claims that larger drug maker rewards would 1093 increase innovation are easy to make but hard to pin down. 1094 The right next step here is careful study to determine the scope of the lost innovation problem in practice, and if 1095 1096 warranted, a solution narrowly targeted at that problem. 1097 Thank you again for the opportunity to discuss these

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          Mr. {Pitts.} The chair thanks the gentleman, and that
     concludes the opening statements of our panel.
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          I would like to ask unanimous consent to submit for the
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     record a statement submitted by the Premier Health Care
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     Alliance and a submitted by the Generic Pharmaceutical
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     Association. Without objection, so ordered.
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          [The information follows:]
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     ******* COMMITTEE INSERT ********
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1109 Mr. {Pitts.} We will now begin questioning, and I will 1110 recognize myself 5 minutes for that purpose. 1111 In a statement issued by the California Public Employees 1112 Retirement System related to this hearing, they state that ``Despite historic breakthroughs in scientific research, 1113 1114 clinical trials and new lifesaving therapies, many common 1115 diseases remain incurable. Heart disease and stroke continue 1116 to be leading causes of mortality. Psychiatric diseases are 1117 serious burden on patients, their families and society as a 1118 whole, and infectious disease presents new critical challenges in terms of drug resistance.'' 1119 I will note that the committee acted in an 1120 1121 overwhelmingly bipartisan manner to pass the GAIN Act as part 1122 of FDASIA, which was a needed first step towards addressing 1123 this innovation gap by granting an additional 5 years of 1124 exclusivity to new qualified infectious-disease products. We 1125 must build on this momentum in the antibiotic space as well 1126 as in other areas of unmet medical need and where public 1127 health demands innovation. We will start with you, Mr. Borisy. Have there been 1128

1129 breakthroughs in clinical trial designs for chronic diseases 1130 that impact large patient populations? 1131 Mr. {Borisy.} So we have seen--if the goal is 1132 ultimately to get medicines to patients and to our society 1133 that needs them, we have seen through breakthrough therapy, 1134 through accelerated approvals in multiple different disease 1135 areas an adoption of approaches that have helped to speed 1136 those therapies to the patients that need them. So it 1137 becomes a question of, what is the information that is 1138 necessary to understand how a drug will be in the real world 1139 setting and are we applying the current best understanding of 1140 biomarkers, of personalized medicine subsets of patients in 1141 some of these other disease settings, could we move things 1142 more quickly. 1143 Mr. {Pitts.} How long does it typically take to conduct 1144 a clinical trial for a new therapy targeting a chronic 1145 condition such as heart disease or stroke? 1146 Mr. {Borisy.} The total time in clinical development 1147 for those types of chronic diseases are usually longer than 1148 10-plus years. 1149 Mr. {Pitts.} Are venture capitalists investing in the

1150 development of new products targeting chronic diseases? 1151 Mr. {Borisy.} It is very difficult to do so. If our focus is on patients and bringing through those innovative 1152 1153 breakthrough medicines, if the time in clinical development 1154 is going to be on the order of 10-plus years, building from 1155 wonderful basic research that has been done, there still is 1156 usually additional years before you ever get to the clinic to 1157 create that drug that can then go be in the clinic for 1158 another 10 years of development. So as a venture capitalist, 1159 if you are considering deployment into an area that is going 1160 to take 15-plus years before it may get to the market, that is very challenging. It is challenging in that time period 1161 1162 is longer than the length of our investment funds, which 1163 means that we will be dependent on other entities, 1164 recognizing that that is an important product for patients, 1165 but other entities, if they have uncertainty about how long 1166 it will take them to continue developing it or what risks may 1167 be involved, we will not recognize the value that we have 1168 created early on. So that long period of time and 1169 uncertainty makes those very conditions which as a society 1170 and as a Nation we need to be some of the most challenging to

1171 invest in from a venture-capital perspective. 1172 Mr. {Pitts.} Thank you. 1173 Dr. Gandy, in your testimony you note that the lack of 1174 therapeutics for chronic conditions such as Alzheimer's 1175 places an enormous strain on our country's finances and that without novel therapies, costs will only escalate. At this 1176 1177 rate, will the next generation of Americans that develop 1178 Alzheimer's be taking the same medications that were approved 1179 over a decade ago, and what would this mean to health system 1180 costs? 1181 Dr. {Gandy.} At this point, the medications that are used to treat Alzheimer's disease are the same that were 1182 1183 developed in the 1970s, so we have nothing new on the 1184 horizon. Those medications don't change the progression of a 1185 They relieve symptoms briefly. They always wear disease. 1186 off. So we have -- we continue in the current cycle of having 1187 no way to slow the progression of the disease. 1188 Mr. {Pitts.} And Mr. Boutin, the California Public 1189 Employees Retirement System asserts in their testimony that 1190 the market exclusivity period of 5 years for brand drugs is ``appropriate to properly incent innovation.'' Can you 1191

1192 comment on whether 5 years of exclusivity is appropriate to 1193 properly incent innovation for chronic diseases? 1194 Mr. {Boutin.} It is clear when you look at the number 1195 of conditions that lack treatments that it is not. It has 1196 worked in some cases but we now have approximately 7,500 1197 conditions without treatments, and I hear Representative 1198 Waxman's comment of ``the science is not always there'' but 1199 the incentives are clearly not there to drive the innovation 1200 we need for many of the conditions. We hear from NIH-funded 1201 researchers that they develop treatments or potential 1202 treatments that could come to market but lack patent 1203 protection and therefore they don't. We hear repeatedly from 1204 our patient organizations and the organizations they work 1205 with on developing treatments that the timeline is taking too 1206 long to bring many of these products to market. We have a 1207 huge opportunity to incentivize them. 1208 Now, I think the question is, what is the right balance 1209 point of incentivizing them. I think we agree that the need 1210 is there, and I want to just take issue with the notion of 1211 unmet medical need. Unmet medical need is really important to people with chronic conditions. Alzheimer's is clearly an 1212

1213 unmet medical need but so is ALS, so are countless other 1214 conditions without effective treatments. Our challenge is to 1215 incentivize those highly innovative, highly valued products 1216 to address those needs. We can quibble over what that 1217 balance is but this Congress has an opportunity to do the 1218 hard work, figure that out and incentivize treatments for 1219 people who are dying now waiting for them. 1220 Mr. {Pitts.} The chair thanks the gentleman. My time 1221 is expired. The chair recognizes the ranking member, Mr. 1222 Pallone, 5 minutes for questions. 1223 Mr. {Pallone.} Thank you, Mr. Chairman. 1224 I wanted to ask some questions of Dr. Gandy and Dr. 1225 Miller. Let us start with Dr. Gandy. 1226 In reading your testimony, it is apparent that you share 1227 my concern about the seemingly ever increasing cost of drugs 1228 and its impact on both patients and on the health care system as a whole. You mentioned the Affordable Care Act and the 1229 1230 biosimilars provision, which provided for 12 years of 1231 exclusivity for innovator biologics, and as you point out, 1232 biologics are extremely expensive, 22 times the cost of

ordinary drugs, so if a biologic at that price were to be

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1234 discovered for Alzheimer's, it would cost as much, if not 1235 more, than it currently costs to treat and care for patients 1236 with the disease. It would also not alter the unsustainable 1237 trajectory for Medicare as your testimony explains. 1238 You mention an Alzheimer's Association report that concluded that if there were an effective Alzheimer's 1239 1240 treatment that could delay the onset for 5 years, American 1241 taxpayers would save \$447 billion in the year 2050 and the human suffering brought by Alzheimer's of course 1242 1243 heartbreaking and obviously the projections for how much of 1244 our health care system will be spending on the care of those 1245 with Alzheimer's are dire. So it would be a tremendous 1246 public health advance if we could get this treatment and see 1247 that kind of savings, and I share your goal in trying to bring this treatment to market. Your recommendation to the 1248 1249 committee is that we would consider extending the current 5year term of exclusivity for drugs to treat Alzheimer's but I 1250 1251 seriously question whether a lengthy exclusivity will achieve 1252 the kind of savings we all hope to see or whether it would 1253 necessarily give patients access to treatments they can afford, and your testimony seems to assume that if we extend 1254

1255 exclusivity for traditional or small-molecule Alzheimer's 1256 drugs, the price of these drugs would be lower than we are 1257 seeing in the biosimilars area. I think we have seen 1258 recently that is not a safe assumption to make, and your 1259 testimony points out that ideally a novel Alzheimer's 1260 treatment would start to be given to people in their 50s 1261 before they develop symptoms in order to slow the development 1262 of plaques. 1263 So Dr. Gandy, if we are talking about giving a drug that 1264 could actually prevent Alzheimer's, how many people do you 1265 estimate would need to take it? Obviously the dosage might take different forms. If it is an oral solid, I would guess 1266 1267 that it might need to be taken daily, maybe even more than once a day, and that potentially means taking a drug every 1268 1269 day for decades. So I guess I wanted to ask, if we were 1270 talking about that kind of drug, how many people do you estimate would need to take it? I just have to ask a series 1271 1272 of questions, if you could. Dr. {Gandy.} Sure. The number of people who would have 1273 1274 to take the medication would be in the tens of millions. Mr. {Pallone.} And what if the cost of this new 1275

1276 Alzheimer's treatment was \$1,000 per pill, and if we extended 1277 the term of exclusivity for that treatment beyond the current 5 years to, say, 12 years, as you suggest, or even 15 as some 1278 1279 of my colleagues suggest, what would that look like for an 1280 individual patient and what would it look like for the health 1281 care system overall? 1282 Dr. {Gandy.} I think the details of how to focus the 1283 exclusivity and target it narrowly are sort of a second-1284 generation problem. I mean, I think we are really trying to 1285 find ways to deal with what we clearly observe as the retreat of the pharmaceutical industry from Alzheimer's both at the 1286 1287 venture level and at the large pharmaceutical level, and this 1288 is at least a way to begin to do that, but I share your 1289 concern about the expense, and it is difficult to know 1290 exactly which business model to use to get started. But 1291 think of the financial savings from the polio vaccine, think 1292 of having people who would be on iron lungs for their entire 1293 lives. There clearly needs to be some balance between the 1294 exclusivity and the cost savings. 1295 Mr. {Pallone.} Well, let me ask Dr. Miller. Would you comment on it? Would you care to comment? 1296

1297 Dr. {Miller.} Yes. I am very familiar with 1298 Alzheimer's. I am on the board of an Alzheimer's cure at the 1299 University of California San Francisco and so have studied 1300 this quite a bit. It turns out these models of savings often 1301 are never seen in reality so it doesn't matter if you are 1302 looking at drugs, devices, imaging or even robotic surgery, 1303 they often have these models when they try to get to the 1304 marketplace but their savings are rarely appreciated when 1305 they get to the market, therefore, the health crisis we have today. 1306 1307 If you look at this drug, though, and you were to take 1308 your scenario, you just make it the price of a traditional 1309 oral solid branded product, you would quickly actually 1310 mitigate if not swamp any potential savings that are there, 1311 especially when you consider drug price inflation. That 1312 model that you are speaking to prices the new therapy at 1313 zero. It is free. And so the savings of a half a trillion 1314 dollars or when the drug is free. If you have to truly treat 1315 the tens of millions that you are talking about, you would 1316 never have any savings. 1317 Mr. {Pallone.} And the problem I have is if we grant

- 1318 exclusivity, we are essentially giving the pharmaceutical 1319 free rein to charge whatever it wants during that time 1320 period, and we are removing the effect of market competition 1321 forces, and I don't think we have any guarantees that a 1322 company developing a new groundbreaking drug treatment would 1323 do the same thing and, you know, I mean, obviously that is my 1324 concern. 1325 Dr. {Miller.} Well, it has been our experience that 1326 they don't because they do have the ability to freely price 1327 in the United States, and if you are going to treat Alzheimer's, there is a lot of reasons to treat Alzheimer's. 1328 1329 This is not about an economic argument. This is because it 1330 is the right thing to do for patients, but the likelihood of 1331 us seeing savings downstream are much less likely, especially 1332 if you extend exclusivity. 1333 Mr. {Pallone.} Thank you very much. Thank you, Mr. 1334 Chairman. 1335 Mr. {Pitts.} The chair thanks the gentleman and now 1336 recognize the chairman of the full committee, Mr. Upton, 5 1337 minutes for questions.
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The {Chairman.} Well, again, we appreciate all your

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1339 testimony this morning. 1340 Mr. Carusi, the fact that the number of venture capital 1341 firms investing in medical technology has dropped from 39 in 1342 2007 to just about 11 or 12 today is certainly concerning to 1343 a lot of folks. Who is going to provide the necessary 1344 startup capital for innovative new medical technology 1345 companies? How can we grow that number back to where it was 1346 before? 1347 Mr. {Carusi.} Well, I think that is exactly the 1348 challenge right now. I think at its core, venture capitalists raise money from institutional investors, so we 1349 raise capital from universities, endowments, pension funds. 1350 1351 As a part of that process, we also have a fiduciary duty to 1352 generate returns. That is the agreement that we are entering 1353 into. We can get that number back to 20, 25, 30, 35 if we 1354 can fix the math problem that we have, which is that it is very difficult right now to generate the kind of returns that 1355 1356 our investors need to see when you look at the delays of FDA, 1357 you look at the delays of reimbursement. So I think this 1358 Congress and we as a device community, if we can find ways to get back to streamlining that innovation process, the math 1359

1360 starts to work better and that starts to bring these 1361 investors back into the fold. Until then, we have been 1362 forced to go elsewhere, and as we like to say, we have been 1363 looking for a new set of best friends. That is in part why I 1364 am spending a lot of time my time overseas, and so we have seen other countries that are very interested in building 1365 1366 their own life sciences ecosystem invest in venture capital 1367 funds directly in return for us locating our companies in 1368 those local geographies. So there are ways to access capital 1369 but it does come with strings and some of those strings are 1370 that we need to start to conduct business outside of the 1371 United States, and we are doing that right now to fill the 1372 gap. 1373 The {Chairman.} So are those venture capital companies 1374 that are helping companies overseas, are they located 1375 overseas themselves or are they U.S. firms that are 1376 encouraging -- that are investing and then encouraging those 1377 companies to in fact develop those products overseas? 1378 Mr. {Carusi.} So will speak for my own firm. Our new 1379 fund, Lightstone Ventures, it is a U.S.-based fund but we are--in fact, we just announced that we are opening an office 1380

1381 in Dublin. We are moving one of our partners to Dublin, and 1382 a part of what we will do, not all, but a part of what we will do will be to look for innovative ideas and innovative 1383 1384 technologies but to reside those companies overseas and to 1385 build those companies overseas. And so they are U.S. funds 1386 that are locating elsewhere. 1387 The {Chairman.} Is any part of that equation that 1388 decision making part of the tax code consequences? I know we 1389 lost a company in my district to Ireland--Perrigo--in terms 1390 of their headquarters, in large part because of the tax rate 1391 of 35 versus 10-1/2. 1392 Mr. {Carusi.} So that has certainly been in the press 1393 and certainly tax rates and lower tax rates and more 1394 attractive tax rates play a role but recognizing--recognize 1395 the fact that our companies are very far from revenues and 1396 very far from profits and so the bigger driver for our 1397 companies is really around, A, the access to capital, and B, 1398 the regulatory environment in those markets, and it comes 1399 back to the fact that we can get a device product approved in 1400 Europe 3 to 4 to 5 years ahead of what we can get that 1401 product approved in the United States. The fact that product

1402 is approved 3 to 4 to 5 years ahead of time then allows us to 1403 start to do the studies that the payers want to see to start 1404 to try to generate some of the cost data. In the United 1405 States, we are behind in that cadence and so consequently 1406 given the fact that we are now running these trials in Europe 1407 and seeking European approval, we like to be close to our 1408 companies. We don't just invest and so we are naturally 1409 moving overseas to be closer. 1410 The {Chairman.} Mr. Borisy, you referenced the expected 1411 patent life and market exclusivity of a drug in development 1412 does impact the investment decisions, and you also indicated 1413 earlier that the size and cost of clinical trials is an 1414 impediment to investment and innovation. What are other 1415 thoughts that you might have in advancements and technology 1416 that can help make up the difference for those? 1417 Mr. {Borisy.} So for any drug that is being brought 1418 forward, as a society we are putting a level to say what is the information that we need to have that drug will be useful 1419 1420 in the real world population and make a difference for 1421 patients and have the requisite safety information associated 1422 with it. We have in areas as has been discussed here in the

1423 committee in cancer and rare genetic diseases been willing to 1424 adopt the use of biomarkers, surrogate endpoints and a 1425 recognition that the full understanding of the use of that 1426 drug will come post approval with experience in the real 1427 world. 1428 For some of these areas that are outside of cancer and 1429 rare genetic disease, there are likewise opportunities to 1430 take some of those modern approaches, and we can be doing 1431 that both pre approval as well as post approval. I think an 1432 important point to recognize is to the comment of we are in 1433 the 21st century now and not the 20th century with electronic 1434 medical records, with information technology, we are able to 1435 know an enormous amount about what is actually happening with 1436 a drug in the real world. So when we are dealing with the 1437 question of how do we develop drugs for some of these chronic 1438 diseases, some of these things affecting such large swaths of 1439 our population and we are dealing with the question of how do 1440 we make sure that innovation invests in those areas. We 1441 should ask, can we use some of these modern technologies to 1442 make that process more doable, more stable, more predictable. 1443 Mr. {Pitts.} The chair thanks the gentleman and now

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      recognize the ranking member of the full committee, Mr.
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     Waxman, 5 minutes for questions.
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          Mr. {Waxman.} Thank you very much, Mr. Chairman. I
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      appreciate all the testimony. I am sorry, I had to go to
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      another subcommittee and didn't hear all of your oral
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     presentations. The chairman has often said to me, I ought to
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     clone myself, but we don't know how to do that, and it
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     probably wouldn't be allowed anyway, and nobody would want
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      it.
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          Mr. Hemphill, I want to ask you some questions about
     this MODDERN Cures Act, because that is a legislative
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     proposal that has been put forward. In your testimony, you
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      said it is likely that some drugs are not developed because
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      the exclusivity rewards are not large enough, but it is
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     unclear how large a problem this is, and I would like to
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      explore that with you. Certainly we ought to be willing to
     use patent term extensions and exclusivities as an incentive
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      to spur the research and development of new drugs. That was
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      the basis of some of the laws that we are all praising like
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      the Orphan Drug Act. In that law, we gave 7 years of market
      exclusivity for drugs to treat rare disease. That meant that
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1465 these were rare and didn't offer a huge profit potential 1466 because they weren't a lot of people that were likely to buy 1467 the drug but this MODDERN Cures Act gives not 7 but 15 years 1468 of exclusivity and post-approval patent protection to so-1469 called dormant therapies. Do you see a reason why we would 1470 need an even longer period for these drugs than we gave for 1471 orphan drugs? The Orphan Drug Act has been very successful. 1472 We have a lot of new drugs for people with these rare 1473 diseases. 1474 Mr. {Hemphill.} So I would say no, not necessary under the MODDERN Cures Act as it is currently conceived, given the 1475 1476 breadth of applications of unmet medical need and its 1477 applicability to essentially any new drug. I leave open the 1478 possibility that in principle, there could be therapies for 1479 which the lead time is so long that some kind of targeted 1480 additional protection would be worthwhile. I just think the 1481 MODDERN Cures Act goes way beyond that in its current breadth 1482 of application as well as its duration. 1483 Mr. {Waxman.} In a biosimilars provision in the 1484 Affordable Care Act, we gave 12 years of exclusivity to biologics. That is 7 years longer than we gave in Hatch-1485

1486 Waxman for small-molecule drugs. I have always believed that 1487 the 7 years was too long. However, the argument was made 1488 that a lengthier time was needed because biologics were 1489 harder to develop and their patents were weaker. Do you see 1490 any reason why dormant therapies would need 3 years longer 1491 exclusivity than biologics? 1492 Mr. {Hemphill.} Well, I think in principle, it is 1493 always possible that longer protection would elicit 1494 additional innovation, and then the question is, at what cost 1495 to the therapies that we would get either way, which is why I 1496 think it is so important for us to do careful study to figure 1497 out where those gaps are, if anywhere. 1498 Mr. {Waxman.} Well, you mentioned the evergreening provision in your testimony. Now, that is not just a one-1499 1500 time event, that could go on forever wherever a small change 1501 can produce another 15 years of exclusivity. There was an 1502 interesting statement. Mr. Boutin in his testimony claims 1503 that MODDERN Cures has the strongest anti-evergreening 1504 language ever included in legislation. Do you agree with 1505 that? Do you think that that law prevents evergreening or could companies get multiple 15 years exclusivity? 1506

1507 Mr. {Hemphill.} I don't agree. I am very concerned 1508 about evergreening in this bill. There may be a difference in what we mean by ``evergreening. '' One particular issue 1509 1510 that I am very concerned about is product hopping where you 1511 get close to the end of the exclusivity and then the drug 1512 maker switches the patients over to a new version of the same 1513 drug. We have been talking about Alzheimer's, and Namenda is 1514 a nice example. The existing Namenda treatment is going away 1515 this summer and all the customers are being--all the patients 1516 are being shifted to a once-a-day version, and this extends 1517 the exclusivity, and I don't see how the MODDERN Cures Act is 1518 going to get around that. 1519 Mr. {Waxman.} This MODDERN Cures proposal, the sponsors point out it is only for therapies that address an unmet 1520 1521 medical need for serious or life-threatening diseases. On 1522 the surface, that sounds reasonable. Do you think it is 1523 appropriately targeted to only those drugs whose development 1524 would warrant and be appropriately stimulated by such 1525 extraordinarily long periods of exclusivity and patent 1526 protection? 1527 Mr. {Hemphill.} It looks like it would apply to roughly

1528 any drug that currently gets new chemical entity protection. 1529 Maybe there are small exceptions to that but I think it 1530 extends guite a bit further than what would you normally 1531 think of by unmet medical needs. 1532 Mr. {Waxman.} And that could be a huge windfall? 1533 Mr. {Hemphill.} Correct. 1534 Mr. {Waxman.} Mr. Boutin, I know you met with our staff 1535 on several occasions, and I understand you are trying to get 1536 them data and information to show whether there are 1537 significant numbers of dormant therapies out there waiting to be developed. Have you had any success in collecting this 1538 data? And I would also appreciate data justifying why 15 1539 1540 years of exclusivity and patent protection are necessary for 1541 these therapies. 1542 Mr. {Boutin.} So with respect to the data question, 1543 there is data that is available but it is very limited. It is very challenging to collect that information because the 1544 1545 incentives are not there to exist, and when we speak with 1546 companies, they routinely tell us that when they had a good 1547 product that they shelve because it has gone dormant because there is not enough time to develop it, they routinely shred 1548

1549 the data. What we have seen with the filing of MODDERN Cures 1550 is, companies now are starting to keep that data in-house. 1551 So they are starting to look at how they might potentially 1552 recapture these lost opportunities. 1553 Mr. {Waxman.} Well, it is important that we insist on 1554 receiving more information as we look at this law because 1555 this is a huge windfall in some cases, and we want to know if 1556 it is necessary. If it is necessary, we certainly want to do 1557 what will help spur innovation. 1558 Mr. {Boutin.} Well, in--Mr. {Waxman.} But we know, Mr. Chairman, in conclusion, 1559 1560 that there have been many laws where we have just overpaid. 1561 We have overpaid the drug companies to do research on dosages for kids and we look at how much money that costs them to do 1562 1563 it and that exclusivity was so much more valuable. We have 1564 overpaid for even some of the orphan drug laws, and we are 1565 overpaying at the expense of patients going without drugs or 1566 the payers for drugs not being able to afford it or the 1567 Medicare system and the Affordable Care Act not being able to 1568 sustain these kinds of costs. So we have got to get the balance right and we need the data to make sure that we are 1569

1570 doing that. Thank you. 1571 Mr. {Pitts.} The gentleman's time is expired. 1572 chair now recognizes the vice chair of the committee, Ms. 1573 Blackburn, 5 minutes for questions. 1574 Mrs. {Blackburn.} Thank you, Mr. Chairman, and I want 1575 to thank everybody for being here and, you know, we have a 1576 hearing downstairs as well as here so we are kind of back and 1577 forth. 1578 Mr. Carusi, I want to come to you. I would like to talk 1579 with you a little bit about your due diligence process as you 1580 look at funding a startup with a concept, and being from the Nashville area where a lot of health IT is taking place and 1581 1582 Health Box is active there, the Entrepreneur Center, when I go over there and I talk to some of these innovators and you 1583 1584 look at what is taking place from concept to 1585 commercialization to distribution, it is a pretty long 1586 timeline. In preparing for the hearing and reading through 1587 your testimony, I want you to just talk to me about that due 1588 diligence process, what you are looking at, how the FDA 1589 approval process affects that, how that window has changed in 1590 the past 10 to 15 years.

1591 Mr. {Carusi.} I would be happy to. I think it is 1592 important to note that at my firm, so at Lightstone, we are 1593 involved from the very early stages. In fact, about a third 1594 of our companies have been created either in-house or in 1595 coordination with incubators that we work with. So this 1596 means that we are literally sitting down with an 1597 entrepreneur, a physician, an inventor looking at a market 1598 and inventing. So we are involved at that early stage. We 1599 then have to take a look at that starting process. We have 1600 to look at the technical risks, the development risks, the 1601 risks in the clinical trials, what kind of a study can we 1602 run. If we run that study, will we get FDA approval. How 1603 long will that take. We then have to make a determination as 1604 to whether or not we will have created enough value that we 1605 can then find another player, be it at the public market or 1606 one of the major players take on that project or if we have 1607 to keep going. If we have to keep going, then we have to 1608 look at the whole reimbursement process, what is involved in 1609 getting coding, coverage, payment. At the end of the day, we 1610 have to get the product from the ideation phase all the way 1611 through to the point where we are generating revenues and we

1612 are generating profits. That is what we do. If you look at 1613 that timeline, and Mr. Borisy has already mentioned this, that timeline is now pushing anywhere in devices up to 8 to 1614 1615 10 to 12 years with a great deal of uncertainty along the 1616 way, and one of the things that we as venture investors hate 1617 the absolute most is seeing our companies fail late. We 1618 would rather introduce experiments where we can have these 1619 companies fail early and move on. But what is happening is, 1620 these companies are either failing at the point where they 1621 get in front of panel for FDA approval, even if we have met 1622 the appropriate endpoint, or they are failing when they get 1623 into the morass of reimbursement, and then they become 1624 restarts. Nobody wants to fund a restart. It is easier to give birth than resurrect, and the reality is, if these 1625 1626 companies then die and we have to move on and it is dragging 1627 won the returns of our industry and it is dragging down 1628 innovation, and that is the process that we are facing right 1629 now. 1630 Mrs. {Blackburn.} You mentioned the challenges with the 1631 IDE process. Do you want to add anything more to that? Mr. {Carusi.} Yes. So I mean, again, on the IDE 1632

1633 process, that is the process to actually initiate our 1634 clinical studies to then demonstrate the safety and the 1635 efficacy of the device. What happened over the years is the 1636 data requirements to start those studies, it was as if we 1637 were actually going for approval. We are not going for 1638 approval; we are going for the approval to start the trial. 1639 And again, some of these are going to fail. They are not 1640 going to work. If you start to layer on additional 1641 preclinical requirements, additional bench requirements that 1642 aren't necessarily adding to the safety of these products, 1643 then again you are adding to the cost of time before we 1644 actually get to the experiment where we can run the clinical 1645 trial and see if the product is safe, more effective and good for patients, and if it costs too much, you know, capital is 1646 1647 fungible. We will go somewhere else. There was just a discussion around Alzheimer's. We are 1648 1649 not funding Alzheimer's drugs. We can't. We can't bring 1650 them to market. And so the math won't work, and so it is 1651 simply a matter of making sure that the right incentives are 1652 in place so that we don't kill innovation. At the same time, we are in the game of disrupting things. That is what we do 1653

1654 for a living. So we don't want to see incumbents sitting on 1655 drugs and new devices down the road but we need enough 1656 incentive to make sure that the math works so that we can 1657 fund them to begin with, and right now in a lot of spaces, we 1658 are not able to do that. 1659 Mrs. {Blackburn.} Thank you, and I will yield back my 1660 time, Mr. Chairman. 1661 Mr. {Pitts.} The chair thanks the gentlelady and now 1662 recognizes the gentleman, Mr. Matheson, 5 minutes for 1663 questions. 1664 Mr. {Matheson.} Thank you, Mr. Chairman. I want to talk a little bit about the issue with medical 1665 1666 devices, small manufacturers in particular. They are the ones in the marketplace who are really creating some of the 1667 1668 groundbreaking technologies. They rely heavily on venture 1669 capital, as we just heard in the last answer. And I think 1670 that as should be expected, venture capitalists are going to 1671 only take on a certain amount of risk both in terms of 1672 product performance and uncertainty and regulatory 1673 uncertainty as well because uncertainty in business is a cost. I think that sounds pretty basic but I think that is 1674

1675 something Members of Congress need to be reminded of. 1676 One area in which I believe venture capital firms 1677 consider when deciding whether to make an investment in 1678 medical device is the likelihood of adequate and predictable 1679 reimbursement from Medicare because once you get FDA 1680 approval, that doesn't mean Medicare is going to give you 1681 reimbursement. 1682 Over the past several years, I have heard from device 1683 manufacturers and venture capital firms that Medicare is 1684 requiring more data to obtain appropriate coverage of 1685 payment, and I appreciate that CMS wants to put forth an effort to spend taxpayers' dollars in an efficient and 1686 1687 responsible manner, but this change in standards, if you 1688 will, and the lack of clarity surrounding what the standards 1689 are from what I understand has made it increasingly difficult 1690 for VC firms to make an educated and informed decision about 1691 the viability of a device once it gets through the FDA 1692 approval process. So if an FDA-approved device is not 1693 approved by Medicare, its viability in the marketplace and 1694 the ability for patients to access the technology obviously is greatly reduced. 1695

1696 In order to help alleviate some of this uncertainty, I 1697 have cosponsored legislation authored by my friend and 1698 colleague, Congressman Paulson, the Accelerating Innovation 1699 in Medicine, or AIM Act, which would give device 1700 manufacturers the opportunity to make an FDA-approved product 1701 available on a self-pay basis for an initial 3-year period 1702 before approaching CMS about Medicare coverage on 1703 reimbursement. This program would be entirely voluntary. It 1704 would allow manufacturers the time to collect needed data to 1705 justify reasonable and adequate coverage and payment for 1706 Medicare down the road, reducing some of the uncertainty 1707 associated with the Medicare coverage process and hopefully 1708 providing the venture capital community with a measure of 1709 certainty in the device and more broadly in the market in 1710 general. 1711 So Mr. Carusi, I wanted to ask you if you had heard of 1712 this or were aware of this proposal and do you feel it would 1713 assist both the venture capital community and the small 1714 device manufacturers in reducing some of the uncertainty in 1715 the process and bringing products to the market on a more 1716 expedited basis?

1717 Mr. {Carusi.} Yes, I am familiar with the AIM Act, and 1718 I think it very much goes to the heart of one of the 1719 challenges that we are facing, which is to your point. We 1720 now have FDA approval but we are now in a process where we 1721 have to generate more data. As we are generating that data, 1722 we are not profitable entities. We are burning \$500,000 to 1723 \$2 million a month, and in fact, that number tends to go up 1724 because we now have to start marketing these products. So 1725 the question comes down to, we can't as small companies 1726 continue to fund these products through that next phase of development. So I think what the AIM Act does or could 1727 1728 potentially do is help to provide a source of funding during 1729 this period of time so that we can continue to generate the 1730 data that payers, that Medicare would want to see. 1731 Look, the world has changed. We recognize that data is 1732 everything. Clinical data is our sole focus, so generating that data is necessary, it is important, but if we are going 1733 1734 to have to add more years, more uncertainty and more 1735 disruption, then we need policies like the AIM Act, and I 1736 would say that is one of several potential approaches. That is not going to do it. We need more things and more creative 1737

1738 ways to try and think about how we can as an ecosystem help 1739 the ecosystem generate this data. It is not simply about 1740 device companies or biotech companies. It benefits 1741 hospitals, payers, patients. So what is the right mechanism 1742 to fund this additional data-gathering exercise? 1743 And then the other thing I would add is, and then what 1744 is the data that is required. Don't move the bar. Tell us--1745 and we have had this conversation with FDA. If it is X, we 1746 hit X, then you are going to get paid, and right now that bar 1747 is constantly moving so we don't even know if we generate that data if we are going to get payment and coverage. 1748 1749 Mr. {Matheson.} I appreciate that. 1750 Mr. Chairman, I will yield back. 1751 Mr. {Pitts.} The chair thanks the gentleman and now 1752 recognizes the vice chair of the subcommittee, Dr. Burgess, 5 1753 minutes for questions. 1754 Dr. {Burgess.} Thank you, Mr. Chairman, and Mr. Carusi, 1755 just briefly before we leave that point, it was the intention 1756 or the desire of this committee 2 years ago when the 1757 reauthorization of the Food and Drug Administration came to our committee that many of these problems would be, if not 1758

1759 solved, at least managed or mitigated, and that has not been 1760 the case? 1761 Mr. {Carusi.} No. On FDA, that is having an impact, 1762 and so I think we are starting to see benefits from FDASIA, 1763 and certainly with FDA and improved dialog with Commissioner 1764 Shuren and his leadership, we are seeing improvements. So 1765 that is why in my testimony I moved from FDA, we still want 1766 to continue to improve it, but to the reimbursement side of 1767 the equation because parallel to the discussions we had 1768 several years ago around FDA and a lack of transparency and predictability and consistency, that is what we are now 1769 1770 facing in reimbursement. 1771 Dr. {Burgess.} Let me ask you a question because it 1772 came up yesterday in a Rules Committee hearing over the 1773 appropriation for the United States Department of 1774 Agriculture, which for reasons that escape most of us 1775 includes the FDA. But the whole issue of special protocol 1776 assessments came up and the fact that the rules might be changed late in the game in that environment. Can you speak 1777 1778 to that just briefly? 1779 Mr. {Carusi.} Yeah, I can. Again, I think that has

1780 been utilized more on the drug side, which is frankly less 1781 where I play. It is probably more where you play. Again, I 1782 think the intention of SPAs is terrific. I think the 1783 intention is to provide again a bar where if you hit a 1784 certain data requirement, you have certainty that you will 1785 get approval. That is the right intent. Where it runs into 1786 problems if that doesn't prove to be the case. So in other 1787 words, if you are now three-fourths down the process, you are 1788 in the middle of your clinical trial and the bar has changed, 1789 the bar has moved, you have to start that clinical trial all 1790 over. You have just taken a step of 3 to 4 years back. 1791 many ways you may have flushed \$50 million to \$100 million 1792 down the drain. So I think the intent is right but we can't 1793 monkey with the SPA, unless there is some meaningful new 1794 clinical piece of data that has emerged one that has been 1795 established. 1796 Dr. {Burgess.} I thought it was telling, your comment, 1797 fail early, avoid the rush, you certainly get why that 1798 concept is there. 1799 Dr. Gandy, I really appreciate you being here and appreciate the work you are doing in Alzheimer's. It must 1800

1801 have been as startling for you to hear as it was for me that 1802 Mr. Carusi is no longer funding Alzheimer's research. But 1803 let us talk about that for a minute because one of the first 1804 things after I was elected to Congress in 2003, I asked for a 1805 meeting with Dr. Zarounian out at the NIH and we talked about 1806 things on the horizon, things in the future, and he related 1807 that statistic that you gave us, that 5 years delay in the 1808 onset of symptoms, big savings on the other side. So if I 1809 have done the math calculation correctly where I am now into 1810 my third of those 5-year intervals but as you relate, it 1811 hasn't really happened, has it? 1812 Dr. {Gandy.} No, that is right. We currently don't 1813 have anything on the horizon that will make an impact on the 1814 course of Alzheimer's, on the progress of Alzheimer's 1815 disease. 1816 Dr. {Burgess.} Well, what about actions like 1817 establishing clinical trial networks in the study of 1818 Alzheimer's? 1819 Dr. {Gandy.} The NIA has established a nationwide 1820 network of Alzheimer's centers, and that is the mechanism by which it uses to recruit and test new drugs--recruit patients 1821

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1822
     and test new drugs, and that system, that network often
1823
     partners with industry to test new industry drugs as well.
1824
           Dr. {Burgess.} And that in turn then spur new
1825
      investment, perhaps get Mr. Carusi again involved and
1826
      invested in our research?
1827
           Dr. {Gandy.} I think what we need is a success, and I
1828
     think that would attract more investors. I mean, we have
1829
     relationships and actually a number of public-private fora
1830
      for discussion but I think the thing that would really build
1831
     the enthusiasm is some success.
1832
           Dr. {Burgess.} And would things like standardizing
1833
     biomarkers, would that help?
1834
           Dr. {Gandy.} That certainly is the--the NIH has
      established what is called the Alzheimer's disease
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1836
     Neuroimaging Initiative, which has been really a landmark
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      study, ongoing study, in defining a number of biomarkers of
1838
      the natural aging process, of the conversion from aging to
1839
     mild cognitive impairment and then conversion from mild
1840
      cognitive impairment to Alzheimer's disease.
1841
           Dr. {Burgess.} Thank you.
1842
           Dr. Ledley, you brought up a gene therapy, and I can
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1843 remember reading in the newspapers in the mid-1990s, late 1844 1990s about some promising gene therapies and then 1845 unfortunately there were a series of unsuccessful problems, 1846 and then it kind of went away. Can you kind of give us an 1847 idea of what is on the horizon with gene therapies? 1848 Dr. {Ledley.} So the short answer, gene therapy works. 1849 The last couple of years have been incredibly exciting. 1850 has seen some very high-profile IPOs in the past couple 1851 years. So people are happy about it again. I think it is a 1852 classic story where a lot of--there is a real disconnect 1853 between the good support for therapy for NIH, venture capitalists who made a lot of profit early in the field and 1854 1855 found a lack of sustained support for the innovations 1856 required to take immature technologies and make them mature, 1857 and we believe the field has slowed by that. It was a 1858 difficult process. There are very important pricing issues 1859 for that field to work out in the next couple of years but it 1860 is a great example of where the basic science is now ready 1861 for investments that can take advantage of discovery and the type of review process which is put in place at the FDA. 1862 Dr. {Burgess.} All right. I have more questions, Mr. 1863

1864 Chairman, if we have time for a second round, but I will 1865 yield back. 1866 Mr. {Pitts.} The chair thanks the gentleman and now 1867 recognizes the gentleman from Texas, Mr. Green, 5 minutes for 1868 questions. 1869 Mr. {Green.} Thank you, Chairman, and both you and the 1870 ranking member for asking our witnesses to testify. 1871 First of all, it is frustrating that what my mother-in-1872 law went through with Alzheimer's in the 1990s. There is no 1873 drug today different from that than Aricept. It wasn't really useful then, slow delay of the illness but we are just 1874 not there. And Dr. Gandy, I appreciate all your efforts, and 1875 1876 I even appreciate your purple tie, Mr. Carusi, from working 1877 with our local Alzheimer's group in Houston. 1878 But let me get to my other issue. The need for greater 1879 antibiotic drug development is something I along with 1880 Congressmen Gingrey, Shimkus, DeGette and others have long 1881 championed. We have successfully started getting the ball 1882 rolling with GAIN Act last Congress and we are already seeing 1883 positive signs. However, as much as it pains me to say, it has not done enough to fully set our country back on a path 1884

1885 of investment and development in new antibiotics. We need to 1886 combat ever-emerging and deadly diseases. The health of our soldiers and veterans is particularly at risk. An article 1887 1888 that ran in The Hill yesterday titled Fighting Superbugs by 1889 Developing Targeted Weapons in which the author was Rear Admiral James Kerry stating that many soldiers and civilians 1890 1891 have lost their lives because we do not have the drugs we need. It is time to mount an urgent defense against 1892 1893 superbugs and use all the tools at our disposal to put new 1894 weapons on the field. 1895 Mr. Borisy, I know that knowing that you know about the antibiotic space today, the risk-reward profile, would you 1896 1897 advise your clients or colleagues to invest in antibiotic 1898 development today, and why or why not? 1899 Mr. {Borisy.} Investment from a venture perspective in 1900 new antibiotic development is very challenging. As an 1901 optimist from the science and the medicine perspective, I 1902 actually believe we have the tools and the technologies today 1903 that if we applied it and focused the capital around it, we 1904 could come up with the tremendous innovations that we need 1905 against some of these superbugs and areas of very important

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1906
     need to our society in infectious disease.
1907
          Mr. {Green.} Okay. I only have 5 minutes. But if
1908
     Congress were to create additional incentives on antibiotic
1909
     development, do you believe that it might help move the
1910
     needle with investors such as yourself?
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          Mr. {Borisy.} Yes.
1912
          Mr. {Green.} If so, what types of reforms or incentives
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     would be needed to improve your outlook on investment in this
1914
     area?
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          Mr. {Borisy.} So one of the most important would be
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     again drawing the analogy from cancer and from rare genetic
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     diseases, which is if we accept it for these antibiotic
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      infections, allowing to develop for those specific
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     populations to show that if we could show that a drug works
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      in those specific populations, that would have a tremendous
1921
      impact.
1922
           Mr. {Green.} I along with my colleague, Congressman
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      Gingrey, have introduced the ADAPT Act, which is a follow-up
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      on the GAIN law from last Congress. It would create a
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      special designation for critically important antibiotics with
      a goal of improving FDA process around them. If we could
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     demonstrate to industry leaders such a process would shorten
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      approval times for safe and effective products, would that
1929
     help increase the worth of antibiotic products on the market?
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          Mr. {Borisy.} Yes, it would. It would have a direct
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      impact.
1932
          Mr. {Green.} Thank you. Without new antibiotics,
1933
     medical advances and new cures to treat other diseases will
1934
      largely be moot since treatments like chemotherapy, even a
1935
     miracle future therapy could be too dangerous to patients
1936
     because of the risk of infection and no antibiotics to
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     protect them, and I urge my colleagues to take swift action
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     and aggressive action because we do not have a moment to
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     waste, and again, hopefully our subcommittee will look at the
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     ADAPT Act as a follow-up to the success we are seeing with
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     GAIN. I know just recently there was one of the
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     pharmaceuticals approved.
          Mr. Chairman, I will yield back my time.
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1944
           Mr. {Pitts.} The chair thanks the gentleman and now
1945
      recognizes the gentleman from Illinois, Mr. Shimkus, 5
1946
     minutes for questions.
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          Mr. {Shimkus.} Thank you, Mr. Chairman. It is great to
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     be here. I am way down on this side. And it is great--I too
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     am in the other subcommittee so I am bouncing back and forth,
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     but it is really important to hear the plethora of the panel
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     because it really just gets your mind going. It drives staff
1952
     crazy because they want us to direct our questions, but you
1953
      start thinking. So I am going off script for a second.
1954
          Mr. Hemphill, Alzheimer's, everyone has been touched by
1955
      it. So you hear the testimony. Obviously the capital
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      community is not here. There is no return on investment,
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     can't make the case. It is an epidemic. It is going to--so
     this whole brand exclusivity stuff, I mean, doesn't that not
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1959
     make a case for creating a market condition where capital
1960
     will flow so they can get a return so we can solve this
1961
     disease?;
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          Mr. {Hemphill.} So--
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           Mr. {Shimkus.} I have got to be quick so--
1964
          Mr. {Hemphill.} I am off script.
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          Mr. {Shimkus.} I am off script too. That is right.
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          Mr. {Hemphill.} I completely agree that in principle if
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     you have a situation where you otherwise would not have a
1968
     drug--
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1969 Mr. {Shimkus.} Like this, I mean right now, we got it. 1970 Mr. {Hemphill.} Well, I am not sure the case is proved 1971 from the fact of long development. 1972 Mr. {Shimkus.} But I will just say, there is no money 1973 going right now so the market is making the case now. 1974 Mr. {Hemphill.} The absence of investment doesn't 1975 necessarily tell us that a different legal regime would yield 1976 a different result. 1977 Mr. {Shimkus.} Okay. Let me move forward. That is part 1978 of the challenge, this debate that we have to get to. 1979 I also want to just highlight--Mr. Matheson did a great 1980 job. I am a cosponsor of the AIM Act for all the reasons 1981 that -- I am not going to go into it in detail, but I would 1982 encourage my colleagues to look at that and get on it. 1983 Mr. Chairman, I would encourage you to--I don't know if 1984 we want to wait, you know, on this 21st century cures thing 1985 or you may want to consider trying to at least get it through 1986 the process so we can see where we are because I don't see a 1987 downside to it. I just don't. It helps bring capital in the 1988 early formation. It is outside the Medicare morass, coding 1989 issue. It brings more certainty than less at a time when you

1990 are looking for capital flow. 1991 So now I will get on script, Chris. But we are trying 1992 to focus in--and a lot of this debate has been on obviously 1993 the lifesaving drug that will emerge and the cost, but I 1994 think as important in this debate is the diagnostic portion 1995 because the way the world is changing and the science behind 1996 this, you can target specific drugs to specific conditions 1997 based upon markers and the like. 1998 So Mr. Borisy, starting with the premarket approval 1999 process, what types of incentives do you believe might spur 2000 development in this space? Were you thinking it might be constructed similar to a drug-like postmarket incentive 2001 2002 structure or something different? 2003 Mr. {Borisy.} So for diagnostics, a clear and 2004 predictable understanding of reimbursement, which does not 2005 exist today, would have a direct connection to capital 2006 formation for innovative new diagnostics that we mean and 2007 that clear and predictable reimbursement in diagnostics, whether that was in some form of postmarket exclusivity, 2008 2009 whether that was just in clear Medicare rules and 2010 understanding that clarity and transparency would make a

2011 tremendous difference. 2012 Mr. {Shimkus.} In your testimony, you recommend the 2013 committee consider a process whereby CMS create a program for 2014 diseases important for public health with high unmet 2015 diagnostic needs. Can you tell us more about how such a 2016 program might work and for instance, could it help cut down 2017 the time between FDA approval and the CMS coverage? 2018 Mr. {Borisy.} So if we take an example that we have 2019 been talking about at the hearing today such as Alzheimer's 2020 and if we said from the work that Dr. Gandy and others are 2021 doing that we had a diagnostic imaging biomarker that we felt was meaningful and predictive, understanding how that would 2022 2023 be paid for, just simply having that clarity and stability would allow then the development and proof of that 2024 2025 diagnostic. That diagnostic would then enable the 2026 development of therapeutics to Alzheimer's that we have been 2027 bemoaning here today as lacking. 2028 Mr. {Shimkus.} Yeah, and I just want to throw--Mr. Miller is here and in part of his testimony he said on 2029 2030 Alzheimer's, it is just the right thing to do. So we have got to change our programs and processes to address this, and 2031

2032 hopefully we can get there working together. This is a very 2033 exciting time but there are unmet needs that we should be 2034 about meeting, and with that, Mr. Chairman, thank you and I 2035 yield back my time. 2036 Mr. {Pitts.} The chair thanks the gentleman and now 2037 recognizes the gentlelady from Florida, Ms. Castor, 5 minutes 2038 for questions. 2039 Ms. {Castor.} Thank you, Mr. Chairman. I want to thank 2040 the panel for your expert advice today and also commend my 2041 colleagues for focusing on this important issue for American 2042 families. 2043 We have today about the MODDERN Cures Act, which would 2044 extend the period of exclusivity for essentially any new drug 2045 to 15 years. That is 3 years longer than any other term of 2046 exclusivity currently in the law, and the intent of the bill 2047 is very good, but I have been listening closely and I haven't heard today that a case has been made for why there would be 2048 2049 a need to extend exclusivity for such a lengthy term, and a 2050 number of you have testified to that today and to some of the 2051 negative effects of lengthy periods of exclusivity. Dr. Ledley, could you explain in greater detail how in 2052

2053 your view greater exclusivities would discourage uptake by 2054 hands of smaller biotech companies? 2055 Dr. {Ledley.} Sure. Fifteen years is a very long time 2056 in the progress of science. We don't use 15-year-old 2057 computers anymore, and by the time a drug has been on the 2058 market for a certain length of time, science is able to come 2059 up with something better and should, and the public needs it. 2060 So there needs to be a return on the investment in the 2061 original drug and there needs to be an immediate turnaround 2062 to invest in the next drug that is that much better, and 15 years is just out of proportion to the space of scientific 2063 2064 progress. 2065 Ms. {Castor.} And I am also extremely concerned about the price tag for providing extended exclusivities. Dr. 2066 2067 Miller, your testimony mentions the Solvadi situation, the 2068 hepatitis C drug that is now about \$1,000 per pill. It is an extraordinary price but coupled with the fact that we have 2069 2070 over 3 million Americans that could have their hepatitis C 2071 cured, they would benefit greatly. So that has raised these 2072 difficult questions for public and private payers especially. 2073 Could you describe for us the tradeoffs and compromises that

2074 payers are having to make as a result, and could you tell us 2075 why Solvadi is unique or could it be part of a trend or are 2076 there other similarly priced drugs on the market? 2077 Dr. {Ledley.} That is a great point. So what you see is that for manufacturers, the only--they don't have just 2078 2079 exclusivity as a lever to pull, they have pricing. So in 2080 this country we allow them to freely price, and that is what 2081 has happened with Solvadi. If you treat all 3 million 2082 patients in the United States, you will spend over \$300 2083 billion, which is equal to the entire drug spend for the 2084 United States, and when you look at the pipeline, of that 5,400 drugs that are in human testing, there are many that 2085 2086 are going to be breakthrough products that also will be at 2087 prices that we can't afford. And so it is no good having 2088 drugs that people can't afford and so access has to be 2089 considered in your policies when you consider extending exclusivity because you are guaranteeing higher prices for 2090 2091 longer periods of time. 2092 Ms. {Castor.} And one of the issues that confronts us 2093 as the population ages and the call on Medicare will be greater is the fact that we don't allow negotiation of drug 2094

2095 prices in America. It is kind of un-American that we don't 2096 negotiate by law. This means that drug companies can charge 2097 almost any price that they would like, particularly for 2098 lifesaving drugs that are the only treatments or cures for a 2099 particular disease. In such cases, it is hard to imagine the 2100 need for extending the length of time for which they are 2101 shielded from price competition by generics. 2102 Professor Hemphill, is America, in having that policy 2103 against negotiating drug prices, do we subsidize drug use in 2104 other countries? 2105 Ms. {Castor.} Well, certainly, U.S. payers and patients 2106 pay a disproportionate part of the research and development 2107 that ultimately has a global benefit. 2108 Ms. {Castor.} Well, I thank you for your testimony, and 2109 I want to end on the note of even though we might have 2110 differences of opinion on the panel on the Cures Act, I think 2111 everyone that I heard today was united in the fact that we 2112 need to make sure we are committed to basic research, and the 2113 fact that the budget battles, sequester, government shutdowns 2114 of the past few years has taken a bite out of NIH and sent scientists possibly looking at careers in other countries, is 2115

- 2116 really something that this committee has got to focus on.
- 2117 Dr. Collins said NIH has lost 25 percent of its purchasing
- 2118 power. We are throwing away half of the innovated, talented
- 2119 research proposals. This really should be the committee's
- 2120 primary point, and maybe moving medical research from a
- 2121 discretionary category to something we have a long, sustained
- 2122 commitment.
- Thank you, and I will yield back.
- 2124 Mr. {Pitts.} The gentlelady's time is expired. The
- 2125 chair recognizes the gentleman from Georgia, Dr. Gingrey, 5
- 2126 minutes for questions.
- 2127 Dr. {Gingrey.} Thank you, Mr. Chairman, Ranking Member
- 2128 Pallone, and to the witnesses for testifying today.
- You know, the GAIN Act of course was an important first
- 2130 step in addressing a lack of new antibiotic drug development
- 2131 and we have already seen the first successes of the GAIN Act.
- 2132 I am real happy to have worked with Mr. Green, Ms. DeGette,
- 2133 MR. Shimkus and others on the committee in a bipartisan way
- 2134 to develop the GAIN Act. Obviously--and Mr. Green talked
- 2135 about this a little bit earlier about the ADAPT Act, which of
- 2136 course is follow-on to GAIN and the work that we need to do

2137 in regard to that. 2138 I wanted to direct my questions mainly to Mr. Borisy. 2139 When making investment recommendations, Mr. Borisy, can you 2140 explain how not just potential economic returns but clinical 2141 trials and the approval process impact the likelihood that 2142 you would recommend to your team investing in a particular 2143 drua? 2144 Mr. {Borisy.} So me and my partners at Third Rock focus 2145 fundamentally on early-stage investments in areas of science 2146 and medicine where we can make a breakthrough, make a big 2147 difference for patients. So if we talk about infectious 2148 diseases as an example, coming up with therapies that would 2149 work for something where, you know, it is a superbug and 2150 nothing works and it is a critical need, that is the type of 2151 thing that we would like to do. 2152 When we are considering an area to invest, when we are 2153 in the process of translating those out of the basic research 2154 that has been done, a lot of work, multiple years before it 2155 can even get to the clinic to refine it into being a drug has 2156 to be done. This takes tens of millions of dollars. Then we go into the clinical development period of time, and the 2157

2158 questions focusing us are two, which is how much money and 2159 how long is it going to take until we can get that proof of 2160 concept that we have created something that really makes a 2161 difference for patients, not the final bar of approval 2162 perhaps but that smart people looking at it say that is 2163 important, and the second is, does other parts of the 2164 ecosystem that we have talked about recognize that as 2165 important. That could be public investors so we could take 2166 the company as an IPO. It could be a larger pharmaceutical 2167 company that is going to take it across the finish line. 2168 Things such as ADAPT where we know that the clinical study 2169 can be faster, quicker in a specific targeted population that 2170 we can really show it works and makes a difference, if that 2171 is more doable, then that is what enables our capital 2172 formation to invest in that. 2173 Dr. {Gingrey.} Well, cutting right to the chase, let me 2174 ask you this follow-on. And I think Mr. Green asked you this 2175 question but maybe I would like for you to elaborate a little 2176 bit more. 2177 Knowing what you know about the antibiotic space today, the risk-reward profile, would you advise your clients or 2178

2179 colleagues to invest in antibiotic development today, and why 2180 or why not? 2181 Mr. {Borisy.} And this is not an academic question to 2182 us. Actually yesterday morning before flying down here to 2183 Washington, D.C., I was looking at an innovative technology 2184 in infectious diseases that could do exactly what we all here 2185 talking about want it to do, and it is a very difficult 2186 question for us right now because it is that question of 2187 regulatory uncertainty in the area, and so it is something 2188 that we want to be able to do but as we have talked about, 2189 the question of if we can do what we have done in areas of 2190 cancer and rare genetic diseases with breakthrough therapies, 2191 accelerated approvals, it could make it very doable. 2192 Dr. {Gingrey.} And the last question in my remaining minute, again, Mr. Borisy, my colleague, Gene Green, and I 2193 2194 introduced, as you know, the ADAPT Act, which 23 other 2195 members of this committee have cosponsored. The legislation 2196 allows the FDA to approve antibiotics that treat serious and 2197 life-threatening infections for specific patients based on 2198 smaller and then more rapid clinical trials. Do you believe if Congress could streamline the approval process for such 2199

2200 products without lowering the FDA's safety and effectiveness 2201 standards the climate for investing in new antibiotics wou8ld 2202 improve? 2203 Mr. {Borisy.} Yes, it would. 2204 Dr. {Gingrey.} Well, I thank you very much, and I don't have time to address the other members of the panel--it is a 2205 2206 large panel--but again, I am grateful that you all are here. 2207 Without new antibiotics, advancements in new cures to 2208 treat other diseases would largely be moot since treatments 2209 like chemotherapy, even a miracle future treatment, would be 2210 too dangerous to patients if you didn't have these 2211 antibiotics because you wipe out the bone marrow, you lower 2212 their resistance to infection, and as you well know, in many 2213 cases the patient doesn't get the cure because they get wiped 2214 out and get overwhelmed with an infection and die before the 2215 bone marrow has a chance to recover. So all of this is 2216 interrelated very closely. 2217 Thank you very much, Mr. Chairman. I yield back. 2218 Mr. {Pitts.} The chair thanks the gentleman and now 2219 recognizes the gentlelady from Virgin Islands, Dr. Christensen, 5 minutes for questions. 2220

2221 Dr. {Christensen.} Thank you, Mr. Chairman, and I thank 2222 the panelists for being here this morning. 2223 I am going to direct my questions to Mr. Hemphill. Your 2224 testimony describes various types of market protections that 2225 are granted to brand drugs in current law and you assert that 2226 those protections are, for the most part, functioning quite 2227 well. So I am correct in interpreting that in your 2228 testimony, that they are functioning guite well? 2229 Mr. {Hemphill.} So my testimony is that they have been 2230 effective in providing strong incentive for drug makers to 2231 innovate. Dr. {Christensen.} Okay. Obviously there are many 2232 2233 diseases for which no effective treatments exist. You 2234 mentioned the possibility that some drugs are not developed 2235 because pharmaceutical companies do not view current 2236 protections are providing an adequate reward but you state 2237 that the scope of the problem is unclear, and I would assume 2238 it is also unclear whether weak market protections, if they exist, are actually the cause of failures by companies to 2239 2240 develop new treatments. Can you say more about the impact of 2241 so-called weak market protections?

2242 Mr. {Hemphill.} Sure. So two brief points on this. 2243 One, I think we just don't know a lot about the innovation 2244 that doesn't happen. We have anecdotes but we don't have hard data so the data collection effort that was mentioned 2245 2246 earlier seems really important. 2247 Second, even though limited protection, the limited non-2248 patent protection that is provided, for example, by the 2249 Hatch-Waxman Act, has a big effect. We have therapies on the 2250 market that have no patent protection. An Alzheimer's drug, 2251 if it a great Alzheimer's drug, suppose they only get 5 years 2252 of new chemical entity protection but 20 million people are 2253 taking it, and each are a \$1,000-a-year business for the 2254 brand, not an unreasonable amount judged from what other 2255 chronic diseases have as a pay. A thousand times, you know, 2256 20 million people, 10 million people times 5 years, and that 2257 is a \$50 billion business which I think would focus the mind 2258 if you have the kind of excellent drug that we are talking 2259 about. Now, that is not going to answer every question but I think for some drugs, a lot of times the existing protections 2260 2261 are going to be adequate.

Dr. {Christensen.} Are there other factors that might

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2263 be causing delays in the emergence of new lifesaving 2264 treatments that we haven't discussed? Mr. {Hemphill.} Well, sure. I mean, we have talked a 2265 bit about just the nature of scientific inquiry and the 2266 uncertainties in solving really tough problems like 2267 2268 Alzheimer's and cancer. 2269 Dr. {Christensen.} It is clear we have a lot to learn 2270 about how much a problem this even is but we are hearing a 2271 lot of conclusions from some of our witnesses today about 2272 insufficient patent protections being the cause of 2273 pharmaceutical development failures. Mr. Hemphill, have you 2274 heard anything in the other testimony today that convinces 2275 you that others on this panel have new facts and new data to 2276 substantiate this problem? 2277 Mr. {Hemphill.} So I think we certainly have new 2278 anecdotes, and it is quite possible that in principle that as 2279 we get better at science, the remaining problems are harder 2280 and therefore require new solutions. I think the question is 2281 nailing down what that other world would look like were we to 2282 engage in the kind of changes that are being proposed. Dr. {Christensen.} And finally, we have heard a lot 2283

2284 today about the need for new incentives. A major focus has 2285 been on marketing protections like exclusivity and patent extensions. Mr. Hemphill, your testimony briefly described 2286 2287 some other incentives that you indicate could be affected 2288 such as providing government funding for certain research and 2289 development itself. Can you maybe give us some more ideas 2290 about what other incentives are out there and whether you 2291 think they hold potential to spur innovation? 2292 Mr. {Hemphill.} Sure. Just briefly, we hear about 2293 extremely lengthy trials sometimes being a problem vis-à-vis patent protection because if the patent runs out before you 2294 2295 can get your drug to market because of the long trial, the 2296 Hatch-Waxman renewal or extension of patents might not be 2297 enough. But in those situations where we feel some 2298 confidence that this is a worthwhile project to pursue, you 2299 could readily imagine, you know, it is a subsidy, it is a 2300 government outlay to support those trials. We see this 2301 sometimes in cancer, and I think that has been effective, and 2302 that is the kind of targeted solution that I think we should 2303 really be paying a lot of attention to. 2304 Dr. {Christensen.} Thank you. Thank you, Mr. Chairman.

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2305
      I yield back.
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           Mr. {Pitts.} The chair thanks the gentlelady and now
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      recognizes the gentleman from New Jersey, Mr. Lance, 5
2308
     minutes for questions.
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           Mr. {Lance.} Thank you very much, Mr. Chairman.
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           I am the Republican chair of the Rare Disease Caucus,
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      and in that capacity, I frequently meet with patients and
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      families where there are no medicines, and I am the sponsor
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      of MODDERN Cures. MODDERN Cures is completely bipartisan in
2314
      its sponsorship, and I want to thank all of my colleagues who
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     have become cosponsors including, for example, Mrs. Eshoo,
     Mr. Butterfield, Mr. Tonko, distinguished members of this
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2317
     committee on the Democratic side, as well as Republican
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      cosponsors I see, Mrs. Ellmers and Mr. Bilirakis right in
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      front of me.
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           Mr. Boutin, can you give your perspective on the
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      incentives in the Orphan Drug Act, which is an improvement in
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      orphan-drug therapies from the original Hatch-Waxman Act, a
     monumental piece of legislation, whether regarding the Orphan
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2324
      Drug Act and whether you think it is sufficient to incentive
      rare-disease research or should we be doing more?
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2326
          Mr. {Boutin.} Thank you for the opportunity.
2327
          Mr. {Lance.} Certainly.
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          Mr. {Boutin.} Orphan Drug Act is a monumental piece of
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      legislation. I think everybody in the room recognizes that.
2330
     But at the same time, we have approximately 8,000 rare
2331
     diseases.
2332
          Mr. {Lance.} Yes.
2333
          Mr. {Boutin.} We have 500 treatments.
2334
          Mr. {Lance.} Yes.
2335
          Mr. {Boutin.} Clearly, we need to do more.
          Mr. {Lance.} Yes. And regarding Alzheimer's and the
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     moving questioning of my colleague, Congressman Green, would
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2338
     it be fair and is this the consensus of the panel that we
2339
     need to do a much better job regarding Alzheimer's and
2340
      somehow have to reach a solution to bring that to a better
2341
      situation for the hundreds of thousands, indeed millions of
2342
     patients who will suffer from Alzheimer's? Is that the
2343
     consensus of the panel?
2344
          Mr. {Boutin.} Without question.
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           Mr. {Lance.} Is there anyone who dissents from that?
2346
     Thank you.
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2347
           Professor Hemphill, in responding to Congressman
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      Shimkus's questioning, I believe you said--and I am
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     paraphrasing and I certainly want to give you the opportunity
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      to respond fully--I believe you said that the absence of new
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      drug therapy doesn't necessarily mean that we need a new
2352
      legal regime. Is that what you said? And I certainly want
2353
      to give you every opportunity to express your point.
2354
          Mr. {Hemphill.} Yes.
2355
          Mr. {Lance.} You did say that?
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          Mr. {Hemphill.} Yes. Do you want me to explain?
          Mr. {Lance.} OF course.
2357
          Mr. {Hemphill.} So the idea here is simply that we
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2359
     don't know simply by the fact of increased legal protection
2360
      that we will thereby have new cures.
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          Mr. {Lance.} Yes, I am an attorney, and we do not know.
2362
      It seems to me we need some progress in these terrible rare
2363
      diseases and not so rare diseases like Alzheimer's, and of
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      course, we cannot be conclusive that a new legal regime would
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     bring that about. Is it possible that modification of the
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      current legal regime would bring that about?
          Mr. {Hemphill.} As I said, in principle, it is
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2368 possible. What is tricky here is that we know a lot about 2369 the costs from length and exclusivity vis-à-vis drugs that 2370 are going to be elicited either way and we know almost 2371 nothing about the theoretical improvement that we would get 2372 from a longer period of--2373 Mr. {Lance.} That is why we need a healthy discussion 2374 to reach a balance. 2375 Mr. {Hemphill.} Agreed about a balance. 2376 Mr. {Lance.} And at the moment, the balance--and there 2377 is the balance in Hatch-Waxman and then there is the balance in the Orphan Drug Act and we are trying to move forward in 2378 2379 rare diseases, I as the Republican chair of the Rare Disease 2380 Caucus. We need a healthy balance, and that is what this 2381 committee in particular is trying to strike, and I would 2382 encourage all on the panel to determine what that healthy 2383 balance should be, and Mr. Boutin, you believe we need to 2384 update or at least modify orphan drugs regarding rare 2385 diseases? 2386 Mr. {Boutin.} Without question, we need to update the 2387 balance, strike it better, and two quick points. The antievergreening issue that was raised applies to every 2388

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2389
     medication--
2390
           Mr. {Lance.} That is precisely accurate.
2391
           Mr. {Boutin.} --not what would be on MODDERN Cures.
2392
      The issue around costing currently applies to every
2393
     medication, not what would come out of MODDERN, just to be
2394
     very clear.
2395
           Mr. {Lance.} Thank you.
2396
           And finally, Professor Hemphill, I don't think we have
2397
     ever met before. You are welcome to come into my office at
2398
     any time to discuss my legislation, MODDERN Cures. I
2399
     understand you teach in Upper Manhattan and live in
     Manhattan, and I assure you, the Lincoln Tunnel, the Holland
2400
2401
     Tunnel and even the George Washington Bridge are all open,
2402
      and I welcome healthy discussion on my completely bipartisan
2403
      legislation, MODDERN Cures Act.
2404
           Thank you, Mr. Chairman.
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           Mr. {Pitts.} The chair thanks the gentleman and now
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      recognizes the gentleman from New York, Mr. Engel, 5 minutes
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      for questions.
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           Mr. {Engel.} Well, thank you very much, Mr. Chairman.
      I live on the other side of the George Washington Bridge, the
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2410 side that people couldn't get to when it was blocked, so I 2411 want to thank all of you for your testimony and especially 2412 give a call out to the New Yorkers, Dr. Gandy and Mr. 2413 Hemphill. Always good to see New Yorkers down here in 2414 Washington. 2415 The 21st Century Cures Initiative creates an important 2416 bipartisan opportunity for us to consider creative new 2417 approaches to incentivize getting new treatments into the 2418 hands of patients as quickly and safely as possible. I am 2419 the coauthor of the Paul Wellstone Muscular Dystrophy Community Assistance Research and Education Amendments of 2420 2008 and 2013 along with my colleague on this committee, Dr. 2421 2422 Burgess. I have seen how new research models have produced great advances in our understanding of the various forms of 2423 2424 muscular dystrophies. So I raise this now because I think we 2425 can use the Wellstone Muscular Dystrophy Research Centers' 2426 model to incentivize other forms of research. Much like the 2427 National Pediatric Research Network, the Wellstone Centers 2428 use a network approach that is designed to ensure that 2429 research is not conducted in silos, and I believe this network approach fosters collaboration and allows government 2430

2431 funding to be supplemented by nonprofits and patient advocacy 2432 dollars and by private biotech and pharmaceutical funding. 2433 Let me ask you, Dr. Gandy, given your experience with 2434 Alzheimer's research at Mount Sinai, could you comment on how a network approach to research can serve as a force 2435 2436 multiplier to incentivize treatments and cures for patients? 2437 Dr. {Gandy.} I think the network approach is essential. 2438 For one thing, the network standardizes the approach to 2439 medication, the approach to diagnosis across all centers, and 2440 by disbursing the person power across the country enables the 2441 rapid recruitment of new subjects for trials. I think in 2442 terms of operations, there is really no other way to do it. 2443 Mr. {Engel.} Are there any other models of publicprivate partnerships that you think would be constructive to 2444 2445 consider in addition to the Wellstone Center approach? 2446 Dr. {Gandy.} No, I think that is a reasonable place to 2447 start. 2448 Mr. {Engel.} Okay. Thank you. 2449 I would also like to ask about the development of 2450 treatment and cures for patients with rare diseases. Within our rare-disease research communities, more and more 2451

2452 personalized approaches to therapeutic development are 2453 becoming possible but these lifesaving personalized drug 2454 therapies have small consumer markets and are among the most 2455 expensive therapeutics ever created. So let me ask Mr. Borisy and Dr. Miller, could you comment on how we can 2456 2457 continue to attract biotech and pharmaceutical industry 2458 partners into this space and how we can support industries' 2459 work with payer groups to ensure access once therapies are 2460 approved? 2461 Mr. {Borisy.} So on the investing in new potential companies that are focused on rare genetic disease, if we 2462 2463 believe the science and medicine is there to really make a 2464 tremendous different for the lives of those patients, my partners and I are one by one working through those 2465 2466 opportunities and forming multiple companies to do exactly 2467 that. Part of that is based on the understanding as we have 2468 talked about here today on the path through regulatory 2469 approval. A second part is understanding the reimbursement 2470 as being there, and when we are talking about diseases that 2471 might have a couple thousand patients, a couple hundred, or some that are even as few as 100 patients that are involved, 2472

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2473
      that necessarily means a high price associated with those,
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      and we know those are challenging issues. There are
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     potential therapies that could make a huge difference for
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     patients. If we have stable reimbursement, even at those
2477
     high prices, then innovation in those rare diseases will
2478
      continue.
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          Mr. {Engel.} Thank you.
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           Dr. Miller?
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           Dr. {Miller.} Yes. What has been proven that makes a
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      difference for these diseases is, one, NIH funding, so having
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     basic science to support it. So even when look at
2484
     Alzheimer's, it is rarely about the basic science that is
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      going to drive the industry development. Second, it is
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      actually the FDA. You have heard from everyone, it's
2487
      regulatory and reimbursement certainty. That is actually
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      their bigger risk than looking for added incentives, and so
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      if you are really going to concentrate on the things that
2490
      help everything from antibiotics to Alzheimer's to rare
2491
      diseases, it is really about regulatory and reimbursement
2492
     certainly.
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Mr. {Engel.} Thank you. I see my time is up.

2493

2494 I was wondering if I could just ask one more. Many of 2495 you have mentioned that funding basic science through funding 2496 the NIH is critical to the goal of creating incentives for 2497 innovation, and I certainly agree. 2498 So let me ask Dr. Miller and Dr. Ledley, if either of 2499 you could tell us more about how basic science gets 2500 translated into cures that can then be capitalized upon by 2501 drug makers and what effect have recent cuts to NIH's budget 2502 had on this process? 2503 Dr. {Miller.} So I started as an NIH investigator. My wife is the Chairman of Medicine at Washington University. 2504 2505 The NIH budget cuts have been devastating to basic science 2506 research at universities. The great thing about the NIH is 2507 they allow the investigators to actually spin these products 2508 off and work with the venture capitalists to start new 2509 companies. When you stop that process, when you choke off at 2510 NIH the basic science level, the rest of the process doesn't 2511 work and so it is crucial that we restore and even improve 2512 funding for basic science. 2513 Dr. {Ledley.} I think we have heard big numbers about how many rare diseases and how many unmet needs there are, 2514

and there are enormous numbers. I think it is useful to look 2515 2516 at the number of grants the NIH puts out every year relative 2517 to that number and ask how many investigators do we think 2518 should be taking independent new initiatives for these 2519 diseases, each one of which harbors the potential for the new 2520 cure that can then be developed. 2521 Mr. {Engel.} Thank you, Mr. Chairman. 2522 Mr. {Pitts.} The chair thanks the gentleman and now 2523 recognizes the gentleman from Louisiana, Dr. Cassidy, 5 2524 minutes. 2525 Dr. {Cassidy.} Thank you, Mr. Chair. I really enjoy 2526 the panel. 2527 Now, Mr. Hemphill, I have to say when I read your testimony, your spoken testimony had something different. I 2528 say this not to challenge, merely to understand. You said 2529 2530 listen, you don't think extending exclusivity is necessarily 2531 important but when you spoke you said except maybe as Dr. 2532 Gandy suggested. Now, clearly you left a door open there. 2533 Do you see that there is circumstances in which this 2534 extension of patent protection exclusivity for something particularly like I think you used the example of an oral 2535

therapy for neuromuscular disease or neurologic disease would 2536 2537 indeed be helpful? 2538 Mr. {Hemphill.} So I certainly didn't intend any 2539 inconsistency between my written testimony and my oral. 2540 feel strongly that if we have clear evidence that a targeted 2541 increase in exclusivity would work, we should take that 2542 really seriously. 2543 Dr. {Cassidy.} Now, hang on, and again, this is a great 2544 conversation, so I am not saying this to challenge but there 2545 is a certain existentialism about this, right? 2546 Mr. {Hemphill.} Right. Dr. {Cassidy.} Now, we cannot know the future, and so 2547 2548 we are always going to have the anxiety that oh, my gosh, I 2549 made the wrong decision. Mr. {Hemphill.} Right. 2550 2551 Dr. {Cassidy.} I do that whenever I, you know, buy a 2552 stock. So that said, we know Gandy. He is an incredible 2553 investigator, which by the way, the NIH 20 years ago was 2554 advised to redirect their funding to things which have more 2555 importance to modern disease. They have not done it in 20 years. So as we speak of the NIH, let us note that the IOM 2556

2557 has suggested that they redirect funding and they have not 2558 done so, and in a period of constrained resources, we have to 2559 call upon them perhaps to be a little bit more directing 2560 towards your diseases. 2561 Now, that said, I go back to my point. Is there a kind 2562 of situation in which indeed these sorts of incentives would 2563 be important? 2564 Mr. {Hemphill.} Yes. Certainly that is possible, and I 2565 also don't mean to suggest that certainty has to be our 2566 standard. As you say, we are investing, we are gambling, but we are gambling with the public's money to the extent that--2567 2568 Dr. {Cassidy.} I agree. 2569 Mr. {Hemphill.} --existing drugs get this extension, which is why I say narrowing our view not to every single 2570 2571 drug and probably not every single--2572 Dr. {Cassidy.} So let me challenge you. Are you ready, 2573 man? 2574 Mr. {Hemphill.} Yes. 2575 Dr. {Cassidy.} You are a bright guy. Figure out that metric and give it to Lance. That would have an incredibly 2576 important--because I look at Alzheimer's, and there is few 2577

2578

models I think outside of Down's kids of where you know they 2579 are going to develop disease. 2580 Now, as the son of a man who died of Alzheimer's, this 2581 is so incredibly important. If you could figure out that 2582 metric talking to Gandy across town, that would be fantastic 2583 for our country. So I say that just to kind of put the plug 2584 in. 2585 Mr. {Hemphill.} I appreciate that. 2586 Dr. {Cassidy.} Yeah, thanks. 2587 Dr. Miller, good to see you, man. Listen, I have some problems with your California study. I am a hepatologist. 2588 2589 And so if you look at the intention to treat, I do think they 2590 underestimate the impact of Solvadi upon outcomes. Every 2591 time I still see patients mentally ill and such who are not 2592 candidates for interferon, wouldn't be included in a clinical 2593 trial so the 47 percent cure rate that that paper posits, it doesn't happen among my patients with addiction disorders or 2594 2595 mental illness. That said, I am struck that you suggest that 2596 we need to have a mechanism by which we would limit what a 2597 company could charge but you don't mention that mechanism. And I say that because your company is incredibly disruptive. 2598

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2599
      I mean, you all are good. So you think about how markets
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     work. Do you have a suggestion how the Federal Government
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     could limit what companies charge without squelching the
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      innovative drive that has given us a drug which is truly a
2603
     breakthrough drug?
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           Dr. {Miller.} If you interpret what I said as the
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     government should be price-setting, the answer is absolutely
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     not. We do not believe the government--
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           Dr. {Cassidy.} And you didn't say that but I didn't
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      know where you would go with it.
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           Dr. {Miller.} No, we actually believe it is a free
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     market solution that has to be required, and so we look at it
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     the exact opposite. We think that they have taken advantage
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     of it, which is just a warning to you all that when you talk
     about extending the period of exclusivity, remember that that
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      is not the only lever that these people have. They have
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     pricing as a lever and they clearly have exercised it, and
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      Solvadi is a great example of it, but we believe that the
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     pushback to Solvadi has to come from the marketplace, not
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      from the government.
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Dr. {Cassidy.} So if we are talking about patent

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protection, it seems like there is limited levers to push 2620 2621 back form the marketplace. Is that a fair statement? 2622 Dr. {Miller.} So you know--2623 Dr. {Cassidy.} And again, we are kind of guessing what their true cost is to develop a drug, which is an incredible 2624 2625 drug. 2626 Dr. {Miller.} So we actually know in this particular 2627 case their true cost of developing it because they didn't 2628 develop it, they bought it for \$11 billion and they will make 2629 that back in the first year alone. The trouble is, is that you also need the pharmaceutical manufacturers to act 2630 2631 responsibly in their pricing, but even in that absence, there 2632 is going to be competitors to the marketplace and they will 2633 have to pay a consequence if the competitors can create a 2634 product that is equally good because, as you said, we will shift our market share to someone that is willing to give us 2635 2636 a better price. 2637 Dr. {Cassidy.} Well, I am out of time. You all have 2638 been--I really enjoyed the written testimony and I wish I had 2639 more time to ask questions, and thank you each for your good work. I mean, I thank you each for your good work. Thank 2640

2641 you. 2642 Mr. {Pitts.} The chair thanks the gentleman and now 2643 recognizes the gentlelady from North Carolina, Ms. Ellmers, 5 2644 minutes for questions. 2645 Mrs. {Ellmers.} Thank you, Mr. Chairman, and thank you 2646 to our panel for being here today. 2647 You know, the 21st Century Cures is certainly something 2648 that I have considerable amount of passion for, and I think 2649 it is certainly the right approach for us to take here in 2650 government when unfortunately many times we are always reactive rather than proactive. 2651 My first question is for Mr. Borisy. You know, we have 2652 2653 all discussed the challenges of the costly cures to come up with for diseases. Again, Alzheimer's is a devastating 2654 2655 disease. Certainly I know many of us have been touched by 2656 this personally. My mother died of Alzheimer's. And we all 2657 want a cure, and I hear this from my constituents all the 2658 time--you know, I don't understand, you spend so much money 2659 in Washington on so many different things, why can't you come up with a cure for Alzheimer's, why can't you come up with a 2660 cure for diabetes, and you know, we know how much this 2661

affects the American people. 2662 2663 I think I have a better understanding from listening to 2664 the testimony that you are all giving today that the cost and 2665 the benefit are not necessarily adding up and that that forces some of the innovations and the research and the 2666 2667 development outside of our own country. What can we do here 2668 in Washington right now today as part of this 21st Century 2669 Cures, what changes in policy can we make and what 2670 specifically--I know a lot of it is the length of time, it is 2671 the FDA. If you had one thing that you could say would change this dramatically, what would it be? 2672 2673 Mr. {Borisy.} So we want to bring these innovations to 2674 patients, as you just very eloquently said. Of course, the 2675 science and the medicine, the basic science and medicine has 2676 to be there, but with it there, what we can do is if we can 2677 apply the tools that we have learned from accelerated 2678 approval, from breakthrough therapies with FDA to say as a 2679 society that we want to apply those for these chronic 2680 diseases like diabetes, like Alzheimer's, that simple act 2681 alone will change the consideration of the game. It doesn't quarantee we will successfully create--2682

2683 Mrs. {Ellmers.} Right. No quarantees. That is never--2684 Mr. {Borisy.} But it totally would change the game that if there are ideas and sparks out there, it makes it 2685 2686 something that is investable in to go take that risk. 2687 Mrs. {Ellmers.} So again, it is getting back to that 2688 uncertainty that is out there and the unfortunate -- you know, 2689 we are talking about dollars. I mean, we are talking about 2690 investment. We are talking about folks putting their hard-2691 earned money behind these initiatives, and there has to be a 2692 payoff, and you know, sometimes that is hard for us because again, we are passionate about the issues and it is a very 2693 2694 emotional and personal issue. 2695 Mr. Carusi, one of the things--again, it gets back to, you know, the availability to be developing drugs and things. 2696 2697 I have a business company in my district, Entera Health, 2698 which is a medical foods company. Basically, you know, this 2699 is one of the innovations that we are seeing moving forward, 2700 you know, for patients, medical foods, you know, helping patients who are taking many of these medications for HIV, 2701 2702 Parkinson's, Alzheimer's, rheumatoid arthritis, irritable 2703 bowel syndrome, helping the patient to respond better to

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2704
      drugs. How can we help this process when we are talking
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      about reimbursement? How can we do a better job to make sure
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      that there again we are making this advancement? What
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     changes at the FDA level would you say would streamline this
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     process for something that is kind of on the edge here when
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     we are talking about medical foods?
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          Mr. {Carusi.} Yes. Medical foods is not an area where
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      I have been heavily focused or invested, but again, I think
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      the theme that you have heard is one of consistency,
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      transparency and predictability, and when you start to have,
     as you defined it, devices, drugs, therapeutics that are on
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2715
      the fringe, the pathways start to become less defined, less
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     certain, and so as a result, any of these approaches, we need
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      to know with clarity starting with FDA what the path is and
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      then with reimbursement if these were indeed reimbursed
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     products what that looks like, what the bar is and will they
     be reimbursed. Alternatively, some of these may be self-pay
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2721
      opportunities and that has its own set of discussions. But
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     all of these testimonies and all these discussions, it comes
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     back to transparency, certainty and predictability.
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          Mrs. {Ellmers.} Thank you. I have just one quick
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- 2725 question. Does CMS now have the authority to create codes?
- 2726 Because I know this is a conversation we have had in the past
- 2727 where we have reached that level and then we have to
- 2728 unfortunately see another level realized. Do they have that
- 2729 authority right now?
- 2730 Mr. {Carusi.} To create codes?
- 2731 Mrs. {Ellmers.} To create codes.
- 2732 Mr. {Carusi.} My understanding is--around medical foods
- 2733 specifically or more--
- 2734 Mrs. {Ellmers.} Well, not necessarily around medical
- 2735 foods.
- 2736 Mr. {Carusi.} My understanding is yes, but again, this
- 2737 is starting to get to the--there are others that are more
- 2738 knowledgeable in that area than me.
- 2739 Ms. {Ellmers.} Thank you, Mr. Carusi, and I have
- 2740 overstepped my time, so thank you, Mr. Chairman.
- 2741 Mr. {Pitts.} The chair thanks the gentlelady and now
- 2742 recognizes the gentleman from Florida, Mr. Bilirakis, 5
- 2743 minutes for questions.
- 2744 Mr. {Bilirakis.} Dr. Gandy and Mr. Borisy and also Mr.
- 2745 Carusi, let us talking about increasing incentives. I know

2746 that it was mentioned earlier. We want companies to continue 2747 to invest in new and innovative treatments but it seems to be 2748 because of so many diseases that currently go without 2749 treatment options. In your testimony, you all touched on 2750 extending exclusivity and patent life. Can you elaborate on 2751 how market exclusivity, data exclusivity and patent life play 2752 a part on driving innovation for treating neurological 2753 diseases such as Alzheimer's or perhaps Parkinson's and how 2754 if we do nothing this could hurt the development of new 2755 innovative therapies? Why don't we start with Dr. Gandy? 2756 Dr. {Gandy.} I would say in my experience over the past 2757 30 years, I have watched the pharma and VC investment in 2758 Alzheimer's research dwindle and the single reason that is 2759 most frequently cited is the regulatory path, the challenge 2760 for getting approval and then having sufficient patent life 2761 left to recoup any of the investment. Alzheimer's disease 2762 moves very slowly. The clinical trials require hundreds of 2763 patients. They take years to complete, and it is a 2764 monumental task, and we don't have yet any templates. We are 2765 trying to do something in biology we have never done before. 2766 Mr. {Bilirakis.} Thank you. Mr. Borisy, please.

2767 Mr. {Borisy.} Two weeks or so ago, I was talking with a 2768 senior pharmaceutical executive who is running a program in 2769 Alzheimer's, literally spending billions of dollars over many 2770 years. If we are to try to create and invest in a company 2771 that is going to pursue Alzheimer's therapeutics, given that 2772 type of scale of time and money that is required, we need to 2773 have confidence that if we get to some early stage of proof 2774 of concept in the clinic that a future partner, be that a 2775 pharmaceutical company or be that public market investors, 2776 will believe or be willing to take on the risk from there, we 2777 need to be able to hand the ball off to the next stage in the 2778 ecosystem for it to have been a viable place to put our money 2779 in the beginning. If for the next step in the ecosystem they 2780 literally are spending billions of dollars and an indefinite 2781 period of time, then they will say you have created that 2782 innovation but there is no protection left for that product 2783 and therefore even if we show that proof of concept, they 2784 will say but that has no value to us. That is a fundamental 2785 impediment to us investing in companies in the area. 2786 Mr. {Bilirakis.} Thank you. Mr. Carusi, please. Mr. {Carusi.} Yeah, I think it comes back to time, and 2787

2788 so I want to give an example. In my portfolio of companies, 2789 we have a company GI Dynamics, and GI Dynamics is developing 2790 a device-based approach to treat type 2 diabetes and obesity, 2791 two of the biggest chronic-disease issues we have in this 2792 country. We first started that company in 2004. It is now 2793 2014. We are still in the midst of running our clinical 2794 trial for FDA approval and we are starting to commercialize 2795 the product outside of the United States. If you had asked 2796 me today, okay, you know, 10 years back, would you invest in 2797 this company knowing you weren't going to have approval until 2798 2015, 2016, I wouldn't have made the investment despite the 2799 fact that what they are doing is tremendously valuable. So 2800 it comes back to the incentives and whether or not if it is 2801 going to take this much time and this much money that again 2802 we can make a reasonable return on that investment, and to 2803 me, it is a math problem and that is what this comes down to, 2804 and I do think there are certain areas, and I think they are 2805 in the chronic-disease field, where there are big studies a 2806 lot of times huge potential but we are going to need help, 2807 and I think that is what we are asking for.

2808 Mr. {Bilirakis.} Very good. Thank you.

2809 Can anybody on the panel give me a rundown on 2810 Parkinson's disease, if there are any promising therapies, 2811 breakthroughs, maybe delaying the onset of Parkinson's 2812 disease? Is there anybody on the panel that would like to 2813 discuss that? 2814 Dr. {Gandy.} The Parkinson's disease field is now 2815 following in the template of the Alzheimer's field in terms 2816 of generating these networks that are nationwide looking for 2817 biomarkers. I think that they have the advantage of having a 2818 little more in terms of impact using transmitter replacement and manipulation than has happened with Alzheimer's, so there 2819 2820 are some new medications there targeting some new receptors 2821 for symptomatic relief, but they haven't yet changed the 2822 progression of the disease, and that is really what the key 2823 is, to slow the progression. 2824 Mr. {Bilirakis.} Anyone else? 2825 Dr. {Ledley.} A lot of good work on gene therapy. 2826 came up earlier, but this is one that is a challenging target 2827 but clearly a feasible and difficult one, but a lot of good 2828 work. Some of the companies that have raised money lately are doing it aimed at Parkinson's. 2829

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          Mr. {Bilirakis.} Very good. Thank you.
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          Thank you, Mr. Chairman. I appreciate it. I yield
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     back.
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          Mr. {Pitts.} The chair thanks the gentleman. I hate to
     cut this off, but this has been the best interaction we have
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     had with members and witnesses, and frankly, this has been
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     one of the most informative, helpful, exciting hearings that
     we have had. So I want to thank each of the witnesses for
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2838
     your testimony. We have a UC request?
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          Mr. {Pallone.} Thank you, Mr. Chairman.
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          Let me echo what you said about the hearing and the
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     value of it. I totally agree.
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          I just would ask unanimous consent to enter into the
     record the statement of Ann Boynton, Deputy Executive Officer
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2844
     for the California Public Employees Retirement System.
2845
           [The information follows:]
     ******* COMMITTEE INSERT ********
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2847
          Mr. {Pitts.} Without objection, so ordered.
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           There will be follow-up questions. We have members at
     other hearings on the Floor. Dr. Burgess is having to manage
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     time on the Floor. We have follow-up questions. We will
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     submit those to you in writing. We ask that you please
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     respond promptly. I remind members that they should submit
2853
     their questions by the close of business on Wednesday, June
2854
     25th.
          Again, thank you so much, a very good hearing. Without
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     objection, the subcommittee is adjourned.
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2857
           [Whereupon, at 12:38 p.m., the subcommittee was
2858
     adjourned.]
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