

Harry Totonis



Mr. Harry Totonis is a member of Genstar Capital SAB Board. Mr. Totonis advises Genstar Capital in the area of healthcare, software, and financial services.

Mr. Totonis has served as the Chief Executive Officer and President at Surescripts, from 2009 to 2014. Under Mr. Totonis' leadership, Surescripts emerged as the Nation's largest e-prescribing and clinical information network with over 6 billion transaction connecting healthcare to lower costs and improve patient outcomes.

The Surescripts network supports the most comprehensive national ecosystem of healthcare organizations by connecting the Nation's pharmacies and pharmacy benefit managers (PBMs), over 600,000 physicians, payers, hospitals, health information exchanges (HIE) and health technology vendors (EHRs / EMRs) to securely move electronic prescriptions and all types of clinical transactions.

Mr. Totonis started his professional career with Booz Allen & Hamilton, focused on strategy consulting for global companies in technology, financial services and other network intensive industries. During his 15 year tenure with the firm, he served in several executive positions, including Managing Partner of the firm's Global Financial Services Practice and a member of the firm's Executive Management Team.

Prior to Surescripts, Mr. Totonis was with MasterCard Worldwide. He was Group Head of Advisors Services, the global professional and information services arm of MasterCard. During his tenure, Mr. Totonis developed and executed the strategy for MasterCard's information and analytics business. He was responsible for Advisors Services for the Americas, Europe, the Middle East and Asia.

He is on the Board of Trustees at Suburban Hospital / John Hopkins Medicine and a Director of PDR Network. Trusted by generations of healthcare providers, PDR delivers products and services that support prescribing decisions and patient adherence to improve health. Mr. Totonis has also actively worked with key Federal Government agencies in helping define health information technology and interoperability standards and policy.

Mr. Totonis earned an undergraduate degree with a concentration in computer science from The Ohio State University and an MBA in finance from Fisher College at The Ohio State University. He has authored multiple business articles and has been featured in the top selling book: "The 5 Patterns of Extraordinary Careers". He has published numerous articles on business strategy, change management and drivers of business effectiveness.