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Top Skills

Start-ups
Leadership
Business Strategy

Alex Miller

CEO at Hiro Systems / Partner at chaotic.capital
Bozeman, Montana, United States

Summary

I'm a startup exec and advisor that has spent my career running operations, strategy, and go-to-market for early stage companies. I've spent time at companies from 2-350 people and scaled businesses from 0 to 10's of millions in revenue at places like Stack Overflow, Yext, env0, and Hiro.

Currently CEO at Hiro Systems, building the framework for a decentralized, user owned internet built on top of Bitcoin.

Experience

Hiro Systems

4 years 1 month

CEO

February 2022 - Present (3 years 4 months)

Hiro builds developer tools for Stacks, the network that enables apps and smart contracts on Bitcoin

COO

May 2021 - February 2022 (10 months)

Chaotic Capital

Partner

2022 - Present (3 years)

Bozeman, Montana, United States

Investing and supporting founders adapting humanity to our increasing chaos

Advisor

Advisor

2018 - Present (7 years)

New York, NY

I advise early stage startups and help them manage key inflection points in their business.

Areas of focus include strategy & business model, go-to-market, company operations, and executive team development.

Companies I've worked with include env0, ProdPerfect, Optic, ProductionPro, Stowaway Cosmetics, Boldstart Ventures, and others.

digitalundivided

Mentor, Board Member & Chair

May 2017 - February 2022 (4 years 10 months)

digitalundivided is shattering the myth that diverse founders can't be successful. Envisioning a world in which ALL women own their work, digitalundivided combines an data-driven research (#ProjectDiane), the BIG incubator, and a vibrant community to empower and help high potential Black and Latinx women founders through the startup pipeline.

Stack Overflow

8 years 7 months

General Manager

April 2016 - October 2019 (3 years 7 months)

Greater New York City Area

Starting in 2016, I originated, launched, and scaled the paid, private Q&A business at Stack Overflow from idea to the fastest growing part of Stack Overflow's business with hundreds of thousands of happy users and 8-figure ARR.

Vice President of Operations

May 2013 - September 2016 (3 years 5 months)

Greater New York City Area

As Stack grew from 30 to 300, I oversaw all operations and corporate strategy/development. Responsible for the internal culture of the organization and the employee experience, I spent most of my time building the internal infrastructure of the company as well as launching new business projects, managing office operations, IT, finance, and special projects.

During this time I built almost 100K sqft of offices in four cities, built HR and IT functions from scratch, and hired and onboarded multiple new executives.

Chief of Staff

April 2011 - May 2013 (2 years 2 months)

Greater New York City Area

Worked with our CEO to initiate, define, and execute on special projects like building new teams, international expansion, office build-outs, and more. I also led efforts with our ecosystem partners to help them better and more easily support their developer communities through Stack Overflow - leading projects with Facebook, Google, and the US Patent and Trademark Office.

Yext

Vice President of Operations

January 2010 - April 2011 (1 year 4 months)

Greater New York City Area

During my time at Yext I oversaw the customer success function of the core Yext Calls business, leading reducing customer churn through proactive measures and the development of new product tiers. I later helped lead the development and implementation of new products (like Yext Rep and Powerlistings) as part of the company's transition into it's current focus of helping companies ensure their information is up to date across the web.

Calacanis LLC

Exec. Producer

2009 - 2010 (1 year)

Greater Los Angeles Area

I produced conferences, events, and media properties for the internet and technology industries with Jason Calacanis. I launched and brought you some of the best conferences and video podcasts around including TechCrunch50, Open Angel Forum, This Week in Startups, Kevin Pollak's Chat Show and more

UCSD

Event Producer/Manager/Stage Manager/Etc

2006 - 2008 (2 years)

Greater San Diego Area

Produced and ran events for UCSD's in house events office - my work involved everything from intimate fine arts performances and fundraisers to 25,000 person festivals. and speeches by leaders like Maya Angelou and Al Gore.

Komputers 4 Kids

Founder/Executive Director

September 2002 - December 2004 (2 years 4 months)

Greater Los Angeles Area

Founded and operated a non-profit organization aimed at refurbishing donated computers for underprivileged youths in, and emancipating from, foster care.

Education

University of California, San Diego

BA, Political Science