

**Committee on Energy and Commerce**  
**U.S. House of Representatives**  
Witness Disclosure Requirement - "Truth in Testimony"  
Required by House Rule XI, Clause 2(g)(5)

<b>1. Your Name:</b> Christopher Drew		
<b>2. Your Title:</b> Executive Vice President, Chief Marketing and Strategy Officer		
<b>3. The Entity(ies) You are Representing:</b> AHRI		
<b>4. Are you testifying on behalf of the Federal, or a State or local government entity?</b>	Yes	No X
<b>5. Please list any Federal grants or contracts, or contracts or payments originating with a foreign government, that you or the entity(ies) you represent have received on or after January 1, 2015. Only grants, contracts, or payments related to the subject matter of the hearing must be listed.</b>		
<b>6. Please attach your curriculum vitae to your completed disclosure form.</b>		

Signature: 

Date: 11/6/17

# Christopher Drew

## SUMMARY OF EXPERIENCE

Over 15 years of general management experience at the president and officer level with expertise in the Hydronics industry. Developer of comprehensive business strategies that incorporate product development, sales, marketing and address, operational and financial requirements. Adept at building strong management teams able to drive profitable growth and executional excellence. Recognized expert on the US Hydronics Industry.

## PROFESSIONAL EXPERIENCE

**Burnham Holdings, Inc. Lancaster, PA** - \$200 million dollar holding company that is a leader in the Hydronics Industry.

*Executive Vice President, Corporate Officer, Director*

*1/1/2009 - Present*

- Boiler Group Leader 10/2013 - Present
  - Responsible for overseeing Burnham Holdings six boiler subsidiaries. Reporting to Burnham Holdings CEO.
  - Subsidiary presidents report to this position
  - Core responsibilities include P&L performance of the group, Product strategy, Sales strategy, Distribution strategy, Operational execution
  
- Chief Marketing and Strategy Officer 10/2011 – 10/2013
  - Staff position reporting to CEO
  - Drove Corporate acquisition strategy, product strategy, sales strategy and distribution strategy
  - Managed and developed strategic plan
  
- Lancaster Group Head 1/2009 -10/2011
  - Responsible for Lancaster PA based subsidiary companies.- US Boiler, Thermal Solutions, Burnham Commercial
  - Reported to CEO
  - Core responsibilities include P&L performance of the group, Product strategy, Sales strategy, Distribution strategy, Operational execution
  - Managed this group through financial crisis of 2009

**US Boiler Company**

**Lancaster, PA**

*President*

*1/2007-1/2009*

- P&L responsibility
- Led strategic overhaul of product lines, sales structure, engineering focus

**Thermal Solutions and Burnham Commercial**

**Lancaster, PA**

*President – Lancaster Commercial Group*

*3/2003-1/2009*

- P&L responsibility for both subsidiaries
- Revitalized Burnham Commercial sales structure
- Led product development initiatives to expand and improve Thermal Solutions product lines

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EDUCATION/CERTIFICATIONS

NEW YORK UNIVERSITY, The Stern School of Business (Fulltime), New York, NY 1994  
MBA – Marketing

DARTMOUTH COLLEGE, Hanover, NH 1989  
Bachelor of Arts in English