



Thomas C. Choate
Chief Growth Officer
UnitedHealthcare

Tom currently serves as the Chief Growth Officer for UnitedHealthcare's employer and individual business. In this role, he is responsible for national sales strategy and operations across the lines of business and for all distribution relationships, including brokers, consultants, PEOs and direct marketing. Tom has been in this position since January 2012.

In 2005, after holding various positions in the underwriting organization, Tom was named Executive Vice President of Underwriting and Pricing, responsible for all underwriting and pricing activities in the employer and individual markets.

Tom joined UnitedHealthcare in 1998 and was selected to participate in the President's Leadership Development Program. Previously, Tom held underwriting positions with HealthNet and Cigna Healthcare.

Tom received his BS from the University of Connecticut and has completed the Wharton Executive Education Program. He lives in Connecticut with his wife and three children.

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