

ONE HUNDRED FIFTEENTH CONGRESS
Congress of the United States
House of Representatives
COMMITTEE ON ENERGY AND COMMERCE
2125 RAYBURN HOUSE OFFICE BUILDING
WASHINGTON, DC 20515-6115
Majority (202) 225-2927
Minority (202) 225-3641

August 4, 2017

Mr. Ken Schisler
Vice President of Regulatory and Government Affairs
EnerNOC
One Marina Park Drive; Suite 400
Boston, MA 02210

Dear Mr. Schisler:

Thank you for appearing before the Subcommittee on Energy on Tuesday, July 18, 2017, to testify at the hearing entitled "Powering America: Examining the State of the Electric Industry through Market Participant Perspectives."

Pursuant to the Rules of the Committee on Energy and Commerce, the hearing record remains open for ten business days to permit Members to submit additional questions for the record, which are attached. The format of your responses to these questions should be as follows: (1) the name of the Member whose question you are addressing, (2) the complete text of the question you are addressing in bold, and (3) your answer to that question in plain text.

To facilitate the printing of the hearing record, please respond to these questions with a transmittal letter by the close of business on Friday, August 18, 2017. Your responses should be mailed to Elena Brennan, Legislative Clerk, Committee on Energy and Commerce, 2125 Rayburn House Office Building, Washington, DC 20515 and e-mailed in Word format to Elena.Brennan@mail.house.gov.

Thank you again for your time and effort preparing and delivering testimony before the Subcommittee.

Sincerely,



Fred Upton
Chairman
Subcommittee on Energy

cc: The Honorable Bobby L. Rush, Ranking Member, Subcommittee on Energy

Attachment

Attachment—Additional Questions for the Record

The Honorable Fred Upton

1. Last year, your company and the demand response industry had a very big win before the Supreme Court. The landmark ruling in FERC v. EPSA preserved FERC's jurisdiction over demand response in the wholesale electricity markets and also upheld the principle that demand response resources should be compensated at the same price as generators.
 - a. In the wake of the Court's decision and the regulatory certainty it provided, what's been the effect on the demand response industry? Have you seen additional opportunities for demand response participation?

2. In your testimony, you noted that demand response resources reduced wholesale market costs by nearly \$10 billion dollars in PJM for the current delivery year. Can you explain how demand response accomplished such a significant reduction?
 - a. Were these savings realized in the energy markets, capacity markets, or both markets? Are these savings net of payments to demand response resources?