

Maggie Bauer, MS, PMP, ACHE



S U M M A R Y

Dynamic senior leader with extensive operations and business development expertise gained from over 25 years of progressively responsible leadership experience in federal government information technology services contracting. Extensive operations management experience in consulting, program management, IT infrastructure services, software development life cycle and end-user support on service-level driven, performance-based programs. Known for a results-driven, team-oriented leadership style.

- Proven ability to successfully achieve P&L and growth targets
- Operations executive with strong record of both organic and new business growth
- Active Top Secret Clearance, Project Management Professional, ITIL V.3 Certified

P R O F E S S I O N A L E X P E R I E N C E

CREATIVE COMPUTING SOLUTIONS, INC. CCSi – ROCKVILLE, MD

Senior Vice President, Health Services Division

2012 to Present

Ms. Bauer leads CCSi's Health Services Division where she is responsible for the P&L and new business growth of the Division. Engagements include both health IT and health services engagements. Hired seasoned BD team to grow the Division and manage key federal health prime vehicles: HHS CIOSP-3, VA T4 and MHS TEAMS. Major current customers include the National Institutes of Health, Veterans Affairs, the Military Health Service and the Centers for Medicare and Medicaid.

DYNAMICS RESEARCH CORPORATION (DRC) *ACQUIRED HPTI IN 2011*

HIGH PERFORMANCE TECHNOLOGIES GROUP – RESTON, VA

Division Vice President and GM, Enterprise Technologies Division

2010 to 2012

Ms. Bauer leads HPTG's largest Division where she is responsible for the overall general management and development of the Division, which delivers Health IT services and Financial IT services to Federal government clients. The Division includes three major accounts, over 200 employees and nearly \$60 million in annual revenue. Major customers include Veterans Affairs, the Food and Drug Administration, the Centers for Disease Control and Prevention and the Treasury Department.

DELL PEROT SYSTEMS GOVERNMENT SERVICES – FAIRFAX, VA *DELL ACQUIRED PEROT IN 2009*

Senior Vice President, Federal Civilian Division

2007 to 2010

Responsible for Dell Perot Systems Government Services Federal Civilian Division Health, Infrastructure and Enterprise Services Sector. Led over 400 professionals and managed nearly \$100 million in annual revenue. Major customers included the Centers for Disease Control, the National Institutes of Health, the US Mint, the Library of Congress, the General Services Administration, and the Departments of Transportation and Interior.

- Overall P&L, business and technical management responsibility including strategic/tactical planning and program execution
- Responsibility for delivery of IT services to over 27 programs in 22 agencies
- Awarded over \$210M in new business and attained over 25% organic growth in 2009

QSS GROUP, INC., LANHAM, MD *Perot Systems Acquired QSS in 2007*

Vice President, Business Development

2002 to 2007

Responsible for developing and executing business development strategies and capture management in the federal civilian IT market, including opportunity and agency target identification. Capture Manager and subsequently Program Manager for all QSS GWACs. Successful captures included: GSA Alliant; DHS EAGLE; IRS TIPSS-3; COMMITS NexGen; HHS CDC MSS Contract. Responsibilities included:

- Strategy, capture planning, teaming and response design for new pursuits
- Design, implementation and leadership of task order response procedures
- Program management and client liaison for all QSS GWACs and IDIQs

ACS GOVERNMENT SOLUTIONS GROUP - Rockville, MD

Senior Director, Strategic Programs

2000 to 2002

Responsible for creating and executing program development strategies in three key areas: IT infrastructure services, e-business, and information assurance. Functions included developing strategic plans; developing innovative approaches to the marketplace and branding for each area. Specific duties included: developing and delivering capabilities briefings for SES and CXO-level customers; assembling technical response teams; and sourcing, establishing and maintaining strategic business alliances

Senior Program Manager

1998 to 2000

Program Manager for performance-based IT infrastructure outsourcing services for the U.S. Senate. Total profit and loss, contractual, customer relationship and SLA-based performance responsibility for the full range of end-user IT support services. Customer base included all 100 United States Senators and their staffs which encompassed over 10,000 desktops in 160 offices on Capitol Hill and 435 offices in all 50 states. Responsibilities included: P&L responsibility for a \$100M/5 year contract; attainment of stringent SLAs in a highly demanding, mission-critical environment; and delivery of IT infrastructure services, products, and support and network services to a very high-profile client base.

COMPUTER DATA SYSTEMS, INC. (CDSI) – Rockville, MD *ACS acquired CDSI in 1997*

Program Manager

1994 to 1998

On-Site Program Manager for twelve task orders valued at over \$60M for the Department of Energy Headquarters. Directed a staff of 100, including nine subordinate managers and multiple subcontractors. Responsible for all contractual, budget and personnel issues. Tasks involved the full range of IT infrastructure services and support and network management services to over 20 program offices including the Office of the Secretary.

Quality Assurance Department Manager

1988 to 1994

Managed the software quality assurance program for a \$200M contract in support of the Department of Energy. Managed a staff of quality assurance analysts and technical writers. Led the design, development and implementation of the DOE HQ software development life cycle (SDLC) methodology, including software configuration and system development manuals. Additional activities included developing guidelines, standards, practices and conducting service appraisals and surveys.

E D U C A T I O N

Master of Science, Organizational Development, Carey School of Business
The Johns Hopkins University – Baltimore, MD

Bachelor of Arts, College of Liberal Arts
Long Island University – Brooklyn, NY

Project Management Professional Certification
Project Management Institute

ITIL V.3 Foundation Certification
Loyalist Certification Services

P R O F E S S I O N A L A F F I L I A T I O N S

ACT Industry Advisory Council (IAC)
IAC Fellow
Johns Hopkins Alumni Association
Long Island University Alumni Association

I N D U S T R Y R E C O G N I T I O N

2013 American College of Healthcare Executives
2013 Worldwide Who's Who Registry of Executives, Professionals And Entrepreneurs
2011 American Business Award for Best Executive, IT Services, Under 2,500 Employees