Committee on Energy and Commerce. **U.S. House of Representatives** Witness Disclosure Requirement - "Truth in Testimony" Required by House Rule XI, Clause 2(g)(5)

Your Name: 1. Mark Wagner Your Title: Vice President, Government Relations 2. 3. The Entity(ies) You are Representing: Johnson Controls, INC. and the Federal Performance Contracting Coalitor (FPCC) 4. Are you testifying on behalf of the Federal, or a State or local No Ýes X government entity? 5. Please list any Federal grants or contracts, or contracts or payments originating with a foreign government, that you or the entity(ies) you represent have received on or after January 1, 2013. Only grants, contracts, or payments related to the subject matter of the hearing must be listed. Please see the attached spreadsheet: Johnson Controls ESPC Projects Jan 2013 thru April 2015 . X/s The FPCC has No grants, contracts or payments related to the subject matter 6. Please attach your curriculum vitae to your completed disclosure form. Date: April 27, 2015

Signature:

Biography

MARK WAGNER Johnson Controls, Inc. Vice President, Government Relations



Mark Wagner is Vice President of Government Relations for Johnson Controls, Inc., a Fortune 100 company and a global leader in energy efficiency for buildings, building automation systems, advanced automotive batteries, and automotive interiors. In his position he manages the company's government relations operations and offices in Washington, DC and Brussels, promoting Johnson Controls' strategic position and objectives with policy makers in the U.S. and Europe.

Mark's areas of expertise include energy policy, energy efficiency, renewable energy, electronic security systems, advanced battery technology and federal procurement.

During his 19 years with Johnson Controls, Mark has been instrumental in developing programs with the U.S. federal government, including Energy Savings Performance Contracting and other public-private partnerships.

Before he joined Johnson Controls, Mark served in the Office of the Secretary of Defense as Special Assistant to the Assistant Secretary of Defense for Economic Security, working on defense policy matters involving base closings, industrial issues, competitive sourcing, and privatization. In recognition of his contributions, Defense Secretary William Perry awarded Mark the Secretary of Defense Medal for Outstanding Public Service in 1996.

Prior to his work at DOD, Mark was the Executive Director of the Wisconsin Procurement Institute, overseeing a statewide federal procurement assistance program for more than 1,500 Wisconsin companies. He also has served as a Congressional staff member for Representative Les Aspin, U.S. Senator Birch Bayh, and Representative John Brademas.

Mark received his Bachelor of Arts degree in Political Science from Indiana University in 1975 and his law degree from the Indiana University School of Law at Bloomington in 1983.

Record	Fiscal									Line of
ID	Year	Booked Date	Contracting Agency	Delivery Order #	Project Name	Award Date	Finish Date	MOD	Award Amount	Business
32570	2013	02/19/13	Bureau of Prisions	DJBFAO002	BOP AZ ESPC- Safford Solutions	02/06/13	05/31/13	5	\$ 40,735.00	PC
32650	2013	02/19/13	Bureau of Prisions	DJBFAO002	BOP AZ ESPC- Phoenix Service	02/06/13	05/31/13	5	\$ 127,764.56	PC
32660	2015	10/29/14	Bureau of Prisions	DJBFAO003	BOP AZ ESPC- Phoenix Service	10/01/14	10/31/14	0	\$ (1,376.77)	
32700	2014	09/18/14	Bureau of Prisions	DJBFAO002	BOP AZ ESPC- Safford Service	09/14/14	10/31/14	0	\$ (4,562.90)	
32730	2015	10/29/14	Bureau of Prisions	DJBFAO002	BOP AZ ESPC- Phoenix Systems	10/01/14	10/31/14	0	\$ (271.79)	
91080	2014	11/15/13	Department of Energy	4000097204	DOE Oak Ridge National Labs- UT Battelle	11/14/13	11/30/13	15	\$ (8,890.00)	
91110	2013	04/30/13	CEHNC	W912DY-12-F-0002	IMCOM Korea- Daegu PH 1- Solutions	01/28/13	05/31/13	3	\$ 87,992.00	PC
91120	2014	04/16/14	CEHNC	W912DY-12-F-0002	IMCOM Korea- Daegu PH 1- Solutions	08/22/13	09/30/13	7 & 14	\$ (288,114.97)	
91130	2013	09/30/13	CEHNC	W912DY-12-F-0002	IMCOM Korea- Daegu PH 1-EOY Funded ECM	09/27/13	05/31/14	8	\$ 600,000.00	PC
91180	2014	08/29/14	CEHNC	W912DY-14-F-0094	IMCOM Korea- Daegu PH 2- Solutions	08/22/14	01/31/16	0	\$ 12,651,301.00	PC
91200	2014	09/22/14	CEHNC	W912DY-14-F-0094	IMCOM Korea- Daegu PH 2- Solutions Mod A	09/09/14	01/31/16	1	\$ 1,327,816.78	PC
91210	2015	12/03/14	CEHNC	W912DY-14-F-0094	IMCOM Korea- Daegu PH 2- Solutions Mod B	11/26/14	01/31/16	3	\$ 922,738.60	PC
91220	2014	09/30/14	CEHNC	W912DY-14-F-0094	IMCOM Korea- Daegu PH 2- Solutions Mod C Lighting Parts (F	09/19/14	01/31/16	2	\$ 514,000.00	PC
91380	2013	04/30/13	CEHNC	W912DY-12-F-0001	IMCOM Korea- K16 and DHL PH 1- Solutions	03/12/13	09/30/13	15	\$ 877,776.20	PC
91420	2013	04/30/13	CEHNC	W912DY-12-F-0001	IMCOM Korea- K16 and DHL PH 1- Solutions	03/27/13	09/30/13	16	\$ 153,335.38	PC
91430	2013	04/30/13	CEHNC	W912DY-12-F-0001	IMCOM Korea- K16 and DHL PH 1- Solutions	03/27/13	09/30/13	16	\$ 44,995.73	PC
91440	2013	08/27/13	CEHNC	W912DY-12-F-0001	IMCOM Korea- K16 and DHL PH 1- Solutions	04/26/13	09/30/13	18	\$ (271.29)	
91460	2014	12/23/13	CEHNC	W912DY-12-F-0001	IMCOM Korea- K16 and DHL PH 1- Solutions (GSHP)	12/02/13	12/30/13	22	\$ (3,243,405.53)	
91540	2013	09/30/13	CEHNC	W912DY-12-F-0001	USAG Yongsan ESPC EOY Funded ECM	09/19/13	12/31/14	19	\$ 2,579,212.77	PC
91560	2013	09/30/13	CEHNC	W912DY-12-F-0001	USAG Yongsan ESPC EOY Funded ECM	09/26/13	12/31/14	20	\$ 127,220.75	PC
91570	2014	10/04/13	CEHNC	W912DY-12-F-0001	USAG Yongsan ESPC EOY Funded ECM	09/30/13	12/31/14	21	\$ 330,501.18	PC
91600	2014	12/23/13	CEHNC	W912DY-12-F-0001	IMCOM Korea- K16 and DHL PH 2- Solutions	12/02/13	02/28/15	22	\$ 10,755,306.32	PC
91650	2013	09/30/13	CEHNC	W912DY-10-F-0692	IMCOM Korea- Humphreys PH 1-EOY Funded ECM	09/18/13	05/31/14	13	\$ 618,385.19	PC
91660	2013	09/30/13	CEHNC	W912DY-10-F-0692	IMCOM Korea- Humphreys PH 1- EOY Funded ECM	09/25/13	05/31/14	14	\$ 167,992.70	PC
91770	2013	09/30/13	CEHNC	W912DY-13-F-0318	USAG Hohenfels ESPC Ph 1- Solutions	09/26/13	12/31/14	0	\$ 6,863,824.09	PC
91780	2013	09/30/13	CEHNC	W912DY-13-F-0318	USAG Hohenfels ESPC Ph 1- Solutions	09/26/13	12/31/14	0	\$ (20,000.00)	
121380	2013	07/19/13	Department of Energy	DE-AD05-08OR23367.A000	DOE Oak Ridge National Laboratory - Solutions	07/18/13	07/18/13	0	\$ 19,622.71	PC
121390	2013	09/26/13	Department of Energy	DE-AD05-08OR23367.A000		09/25/13	09/30/13	10	\$ 895,031.62	PC
121400	2014	09/04/14	Department of Energy	DE-AD05-08OR23367.A000	DOE Oak Ridge National Laboratory - Solutions	08/29/14	09/30/15	13	\$ 5,500,000.00	PC
150930	2013	09/27/13	Department of Energy	DE-DT0005713	DOE Y12 Project 2	09/28/13	11/30/16	0	\$ 47,938,033.35	PC
150960	2014	09/24/14	Department of Energy	DE-DT0005713	DOE Y12 Project 2 Chiller Plant 4/13 Mod JCGS	09/18/14	11/30/16	2	\$ 15,389,928.27	PC
151030	2013	09/28/13	National Park Service	P13PD00569	Isle Royale ESPC Phase 2-Solutions	09/20/13	09/30/14	0	\$ 2,859,319.40	PC
151070	2015	03/25/15	Navy	N39430-15-F-1626	Joint Base Pearl Harbor Hickam	03/17/15	03/31/16	0	\$ 8,699,798.22	PC
160020	2014	10/10/13	CEHNC	0001	Red River Army Depot ESPC ph1- Solutions	09/19/13	10/31/13	10	\$ 50,591.00	PC
160090	2014	10/10/13	CEHNC	0001	Red River Army Depot ESPC ph2- Solutions	09/19/13	10/31/13	10	\$ 79,730.00	PC
160100	2014	02/03/14	CEHNC	0001	Red River Army Depot ESPC ph2- Solutions	01/31/14	05/31/15	13	\$ 204,687.00	PC
160170	2013	04/30/13	CEHNC	3	Ft Buchanan Project 1- Solutions (Mod 4)	04/30/13	11/30/13	4	\$ 690,954.72	PC
160330	2013	08/07/13	CEHNC	5	Ft Bliss Project 5- Solutions MOD	07/31/13	08/31/14	2	\$ 15,900,704.71	PC
160340	2013	09/20/13	CEHNC	5	Ft Bliss Project 5- Solutions MOD	07/31/13	08/31/14	2	\$ (2,031.47)	
160430	2013	09/30/13	CEHNC	6	Ft Buchanan Project 2- Solutions Mod	09/26/13	12/31/14	2	\$ 10,100,685.96	PC
160490	2013	09/30/13	CEHNC	8	SPAWAR SSC Atlantic Charleston ESPC Project 1	09/30/13	12/31/14	0	\$ 7,448,450.50	PC
160530	2013	09/30/13	CEHNC	10	APG Project 7 Solutions	09/30/13	07/31/15	0	\$ 21,151,905.99	PC
160580	2013	09/30/13	CEHNC	11	Fort Bliss Project 7 PN1 JCGS	09/30/13	04/30/16	0	\$ 18,323,323.39	PC
160590	2013	09/30/14	CEHNC	11	Fort Bliss Project 7 Phase 2 Texas	09/30/13	04/30/16	3	\$ 17,162,164.92	PC
160600	2014	09/30/14	CEHNC	11	Fort Bliss Project 7 Phase 2 New Mexico	09/30/14	04/30/16	3	\$ 2,096,930.47	PC
160660	2014	04/15/14	CEHNC	12	Ft Carson Project 3- Solutions	03/31/14	03/31/15	0	\$ 2,090,930.47 \$ 3,169,064.98	PC
160690	2014	05/31/14	CEHNC	13	APG Project 9 Solutions	05/31/14	02/28/15	0	\$ 5,134,907.53	PC
160730	2014	08/29/14	CEHNC	13	APG Project 9 Solutions	08/25/14	07/31/16	0	\$ 36,799,622.00	PC
100730	2014	00/23/14		14		00/20/14	07/01/10	U	$\Psi = 50,733,022.00$	FU

Record ID	Fiscal Year	Booked Date	Contracting Agency	Delivery Order #	Project Name	Award Date	Finish Date	MOD	Award Amount	Line of Business
160810	2014	09/30/14	CEHNC	16	Puerto Rico ANG ESPC	09/29/14	05/31/16	0	\$ 28,236,094.23	PC
160850	2014	09/30/14	CEHNC	17	Fort McCoy ESPC Phase 1	09/25/14	09/30/16	0	\$ 7,196,308.88	PC