## **ABOUT MICHAEL BREY**

Michael Brey is the founder and President of Brey Corp. He started Brey Corp. in 1992 with no money and the idea of bringing concepts learned at major retailers like Tandy Corp., Sam Goody and Macy's to the "mom-and-pop" hobby industry. Brey Corp. acquired local retailer Hobby Works in 1993. Hobby Works has grown to five locations and sales have grown 600% to \$4.5M in 2012. He is also the Managing Director of WingTOTE<sup>®</sup>, a manufacturing company which he acquired out of bankruptcy in 2004. WingTOTE products are sold nation-wide. Previously, he founded Chesapeake Sound & Lighting, an entertainment company which he built up and sold for a profit. Michael has also served on several corporate boards, including the Board Finance Committee of Dimensions Health Care, a \$100M health care provider.

As an advocate for small business, Michael has lobbied for issues on the both the local and national stage. He has worked with Senators and Representatives on both sides of the aisle. Michael has spoken at televised press conferences, testified before members of Congress and been invited to the White House. When necessary, he has even knocked on doors at the Rayburn Building to raise awareness of the effects of various pieces of legislation on small businesses.

Michael has been a runner up in Ernst & Young's Entrepreneur of the Year competition. He is respected as a commentator and speaker and has guest lectured at George Washington University's business school and has been the subject of a profile in the Edward Lowe Foundation newsletter. He is a member of EO (Entrepreneur's Organization, a world-wide group business group) and is a sought after mentor in their Accelerator program, which seeks to help businesses with annual revenues of at least \$250,000, grow to over \$1M in sales.