

MARC PEARL

PRESIDENT/CEO

HOMELAND SECURITY & DEFENSE BUSINESS COUNCIL

MPEARL@HOMELANDCOUNCIL.ORG | WWW.HOMELANDCOUNCIL.ORG

Marc Pearl has led the Homeland Security & Defense Business Council since 2008. Prior to coming to the Council, Marc headed IT Policy Solutions, which he founded in 2003 to counsel private sector organizations in meeting their public policy challenges, while also serving as executive director of the Consumer Electronics Retailers Coalition. He was a partner and led the e-commerce policy practice at the law firm, Shaw Pittman LLP, after serving as General Counsel and Senior Vice President of government affairs at the Information Technology Association of America. Marc also served as Chief of Staff and Legislative Counsel to former U.S. Congressman Dan Glickman, when he chaired the House Intelligence Committee.

Pearl's work has concentrated on technology and cybersecurity policy issues the past 2 decades. His members and clients have included a wide range of Fortune 100 companies and CEO-led organizations in all critical economic and infrastructure sectors. He helped form and led coalitions that focused on passing Y2K millennium bug liability legislation, digital authentication, e-commerce transaction jurisdiction laws and the DTV transition.

Marc has represented the private sector on USG delegations at the Hague Conference on Private International Law, the World Intellectual Property Organization, and the WTO. He received his B.A. from Case Western Reserve University and his J.D. from Emory University.

*The **Homeland Security & Defense Business Council** has represented the policy interests of the leading large, mid-tier and small companies that provide the homeland security/homeland defense products, technologies and services solutions to our nation and around the world for over a decade. Its programs and initiatives encourage high-level substantive engagements between industry and government in order to help achieve mission success. The Council's mission, programs and initiatives focus on ensuring that the defining strengths of the private sector and the Homeland Security Industrial Base – its collective expertise, experience, innovation and capabilities – are fully leveraged and integrated into the fabric of our nation's security, and that quality engagements are promoted in order to help the government achieve its vision and mission for homeland security and homeland defense. Senior executives from member companies work together with their counterparts in government to share perspectives and exchange ideas to help shape policy and strategy, improve organizational processes, solve mission challenges, and strengthen the overall homeland security enterprise.*