

## John Deskins

Bureau of Business & Economic Research  
College of Business & Economics  
West Virginia University  
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### **EDUCATION**

Ph.D., Economics, The University of Tennessee, 2005.

Dissertation: *Essays on the Behavioral Effects of Tax Policy*

Advisor: William Fox

Fields of Specialization: Public Economics and Industrial Organization

M.A., Economics, The University of Tennessee, 2003.

B.A. and B.S., *cum laude*, Economics and Management, Emory & Henry College, 2000.

### **RESEARCH INTERESTS**

Behavioral Effects of Tax Policy, State and Local Government Expenditures, Corporate Taxation, Tax Compliance, Regional Economic Development, Small Business Economics

### **EMPLOYMENT**

**West Virginia University:** Assistant Dean for Outreach and Engagement, 2015 – present; Director, Bureau of Business & Economic Research, 2013 – present; Associate Professor of Economics, 2013 – present; Faculty Research Associate, Regional Research Institute, 2013 - present.

**Creighton University:** Associate Professor of Economics, 2011 – 2013; Assistant Professor of Economics, 2005 – 2011.

**The University of Tennessee:** Graduate Research Assistant, Center for Business and Economic Research, 2001 – 2005; Graduate Teaching Associate, Summers, 2001 – 2004.

### **COURSES TAUGHT**

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|---------------------------------|--|
| 1. Economics of Public Finance  | 5. Government and Business                       |
| 2. Money & the Financial System | 6. Intermediate Microeconomics                   |
| 3. Econometrics                 | 7. Economic Analysis for Managers (MBA)          |
| 4. Principles of Macroeconomics | 8. Seminar in Applied Managerial Economics (MBA) |

### **WORKING PAPERS**

6. “A Spatial Econometric Analysis of the Impact of State Tax Policies on Small Business Growth,” with Donald Lacombe and Amanda Ross.
5. “A Tale of Two Datasets: Business Survival in Administrative versus Survey Data,” with Donald Bruce, Brian Hill, and Tami Gurley-Calvez.
4. “Does the Responsiveness of Economic Activity to State Tax Policy Differ? A Panel Quantile Regression Approach,” with Zhou Yang.

3. “Does State Tax Policy Affect Small Business Survival?” with Donald Bruce, Brian Hill, and Tami Gurley-Calvez.
2. “What Factors Entice States to Manipulate Corporate Income Tax Apportionment Formulas?” with Brian Hill.
1. “On the Relative Distortions of State Sales and Corporate Income Taxes,” with Donald Bruce and William Fox.

#### **PUBLICATIONS IN REFERRED JOURNALS**

15. Deskins, John, and Amanda Ross. “Economic Freedom and Racial Differences in Entrepreneurship: Evidence from US States,” *Public Finance Review*, Forthcoming.
14. Borchers, Erin, John Deskins, and Amanda Ross. “Can State Tax Policies Be Used to Grow Small and Large Businesses?” *Contemporary Economic Policy*, 34(2), 2016.
13. Bruce, Donald, John Deskins, and Tami Gurley-Calvez. “Depreciation Rules and Small Business Longevity” *Journal of Entrepreneurship and Public Policy*, 3(1), 2014. Awarded *Outstanding Paper of 2014* by the Journal.
12. Bruce, Donald, and John Deskins. “Can State Tax Policies Be Used to Promote Entrepreneurial Activity?” *Small Business Economics*, 38(4), 2012.
11. Deskins, John, and Matthew T. Seevers. “Are State Expenditures to Promote Tourism Effective?” *Journal of Travel Research*, 50(2), March 2011.
10. Deskins, John, and Brian Hill. “State Taxes and Economic Activity Revisited: Have Distortions Changed?” *The Annals of Regional Science*, 44(2), April 2010.
9. Deskins, John, and Brian Hill. “Have State Tax Interdependencies Changed Over Time?” *Public Finance Review*, 38(2), March 2010.
8. Deskins, John, Brian Hill, and Laura Ullrich. “Education Spending and State Economic Growth: Are All Dollars Created Equal?” *Economic Development Quarterly*, 24(1), February 2010.
7. Wijeweera, Albert, and John Deskins. “Do Recent Data Provide Evidence that the US Trade Deficit Will Correct Itself?” *Applied Economics Letters*, 17(1), 2010.
6. Deskins, John, Sally Deskins, and Brian Hill. “How Do State Arts Appropriations Affect State Economic Growth?” *The Review of Regional Studies*, 39(3), 2009.
5. Goss, Ernie, Edward A. Morse, and John Deskins. “Have Casinos Contributed to Rising Bankruptcy Rates?” *International Advances in Economic Research*, 15(4), November 2009.
4. Alm, James, John Deskins, and Michael McKee. “Do Individuals Comply on Income Not Reported by Their Employer?” *Public Finance Review*, 37(2), March 2009.
3. Bruce, Donald, John Deskins, Brian Hill, and Jonathan Rork. “(Small) Business Activity and State Growth: Does Size Matter?” *Regional Studies*, 43(2), March 2009.
2. Bruce, Donald, Deborah A. Carroll, John A. Deskins, and Jonathan C. Rork. “Road to Ruin? A Spatial Analysis of State Highway Spending” *Public Budgeting & Finance*, 27(4), Winter 2007.
1. Bruce, Donald, John Deskins, and William F. Fox. “Has Internet Access Taxation Affected Internet Use?” *Public Finance Review*, 32(2), March 2004.

### **BOOK CHAPTERS**

2. Deskins, John, and William F. Fox. “Measuring Behavioral Responses to the Property Tax.” In *Challenging the Conventional Wisdom on the Property Tax*, R. Bahl, J. Martinez-Vazquez, and J. Youngman, editors, Lincoln Institute of Land Policy, 2010.
1. Bruce, Donald, John Deskins, and William F. Fox. “On the Extent, Growth, and Efficiency Consequences of State Business Tax Planning.” In *Taxing Corporate Income in the 21<sup>st</sup> Century*, A. Auerbach, J. Hines, and J. Slemrod, editors, Cambridge University Press, 2007.

### **OTHER ACADEMIC PUBLICATIONS**

5. Deskins, John, Tami Gurley-Calvez, and Eric Thompson. “Understanding Small Business Activity at the State Level.” Washington, DC: U.S. Small Business Administration, Report Number 392, February 2012.
4. Bruce, Donald, John Deskins, and Tami Gurley-Calvez. “An Investigation of Depreciation Deductions by Small Businesses.” *Tax Notes*, August 9, 2010.
3. Bruce, Donald, John Deskins, Brian Hill, and Jonathan Rork. “Small Business and State Growth: An Econometric Investigation.” Washington, DC: U.S. Small Business Administration, Report Number 292, February 2007.
2. Bruce, Donald, and John Deskins. “State Tax Policies and Entrepreneurial Activity.” Washington, DC: U.S. Small Business Administration, Report Number 284, November 2006.
1. Bruce, Donald, John Deskins, and William F. Fox. “Has Internet Access Taxation Affected Internet Use?” *State Tax Notes*, 32(7), May 17, 2004.

### **CONFERENCE PROCEEDINGS**

3. Deskins, John, Brian Hill, and Mark Tuttle. “How Does State and Local Education Spending Affect State Economic Growth in the Long-Run?” 2010, *Proceedings of the One-Hundred First Annual Conference on Taxation*, National Tax Association.
2. Bruce, Donald, Deborah Carroll, and John Deskins. “The Hand That Rocks the Cradle: How State Economic Development Incentives Affect Local Infrastructure Provision,” 2006, *Proceedings of the Ninety-Eighth Annual Conference on Taxation*, National Tax Association.
1. Bruce, Donald, John Deskins, and Mohammad Mohsin. “State Tax Policies and Entrepreneurial Activity: A Panel Data Analysis,” 2004, *Proceedings of the Ninety-Sixth Annual Conference on Taxation*, National Tax Association.

### **PUBLISHED RESEARCH REPORTS**

25. “West Virginia Economic Outlook, 2017-2021,” with E. Bowen, et al. Morgantown, WV: Bureau of Business & Economic Research, WVU, October 2016.
24. “From Higher Education to Work in West Virginia, 2014,” with E. Bowen and J. Meszaros. Morgantown, WV: Bureau of Business & Economic Research, WVU, Summer 2016.
23. “Personal Income Tax Policy in West Virginia,” with Christiadi, E. Bowen, and B. Lego. Morgantown, WV: Bureau of Business & Economic Research, West Virginia University, August 2016.

22. “Coal Production in West Virginia: 2016-2036,” with B. Lego. Morgantown, WV: Bureau of Business & Economic Research, WVU, Summer 2016.
21. “Tobacco Tax Policy in West Virginia,” with Christiadi and B. Lego. Morgantown, WV: Bureau of Business & Economic Research, WVU, February 2016.
20. “The Economic Impact of Right to Work Policy in West Virginia,” with E. Bowen and Christiadi. Morgantown, WV: Bureau of Business & Economic Research, WVU, November 2015.
19. “West Virginia Economic Outlook, 2016,” with J. Ruseski, et al. Morgantown, WV: Bureau of Business & Economic Research, WVU, October 2015.
18. “An Economic Profile of Weirton, West Virginia, 1980-2012,” with Christiadi. Morgantown, WV: Bureau of Business & Economic Research, WVU, Fall 2015.
17. “From Higher Education to Work in West Virginia, 2013,” with E. Bowen and R. Cook. Morgantown, WV: Bureau of Business & Economic Research, WVU, Summer 2015.
16. “The Economic Impact of West Virginia University on North Central West Virginia,” with E. Bowen. Morgantown, WV: Bureau of Business & Economic Research, WVU, Summer 2015.
15. “Coal Production in West Virginia: 2015-2035,” with B. Lego. Morgantown, WV: Bureau of Business & Economic Research, WVU, Spring 2015.
14. “Appalachia Then and Now: Examining Changes to the Appalachian Region Since 1965,” with K. Poole, et al. Arlington, VA: Center for Regional Economic Competitiveness and Morgantown, WV: WVU Bureau of Business & Economic Research and Regional Research Institute, February 2015.
13. “Government Incentives to Promote Demand for West Virginia Coal,” with E. Bowen and Christiadi. Morgantown, WV: Bureau of Business & Economic Research, WVU, January 2015.
12. “West Virginia Economic Outlook, 2015,” with J. Ruseski, et al. Morgantown, WV: Bureau of Business & Economic Research, WVU, October 2014.
11. “How Much Do West Virginia College Graduates Add to the State’s Economy?” with E. Bowen, et al. Morgantown, WV: Bureau of Business & Economic Research, WVU, October 2014.
10. “Morgantown, West Virginia: How Does the City’s Economy Compare to Other College Towns?” with E. Bowen and P. Manzi. Morgantown, WV: Bureau of Business & Economic Research, WVU, Fall 2014.
9. “Population Trends in West Virginia through 2030,” with Christiadi, et al. Morgantown, WV: Bureau of Business & Economic Research, WVU, March 2014.
8. “Economic Impact of an Expansion of the Medicaid Aged and Disabled Waiver on West Virginia’s Economy,” with J. Ruseski, et al. Morgantown, WV: Bureau of Business & Economic Research, WVU, January 2014.
7. “From Higher Education to Work in West Virginia, 2012,” with E. Bowen. Morgantown, WV: Bureau of Business & Economic Research, WVU, January 2014.
6. “West Virginia Economic Outlook, 2014,” with J. Sartarelli, et al. Morgantown, WV: Bureau of Business & Economic Research, WVU, October 2013.
5. “Tennessee Revenue Tracking and Forecasting,” with W. Fox. Prepared monthly for the Tennessee Department of Revenue, May 2002 – April 2005.

4. “Work Requirements and Welfare: Work or Education First?” with D. Bruce. Prepared for the Tennessee Department of Human Services. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, June 2004.
3. “Welfare Policy in Tennessee: Recent Research and Unanswered Questions,” with M. Murray et al. *An Economic Report to the Governor of the State of Tennessee*. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, January 2004.
2. “Work Requirements for Welfare Recipients in Tennessee,” with D. Bruce and A. Thacker. Prepared for the Tennessee Department of Human Services. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, June 2003.
1. “Designing Tennessee’s Lottery,” with M. Murray et al. *An Economic Report to the Governor of the State of Tennessee*. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, February 2003.

### **ACADEMIC PRESENTATIONS**

18. “A Spatial Econometric Analysis of the Impact of State Tax Policies on Small Business Growth”  
-Southern Regional Science Association Annual Meeting, Washington, 2016.
17. “Is Economic Growth More Responsive to State Tax Policy in More Slowly-Growing States? A Panel Quantile Regression Approach”  
-National Tax Association Annual Conference on Taxation, Santa Fe, 2014.
16. “Does State Tax Policy Affect Small Business Survival?”  
-Robert Morris University, Moon Township, Pennsylvania, 2014.  
-National Tax Association Annual Conference on Taxation, Tampa, 2013.
15. “Can State Tax Policies Be Used to Grow Small Businesses?”  
-AUBER Annual Conference, Richmond, 2013.
14. “What Factors Entice States to Manipulate Corporate Income Tax Apportionment Formulas?”  
-National Tax Association Annual Conference on Taxation, Providence, 2012.
13. “What Types of Entrepreneurs Contribute Most to State Economic Growth?”  
-Elon University, Elon, North Carolina, 2012.  
-Southern Economic Association Annual Meeting, Washington, 2011.
12. “On the Relative Distortions of State Sales and Corporate Income Taxes”  
-National Tax Association Annual Conference on Taxation, Philadelphia, 2008.  
-Kansas State University Seminar Series, 2008.
11. “Measuring Behavioral Responses to the Property Tax”  
-“What Role for Property Taxes,” Lincoln Institute of Land Policy and Georgia State University, Stone Mountain, Georgia, 2008.
10. “Is State Economic Activity Becoming More Responsive to the Overall State Tax Burden?”  
-National Tax Association Annual Conference on Taxation, Columbus, 2007.
9. “On the Relative Distortions of State Sales, Corporate Income, and Personal Income Taxes”  
-National Tax Association Annual Conference on Taxation, Boston, 2006.

8. “Small Business and State Growth: An Econometric Investigation”
  - Tennessee Alliance for Local Enterprise 2<sup>nd</sup> Annual Conference, Murfreesboro, 2007.
  - Southern Economic Association Annual Meeting, Charleston, 2006.
  - University of Nebraska Economics Seminar Series, 2006.
7. “The Effects of Depreciation Policy on Small Business Activity”
  - National Tax Association Annual Conference on Taxation, Miami, 2005.
6. “On the Extent, Growth, and Efficiency Consequences of State Business Tax Planning”
  - National Tax Association Annual Conference on Taxation, Minneapolis, 2004.
  - University of Tennessee Economics Seminar Series, 2004.
5. “Tax Evasion and Entrepreneurship: The Effect of Non-Matched Income on Evasion”
  - National Tax Association Annual Conference on Taxation, Minneapolis, 2004.
4. “Work Requirements and Welfare: Work or Education First?”
  - Southern Economic Association Annual Meeting, New Orleans, 2004.
3. “State Tax Policies and Entrepreneurial Activity: A Panel Data Analysis”
  - National Tax Association Annual Conference on Taxation, Chicago, 2003.
2. “Has Internet Access Taxation Affected Internet Use?”
  - National Tax Association Annual Conference on Taxation, Orlando, 2002.
1. “Work Requirements for Welfare Recipients in Tennessee”
  - National Association for Welfare Research and Statistics Annual Conference, Albuquerque, 2002.

#### **LEGISLATIVE TESTIMONY**

8. Testimony before the West Virginia Legislature, Senate Select Committee on Tax Reform. Presentation entitled “Fundamental Tax Reform in West Virginia,” February, 2017.
7. Testimony before the United States Senate, Committee on Energy and Natural Resources. Field hearing entitled “Field hearing to examine the economic importance of modern, reliable energy infrastructure of West Virginia and the United States,” August, 2016.
6. Testimony before the West Virginia Legislature, Joint Select Committee on Tax Reform. Presentation entitled “Personal Income Tax Policy in West Virginia,” August, 2016.
5. Testimony before the West Virginia Legislature, Joint Committee on the Judiciary. Presentation entitled “The Economic Impact of Right to Work Policy in West Virginia,” November, 2015.
4. Testimony before the West Virginia Legislature, Joint Select Committee on Tax Reform. Presentation entitled “A State Earned Income Tax Credit in West Virginia,” August, 2015.
3. Testimony before the West Virginia Legislature, Joint Select Committee on Tax Reform. Presentation entitled “Fundamental Tax Reform in West Virginia,” May, 2015.
2. Testimony before the United States House of Representatives, Committee on Small Business, Subcommittee on Contracting and Workforce. Hearing entitled “The Decline in Business Formation: Implications for Entrepreneurship and the Economy,” September, 2014.
1. Testimony before the West Virginia Legislature, Joint Committee on Finance. Presentation entitled “Economic Impact of an Expansion of the Medicaid Aged and Disabled Waiver on West Virginia’s Economy” 2013.

### **OTHER PRESENTATIONS**

13. “North Central West Virginia: Taking the Lead in West Virginia”  
-Groundhog Day Breakfast, Frist Exchange Bank, 2017.
12. “The Mountain State Business Index”  
-AUBER Annual Conference, Fayetteville, AR, 2016.
11. “Labor Force Participation in West Virginia”  
-West Virginia Business Summit, West Virginia Chamber of Commerce, 2015.
10. “Coal Production in West Virginia”  
-“Putting West Virginia Back to Work: Our Energy Future,” West Virginia Business & Industry Country, Morgantown, 2016.  
-West Virginia Coal Mining Institute, Greenbrier, 2016.  
-Building a Resilient West Virginia: Taking Control of the Mountain State’s Future, National Energy Conference 2016, WVU College of Law, 2016.  
-43<sup>rd</sup> Annual West Virginia Mining Symposium, Charleston, 2016.  
-West Virginia Coal Forum, 2015.
9. “The Future of Natural Gas in West Virginia”  
-Keynote Speaker, 4<sup>th</sup> Annual Enhancing Public Understanding of Natural Gas Issues Conference, WVU Extension Service, Bridgeport, WV, 2015.
8. “Public Policy and Small Business Activity”  
-National Association of Business Economists Economic Policy Conference, Washington, D.C., 2015.
7. “Data, Knowledge, Improved Decision Making: Engaging West Virginia and Enabling Her to Succeed” with Joshua Hall.  
-West Virginia University Roads Scholar Academy, Naples, FL, 2015.
6. “Government Incentives to Promote Demand for West Virginia Coal”  
-AUBER Annual Conference, Portland, OR, 2014.
5. “West Virginia/New River Gorge Area Economic Outlook”  
New River Gorge Area Economic Outlook Conference, Beckley, 2016, 2015, 2014.
4. “West Virginia/North Central Economic Outlook”  
North Central West Virginia Economic Outlook Conference, Morgantown, 2016, 2015, 2014, 2013.
3. “West Virginia/Eastern Panhandle Economic Outlook”  
Eastern Panhandle Economic Outlook Conference, Martinsburg, 2016, 2015, 2014, 2013.
2. “West Virginia/Wheeling Area Economic Outlook”  
Wheeling Economic Outlook Conference, Wheeling, 2015, 2014, 2013.
1. “West Virginia Economic Outlook”  
Joint Session of the West Virginia Legislature, Charleston, 2017, 2016, 2015, 2014.  
West Virginia Economic Outlook Conference, Charleston, 2016, 2015, 2014, 2013.

### **Various presentations on economic issues of general interest:**

West Virginia Municipal League, Mid-Winter Conference, 2017; West Virginia Legislators’ Forum on Education and the Economy, Morgantown, 2017; West Virginia Business & Industry Council Pre-Legislative Conference, Charleston, 2017; Associated Builders and Contractors, Inc., Winter Conference, 2017; Morgantown North Rotary, 2016; West Virginia Land & Mineral Owners Association, 2016; Lewis County Economic Development Authority,

2016; West Virginia State Auditor’s Training for County Commissioners, 2016; North American Coalbed Methane Forum, 2016, Canonsburg, PA; North Central West Virginia Business Summit, Fairmont, 2016; *Treasury Notes*, Sponsored by the West Virginia State Treasurer’s Office, 2016; North Central West Virginia Estate Planning Council, 2016; Harrison County Chamber of Commerce, Business for Breakfast, 2017, 2016; Suddenlink Communications, 2016; West Virginia Economic Development Council, 2016; Beckley Rotary, 2015; West Virginia Beer & Wine Assoc., 2015; Community Bankers of West Virginia Advanced Directors’ College, 2015; West Virginia Library Association, 2015; West Virginia Housing Institute, 2015; Bluefield Rotary Club, 2015; West Virginia Credit Union League, 2015; West Virginia CRA Roundtable, FHLBank, 2015; Princeton Rotary, 2015; Charleston Rotary, 2015; West Virginia Association of Counties, 2015; Associated Press *Legislative Lookahead*, Charleston, 2016, 2015; Morgantown Area Chamber of Commerce Economic Opportunities Summit, 2014; West Virginia Business & Industry Council, Morgantown and Charleston, 2014; West Virginia Housing Conference, sponsored by West Virginia Affordable Housing Trust Fund, Charleston, 2014; West Virginia Municipal League, Bridgeport, 2014; West Virginia Bankers Association, Charleston, 2014; West Virginia Society of Association Executives, Charleston, 2014; Cheat Lake Rotary, Morgantown, 2013; NAIFA-Nebraska, 2012; Nebraska LEAD, 2012 and 2009; Great Plains Government Finance Officers Association, 2011, Omaha; U Learn Success Series, Union Bank, 2011, Omaha; Westside Lion’s Club, 2010, Omaha; Kawasaki Suppliers Conference, 2010, Lincoln; *Surviving This Tough Economy*, Marcotte Insurance, 2010, Omaha; Association of Governmental Accountants/Omaha Metro, 2009; Omaha Morning Rotary Club, 2009; Omaha Network, 2009; *Omaha Economic Summit* by Better Business Equipment Company, 2009; Northwest Omaha Rotary, 2009; Millard Rotary, Omaha, 2008; Omaha Diamond K Kiwanis, 2007.

### **LITIGATION SUPPORT**

-Murray Energy Corporation, et al. v. Gina McCarthy, Administrator, United States Environmental Protection Agency. United States District Court, Northern District of West Virginia. Deposition. 2016.

### **PROFESSIONAL SERVICE**

**Referee:** *Contemporary Economic Policy, Economic Development Quarterly, Economic Inquiry, Empirical Economics, Growth and Change, International Tax and Public Finance, J. of Asia-Pacific Business, J. of Baltic Studies, J. of Business Venturing, J. of Entrepreneurship and Public Policy, J. of Statistics Education, National Tax J., Public Budgeting & Finance, Public Finance Review, Review of Regional Studies, Regional Studies, Small Business Economics, Southern Economic J., State and Local Government Review*

### **Discussant:**

Southern Regional Science Association Annual Meeting, 2016.  
National Tax Association Annual Conference, 2016, 2010, 2009, 2007, 2004;  
Southern Economic Association Annual Meeting, 2011;  
Missouri Valley Economic Association Annual Meeting, 2011;  
Western Economic Association Annual Conference, 2007.

**Board of Directors**, Association of University Business and Economic Research, 2015-present.



**Program Committee**, National Tax Association Annual Conference on Taxation, 2016.

**Media Appearances, in various outlets including:** Bloomberg; CNBC, *Nightly Business Report*; *Investor's Business Daily*; National Public Radio, *All Things Considered*; PBS, *Frontline*; *The New York Times*; *The Washington Post*; *USA Today*.

### **UNIVERSITY SERVICE**

Ph.D. Dissertation Committees (year of graduation):

Sriparna Ghosh, in progress; Patrick Manzi (chair), 2015; Eric Bowen, 2015.

Committee Membership:

**West Virginia University:** College of Business & Economics Senior Management Group, 2013-present; College Awards of Distinction Review Committee (chair), 2016-present; Economics Promotion & Tenure Committee, 2013-2015; Economics Undergraduate Programs Committee, 2013–2014.

**Creighton University:** Academic Council, 2011 – 2013; University Financial Advisory Committee, 2010 – 2013; Library Committee, 2006 – 2013; College of Business Strategic Planning Task Force, 2012 – 2013; College of Business Executive Committee, 2007 – 2011.

Advising to Students Groups:

**Creighton University:** College of Business Congress, 2006 – 2013; Creighton Chapter - Habitat for Humanity, 2008 – 2013; Omicron Delta Epsilon, 2008 – 2013.

### **RESEARCH GRANTS**

7. Appalachian Regional Commission, “An Economic Analysis of Appalachian Coal Industry Ecosystems,” with R. Jackson, et al, 2016, \$349,999.
6. Appalachian Regional Commission, “State of the Region: Examining Changes to the Appalachian Region Since 1965,” with K. Poole, et al, 2014, \$299,000.
5. U.S. Small Business Administration, “What Types of Entrepreneurs Contribute Most to State Economic Growth?” with T. Gurley-Calvez and E. Thompson, 2010-2011.
4. U.S. Small Business Administration, “Do Depreciation Rules Influence Small Business Activity?” with D. Bruce and T. Gurley-Calvez, 2008-2009.
3. HDR Inc., “The Economic Consequences of Developing the I-80 Corridor in Nebraska,” with E. Goss and E. Thompson, 2007.
2. U.S. Small Business Administration, “An Econometric Investigation of the Relationship Between Small Business Activity and Economic Growth Among the States: 1988-2002,” with D. Bruce, B. Hill, and J. Rork, 2005-2006.
1. U.S. Small Business Administration, “State Tax Policies and Entrepreneurial Activity,” with D. Bruce, 2004-2005.

### **PROFESSIONAL AFFILIATIONS**

National Tax Association, American Economic Association