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4 AN OVERDUE CHECKUP: EXAMINING THE ACA'S STATE INSURANCE

5 MARKETPLACES

6 TUESDAY, SEPTEMBER 29, 2015

7 House of Representatives,

8 Subcommittee on Oversight and Investigations

9 Committee on Energy and Commerce

10 Washington, D.C.

11 The Subcommittee met, pursuant to call, at 10:07 a.m.,
12 in Room 2123 of the Rayburn House Office Building, Hon. Tim
13 Murphy [Chairman of the Subcommittee] presiding.

14 Members present: Representatives Murphy, Blackburn,
15 Griffith, Bucshon, Flores, Brooks, Mullin, Collins, Cramer,
16 Upton (ex officio), DeGette, Castor, Tonko, Yarmuth, Kennedy,

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17 Green, Welch, and Pallone (ex officio).

18 Also present: Representatives Capps, Matsui, and
19 Walden.

20 Staff present: Noelle Clemente, Press Secretary;
21 Jessica Donlon, Counsel, Oversight and Investigations;
22 Brittany Havens, Oversight Associate, Oversight and
23 Investigations; Charles Ingebretson, Chief Counsel, Oversight
24 and Investigations; Emily Martin, Counsel, Oversight and
25 Investigations; Jessica Wilkerson, Oversight Associate,
26 Oversight and Investigations; Christine Brennan, Press
27 Secretary; Jeff Carroll, Staff Director; Ryan Gottschall, GAO
28 Detailee; Tiffany Guarascio, Deputy Staff Director and Chief
29 Health Advisor; Ashley Jones, Director of Communications,
30 Members Services, and Outreach; Chris Knauer, Oversight Staff
31 Director; Una Lee, Chief Oversight Counsel; Elizabeth Letter,
32 Professional Staff Member; and Arielle Woronoff, Health
33 Counsel.

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|
34 Mr. {Murphy.} Good morning. The Subcommittee on
35 Oversight and Investigation convenes this hearing today to
36 examine the state health insurance marketplaces established
37 under the Affordable Care Act.

38 We seek to understand the sustainability challenges
39 these state exchanges continue to face. The Centers for
40 Medicaid and Medicare Services has awarded \$5.51 billion to
41 the states to help them establish their exchanges. Let me
42 repeat that. The states received 5.51 billion in federal
43 taxpayer dollars to set up their own exchanges. Yet the ACA
44 had no specific definition of what a state exchange was
45 supposed to do, or more importantly, what it was not supposed
46 to do. This is compensation without limitation.

47 Since the funding for these exchanges came from the
48 entitlement side of the budget, there was no oversight
49 throughout the appropriations process. There was no budget
50 for state exchanges; rather grant money flowed freely and
51 rewarded bureaucratic ``innovation.'' Of course, no one
52 bothered to ensure that more money and more innovation didn't
53 wind up creating more government bloat.

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54 In fact, the states represented on our panel today--
55 California, Connecticut, Hawaii, Massachusetts, Minnesota,
56 and Oregon--were awarded over \$2 billion of federal grant
57 dollars. Notably, Oregon has already pulled the plug on its
58 state exchange, and Hawaii is in the process of doing so.

59 The faucet of establishment grant money finally turned
60 off at the end of 2014, when the states' exchanges were
61 supposed to be self-sustaining. Despite this enormous
62 taxpayer investment, state exchanges are still struggling.
63 They continue to face IT problems, lower-than-expected
64 enrollment numbers, and growing maintenance costs.

65 Here are just a few more recent headlines from news
66 articles on the state exchanges: ``Obamacare Exchanges Are a
67 Model of Failure, '' ``Nearly Half of Obamacare Exchanges Face
68 Financial Woes, '' and another one, ``Obamacare's Failed State
69 Exchanges. ''

70 The alarm bells are not only being sounded in the media.
71 Earlier this year, the Department of Health and Human
72 Services Office of Inspector General alerted CMS Acting
73 Administrator Andy Slavitt that the state exchanges may be
74 using federal establishment grant funds for operational

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75 expenses, which is prohibited by law. HHS OIG urged
76 Administrator Slavitt to develop and issue clear guidance to
77 the state exchanges on the appropriate use of establishment
78 grant funds.

79 The guidance that followed, however, was still vague,
80 permissive and lacked real-world examples. In fact, CMS has
81 seemed more focused on doling out taxpayer dollars rather
82 than overseeing how those dollars are spent.

83 The U.S. Government Accountability Office just issued a
84 report demanding CMS conduct more oversight over states'
85 health insurance marketplace IT projects. GAO found that CMS
86 did not clearly document, define, or communicate its
87 oversight roles and responsibilities to the states. Further,
88 CMS often did not involve relevant senior executives to
89 approve federal funding for states' IT marketplace projects,
90 and although CMS established a process for testing state
91 marketplace systems, these systems were not always fully
92 tested.

93 We have a panel of witnesses today representing state
94 exchanges, each with its own set of challenges and
95 circumstances. The State of Hawaii was awarded \$205 million,

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96 but this past June, the Governor announced that its Hawaii
97 Health Connector does not generate ``sufficient revenues to
98 sustain operations'' and will shut down.

99 The Commonwealth of Massachusetts accepted \$234 million
100 for its Health Connector, but enrolled only 13 percent of its
101 goal the first year, temporarily placed individuals in
102 Medicaid because it couldn't determine eligibility, and cost
103 Massachusetts an estimated \$1 billion in additional funds.

104 The State of Minnesota initially received \$155 million
105 to launch its state exchange. Its exchange received an
106 additional \$34 million from CMS, in part to fund ongoing
107 fixes to the IT system. Despite this infusion of funds,
108 Minnesota has announced that it would revert to an old system
109 next year for MinnesotaCare premiums because of the continued
110 exchange problems.

111 The State of California received over \$1 billion in
112 federal grant dollars to establish its exchange, Covered
113 California, the most of any state. Despite call center and
114 Web site woes, California had the highest enrollment in 2014,
115 but only retained 65 percent of its 2014 enrollees. This
116 year, California's enrollment numbers reached 1.4 million,

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117 falling 300,000 short of expectations.

118 CMS awarded the State of Connecticut approximately \$176
119 million in federal establishment grants, and as of September
120 2015, approximately 96,000 individuals were enrolled in a
121 plan. Only 50 percent of enrollees were previously
122 uninsured.

123 The State of Oregon received \$305 million in federal
124 grant dollars exchange called Cover Oregon. Despite this
125 heavy investment, Cover Oregon was dissolved early this year
126 and transferred its responsibilities to the Department of
127 Consumer and Business Services. The state is currently
128 operating as a Federally Supported state-based Marketplace
129 and relies on healthcare.gov.

130 So we are here today to understand the challenges these
131 state exchanges face. Why are they struggling to become
132 self-sustaining, especially given the extraordinary taxpayer
133 investment? Is it a lack of accountability or oversight?
134 Where has CMS been during this whole process, and is CMS
135 encouraging fiscal restraint, or instead, taking a hands-off
136 approach, which has allowed money to be spent uncontrollably?
137 And where an exchange has decided to shut down, has CMS tried

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138 to recoup any of the federal grant dollars? Lastly, are the
139 exchanges doomed to fail? Hopefully, we will get answers to
140 these important questions.

141 So I thank all the witnesses for testifying today.

142 [The prepared statement of Chairman Murphy follows:]

143 ***** COMMITTEE INSERT *****

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144 Mr. {Murphy.} And I now recognize the Ranking Member
145 from Colorado, Ms. DeGette, for 5 minutes.

146 Ms. {DeGette.} Thank you, Mr. Chairman.

147 I think we can all stipulate that some states have
148 struggled with the technological hurdles of setting up their
149 own marketplaces. We all knew that the Affordable Care Act
150 would face challenges in some aspects of implementation, and
151 I have been saying for a long time that it is this
152 committee's role to conduct oversight and to improve that
153 process, and so I am glad that we are having this hearing
154 today, and I hope we have that goal in mind. I hope we are
155 not hoping that the state exchanges fail. I hope we are
156 hoping that we can improve it and we can make it better.

157 I think that despite the fact that we had a rough start
158 in many places, the ACA is working and has greatly improved
159 access to affordable, high-quality health insurance coverage.

160 In the last 5 years, we have made tremendous progress in
161 helping millions of Americans throughout the country gain
162 access to quality healthcare. Here are some notable
163 statistics.

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164 Since passage of the law more than 5 years ago, 17.6
165 million previously uninsured individuals have gained health
166 coverage through the ACA's various provisions. Nearly 10
167 million consumers have enrolled in state and Federally
168 Facilitated Exchanges. About 2.7 million of those
169 individuals use state exchanges to select private plans.
170 According to newly released data, the uninsured rate fell
171 from 13.3 percent to 10.4 percent from 2013 to 2014,
172 representing the largest single year reduction in the
173 uninsured rate since 1987.

174 In 2014, hospital uncompensated care costs were \$7.4
175 billion lower than 2013 levels as a result of exchange
176 coverage and Medicaid expansion. The ACA also improved
177 healthcare delivery systems, hospital readmissions are down,
178 and indicators of patient safety like hospital-acquired
179 conditions have improved significantly.

180 All of the states before us today have taken significant
181 steps to improve health coverage for their residents. Their
182 uninsured rates have plummeted due to their efforts to
183 implement the Affordable Care Act.

184 Despite the technical and financial challenges that

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185 confronted Hawaii's exchange, for example, its uninsurance
186 rate has fallen and it now stands at only 5.2 percent. In
187 just a few years since 2013, Minnesota has reduced the number
188 of people without health insurance by more than 50 percent.
189 Their uninsurance rate is now one of the Nation's lowest at
190 4.6 percent. Massachusetts, which already had one of the
191 Nation's lowest uninsurance rates in the country, is down to
192 just 3 percent in 2015, which is a 38 percent decrease since
193 2013. Connecticut, which now has a robust state-based
194 marketplace, cut its uninsurance rate by more than 60 percent
195 since 2012. In Connecticut, the uninsurance rate is 5
196 percent. And California, which also had one of the highest
197 uninsurance rates in the country--it was 21.6 percent--has
198 also managed to drop its rate by 45 percent since 2013. Now
199 the uninsurance rate in California is 11.8 percent. And
200 finally, Oregon, which had one of the Nation's highest
201 uninsurance rates of 20 percent in 2013, also reduced its
202 uninsurance rate by 55 percent to 8.8 percent today.

203 How did this all happen? How did states manage to
204 insure so many millions of people? The Affordable Care Act
205 has really provided these tools.

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206 So as we discuss call centers, Web-based portals, and
207 all these other things, let's not forget that the Affordable
208 Care Act is really working to achieve its goals, and let's
209 work together to try to make it better.

210 I want to thank you for having this hearing. I want to
211 thank our Californians for joining us, Mr. Chairman, and I
212 want to yield the balance of my time to Ms. Matsui from
213 California.

214 [The prepared statement of Ms. DeGette follows:]

215 ***** COMMITTEE INSERT *****

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216 Ms. {Matsui.} Thank you very much for yielding.

217 Peter Lee, thank you for coming here to testify today.

218 And let me reiterate, the Affordable Care Act is working.

219 California is an early adopter in so many areas, not the

220 least of which is healthcare.

221 We have embraced the opportunities provided by the ACA
222 to move our system from paying for volume to paying for
223 value, and to reform our system to ensure that everyone has
224 access to quality, affordable healthcare. Covered California
225 has been an integral part of that, and I am happy to say that
226 as of the most recently released census data, over 41,000 in
227 my district of Sacramento and nearly 2 million Californians
228 obtained health coverage from 2012 to 2014. That is an
229 average of 5 percent reduction in the rate of uninsured. In
230 Sacramento in 2012, 18 percent of the population was
231 uninsured. In 2014, it was down to 12 percent. That rate is
232 likely to be lower in 2015.

233 We need to continue to work to bring those numbers of
234 uninsured down by supporting the advancements made by Covered
235 California and other exchanges, not by moving backward.

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236 Thank you, and I yield back.

237 [The prepared statement of Ms. Matsui follows:]

238 ***** COMMITTEE INSERT *****

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239 Mr. {Murphy.} The gentlelady yield back.

240 And now on our side, if any members want to speak, I
241 know Mr. Walden, who is not a member of this committee who
242 wanted to sit in on this hearing, has the right to do so if
243 you would like to be recognized for 2 minutes. Or first a
244 member first and then you can yield to Mr. Walden for 2
245 minutes. Thank you.

246 Mr. {Bucshon.} Hi. I was a practicing physician
247 before, and I want to just talk about the focus on insurance
248 rates, people getting insurance. Coverage does not guarantee
249 access to healthcare.

250 Deductibles are up. Premiums are up. The cost is being
251 shifted to the people. The uninsurance rate may be down but
252 the access, I would argue, has not improved dramatically. If
253 you are a schoolteacher, a factory worker or other middle-
254 class employee, if you have a \$5,000 family deductible, maybe
255 as high as \$10,000, do you have affordable health insurance?
256 I would argue that you do not.

257 In many states, physicians aren't taking new Medicaid
258 patients. I know this because I am a physician and I talk to

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259 physicians all the time. In fact, many physicians aren't
260 taking new Medicare patients, let along Medicaid patients, so
261 I just wanted to clarify that in focusing only on uninsurance
262 rates is not the only parameter to look at when you are
263 looking at the ability of our citizens to access quality,
264 affordable healthcare, and I yield to Mr. Walden.

265 [The prepared statement of Mr. Bucshon follows:]

266 ***** COMMITTEE INSERT *****

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267 Mr. {Walden.} I thank the gentleman, and I thank the
268 committee for letting me participate in this hearing.

269 When I was in the state legislature, the Oregon Health
270 Plan itself was passed, and when I became Majority Leader, we
271 realized there had to be a lot of work done to implement the
272 Oregon Health Plan, and I put together a select committee
273 that did that, and I chaired it, so I concur with those who
274 think we need to do more to reform delivery of healthcare and
275 access to it. I have a pretty good record on doing both.

276 Mr. Chairman, I want to thank you for holding this
277 hearing on this issue, though. Mr. Allen, thank you for
278 coming out from Oregon to attend, and as you know, Oregon
279 received \$305 million in federal grants to build Cover
280 Oregon. Only California and New York, states with about nine
281 and four times the population, respectively, received more.
282 So we have got a lot of money out there.

283 The exchange was launched with much fanfare. As an
284 Oregonian, I heard the sort of kitschy ``Long Live Oregon''
285 jingle to encourage Oregonians to sign up. The problem was,
286 when the lights came on and the curtain went up on Cover

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287 Oregon, it failed to sign up a single person online in one
288 sitting. Not one person was able to sign up that way.
289 Oregonians were forced to sign up using paper applications.
290 The state then decided to abandon the state-run exchange IT
291 platform and move on to healthcare.gov, the federal exchange.
292 Eventually, the legislature voted to shut down the entire
293 program, which it did on June 30th. Hundreds of millions of
294 taxpayer dollars apparently down the drain.

295 Last February, Chairman Upton, Chairman Pitts, Chairman
296 Murphy and I requested an independent federal investigation
297 into the failure of Cover Oregon. While the GAO did some
298 good work on state exchanges generally, many questions about
299 Oregon remain unanswered. How did this happen? Who was in
300 charge? What could be done to make sure this never happens
301 again anywhere in the country? We are still awaiting the
302 answers, frankly.

303 Moving forward, the move to federal exchange poses a
304 whole new set of questions. Mr. Allen, I understand you
305 weren't there running this thing so, you know, we are not
306 here to point fingers; we are here to get answers to how this
307 happened and what we do now and how we are going to fund the

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308 next phase of this. I still don't have a clear understanding
309 what happened to \$305 million establishment grants, and did
310 CMS even try to recoup this? What was the role of CMS in all
311 this to observe how this money, taxpayer money, was being
312 spent? Did they do their due diligence?

313 In spite of your repeated assurances that the Oregon
314 exchange is financially self-sustaining, I think there are
315 still questions over how the state will pay the Federal
316 Government for using healthcare.gov when it is required to do
317 so in 2017. There are also concerns with significant
318 insurance rate increases. I know in your testimony you state
319 the rate increases are a result of market rebalancing itself.
320 Whether or not it is rebalance or whether it is indicative of
321 future rate hikes, I think remains to be seen.

322 The collapse of Cover Oregon, though, is clearly an epic
323 disaster for Oregonians and for taxpayers across the United
324 States. Frankly, the aftermath hasn't inspired additional
325 confidence in our state government or CMS. I am deeply
326 disturbed about the role of the former Governor, who has had
327 to resign, and the role of his campaign consultants in
328 calling the shots.

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329 So I hope the hearing will help us learn more about what
330 happened, why it happened, and what steps can be taken to
331 make sure that this sort of debacle never happens again.

332 Thank you, Mr. Chairman. I yield back the balance of my
333 time.

334 [The prepared statement of Mr. Walden follows:]

335 ***** COMMITTEE INSERT *****

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336 Mr. {Bucshon.} I yield back.

337 Mr. {Murphy.} The gentlemen yield back.

338 I now recognize the Ranking Member of the full
339 committee, Mr. Pallone, for 5 minutes.

340 Mr. {Pallone.} Thank you, Mr. Chairman.

341 Over 5 years ago, we passed the Affordable Care Act and
342 fundamentally changed the health care system in this country.
343 We expanded access to healthcare for millions of Americans
344 and ensured that no individual could be denied coverage for
345 arbitrary or discriminatory reasons. We guaranteed that
346 insurance companies were in the business of making our
347 citizens healthier, not just making a profit. And we
348 strengthened Medicare and put the program on sounder
349 financial footing to preserve and protect it for generations
350 of Americans to come.

351 Today, my Republican colleagues will tell a different
352 story. We will hear a lot about technical glitches,
353 inefficiencies, and broken IT systems. If we just listen to
354 the Republicans' side, we are led to believe we have poured
355 money down the drain and seen no benefit.

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356 The reforms of the Affordable Care Act are a complex
357 undertaking and no doubt there are lessons to be learned from
358 its implementation, and we should learn those lessons and use
359 them to improve going forward. But that doesn't mean we
360 should lose sight of the bigger picture.

361 Make no mistake: the Affordable Care Act is working.
362 We are seeing its successes throughout the country, and the
363 data is there to prove it. Recent census data shows that the
364 uninsured rate has significantly declined in every state.
365 Seventeen point six million Americans who didn't have
366 coverage before the law went into effect now have insurance.
367 States that chose to embrace the full measure of the law and
368 expand their Medicaid programs and establish state-based
369 marketplaces have seen the greatest gains for their citizens,
370 and this success is true for the six states we have joining
371 us here today.

372 Despite early technological challenges in some of these
373 states, everyone here today has expanded access to care and
374 significantly lowered their numbers of uninsured.

375 Now, it is of course also important that we look at how
376 state-based marketplaces could be run more efficiently and

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377 effectively, and how we can continue to enhance the health
378 care delivery system in this country. But let's do this with
379 an eye for improvement. Let's not use this hearing merely as
380 an opportunity to score political points. Let's have a
381 discussion about how to reach our remaining uninsured, how to
382 continue to improve the consumer experience in year three of
383 exchange enrollment, and how to best address the challenges
384 that remain.

385 With that, I would like to yield my remaining time to
386 split between Congressman Kennedy and Representative Capps.
387 I will initially yield to Mr. Kennedy.

388 [The prepared statement of Mr. Pallone follows:]

389 ***** COMMITTEE INSERT *****

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390 Mr. {Kennedy.} I want to thank the Ranking Member for
391 yielding.

392 It is always nice to see a familiar face amongst our
393 witnesses at hearings, and I am pleased to have a chance to
394 welcome Louis Gutierrez this morning. Mr. Gutierrez
395 throughout his career has championed the use of technology to
396 help government do its job better, smarter and more
397 efficiently whether it is as our Commonwealth's Chief
398 Information Officer, Principal of the Exeter Group, or now as
399 the Executive Director of the Massachusetts Health Connector.
400 He has pursued innovative strategies to improve the delivery
401 of critical services to people who need them most,
402 particularly when it comes to health care.

403 In his latest role, he has worked diligently to ensure
404 that Massachusetts maintains its proud status as a state with
405 one of the lowest uninsured rates in the country. As our
406 Nation's uninsured rate continues to fall nearing single
407 digits, thanks to the Affordable Care Act, I believe it is
408 critical that we replicate the successes we have seen in our
409 Commonwealth across the country.

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410 I am looking forward to hearing more about your efforts
411 to make our system more effective and more efficient, sir, as
412 well as any best practices that you have encountered that
413 could be applied across this country.

414 Thanks very much for being here. Yield back.

415 [The prepared statement of Mr. Kennedy follows:]

416 ***** COMMITTEE INSERT *****

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417 Mr. {Pallone.} I yield the remaining time to Mrs.

418 Capps.

419 Mrs. {Capps.} Thank you to the Ranking Member for
420 yielding and also letting me waive on to this subcommittee
421 today for what I know to be a very important discussion.

422 I wanted to come and personally welcome Mr. Lee, the
423 Executive Director of Covered California, which is my state's
424 health insurance marketplace, which has helped connect so
425 many of my constituents with health insurance. California
426 made a conscious decision to be an active player with the
427 Affordable Care Act implementation, and when there are
428 problems, they have been responsive, holding insurance
429 companies accountable and focused on making Covered
430 California a national leader. Thanks to their efforts, we
431 have cut our state's uninsurance rate by 28 percent, pretty
432 remarkable, in my opinion.

433 California shows that when a state is invested and buys
434 into the goals of the Affordable Care Act, prices can be held
435 under control, and quality plans can be made available for
436 purchasers.

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437 I look forward to hearing more about how Covered
438 California could perhaps serve as a role model for other
439 states looking to get the best value for their residents
440 while promoting high-quality care, and I'll yield back to the
441 Ranking Member.

442 [The prepared statement of Mrs. Capps follows:]

443 ***** COMMITTEE INSERT *****

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|

444 Mr. {Pallone.} I yield back.

445 Mr. {Murphy.} Thank you. The gentlelady yields back.

446 I now ask unanimous consent that written opening
447 statements of members of the subcommittee will be introduced
448 into the record. I know Mr. Upton will have something. We
449 will leave it open for other members if they wish to do so.
450 So without objection, the documents will be entered for the
451 record.

452 [The information follows:]

453 ***** COMMITTEE INSERT *****

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454 Mr. {Murphy.} To our witnesses, you are aware that the
455 committee is holding an investigative hearing, and when doing
456 so has the practice of taking testimony under oath. Do any
457 of you have any objections to testifying under oath? All the
458 witnesses say no.

459 The Chair then advises you that under the rules of the
460 House and the rules of the committee, you are entitled to be
461 advised by counsel. Do any of the witnesses desire to be
462 advised by counsel today? And all he witnesses declined.

463 In that case, would you all please rise, raise your
464 right hand, and I will swear you in.

465 [Witnesses sworn.]

466 Mr. {Murphy.} You are now under oath and subject to the
467 penalties set forth in Title XVIII, section 1001 of the
468 United States Code. We will have you each give a 1-minute--
469 or excuse me, a 5-minute summary of your statement. We are
470 not trying to rush you.

471 We will begin with Mr. Allen. You are recognized for 5
472 minutes. Please make sure your microphone is on. Pull it
473 very close to you so we can hear you. Thank you.

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|

474 ^TESTIMONY OF PATRICK ALLEN, DIRECTOR, OREGON DEPARTMENT OF
475 CONSUMER AND BUSINESS SERVICES, STATE OF OREGON; ALLISON
476 O'TOOLE, INTERIM CHIEF EXECUTIVE OFFICER, MINNESOTA HEALTH
477 EXCHANGE, STATE OF MINNESOTA; LOUIS GUTIERREZ, EXECUTIVE
478 DIRECTOR, MASSACHUSETTS HEALTH CONNECTOR, STATE OF
479 MASSACHUSETTS; JEFFREY M. KISSEL, CHIEF EXECUTIVE OFFICER,
480 HAWAII HEALTH CONNECTOR, STATE OF HAWAII; PETER LEE, CHIEF
481 EXECUTIVE OFFICER, COVERED CALIFORNIA, STATE OF CALIFORNIA;
482 AND JAMES R. WADLEIGH, SR., CHIEF EXECUTIVE OFFICER, ACCESS
483 HEALTH CT, STATE OF CONNECTICUT

|

484 ^TESTIMONY OF PATRICK ALLEN

485 } Mr. {Allen.} Thank you, Chairman Murphy, Ranking Member
486 DeGette, members of the subcommittee. My name is Patrick
487 Allen, and I'm the Director of the Oregon Department of
488 Consumer and Business Services. We're the state's largest
489 consumer protection and business regulatory agency. Our
490 mission it to serve and protect consumers and workers in
491 Oregon while supportive a positive business climate in the

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492 state. My agency is responsible for regulating the financial
493 services industry including banks, credit unions, mortgage
494 lenders, and other non-depository programs; all aspects of
495 insurance including life, health, property and casualty; our
496 system of worker health and safety including Oregon OSHA and
497 the state system of workers' compensation insurance; as well
498 as statewide construction standards.

499 As of 90 days ago, after a brief transitional period,
500 the department assumed responsibility for Oregon state-based
501 health insurance marketplace. I appreciate the opportunity
502 to be here today and to talk to you about the marketplace
503 services in Oregon and my agency's plans going forward.

504 You have my written statement so I will just briefly
505 summarize with three points. First, Oregon's marketplace is
506 successful. Nearly 70,000 Oregonians enrolled in coverage
507 during open enrollment for 2014 despite needing to navigate a
508 hybrid paper and automated system. Using healthcare.gov,
509 that number increased to over 100,000 for 2015 open
510 enrollment. Between those private health insurance results
511 and expansion of the Oregon Health Plan, our state's Medicaid
512 program, the rate of uninsured in Oregon declined from over

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513 14 percent to under 9 percent, one of the largest decreases
514 in the country.

515 Second, Oregon's health insurance marketplace is
516 healthy, competitive, and sustainable. For 2016, 11
517 companies will offer Oregonians 120 individual plans at
518 various coverage levels. Oregon's individual insurance
519 market was one of the lowest priced in the Nation in 2015.
520 We're in the process of rebalancing that market to ensure its
521 long-term sustainability, and while the percentage increases
522 in rates have been significant, the resultant rates are very
523 comparable to those available in neighboring markets in
524 California and Washington and remain very affordable.

525 Third, the marketplace as run by the State of Oregon is
526 efficient, financially sustainable, and subject to ongoing
527 oversight. Because of economies of scale and other
528 efficiencies, we as a state agency are able to operate the
529 marketplace with about 60 percent fewer staff than the
530 previous organization. We're completely financed by an
531 assessment on participating insurers with no state taxpayer
532 or federal grant funding involved. While we have access to
533 the federal platform currently at no direct cost for the 2015

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534 and 2016 plan years, we have adequate financial capacity to
535 pay a reasonable technology cost to the Federal Government,
536 another state in a partnership arrangement, or to a private
537 vendor should that be necessary.

538 I'd be happy to answers questions that you might have.

539 Thank you very much.

540 [The prepared statement of Mr. Allen follows:]

541 ***** INSERT A *****

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|

542 Mr. {Murphy.} Thank you.

543 Now, Ms. O'Toole, you are recognized. I am sorry I
544 didn't introduce you before, Mr. Allen, the Department of
545 Consumer and Business Services, the State of Oregon, but this
546 is Allison O'Toole, the Interim Chief Executive Officer for
547 MNsure, State of Minnesota. You are recognized for 5
548 minutes. You know the drill with the microphone.

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|

549 ^TESTIMONY OF ALLISON O'TOOLE

550 } Ms. {O'Toole.} Thank you. Good morning, Chairman
551 Murphy, Ranking Member DeGette, and distinguished members of
552 the subcommittee. My name is Allison O'Toole, and I'm the
553 interim CEO of MNsure, which is Minnesota's online health
554 insurance marketplace. Thank you for inviting me here today.
555 I'm honored to have this chance to share with you some of the
556 success we're seeing in Minnesota.

557 Let me begin with an update on how MNsure is positively
558 impacting Minnesotans. Building the MNsure marketplace was
559 no easy task. However, we've made tremendous progress
560 providing hundreds of thousands of Minnesotans with
561 affordable, comprehensive coverage.

562 For the purposes of background, I want to provide the
563 committee with a full picture of where we are today. Since
564 October 1st of 2013, more than 500,000 Minnesotans have used
565 MNsure to shop, compare and enroll in quality, affordable
566 coverage. As a result, Minnesota has the lowest rate of
567 uninsured in state history. In our first year, the state's

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568 uninsured rate dropped by a whopping 40 percent, and now,
569 nearly 95 percent of Minnesotans are covered, and they're
570 saving money, more than \$31 million in premium payments
571 through tax credits in 2014 alone.

572 And I'm pleased to report that MNsure is financially
573 sustainable. We have a balanced, conservative, sustainable
574 budget that's based on real numbers and real experience.

575 And we've come a long way since our launch 2 years ago.
576 The last 18 months have brought measurable progress along
577 with a deep commitment to transparency and accountability.
578 And most importantly, we're making a difference in the lives
579 and the health of Minnesotans, Minnesotans like Richard
580 Handeen, a cattle farmer in rural Minnesota, who with his
581 newly purchased coverage through MNsure went to the doctor
582 for the first time in years, discovered he had cancer, and
583 was able to successfully treat it. Today, Richard's cancer
584 free. And Minnesotans like Jake Sanders. Jake is a small
585 business owner. He and his wife have three small children,
586 one who's had a preexisting condition since birth. MNsure
587 allowed Jake to find a lower-cost policy for his family, and
588 today he knows his son will be covered.

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589 Covering more Minnesotans has always been our
590 foundational goal since day one, and MNSure's technology
591 performance has improved dramatically since then. After lots
592 of hard work, there is a night-and-day difference between the
593 first and second open enrollment periods. Call center wait
594 times dropped dramatically in year two. Minnesotans were
595 able to complete the enrollment process with relative ease,
596 and our dedication to improving MNSure continues today.

597 This is important to us because we think no one should
598 struggle to find a health insurance plan that fits their
599 needs. It's also part of making sure that Minnesotans can
600 live their lives and focus on the important things like going
601 to work, taking care of their families, and starting a
602 business instead of worrying about how they're going to pay
603 for big medical bills.

604 As we approach MNSure's third open enrollment period,
605 there's plenty of work ahead. Our IT teams are hard at work
606 adding functionality, improving Web site performance, and
607 ensuring a positive consumer experience. There is also a
608 strong focus on improving MNSure's functionality for Medical
609 Assistance and Minnesota Care.

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610 One final point that sets us apart. In Minnesota, our
611 state created a 29-person bipartisan healthcare task force of
612 healthcare and community leaders will help address questions
613 like access to care and financing. Minnesota is taking
614 oversight and accountability seriously, and I am thankful to
615 these people for their thoughtful approach to addressing many
616 tough questions that remain for our healthcare programs.

617 Thank you again for inviting me here today. As MNSure's
618 Interim CEO, my eyes are squarely focused on preparing for
619 the third open enrollment period, improving the customer
620 experience for Minnesotans, setting and implementing a smart
621 budget, and making sure as many people as possible take
622 advantage of the products MNSure has to offer. We want to
623 see people like Richard and Jake and their families get the
624 care they need and deserve. I look forward to your questions,
625 and thank you again for having me.

626 [The prepared statement of Ms. O'Toole follows:]

627 ***** INSERT B *****

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|

628 Mr. {Murphy.} Thank you, Ms. O'Toole.

629 And now we recognize Mr. Louis Gutierrez, Executive

630 Director of Massachusetts Health Connector from the State of

631 Massachusetts. You are recognized for 5 minutes.

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|

632 ^TESTIMONY OF LOUIS GUTIERREZ

633 } Mr. {Gutierrez.} Chairman Murphy, Ranking Member
634 DeGette, and distinguished members of the subcommittee, good
635 morning. Thank you for the opportunity to testify regarding
636 the Massachusetts Health Connector Authority, our state-based
637 marketplace. My name is Louis Gutierrez and I have served as
638 the Executive Director of the Health Connector since February
639 of this year following the election of Massachusetts Governor
640 Charlie Baker.

641 As the new State Administration took office this year,
642 Massachusetts was partway through a second attempt to
643 implement a health insurance eligibility and enrollment
644 system to enable Affordable Care Act access to our residents.

645 While a proficient eligibility determination front-end
646 was completed for this year's open enrollment, a range of
647 back-office enrollment functions remained under development.
648 Much of this year has been devoted to stabilizing operations
649 and completing the system foundations to support
650 Massachusetts' state-based marketplace.

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651 Upon taking office, the Baker Administration moved to
652 effect several substantial changes in approach to the
653 Connector Authority. First, it altered the governance
654 structure, placing its Secretary for Health and Human
655 Services as chair of the Health Connector Board of Directors.
656 The Secretary for Health and Human Services also oversees the
657 state's Medicaid organization, and this change reflects the
658 importance of successful coordination between the exchange
659 and the state Medicaid agency. Second, it replaced executive
660 management at the Health Connector, hiring for experience in
661 large-scale systems implementations along with a new Chief
662 Operating Officer, a woman distinguished in Massachusetts
663 payer operations. Third, it appointed an outstanding program
664 management lead to lead the combined health insurance
665 exchange/Medicaid integrated eligibility systems
666 implementation effort. Fourth, because the health insurance
667 exchange and integrated eligibility initiative is shared
668 between the Health Connector and the state's Medicaid
669 organization, it reestablished a formal governance structure
670 for the project, led by the state Medicaid agency, the Health
671 Connector, and the state's central Information Technology

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672 Division. Fifth, it undertook a 6-week intensive examination
673 of operational processes to assess the state of Health
674 Connector operations, and to lay a path for resolving
675 existing problems; and finally, it completed the process for
676 transferring individuals from temporary coverage where they
677 had been placed in 2014 to appropriate placement in either
678 Qualified Health Plans or Medicaid.

679 The Health Connector is now better situated to service
680 the needs of the residents of Massachusetts. For 2016, we
681 have 11 insurers presenting 83 Qualified Health Plans on the
682 Connector and 25 plans across five insurers with Qualified
683 Dental Plans. Our enrollment totals over 175,000 Qualified
684 Health Plan enrollees, and 40,000 Qualified Dental Plan
685 enrollees. Massachusetts, as noted earlier, is one of five
686 states with less than 5 percent underinsured. We have
687 significantly expanded customer service components for this
688 fall's open enrollment period, with 200 additional customer
689 service hours, including later evenings, Saturdays and
690 Sundays, four additional walk-in centers, and new access to
691 online customer self-service so that users may update their
692 applications and make changes to their accounts without

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693 needing to call the call center.

694 Massachusetts believes that states need flexibility to
695 continue to innovate in healthcare reform and meet local
696 needs. We could not continue to provide Massachusetts-
697 specific benefits to low-income populations without the
698 flexibility of a state marketplace. For example, our
699 ConnectorCare program, which adds subsidies for individuals
700 earning less than 300 percent of the federal poverty level.
701 We desire the ability to recognize local market conditions
702 and the definition of small business size.

703 Going forward, there are potentially more seamless ways
704 to integrate Medicaid and exchange eligibility and subsidies.
705 It is important that states be offered that chance to make
706 this law work better for everyone. Massachusetts remains
707 committed to making sure that those who need health insurance
708 can obtain it both now and in the future with the state-based
709 marketplace as one component of that strategy. Thank you.

710 [The prepared statement of Mr. Gutierrez follows:]

711 ***** INSERT C *****

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|

712 Mr. {Murphy.} Thank you, Mr. Gutierrez.

713 We now turn towards Mr. Jeff Kissel, the Executive

714 Director of the Hawaii Health Connector from the State of

715 Hawaii. You are recognized for 5 minutes.

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716 ^TESTIMONY OF JEFFREY M. KISSEL

717 } Mr. {Kissel.} Thank you. Good morning, Chairman
718 Murphy, Ranking Member DeGette, honorable members of the
719 Oversight and Investigations Subcommittee. It's a pleasure
720 to come before you to report on the activities of the
721 exchange, but before doing so, I'd like to explain the
722 healthcare environment in Hawaii to help you understand the
723 context of my remarks.

724 Yes, Hawaii has among the lowest insurance rates in the
725 Nation. This is, however, because of the passage of the
726 Hawaii Prepaid Healthcare Act of 1974. At that point the
727 state undertook as a matter of policy the responsibility for
728 providing access to healthcare and wellness resources for
729 virtually every employed resident of our state. Over the
730 past half-century, both Democratic and Republican
731 administrations in Hawaii have not only supported the
732 provisions of the Act, they've developed substantial
733 resources and focused on leading the insurance and healthcare
734 industry to actually delivering these services to an ever-

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735 increasing percentage of our population.

736 The evidence of our success is clear. Hawaii is not
737 ranked among the states with the lowest rates of diabetes,
738 obesity, infant mortality, and other critical public health
739 metrics, our population, however, enjoys a longer lifespan,
740 and, by any measure, healthier outcomes from the diseases and
741 other health issues faced by a diverse ethnic and cultural
742 mix. I believe that this is a direct result of our
743 community's ability to develop excellent healthcare access
744 and secure its viability through our Prepaid Healthcare Act
745 with its employer mandate to provide insurance.

746 In this context, the passage of the Affordable Care Act
747 was widely viewed as an opportunity to extend access to
748 healthcare and wellness resources to even more of Hawaii's
749 population. For the most part that effort has been
750 successful. Taken together, the expanded Medicaid program
751 and the Affordable Care Act insurance policies have reduced
752 the Hawaii uninsured rate, already low, by more than half.

753 Unfortunately, however, a lack of planning, unclear
754 business process design, and utterly inadequate program
755 management as the technology systems were implemented,

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756 resulted in both excessive spending and delays in delivering
757 these important services to the people who most needed it in
758 our state. Since I became Executive Director, however, the
759 team at the Hawaii Health Connector have come a very long way
760 toward achieving the goal of harmonizing the benefits of
761 Hawaii's forward-thinking Prepaid Healthcare Act with the
762 provisions of the Affordable Care Act.

763 Our business processes now utilize technology to support
764 a well-trained outreach team of workers as they assist our
765 customers with the enrollment process. This change in
766 approach converted our computer systems to a resource rather
767 than a barrier to entry.

768 In December of 2014, we produced a comprehensive 10-year
769 strategic and business plan, a copy of which is attached to
770 this testimony. It detailed a report on our condition, the
771 activities, and sustainability required by both the
772 Affordable Care Act and state enabling legislation. It also
773 presented both the advantages and the challenges as the
774 Exchange commenced its second full year of operations. In
775 that plan we explained to CMS and our State Administration
776 how we would meet the sustainability and other important

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777 requirements of the Affordable Care Act. We recommended a
778 financial approach that relied on debt financing and
779 generating enrollment--revenue from about 70,000 enrollees at
780 the rate of about \$12 million a year.

781 I'm pleased to say that our enrollment in 2014 and 2015
782 increased by more than 400 percent. It is nearly now 40,000.
783 Moreover, the Hawaii Health Connector was able to add
784 thousands of individuals to the expanded Medicaid program,
785 further reducing the impact of uncompensated costs in our
786 community.

787 Even though we were able to overcome first-year
788 technology challenges, it became clear to all of us that the
789 cost of maintaining, upgrading and ultimately replacing the
790 technology had the potential to exceed its initial cost.
791 While the Federal Government funded the initial costs, the
792 people of Hawaii are responsible for the ongoing costs.
793 After consulting with CMS, our State Administration elected
794 to migrate to healthcare.gov as a supported state-based
795 exchange to assure continued access to Qualified Health Plans
796 for our residents. I fully understand the basis for that
797 decision as the risks of operating independently are greatly

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798 mitigated by the assistance of Healthcare.gov technology and
799 support from CMS.

800 We're continuing to work to harmonize the provisions of
801 the Affordable Care Act with Hawaii's legislative framework
802 to continue to provide outstanding access to healthcare and
803 wellness resources to virtually every resident and, when
804 necessary, any of the many millions of visitors we welcome to
805 our state each year.

806 Honorable members, we thank you for your time,
807 dedication and your interest in improving the quality of life
808 in our country by addressing this important issue before the
809 people of the United States. I look forward to any questions
810 you might have.

811 [The prepared statement of Mr. Kissel follows:]

812 ***** INSERT D *****

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|

813 Mr. {Murphy.} Thank you.

814 I now recognize Mr. Peter Lee, the Executive Director of

815 Covered California from the State of California. Mr. Lee,

816 you are recognized for 5 minutes.

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|

817 ^TESTIMONY OF PETER LEE

818 } Mr. {Lee.} Good morning, Chairman Murphy, Ranking
819 Member DeGette, and distinguished members of the committee,
820 and the members from California, Matsui and Capps, who were
821 able to join you. It's an honor for me to be here in front
822 of you before the subcommittee to speak about the success
823 we've had in California in implementing the Affordable Care
824 Act.

825 This landmark legislation has dramatically changed
826 healthcare in California and the Nation by expanding needed
827 coverage but also by putting in place new protections that
828 benefit all Americans. Today I'm pleased to address how
829 Covered California is working, what we consider to be the
830 keys to our success, and how we are actively working to
831 improve what we are doing in California.

832 First, let me note that California is a state that
833 embraced the Affordable Care Act from day one. We were the
834 first state to establish legislation to establish a state-
835 based exchange. That legislation was passed with a

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836 Republican Governor and a Democratic legislator--legislature.

837 Since then, some of the tools we put in place to build
838 on are being an active purchaser. Covered California chooses
839 which plans to participate. We negotiate with them to make
840 sure the rates, their quality, their networks provide the
841 best value to consumers.

842 Second, we provide standard benefit designs. Covered
843 California sets the benefits so they benefit consumers. In
844 California, in the individual market, you will not see
845 consumers surprised by not getting access to primary care
846 because they need to pay a deductible first. That's a
847 standard that we have in place that primary care access is
848 not subject to a deductible for any Californians at Silver
849 and above. We have tools, but that also means that the
850 health plans are competing on an apples-to-apples basis.

851 Third, California has expanded its Medicaid program.
852 Under Governor Jerry Brown and our legislature, deciding to
853 expand Medicaid has meant that millions of Californians have
854 had the benefit of coverage they would not otherwise have.

855 So in California, the Affordable Care Act is working.
856 Covered California is working. Sixty-eight percent of

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857 California's voters recognize that and say that they've seen
858 the Affordable Care Act working in our state. First and
859 foremost, that's because of strong enrollment. Today we have
860 over 1.3 million Californians covered by Covered California
861 but there's an additional 500,000 that had coverage in the
862 last year and a half that aren't covered today. That's not
863 because they're uninsured. They're now with employer-based
864 coverage or Medicaid or Medicare coverage. But exchanges
865 across the Nation are providing a safety net and a way
866 station of individuals moving into the employer-based
867 coverage with other options they did not have before. This
868 is part of why all of us will have about a one-third of our
869 population turn over every year. We are now the glue that is
870 holding together the employer-based system and public
871 programs.

872 In California, insurance rates are under control. For
873 2016, the average rate increase in California will be 4
874 percent. In 2015, the average rate increase was 4.2 percent.
875 Two years in a row, we've proven the naysayers wrong. This
876 comes on the heels of years of double-digit rate increases in
877 the individual market.

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878 Now, let me make clear that in California, the
879 beneficiaries of those low rates are not just those in
880 Covered California but the entire individual market. We have
881 about 1 million individuals that buy insurance not through
882 Covered California. They benefit from our negotiating on
883 behalf of consumers.

884 How did we get there? We have a good risk mix. We have
885 a young mix, a diverse mix that reflects the population of
886 California, and we take that data and we meet with our health
887 plans to the tune of \$300 million of premium savings by
888 showing the plans the data that there's a good risk mix.
889 They've demonstrated that in the rates they've put before
890 Californians.

891 Coming forward in 2016, there's going to be more plan
892 choices. We're going to be expanding from the 10 plans we
893 have today to 12 health plans. We're adding Oscar and
894 UnitedHealthcare. This means that for virtually every
895 Californian, they will have at least three health plans to
896 choose, and the vast majority will have four, five, six plans
897 to choose. But we don't think more is always better. We pick
898 plans. We make sure that they're delivering value and

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899 they're building on the platform that Congresswoman Matsui
900 noted of making sure that we're changing the delivery system
901 and lowering costs for everybody over the long term. That's
902 the future that we all need to be looking for of building a
903 delivery system that puts patients first, that makes sure
904 that care is delivered when they need it. Covered California
905 is delivering on that promise.

906 We still have work to do, and I look forward to taking
907 your questions as we talk about our path forward in the
908 future.

909 Thank you very much.

910 [The prepared statement of Mr. Lee follows:]

911 ***** INSERT E *****

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|

912 Mr. {Murphy.} Thank you, Mr. Lee.

913 And now, finally, we turn to Mr. Jim Wadleigh. Am I
914 pronouncing that correctly?

915 Mr. {Wadleigh.} Yes, you are, sir.

916 Mr. {Murphy.} The Executive Director--Chief Executive
917 Officer--excuse me--of Access Health Connecticut for the
918 State of Connecticut. You are now recognized for 5 minutes.

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919 ^TESTIMONY OF JAMES R. WADLEIGH, JR.

920 } Mr. {Wadleigh.} Good morning, Chairman Murphy, Ranking
921 Member DeGette, and members of the subcommittee. Thank you
922 for this opportunity to offer testimony as you examine the
923 condition of several state-based health insurance
924 marketplaces.

925 My name is Jim Wadleigh, and I'm the Chief Executive
926 Officer of Access Health Connecticut, one of the Nation's
927 best and healthiest state marketplaces.

928 Access Health Connecticut was established in 2012 by
929 Governor Malloy, Lieutenant Governor Wyman, and the
930 Connecticut General Assembly to expand access to health
931 insurance. Their leadership, and the support of our Board of
932 Directors and many public and private partners, has been
933 critical to our success. So, too, has the commitment of the
934 Access Health Connecticut team.

935 Since we launched our state-based marketplace 2 years
936 ago, we've worked together to meet the unique needs of our
937 citizens while staying focused on innovation, collaboration

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938 and expanded coverage.

939 Today, I am pleased to report that 760,000 state
940 residents and small business owners have used the exchange to
941 enroll in qualified health plans and Medicaid. We have
942 exceeded federal enrollment goals by more than 200 percent.
943 We've cut Connecticut's uninsured rate in half, from 8
944 percent to less than 4 percent. That's 128,000 people who
945 are now more likely to go to a doctor.

946 We've have worked with Connecticut's Insurance
947 Commissioner to keep costs down. Rates for our most
948 affordable plans have remained flat for the last 2 years. We
949 have become a self-sustaining exchange well ahead of next
950 year's deadline, and we no longer use state or federal
951 funding for our operating costs.

952 How did we achieve this success? We heeded the old
953 adage: ``An ounce of prevention is worth a pound of cure.''
954 From the very beginning, we kept things simple and stayed
955 true to our mission. Our exchange is considered a national
956 model because of its straightforward design and ease of use.
957 Over 96 percent of Access Health Connecticut customers say
958 they are satisfied. The development of this stable, user-

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959 friendly Web site was overseen by an executive leadership
960 team with a passion for health care and decades of experience
961 in the industry. We set priorities, established clear
962 business requirements, and tightly managed the scope of this
963 project.

964 To reduce the number of uninsured residents, we
965 conducted extensive research and partnered with numerous
966 state- and community-based organizations. This helped us
967 better understand and reach those individuals and families
968 most in need. We used creative, award-winning marketing
969 tactics, while sticking to a simple enrollment message.

970 In addition to putting feet on the street, we opened a
971 store on Main Street. It's actually one of two brick-and-
972 mortar storefronts we operate. Taking a page from Apple's
973 customer service playbook, we provide free, professional
974 guidance and a personal touch to help consumers navigate the
975 complexities of health insurance.

976 The success of these stores has exceeded expectations.
977 Not even the blizzard of 2015, which dumped two and a half
978 feet of snow across the state, could keep people away. Our
979 year-over-year foot traffic in the month of January more than

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980 doubled.

981 Access Health Connecticut is the first state-based
982 exchange to implement a mobile platform that integrates
983 closely with our backend systems. This nationally
984 recognized, award-winning mobile app allows customers to
985 create accounts, comparison shop, submit documentation, and
986 purchase plans all from the palm of their hand.

987 Our ability to collaborate across boundaries and
988 streamline the enrollment process for both health insurance
989 and state human services has also been recognized by our
990 peers. Last year, Access Health Connecticut and the
991 Connecticut Department of Social Services were honored for
992 creating a multi-channel, ``no wrong door'' experience for
993 consumers.

994 Solid technology and a commitment to exceptional
995 customer service have made Access Health Connecticut a model
996 for other states. As one Forbes columnist wrote,
997 ``Connecticut isn't just ahead of every other state; it's in
998 its own league entirely.''

999 We intend to strengthen and grow that league. We will
1000 continue to collaborate with other state-based exchanges, as

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1001 we did with Maryland, to share our expertise, business
1002 practices, and technology. We will continue to innovate and
1003 develop new strategies that expand access to health care,
1004 promote health and wellness, and eliminate health
1005 disparities. We will continue to explore new opportunities
1006 to reduce costs, safeguard our long-term financial stability,
1007 and keep premiums affordable for all consumers.

1008 And we will never lose sight of why we do this. It's
1009 for hardworking people like Walter Gualteri, who operates a
1010 small tailoring and dry cleaning shop in Newington,
1011 Connecticut. Once Walter hit 50 and developed a chronic
1012 health issue, his insurance company began raising his rates
1013 on a regular basis. Month after month, year after year,
1014 Walter lived in fear of losing his coverage. Through Access
1015 Health Connecticut, Walter found a cheaper plan that lets him
1016 keep his own doctors and afford his prescriptions. Today, at
1017 age 60, Walter says he's living the American dream and has
1018 the peace of mind that comes with knowing he can't be dropped
1019 because of age or preexisting condition.

1020 Thank you for the privilege of appearing before this
1021 subcommittee. I welcome the opportunity to answer any

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1022 questions you may have.

1023 [The prepared statement of Mr. Wadleigh follows:]

1024 ***** INSERT F *****

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|

1025 Mr. {Murphy.} Thank you, Mr. Wadleigh.

1026 I now recognize myself for 5 minutes of questions. I'm
1027 going to ask a number of questions, so please answer them
1028 quickly if you could.

1029 First, I want to ask each of you if your state has spent
1030 any federal establishment grant dollars on operational costs
1031 this year for your state exchange.

1032 Mr. Allen?

1033 Mr. {Allen.} We do not believe so.

1034 Mr. {Murphy.} Ms. O'Toole?

1035 Ms. {O'Toole.} No.

1036 Mr. {Murphy.} Mr. Gutierrez?

1037 Mr. {Gutierrez.} We have--

1038 Mr. {Murphy.} Microphone, please.

1039 Mr. {Gutierrez.} We have not spent outside any written
1040 authority from CMS.

1041 Mr. {Murphy.} Mr. Kissel?

1042 Mr. {Kissel.} We have one item that we are trying to
1043 reconcile with our auditors before engaging in spending it.
1044 It's in a segregated account.

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1045 Mr. {Murphy.} Mr. Lee?

1046 Mr. {Lee.} We are spending establishment funds to
1047 continue the final establishment of our exchange, federal
1048 dollars but no operational funds.

1049 Mr. {Murphy.} Mr. Wadleigh?

1050 Mr. {Wadleigh.} No.

1051 Mr. {Murphy.} Can I ask each of you what your
1052 operational costs are this year for the exchange?

1053 Mr. Allen?

1054 Mr. {Allen.} For the current state fiscal year, which
1055 began July 1st, our operational costs are about \$12 million.

1056 Mr. {Murphy.} Ms. O'Toole?

1057 Ms. {O'Toole.} Thank you, Mr. Chair. Sorry, I'm having
1058 trouble with the microphone.

1059 Mr. {Murphy.} Okay.

1060 Ms. {O'Toole.} We are about the same, and I'm happy to
1061 provide the committee with full balance sheet on the project.

1062 Mr. {Murphy.} Thank you. We'll get that.

1063 Mr. Gutierrez?

1064 Mr. {Gutierrez.} We are still in very much a build
1065 year. Our operation and build expenses within the Connector

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1066 are on the order of about \$65 million.

1067 Mr. {Murphy.} Mr. Kissel?

1068 Mr. {Kissel.} A little over \$8-1/2 million.

1069 Mr. {Murphy.} Thank you.

1070 Mr. Lee?

1071 Mr. {Lee.} Our current fiscal year total budget is

1072 about \$330 million. Segregating which part of that is

1073 operational versus establishment, I don't have off the top of

1074 my head.

1075 Mr. {Murphy.} And Mr. Wadleigh, would you know?

1076 Mr. {Wadleigh.} Our total operation--our total budget

1077 for the year is \$28 million, and roughly \$18 million of that

1078 is dedicated to operational costs.

1079 Mr. {Murphy.} So with all this--and I would appreciate--

1080 -this committee would appreciate if we got more detailed

1081 audited information in terms of what your costs are for

1082 establishment and operational.

1083 I am curious. Have any of your states worked out what

1084 its costs per enrollee, which you have done in terms of

1085 operation and establishment.

1086 Mr. Allen, do you know?

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1087 Mr. {Allen.} Yes. Our exchange is funded entirely
1088 through an assessment on--

1089 Mr. {Murphy.} No, I mean in terms of how many enrollees
1090 does your state have now?

1091 Mr. {Allen.} Yeah, I was--oh, right now we have about
1092 107,000.

1093 Mr. {Murphy.} A hundred and seven thousand, and how
1094 much have you spent so far for operational and establishment
1095 expenses, state and federal money?

1096 Mr. {Allen.} Are you referring to since the beginning
1097 of the program?

1098 Mr. {Murphy.} Yes.

1099 Mr. {Allen.} I believe that's on the record at \$305
1100 million--

1101 Mr. {Murphy.} And Ms. O'Toole?

1102 Mr. {Allen.} --in federal grants, and there's a bit
1103 more now in the assessment--

1104 Mr. {Murphy.} If you added state to that as well, you
1105 could--

1106 Mr. {Allen.} I would have to add state to that as well.

1107 Mr. {Murphy.} You could get that information for us?

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1108 Mr. {Allen.} We can.

1109 Mr. {Murphy.} Ms. O'Toole, do you know?

1110 Ms. {O'Toole.} Thank you, Mr. Chairman.

1111 Mr. {Murphy.} You have to keep your microphone on.

1112 It's okay.

1113 Ms. {O'Toole.} I'm very sorry.

1114 Mr. Chairman, I'm happy to provide you a balance sheet.

1115 We can email--send that to the committee right away.

1116 Mr. {Murphy.} Mr. Gutierrez, would you know what you
1117 spent for establishment and operational costs per enrollee?

1118 How many enrollees?

1119 Mr. {Gutierrez.} Not offhand. We'd be happy to provide
1120 that in written response.

1121 Mr. {Murphy.} Mr. Kissel, do you know?

1122 Mr. {Kissel.} I do. It's a very large number. It's
1123 over \$50,000. But I want to point out with respect, Chairman
1124 Murphy, it's like saying that the first year's use of a
1125 freeway is only for the people--the cost of the entire
1126 freeway is only for the people who use for the first year
1127 versus a--

1128 Mr. {Murphy.} I got that.

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1129 Mr. Lee?

1130 Mr. {Lee.} We have not done a per-enrollee cost but I
1131 note that we have managed over \$10 billion of premiums in the
1132 first year and a half and we anticipate over \$7 billion in
1133 premiums next year, and the \$1 billion received from the
1134 Federal Government have established the infrastructure--

1135 Mr. {Murphy.} Right. So I need to know in terms of
1136 your establishment operational costs and per enrollee. Do
1137 you know that number offhand?

1138 Mr. {Lee.} No, I do not.

1139 Mr. {Murphy.} Mr. Wadleigh?

1140 Mr. {Wadleigh.} No, I do not.

1141 Mr. {Murphy.} But if you could get that information for
1142 us--and I understand different costs up front but now, of
1143 your states, who is keeping it and who is turning it over to
1144 the federal? Who is turning it over to--who is maintaining
1145 your state exchange? Oregon, you are getting rid of yours,
1146 right?

1147 Mr. {Allen.} We're operating the marketplace in Oregon
1148 and using the federal platform as--

1149 Mr. {Murphy.} You are using the federal platform?

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1150 Ms. O'Toole, are you using the federal or are you
1151 keeping Minnesota?

1152 Ms. {O'Toole.} We're keeping Minnesota.

1153 Mr. {Gutierrez.} Retaining Massachusetts.

1154 Mr. {Murphy.} Retaining?

1155 Mr. {Kissel.} Moving to healthcare.gov.

1156 Mr. {Murphy.} Okay. So you're switching.

1157 Mr. Lee?

1158 Mr. {Lee.} California is managing our systems in all
1159 facets.

1160 Mr. {Murphy.} And Mr. Wadleigh?

1161 Mr. {Wadleigh.} Connecticut is keeping our system.

1162 Mr. {Murphy.} But over time, what happens is, you are
1163 getting less and less federal subsidy, right? So that will
1164 mean more and more to the states, and so that's going to
1165 continue on.

1166 Mr. Kissel, I want to ask you, in your testimony, you
1167 were critical of project management of Hawaii Health
1168 Connector. Can you be a little more specific?

1169 Mr. {Kissel.} Yes. When I joined the Health Connector
1170 in October 2014, I examined the project which had had a

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1171 miserable track record, and I admit that, and I looked at the
1172 project management tracking tools, and they were virtually
1173 nonexistent. The project was not tracked with a project plan
1174 that had a critical path. It didn't have hours tracked. It
1175 didn't really define what the end game and goals were, and I
1176 was very disappointed because I came out of the
1177 infrastructure business, and I worked for companies that
1178 built projects. We built roads, bridges, bases of bombs for
1179 the Departments of Transportation and the Department of
1180 Defense, and these departments had extensive resources for
1181 tracking, monitoring and verifying project progress.

1182 Mr. {Murphy.} I just want to say, and I read the GAO
1183 report on this too, clearly there were a lot of problems. I
1184 mean, from some of the testimony, it sounds like it is all
1185 rainbows and unicorns. And look, one of the things this
1186 committee thrives on is just honest testimony. It is not
1187 rainbows and uniforms. There was a mess, and Mr. Kissel, I
1188 appreciate your honesty.

1189 Mr. Gutierrez, the Governor came in. He made some
1190 substantial changes. I appreciate that too. That is what we
1191 want to hear.

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1192 There was some mess-ups here, some big ones that cost
1193 taxpayers billions of dollars, and we would much rather hear
1194 from people that say yeah, let me tell you the problems and
1195 here is how we addressed it. That helps us a great deal.

1196 I know yield to Ms. DeGette for 5 minutes.

1197 Ms. {DeGette.} Thank you, Mr. Chairman.

1198 Mr. Allen, yes or no. Are you denying that your
1199 exchange had problems?

1200 Mr. {Allen.} No.

1201 Ms. {DeGette.} Ms. O'Toole?

1202 Ms. {O'Toole.} No, I'm not.

1203 Ms. {DeGette.} Mr. Gutierrez?

1204 Mr. {Gutierrez.} No, I am not.

1205 Ms. {DeGette.} Certainly not you, Mr. Kissel.

1206 Mr. Lee, did your exchange have problems?

1207 Mr. {Lee.} Absolutely. Our exchange had some problems
1208 along the way.

1209 Ms. {DeGette.} Now, Mr. Wadleigh, I don't know, it
1210 might be rainbows and unicorns for you but have even you had
1211 problems?

1212 Mr. {Wadleigh.} Yes, we did.

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1213 Ms. {DeGette.} Everybody has had problems. What we are
1214 thinking about here is how did we recognize those problems
1215 and then move forward to try to fix it, and so I guess I
1216 would start with you since you are our model student, Mr.
1217 Wadleigh. If you want to talk about what Access Health
1218 Connecticut very briefly, what problems you saw and what you
1219 have done to move through those, I think that would be very
1220 instructive for us.

1221 Mr. {Wadleigh.} Thank you for the question. So I think
1222 as we looked at the challenges from the onset of this very
1223 large project, which it really was, we saw some of the
1224 challenges being tight timelines. We saw some of the
1225 challenges being management of scope, could we deliver
1226 everything that we needed to deliver for me in a 10-month
1227 period? No, the answer was we couldn't. And so we went back
1228 to the drawing board a number of times to review everything
1229 that we needed to implement for the October 1st, 2013, time
1230 frame and deferred functionality out to later months for us
1231 that we knew would not impact our customers, and ultimately
1232 that came back around as some of our key decisions that we
1233 made. Unbeknownst to us, that's really where we--

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1234 Ms. {DeGette.} And are you continuing to try to refine
1235 and improve the efficiencies in your system?

1236 Mr. {Wadleigh.} Every day we look to do that.

1237 Ms. {DeGette.} Thank you.

1238 Mr. Lee, I only have 2 minutes and 57 seconds left so
1239 could you answer the same question?

1240 Mr. {Lee.} Yes, very briefly. First, very tight
1241 timelines for a big IT build that we addressed by being
1242 focused on--

1243 Ms. {DeGette.} Timelines were a big issue, weren't
1244 they?

1245 Mr. {Lee.} Absolutely, a huge issue.

1246 Ms. {DeGette.} Were they a big issue for everybody
1247 else?

1248 Ms. {O'Toole.} Yes.

1249 Ms. {DeGette.} Mr. Allen?

1250 Mr. {Allen.} Yes.

1251 Ms. {DeGette.} Mr. Gutierrez?

1252 Mr. {Gutierrez.} I was not there but it's my
1253 understanding, yes.

1254 Ms. {DeGette.} Okay.

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1255 Mr. {Lee.} The other big that I know we all had to
1256 address is consumer misinformation and disinformation. Is it
1257 the fact of the availability of affordable subsidies that
1258 makes care affordable is a huge challenge, one that we are
1259 continuing to address because many Californians are now
1260 informed but some still are not, and so this is an
1261 educational message. I think it's a huge challenge. We're
1262 working with literally 12,000 insurance agents, faith-based
1263 groups, clinics, but that outreach challenge is something we
1264 address but it continues to be a challenge.

1265 Ms. {DeGette.} That is true in my State of Colorado
1266 too, by the way.

1267 Now, Mr. Kissel, you have been there, what, about a year
1268 now?

1269 Mr. {Kissel.} Yes.

1270 Ms. {DeGette.} And what did you do before that?

1271 Mr. {Kissel.} I was in the infrastructure business.
1272 Most recently I ran the gas utility in Hawaii.

1273 Ms. {DeGette.} So have you ever seen a utility or a
1274 system like this that didn't have issues that continually had
1275 to be addressed and updated?

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1276 Mr. {Kissel.} Absolutely not, and the way you do it is,
1277 you take the Connecticut model and perhaps the California
1278 model and you roll it out gradually. You increase
1279 functionality.

1280 When we first started to make airline reservations, we
1281 couldn't even get a seat assignment online. Today we can
1282 order everything down to an umbrella in our drinks.

1283 Ms. {DeGette.} It costs extra for those umbrella, I
1284 just want to tell you.

1285 Mr. Gutierrez, your state had a lot of issues. What are
1286 you doing to remedy those issues and move forward?

1287 Mr. {Gutierrez.} Partly because of my background, I
1288 have a belief that large IT projects really need strong
1289 governance, and we really tried to address governance not
1290 just for the project but for the overall business.

1291 Ms. {DeGette.} Ms. O'Toole?

1292 Ms. {O'Toole.} Thank you. Some of the same things that
1293 you've heard already. We actually in Minnesota early on took
1294 on two self-evaluations of ourselves to make sure we
1295 identified problems and could focus resources where they
1296 needed to be, and we have made tremendous progress in 2

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1297 years, and hundreds of thousands of Minnesotans have enrolled
1298 with relative ease now.

1299 We also put in a much stronger governance process and
1300 procedure in place.

1301 Ms. {DeGette.} Mr. Allen?

1302 Mr. {Allen.} Thank you. As I mentioned earlier and as
1303 Congress Walden observed, I've had direct responsibility for
1304 the exchange functions in Oregon for about 90 days, and--

1305 Ms. {DeGette.} So you fixed the whole thing?

1306 Mr. {Allen.} Right.

1307 Ms. {DeGette.} Perfect.

1308 Mr. {Allen.} Really, the assignment of those functions,
1309 transferring them from a public corporation to a state agency
1310 was, I think, the single most significant step policymakers
1311 in Oregon did to put this on a different path. We're now
1312 laser-focused on delivering marketplace services in an
1313 efficient and functional way and moving forward that way.

1314 Ms. {DeGette.} Thank you.

1315 Thank you very much, Mr. Chairman. I yield back.

1316 Mr. {Murphy.} Mr. Griffith, you are recognized for 5
1317 minutes.

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1318 Mr. {Griffith.} Thank you, Mr. Chairman. I appreciate
1319 it. I know we are talking about state exchanges today.
1320 About this time 2 years ago, we were arguing whether the
1321 federal system was ready to be unrolled with its plan and so
1322 forth, and I noted with some interest, Mr. Kissel, in your
1323 written testimony, I quote: ``I'm pleased to say that as of
1324 June 2015, according to Turning Point, our independent
1325 validation and verification contractor, we were the only
1326 state-based exchange to have successfully passed its IT
1327 blueprint testing scenarios providing third-party validation
1328 that we have a working IT system.''

1329 Mr. Chairman, we might want to get the federal folks in
1330 here and see if they can pass that same kind of test, and I
1331 do think it is interesting that Hawaii is the one that has
1332 passed it.

1333 Notwithstanding that success, notwithstanding a 10-year
1334 plan to get the finances in order in June, the Governor
1335 decided to shut down Hawaii Health Connector and also
1336 notwithstanding, I should note, \$205 million in federal
1337 establishment grant dollars. Now, for folks back home who
1338 may not have been paying attention to the whole hearing, that

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1339 is the money that gets started on the program. Isn't that
1340 correct, the state health exchange?

1341 Mr. {Kissel.} That is correct. Now, we've committed or
1342 spent only \$140 million of that and don't have plans to spend
1343 the full \$205 million, of course.

1344 Mr. {Griffith.} Okay. So as of June, you had spent
1345 about \$140 million of the 205?

1346 Mr. {Kissel.} That is correct.

1347 Mr. {Griffith.} And you are not going to spend the rest
1348 of it on establishment. Where does the money go? Does it go
1349 back to the Federal Government?

1350 Mr. {Kissel.} Some of it we don't plan to spend. About
1351 \$5 million to \$7 million will be spent in decommissioning and
1352 shutting down the system, and then we'll spend some
1353 additional money on new enrollments for policy year 2016.

1354 Mr. {Griffith.} For enrollment?

1355 Mr. {Kissel.} It's establishment, the outreach for
1356 establishment to greater increase the enrollment as we use
1357 healthcare.gov.

1358 Mr. {Griffith.} And how much do you anticipate that
1359 will be?

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1360 Mr. {Kissel.} That's--I'll provide the exact amount,
1361 but it's about \$7 million.

1362 Mr. {Griffith.} Okay. So you are going to have tens of
1363 millions leftover. What happens to that money? Does that
1364 come back to the Federal Government or the State of Hawaii?

1365 Mr. {Kissel.} That remains unspent. It's not drawn
1366 from the Federal Government.

1367 Mr. {Griffith.} It's not drawn from the Federal
1368 Government? All right. I appreciate that. Thank you very
1369 much.

1370 Is Hawaii undergoing a rate increase for health
1371 insurance plans?

1372 Mr. {Kissel.} Yes, they are. The two main providers,
1373 the Blue Cross Blue Shield provider has announced a rate
1374 increase for Qualified Health Plans of about 46 percent.

1375 Mr. {Griffith.} Wow.

1376 Mr. {Kissel.} And Kaiser has announced an 8 percent
1377 increase.

1378 Mr. {Griffith.} So one has a 40 percent and one has got
1379 an 8 percent. Which one is dominant in the market?

1380 Mr. {Kissel.} Blue Cross Blue Shield has about an 85

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1381 percent market share.

1382 Mr. {Griffith.} And do they cover the entire state?

1383 Mr. {Kissel.} Yes.

1384 Mr. {Griffith.} Does Kaiser cover the entire state?

1385 Mr. {Kissel.} Virtually the entire state. Some of the
1386 rural areas, they don't.

1387 Mr. {Griffith.} And do you have any other players in
1388 your marketplace? Because we have had previous testimony
1389 that except for some rural areas, and I guess Hawaii would
1390 qualify as a rural area for most of it, there just aren't
1391 that many players.

1392 Mr. {Kissel.} That's correct. Now, the Medicare
1393 Advantage people are all there, but for the normal health
1394 plan for the average working person, it's those two players.

1395 Mr. {Griffith.} Do you know of any states that are
1396 having a higher than--or have people higher than a 46 percent
1397 increase?

1398 Mr. {Kissel.} I do not, but the reason for this is, we
1399 have a really well-balanced insurance community and it's been
1400 40 years in the making, and when the Affordable Care Act
1401 policies were introduced, the insurance companies experienced

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1402 a lot of negative selection. The sickest people enrolled
1403 first. We're a tiny little state with a very fragile
1404 economy. Many of our businesses--and we don't have national
1405 players in Hawaii--need that extra protection to provide the
1406 safety net that we have against SARS outbreaks and other--you
1407 know, the swine flu and other kinds of things that are
1408 devastating to a small economy like ours.

1409 Mr. {Griffith.} I appreciate that.

1410 I noticed in the testimony, I believe Mr. Wadleigh, that
1411 you had indicated that the rates for our most affordable
1412 plans have remained flat, and that raises a question in my
1413 mind as a former practicing attorney, if your most affordable
1414 plans had remained flat and you don't tell me about the
1415 others, does that mean everybody else is getting a big
1416 increase?

1417 Mr. {Wadleigh.} So all of our plans both on and off the
1418 exchange are--have to have the same rates so the benefit the
1419 state-based marketplace has created has allowed for the off-
1420 exchange plans to fall in line and have to be more
1421 competitive as well.

1422 Mr. {Griffith.} Okay. So your affordable plans have

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1423 remained flat but you have some other plans that have not
1424 remained flat? Is that what I'm reading? Because that's the
1425 way I read that.

1426 Mr. {Wadleigh.} Sure, sure. So there are always going
1427 to be plans when you get into the Platinum Group that are
1428 much richer.

1429 Mr. {Griffith.} And I see--and I apologize, because I
1430 see that my time is up, but I will note that you are not
1431 claiming that the plans went down \$2,500 from what people
1432 were paying before.

1433 I yield back.

1434 Mr. {Murphy.} The gentleman yields back.

1435 I now recognize Mr. Yarmuth for 5 minutes.

1436 Mr. {Yarmuth.} Thank you very much, Mr. Chairman, and I
1437 thank all the witnesses for their testimony.

1438 I am not going to talk about rainbows and unicorns. In
1439 Kentucky, we prefer to talk about thoroughbreds. So I am
1440 going to talk about rainbows and thoroughbreds because
1441 Kentucky has had one of the truly successful and mostly
1442 problem-free experiences with the Affordable Care Act and our
1443 exchange called Kynect, and our Governor, Steve Basheer, and

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1444 his team deserve an awful lot of credit.

1445 We had a glitch the first morning of the operation of

1446 the exchange for about 2 hours, and access was limited.

1447 Beyond that, we have been pretty much problem-free. And our

1448 experience is that we have insured now more than 500,000

1449 people under the Affordable Care Act through our exchange and

1450 expansion of Medicaid in the 2 years of operation, and that's

1451 in a state of 4.4 million. We have reduced the uninsured

1452 rate by 50 percent statewide. In my district, we have

1453 reduced the uninsured rate by 81 percent. There are only

1454 slightly less than 20,000 uninsured citizens in my community

1455 of 750,000, which is a little less than 3 percent uninsured

1456 rate.

1457 So how has that happened? It is because of the outreach

1458 that we all talked about. Kynect had people at every county

1459 fair and every neighborhood association meeting, at the

1460 community health centers, you name it, where people gathered.

1461 They were there explaining and helping people enroll.

1462 So I am very proud of that. As a matter of fact, it has

1463 been so successful in Kentucky that one Republican state

1464 Senator has suggested that we try to expand the exchange to

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1465 other states. So we may be coming after your business pretty
1466 soon.

1467 Additionally, just since I get to act like a witness
1468 here and talk about our experience. We do have this year
1469 three new insurance companies coming in to the exchange,
1470 which is positive. Now our consumers will have, I think,
1471 either six or seven choices of providers. There are three
1472 new insurance companies in the private marketplace so the
1473 market is actually expanding in a lot of ways.

1474 And I think most importantly, earlier this year our
1475 Governor commissioned the Deloitte firm to do an assessment
1476 of what the economic impact of the Affordable Care Act would
1477 be over the next 5 years, and Deloitte came back and said
1478 that over the next 5 years, the Affordable Care Act would
1479 create 40,000 new jobs in Kentucky, would have created
1480 additional economic activity of \$32 billion, and have a
1481 positive impact on the state budget of over \$800 million.

1482 So I think in virtually every sense of the word, the
1483 Kynect operation and our experience in Kentucky has been
1484 very, very positive. We are getting an incredible increase
1485 in preventive medicine. We have had screenings for breast

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1486 cancer increase by 111 percent, cervical cancer screenings by
1487 88 percent, colorectal cancer screenings 108 percent, and
1488 physical exams are up 187 percent.

1489 But all of this is really not as important as the human
1490 impact, and as Ms. O'Toole mentioned, a couple of her
1491 clients. I would like to read a letter from one of my
1492 constituents, a woman named Kim Atkins, and she wrote, ``My
1493 daughter, Sarah Atkins, is one of the several young adults
1494 that are on our insurance policy until she is 26 years old.
1495 She is still unemployed and looking for employment. On
1496 January 9th, 2011, that bill, the ACA, saved her life. One
1497 of her kidneys shut down and almost went septic. If she
1498 wasn't on our insurance, she would have waited or not gone to
1499 the hospital at all. The doctor told her if she would have
1500 waited an hour later, she would have lost a kidney or died.''
1501 And that is what this is all about. This is providing
1502 quality, affordable care to our citizens, and I think--I am
1503 very proud once again of Kentucky and the experience we have
1504 had there, the progress we have made, and I thank you for the
1505 work that you all are doing in your respective states as well
1506 because this is one of our, I think, can ultimately be one of

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1507 the true success stories of Congress and the Federal
1508 Government that we have created this new way to insure
1509 Americans.

1510 So I thank you all for your work and your testimony, and
1511 I yield back.

1512 Mr. {Murphy.} The gentleman yields back.

1513 I now recognize Dr. Bucshon for 5 minutes.

1514 Mr. {Bucshon.} First of all, I would like to thank all
1515 of you for doing what you can on behalf of the citizens in
1516 the state that you represent. I think all of us want
1517 everyone to have access to quality, affordable care. That is
1518 not in question.

1519 And I also agree that states have should more
1520 flexibility. Indiana used Healthy Indiana plan as a way to
1521 cover our low-income Medicaid patients, and using a
1522 combination of federal funds as well as state funds from
1523 hospitals across the state that agreed to kick in so that we
1524 could expand coverage in a state-based program that is
1525 actually HSA-based that is working.

1526 Mr. Allen, the State of Oregon was awarded \$305 million
1527 in federal tax dollars, correct?

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1528 Mr. {Allen.} Yes.

1529 Mr. {Bucshon.} And did they spend all the money?

1530 Mr. {Allen.} A little bit less than the full amount but
1531 there was some unused grant funding at the end of Cover
1532 Oregon's term.

1533 Mr. {Bucshon.} Okay. And all of that went for Cover
1534 Oregon? All the money spent went for Cover Oregon?

1535 Mr. {Allen.} All of the money was used to establish the
1536 health insurance exchange in Oregon, which was actually--the
1537 grants were partially to Cover Oregon and partly to the
1538 Oregon Health Authority.

1539 Mr. {Bucshon.} Okay. So none of the money was spent on
1540 anything else other than attempting to establish Cover
1541 Oregon?

1542 Mr. {Allen.} Correct.

1543 Mr. {Bucshon.} Okay. So could you provide us with an
1544 itemized accounting of all the expenditures, the \$305 million
1545 that was spent? Is that possible?

1546 Mr. {Allen.} I can.

1547 Mr. {Bucshon.} So let it be noted, he has agreed to
1548 provide the committee with an itemization of expenditures,

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1549 and from past history frequently we get one page with people
1550 with about four things on there. We would like to have a
1551 really in-detail itemization of where the money went. That
1552 would be great.

1553 Also, there are a lot of good things happening out
1554 there, and a lot of things that need to be changed.

1555 Mr. Lee, what percentage of your people are on Silver
1556 plans or above, approximately?

1557 Mr. {Lee.} About 75 percent.

1558 Mr. {Bucshon.} Okay. So 75 percent of the people then
1559 have no deductible for primary care and 25 percent still
1560 have--

1561 Mr. {Lee.} But even at the Bronze plan in California,
1562 everyone in Bronze, which is a 60 percent actuarial value,
1563 have three visits to primary care or specialty care starting
1564 in 2016 not subject to a deductible in addition to the
1565 preventive care, which is never subject to a deductible.

1566 Mr. {Bucshon.} Okay. Thanks for that clarification
1567 because in your testimony, you said Silver and above, and so
1568 that was interesting.

1569 And also, you know, I would like to point out that, you

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1570 know, I understand that the private sector plans, you know,
1571 are still there but, you know, federal subsidization of
1572 healthcare plans competing with the private sector makes it
1573 pretty hard for the private sector to compete. That is part
1574 of the issue.

1575 Mr. Wadleigh, in May, the board of Connecticut's health
1576 insurance exchange approved a 22 percent hike in the fee it
1577 charges insurers to help fund its operations. Is that
1578 correct?

1579 Mr. {Wadleigh.} Yes, it is.

1580 Mr. {Bucshon.} Okay. So insurance companies got a
1581 higher fee.

1582 Mr. Gutierrez, is it true that I guess at some point
1583 Massachusetts had to temporarily put 300,000 people on the
1584 Medicaid program and some--and are all those people still
1585 there when you were working to establish the exchange, that
1586 there was a template--your Web site had issues, and I am
1587 assuming all of that has been resolved and the people that
1588 went into Medicaid temporarily CMS approved are now out of
1589 that?

1590 Mr. {Gutierrez.} All of those temporary Medicaid

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1591 members have been predetermined into either Qualified Health
1592 Plans or Medicaid.

1593 Mr. {Bucshon.} Great.

1594 And Ms. O'Toole, do you still have a backlog of about
1595 180,000 public insurance renewals in the system?

1596 Ms. {O'Toole.} Thank you for the question, Congressman.
1597 We do not. That has been resolved.

1598 Mr. {Bucshon.} Okay. And it says despite additional
1599 funds, MNsure--you do continue to struggle some obviously,
1600 and again, I applaud all of you for what you are doing. We
1601 just--the goal of our committee is to find out where we can
1602 make improvements, right?

1603 But Minnesota announced that they are going to revert to
1604 the old system for MinnesotaCare because of MNsure's
1605 problems. Is that true?

1606 Ms. {O'Toole.} Congressman, that is true just for a
1607 short period of time and that is--we have prioritized that
1608 functionality for the very beginning of 2016.

1609 Mr. {Bucshon.} Okay. Great.

1610 And in Hawaii, I guess you have totally turned yours
1611 over to the federal exchange now because it says in the

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1612 information I have, you extended it until October of 2016.
1613 You originally announced Health Connector would shut down due
1614 to insufficient funds but recently has extended it through
1615 October 2016. Is that true or not true?

1616 Mr. {Kissel.} The outreach will extend through open
1617 enrollment and then the corporate affairs of our independent
1618 nonprofit will wrap up and it'll take until October to do the
1619 accounting and the like.

1620 Mr. {Bucshon.} Okay. Great.

1621 Mr. Chairman, I yield back. Thank you.

1622 Mr. {Murphy.} Mr. Tonko, you are recognized for 5
1623 minutes.

1624 Mr. {Tonko.} Thank you, Mr. Chair. And let me thank
1625 all of our witnesses for joining us today and presenting good
1626 information.

1627 I know that some state-based marketplaces have faced
1628 challenges in building and managing their IT platforms.
1629 These challenges are well publicized. What is less well
1630 known perhaps is the efforts that state-based marketplaces
1631 have been implementing and tailoring the ACA to their own
1632 citizens. So I would like to ask our witnesses, what is your

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1633 state-based marketplace doing to ensure that consumers in
1634 your state are receiving culturally and linguistically
1635 appropriate outreach as well as healthcare?

1636 Mr. Allen, we might start with you and we will go across
1637 the table.

1638 Mr. {Allen.} Thank you for the question, Congressman.
1639 That's--in taking over responsibility for the marketplace,
1640 that was exactly the number one question that landed with us
1641 was, given the success we've had in Oregon in driving down
1642 the rate of uninsured, the remaining population is relatively
1643 small but relatively harder to reach, and so we have made the
1644 decision to move from a wide media broadcast advertising kind
1645 of an outreach approach to something that is much more
1646 tailored that works through community partners, organizations
1647 that work in communities of color, and other areas, much more
1648 targeted kinds of technology outreach to try to work hard to
1649 get to those geographic and demographic populations that are
1650 amongst the hardest to get insured.

1651 Mr. {Tonko.} Thank you.

1652 Ms. O'Toole, please?

1653 Ms. {O'Toole.} Thank you, Congressman. I'm happy to

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1654 answer that. And we--what we've learned in Minnesota is that
1655 with the remaining uninsured like Mr. Allen said, they're
1656 harder to reach. We have 26 statewide grantees who work in
1657 every committee around Minnesota to help reach out to these
1658 populations and enroll them. We're really proud of that.
1659 And we pair them also with enrollment centers around the
1660 state that are sponsored by brokers and so we're trying to
1661 come at it from all angles and, you know, we've learned this
1662 is not an easy decision for people so they need help and they
1663 need in-person assistance, so we focused resources there.

1664 Mr. {Tonko.} Thank you.

1665 And Mr. Gutierrez?

1666 Mr. {Gutierrez.} Three principal items. This year our
1667 media strategy is very focused on ethnic media dealing with
1668 the Hispanic, Portuguese and Asian communities and pockets
1669 throughout the state that are underinsured. Secondly, our
1670 selection of navigators and walk-in centers for this fall is
1671 specifically targeted towards underinsured communities. And
1672 thirdly, there's an innovative program where because
1673 Massachusetts has a state insurance mandate, our Department
1674 of Revenue knows who does not have insurance. Now, they

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1675 would never share data with us. That's out of bounds. But
1676 they are able on our behalf to notify uninsured residents of
1677 their opportunity to become insured through the state-based
1678 marketplace.

1679 Mr. {Tonko.} Thank you very much.

1680 Mr. Kissel?

1681 Mr. {Kissel.} We changed our outreach model from a
1682 media-driven model to a personal model. We added marketplace
1683 assisters to speak the 15 or 20 languages and dialects of the
1684 people of the nations of the Pacific Rim in addition to the
1685 cultures of America. We went from a call center to a
1686 personal outreach, although we still operated the call
1687 center, and we went into the areas where, for example, there
1688 are people who've lost their homes due to economic
1689 conditions. We find that more than half of those families
1690 have one or two working members, and we help them enroll in
1691 coverage. We also moved forward with essentially what was a--
1692 -I'm not a rocket scientist--with the Social Security model
1693 where you have multi layers of aid depending on the needs of
1694 the individual. You can call, you can--if you're
1695 sophisticated, you can log on to the computer, and if you

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1696 need help, we in fact make house calls. My telephone number
1697 personal contact information is on the Web site.

1698 Mr. {Tonko.} Wonderful.

1699 Mr. Lee?

1700 Mr. {Lee.} From day one, we've done outreach which is
1701 anchored in local communities in a wide range of languages.
1702 We continue to do that. The other thing, I want to
1703 appreciate your question. It's not just about outreach.
1704 It's about making sure care is delivered that is culturally
1705 appropriate and addresses health equity. We have contract
1706 requirements in our negotiations with the plans to hold the
1707 plans to account. Three of our 12 plans are among nine
1708 nationally recognized by NCQA for providing culturally
1709 appropriate care. It's something we're going to hold our
1710 plans to account to.

1711 Mr. {Tonko.} Thank you so much.

1712 And finally, Mr. Wadleigh, please.

1713 Mr. {Wadleigh.} Thank you for the question. We too
1714 have been focusing all of our outreach into our communities
1715 where we know that from--in Connecticut that our uninsured
1716 reside in basically 10 zip codes and so we can go right into

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1717 those communities and work with those residents.

1718 Mr. {Tonko.} Thank you very much. I yield back.

1719 Mr. {Murphy.} Thank you. The gentleman yields back.

1720 I now recognized Mr. Flores for 5 minutes.

1721 Mr. {Flores.} Thank you, Mr. Chairman. I just wish we
1722 had invited the D.C. exchange because it still shows I am
1723 ineligible for coverage.

1724 Anyway, states continue to opt out of their tried to set
1725 up their state exchanges and they are migrating to the
1726 federal exchange, as we all know. We need to try to
1727 understand the impact on that. In order to do that, we need
1728 to know how sustainable the state exchanges are that are
1729 still in existence.

1730 So Ms. O'Toole, would you tell me what taxpayers can
1731 expect from your state exchange over the next 5 to 10 years,
1732 and will it be sustainable somewhere during that time period?

1733 Ms. {O'Toole.} Congressman, thank you for the question.
1734 I'm happy to answer it.

1735 Like I said in my opening testimony, we are finally
1736 sustainable at this point. Our budget is balanced. It's
1737 based on real numbers and real experience, and the board of

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1738 directors in March of this year has passed a 3-year financial
1739 plan that looks out. So we keep a close eye on this. It's
1740 something we're concerned about. And, you know, our board
1741 and our team is committed to living within our means. So if
1742 we have to--you know, revenue has to match expenditures, and
1743 we have to make hard decisions, we will.

1744 I also mentioned in my testimony that we have a task
1745 force, a bipartisan task force, in Minnesota that's looking
1746 into some of these issues that took it out of the legislator-
1747 -legislative arena to have a more in-depth conversation
1748 throughout this fall, and we look forward to that work
1749 continuing.

1750 Mr. {Flores.} Okay. Mr. Gutierrez?

1751 Mr. {Gutierrez.} Our current expense profile, because
1752 it's still a buildout year, is high and we'll need to reduce
1753 it, making some hard choices along the way. But
1754 Massachusetts is fortunate in that the Connector Authority
1755 was initially instantiated with a reserve fund. It also has
1756 dedicated revenue sources from our cigarette tax and from the
1757 state insurance mandate penalties as well as the carrier
1758 administrative fees. So we have a very diverse set of

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1759 funding sources and bipartisan commitment to the effort.

1760 Mr. {Flores.} Mr. Lee?

1761 Mr. {Lee.} From day one, Covered California has been
1762 putting money in the bank from our plan assessments while we
1763 were going through establishment funds. We have over \$200
1764 million in the bank, a very strong balance sheet. We have a
1765 wholly sustainable model over the long term.

1766 Mr. {Flores.} You talked about these assessments. What
1767 impact has that had on premiums in your state?

1768 Mr. {Lee.} Well, it's actually--compared to what health
1769 plans were spending to enroll people in the individual market
1770 previously, we think it reduces overall effect on the premium
1771 dollars. It's about 3-1/2 percent of premium. But enrolling
1772 people in the individual market is very expensive, and prior
1773 to the exchange coming along, plans were spending as much as
1774 12 percent on commissions and a whole range of acquisition.
1775 I like to think we're the cheapest date in town, Congressman.

1776 Mr. {Flores.} Mr. Wadleigh?

1777 Mr. {Wadleigh.} We too have a fully balanced budget
1778 that also right now we have about \$12 to \$15 million in
1779 reserves within our budget as well.

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1780 Mr. {Flores.} Okay. And what has the impact been on
1781 premiums in your state?

1782 Mr. {Wadleigh.} The impact on our premiums related to
1783 the assessment has similar to California. We feel that it
1784 has allowed the marketplace to level off and compete evenly
1785 across the state.

1786 Mr. {Flores.} Mr. Kissel, what has been the impact--
1787 excuse me, not Mr. Kissel. Mr. Gutierrez, what has been the
1788 impact on premiums in your state from the assessments?

1789 Mr. {Kissel.} If I made a statement on that, I think I
1790 would be speaking without firsthand knowledge, so I'd like to
1791 respond to that more fully in writing.

1792 Mr. {Flores.} That's fine. Okay.

1793 Ms. O'Toole?

1794 Ms. {O'Toole.} Thank you, Congressman. Last year we
1795 saw rate increases on average of about 4 percent. Our
1796 Department of Commerce in Minnesota reviews so that we don't-
1797 -that's an independent review process aside from our
1798 organization. They have not released rates for this year.
1799 That happens later this week.

1800 Mr. {Flores.} Okay. Would you advise us after that

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1801 happens?

1802 Ms. {O'Toole.} I'm happy to do so.

1803 Mr. {Flores.} Okay. Thank you.

1804 Given the short amount of time, I don't have time for
1805 another question so I will yield back the balance of my time.
1806 Thank you, Mr. Chairman.

1807 Mr. {Murphy.} The gentleman yields back and I recognize
1808 Ms. Castor for 5 minutes.

1809 Ms. {Castor.} Well, thank you, Mr. Chairman, for
1810 calling this hearing on the substantial reductions in the
1811 rate of uninsured Americans under the Affordable Care Act,
1812 and thank you to all the witnesses here today and what you
1813 are doing for families across the country.

1814 When I think of the Affordable Care Act, I often think--
1815 I think it is helpful to break it up into its pieces. First,
1816 you have the consumer protections the Affordable Care Act
1817 brought. You have a piece on Medicare--we strengthen
1818 Medicare. And then you have the policies and strategies to
1819 reduce the rates of uninsured all across the country. So for
1820 consumer protections, the ACA is working. We no longer have
1821 discrimination based upon a preexisting condition like a

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1822 cancer condition or diabetes. That has been a godsend to
1823 families. The consumer protections that allow young adults
1824 to stay on their parents' policies, I've heard directly from
1825 many friends back home what a benefit that has been. And
1826 then insurance companies can no longer cancel you if you get
1827 sick, so that is--and there are others, but that is an
1828 important piece.

1829 Then under Medicare, Medicare is stronger. We invested
1830 savings into lengthening the life of the Medicare Trust Fund.
1831 We also are closing the donut hole, put money back in the
1832 pockets of our parents and grandparents through less costly
1833 prescription drugs, and then Medicare is undergoing reform so
1834 that care is provided in a smarter way.

1835 But then it comes to the rates of uninsured, and it is
1836 pretty remarkable, and this is important as well when you
1837 think about it for people who already have insurance because
1838 what the Affordable Care Act has done is helped people take
1839 personal responsibility for themselves and make insurance
1840 more affordable. That way you don't have this cost shifting
1841 to people that do have insurance.

1842 So the recent Census Bureau report said that since the

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1843 passage of the Affordable Care Act 5 years ago, 17.6 million
1844 Americans have gained coverage, and that from 2013 to 2014,
1845 we have had the largest reduction in the uninsured rate in
1846 America in 25 years, and it is important to note that at the
1847 same time, the rate of employer-sponsored health insurance
1848 has remained constant because that was kind of a--that was a
1849 question mark going on, so, so far, so good.

1850 And I would really like to thank you all for--I heard
1851 today a little healthy competition among the states, how
1852 proud you are of some of the things you have been able to do.
1853 I certainly heard it from my colleague, Mr. Yarmuth from
1854 Kentucky, where they have done a fantastic job.

1855 Mr. Lee, congratulations. Since opening of the
1856 exchanges, California has provided a lifeline to so many
1857 families in California through Covered California, Medi-Cal.
1858 What has happened to the uninsured rate in California?

1859 Mr. {Lee.} The uninsured rate, depending on census
1860 figures, has dropped to about 12 percent, a huge reduction,
1861 one of the fifth largest reductions in the Nation, but it's
1862 also, if many, Congresswoman, your note that it's also for
1863 people that have insurance are seeing the benefit of lower

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1864 rates. A million Californians in the individual market that
1865 don't buy through us benefit from our 2 years holding rates
1866 down, so I think your note on those benefits aren't just for
1867 the uninsured but it is also for insured people that are in
1868 jobs, that have insurance that have now rates kept in check.

1869 Ms. {Castor.} Well, I am glad Mrs. Capps came in at
1870 this point so she can hear that directly after she worked so
1871 hard on the Affordable Care Act and passage.

1872 How are you working to ensure that coverage remains
1873 affordable from this point forward and meaningful for
1874 families?

1875 Mr. {Lee.} Well, one of the things we are doing at
1876 Covered California as an active purchaser, we are working
1877 with our 12 health plans to say how do we actually affect
1878 care where it's delivered. In the end, affordability is
1879 about delivering the right care at the right time every time,
1880 and the movement that we've seen in Congress, a common
1881 movement, a moving from volume to value is something we are
1882 working with all of our health plans to change payment to
1883 promote primary care to make sure people with chronic
1884 illnesses get the right care at the right time, and that

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1885 needs to be the focus I think all of around this table have
1886 is, as one of the other Congress people noted, it's not just
1887 about giving people an insurance card; it is making sure
1888 people get the right care and that right care is delivered at
1889 the right time, and that's going to be the key for all of us
1890 in reducing costs over the long term.

1891 Ms. {Castor.} Thank you.

1892 Mr. Wadleigh, on behalf of Access Health--you are here
1893 on behalf of Access Health Connecticut. Congratulations, and
1894 thank you for what you've done in lowering the rate of
1895 uninsured.

1896 Tell us what has happened to the uninsured rate in
1897 Connecticut and what this has meant for your citizens.

1898 Mr. {Wadleigh.} Thank you, Congresswoman. The
1899 uninsured rate in Connecticut has been cut in behalf just in
1900 the last 2 years. We see that it will continue to go lower,
1901 so that has been very exciting.

1902 What I would also say is, our next--it's really what our
1903 next step, so similar to Mr. Lee had said, it really comes
1904 down to, how do we start working through health disparities,
1905 wellness, access to primary care physicians. Those are some

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1906 of the goals that we are working on right now as working with
1907 the residents of Connecticut.

1908 Ms. {Castor.} Thank you very much, and I yield back.

1909 Mr. {Murphy.} The gentlelady yields back.

1910 We are in agreement that Mr. Walden will be able to go
1911 next, so without objection. Thank you, Mr. Walden.

1912 Mr. {Walden.} I thank the chairman. I thank my
1913 colleagues for that.

1914 I know Ms. DeGette asked each of you if there were
1915 trouble with your exchanges, and you all wisely answered
1916 ``yes'' because it is never easy to roll one of these out. I
1917 have just got to go to an Oregon-specific issue, though, but
1918 I am going to ask each of you to put a highlight on this.
1919 Did the Governors in your states use their paid campaign
1920 political advisors to craft official communication and
1921 management strategies for the rollout or the termination of
1922 your exchange? Yes or no.

1923 Mr. Wadleigh?

1924 Mr. {Wadleigh.} I don't know the answer if our Governor
1925 did that or not.

1926 Mr. {Walden.} All right.

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1927 Mr. Lee?

1928 Mr. {Lee.} I have no information about how my Governor
1929 uses his staff.

1930 Mr. {Walden.} All right.

1931 Mr. Kissel?

1932 Mr. {Kissel.} Not to my knowledge, but the Governor has
1933 very courageously taken on the burden of this exchange by
1934 embedding it in all of the departments.

1935 Mr. {Walden.} Mr. Gutierrez?

1936 Mr. {Gutierrez.} Not under the current administration.

1937 Mr. {Walden.} Ms. O'Toole?

1938 Ms. {O'Toole.} Thank you, Congressman. I have no
1939 information about that.

1940 Mr. {Walden.} I think Mr. Allen knows potentially the
1941 answer to this question in Oregon.

1942 Mr. {Allen.} Well, Congressman, I was not directly
1943 involved in the management or operation of the exchange at
1944 that point and have no direct experience with that kind of
1945 involvement.

1946 Mr. {Walden.} All right. Good answer on our part.

1947 However, I want to introduce into the record, Mr. Chairman, a

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1948 series of newspaper articles that were acquired,
1949 investigative reporting that was done that clearly indicate
1950 that our Governor at the time used his outside political
1951 campaign staff to manage and coordinate the messaging on
1952 Cover Oregon. It may be worse than that based on emails that
1953 have been made available from FOIA. I just think it is
1954 important for the committee to know as we investigate what
1955 happened to this money what happened in the behind the scenes
1956 apparently in our State of Oregon, and so Mr. Chairman,
1957 without objection, I'd like to have those entered into. I
1958 will be happy to provide them.

1959 Mr. {Murphy.} Without objection.

1960 [The information follows:]

1961 ***** COMMITTEE INSERT *****

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|

1962 Mr. {Walden.} Mr. Allen, do you know how close to
1963 completion Cover Oregon was when they pulled the plug on it?
1964 Mr. {Allen.} Congressman, I don't have direct knowledge
1965 of how close it was to completion. I do know on the--there
1966 is on the record a technology assessment report provided to
1967 the Cover Oregon Board at the time that the decision was made
1968 whether to move forward with that infrastructure or move to
1969 the federal marketplace that indicated that were they to
1970 choose to maintain the existing infrastructure, it was
1971 already failing to meet benchmarks necessary to be available
1972 for open enrollment in 2015.
1973 Mr. {Walden.} So my understanding is, it was about 90
1974 percent done.
1975 Mr. {Allen.} I would have no knowledge of that.
1976 Mr. {Walden.} You don't know? You haven't asked?
1977 Okay. How did Oregon inform CMS of its decision to migrate
1978 to healthcare.gov? Do you have any knowledge of that?
1979 Mr. {Allen.} Sorry for this to be a theme, but I don't
1980 have direct knowledge. My understanding--
1981 Mr. {Walden.} No, I know you have only been on it 90

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1982 days, but I assume at some point these--well, then, do you
1983 know who Oregon worked with or is currently working with at
1984 CMS either during this transition?

1985 Mr. {Allen.} Sure. We've been in most close--mostly
1986 closely working with Myra Alvarez, who just recently departed
1987 CMS. I've been in close contact with Kevin Counihan as we've
1988 dealt with this transition issues, updating them on
1989 transition as well as dealing with site visits and those
1990 kinds of things.

1991 Mr. {Walden.} And how did CMS--what did CMS require of
1992 Oregon before allowing it to migrate to healthcare.gov? Do
1993 you know that?

1994 Mr. {Allen.} I don't know the answer to that.

1995 Mr. {Walden.} Did CMS conduct any forensic analysis on
1996 Cover Oregon or are the now? Did they conduct an audit of
1997 their own?

1998 Mr. {Allen.} We did recently have an audit on the
1999 ground by CMS about 3 months ago, and I should make a
2000 comment. In that context earlier, I said we have not used
2001 grant money for 2015 operations. There are actually two very
2002 minor elements that were identified in that audit that we are

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2003 working to resolve with them now. I would not be able to
2004 characterize anything that I'm aware of as forensic.

2005 Mr. {Walden.} All right. And will that audit be made
2006 public by the state when it is completed or by CMS?

2007 Mr. {Allen.} I believe it will be made public by CMS.

2008 Mr. {Walden.} All right. I am sure the committee would
2009 like to have access to that either from CMS or Oregon.

2010 Do you know if CMS required Oregon to return any of the
2011 \$305 million originally awarded for the establishment of the-
2012 -

2013 Mr. {Allen.} Other than the potential couple of minor
2014 items I just mentioned that we're in discussions with them
2015 about, no, I'm not aware of that.

2016 Mr. {Walden.} Okay, and did Oregon incur any additional
2017 costs when it migrated to healthcare.gov? Do you know that?
2018 Or do you want to get back to me?

2019 Mr. {Allen.} I can get back to you on that.

2020 Mr. {Walden.} I realize you have only been at that--but
2021 this has been going on a long time, and it has, as you know,
2022 dominated certainly on the minds of Oregonians out there.

2023 Now that Oregon has elected to switch over to the

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2024 federal exchange, will there be an attempt to recoup any of
2025 the money that was granted to the state to establish the
2026 state exchange? Are you in any discussions about that?

2027 Mr. {Allen.} To recoup from whom by whom? I'm not--

2028 Mr. {Walden.} Well, the \$305 million.

2029 Mr. {Allen.} Well--

2030 Mr. {Walden.} Is CMS going to come back on the state?

2031 Mr. {Allen.} Yeah. What I am in a position to know is
2032 that we've been able to review the grant documents. The \$300
2033 million went for the entire operation of setting up a health
2034 insurance exchange. Technology is certainly a piece of that.
2035 I think you have a GAO report--

2036 Mr. {Walden.} Right.

2037 Mr. {Allen.} --that identifies \$78 million of the \$304
2038 of that function. It is my understanding that we are in
2039 compliance with and have delivered the deliverables required
2040 under the terms of the grant for the 305--the various grants
2041 for the \$305 million. So I don't there's discussion about a
2042 return because we've complied with the terms of the grant.

2043 Mr. {Walden.} Wow. Even though the exchange never was
2044 functional or on--

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2045 Mr. {Allen.} Congressman, the technology didn't launch
2046 but we were able to cover 70,000 people in the first year
2047 despite that, 100,000 people most recently--

2048 Mr. {Walden.} Did you actually use the exchange behind
2049 the curtain with paper input?

2050 Mr. {Allen.} It was a hybrid paper-automated process.

2051 Mr. {Walden.} I am sorry, Mr. Chairman. I have gone
2052 over time.

2053 Mr. {Murphy.} I do want to know as a follow-up in terms
2054 of an audit, Mr. Allen, you said--I want to know, does HHS or
2055 CMS require an audit of any of you in terms of how you spent
2056 the money?

2057 Mr. Allen?

2058 Mr. {Allen.} We're required--

2059 Mr. {Murphy.} You are required to report?

2060 Ms. O'Toole? Is any of you required by the federal
2061 plans to do an audit of how you spent the money?

2062 Mr. {Gutierrez.} It's my understanding that we are
2063 required in Massachusetts. We've had three straight years of
2064 clean, third-party audits--

2065 Mr. {Murphy.} I am just curious. Are you required by

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2066 the state or the Federal Government? Is it the Federal
2067 Government?

2068 Ms. O'Toole?

2069 Ms. {O'Toole.} Congressman, we are subject to
2070 comprehensive oversight both in Minnesota by our state--

2071 Mr. {Murphy.} No, no, I just want to know, yes or no.

2072 Ms. {O'Toole.} --and the Federal Government.

2073 Mr. {Murphy.} And Mr. Gutierrez, yes.

2074 Mr. Kissel?

2075 Mr. {Kissel.} It's a yes but there is detailed self-
2076 reporting and certification and auditing, but it relies on
2077 our records so that they don't go to the next level and look
2078 at our contractors' records to be sure that what we say has
2079 actually been done.

2080 Mr. {Murphy.} There is limits to it.

2081 Mr. Lee?

2082 Mr. {Lee.} Yes, there's reviews both by CMS as well as
2083 by state level of our spending.

2084 Mr. {Murphy.} Mr. Wadleigh?

2085 Mr. {Wadleigh.} Same thing.

2086 Mr. {Murphy.} Same thing. We will have to go those

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2087 records.

2088 Mrs. Capps, you are recognized for 5 minutes.

2089 Mrs. {Capps.} Thank you, Mr. Chairman.

2090 States that created and run their own state-based
2091 marketplaces are testing new models for enrollment, insurance
2092 market oversight and consumer protection serving as Hubs of
2093 Innovation. The work being done there can serve as a model
2094 for other states and the Federal Government as the ACA
2095 continues to be implemented.

2096 Mr. Lee, California has been a leader in the ``active
2097 purchaser model.'' Can you explain what this is and how that
2098 has helped Covered California ensure access to high-quality,
2099 affordable health insurance coverage?

2100 Mr. {Lee.} Great. Thank you very much, Congresswoman
2101 Capps. Thanks for your leadership.

2102 Three things that underscore about being an active
2103 purchaser. First, we don't take every plan that wants to
2104 knock on our doors and be part of the marketplace. We review
2105 them critically and make sure they have the networks in
2106 place, the system to deliver quality care. Second, we looked
2107 very closely at their rates and make sure that the rates

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2108 align with the quality of care we expect of them. And
2109 finally, we hold them to account for delivering quality care,
2110 and that's all in the context of what we have, which we think
2111 is critical, and some of my colleagues up here have similar
2112 things, which is standard benefit designs where right now in
2113 many parts of the Nation, consumers may buy the lowest-cost
2114 plan and then find out they need to spend a \$3,000 deductible
2115 before they get care. That doesn't happen in California, and
2116 that's because standard benefit designs for both on and off
2117 exchange in the individual market, we're reshaping the market
2118 so benefit designs are designed for consumers, not for a
2119 health plan.

2120 Mrs. {Capps.} Thank you.

2121 Mr. Wadleigh, similar question. Does Access Connecticut
2122 have a standardized benefit package? How does it help
2123 consumers make informed purchasing decisions?

2124 Mr. {Wadleigh.} We do. Thank you for the question. We
2125 have standard plan designs for all of our individual metal
2126 tiers, and what we have found is that it makes it easy for
2127 our residents to compare apples to apples whereas prior to
2128 this it was much more difficult to compare plans.

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2129 Mrs. {Capps.} Thank you.

2130 One of the focuses of the ACA is to transform the
2131 delivery system and improve quality of care. As a nurse, I
2132 find this goal to be incredibly important, bottom line,
2133 really, especially as we reach the goal of transitioning from
2134 a sick care system to one that promotes wellness.

2135 Mr. Lee, what efforts has Covered California taken to
2136 improve the quality of care through better coordination,
2137 payment reform or other initiatives?

2138 Mr. {Lee.} Thank you very much for that question. When
2139 we released our rates this year, which were only a 4 percent
2140 increase, we didn't just release the rates, we released
2141 background on how our 12 plans are doing better coordinated
2142 care, using tele-health, addressing wellness and prevention,
2143 addressing health disparities and health equity. These are
2144 requirements in our contracts with our health plans. They
2145 aren't just putting products on the shelf and having people
2146 get insurance cards. They need to deliver on that promise of
2147 care, and we think that's something that all exchanges should
2148 be looking at to make sure it's not just a card in the pocket
2149 but actually people are getting access to care that's being

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2150 improved over the long term.

2151 Mrs. {Capps.} Let me put that to each of you briefly.

2152 If you have something to add, just so we get it on the

2153 record, about initiatives going on in your individual states

2154 if you want to add, go ahead.

2155 Ms. O'Toole?

2156 Ms. {O'Toole.} Congresswoman, yes, thank you. A lot of

2157 this--a similar experience but one thing that we're doing

2158 differently in Minnesota this year is, we're adding a

2159 comparison tool. I think someone mentioned it earlier about,

2160 you know, premiums are just one part of the cost of care and

2161 so we're trying to give consumers a more robust picture of

2162 like out-of-pocket costs and other costs that go into their

2163 care so they make better choices for themselves, so that will

2164 be a new feature on our website for open enrollment this

2165 year.

2166 Mrs. {Capps.} Great. And the other examples of

2167 initiatives?

2168 Mr. {Allen.} I would just add very quickly, I mentioned

2169 that we have 120 different plan options available for

2170 consumers through 11 companies in a market as relatively

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2171 small as Oregon.

2172 Mrs. {Capps.} Wow.

2173 Mr. {Allen.} It's actually an incredible range of
2174 choice, which actually becomes a problem for consumers.

2175 Mrs. {Capps.} Yes.

2176 Mr. {Allen.} We're relying quite heavily on agents and
2177 assisters to actually help people through that decision-
2178 making process so that they don't just immediately go to the
2179 lowest price plan when in fact their own circumstances may
2180 really dictate that a higher monthly premium but lower
2181 deductibles or copays would be a better option for them.

2182 Mrs. {Capps.} Are individuals opting to use those
2183 assisters?

2184 Mr. {Allen.} Yes.

2185 Mrs. {Capps.} Anything else?

2186 Mr. {Wadleigh.} So I would say Connecticut very similar
2187 to the rest of my peers. We are doing something new this
2188 year working with all of our carriers. We've met with them
2189 to start collaborating on how we can help improve health
2190 literacy with all of our new customers who have previously
2191 been uninsured, and similarly, we have found that we needed a

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2192 comparison tool to help our customers pick the right metal
2193 tier versus the lowest price.

2194 Mrs. {Capps.} In 17 seconds, Mr. Lee, what, if
2195 anything, has Covered California done to encourage this right
2196 care at the right time? That is such an important area.

2197 Mr. {Lee.} The one thing that I'd highlight is, we have
2198 a partnership with all of our plans to promote what's called
2199 the Choosing Wisely Initiative, which is an initiative led by
2200 the clinician community to help make sure patients don't get
2201 unnecessary care but always get the right care, so that's the
2202 one that I'd highlight.

2203 Mrs. {Capps.} Thank you.

2204 Mr. {Lee.} Thank you.

2205 Mrs. {Capps.} I yield back.

2206 Mr. {Murphy.} Thank you.

2207 I now recognized Mr. Collins for 5 minutes.

2208 Mr. {Collins.} Thank you, Mr. Chairman.

2209 I want to thank the witnesses too. It has been very
2210 educational. I think we all know that everything we are all
2211 working on is a work in progress, and with differing results,
2212 and not being from any of your states, it's interesting to

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2213 hear what you are saying.

2214 I am from New York. We received \$575 million to set up
2215 our state exchange, but somewhat disappointedly--well, quite--
2216 -the Inspector General of HHS last week revealed that of a
2217 randomly selected number of applicants on our state exchange
2218 that it investigated 62 percent were either improperly
2219 granted subsidies or the application was deficient in some
2220 other meaningful way.

2221 The most prevalent problems were inconsistencies in
2222 reporting their eligibility data and their income. The Web
2223 site didn't seem to question those, and applicants received
2224 subsidies that frankly they weren't entitled to.

2225 So before I get back to some questions on that, we also
2226 just last week, an insurer called Health Republic of New
2227 York, which is a New York City-based insurance cooperative
2228 and a very significant player in our state exchange,
2229 especially up in western New York that I represent, was
2230 directed by state and federal officials to stop writing
2231 health plans, effectively shut down because they were not
2232 solvent, which means over 12,000 people in western New York,
2233 which I represent, are going to lose their health plans.

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2234 Here was the problem with Health Republic of New York.
2235 As a new insurer under the ACA, that company received
2236 government assistance to cover startup costs in return for
2237 providing more competition in the marketplace, but as you
2238 might suspect, their policies were not what the market could
2239 sustain. They cost too little and gave away too many
2240 benefits. These plans sucked in unsuspecting New Yorkers by
2241 wasting taxpayer money and distorting the health insurance
2242 marketplaces. These New Yorkers now have to find a new plan
2243 with staggering price increases that reflect the real rate of
2244 coverage for the ACA-mandated benefits.

2245 So while I know none of you represent New York, I would
2246 like to know, have your state exchanges been audited like New
2247 York just was by HHS where we found this 62 percent error
2248 rate and again subsidies being given that were not based on
2249 eligibility or income, and if so, what did your states--I
2250 know, Mr. Allen, you may not--

2251 Mr. {Allen.} We used the federal platform so we--

2252 Mr. {Collins.} We will just skip you, all right? There
2253 we go. Sorry about that.

2254 Ms. O'Toole?

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2255 Ms. {O'Toole.} Thank you, Congressman. Not to my
2256 knowledge. I did see that report so I'm generally familiar
2257 with what you're talking about. Not to my knowledge. I just
2258 want to note that we obviously take compliance very
2259 seriously. We have a robust team that's working on that, and
2260 making sure that only eligible Minnesotans are enrolled
2261 through MNsure. So it's a focus for us.

2262 Mr. {Collins.} Well, that is what we would certainly
2263 hope for. Thank you.

2264 Mr. Gutierrez?

2265 Mr. {Gutierrez.} Not to my knowledge on the formal
2266 audit but we also have an in-depth validation program for our
2267 eligibility system.

2268 Mr. {Collins.} I am glad to hear that as well.

2269 Mr. Kissel?

2270 Mr. {Kissel.} We have not been audited but we have--
2271 we're a small community, and since everybody has my phone
2272 number, we're self-audited in that respect.

2273 The inquiries to us went from the thousands in 2014 down
2274 to a few dozen in 2015. We did have a problem, and I think
2275 it has largely been resolved. The 1095 IRS reporting process

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2276 for us went very smoothly with fewer than 100 overall issues
2277 and fewer than two dozen financial issues.

2278 Mr. {Collins.} Thank you.

2279 Mr. Lee?

2280 Mr. {Lee.} Covered California has been the subject of a
2281 range of both OIG, GAO, HHS audits and reviews of enrollment
2282 practices. Pretty much all of them will find options for
2283 improvement but by and large have found that we've been
2284 complying with the rules and setting them in place better and
2285 better each year.

2286 Mr. {Collins.} I am glad to California is doing better
2287 than New York.

2288 Mr. Wadleigh?

2289 Mr. {Wadleigh.} Thank you for the question. We too
2290 have had multiple audits from the GAO, OIG, and we also take
2291 all those opportunities to improve our system.

2292 Mr. {Collins.} Thank you. I don't think I have time
2293 for my other question, Mr. Chairman, so I yield back.

2294 Mr. {Murphy.} The gentleman yields back.

2295 So I recognized Mrs. Brooks for 5 minutes.

2296 Mrs. {Brooks.} Thank you, Mr. Chairman. I apologize. I

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2297 was at another hearing.

2298 Mr. Allen and Mr. Kissel, I guess I have a question for
2299 both of you. Do you know whether CMS permits establishment
2300 grant dollars to be spent on the transitional costs to
2301 healthcare.gov, and if you could tell me transitional costs
2302 are? Mr. Allen?

2303 Mr. {Allen.} I do not know the answer to that directly.
2304 We need to respond directly to the committee later.

2305 Mrs. {Brooks.} Mr. Kissel?

2306 Mr. {Kissel.} Yes. We have submitted a transition
2307 budget, and it has--I've got to check on its status. I
2308 believe it has been approved. And these are for the
2309 enrollment of new members in healthcare.gov. It is for the
2310 decommissioning and archiving of our existing technology and
2311 certain other items including approximately \$225,000 for the
2312 program management organization that the state has retained
2313 to manage the transition of our functions into both
2314 healthcare.gov and into the state departments, the operating
2315 departments.

2316 Mrs. {Brooks.} And was this a written policy, if you
2317 know, that Hawaii is using--you are using your money,

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2318 correct, from establishment to transition?

2319 Mr. {Kissel.} Correct.

2320 Mrs. {Brooks.} Was this a written policy or was this
2321 something you negotiated?

2322 Mr. {Kissel.} I don't know whether it is written but I
2323 do know that we agreed on with CMS.

2324 Mrs. {Brooks.} And do you know what was the basis for
2325 that agreement? Why did CMS say that you could use your
2326 establishment dollars to transition, and what was the
2327 rationale?

2328 Mr. {Kissel.} I can't speak for all of their decisions
2329 because it covered technology, it covered outreach, it
2330 covered a large number of issues. Insofar as outreach, it is
2331 only to enroll new members in healthcare.gov. We are bearing
2332 the cost of re-enrolling our 38,000 existing members into
2333 healthcare.gov. That's coming from internal state funds.

2334 Mrs. {Brooks.} And do you believe that this should be
2335 permitted? Obviously it is beneficial to Hawaii, correct?

2336 Mr. {Kissel.} Let me answer the question by saying in
2337 hindsight, we are learning an awful lot. Had the regulations
2338 relating to small business health options been in place then

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2339 that are in place now, Hawaii never would have had to
2340 undertake to build the exchange to support our Prepaid
2341 Healthcare Act and harmonize it with the Affordable Care Act.
2342 This is the kind of issue that I think this transition will
2343 be later.

2344 Mrs. {Brooks.} And I apologize if these questions were
2345 asked, but why did your Governor choose to shut down the
2346 Hawaii Health Connector?

2347 Mr. {Kissel.} He worked extensively with CMS
2348 Administrator Slavitt, and they came to the conclusion
2349 jointly that because we were an independent, reliable agency
2350 relying solely on issuer fees for revenue, we couldn't get to
2351 critical mass to be self-sustaining. The Governor decided to
2352 embed these functions into state departments--our Department
2353 of Labor, our Department of Human Services--and bear the cost
2354 of essentially the deficit because we were not financially
2355 sustainable. Administrator Slavitt encouraged us to do this
2356 so that we could maintain insurance for Qualified Health Plan
2357 recipients indefinitely in compliance with the Affordable
2358 Care Act.

2359 Mrs. {Brooks.} Was that your role and was that--what

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2360 was your role in that decision?

2361 Mr. {Kissel.} Because we're not a part of the
2362 administration, we're an independent corporation with
2363 separate board of directors, our role was to make the Hawaii
2364 Health Connector work, and we developed plans that did, we
2365 believe, make it work. We fixed the technology, and we went
2366 forward with a financing plan that we thought would be
2367 workable. CMS and the state decided that that had too high a
2368 risk for our small and fragile economy, and they decided it
2369 was better to continue on the basis of moving to
2370 healthcare.gov.

2371 Mrs. {Brooks.} Was there a contractor involved in that
2372 transition?

2373 Mr. {Kissel.} There are contractors involved in the
2374 transition on behalf of the Hawaii Health Connector, the
2375 state, and the Medicaid agency to build the interface with
2376 healthcare.gov.

2377 Mrs. {Brooks.} So how many contractors are involved and
2378 how was that contract awarded--those contracts?

2379 Mr. {Kissel.} We have two contractors involved, two
2380 principal contractors involved at the Hawaii Health

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2381 Connector, mostly in the archiving and decommissioning of the
2382 process. There are--there is a sole source contract with
2383 KPMG for building the interface. That's done in accordance
2384 with state procurement regulations.

2385 Mrs. {Brooks.} Are there other contractors involved?

2386 Mr. {Kissel.} Yes, there are. Health Management
2387 Associates is providing the PMO, the project management, for
2388 the transition.

2389 Mrs. {Brooks.} And do you have any sense of the
2390 transition cost?

2391 Mr. {Kissel.} I know that their initial contract is for
2392 \$400,000. The state is going to have to spend its own money
2393 to embed these functions in the various departments.

2394 Mrs. {Brooks.} Thank you. I yield back.

2395 Mr. {Murphy.} The gentlelady yields back.

2396 There will be other questions. I know, Mr. Kissel, you
2397 had just mentioned about other costs that have been
2398 identified for different departments. Your Governor directed
2399 the Department of Labor, you said--we will be sending other
2400 questions. I would love to know about other costs and how--
2401 what you anticipate future costs and how your states are

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2402 going to absorb those additional costs. It is important for
2403 us to know that.

2404 So I want to thank to thank you all for being here today
2405 and participating. Members, I want to remind you, have 10
2406 business days to get other questions for the record, and I
2407 ask all witnesses to agree to respond quickly and promptly to
2408 those questions.

2409 And with that, this committee hearing is adjourned.

2410 [Whereupon, at 12:03 p.m., the subcommittee was
2411 adjourned.]