

JOSHUA C. GREENE

1532 Crofton Parkway
Crofton, MD 21114

OVERVIEW

Corporate Vice President, and in-house regulatory attorney, with entrepreneurial as well as private and public sector experience, specializing in administrative law, energy and public utility law, energy conservation standards, energy services contracting, drinking water policy, public-private partnerships, project and economic development, and corporate responsibility and sustainability. Excellent writing, oral advocacy, public speaking and leadership skills with a strong background in business strategy, negotiation, team building, and execution of multifaceted advocacy initiatives. Budget and personnel management experience.

Currently representing A. O. Smith on the Government Affairs Committees at the Air-Conditioning Heating Refrigeration Institute (AHRI), the American Supply Association (ASA), and the Water Quality Association (WQA). Profiled in National Journal's inaugural Diversity in Advocacy publication (October, 2020). WQA Merit Award recipient (2021).

EXPERIENCE

A.O. Smith Corporation (NYSE:AOS), Milwaukee, Wisconsin

Vice President, Government and Industry Affairs, February 2016 to the present

- Manage federal, state, and local government relations and regulatory advocacy for North America.
- Provide strategic business advice and regulatory counsel to four operating business units across North America, Europe, and India
- Coordinate industry relationships and represent company on and in front of trade associations and non-governmental organizations.
- Founding member of the A. O. Smith Corporate Responsibility & Sustainability Council.

Squire Patton Boggs LLP, Washington D.C.

Partner June 4, 2010 to January 20, 2016

Chair, Energy and Environmental Policy and Regulatory Practice Group

- Provided strategic counsel to a broad spectrum of clients on energy and environmental policy and business planning, with a particular concentration on renewable and alternative energy development, generation, distribution, energy-efficiency, sustainability, commodities markets, and project finance. Assisted clients with regulatory and legal compliance, administrative rulemaking processes, and crisis management including Congressional investigations.
- Managed a practice group of twenty professionals, which includes professional development, budget, and client service management.
- Member of the Squire Sanders – Patton Boggs (US) LLP firm integration, Go-To-Market, and Global Public Policy 2.0 Steering Committees.

Patton Boggs LLP, Washington D.C.

Associate September 10, 2002 to December 31, 2009

Worked as a team member as well as managed client matters within the Energy & Natural Resources and Corporate practice group. Matters included working on behalf of manufacturers, engineering-design-construction companies, project finance companies, as well as financial service and accredited investor groups, including but not limited to venture, private-equity, and institutional investors, as well as technology/regulatory diligence in the energy and environmental markets.

State of Maryland Commission on Human Relations, Baltimore, MD

Law Clerk June 2000 to June 2001

Researched and drafted legal memoranda on employment and disability discrimination. Drafted and edited litigation documents including briefs, motions, discovery requests, and subpoenas. Conducted compliance assessments of judicial orders and consent agreements. Provided legislative analysis and draft legislation in front of the General Assembly of the State Maryland related to the Commission's enforcement jurisdiction.

United States House of Representatives, Washington, D.C.

Office of Representative Jerrold Nadler (NY)

Senior Legislative Assistant February 1996 to July 1999

Provided legislative analysis and counsel for member on energy and infrastructure policy and regulatory issues as well as finance, insurance, small business, and federal spending. Drafted and researched proposed legislation, amendments, committee statements, and speeches. Conducted and facilitated meetings with constituents, Federal, State, and local agency officials, as well as other interested parties.

United States House of Representatives, Washington, D.C.

Office of Representative Eliot Engel (NY)

Legislative Aide/Staff Assistant October 1993 to January 1996

Provided legislative analysis for member on energy, environment, and tax policy. Wrote constituent mail and drafted energy policy outlines for legislative staff.

BUSINESS EXPERIENCE

JP&G Corporation, Inc. Gambrills, MD

Chairman November 2004 to 2009

Managed the financial and civic affairs of privately held holding company focused on commercial building service management and retail food-service industry serving Central Maryland.

MEMBERSHIP/VOLUNTEER/COMMUNITY SERVICE

Member, Economic Club of Washington D.C.

Board Member, Canadian American Business Council, March 2020 to present

Commissioner, Maryland Economic Development Commission, October 2015 to April 2020.

Board Member, Maryland Clean Energy Center, January 2013 to March 2020.

Maryland Blue Ribbon Commission on Economic Development and Business Climate, April 2014 to May 2015.

Board Member, African-American Museum Corporation of Maryland, March 2012 to 2014

Chairman, School Board Nominating Commission of Anne Arundel County, Maryland, 2007 to 2015.

Vice Chairman, Anne Arundel County (Maryland) Charter Review Commission, April 2011 to April 2012.

By-Laws Committee, Temple Solel, Bowie, Maryland.

EDUCATION

University of Baltimore School of Law, Baltimore, MD

J.D. *cum laude*, May 2002

Honors: Law Review, Moot Court Board, UB Law Civil Clinic I Distinction Recognition

University of Delaware, Newark, DE

B.A. Political Science, May 1993

Honors: University of Delaware Outstanding Student Leadership Award
University of Delaware Merit Scholarship recipient
President, Black Student Union, 1991-1992

BAR MEMBERSHIP

Maryland

References available upon request

PUBLICATIONS / PRESENTATIONS

- Panelist, Growing a Cleantech Innovation Ecosystem, Metropolitan Washington Council of Governments, Cleantech Symposium, Washington D.C. (October 5, 2015)
- Moderator, Commercializing your Product, EPA Phase 1 Small Business Investment Research Expo Forum, Washington, D.C. (September 1, 2015)
- Panelist, Working with the Private Sector on Renewable and Energy Conservation Contracts, Army Energy Initiatives Office, Department of the Army Crystal City, VA (May 28, 2015)
- Moderator, Changing Technology Landscape and Energy-Efficiency and Microgrid Adoption, Maryland Clean Energy Summit (October 15, 2014)
- Host, “Energy and Environment Hour,” Capital Thinking Radio Show (April 2014 – January 2016)
- Panelist, Scaling Energy Technology Companies, Department of Energy National Student Cleantech Competition Forum, Washington, D.C. (June 11, 2014)
- Co-author, “During Election Year, Will Clean Energy Legislation Pass Go?” Institutional Investor, “Power Finance & Risk,” Vol. XV, No. 6 (February 13, 2012)
- Contributor, “Green is Good” Radio Show, Electronic Recyclers International. August 20, 2011
- Presenter, “Developments in Congress and Administrative Initiatives,” CLE Western Transmission Roundup (June 17, 2011)
- Co-author, “EPA Enforcement Initiatives and Proposed Rules Affecting the Electric Generating Sector, Primer on Impending EPA Regulations Affecting the Power Sector”, Energy Bar Association (May 4, 2011)
- Moderator, “Building Our Chesapeake Crescent Regional Innovation Clusters – Energy, Life Sciences, and Security,” Chesapeake Crescent Initiative Forum (December 16, 2010)
- Author, “Obama's Green Legacy: Energy-Efficiency and Sustainability,” DCBIA, Pipeline, Vol. 39 (October 2010)
- Moderator, “Building an Energy-Efficient Region: The Path Forward,” Chesapeake Crescent Initiative Forum (July 21, 2010)
- Presenter, “Renewable Energy Transmission, Bridging the Gap,” CLE International (March 2010)
- Panelist, “Renewable Energy Finance Summit, Finance for a Post-Stimulus World,” AED Conference Center (November 2009)
- Presenter, “American Recovery & Reinvestment Act – Opportunities and Challenges in the Energy Sector, The Nuts and Bolts of Stimulus Funding,” Connected Organizations for a Responsible Economy (June 2009)
- Presenter, “Recognizing and Realizing the Benefits of the Stimulus Bill: What the Building Industry Needs to Know,” District of Columbia Building Industry Association (DCBIA) Commercial Construction Group Forum (March 2009)
- Presenter, “Renewable Energy Transmission and Infrastructure Finance,” Colorado Clean Energy Development Authority (January 2009)
- Author, “The Democratic Majority: Upcoming Congressional Hearings,” Capital Thinking Magazine (Spring-Summer 2007)