February 14, 2018

RE: REQUEST TO SUPPORT H.R. 3477, CEILING FANS

Dear California Representative:

On behalf of the California Retailers Association, we urge your support of **H.R. 3477**, **The Ceiling Fan Energy Conservation Harmonization Act.**

This legislation will align the Department of Energy's compliance dates for two efficiency regulations on the same product. Under current law, the ceiling fan *light bulb* implementation date is January of 2019, and the date for ceiling fan *motors* is 2020. These differing effective dates will cause significant problems for retailers of ceiling fans. If retailers have to have one compliant light bulb inventory in 11 months, and another compliant motor inventory 12 months later, the industry will experience un-saleable noncompliant product, financial loss and confusion in the supply chain. Liability will be imputed to retailers, but for no significant health or safety reason for purchasers of ceiling fans. The simple change to align the compliance dates will be accomplished by H.R. 3477.

It is important this issue be resolved expeditiously to provide continuity to the array of affected supply chains. This correction will help keep consumers from incurring additional costs when purchasing a ceiling fan, an industry of approximately \$1.8 billion.

Thank you for your consideration of our request.

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Sincerely,

William E. Dombrowski

President & CEO