

Committee on Oversight and Government Reform
Witness Disclosure Requirement - "Truth in Testimony"
Required by House Rule XI, Clause 2(g)(5)

Name: Douglas Bourgeois

1. Please list any federal grants or contracts (including subgrants or subcontracts) you have received since October 1, 2010. Include the source and amount of each grant or contract.

I have received no grants or contracts.

2. Please list any entity you are testifying on behalf of and briefly describe your relationship with these entities.

I am testifying on behalf VMware, Inc where I currently serve as VP and Chief Cloud Executive for the U.S. Public Sector Division.

3. Please list any federal grants or contracts (including subgrants or subcontracts) received since October 1, 2010, by the entity(ies) you listed above. Include the source and amount of each grant or contract.

VMware provides software that makes data centers more efficient and agile. VMware does most of its business with the U.S. government as a provider of software thru our partners (service providers, integrators, and VARs). Our software is used by the vast majority of Civilian, Defense, and Intel agencies across the government. The attached summary report from usaspending.gov indicates about \$215 million total over Fiscal Years 2011-2012 and a total of 2,390 transactions. Although the top agencies listed include DoD, DHS, DOS, VA and SEC, VMware does business with almost every federal agency.

I certify that the above information is true and correct.

Signature:

Douglas Bourgeois

Date:

Jan 17, 2013



Search Summary Results

Filters: Search Term: **vmware** Fiscal Year: **2012** Fiscal Year: **2011** Clear All

Total Dollars: \$215,319,083	Number of Transactions: 2,390	Total Sub-Award Dollars: \$687,808	Number of Sub-Award Reports: 6
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All Spending Data

Top 5 Prime Award Recipient Locations (States)

1. Virginia	\$139,595,635	
2. Missouri	\$20,326,175	
3. Maryland	\$18,965,656	
4. Illinois	\$7,878,328	
5. Texas	\$7,587,584	

Top 5 Prime Award Major Agencies

1. Department of Defense	\$139,749,794	
2. Department of Homeland Security	\$12,626,473	
3. Department of Justice	\$8,665,954	
4. Department of Veterans Affairs	\$8,201,246	
5. Securities and Exchange Commission	\$5,773,886	

Top 5 Prime Award Sub Agencies

1. Department of the Army	\$41,976,139	
2. Department of the Air Force	\$32,176,065	
3. Department of the Navy	\$29,043,864	
4. Defense Information Systems Agency (Disa)	\$24,103,401	
5. Department of Veterans Affairs	\$8,201,246	

Top 10 Prime Awards in FY2013

1. Contract: Department of Defense KH17 ADP Software	\$12,230,000	
2. Contract: Department of Defense ZW09 ADP Components	\$9,914,442	
3. Contract: Department of Defense V713 ADP Software	\$7,999,754	
4. Contract: Department of Defense VC01 ADP Software	\$5,261,258	
5. Contract: Department of Defense BG09 ADP Software	\$4,890,508	
6. Contract: Department of Defense HC102812F0713 ADP Components	\$4,413,498	
7. Contract: Department of Homeland Security HSHOVT10J00056 ADP Facility Management	\$3,676,531	
8. Contract: Department of Defense TF95 Miscellaneous Communication Equipment	\$3,606,264	
9. Contract: Department of Justice DJFA1G005344A ADP Software	\$3,004,595	
10. Contract: Department of Defense RS10 It and Telecom- It Strategy and Architecture	\$2,917,449	

Contracts Data Only

Top 5 Prime Award Type of Contracts Used

1. Firm Fixed Price	\$207,159,841	
2. Time and Materials	\$5,475,333	
3. Not Reported	\$1,413,027	
4. Fixed Price with Economic Price Adjustment	\$827,481	
5. Labor Hours	\$185,737	

Top 5 Prime Award Contractors

1. Carahsoft Technology Corporation	\$108,628,392	
2. World Wide Technology Holding CO. INC	\$20,253,975	
3. Cdw Holdings Llc	\$7,427,977	
4. Dell INC.	\$6,617,882	
5. Computer Sciences Corporation	\$5,475,333	

Top 5 Prime Award Products or Services Sold

1. ADP Software	\$127,674,087	
2. ADP Components	\$18,185,178	
3. ADP Support Equipment	\$11,180,966	
4. Other ADP & Telecommunications Svcs	\$8,407,424	

Top 5 Contract Sub-awardees

1. VMware, INC.	\$687,808	
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5. ADP Facility Management \$6,186,413

Prime Awards Timeline

- Contracts
- Grants
- Direct Payments
- Insurance
- Loans and Guarantees
- Others

 List View

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Contracts/Awards Timeline for All Years

Filters: Search Term: vmware Fiscal Year: 2012 Fiscal Year: 2011 Clear All

Fiscal Year	Contracts	Grants	Loans and Guarantees	Direct Payments	Insurance	Others	Total Dollars
2012	\$111.6M	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$111.6M
2011	\$103.7M	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$103.7M

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