



Jeffrey M. Kissel – Executive Director

Jeff.Kissel@hawaiihealthconnector.com

MR. KISSEL SPECIALIZES IN TRANSITION MANAGEMENT, LEADERSHIP AND ORGANIZATIONAL DEVELOPMENT. His experience comes from a successful career in senior management in both private and public companies. By specializing in change management, Mr. Kissel has guided many people and their enterprises to reach their full potential and recover from any unanticipated circumstances.

Mr. Kissel now serves as the Executive Director for Hawai'i Health Connector, a state-owned Nonprofit entity operating the health insurance exchange serving Hawaii's 1.4 million citizens under the Affordable Care Act.

Most recently, Mr. Kissel served as President and CEO of HawaiiGAS, Hawaii's only gas utility. As a result of Mr. Kissel's vision and strategy, HawaiiGAS rebranded itself during the "great recession," increasing EBITDA by 300% in five years. Mr. Kissel helped to grow and broaden the Company's horizons by introducing new energy sources for Hawaii, including Renewable Natural Gas, Hydrogen, and Liquefied Natural Gas. Mr. Kissel's accomplishments over the last five years of his tenure at the Company have garnered praise from many national, local and industry leaders. In January 2013, Mr. Kissel was appointed to serve a term on the National Petroleum Council, by the Hon. Steven Chu, US Secretary of Energy.

Mr. Kissel has been a CEO, Director, and has held many other 'C' suite positions since 1993. He was the Vice Chairman, Executive Vice President, and Chief Strategy Officer for Primoris, Corporation from 2005 to 2007, a diversified EPC serving the energy and utility industry with revenues in excess of \$2 billion. He was the Chief Financial Officer for Earth Tech Inc. from 2003 to 2005, a \$1.5 billion global engineering and construction company, and has held various financial executive positions in publicly traded companies since 1974. From 1997 to 2003, Mr. Kissel was employed by URS Corporation as a vice president of planning and budgeting, and served as both a President and a Chief Financial Officer for several URS Corporation divisions.

