

ANDRÉS MARTÍNEZ-FERNÁNDEZ

EXPERIENCE

The Heritage Foundation **Washington, DC**
Senior Policy Analyst, Latin America **September 2023 – Present**

- Lead the Foundation's Latin America policy portfolio, defining and advancing institutional policy positions
- Direct annual program budget of over \$50,000 to maximize impact around Heritage policy priorities for Latin America and border security through research products and engagement activities
- Engage with US and foreign officials to advance policies that bolster US national security and economic strength while countering transnational organized crime and Chinese malign influence
- Established and maintain a network of conservative elected officials, activists and partner organizations across the US, Latin America, and Europe to advance Heritage Foundation policy priorities

FrontierView **Washington, DC**
Senior Analyst, Latin America **May 2021 – August 2023**

- Produced reports and briefings providing authoritative analysis of political, security, and macroeconomic conditions in Latin America to inform top multinational business executives operating in the region
- Delivered over 150 briefing presentations to top executives from leading US-based multinational companies

American Enterprise Institute **Washington, DC**
Senior Research Associate, Latin America **January 2019 – April 2021**

- Produced over 30 briefing papers and op-eds analyzing US foreign policy in Latin America and developments in regional politics, transnational organized crime, economics, and international relations
- Briefed and engaged policymakers in the US and Latin America to inform and shape public policy

Organization of American States **Washington, DC**
Consultant, Department Against Transnational Organized Crime **May 2020 – February 2021**

- Produced three reports analyzing the illegal gold trade and related illicit supply chains in Colombia, Ecuador, and Peru with an emphasis on money laundering methods, legal frameworks, and policy responses

Vision Americas **Washington, DC**
Research Analyst **August 2015 – December 2018**

- Prepared political risk reports, presentations, and briefing documents to advise clients on political, security, and economic developments in Latin America and relevant actions by the US government
- Developed and implemented government relations strategies for firms and political groups in Latin America

Georgetown University, Center for Intercultural Education and Development **Washington, DC**
Program Coordinator **May 2014 – August 2015**

- Coordinated the development and implementation of international development programs in Latin America

The Heritage Foundation **Washington, DC**
Young Leaders Program, Latin America **January 2014 – May 2014**

- Contributed to research products and activities on US-Latin America policies and relations

EDUCATION

Johns Hopkins University, School of Advanced International Studies **Washington, DC**
Master of Arts: Latin American Studies and International Economics

Florida International University **Miami, FL**
Bachelor of Arts: History || Minor: Political Science

Languages: English: Native Proficiency || Spanish: Native Proficiency || Portuguese: Elementary Proficiency