Committee on Education and the Workforce

Truth in Testimony Disclosure Form

In accordance with Rule XI, clause $2(g)(5)^*$ of the *Rules of the House of Representatives*, witnesses are asked to disclose the following information. Please complete this form electronically by filling in the provided blanks.

Committee: Education and the Workforce

| Subcommittee. | Higher Education and Workforce Development |
|--|--|
| Hearing Date: | 5/11/2023 |
| Hearing Title: | Examining America's Workforce Challenges: Looking for Ways to Improve Skills Development |
| Witness Name: | Bruce Ferguson, Jr. |
| Position/Title: | Chief Executive Officer |
| Witness Type: | Governmental Non-Governmental |
| Are you represe | enting yourself or an organization? Self Corganization |
| If you are repre | senting an organization, please list what entity or entities you are representing: |
| CareerSo | urce Northeast Florida |
| To a catalog transition to a contra an analysis of the catalog and the catalog | |
| FOR WITNESS | SES APPEARING IN A NON-GOVERNMENTAL CAPACITY |
| Please complete | the following fields. If necessary, attach additional sheet(s) to provide more information. |
| organization o | ciary—including, but not limited to, a director, officer, advisor, or resident agent—of any rentity that has an interest in the subject matter of the hearing? If so, please list the name of |
| the organization | on(s) or entities. |
| the organization | on(s) or entities. |
| Please list any subject matter have received grant or contri | federal grants or contracts (including subgrants or subcontracts) related to the hearing's that you, the organization(s) you represent, or entities for which you serve as a fiduciary in the past 36 months from the date of the hearing. Include the source and amount of each act. |
| No Please list any subject matter have received | federal grants or contracts (including subgrants or subcontracts) related to the hearing's that you, the organization(s) you represent, or entities for which you serve as a fiduciary in the past 36 months from the date of the hearing. Include the source and amount of each act. |
| Please list any subject matter have received grant or control See attace. Please list any hearing's subject matter any subject matter any hearing's subject matter any subject matter and subject matter a | federal grants or contracts (including subgrants or subcontracts) related to the hearing's that you, the organization(s) you represent, or entities for which you serve as a fiduciary in the past 36 months from the date of the hearing. Include the source and amount of each act. Chment contracts, grants, or payments originating with a foreign government and related to the ect that you, the organization(s) you represent, or entities for which you serve as a fiduciary in the past 36 months from the date of the hearing. Include the amount and country of origin |
| Please list any subject matter have received grant or control See attace. Please list any hearing's subject have received in the subject with | federal grants or contracts (including subgrants or subcontracts) related to the hearing's that you, the organization(s) you represent, or entities for which you serve as a fiduciary in the past 36 months from the date of the hearing. Include the source and amount of each act. Chment contracts, grants, or payments originating with a foreign government and related to the ect that you, the organization(s) you represent, or entities for which you serve as a fiduciary in the past 36 months from the date of the hearing. Include the amount and country of origin et or payment. |

| Please complete the following fields. If necessary, attach additional sheet | (s) to provide more information. |
|---|---|
| X I have attached a written statement of proposed testimony. | |
| X I have attached my curriculum vitae/resume and biography. | |
| | |
| *Rule XI, clause 2(g)(5), of the U.S. House of Representatives provides: | |
| (5)(A) Each committee shall, to the greatest extent practicable, require submit in advance written statements of proposed testimony and to limit their to brief summaries thereof. | |
| (B) In the case of a witness appearing in a non-governmental capacity, a testimony shall include— (i) a curriculum vitae; (ii) a disclosure of any Feder grants, or payments originating with a foreign government, received during the an entity represented by the witness and related to the subject matter of the het the witness is a fiduciary (including, but not limited to, a director, officer, advorganization or entity that has an interest in the subject matter of the hearing. | ral grants or contracts, or contracts, ne past 36 months by the witness or by earing; and (iii) a disclosure of whether |
| (C) The disclosure referred to in subdivision (B)(ii) shall include— (i) grant (or subgrant thereof) or contract (or subcontract thereof) related to the state amount and country of origin of any payment or contract related to the subwith a foreign government. | ubject matter of the hearing; and (ii) |
| (D) Such statements, with appropriate redactions to protect the privacy made publicly available in electronic form 24 hours before the witness appear than one day after the witness appears. | |
| False Statements Certification Knowingly providing materially false information to this community false information to the community of the community false information to the community false | |
| concealing material information from this committee/subcomm This form will be made part of the hearing record. | ittee is a crime (18 U.S.C. § 1001). |
| This form will be made part of the hearing record. | |
| | 5/4/23 |
| Witness Signature | Date |

First Coast Workforce Development, Inc. Schedule of Expenditures of Federal Awards For the Fiscal Year Ended June 30, 2020

| 1,731,990 | (652,007) | 3,573,493 | 3,434,362 | 512,876 | 6,063,135 | | | | |
|-------------------|-----------------------|--------------|------------|--------------------|------------|-----------------|----------|---|--|
| 1,228,055 | (648,437) | 1,646,294 | 997,857 | | 2,619,436 | 17.259 | WIY20 | 04/01/2019-06/30/2021 | WIOA Youth |
| 503,935 | 1 | 1,705,006 | 2,205,570 | 500,564 | 3,114,141 | 17.259 | WIY19 | 04/01/2018-06/30/2020 | WIOA Youth |
| | • | 6,458 | 6,458 | | 6,458 | 17.259 | WIS20 | 12/01/2019-06/30/2020 | WIOA - Emerging Initiatives - Foundational Skils |
| | (217) | 26,728 | 26,511 | • | 32,000 | 17.259 | WIS19 | 02/01/2019-08/31/2020 | WIOA Apprenticeship Expansion |
| | (7,789) | 7,789 | • | | 40,000 | 17.259 | WIS19 | 03/01/2019-03/31/2021 | WIOA Sector Strategies |
| | 15,291 | | 15,291 | | 15,291 | 17.259 | WIS19 | 07/01/2019-12/31/2020 | WIOA Performance Incentives PY17-18 |
| | (4,570) | 9,600 | 5,030 | 1 | 9,600 | 17.259 | WIS19 | 04/01/2020-12/31/2020 | WIOA COVID - 19 PPE |
| | • | 1 | 12,828 | 12,828 | 12,828 | 17.259 | WIS19 | 03/01/20190-3/31/2020 | WIOA Sector Strategies LPN |
| | • | 48,217 | 47,701 | (516) | 89,980 | 17.259 | WIS18 | 06/07/2018-12/31/2019 | WIOA Performance Incentives PY16-17 |
| | (6,285) | 30,938 | 24,653 | , | 30,938 | 17.259 | WIS18 | 07/01/2019-06/30/2020 | WIOA Rural Initiatives |
| | 1 | 92,463 | 92,463 | • | 92,463 | 17.259 | WIS18 | 07/01/2018-12/31/2019 | WIOA Supplemental State Level |
| 14,951 | (3,569) | 2,781,284 | 2,797,791 | 20,077 | 5,962,598 | | | | |
| 14,951 | | 2,559,091 | 2,559,091 | | 2,559,091 | 17.258 | WIA20 | 07/01/2019-06/30/2021 | WIOA Adult |
| | | ı | 7,765 | 7,765 | 3,073,949 | 17.258 | WIA19 | 07/01/2018-06/30/2020 | WIOA Adult |
| | | 6,458 | 6,458 | | 6,458 | 17.258 | WIS20 | 12/01/2019-06/30/2020 | WIOA - Emerging Initiatives - Foundational Skils |
| | (216) | 26,728 | 26,511 | 1 | 32,000 | 17.258 | WIS19 | 02/01/2019-08/31/2020 | WIOA Apprenticeship Expansion |
| | (7,789) | 7,789 | , | 1 | 40,000 | 17.258 | WIS19 | 03/01/2019-03/31/2021 | WIOA Sector Strategies |
| | 15,291 | | 15,291 | 1 | 15,291 | 17.258 | WIS19 | 07/01/2019-12/31/2020 | WIOA Performance Incentives PY17-18 |
| | (4,570) | 9,600 | 5,030 | 1 | 9,600 | 17.258 | WIS19 | 04/01/2020-12/31/2020 | WIOA COVID - 19 PPE |
| | 1 | ı | 12,828 | 12,828 | 12,828 | 17.258 | WIS19 | 03/01/2019-03/31/2020 | WIOA Sector Strategies LPN |
| | | 48,217 | 47,701 | (516) | 89,980 | 17.258 | WIS18 | 06/07/2018-12/31/2019 | WIOA Performance Incentives PY16-17 |
| | (6,285) | 30,938 | 24,653 | | 30,938 | 17.258 | WIS18 | 07/01/2019-06/30/2020 | WIOA Rural Initiatives |
| | | 92,463 | 92,463 | | 92,463 | 17.258 | WIS18 | 07/01/2018-12/31/2019 | WIOA Supplemental State Level |
| | (10,710) | 104,100 | 100,000 | 0,00 | 0 10,000 | | | | Workforce Innovation and Opportunity Act (WIOA) Cluster |
| | (15,719) | 192 135 | 186 080 | 9 664 | 545 986 | 17.6 | 3 | 011011401000000000000000000000000000000 | The state of the s |
| | (12 346) | 71 674 | 50,039 | (22) | 113 000 | 17 245 | TAC18 | 07/01/2019-09/30/2020 | Trade Adjustment Assistance Case Management |
| | • | 4,409 | 16 830 | 1,370 | 76,760 | 17 2/5 | TAC17 | 07/01/2018-09/30/2019 | Trade Adilistment Assistance Case Management |
| | (3,3/3) | 59,917 | 56,544 | , , | 180,000 | 17.245 | TAC17 | 07/01/2019-09/30/2020 | Trade Adjustment Assistance Training |
| | | 39,137 | 47,330 | 8,193 | 135,258 | 17.245 | TAT17 | 07/01/2018-09/30/2019 | Trade Adjustment Assistance Training |
| | (11,737) | 207,107 | 206,584 | 11,214 | 314,924 | | | | |
| | (11,737) | 201,041 | 200,299 | 10,995 | 234,382 | 17.225 | UCR19 | 01/01/2019-07/31/2020 | Reemployment Services and Eligibility Assessments |
| | 1 | 6,066 | 6,285 | 219 | 80,542 | 17.225 | UCB19 | 10/01/2018-09/30/2019 | <u>U.S. Department of Labor</u> Passed through the Florida Department of Economic Opportunity: Reemployment and Eligibility Assessments |
| | (60,299) | 488,222 | 445,101 | 17,178 | 967,363 | | | | Total U.S. Department of Agriculture |
| | (60,299) | 376,450 | 316,151 | 1 | 476,535 | 10.561 | FSH20 | 10/01/2019-09/30/2020 | Supplemental Nutrition Assistance Program |
| €9 | (s) | \$ 111,772 | \$ 128,950 | \$ 17,178 | \$ 490,828 | 10.561 | FSH19 | 10/01/2018-09/30/2019 | L.suepartment of Agriculture Passed through the Florida Department of Economic Opportunity Supplemental Nutrition Assistance Program |
| Subrecipients | June 30, 2020 | Expenditures | Receipts | June 30, 2019 | Amount | Number | Number | Contract Period | Grantor/Program Title |
| Passed through to | (Deferred) Revenue | | | Accrued Revenue | Contract | Federal CFDA | Contract | | Federal Grantor/Pass-through |
| | Accrued | | | | | | | | |

Continued

First Coast Workforce Development, Inc. Schedule of Expenditures of Federal Awards For the Fiscal Year Ended June 30, 2020 (Continued)

| U.S. Department of Health and Human Services Passed through the Florida Department of Economic Opportunity Welfare Transition Program Welfare Transition Program Welfare Transition Program Total U.S. Department of Health and Human Services Total Federal Awards | Veterans Program-Disabled Veterans Veterans Program-Disabled Veterans Veterans Program-Local Veterans Employment Representative Veterans Program-Local Veterans Employment Representative Veterans Program-Local Veterans Employment Representative Total Employment Service Cluster Total U.S. Department of Labor | Employment Service Cluster: Wagner Peyser Performance incentives FY17-18 Wagner Peyser WP 7B SFY18-19 Military Family Wagner Peyser WP 7B SFY19-20 Military Family Wagner Peyser WP 7B SFY19-20 Military Family Wagner Peyser | Passed through the Florida Department of Economic Opportunity: Workforce Innovation Act National Emergency Grant Hurricane Irma Workforce Innovation Act National Emergency Grant COVID 19 | U.S. Department of Labor continued WIOA Sector Strategies - Surgical Tech WIOA Supplemental State Level WIOA Supplemental State Level WIOA Supplemental State Level WIOA Sector Strategies LPN WIOA COVID - 19 PPE WIOA Performance Incentives PY17-18 WIOA Sector Strategies WIOA Performance Incentives PY17-18 WIOA Sector Strategies WIOA Apprenticeship Expansion WIOA - Emerging Initiatives - Foundational Skilis WIOA Dislocated Worker WIOA Dislocated Worker | Federal Grantor/Pass-through Grantor/Program Title |
|---|---|--|--|--|---|
| 10/01/2018-08/31/2019 07/01/2019-11/30/2019 10/01/2019-08/31/2020 | 10/01/2018-11/30/2019 10/01/2019-12/31/2020 10/01/2019-12/31/2020 10/01/2018-11/30/2019 10/01/2019-12/31/2020 | 07/01/2019-12/31/2020 07/01/2018-06/30/2019 07/01/2019-06/30/2020 07/01/2019-06/30/2020 07/01/2019-09/30/2019 07/01/2019-09/30/2020 | 09/06/2017-09/30/2020 04/13/2020-03/31/2022 | OSI/128/17-06/30/2019 08/28/2017-06/30/2019 07/01/2018-12/31/2019 07/01/2018-12/31/2019 07/01/2018-12/31/2020 06/07/2018-12/31/2020 04/01/2020-12/31/2020 07/01/2019-05/30/30/2020 03/01/2019-05/30/2020 03/01/2019-05/30/2020 03/01/2019-05/30/2020 07/01/2019-05/30/2020 07/01/2019-05/30/2021 | ר בייים דיים דיים דיים דיים דיים דיים דיי |
| WTS19 WTS19 WTS20 | DVP19 DVP20 LVR19 LVR20 | WPB19 WPB19 WPB20 WPA19 WPA20 | WNI18 WNC20 | WRS17 WIS18 WIS18 WIS18 WIS19 | |
| 93.558 93.558 93.558 | 17.801 17.801 17.801 17.801 17.801 | 17.207 17.207 17.207 17.207 17.207 17.207 | 17.277 17.277 | 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 17.278 | Federal CFDA |
| 3,785,167 818,759 4,018,221 8,622,147 \$ 34,305,642 | 132,713 182,455 108,635 89,066 512,869 2,514,080 24,716,132 | 24,616 69,748 66,026 919,489 921,332 2,001,211 | 1,060,168 911,033 1,971,201 | \$ 253,138 95,265 31,876 92,706 11,432 110,800 17,202 45,000 36,000 7,916 3,322,835 3,347,040 7,344,209 119,369,942 | Contract |
| 751,883 - - 751,883 \$ 2,368,410 | 19,002 10,413 - 29,415 59,020 1,599,349 | 10,616 - 18,989 - 29,605 | 25,350 - 25,350 | \$ 100,304 \$ 100,304 - (532) 14,432 846,945 - 961,149 1,494,102 | Accrued (Deferred) Revenue |
| 1,565,819 818,759 2,846,249 5,230,819 \$ 16,206,462 | 52,457 119,163 40,552 52,716 264,888 891,243 10,530,542 | 24,616 10,616 68,842 288,966 233,315 626,355 | 100,793 3,891 104,684 | \$ 100,304 95,265 25,400 49,146 11,432 5,659 17,202 29,825 7,916 2,094,798 9,141,951 | |
| 813,936 818,759 3,190,191 4,822,886 \$ 15,395,059 | 33,455 144,229 30,139 59,015 266,838 962,887 10,083,951 | 24,616 - 66,026 - 269,977 335,430 696,049 | 75,427 47,968 123,395 | \$ 95,265 31,875 49,678 49,678 - 10,800 - 8,762 30,069 7,916 1,247,574 761,711 2,243,650 8,598,427 | П<5000000000000000000000000000000000000 |
| (343,950) (343,950) (343,950) \$ (1,557,008) | (25,066) (6,299) (31,365) (130,665) (1,152,759) | 2,816 - (102,116) (99,300) | 16 (44,077) (44,061) | \$ - (6,475) - (5,141) 17,202 (8,762) (244) - (291,581) (950,577) | Accrued (Deferred) Revenue |
| 5,056 5,397 24,708 35,161 \$ 1,791,679 | 1,756,518 | | | \$ 7,279 2,298 9,577 1,756,518 | Passed through to |

See notes to schedule of expenditures of federal awards.

First Coast Workforce Development, Inc. Schedule of Expenditures of Federal Awards For the Fiscal Year Ended June 30, 2021

| Federal Grantor/Pass-through | | Contract | Federal CFDA | Contract | Accrued (Deferred) Revenue | | | Accrued (Deferred) Revenue | Passed through to |
|--|-----------------------|----------|------------------------|------------|----------------------------------|------------|---------------|----------------------------------|----------------------|
| II.S. Department of Agriculture | Collinact - clion | Maillogi | Mulliper | Zillodiik | סמווס סט, בטבט | Necelbia | Lybellaliales | Julie Ju, Zuz I | Sillaidhaidhe |
| Passed through the Florida Department of Economic Opportunity | | | | | | | | | |
| Supplemental Nutrition Assistance Program | 10/01/2019-09/30/2020 | FSH20 | 10.561 | \$ 476,535 | \$ 60,299 | \$ 160,384 | \$ 100,085 | € 9 | € 9 |
| Supplemental Nutrition Assistance Program | 10/01/2020-09/30/2021 | FSH21 | 10.561 | 389,264 | | 325,316 | 382,770 | 57,454 | |
| Total U.S. Department of Agriculture | | | | 865,799 | 60,299 | 485,700 | 482,855 | 57,454 | 1 |
| U.S. Department of Labor Passed through the Florida Department of Economic Opportunity: | | | | | | | | | |
| Reemployment Services and Eligibility Assessments | 01/01/2019-07/31/2020 | UCR19 | 17.225 | 234,382 | 11,737 | 22,178 | 10,441 | ī | |
| Reemployment Services and Eligibility Assessments | 01/01/2020-09/30/2021 | UCR20 | 17.225 | 155,317 | | 54,546 | 97,961 | 43,415 | |
| | | | | 389,699 | 11,737 | 76,724 | 108,402 | 43,415 | |
| Trade Adjustment Assistance Training | 07/01/2019-09/30/2020 | TAT18 | 17.245 | 89,308 | 3,373 | 32,764 | 29,391 | | • |
| Trade Adjustment Assistance Training | 10/01/2020-09/30/2021 | TAT19 | 17.245 | 90,692 | 1 | 44,239 | 47,557 | 3,318 | |
| Trade Adjustment Assistance Case Management | 07/01/2019-09/30/2020 | TAC18 | 17.245 | 96,856 | 12,346 | 37,528 | 25,182 | i | ı |
| Trade Adjustment Assistance Case Management | 10/01/2020-09/30/2021 | TAC19 | 17.245 | 113,000 | | 59,084 | 64,451 | 5,367 | |
| | | | | 389,856 | 15,719 | 173,615 | 166,581 | 8,685 | |
| Workforce Innovation and Opportunity Act (WIOA) Cluster | | | | | | | | | |
| WIOA Supplemental State Level | 07/01/2019-12/31/2020 | WIS20 | 17.258,17.259,17.278 | 259,180 | | 259,180 | 259,180 | | |
| WIOA Supplemental State Level | 07/01/2020-06/30/2021 | WIS20 | 17.258,17.259,17.278 | 643,000 | 1 | 643,000 | 643,000 | | 1 |
| WIOA Rural Initiatives | 07/01/2019-06/30/2020 | WIS18 | 17.258,17.259,17.278 | 93,751 | 19,045 | 19,045 | • | | |
| WIOA Rural Initiatives | 07/01/2020-06/30/2021 | WIS19 | 17.258,17.259,17.278 | 93,750 | 1 | 93,750 | 93,750 | | |
| WIOA COVID - 19 PPE | 04/01/2020-12/31/2020 | WIS19 | 17.258, 17.259, 17.278 | 30,000 | 14,281 | 14,281 | | i | |
| WIOA Performance Incentives PY17-18 | 07/01/2019-12/31/2020 | WIS19 | 17.258,17.259,17.278 | 47,783 | (47,784) | | 47,784 | i | |
| WIOA Performance Incentives PY19-20 | 07/01/2019-12/31/2020 | WIS19 | 17.258, 17.259, 17.278 | 123,260 | 1 | 123,260 | 123,260 | • | |
| WIOA Sector Strategies | 03/01/2019-03/31/2021 | WIS19 | 17.258,17.259,17.278 | 58,354 | 24,340 | 58,354 | 34,014 | | |
| WIOA Apprenticeship Expansion | 02/01/2019-08/31/2020 | WIS19 | 17.258,17.259,17.278 | 84,822 | 677 | 1,974 | 1,297 | ı | • |
| WIOA Adult | 07/01/2020-06/30/2022 | WIA21 | 17.258 | 2,717,289 | | 641,210 | 1,157,518 | 516,308 | 6,822 |
| | | | | 4,151,189 | 10,559 | 1,854,054 | 2,359,803 | 516,308 | 6,822 |
| WIOA Youth | 04/01/2019-06/30/2021 | WIY20 | 17.259 | 2,619,436 | 648,437 | 1,621,579 | 973,142 | ı | 452,012 |
| WIOA Youth | 04/01/2020-06/30/2022 | WIY21 | 17.259 | 2,792,446 | | 1,436,825 | 2,068,795 | 631,970 | 1,229,090 |
| | | | | 5,411,882 | 648,437 | 3,058,404 | 3,041,937 | 631,970 | 1,681,102 |

Continued

First Coast Workforce Development, Inc. Schedule of Expenditures of Federal Awards For the Fiscal Year Ended June 30, 2021 (Continued)

| U.S. Department of Health and Human Services Passed through the Florida Department of Economic Opportunity Welfare Transition Program Welfare Transition Program Welfare Transition Program Total U.S. Department of Health and Human Services Total Federal Awards | Veterans Program-Disabled Veterans Veterans Program-Disabled Veterans Veterans Program-Disabled Veterans Veterans Program-Local Veterans Employment Representative Veterans Program-Local Veterans Employment Representative Total Employment Service Cluster Total U.S. Department of Labor | Employment Service Cluster: Wagner Peyser WP 7B SFY20-21 Military Family Wagner Peyser WP 7B SFY19-20 Military Family Wagner Peyser Wagner Peyser Wagner Peyser | Total Workforce Innovation and Opportunity Act (WIOA) Cluster Passed through the Florida Department of Economic Opportunity: Workforce Innovation Act National Emergency Grant Workforce Innovation Act National Emergency Grant | U.S. Department of Labor continued WIOA Apprenticeship Nawgator WIOA Performance Incentives PY19-20 WIOA Dislocated Worker WIOA Dislocated Worker | Federal Grantor/Pass-through Grantor/Program Title |
|---|--|---|--|---|---|
| 10/01/2019-08/31/2020 07/01/2020-11/30/2020 10/01/2020-08/15/2021 | 10/01/2019-12/31/2020 10/01/2020-12/31/2021 10/01/2019-12/31/2020 10/01/2020-12/31/2021 | 07/01/2020-06/30/2021 07/01/2019-06/30/2020 07/01/2019-09/30/2020 07/01/2019-09/30/2021 | 09/06/2017-43/31/2021 04/13/2020-03/31/2022 | 12/03/2020-12/31/2021 01/01/2020-05/31/2021 07/01/2019-06/30/2021 07/01/2020-06/30/2022 | Contract Period |
| WTS20 WTS20 WTS21 | DVP20 DVP21 LVR20 LVR21 | WPB20 WPB20 WPA20 WPA21 | WNI18 WNC20 | WRS20 WRS19 WID20 WID21 | Contract Number |
| 93.558 93.558 93.558 | 17.801 17.801 17.801 17.801 | 17.207 17.207 17.207 17.207 17.207 | 17.277 17.277 | 17.278 17.278 17.278 17.278 | Federal CFDA Number |
| 4,018,221 1,049,530 3,507,944 8,575,695 \$ 31,620,010 | 196,447 88,947 86,041 50,127 421,562 2,342,204 22,178,516 | 2,644,310 53,842 66,026 921,332 879,442 1,920,642 | 6,849,376 16,412,447 644,310 2,000,000 | \$ 75,000 92,445 3,347,040 3,334,891 | Contract Amount |
| 343,950 343,950 \$ 1,557,008 | 25,066 6,299 31,365 130,665 1,182,759 | 44,061 - (2,816) 102,116 - 99,300 | 291,581 950,577 (16) 44,077 | \$ 291,581 | Accrued (Deferred) Revenue June 30, 2020 |
| 1,171,980 1,049,530 2,224,595 4,446,105 | 77,284 58,562 33,326 36,393 205,565 1,360,228 10,304,275 | 737,765 53,842 - 688,017 412,804 1,154,663 | 3,043,485 7,955,943 (152) 737,917 | 92,445 2,876,910 74,130 | Receipts |
| 828,030 1,049,530 2,817,347 4,694,907 \$ 15,741,129 | 52,218 65,604 27,027 40,816 185,665 1,286,038 10,563,387 | 791,707 53,842 - 585,901 460,630 1,100,373 | 2,808,899 8,210,639 (136) 791,843 | \$ 8,681 92,445 2,585,329 122,444 | Expenditures |
| 592,752 592,752 592,752 \$ 2,064,873 | 7,042 4,423 11,465 59,291 1,414,667 | 98,003 47,826 47,826 | 1,205,273 1,205,273 - 98,003 | \$ 8,681 | Accrued (Deferred) Revenue June 30, 2021 |
| 43,955 8,673 15,196 67,824 \$ 1,772,149 | 1,704,325 | | 16,401 1,704,325 | \$ - 15,861 540 | Passed through to Subrecipients |

See notes to schedule of expenditures of federal awards.

First Coast Workforce Development, Inc. Schedule of Expenditures of Federal Awards For the Fiscal Year Ended June 30, 2022

| WIOA Youth WIOA Youth | WOXOCCE Introduction and Upportunity Act (WIUA) Cluster WIOA Supplemental State Level (Note 4) WIOA Supplemental State Level (Note 4) WIOA Adult WIOA Adult WIOA Rapid Response | Trade Adjustment Assistance Training Trade Adjustment Assistance Training Trade Adjustment Assistance Case Management Trade Adjustment Assistance Case Management | U.S. Department of Labor Passed through the Florida Department of Economic Opportunity: reintegration of Ex-offenders Reemployment Services and Eligibility Assessments Reemployment Services and Eligibility Assessments | U.S. Department of Agriculture Passed through the Florida Department of Economic Opportunity Supplemental Nutrition Assistance Program Supplemental Nutrition Assistance Program Supplemental Nutrition Assistance Program Supplemental Nutrition Assistance Program Total U.S. Department of Agriculture | Federal Grantor/Pass-through Grantor/Program Title |
|--|---|---|---|---|---|
| 04/01/2020-08/30/2022 04/01/2021-08/30/2023 | 07/01/2020-09/30/2021 07/01/2020-06/30/2022 07/01/2020-06/30/2022 07/01/2021-06/30/2023 07/01/2021-06/30/2023 | 10/01/2020-09/30/2021 10/01/2021-09/30/2022 10/01/2020-09/30/2021 10/01/2021-09/30/2022 | 01/01/2020-12/31/2021 01/01/2022-09/30/2022 | 10/01/2020-09/30/2021 07/01/2022-09/30/2022 10/01/2021-09/30/2022 | Contract Period |
| WIY21 WIY22 | WIS20 WIS21 WIA21 WIA22 WIR22 | TAT19 TAT20 TAC19 TAC20 | UCR20 | FSH21 FSH22 FSH22 | Contract Number |
| AA347622055A12 AA363132155A12 | AA332231955A12 AA347622055A12 AA347622055A12 AA363132155A12 AA363132155A12 | TA326451955A12 TA344372055A12 TA326451955A12 TA344372055A12 | U1344902060A12 U1359382160A12 | 215FL41207503 225FL41207503 225FL41207503 | FAIN |
| 17.259 17.259 | 17.258, 17.259, 17.278 17.258, 17.259, 17.278 17.258 17.258 17.258 17.278 17.278 | 17.245 17.245 17.245 17.245 | 17.225 17.225 | 10.561 10.561 10.561 | CFDA Number |
| 2,792,446 2,464,969 5,257,415 | 61,630 329,910 2,717,289 2,430,822 457,888 5,997,539 | 59, 121 112,571 82,521 105,479 359,692 | 155,317 200,000 355,317 | \$ 443,681 479,886 189,580 1,113,147 | Contract Amount |
| 631,970 | 516,308 - - 516,308 | 3,318 5,367 8,685 | 43,415 43,415 | \$ 57,454 - - 57,454 | Accrued Revenue June 30, 2021 |
| 1,355,621 1,945,957 3,301,578 | 61,630 329,910 2,076,079 273,185 2,740,804 | 14,882 47,571 23,437 45,662 131,552 | 100,771 125,477 226,248 | \$ 118,365 74,885 189,580 382,830 | Receipts |
| 717,986 1,519,418 2,237,404 | 61,630 329,910 1,559,771 169,711 278,404 2,399,426 | 11,564 53,172 18,070 45,717 128,523 | 57,356 136,691 194,047 | \$ 60,911 100,604 189,580 351,095 | Expenditures |
| (426,539) (426,539) | 169,711 5,219 174,930 | 5,601 - - 5,656 | 11,214 11,214 | \$ 25,719 - 25,719 | Accrued (Deferred) Revenue June 30, 2022 |
| 208,002 537,145 745,147 | 8,866 | | | , , , , , | Passed through to Subrecipients |

Continued

First Coast Workforce Development, Inc.
Schedule of Expenditures of Federal Awards
For the Fiscal Year Ended June 30, 2022
(Continued)

| U.S. Department of Health and Human Services Passed through the Florida Department of Economic Opportunity Welfare Transition Program Welfare Transition Program Welfare Transition Program Total U.S. Department of Health and Human Services Total Federal Awards | Total Employment Service Cluster Total U.S. Department of Labor | Veterans Program-Disabled Veterans Veterans Program-Local Veterans Employment Representative Veterans Program-Local Veterans Employment Representative | Veterans Program-Disabled Veterans | Wagner Peyser One-Stop Security | Employment Service Cluster: Wagner Peyser WP 7B SFY21-22 Military Family Wagner Peyser | Passed through the Florida Department of Economic Opportunity: Workforce Innovation Act National Errergency Grant | Total Workforce Innovation and Opportunity Act (WIOA) Cluster | U.S. Department of Labor continued WIOA Apprenticeship Navigator WIOA Rural Initiatives FY 21-22 WIOA Dislocated Worker | Federal Grantor/Pass-through Grantor/Program Title |
|---|---|--|------------------------------------|--|--|---|---|---|---|
| 10/01/2020-08/15/2021 07/01/2021-11/30/2021 10/01/2021-8/31/2022 | | 10/01/2021-12/31/2023 10/01/2020-02/28/2022 10/01/2021-12/31/2023 | 10/01/2020-02/28/2022 | 07/01/2021-09/30/2022 07/01/2021-09/30/2022 | 07/01/2021-06/30/2022 07/01/2020-09/30/2021 | 04/13/2020-03/31/2022 | | 12/03/2020-12/31/2021 07/01/2021-06/30/2022 07/01/2020-06/30/2022 | Contract Period |
| WTS21 WTS21 WTS22 | | DVP22 LVR21 LVR22 | DVP21 | WPA22 WPA21 | WPB22 WPA21 | WNC20 | | WRS20 WRS21 WID21 | Contract Number |
| G2101FLTANF G2101FLTANF G2201FLTANF | | DV378682255512 DV357892155512 DV378682255512 | DV357892155512 | ES367482155A12 ES353372055A12 | ES36782155A12 ES353372055A12 | DW346572060A12 | | AA332231955A12 AA347622055A12 AA347622055A12 | FAIN |
| 93.558 93.558 93.568 | | 17.801 17.801 17.801 | 17.801 | 17.207 17.207 | 17.207 17.207 | 17.277 | | 17.278 17.278 17.278 | CFDA Number |
| 3,507,944 1,252,985 3,832,555 8,593,484 \$ 29,067,486 | 359, 191 2,655, 451 19,360, 855 | 103,638 68,974 40,787 | 2,296,260 145,792 | 964,558 383,418 | 68,842 879,442 | 1,138,050 1,138,050 | 3,597,391 14,852,345 | 75,000 187,500 3,334,891 | Contract Amount |
| 592,752 592,752 \$ 2,064,873 | 59,291 1,414,667 | 4,423 | 7,042 | | - 47,826 | 98,003 98,003 | 56,995 1,205,273 | 8,681 - 48,314 | Accrued (Deferred) Revenue June 30, 2020 |
| 1,283,349 1,282,985 1,945,304 4,481,638 \$ 16,679,058 | 190,004 1,495,096 11,814,590 | 51,297 32,581 18,896 | 1,305,092 87,230 | 463,786 305,826 | 68,842 466,638 | 396,242 396,242 | 3,523,070 9,565,452 | 75,000 187,500 3,260,570 | Receipts |
| 690,597 1,252,985 3,176,940 5,120,522 \$ 15,655,635 | 1,460,113 10,184,018 | 50,048 28,158 31,659 | 1,270,060 80,188 | 450,365 332,041 | 68,842 418,812 | 298,239 298,239 | 3,466,266 8,103,096 | 66,319 187,500 3,212,447 | Expenditures |
| 1,231,636 1,231,636 \$ 1,047,115 | 24,308 (210,240) | (1,249) - 12,763 | 12,794 | (13,421) 26,215 | | | 191 (251,418) | 191 | Accrued (Deferred) Revenue June 30, 2021 |
| 5,184 7,411 725,582 738,177 \$ 1,513,107 | 774,930 | | | | | | 20,917 774,930 | - 20,917 | Passed through to Subrecipients |

See notes to schedule of expenditures of federal awards.



Dynamic Leadership | Strategic Insight | Integrity

Visionary executive offering 30 years of exemplary and innovative leadership. Recognized for having superior leadership skills, outstanding financial management, and exceptional strategic insight. Highly valued for expertise implementing corporate vision and strategy, translating objectives into actionable plans, and providing decisive leadership to team members. Articulate and persuasive with exceptional communication and relationship building skills, able to effectively establish rapport with individuals of varying perspectives. Recognized by board members, peers, and community partners for being highly collaborative and having impeccable ethics.

KEY STRENGTHS

- ✓ Strategic Planning
- ✓ Relationship Building
- ✓ Board Member Engagement
- ✓ Staff Development/Leadership
- √ Financial Management
- ✓ Revenue Generation
- ✓ Sound Judgment
- ✓ Budgeting/Forecasting
- ✓ Public Speaking

PROFESSIONAL EXPERIENCE

CareerSource Northeast Florida - Jacksonville, FL President/CEO

2003 - Present

Leads a nationally recognized workforce development organization, managing a \$20 million annual budget, and over 200 team members in 12 locations across the six-county region of Northeast Florida. Highly engaged with economic development entities and Chambers of Commerce in the region; acting as a catalyst in forming strong relationships with these and other vital partners. Sought as a guest speaker to demonstrate how workforce, economic development, and educational entities and systems can and should work together. Highlights include:

- **Strategic Planning:** Led multiple strategic planning projects consistently positioning CareerSource NEFL as a leader in workforce development initiatives
- **Relationship Building:** Created numerous community partnerships leveraging each entity's strengths to achieve outstanding results. Developed and maintained strong relationships with non-profit, political, and business leaders throughout Florida.
- Revenue Generation: Increased unrestricted funds from \$40,000 to over \$1,500,000.

WorkSource (First Coast Workforce Development, Inc.) - Jacksonville, FL Chief Operating Officer

2001 - 2003

Responsible for all organizational operations and staff in the six-county region. Consistently ranked in the top five in performance for all twenty four workforce regions in Florida. Developed and implemented training

1845 Town Center Blvd., Suite 250, Fleming Island, FL 32003

strategies serving business needs that became a model for the rest of the state.

bferguson@careersourcenefl.com

EDUCATION

Bachelor of Arts

University of Georgia, Athens, GA 1986

Masters of Business Administration

Jacksonville University, Jacksonville, FL 2001

University of Oklahoma Economic Development Institute 2003

COMMUNITY AND PROFESSIONAL INVOLVEMENT

- Florida Workforce Development Association President, 2008-2009 and 2014-2016
- Enterprise Florida Stakeholders Council
- Elevate Northeast Florida Regional Economic Development Strategic Plan Steering Committee
- Young Life, Clay County Finance Committee 2014-2017
- United Way of Northeast Florida Income Strategy Council
- Boy Scouts of America, Black Creek District Chairman 2011-12
- Jacksonville Regional Chamber of Commerce Board of Trustees
- Leadership Jacksonville, Class of 2008
- Early Learning Coalition of Duval County Vice Chair

AWARDS/RECOGNITION

- 2016 Appointed by US Dept. of Labor Secretary to the Workforce Information Advisory Council
- 2016 Ultimate CEO from the Jacksonville Business Journal
- 2015 Featured panelist for launch of the USDOL ETA Innovation and Opportunity Network
- 2011 Toni Jennings Workforce Development Professional of the Year, Florida Economic Development Council
- Invited consultant for the US Department of Labor in their Driving Transformation Summits in Seattle,
 Baltimore and Chicago
- 2007 Invited to provide expert testimony before the US House of Representatives Committee on Education and the Workforce
- 2004 Regional Volunteer of the Year, Florida Economic Development Council