

ROBERT JARRIN

EXPERIENCE

October 2001 -
Present

QUALCOMM INCORPORATED, Washington, DC

- **Senior Director, Government Affairs (2007 to Present)** – Oversee policy, regulatory and legislative affairs in the area of wireless health and life sciences for the world's largest fabless semiconductor producer. Collaborate with dozens of technology, communications, biomedical and healthcare companies on federal wireless health policy, healthcare legislative affairs, FDA regulatory oversight of medical devices, FCC mobile health (mHealth) efforts, CMS telehealth reimbursement and ONC efforts related to health information technology. Served as lead regulatory counsel to help launch Qualcomm Life, a wholly-owned medical device manufacturing subsidiary. Co-lead a task force on mHealth for the FCC. Hold leadership positions with the American Telemedicine Association, mHIMSS, the Telecommunications Industry Association, the Transatlantic Business Council and Medical Automation. Frequent lecturer and speaker at public conferences, federal workshops and official hearings.
- **Manager, Government Affairs (2001-2007)** – Advanced Qualcomm's strategic policy interests throughout Latin America and the Caribbean. Worked with foreign ministers and regulators on spectrum harmonization, frequency planning, mobile licensing and public auctions. Collaborated with international mobile operators to overcome legal barriers to market and negotiate solutions to trade disputes. Interfaced closely with US Chiefs of Mission, Foreign Service personnel and US Commercial Services Officers.

October 1999 –
October 2001

ERICSSON WIRELESS COMMUNICATIONS INC, San Diego, CA

- **Manager, Strategic Partnerships** – Identified opportunities and negotiated contracts for global strategic investments. Managed due diligence projects, drafted transactional documents and authorized partnerships. Brokered a business alliance with a Korean concern for \$32 million to establish an initial market entry.
- **Manager, Project Finance & Analysis** – Arranged, managed and negotiated over \$550 million in vendor financing credit for global customers. Structured debt-financing solutions in excess of \$1 billion.

March 1999 –
May 1999

THE OVERSEAS PRIVATE INVESTMENT CORPORATION (OPIC), Washington, DC

- **Legal Intern** – Wrote legal memoranda on expropriation of commercial assets, corporate tax structures and transactional deals for OPIC, a US investment and economic development corporation that supported over \$17 billion in 96 countries. Evaluated liabilities for a proposed \$3 billion multi-national pipeline.

June 1998 –
March 1999

QUALCOMM INCORPORATED, San Diego, CA/Washington, DC

- **Senior Government Affairs Analyst** – Provided legal and regulatory support for international business development projects in Brazil, Chile and Mexico. Worked directly with Qualcomm's CFO.

March 1998 –
May 1998

THE WHITE HOUSE, OFFICE OF COUNSEL TO PRESIDENT CLINTON, Washington, DC

- **Law Clerk** – Selected as one of five legal clerks from over 10,000 intern applicants to serve the White House. Drafted legal pleadings on behalf of the Executive Office of the President. Prepared the Director of Administration for Congressional hearings.

June 1997 –
March 1998

DEPARTMENT OF JUSTICE, OFFICE OF ATTORNEY GENERAL JANET RENO, Washington, DC/Boston, MA

- **Law Clerk/Consultant** – Hired as a Summer Clerk to Attorney General Reno and subsequently hired as a consultant under a sole source contract. Authored *The Federal Support for Communities Resource Guide* and helped develop and implement a multi-agency collaborative initiative. Received commendation letter from Attorney General Reno.

EDUCATION

August 1997 –
May 1999

NORTHEASTERN UNIVERSITY SCHOOL OF LAW, Boston MA – JD, corporate concentration

- Admitted to practice law in Massachusetts.

August 1991 –
May 1994

UNIVERSITY OF MARYLAND, College Park, MD – BA, government and politics major