



1000 Lowe's Blvd, Mooresville, NC 28117

November 6, 2017

U.S House of Representatives
Energy & Commerce Committee
Subcommittee on Energy
2123 Rayburn House Office Building
Washington, DC 20515

Dear Chairmen Walden and Upton and Ranking Members Pallone and Rush,

I am writing on behalf of Lowe's Companies in support of H.R. 3477, the Ceiling Fan Energy Conservation Harmonization Act.

Lowe's is a Fortune 40 home improvement retailer with 290,000 employees in stores and facilities in every state, serving more than 17 million customers a week.

This bipartisan bill would align the compliance dates for two efficiency regulations on the same product. Ceiling fans will be subject to two DOE efficiency requirements with compliance dates one year apart: ceiling fan light kits (bulbs) in January 2019, and ceiling fan motors in January 2020.

These misaligned dates will create a series of duplicative burdens — such as doubling thousands of display changeouts, unproductive employee busywork, supply chain and inventory model changes, and compliance testing and labeling — that creates a burden for low income families who want a proven way to save money on their utility bills, while also lowering emissions of greenhouse gases and other pollutants.

This legislation makes one simple change to upcoming regulations that will help save millions of American consumers from an unnecessary cost increase on a product they need and depend on.

Because of the widespread demand for residential ceiling fans and the lead times required for the supply chain, this change needs to happen by the end of this year to prevent the cost increase to these households.

Please support H.R. 3477, the Ceiling Fan Energy Conservation Harmonization Act. Thank you for your consideration of our views.

With warm regards,

Lou Hayden
Director of Government Affairs
Lowe's Companies, Inc.