Comparison of JUUL Labs, Inc Prevention Curriculum with

Stanford Tobacco Prevention Toolkit

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Table of Contents

Key Points	3
Timeline of JUUL Events & News	5
Table Chart Comparison of JUUL's Curriculum and Toolkit	6
Slide by Slide Comparison of JUUL's Curriculum and Toolkit	.14
Screenshots of Comments and Teacher Talking Points	.19
Screenshots of Copied Instructions	.23
Screenshots of Discussion Guides	. 25
Screenshots of Links in JUUL's Lesson Plan	.27

Overall Key Points from Comparisons

1. We have clear evidence that JUUL used and directly took parts of our Tobacco Prevention Toolkit for use in their "prevention curriculum" without asking or receiving permission. When asked not to use our Toolkit, their curriculum was changed slightly but there are clear direct overlaps, verbatim, with our Toolkit.

2. JUUL denied using our Toolkit and denied linking to it, but only that they referenced us.

3. In comparing JUUL's "Science of E-cigs" PowerPoint with the Toolkit's "Brain 101" PowerPoint, JUUL has changed their PowerPoint to look less like the Toolkit PowerPoint and includes new photos and images. However, JUUL's slides still paraphrase content from the Toolkit, and all of JUUL's Teacher Talking Points in the notes section are still verbatim from the Teacher Talking Points in the Toolkit's slides. In older versions of JUUL's curriculum, the slides (for both students and parents) are exact copies of the Toolkit's slides. **(See pages 14-18)**

4. In older versions of JUUL's parent and student curriculum, there are "hidden" comments in the "Science of E-cigs" PowerPoint with Adrienne and Anu's names (Research Assistants in Dr. Bonnie Halpern-Felsher's Lab) on them. In the newer version of JUUL's "Science of E-cigs" PowerPoint (July 7th), most of these "hidden" comments are gone except for one of Anu's comments on slide 17 of JUUL's new "Science of E-cigs" PowerPoint for students, which is proof that JUUL did not create a new PowerPoint presentation file and simply wrote over the Toolkit's original slides. (See pages 19-22)

5. In all versions of JUUL's curriculum's Lesson Plan, "Moving Beyond E-Cigarettes" for students, the instructions for teachers/instructors at the beginning of Session 1 are identical to instructions that can be found on the Toolkit website. (See pages 23-24)

6. JUUL's "Discussion/Debriefing/Evaluation Guides" after each activity/session have differently worded questions compared to the Toolkit's "Discussion Guides" at the end of each unit; however, the format and concept of JUUL's "Discussion Guides" are very similar to the Toolkit's "Discussion Guides." (See pages 25-26)

7. Older versions of JUUL's curriculum's Lesson Plan, "Moving Beyond E-Cigarettes," reference "Stanford Medicine" and directly links to the Toolkit website. JUUL removed this reference and link in the latest version of their Lesson Plan received on June 7, 2018. (See page 27-29)

Timeline of Events

Date	Event	Notes
December 15, 2017	JUUL's letter to CA Superintendant said it was drawing from	
	Stanford's curriculum and others	
February 1, 2018	Toolkit's "JUUL 101" Curriculum goes live on website	
February 1, 2018	CDE sends out email: "CSHSO Recommends Rejection of JUUL Prevention Outreach"	
February 7, 2018	Bruce Harter (former CA Superintendant now working/consulting for JUUL on their prevention curriculum) sends email to TEROC members explaining his new position with supporting JUUL's curriculum and how JUUL is creating a device/intervention for the next school year that supposedly will be able to deactive JUUL's in the classroom.	
March 15, 2018	CNN releases article: "JUUL e-cigarettes and teens: 'Health problem of the decade'?" where JUUL says they are creating a curriculum with help from academics (Stanford Medicine and others)	
March 21, 2018	Toolkit Team received JUUL's draft of contract it has been offering schools to adopt JUUL's prevention curriculum, stating that JUUL will pay schools \$10,000 to adopt their curriculum	
End of March/Early April	Toolkit Team received a copy of the JUUL Curriculum's Lesson Plan (containing link to Stanford Toolkit website)	*Contained link to Stanford Toolkit Website
April 6, 2018	Stanford University Legal Team Filed Cease and Desist with JUUL Labs	
May 8, 2018	Toolkit Team received more of JUUL's Curriculum	*Contained link to Stanford Toolkit Website, but could have been JUUL's curriculum made before the Cease and Desist
May 8, 2018	Date that JUUL sent Memo* to Stanford Legal with formal response/requests for the Toolkit Team and Curriculum	
May 24. 2018	CATCH sent out e-newsletter warning schools about the JUUL Prevention Curriculum	
June 7, 2018	Toolkit Team Received Latest Curriculum from JUUL	
Key		
v	l to JUUL's Curriculum]
Event directly involvi	ng Stanford and/or the Toolkit Team	

	Table Chart	Comparison o	f Evolution o	f Curriculu	m
	Old JUUL Curriculum from Box (Date Unknown)	Old JUUL Curriculum received on May 8	JUUL's Latest Curriculum (Received June 7)	Stanford Toolkit Reference	Other Notes
Moving Beyond	E-cigs Lesson Plan Hando	out for Instructors			
Instructions at the beginning of the Lesson Plan	"This curriculum was developed with support from JUUL Labs, Inc, a company that manufactures e-cigarettes and is committed to combating underage use of its products. Divided into three sections, this mini-course focuses on three key areas including the underlying science that demonstrate the dangers of e- cigarette and marijuana use for teenagers, the social influences that teens must address, and the use of mindful practices that provide students with an alternative to using e- cigarettes and marijuana.	combating underage use of its products. Divided into three sections, this mini-course focuses on three key areas including the underlying science that demonstrate the dangers of e-cigarette and	"This curriculum was developed with support from JUUL Labs, Inc, a company that manufactures e-cigarettes and is committed to combating underage use of its products. Divided into three sections, this mini-course focuses on three key areas including the underlying science that demonstrate the dangers of e cigarette use for teenagers, the social influences that teens must address, and the use of mindful practices that provide students with an alternative to using e- cigarettes.	N/A	The words " <u>combating underag</u> <u>use of its products</u> " a hyperlink that lead to a broken webpag on all 3 versions.
	The curriculum provides the teacher materials needed for each session as well as supplemental information, "Teacher Resources," that provide background for teachers as well additional information and activities for students. Session 1: The Science Drawn largely from the work of <u>Stanford Medicine</u> , this session provides information in three areas e-cigarette usage, the dangers of nicotine addiction and harm from the chemicals used in vaping."	The curriculum provides the teacher materials needed for each session as well as supplemental information, "Teacher Resources," that provide background for teachers as well additional information and activities for students. Session 1: The Science Drawn largely from the work of <u>Stanford Medicine</u> , this session provides information in three areas e-cigarette usage, the dangers of nicotine addiction and harm from the chemicals used in vaping."	The curriculum provides the teacher materials needed for each session as well as supplemental information, "Teacher Resources," that provide background for teachers as well additional information and activities for students. Session 1: The Science. This session provides information about e-cigarette usage including the dangers of nicotine dependency and harm from the chemicals used in vaping. "	N/A	*JUUL's most recer Lesson Plan remove "Stanford Medicine the reference link to the Toolkit.

	Old JUUL Curriculum	Old JUUL Curriculum	JUUL's Latest		
	from Box (Date	received on May 8	Curriculum	Stanford Toolkit	
	Unknown)		(Received June 7)	Reference	Other Notes
Informal Discussion of "Rejected Science" powerpoint in Session 1	"Upon completion, ask students work with a partner in reacting to the presentation and reflecting on what they already knew, what they learned and they'd like to learn more about. Then, ask students to share an insight observation from their paired discussion reminding students to be open to the opinions and experiences of others."	"Upon completion, ask students work with a partner in reacting to the presentation and reflecting on what they already knew, what they learned and they'd like to learn more about. Then, ask students to share an insight observation from their paired discussion reminding students to be open to the opinions and experiences of others."	-	"E-cigs Unit 1 Activity 1: This activity will allow students to discuss information they have heard or learned about e- cigarettes/vapes and list any questions they have about them. This will give the educator a sense of what students already know and would like to know and students will be able to track what they learn as the class moves through activites."	*JUUL's discussion activity is very similar to the first activity in the Toolkit's E-cigs Unit 1
Video Activity	Session 1 Video: Smoking vs. Vaping	Session 1 Video: Smoking vs. Vaping	Session 1 Video: Smoking vs. Vaping	This video is listed as one of the videos for E- cigs and Vape Pens in the Resource Directory of the Toolkit	
Paragraph before "Introduction" of Session 1	"Teachers should go through each unit and download the PowerPoints for class presentation. Teachers should also download the accompanying activities for in- class activities. Speakers' notes are embedded in the PowerPoints. Activities, discussion items and the evaluations should be printed for students before class begins."	"Teachers should go through each unit and download the PowerPoints for class presentation. Teachers should also download the accompanying activities for in class activities. Speakers' notes are embedded in the PowerPoints. Activities, discussion items and the evaluations should be printed for students before class begins."	"Teachers should go through each unit and download the PowerPoints for class presentation. Teachers should also download the accompanying activities for in-class activities. Speakers' notes are embedded in the PowerPoints. Activities, discussion items and the evaluations should be printed for students before class begins."	"Teachers should go through each unit and download the PowerPoint for class presentation. Teachers should also download the accompanying activities for in-class activities. Speakers' notes are embedded in the PowerPoint. Activities are meant to be printed for students before class begins. Each Unit has a Kahoot! Quiz linked below and can be used a pre and post quiz to see how much students know before and after instruction. Discussion Guides found below can be assigned as take-home assignments."	Copied instructions can be found at: <u>https://med.stanford.e</u> <u>du/tobaccopreventiont</u> <u>oolkit/E-</u> <u>Cigs/ECigUnit1.html;</u> the font of this text is actually one shade lighter than the rest of the font on JUUL's Lesson Plan page, further proof that it is directly copy and pasted from somewhere else (the Toolkit website)

	Old JUUL Curriculum	Old JUUL Curriculum	JUUL's Latest		
	from Box (Date	received on May 8	Curriculum	Stanford Toolkit	
	Unknown)		(Received June 7)	Reference	Other Notes
Discussion Guide	s for Students				
Discussion Guide Pages/ Worksheets at the end of each activity/session	Each session or activity is accompanied with a Discussion/Debriefing/ Evaluation Guide, which is a page that includes 4+ open- ended discussion questions that students are usually directed to share with a partner and then discuss aloud with the class.	Each session or activity is accompanied with a Discussion/Debriefing/ Evaluation Guide, which is a page that includes 4+ open- ended discussion questions that students are usually directed to share with a partner and then discuss aloud with the class.	Each session or activity is accompanied with a Discussion/Debriefing/ Evaluation Guide, which is a page that includes 4+ open ended discussion questions that students are usually directed to share with a partner and then discuss aloud with the class.	Each unit concludes with a "Discussion Guide", which is a sheet that includes 3-5 open-ended discussion questions. "Discussion guides are intended to faciliate communication between caregiver and student after the unit is taught. Students can review the content from the classroom with their caregivers and then discuss their thoughts using the Discussion Guide to start the conversation." (Instructions on Toolkit website)	*Although questions on JUUL's Discussion Guides differ than the Toolkit Discussion Guides, the concept and format of JUUL's Discussion Guides are very similar to the Toolkit's
The Science of E-	cigs PowerPoint for Stud	lents			
	Pictures of diverse students in groups looking happy (stock photos?)	Pictures of diverse students in groups looking happy (stock photos?)	Changed images to students wearing college shirts		*How did JUUL receive approval to picture these students on their title slide?
Slide 2: Overview Slide	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	Changed images and wording of the bullet points, but still contain verbatim Teacher Talking Points	Brain 101 Slide 2	*JUUL changed color scheme of the slides from red and white (matching the Toolkit), to a blue and light blue theme
Slide 3: Brain Background	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Same title, paraphrased bullet points and used new picture, hidden comments gone, but still contain verbatim Teacher Talking Points	Brain 101 Slide 4	
Slide 4: Brain Communication	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Combined the two "Brain Communication" slides; still has picture of just a dentrite on the slide, but used a different photo, still	Brain 101 Slide 5	
Slide 5: Brain Communication	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	contains exact verbatim Teacher Talking Points, hidden comments gone	Brain 101 Slide 6	
Slide 6: The Adolescent Brain Title Page	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	"Your Brain, still developing" (no talking points or comments anymore)	Brain 101 Slide 8	

	Old JUUL Curriculum	Old JUUL Curriculum	JUUL's Latest		
	from Box (Date	received on May 8	Curriculum	Stanford Toolkit	
	Unknown)		(Received June 7)	Reference	Other Notes
Slide 7: The Adolescent Brain Dispelling Some Myths	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Retitled "Your Brain and How it's Different", expanded from 2 slides to 3 slides, on 3rd slide has verbatim Toolkit teacher	Brain 101 Slide 9	
Slide 8: The Adolescent Brain Dispelling Some Myths	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	talking points w/o the reference link, uses an age breakdown to explain this concept	Brain 101 Slide 10	
Slide 9: Adolescent (and Young Adult) Brain	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Retitled "Teen Years: Increased Synapses," picture of tangled wires (instead of weaving freeways)	Brain 101 Slide 11	
Slide 10: (Picture of Traffic)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Removed	Brain 101 Slide 12	
Slide 11: Adult Brain	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Retitled "Adult Brain and How It's Different," picture of wires not as tangled, but	Brain 101 Slide 13	
Slide 12: (Picture of No Traffic)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	still has verbatim Teacher Talking Points (combined from both slides)	Brain 101 Slide 14	
Slide 13: The Adolescent Brain Dispelling Some Myths	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	New picture of brain, but exact same verbatim Teacher Talking Points, changed the word "teenagers" to "high schoolers" in the last bullet point of the Teacher Talking Points	Brain 101 Slide 15	
Slide 14: How Drugs Affect the Brain	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	New picture of drugs, but exact same verbatim Teacher Talking Points	Brain 101 Slide 17	
Slide 15: Drugs & the Brain	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	Same picture of brain, uses picture of vaporizor and Uuul instead of a cigarette,	Brain 101 Slide 20	
Slide 16: Drugs & the Brain	Exact copy of Toolkit, except use picture of weed and e-cig instead of cigarette (slide + teacher talking points + hidden comments)	Exact copy of Toolkit, except use picture of weed and e-cig instead of cigarette (slide + teacher talking points + hidden comments)	combines a few of the Teacher Talking Points from multiple slides into one	Brain 101 Slide 21	
Slide 17: Drugs & the Brain	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Uses different picture of nicotine receptors but same concept as Toolkit, exact verbatim Teacher Talking Points from Toolkit but does not include reference link	Brain 101 Slide 22	

	Old JUUL Curriculum	Old JUUL Curriculum	II II II.'s Latest		
	from Box (Date	received on May 8	Curriculum	Stanford Toolkit	
	Unknown)	received on May o	(Received June 7)	Reference	Other Notes
Slide 18: Denoble File	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points), new picture of hands in chains	Brain 101 Slide 23	
Slide 19: Addiction	N/A	Includes quote from 15 year old, fact about how nicotine is as addictive as heroin and how teens can become addicted in 3 weeks, includes Teacher Talking Points from a combination of Toolkit slides (has a hidden comment)	Retitled "Dependence," includes same quote from the 15 year old, now says "nicotine dependence happens quickly," (has hidden comment)	Addiction 101 Slides 10- 12	
Slide 20: Health Effects	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	Retitled "Impact on your Health," new images, but still same verbatim Teacher Talking Points	Addiction 101 Slide 20	
Slide 21: It's an Aerosol, Not Vapor	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	Paraphrased title, includes new pictures and captions, but still same verbatim Teacher Talking Points	Unit 2 What's Really in Those Vapes Slide 10	
Slide 22: Where else can you find these chemicals?	Exact copy of Toolkit (slide + teacher talking points)	Removed	Removed	Unit 2 What's Really in Those Vapes Slide 17	
Slide 23: Your Brain on Marijuana	Their own material?	Their own material?	Removed all of the marijuana content		
Slide 24: Your Brain on Marijuana	Their own material?	Their own material?	Removed all of the marijuana content		
Slide 25: Your Brain on Marijuana	Their own material?	Their own material?	Removed all of the marijuana content		
Slide 26: Your Brain on Marijuana	Their own material?	Their own material?	Removed all of the marijuana content		
Slide 27: Your Brain on Marijuana	Their own material?	Their own material?	Removed all of the marijuana content		
Slide 28: Summary of the Science	Their own material?	Their own material?	Their own material?		
The Science of E-	cigs PowerPoint for Pare				
Slide 1: Title Page	Pictures of diverse students in groups looking happy (stock photos?)	Pictures of diverse students in groups looking happy (stock photos?)	N/A		*Toolkit team did not receive the latest version of the parent curriculum from JUUL on June 7th
Slide 2: Overview	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	N/A	Brain 101 Slide 2	

	Old JUUL Curriculum	Old JUUL Curriculum	JUUL's Latest		
	from Box (Date	received on May 8	Curriculum	Stanford Toolkit	
	Unknown)		(Received June 7)	Reference	Other Notes
Slide 3: Brain Background	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	N/A	Brain 101 Slide 4	
Slide 4: Brain Communication	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	N/A	Brain 101 Slide 5	
Slide 5: Brain Communication	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	N/A	Brain 101 Slide 6	
Slide 6: The Adolescent Brain - A Work in Progress	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	N/A	Brain 101 Slide 8	
Slide 7: The Adolescent Brain - Dispelling Some Myths	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	N/A	Brain 101 Slide 9	
Slide 8: The Adolescent Brain - Dispelling Some Myths	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	N/A	Brain 101 Slide 10	
Slide 9: Adolescent (and Young Adult) Brain	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	N/A	Brain 101 Slide 11	
Slide 10: (Picture of Traffic)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	N/A	Brain 101 Slide 12	
Slide 11: Adult Brain	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	N/A	Brain 101 Slide 13	
Slide 12: (Picture of No Traffic)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	Exact copy of Toolkit LA highway photo (slide + teacher talking points)	N/A	Brain 101 Slide 14	
Slide 13: The Adolescent Brain Dispelling Some Myths	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	N/A	Brain 101 Slide 15	

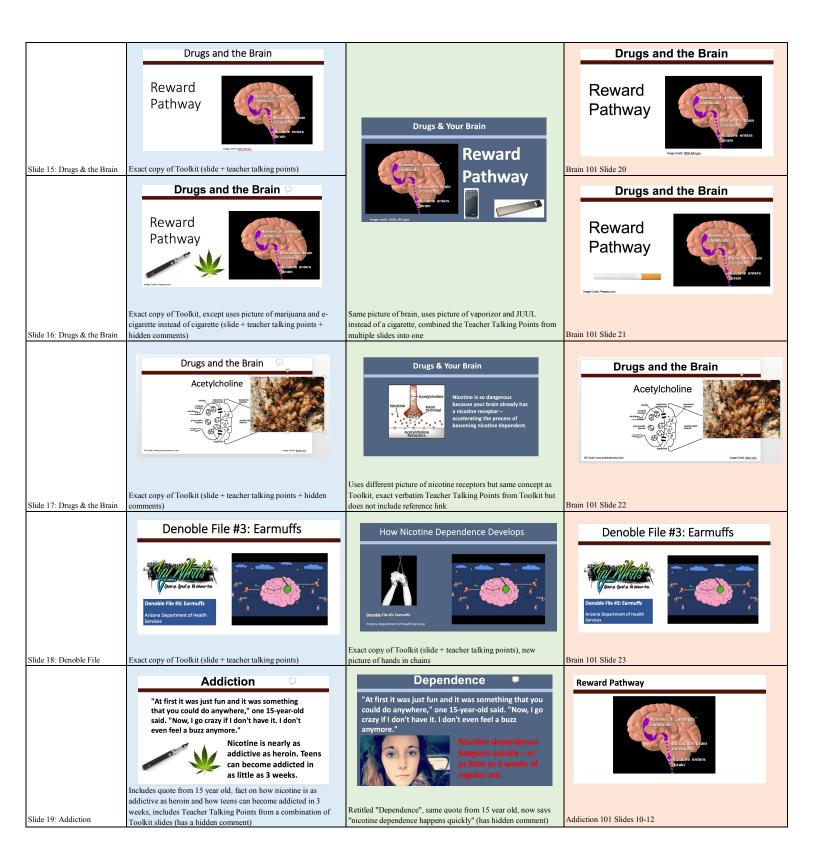
	Old JUUL Curriculum	Old JUUL Curriculum	JUUL's Latest			
	from Box (Date	received on May 8	Curriculum	Stanford Toolkit		
	Unknown)		(Received June 7)	Reference	Other Notes	
Slide 14: How Drugs Affect the Brain	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	N/A	Brain 101 Slide 17		
Slide 15: Drugs & the Brain	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	N/A	Brain 101 Slide 20		
Slide 16: Drugs & the Brain	Exact copy of Toolkit, except use picture of weed and e-cig instead of cigarette (slide + teacher talking points + hidden comments)	Exact copy of Toolkit, except use picture of weed and e-cig instead of cigarette (slide + teacher talking points + hidden comments)	N/A	Brain 101 Slide 21		
Slide 17: Drugs & the Brain	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	N/A	Brain 101 Slide 22		
Slide 18: Denoble File	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	N/A	Brain 101 Slide 23		
Slide 19: Health Effects	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	N/A	Addiction 101 Slide 20		
Slide 20: It's an Aerosol, Not Vapor	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	N/A	Unit 2 What's Really in Those Vapes Slide 10		
Slide 21: Where else can you find these chemicals?	Exact copy of Toolkit (slide + teacher talking points)	Exact copy of Toolkit (slide + teacher talking points)	N/A	Unit 2 What's Really in Those Vapes Slide 17		
Slide 22: Pictures of E-cigs	Their own material?	Their own material?	N/A			
Slide 23: Your Brain on Marijuana	Their own material?	Their own material?	N/A			
Slide 24: Your Brain on Marijuana	Their own material?	Their own material?	N/A			
Slide 25: Your Brain on Marijuana	Their own material?	Their own material?	N/A			
Slide 26: Your Brain on Marijuana	Their own material?	Their own material?	N/A			
Slide 27: Your Brain on Marijuana	Their own material?	Their own material?	N/A			
Slide 28: Summary of the Science	Their own material?	Their own material?	N/A			

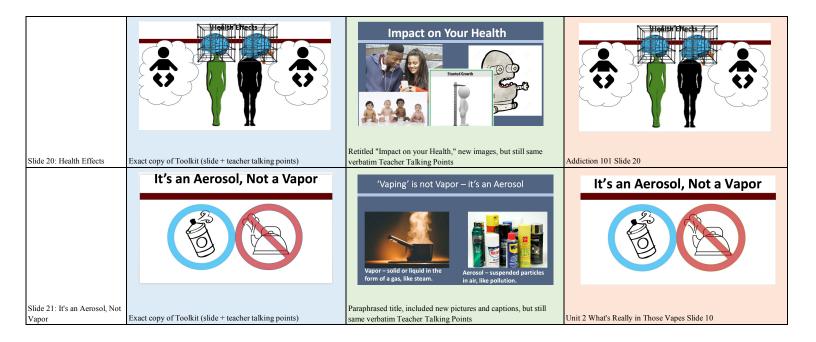
	Old JUUL Curriculum	Old JUUL Curriculum	JUUL's Latest		
	from Box (Date	received on May 8	Curriculum	Stanford Toolkit	
	Unknown)		(Received June 7)	Reference	Other Notes
Moving Beyon	d E-Cigarettes for Students	- Session 2			
Discussion	1. How does social influence	1. How does social influence	1. How does social	How could friends	*JUUL's discussion
questions	work with teenagers? What	work with teenagers? What	influence work with	influence a teen's choice?	questions are similar
throughout	are some situations where teens face social pressure, either positive or negative?	are some situations where teens face social pressure, either positive or negative?	teenagers? What are some situations where teens face social pressure, either positive or negative?		to Brainstorming questions in Stanford Toolkit's E-Cig Module, Unit 4,
	2. What role do parents play	2. What role do parents play	2. What role do parents play	How could	Activity 1 https://med.stanford.e
	in influencing young people, both positively and negatively?	in influencing young people, both positively and negatively?	in influencing young people, both positively and negatively?		du/tobaccopreventiont oolkit/E- Cigs/ECigUnit4.html
	3. How do you deal with parent pressure?	3. How do you deal with parent pressure?	3. How do you deal with parent pressure?		
	4. What about adults, do they face social influence or pressure? In what kinds of situations are adults pressured socially, both positive and negative?	4. What about adults, do they face social influence or pressure? In what kinds of situations are adults pressured socially, both positive and negative?	4. What about adults, do they face social influence or pressure? In what kinds of situations are adults pressured socially, both positive and negative?	How does an adult's social environment influence their decision to smoke?	
	5. What do you do when you are in situations where others are doing something that makes you uncomfortable?	5. What do you do when you are in situations where others are doing something that makes you uncomfortable?	5. What do you do when you are in situations where others are doing something that makes you uncomfortable?		
	How does social influence operate among you and your friends?	How does social influence operate among you and your friends?	How does social influence operate among you and your friends?	How could friends influence a teen's choice?	
	What happens when not	What happens when not	What happens when not		
	everyone agrees the activity or direction that the group is taking?	everyone agrees the activity or direction that the group is taking?	everyone agrees the activity or direction that the group is taking?		
	What happens when one or two group members don't want to participate in an	What happens when one or two group members don't want to participate in an	What happens when one or two group members don't want to participate in an		
	activity that others do?	activity that others do?	activity that others do?		
	What do people you know get from using e-cigarettes and	What do people you know get from using e-cigarettes and	How are you influenced by your peers? What do you do	How could friends influence a teen's choice?	
	marijuana? What are the	marijuana? What are the	when you're not totally		
	benefits they seek? How are	benefits they seek? How are	comfortable in doing what		
	the benefits for e-cigs and marijuana alike and how are they different?	the benefits for e-cigs and marijuana alike and how are they different?	others are doing?		
			What do people you know get from using e-cigarettes? What are the benefits they seek?	In what ways could information about e- cigarettes/vape pens affect a teen's choice?	

	Example Slide by Slide	PowerPoint Comparison	
	Old JUUL Curriculum received on May 8	JUUL's Latest Curriculum (Received June 7)	Stanford Toolkit Reference
JUUL's "The Science of E- cigs" PowerPoint for Students	Same color scheme as the Toolkit	New blue color scheme	
	E-Cigs, Marijuana & You – The Science	E-cigarettes & You – The Science	Brain 101
Slide 1: Title Slide	Pictures of diverse students in groups looking happy	Changed images to students wearing college sweat shirts	Brain 101 Slide 1
	Overview	Overview	In This Presentation:
	Background on the Brain	Background on the Brain	Background on the Brain
	The Teenage Brain	Your Brain	The Teenage Brain
	How Drugs Affect the Brain	How Drugs Affect the Brain	How Drugs Affect the Brain
Slide 2: Overview Slide	Exact copy of Toolkit (slide + teacher talking points)	Changed images and wording of the bullet points, but still contain verbatim Teacher Talking Points in notes	Brain 101 Slide 2
	Brain Background • Different parts of the brain control different parts of our body • Some parts of the brain do things without us things about while other behaviors we have more control over	Brain Background Your brain is multi- dimentional & can simultaneously control behaviors & functions You have control over some behaviors but your brain also does things without thinking	Brain Background • Olfferent parts of the brain ontrol different behaviors and different parts of our body • Store parts of the brain do things without us thinking about while other behaviors we have more control over
Slide 3: Brain Background	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Same title, paraphrased bullet points and used new picture, hidden comments gone, but still contain verbatim Teacher Talking Points	Brain 101 Slide 4
	Brain Communication 😹		Brain Communication
	Soma (cell body of the neuron)	Brain Communication	Soma (cell tody of the neuron)
Slide 4: Brain Communication	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Dendriters	Image Croit: Pluabay.com Brain 101 Slide 5
	Brain Communication		Brain Communication
Slide 5: Brain Communication	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Combined the two "Brain Communication" slides, still contains picture of a dentrite on the slide but used a different photo, exact verbatim Teacher Talking Points	Brain 101 Slide 6

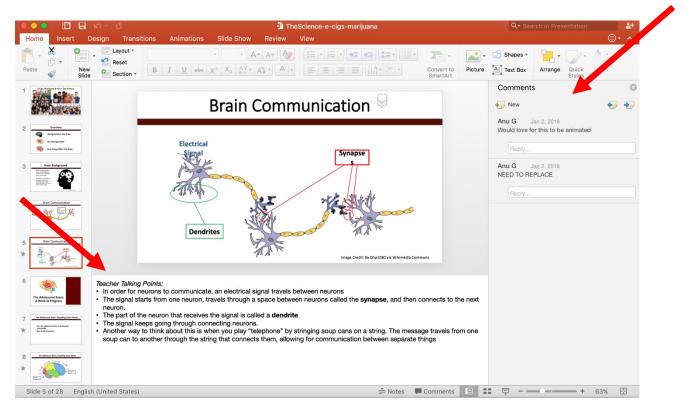
Slide 6: The Adolescent Brain Title Page	The Adolescent Brain: A Work in Progress Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Your Brain: Still Developing	The Adolescent Brain: A Work in Progress
Biani Fiue rage	The Adolescent Brain: Dispelling Some Myths Yes, the adolescent brain is developing structurally But, it still functions!	Your Brain & How It's Different Your brain is still developing structurally. Age 12: During addrescree the brain gese through a lot of changes. Gray matter diminishes as the connectors between neurons are cut back.	The Adolescent Brain: Dispelling Some Myths • Yes, the adolescent brain is developing structurally • But, it still functions!
Slide 7: The Adolescent Brain Dispelling Some Myths	Exact copy of Toolkit (slide + teacher talking points + hidden comments)	Your Brain & How It's Different Age 16: Because your brain is still developing, it is more sensitive to the effects of drugs.	Brain 101 Slide 9
	The Adolescent Brain: Dispelling Some Myths	Your Brain & How It's Different Reg 25 By addithood, the changes caused by beginning drug use are less likely to "stick" and become hardwired as dependence.	The Adolescent Brain: Dispelling Some Myths
Slide 8: The Adolescent Brain Dispelling Some Myths		Retitled "Your Brain and How it's Different", expanded 2 slides to 3 slides, on the 3rd slide has verbatim Teacher Talking Points w/o the reference link, uses an age breakdown to explain this concept	Brain 101 Slide 10
	Adolescent (and Young Adult) Brain	Teen Years: Increased Synapses	Adolescent (and Young Adult) Brain
Slide 9: Adolescent (and Young Adult) Brain	Exact copy of Toolkit LA highway analogy photo (slide + teacher talking points)	Retitled "Teen Years: Increased Synapses", picture of tangled wires (instead of weaving freeways)	Brain 101 Slide 11

Slide 10: (Picture of Traffic)	Exact copy of Toolkit LA highway analogy photo (slide + teacher talking points + hidden comments)	Removed slide	Brain 101 Slide 12
	Adult Brain Final Adult Brain Adult Brain Adult Brain () () () () () () () () () ()	Adult Brain & How It's Different	Adult Brain
Slide 11: Adult Brain	talking points)	-	Brain 101 Slide 13
Slide 12: (Picture of No Traffic)	(Portio) The second se	Retitled "Adult Brain and How It's Different," picture of wires not as tangled, but still has verbatim Teacher Talking Points (combined from both slides)	Pre Trai Train 101 Slide 14
	The Adolescent Brain: Dispelling Some Myths	Your Brain Development - Summary	The Adolescent Brain: Dispelling Some Myths
	image Credit:		Inage Credt: Plusbey.com
Slide 13: The Adolescent Brain Dispelling Some Myths	Exact copy of Toolkit (slide + teacher talking points)	New picture of brain, but exact same verbatim Teacher Talking Points; changed the word "teenagers" to "high schoolers" in the last bullet point	Brain 101 Slide 15
	How Drugs Affect the Brain	How Drugs Affect Your Brain $\frac{\text{Nicoline}}{C_{n}H_{n}N_{n}} + \underbrace{H_{n}}_{N_{n}} + H_{n$	How Drugs Affect the Brain
Slide 14: How Drugs Affect the Brain	Exact copy of Toolkit (slide + teacher talking points)	New picture of drugs, but exact same verbatim Teacher Talking Points	Brain 101 Slide 17
	i or or or		

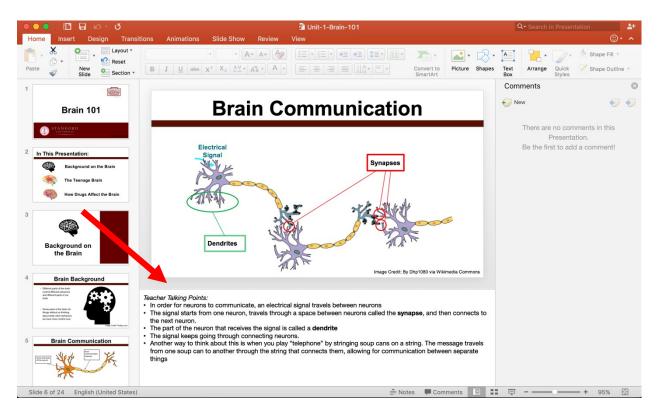




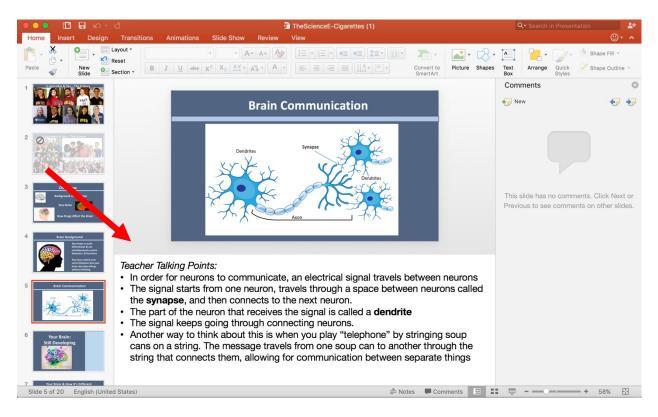
Screenshot of an older version of **JUUL's** curriculum, showing the comments from Anu (a Research Assistant in Dr. Bonnie Halpern-Felsher's Lab) as well as the verbatim Teacher Talking Points in the notes section.



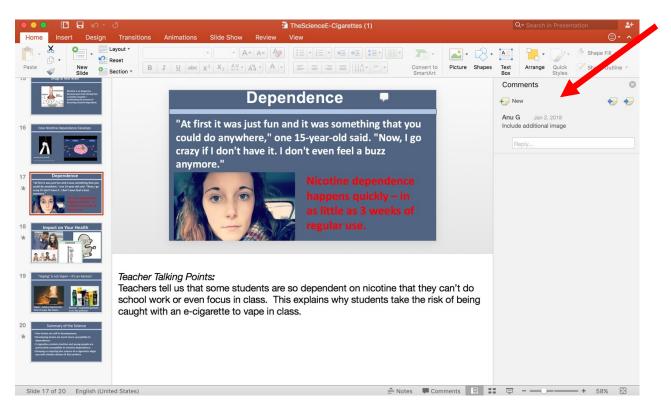
Screenshot of latest version of **Toolkit's** Brain 101 PowerPoint that includes the exact slide JUUL copied from, including the Teacher Talking Points in the notes section. Note there are no comments in the Toolkit PowerPoint.



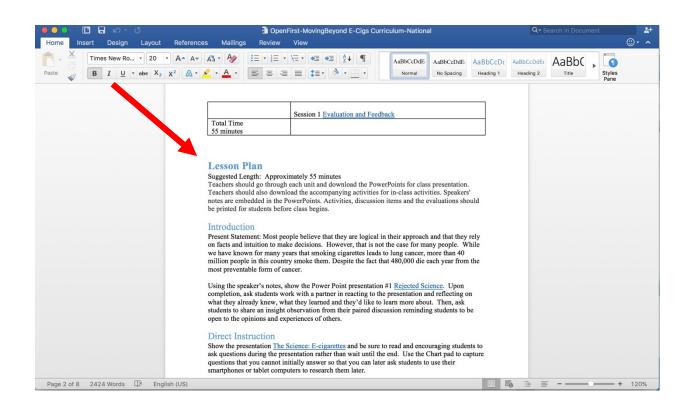
Screenshot of latest version of **JUUL's** curriculum of the exact same slide, showing the similar picture used as well as the unchanged verbatim Teacher Talking Points in the notes section.



Screenshot of latest **JUUL's** curriculum that shows one of their slides still contains a comment from Anu (a Research Assistant in Dr. Bonnie Halpern-Felsher's Lab).



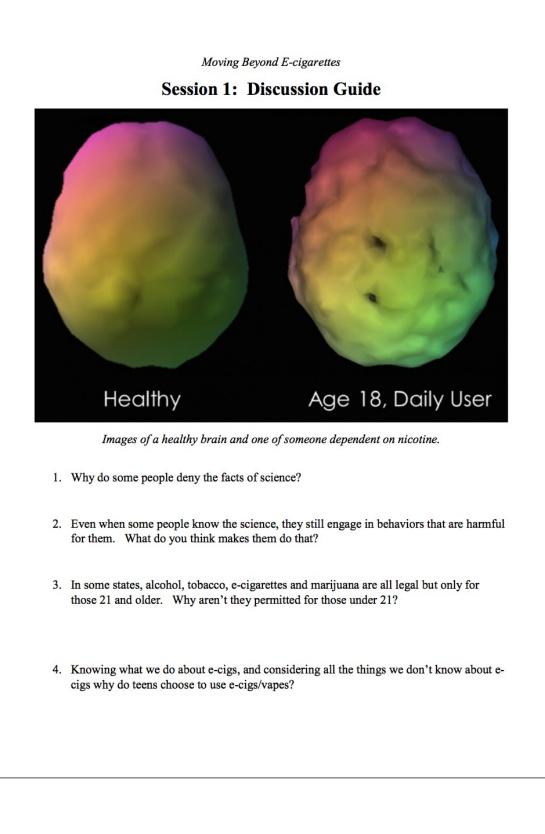
Screenshot of **JUUL's** Lesson Plan, pointing out the instructions JUUL copied directly from the Toolkit's website.



Screenshot of **Toolkit's** website where JUUL copy and pasted the instructions from.

Stanford MEDICINE Tobacco Prevention T Modules for tobacco and nicoti	oolkit ne education							
About Y Tobacco E-Cigs/Vape i & JUULs	^{Pens} 🖌 Hookah	Smokeless	Nicotine Addiction	*	ositive Youth evelopment	Res	ource Direct	tory
— Unit 1: Where	Did E-Cigaret	tes and Va	pe Pens	Come	From?			
E-Cigarettes/Vape Pens Overview			😏 Unit	2 - So, What's I	Really in these	E-Cigarett	es/Vape Pe	ns?
Learning Objectives	Instructions							
 Learn about the history of tobacco messaging and marketing tactics. Explore how the e-cigarettes/vape pen industry follows in these footsteps. Identify predatory marketing strategies employed by tobacco and e-cigarettes/vape pen industry. 	Teachers should go through each unit and download the PowerPoint for class presentation. Teachers should also download the accompanying activities for in-class activities. Speakers' notes are embedded in the PowerPoint. Activities are meant to be printed for students before class begins. Each Unit has a Kahoot! Quiz linked below and can be used a pre and post quiz to see how much students know before and after instruction. Discussion Guides found below can be assigned as take-home assignments.							
	PowerPoint							
	A Little History to Se 15-20 Minutes	et the Stage						*
	Lesson 1.1: E-Ciga		D 101					

Example of a "Discussion Guide" from JUUL's curriculum.



Example of "Discussion Guide" from Toolkit curriculum.



The discussion points below are designed for you to initiate an essential conversation with a trusted adult in your life. It does not matter if you know the factual answer; you can research that together at a later time. What is important is that you are able to communicate with a trusted adult, to broaden your perspective on this topic.



Why do you think it is important to study the human brain before learning about Nicotine Addiction? Why or why not?



Discuss some of the unique features of the adolescent brain.



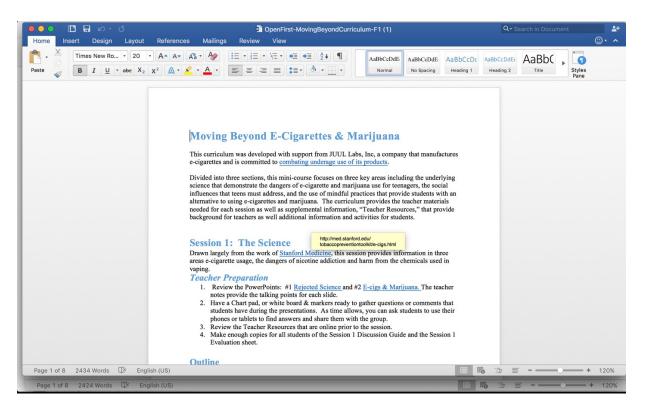
Why is the reward pathway so powerful in influencing human behavior?



Tobacco Prevention Toolkit Division of Adolescent Medicine, Stanford University www.tobaccopreventiontoolkit.stanford.edu, tobprevtoolkit@stanford.edu Screenshot of **JUUL's** letter to the CA Superintendent stating how their curriculum was drawing from "Stanford Medicine," which then links to the Toolkit Website

	a 2017-12-15 JUUL Prevention%2c Intervention & Replacement Initiatives.pdf (1 page) ∨	
	JUUL Prevention, Intervention & Replacement Initiatives Plans & Progress December 15, 2017	
The JUUL	strategy has three components:	
dat 2. De pra Bro pro the 3. De win	sessment of the problem in schools using, data from the Healthy Kids survey and discipline a, focus groups of high school students, reports from school administrators and police. signing alternatives to traditional prevention programs and discipline by drawing on best ctice resources such as <u>Stanford Medicine</u> , the <u>Spokane Regional Health District</u> , <u>Catch My</u> eath, <u>California's Tobacco-Use Prevention Education Program</u> , and similar programs as well as widing students with vaping replacement approaches through mindfulness which strengthens physiological responses to stress, negative emotions, and anxiety. veloping technological solutions that prevent students from using the JUUL products like reless nodes that alert school staff to use in schools, and age-verification processes that require onnection to an adult mobile phone device for the devise to function.	
Progress to	date includes the following:	
	ntified target school districts based on the most current Healthy Kids data for use of e- arettes;	
B. Set info C. En	ting up focus groups of student users in identified districts as well as educators to gather ormation for developing prevention and intervention strategies (January 2018); gaged long-time educational leaders Wendell Greer and Bruce Harter to lead the prevention ort in schools and school districts;	

Image showing that the older version of JUUL's Lesson Plan did link to the Toolkit website.



Moving Beyond E-Cigarettes & Marijuana

This curriculum was developed with support from JUUL Labs, Inc, a company that manufactures e-cigarettes and is committed to <u>combating underage use of its products</u>.

Divided into three sections, this mini-course focuses on three key areas including the underlying science that demonstrate the dangers of e-cigarette and marijuana use for teenagers, the social influences that teens must address, and the use of mindful practices that provide students with an alternative to using e-cigarettes and marijuana. The curriculum provides the teacher materials needed for each session as well as supplemental information, "Teacher Resources," that provide background for teachers as well additional information and activities for students.

Session 1: The Science

Drawn largely from the work of <u>Stanford Medicine</u>, this session provides information in three areas e-cigarette usage, the dangers of nicotine addiction and harm from the chemicals used in vaping.

Teacher Preparation

- 1. Review the PowerPoints: #1 <u>Rejected Science</u> and #2 <u>E-cigs & Marijuana</u>. The teacher notes provide the talking points for each slide.
- 2. Have a Chart pad, or white board & markers ready to gather questions or comments that students have during the presentations. As time allows, you can ask students to use their phones or tablets to find answers and share them with the group.
- 3. Review the Teacher Resources that are online prior to the session.
- 4. Make enough copies for all students of the Session 1 Discussion Guide and the Session 1 Evaluation sheet.

Activities	Materials and Teacher Resources
1. Introduction	Teacher Materials:
10 minutes	Session 1: Power Point presentation #1 Rejected Science
	Teacher Resources:
	Video: What is an e-cig & how does it work?
	Video: <u>Are E-cigarettes harmful?</u>
2. Direction Instruction	Teacher Materials:
25 minutes	Session 1: Power Point #2 The Science: E-cigs & Marijuana
	Chart pad or board space to record student brainstorm responses
	Teacher Resources:
	Marijuana-Facts for Teens
3. Group Work	Teacher Materials:
10 minutes	Session 1: Session 1 Discussion Guide

Outline