

professional experience

- 2021-present **GINKGO BIOWORKS (NYSE: DNA)** **BOSTON, MA and WASHINGTON, DC**
Chief Executive Officer / General Manager, Biosecurity
Founded and leads a team of experts in biosecurity to develop and deliver innovative technology solutions to support global governmental efforts to protect against biological threats.
 - Delivered and executed strategic vision, delivering over \$700M revenue while expanding operations globally.
 - Forged partnerships with global governments, investors, and industry leaders to advance biosecurity solutions.
- 2017 - 2021 **GINKGO BIOWORKS (NYSE: DNA)** **BOSTON, MA**
Chief Commercial Officer
Responsible for developing and executing commercial strategy and operations for leading synthetic biology cell engineering platform in preparation for and through execution of IPO.
 - Led growth strategy and team expansion for business development and commercial operations divisions.
 - Built COVID-19 biosecurity and testing platform.
- 2011 - 2017 **INDUS GROWTH PARTNERS** **MUMBAI and BOSTON, MA**
Partner and Head of Strategy
Led investment strategy for \$2BN growth equity fund, sourcing and executing multiple cross-border acquisitions in healthcare and data analytics.
 - Developed network of South/Southeast Asian commercial and governmental leadership.
 - Managed Committee on Foreign Investment in the United States (CFIUS) processes.
- 2014 - 2018 **DECISION RESOURCES GROUP** **MULTIPLE GLOBAL LOCATIONS**
President
Led all internal operations and external investment activity for leading provider of data, analytics, and information services to the global pharmaceutical, medical technology, and healthcare provider industries.
 - Managed \$160M+ budget, optimizing resource allocation for global expansion.
 - Led a 1,000+ person team across 14 global offices, driving market growth and operational efficiency.
- 2010 - 2011 **PALANTIR TECHNOLOGIES** **PALO ALTO, CA**
Business Development Advisor
Designed and implemented market-entry strategies for leading provider of data management and analysis solutions.
 - Executed market entry strategy for initial USMC deployments.
 - Performed initial outreach and market development for ~\$5MM commercial deployment in the energy industry.
- 2005 - 2019 **UNITED STATES MARINE CORPS** **USA and AL ANBAR, IQ**
Intelligence Officer
Seventeen total years of service; deployed in support of Operation Iraqi Freedom as Active-Duty officer.
 - Provided over 300 analytical packages in support of “surge” operations from 2007-2009.
 - Served as counterterrorism analyst (2006) and advisor to the Deputy Coordinator for Operations (2010-2014).
 - Graduated ranked as 2 of 270 students at 6-month leadership course for new officers.

education

- 2009-2012 **HARVARD BUSINESS SCHOOL** **CAMBRIDGE, MA**
JOHN F. KENNEDY SCHOOL OF GOVERNMENT
MBA and MPP (Dual Degree)
 - 2009-2010 *Zuckerman Fellow*, Center for Public Leadership, Harvard Kennedy School.
 - Co-chair for Outreach of HBS Middle East North Africa (MENA) Conference, Board Member of Leadership Institute at Harvard College, Vice President of HBS Hockey Club, Member of VC/PE and TechMedia Clubs.
- 2001-2005 **DARTMOUTH COLLEGE** **HANOVER, NH**
Bachelor of Arts degree, *cum laude*. Major in history, minor in government. 2010-2012 *Alfred K. Priest Fellow*. President of World Affairs Council. Presidential Scholars Program Research Assistant.

personal

Interests include running and skiing. Active venture investor (www.fourciticapital.com). Security clearance.