

K.P. KAUFFMAN COMPANY, INC.

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The Honorable Ed Whitfield

Chairman

Subcommittee on Energy and Power

Committee on Energy and Commerce

U.S. House of Representatives

Washington, DC 20515

The Honorable Bobby L. Rush

Ranking Member

Subcommittee on Energy and Power

Committee on Energy and Commerce

U.S. House of Representatives

Washington, DC 20515

Dear Chairman Whitfield and Ranking Member Rush:

I am writing to express my strong support for H.R. 702, a long overdue bill that would lift the outdated ban on exporting crude oil. As the founder, chairman and CEO of an independent oil and natural gas production company, I know first-hand how vitally important it is to develop new markets for our product. We started 30 years ago from scratch, and through a lot of hard work and good fortune, we built a thriving company and created a lot of jobs in the process. As you know, the dramatic decline in the price of oil has put companies like mine in a very challenging position. Our industry has lost approximately 100,000 employees nationwide. At this time of unique strain, Congress should be looking for ways to reinvigorate the energy renaissance that has powered so much of our country's growth and government revenue in recent years. H.R. 702 provides a great opportunity to help turn things around.

I know you are well versed in the technical and macroeconomic arguments on behalf of lifting the ban, so allow me to make just a few concise points from my real-world perspective. If you look up the word "anachronism" in the dictionary, it should say "See U.S. oil export ban." This relic of the '70s is now inhibiting our growth and depriving the country of a host of significant benefits. Lifting the ban would produce more American jobs and actually lead to lower gasoline prices, as the Energy Information Administration recently found. Allowing the export of American crude oil would result in significant reductions to the trade deficit and enable our country to leverage its energy resources to enhance its economic and national security.

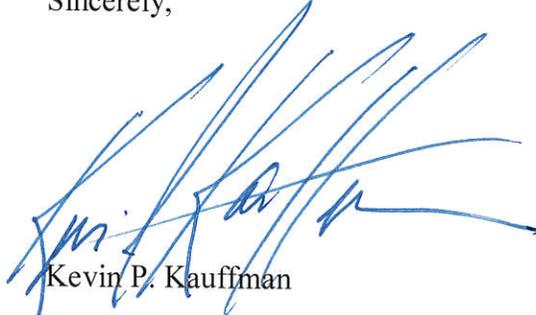
Numerous academic studies and market analyses have determined that lifting this outdated restriction would provide America with greater foreign policy influence and would strengthen its

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trading position worldwide. In short, this is about as straightforward as public policy choices get.

Thank you for your leadership on this legislation. I urge the Subcommittee to pass it as soon as possible. I would be pleased to serve as a resource for you going forward.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Kevin P. Kauffman', is written over the printed name.

Kevin P. Kauffman

Chairman & CEO