

**Committee on Energy and Commerce**  
**U.S. House of Representatives**  
Witness Disclosure Requirement - "Truth in Testimony"  
Required by House Rule XI, Clause 2(g)(5)

<b>1. Your Name:</b> Kenneth D. Schisler		
<b>2. Your Title:</b> Vice President of Regulatory Affairs		
<b>3. The Entity(ies) You are Representing:</b> EnerNOC, Inc.		
<b>4. Are you testifying on behalf of the Federal, or a State or local government entity?</b>	Yes	No X
<b>5. Please list any Federal grants or contracts, or contracts or payments originating with a foreign government, that you or the entity(ies) you represent have received on or after January 1, 2015. Only grants, contracts, or payments related to the subject matter of the hearing must be listed.</b>  EnerNOC has a 10 year contract that was executed in 2010 for up to 560MW of Demand Response with the Tennessee Valley Authority (TVA), a corporate agency of the United States. EnerNOC is disclosing this contract, but does not believe it is within the scope of this hearing because TVA is not a FERC-jurisdictional wholesale market.		
<b>6. Please attach your curriculum vitae to your completed disclosure form.</b>		

Signature: 

Date: 7/14/2017

**Short Introductory Biography:** Kenneth Schisler is the Vice President of Regulatory Affairs at EnerNOC, Inc. EnerNOC is an energy services company that provides Demand Response, Procurement Services, and Energy Intelligence Software products to grid operators, utilities and end users of energy in the United States and abroad. Mr. Schisler graduated from Salisbury University in Salisbury, Maryland, and the University of Maryland School of Law. Before joining EnerNOC, Mr. Schisler previously served as a member of the Maryland House of Delegates from 1990-2003, and as Chairman of the Maryland Public Service Commission, the state utility regulator for Maryland. Mr. Schisler oversees public policy and regulation for EnerNOC.

## Kenneth D. Schisler

### PROFESSIONAL PROFILE

An accomplished corporate and public sector energy industry professional with twenty five years' experience as a legislator, state regulator, and regulatory and government affairs team leader of a global clean energy technology company. Policy expert and frequent speaker on energy industry and environmental policy and trends, and the efficient operation of wholesale and retail energy markets.

### EXPERIENCE

Vice President, Regulatory Affairs, EnerNOC, Inc.  
Boston, MA (6 years)

Leader of EnerNOC's regulatory affairs team worldwide. Duties include supervising a team of regulatory affairs professionals working in all of EnerNOC's active markets around the globe, including North America, South America, Europe, Asia, Australia and New Zealand. Duties also include directing and engaging policy discussions and helping shape public policy in emerging markets all over the world in order to enable business to profitably expand and diversify. Direct experience developing terms and market rules with numerous utilities and system operators concerning demand side management programs and market structures, and eliminating barriers to demand side management. Supervised EnerNOC participation in a comprehensive compliance audit of EnerNOC demand response market activities by the United States Federal Energy Regulatory Commission. Oversaw the subsequent creation of EnerNOC's comprehensive compliance and risk management program, and serve on EnerNOC Risk Management Committee. Led EnerNOC's policy team throughout the period of consideration in what ultimately became the company's win at the United States Supreme Court in *EPSA v. FERC*. Participate in major corporate management decisions concerning the public policy positions, corporate development and market strategy, risk management, budget, and market activity and

bilateral negotiations. Since 2012, serve as a lecturer at the European University Institute, Florence School of Regulation Summer School on Energy Regulation in Florence, Italy.  
2011-present

Sr. Director, Regulatory Affairs, EnerNOC, Inc.  
Boston, MA (4 years)

Leader of federal and state regulatory affairs team for eastern North America. Duties include representing EnerNOC's public policy interests before the Federal Energy Regulatory Commission, RTO/ISO stakeholder committees (including PJM Interconnection, New York ISO, ISO New England, and Midwest ISO) and more than twenty state and provincial regulatory bodies, and supervision of regulatory affairs group consisting of 5 professionals.  
2007-2011

Chairman, Maryland Public Service Commission  
Baltimore, Maryland (3.5 years)

Leader of policy development in all areas of state regulation of electric and natural gas distribution, wireline telecommunications, and for-hire transportation. Leader of state advocacy efforts in federal matters before the Congress, Federal Energy Regulatory Commission (FERC) and Federal Communications Commission (FCC), regional grid operations and market development matters for the PJM Interconnection, and electric reliability matters with North American Electric Reliability Council (NERC) and ReliabilityFirst Regional Reliability Council. Served as Vice Chairman of the FERC Joint Board for Security Constrained Economic Dispatch for the PJM/MISO region. Served on the state advisory board for the FCC Federal Advisory Committee on Diversity in the Digital Age. Served on the Board of Directors of the National Association of Regulatory Utility Commissions (NARUC), and the NARUC Committee on Gas.  
2003-2007

Maryland House of Delegates, Member  
Annapolis, Maryland (12.5 years)

Served in numerous leadership positions including Minority Whip, Chairman of the Eastern Shore Delegation, Ranking Member, Environmental Matters Committee. Served on Joint Task Force on Electric Industry Restructuring.  
1991-2003

Associate Attorney, Cowdrey, Thompson & Karsten, a Professional Corporation  
Easton, Maryland (4 years)

Practice areas primarily included administrative law, civil rights, land use, business, and medical malpractice defense. Currently admitted to practice law in Maryland and the United States District Court for the District of Maryland.  
1999-2003



Wholesale Grocery Buyer and Inventory Manager, Chesapeake Sales Co., Inc.  
Easton, Maryland (7 years)

Purchased name brand groceries in wholesale grocery market. Managed grocery inventories in public warehouses in multiple cities throughout the continental United States.

1991-1998

## EDUCATION

University of Maryland School of Law, Baltimore, Maryland

Juris Doctorate with Honor awarded December, 1998  
Grade Point Average - 3.39/4.0

Salisbury State University, Salisbury, Maryland

Bachelor of Science degree awarded December, 1992  
Major: Biology                      Minor: Chemistry

## LANGUAGES

English: Native speaker

Spanish: Professional working proficiency (unofficial DELE B2-C1)