

Marc Pearl
President & CEO
Homeland Security & Defense Business Council



Marc Pearl has served as the President and CEO of the Homeland Security & Defense Business Council since 2008, and represents the policy interests of the leading large, mid-sized and small companies that provide homeland security technology, product and service solutions to our nation. The Council's over-arching mission, programs and initiatives help ensure that the collective expertise, experience, innovation and capabilities of the private sector are fully leveraged and integrated into the fabric of our nation's security.

Prior to joining the Council, Marc was the chairman of IT Policy Solutions, which he founded in 2003 to counsel private sector organizations in meeting their public policy challenges in the IT and e-commerce space. He concurrently served as the executive director of the Consumer Electronics Retailers Coalition. Before launching ITPS, Pearl was a partner and led the e-commerce policy practice at the global law firm, Shaw Pittman LLP. Marc previously served as general counsel and senior vice president of government affairs at the Information Technology Association of America (now TechAmerica), and chief of staff/legislative counsel to former U.S. Rep. Dan Glickman, when the congressman was Chairman of the House Intelligence Committee.

Marc has lived and worked in DC for more than three decades, focusing his professional work for more than 20 years in the area of how to best apply the business acumen of technology and Internet/cyber security policy issues in the public sector. His members and clients have included a wide range of Fortune 100 companies and CEO-led associations in all critical economic and infrastructure sectors.

Pearl has helped form and led coalitions that served to educate public policy leaders and/or led to the passage of the Y2K millennium bug liability legislation, digital authentication laws, e-commerce transaction jurisdiction laws and the DTV "transition" rollout. He has represented the private sector on U.S. government delegations at the Hague Conference on Private International Law, the World Trade Organization and the World Intellectual Property Organization.

Marc's grasp of the federal, state/local and global policy issues important to industry, together with his non-partisan approach to policymaking have made him an invaluable resource to clients and a trusted advisor to numerous decision makers.

Pearl graduated with honors from Case Western Reserve University and received his law degree from Emory University's School of Law.