

Jessica Dauer Lowrance
Association for Postal Commerce

Jessica Lowrance currently serves as the President-Elect of the Association for Postal Commerce (PostCom). She came to PostCom after working in different positions within the pricing department at the U.S. Postal Service. Her area of responsibility dealt mainly with the many aspects of Negotiated Service Agreements. Jessica has worked with many customers within the industry to develop, file, and implement these customized contracts. She has served as a witness for the Postal Service before the Postal Regulatory Commission. Jessica has been recognized on numerous occasions for her outstanding work within the Postal Service through various departmental awards.

Jessica has been awarded the designation of Certified Association Executive by the American Society of Association Executives. She has been appointed to serve as a representative member of the State's Advisory Committee on International Postal and Delivery Services.

Jessica has authored and presented papers at national and international conferences on postal policy, economics, and operations sponsored by the Rutgers University Center for Research in Regulated Industries (CRRRI). She is a member of Women in Logistic and Delivery Services (WILDS), and the Professional Pricing Society.

Jessica is also a two-time state champion, high school girls' lacrosse coach. She also serves as a women's lacrosse official. She received her master degrees in marketing and management from Strayer University and her bachelor's degrees in economics and marketing from Lynchburg College in Lynchburg, VA.