

Kiran Chinnagangannagari

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Professional Experience

Co-Founder, Chief Product & Technology Officer

July 2021 – Present

Securin Inc., United States

- Currently leading research team focused and offensive and defensive use of AI within cybersecurity.
- Redteam AI models and MCP servers for a comprehensive analysis of cybersecurity risks.
- Evaluate, and deploy various AI models for use within the SaaS product offering.
- Lead a 75+ member team to develop and launch SaaS-based cybersecurity products, including Enterprise Attack Surface Management (EASM) and Vulnerability Intelligence (VI).
- Generated \$2.5M in SaaS revenue within 18 months and secured \$5M in partnership deals with OEMs and vendors over 3 years.
- Drove a 75% revenue increase in two years by aligning technology with strategic business goals.
- Spearheaded acquisition of an AI/ML company with 7 patents, enhancing predictive cybersecurity capabilities.
- Manage multi-million-dollar budgets and define enterprise architecture strategies to drive revenue and reduce costs.

Board Advisor

September 2020 – Jun 2021

Cyber Security Works, New Mexico, United States

- Advise public, private, and startup organizations on reducing security debt and prioritizing infrastructure vulnerabilities.

Co-Founder, Chief Product & Technology Officer

January 2015 – September 2021

Zuggand, Inc., Phoenix, Arizona

- Led cloud migration for 200+ clients as an AWS Advanced Consulting Partner, saving \$1.5M for a key client in the first year.
- Reduced security risks by 75% through comprehensive security reviews and robust vulnerability mitigation.
- Established an AWS intern program, training 100+ emerging cloud architects.

Chief Technology Officer & Assistant Director

March 2008 – January 2015

State of Arizona, Phoenix, Arizona

- Managed a \$250M annual budget and \$400M in digital transformation projects, leading a 35+ member team.
- Pioneered Arizona's cloud-first strategy, migrating to AWS and saving \$8M in two years.
- Oversaw a \$6B American Recovery and Reinvestment Act program, tracking 500+ grants across 25 state agencies using a Microsoft CRM solution.
- Modernized a 40-year-old mainframe and credit card processing system, achieving millions in savings.