

Committee on Energy and Commerce
U.S. House of Representatives
 Witness Disclosure Requirement - "Truth in Testimony"
 Required by House Rule XI, Clause 2(g)(5)

1. Your Name: Monica Lamb		
2. Your Title: Director, Regulated Markets		
3. The Entity(ies) You are Representing: LO3 Energy Inc.		
4. Are you testifying on behalf of the Federal, or a State or local government entity?	Yes	No x
<p>5. Please list any Federal grants or contracts, or contracts or payments originating with a foreign government, that you or the entity(ies) you represent have received on or after January 1, 2015. Only grants, contracts, or payments related to the subject matter of the hearing must be listed.</p> <p>LO3 Energy has been selected to participate in the Solar in Your Community prize competition where it is eligible for up to \$60,000 in seed funds as well as a \$500,000 grand prize. Monica Lamb was selected as a consultant for the Solar in Your Community prize competition and will receive compensation from the DOE in the amount of \$10,000 for work completed as a consultant for LO3 Energy in connection with the Solar in Your Community prize competition.</p> <p>LO3 Energy is also party to one or more agreements with publicly-owned utilities and a public university in Germany, which may have a value of up to \$115,000.</p>		
<p>6. Please attach your curriculum vitae to your completed disclosure form.</p> <p>Please see following page.</p>		

Signature: /s/ Monica Lamb **Date:** 9/20/2017

MONICA LAMB

Independent Consultant, New York, NY

Director, Regulated Markets – LO3 Energy Inc., May 2017 to present

Advised the company regarding risks and opportunities presented by the ongoing distributed energy market regulatory proceedings in New York State. On behalf of the company, met and coordinated with New York State energy regulators for the implementation of multi-sided markets for distributed energy services. Developed and presented to executives a menu of financing alternatives for community solar projects under development.

Advisor and Counsel, November 2012 to August 2013 and May 2017 to present

Advised startups on business development and financing related to energy access in emerging economies and sustainable resource development. Evaluated market opportunities, negotiated and drafted joint development agreements, leases, and investment terms. Conducted due diligence. Created financial models.

Shearman & Sterling, New York, NY

Associate Attorney, Project Development & Finance, August 2013 to May 2017

Negotiated and drafted debt and equity financing agreements for renewable power, conventional power, and infrastructure projects, collateral security agreements, acquisition agreements, term sheets, and commitment papers. Conducted legal due diligence of power purchase agreements, leases, construction and operating agreements, interconnection agreements, permits, and corporate documents. Advised clients about legal risks and transaction structure. Managed teams of associates and financial closings.

Mission Motor Company, San Francisco, CA

Director of Business Development, October 2011 to October 2012

For an electric vehicle engineering startup, built cost models for various vehicle types, developed and initiated market strategy, originated client contacts, drafted procurement contracts, and selected and managed outside counsel.

First Solar Development, Inc., Oakland, CA

Director, Business Development, July 2007 to October 2011

For a vertically integrated solar power company, developed utility-scale solar power plants. Managed a cross-functional team originating new project opportunities. Led project acquisition transactions. Negotiated power purchase agreements, interconnection agreements, joint development agreements, and leases.

Davis Polk & Wardwell, New York, NY

Associate September 2002 to May 2007

Negotiated and drafted project finance and corporate credit agreements, collateral security agreements, and other transaction documentation; managed due diligence; consulted foreign counsel and conducted legal research; organized and administered financial closings. Analyzed clients' legal duties and exposure; wrote legal briefs and memoranda; made oral arguments in federal and state courts; conducted depositions, discovery and settlement negotiations and managed teams of associates and expert witnesses.

EDUCATION

Columbia University School of Law, *Juris Doctor*, May 2002, New York, NY

James Kent Scholar; John M. Olin Fellowship in Law and Economics

University of Geneva Law School, *Certificat de Droit Transnational* July 2001, Geneva, Switzerland

Harvard College, *Artium Baccalaureus, magna cum laude*, honors in economics, June 1998, Cambridge, MA