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Sarah Bauerle Danzman

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ACADEMIC EMPLOYMENT & AFFILIATIONS

Indiana University, Bloomington (2015-present)

- Associate Professor (tenured), Department of International Studies, Hamilton Lugar School of Global and International Studies and (by courtesy) Department of Political Science (2022 – present)
- Assistant Professor (2015 – 2022)
- Faculty Director, Tobias Center for Innovations in International Development (2022 – present)
- Faculty Affiliate, Vincent & Elinor Ostrom Workshop in Political Theory and Policy Analysis and Center for the Study of Global Change (2015 – present)

Affiliations:

- Non-Resident Senior Fellow, Atlantic Council (2021- present); Scholar in Residence Academic Year 2023-24
- Term Member, Council on Foreign Relations (2020 – present)
- International Affairs Fellow, Council on Foreign Relations; Foreign Affairs Officer – United States Department of State (2019-2020)
- Postdoctoral Research Associate, Niehaus Center for Globalization & Governance, Princeton University (2014-2015)

EDUCATION

University of North Carolina at Chapel Hill

- Ph.D., Department of Political Science
- M.A., Department of Political Science

Villanova University

- B.A., in Liberal Arts with minors in Political Science, Economics, and Environmental Studies, *summa cum laude*

PUBLICATIONS

Peer-Reviewed Books

2019. Bauerle Danzman, Sarah. *Merging Interests: When Domestic Firms Shape FDI Policy*. Cambridge University Press.

- Reviewed in *Perspective on Politics*
- Book Panel at 2022 APSA – Discussants included Jeffry Frieden, Erica Owen & Patrick Egan

Refereed Journal Articles

2025. “Competing to Lose: FDI, Investment Incentives, and Taxation Capacity under Fiscal Federalism” (with Alexander Slaski) *Business and Politics*. forthcoming.
2025. “A Tool is Not a Strategy: Technology Security Amidst Contested Global Orders” *Journal of International Economic Law*. jgaf019, <https://doi.org/10.1093/jiel/jgaf019>
2024. “Outbound investment control: A new security tool for the European Union?” (with Sophie Meunier) *Columbia FDI Perspectives*. No. 398 December 9.
2024. “The EU’s Geoeconomic Turn: From Policy Laggard to Institutional Innovator” (with Sophie Meunier) *Journal of Common Market Studies*. 62(4): 1097-1115.
2023. “Naïve No More: Foreign Direct Investment Screening in the European Union” (with Sophie Meunier) *Global Policy*. 14: 40-53.
- Recognized as one of the top 10 most cited Global Policy articles published in 2023.*
2023. “If You Can’t Beat Them, Join Them: The Rise of Investment Screening in Europe in Comparative Perspective.” (with Sophie Meunier) *Revue des Affaires Européennes*. 4: 649-659.
2023. “Mapping the Characteristics of Foreign Investment Screening Mechanisms: The New PRISM Dataset” (with Sophie Meunier) *International Studies Quarterly*. 67(2) <https://doi.org/10.1093/isq/sqad026>
2022. “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” (with Alexander Slaski) *Review of International Political Economy*. 29(4): 1085-1111. <https://doi.org/10.1080/09692290.2021.1885475>
2022. “Incentivizing Embedded Investment: Evidence from Patterns of Foreign Direct Investment in Latin America” (with Alexander Slaski) *Review of International Organizations*. 17(1):63-87.
2020. Bauerle Danzman, Sarah. “Foreign Direct Investment Policy, Domestic Firms, and Financial Constraints.” *Business and Politics*. 22(2): 279–306. doi:10.1017/bap.2019.13

Winner of the 2020 David P. Baron Award for the best article published in *Business and Politics* in 2020

2017. Bauerle Danzman, Sarah, Thomas Oatley, and William Kindred Winecoff. “All Crises are Global: Capital Cycles in an Imbalanced International Political Economy.” *International Studies Quarterly*. 61(4): 907–923.
2016. Bauerle Danzman, Sarah. “Contracting with Whom? The Differential Effects of BITs on Mitigating Sources of Investment Risk.” *International Interactions* 42(3): 432–478.
2013. Oatley, Thomas, William Kindred Winecoff, **Sarah Bauerle Danzman**, and Andrew Pennock. “The Political Economy of Global Finance: A Network Model” *Perspectives on Politics* 11(1): 131–151.

Book Chapters

2023. Bauerle Danzman, Sarah and Gabriella Couloubaritsis. "Balancing Risks: Investment Screening Mechanisms, Essential Security Definitions, and Standards of Evidence" in *Weaponising Investments: Volume 1*, edited by Jens Hillebrand Pohl, Joanna Warchol, Thomas Papadopoulos, and Janosch Wiesenthal. Springer Studies in Law and Geoeconomics, pp. 1-16.
2022. Bauerle Danzman, Sarah. "Is FDI at a Critical Juncture? Contemplating a Post-COVID Investment Environment" in *Yearbook on International Investment Law and Policy 2020*, edited by Lisa Laches, Lise Johnson, and Jesse Coleman. Oxford University Press, pp. 5-18.
2021. Bauerle Danzman, Sarah. "Investment Screening in the Shadow of Weaponized Interdependence" in *The Uses and Abuses of Weaponized Interdependence*, edited by Daniel Drezner, Henry Farrell, and Abraham Newman. Washington, D.C.: Brookings, pp. 257-272.
2020. Bauerle Danzman, Sarah and Geoffrey Gertz. "Facilitating Sustainable Investment: The Role and Limits of Investment Promotion Agencies." in *International Trade, Investment, and the Sustainable Development Goals* edited by Cosimo Beverelli, Jurgen Kurtz, and Damian Raess. Cambridge, UK: Cambridge University Press, pp. 140-174.
2019. Bauerle Danzman, Sarah. "The Political Economy of Bilateral Investment Treaties: The Conditional Effects of BITs on FDI Flows and Domestic Politics." in *Research Handbook on Foreign Direct Investment*, edited by Markus Krajewski. Cheltenham, UK: Edward Elgar Publishing, pp. 11-38.

Business Cases

- 2022 Friedman, Jeremy, Sarah Bauerle Danzman, David Lane. *TikTok and National Security: Investment in an Age of Data Sovereignty?* HBS No. N9-722-020. Boston, MA: Harvard Business School Publishing.

Book Reviews

- 2021 Bauerle Danzman, Sarah, "Introduction: Integrating Extractive Resource Politics into Broader International Political Economy." Review Symposium of *Power Grab: Political Survival through Extractive Resource Nationalization* (Cambridge University Press) by Paasha Mahdavi. *Texas National Security Review*.

Articles in Preparation or Under Review

- "Securitized Political Economy" (R&R at European Journal of International Relations)
- "Political Investment Cycles: Electoral Competition and Timing of Investment Announcements" (with Jonas Bunte and Paulo Cavallo)
- "The Social Connections Between Business and Government in Comparative Context" (with William K. Winecoff)

- “Signaling, Compliance, and Learning in CFIUS M&A Reviews (With Andrey Tomashevskiy, Sichen Li, and Gyu Sang Shim).
- “Sequencing Economic Security: The Self-Reinforcing Dynamics of Geoeconomic Regulations” (with Sophie Meunier).

Congressional and Government Testimony

- 2024 “[Outbound Investment from the United States to China](#).” Invited Written Testimony for the US-China Economic and Security Review Commission, 23 May.
- 2023 “Private Funds/Markets and Outbound Investments in Countries of Concern,” Testimony before the U.S. Securities and Exchange Commission Investor Advisory Committee, 22 June.
- 2022 “Toward a Balanced Outbound Investment Screening Regime” Testimony before the Senate Committee on Banking, Housing, and Urban Affairs, 29 September.

Articles and Policy Papers (Non-Peer Reviewed)

- 2024 Bauerle Danzman, Sarah. Sharing the Post Carbon Economy Means Building a Resilient EV Supply Chain. Atlantic Council. September.
<https://www.atlanticcouncil.org/in-depth-research-reports/report/sharing-the-post-carbon-economy-means-building-a-resilient-ev-supply-chain/>
- 2023 Bauerle Danzman, Sarah. Shaping Investment Security Policy: A Guide for Business Associations. Center for Private Investment and Enterprise. May.
<https://www.cipe.org/resources/shaping-investment-security-policy-a-guide-for-business-associations/>
- 2022 Bauerle Danzman, Sarah and Emily Kilcrease. “The Illusion of Controls: Unilateral Attempts to Contain China’s Technology Ambitions Will Fail” *Foreign Affairs* 30 December. <https://www.foreignaffairs.com/united-states/illusion-controls>
- 2022 Bauerle Danzman, Sarah and Emily Kilcrease. *Sand in the Silicon: Designing an Outbound Investment Controls Mechanism*. Atlantic Council and CNAS Issue Brief. September.
- 2021 Bauerle Danzman, Sarah. “National Security, Investment Review, and Sensitive Data.” *Proceedings of the American Society of International Law* 2021, doi:10.1017/amp.2021.103
- 2017 Bauerle Danzman, Sarah. “Leveraging WAIPA to Facilitate Private Sector Linkages.” *World Association of Investment Promotion Agencies Research Note* April. (1658 words)
- 2016 Bauerle Danzman, Sarah, Jacqueline Bauman, Michael Holmberg, Jonathan Hreha, Karis Neufeld, Anna Piskunova, Alec Resch, Jamie Spitz, Jocelyn Wallace, and Anna Williams. “Incentivizing an Increasingly Automated Manufacturing Sector: A Descriptive Analysis of U.S. States’ Manufacturing Investment Promotion Programs” *Smart Incentives Policy Report* December, pp. 1-20.

Technical Comments on Government Proposed Regulation

- 2024 [Comments on Provisions Pertaining to U.S. Investment in Certain National Security Technologies and Products in Countries of Concern.](#) (With Emily Kilcrease, Geoffrey Gertz, Tim Fist, and Ngor Luong) August. (Comments on Proposed Rule)
- 2023 [Comments on Provisions Pertaining to U.S. Investment in Certain National Security Technologies and Products in Countries of Concern.](#) (With Emily Kilcrease, Tim Fist, Ngor Luong, and Emily Weinstein) September. (Comments on Advanced Notice of Proposed Rulemaking)

Selected Short Articles and Commentary

- 2025 [Did Trump Effectively Nationalize US Steel with his ‘Golden Share’?](#) *New Atlanticist* (June 16).
- 2025 [Does the Nippon Steel Reflect a New Normal for Foreign Investment the US?](#) *New Atlanticist* (May 28).
- 2025 [Biden’s Blocked US Steel Deal Carries Big Risks. Here are the Top Three.](#) *New Atlanticist* (January 6).
- 2024 [Coordinating Investment Screening Across the US, Japan, and Korea.](#) (With Andrew Yeo) *Brookings*. (October 23).
- 2024 [Biden blocking Nippon Steel’s purchase of US Steel puts ‘friendshoring’ and more at risk.](#) *New Atlanticist* (September 5).
- 2024 [China’s ability to buy US land near military bases just got more restricted.](#) *New Atlanticist* (July 24).
- 2024 [The US Steel deal is a test of friendshoring – and the US is failing.](#) *New Atlanticist* (January 8).
- 2023 [In Brief: New Controls on Chips.](#) *War on the Rocks* (October 23).
- 2023 [A new White House order is taking aim at investment in Chinese tech. How will it actually work?”](#) *New Atlanticist* (August 10).
- 2023 [The ‘de-risk’ is in the details: A look at Europe’s ambitious new economic security strategy,](#) *New Atlanticist* (June 22).
- 2023 [Fore! Reasons why the Committee on Foreign Investment in the United State won’t block the PGA Tour/Live Golf merger,](#) *New Atlanticist* (June 13).
- 2022 [CHIPS+ could change the U.S. semiconductor supply chain, and more. But do industrial incentives work?](#) *The Monkey Cage* (August 9).
- 2022 [Is the US going to screen outbound investment?”](#) *The Atlantic Council* (January 10).
- 2021 [Why Governments Continue to Offer Inefficient Investment Incentives? The Role of Bureaucratic Design](#) (With Alexander Slaski) *Council on Economic Policies Blog* (March 19).
- 2020 [“The U.S. government thinks TikTok is a national security threat. So why can’t the government decide what to do?](#) *The Monkey Cage* (September 23).
- 2019 [Why is the U.S. forcing a Chinese company to sell the gay dating app Grindr?](#) (with Geoffrey Gertz) *The Monkey Cage* (April 3).
- Reprinted as [“Is it a threat to US security that China owns Grindr, a gay dating app?”](#) at Brookings Opinions (April 8, 2019).

- 2017 [Robots aren't killing the American Dream. Neither is trade. This is the problem](#) (with Jeff Colgan). *The Monkey Cage* (March 10).
- 2015 What Black Monday does and doesn't tell us about the world economy (with W. Kindred Winecoff.) *The Monkey Cage* (August 27).
- 2013 "Why U.S. financial hegemony will endure" (with W. Kindred Winecoff.) *Symposium* (October).
- 2013 "The strange politics of U.S. – E.U. free trade" (with W. Kindred Winecoff.) *The National Interest* (February 14).

GRANTS, FELLOWSHIPS AND AWARDS

- 2025 IU Layered Learning Program for Undergraduate Researchers, Research Forward: Hamilton Lugar School Layered-Learning Program for Undergraduate Researcher, Co-PI, \$65,000
- 2024 NSF Supplemental Funding, *The Political Economy of Business-Government Connections*, Principal Investigator, \$79,679
- 2024 IU Bridge Funding, *The Political Economy of Business-Government Connections*, Principal Investigator, \$16,250
- 2024 IU Faculty Assistance in Data Science, *Using LLMs to Code Regulatory Uncertainty in SEC Filing Documents*, \$3,000.
- 2023 Scholar in Residence, the Atlantic Council, \$50,000.
- 2022 IU Faculty Assistance in Science, *Who Files and Who Survives? Explaining the Geopolitical Patterns of Investment Screening Notifications, Disclosures, and Clearances*, \$1,700.
- 2022 America in the World Consortium, *Investigating CFIUS Filings*, \$7,500
- 2020 National Science Foundation, *The Political Economy of Business-Government Connections*, Principal Investigator (William K. Winecoff co-PI), \$449,567
- 2019 Hamilton Lugar School of Global and International Studies Research Award, *Voter Attitudes toward Foreign Investment Announcements*, Indiana University, \$1,000
- 2019 Indiana University Social Sciences Research Funding Program, *Market Concentration, Transnational Corporate Networks, and Politically Connected Firms* (with William K. Winecoff) \$36,629
- 2019 Council on Foreign Relations, International Affairs Fellowship Program, *Balancing Interests: Reforming and Securing US Investment Screening Processes Amid the Growth of State-Connected Multinational Enterprises* \$100,000
- 2019 Artinian Travel Award, Southern Political Science Association, \$500
- 2018 Tobias Center Research Assistance Fellows Program, Indiana University, \$2,250
- 2017 Ostrom Workshop Faculty Research Award, *Investment Facilitation Priorities in Complex Policy Environments*, Indiana University, \$10,000
- 2017 Emerging Areas of Research Proposal Development Award, *International Aid and Development: Risk, Context, and Learning* (with Nick Cullather, Stephen Macekura, and Jessica Steinberg), Indiana University, \$23,902
- 2016 School of Global and International Studies Research Travel Award, *Investment Facilitation Priorities in Complex Policy Environments*, Indiana University, \$1,674

- 2016 School of Global and International Studies Research Travel Award, *Investment Facilitation Priorities in Complex Policy Environments*, Indiana University, \$2,500
- 2015 International Studies Department Research Cluster Award, *Capitalism Workshop* (with Purnima Bose, Stephanie Kane, Stephen Macekura, Jessica Steinberg, and Nur Amali Ibrahim), \$2,000

Grants Submitted

None currently outstanding

Grants Denied

- 2017 Indiana University Emerging Areas of Research Grant, *International Development Interventions: Risk, Context, and Learning* (with Nick Cullather, Sameeksha Desai, Stephen Macekura, Jessica Steinberg, and William K. Winecoff) \$1,977,439
- 2016 Indiana University Emerging Areas of Research Grant, *International Development, Risk & Adaptive Aid* (with Nick Cullather, Stephen Macekura, and Jessica Steinberg) \$2,188,398
- 2016 US State Department Minerva Grant, *Political Violence and Infrastructure Investment* (with Sameeksha Desai, Jessica Steinberg, and William K. Winecoff), \$749,723, advanced to second round

INVITED SCHOLARLY PRESENTATIONS AND PANELS

- 2025 “Securitized Political Economy.” William & Mary Government Department, March 28.
- 2025 “Signaling, Compliance, and Learning in CFIUS M&A Reviews.” University of Pittsburgh Global Policy Studies Symposium, Jan 24.
- 2024 AJIL Webinar: International Economic Law for a Multipolar World. Invited Virtual Participant. February 16.
- 2024 “The Dual-Use Double Movement – The Investment Protection Turn as a Response to the Commercialization of Military Innovation” Brown University Workshop on Subsystem IR Theory. February 1-2. Providence, RI.
- 2023 “The Screening of Investment Activities in International Investment Law” Invited panelist to Society of International Economic Law Virtual Conversations. Virtual. October 20.
- 2023 “National Security, Investment Policy, and Firm Behavior” Research Presentation. Kansas University Trade War Lab Speaker Series. Virtual. October 15.
- 2023 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening.” Princeton University Political Science Department International Relations Colloquium. Princeton, NJ. April 24.
- 2023 “Securitized industrial policy & the demand for inbound and outbound investment restrictions.” European industrial policy & the new geopolitics of markets Workshop. European Union Institute. Florence, Italy. April 14.

- 2023 “Regulating Cross-Border Technology and Data Flows,” University of Virginia Law School Conference on Regulating Conflict and Competition: The Economic Levers of National Security. Charlottesville, VA. February 24.
- 2023 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening,” Northwestern University Political Science Department International Relations Speaker Series. Evanston, IL. January 27.
- 2022 The Law of Global Economic Statecraft Workshop. Panelist – Where We are Now. School Dean Rusk International Law Center and the Georgia Journal of International and Comparative Law. Athens, GA. October 24.
- 2022 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening,” PRISM Workshop. Princeton, NJ. October 9.
- 2022 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening,” Peterson Institute for International Economics. September 30.
- 2022 “Foreign Investment Screening: The Linkage Between Responsible Investing and Democratic Resilience,” CELIS 2022 Forum on Investment Screening. Uppsala University, Sweden. June 2.
- 2022 “The Value of Political Business Connections,” University of North Carolina Political Science Department. March 25.
- 2022 “Mapping a Research Agenda in the Politics of Investment Screening,” University of Southern Denmark. Online. January 7.
- 2021 “Economic and Other Public Order Justifications for Restricting Sovereign-Driven Investment,” CELIS Institute, Berlin. Warsaw, Poland. December 1-3.
- 2021 “Advances in Investment Screening Research,” United States Department of State. November 4.
- 2021 “Investment Screening and Supply Chain Security: Japanese, EU, and U.S. Perspectives on China,” Harvard Program on U.S. – Japan Relations. Online. September 27.
- 2021 “Protecting or Stifling? The Effect of Investment Screening on Technology Firms,” Australia National University. July 13.
- 2021 “The Siren Call Economic Warfare: Avoiding Economic Warfare in the 21st Century,” Invited panelist at the US Naval War College (NWC) and the Rhodes Center for International Economics and Finance virtual workshop, “Economic Warfare: What Can World War One Tell us about 21st Century Conflicts?” April 30.
- 2021 “The Rise of Restrictions on Data Flows and Digital Technologies: National Security, Human Rights, or Geo-Economics?” Invited panelist at the American Society of International Law’s Annual Conference. March 24-27.
- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review,” University of Wisconsin at Madison. February 23.
- 2020 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” Global Research in International Political Economy. December 9.
- 2020 “COVID, Geo-economic Competition, and the Coming Global Economy.” Indonesia Economic Forum. November 25.

- 2020 "CFIUS and Political Risk." Princeton School of Public and International Affairs. September 23.
- 2020 "Political Investment Cycles: Electoral Competition and Timing of Investment Announcements," Johns Hopkins SAIS Speaker Series. February 11.
- 2019 "MNEs in an Age of Increased Multipolarity," CENTRA Workshop on Multipolarity and International Governance. Washington, DC. July 11
- 2019 "Weaponized Interdependence, Anti-Globalism, and FDI Policy," Workshop on International Order, Networks, and Power. Mortara Center for International Studies, Georgetown University. Washington, DC. June 20.
- 2018 "Market Concentration, Transnational Corporate Networks, and Politically Connected Firms," (with William K. Winecoff.) Symposium on The Evolution of Economic Power in the Age of Globalization: Three Major Debates on the Rise of Transnational Corporations, University of Amsterdam, Amsterdam, Netherlands. December 10.
- 2018 "Cooperating Across Borders: Leveraging Relationships for Global Relevance," International Economic Development Council's Annual Conference, Atlanta, GA. October 1.
- 2018 "Drivers and Determinants of FDI: Applying traditional concepts to modern trends," World Association of Investment Promotion Agencies, Istanbul, Turkey. July 2-3.
- 2017 "Collective, Competitive Advantage for Foreign Direct Investment," International Economic Development Council's Annual Conference, Toronto, Canada. September 17.
- 2017 "Liberalizing for Liquidity: The Politics of FDI Liberalization," University of Chicago. May 18 (postponed).
- 2016 "Factors that Determine Private Sector Investment into Markets," World Association of Investment Promotion Agencies' Annual Conference, Istanbul, Turkey. October 13.
- 2016 "Compensation, Agglomeration, or Competition? Evaluating the Correlates of Investment Incentives" (with Alexander Slaski), Workshop on the Politics of Multinational Firms and Investment, Princeton University. September 30.
- 2016 "A Political Economy Approach to Understanding Investor-State Dispute Settlement," Workshop on the Central and Eastern European Experience with Investor-State Dispute Settlement, Central European University, Budapest, Hungary. May 20.
- 2016 "Incumbents who Reform: The Politics of FDI Liberalization," Emory University. March 3.
- 2015 "Incumbents who Reform: The Politics of FDI Liberalization," Indiana University. February 19.
- 2015 "Incumbents who Reform: The Politics of FDI Liberalization," Princeton University. March 23.
- 2014 "Incumbents who Reform: The Politics of FDI Liberalization," Villanova University. November 12.

- 2014 “Financial Crises and Political Instability,” Political Instability Taskforce, Washington, D.C. October 22.
- 2014 “Incumbents who Reform: The Politics of FDI Liberalization,” Elon University, January 22.
- 2013 “Incumbents who Reform: The Politics of FDI Liberalization,” Lewis and Clark College, November 6.
- 2013 “The Political Determinants of Investment Policy in Non-Democracies,” Journeys in World Politics Annual Workshop, University of Iowa. May 3.

PRESENTATIONS AT INDIANA UNIVERSITY

- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review,” Ostrom Workshop. February 22.
- 2018 “Investment Facilitation Priorities in Complex Policy Environments,” Ostrom Workshop Research Colloquium, Bloomington, IN. December 3.
- 2016 “Incumbents who Reform: The Politics of FDI Liberalization,” Institutions, Trade, and Economic Development Workshop, Indiana University. May 14.

REFERRED CONFERENCE PRESENTATIONS

- 2025 “The Correlates of Political Business Connections,” (with Rashid Marcano Riveria) The Money in Politics Workshop, Copenhagen Business School, Copenhagen, Denmark. June.
- 2025 “The Correlates of Political Business Connections,” (with Rashid Marcano Riveria) Annual Meeting of the Midwest Political Science Association. Chicago, IL. April
- 2025 “Signaling, Compliance, and Learning in CFIUS M&A Reviews (With Andrey Tomashevskiy, Sichen Li, and Gyu Sang Shim). Annual Meeting of the International Studies Association. Chicago, IL. March
- 2025 “Sequencing Economic Security: The Self-Reinforcing Dynamics of Geoeconomic Regulations” (with Sophie Meunier). Annual Meeting of the International Studies Association. Chicago, IL. March
- 2025 “The Correlates of Political Business Connections,” (with Rashid Marcano Riveria) Annual Meeting of the International Studies Association. Chicago, IL. March
- 2024 “Signaling, Compliance, and Learning in CFIUS M&A Reviews (With Andrey Tomashevskiy, Sichen Li, and Gyu Sang Shim). Annual Meeting of the American Political Science Association. September.
- 2022 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening.” Annual Meeting of the International Political Economy Society. Pittsburgh, PA. October 29.
- 2022 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” Book panel. Annual Meeting of the American Political Science Association. September.
- 2022 “The Value of Political Business Connections,” (with William K. Winecoff) Annual Meeting of the International Studies Association. Nashville, TN. April.

- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review” (with Sophie Meunier) Annual Meeting of the International Political Economy Society. Boulder, CO. October 23.
- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review” (with Sophie Meunier) Leuven Centre for Global Governance Studies Workshop on EU Trade Policy: Democratic, Transparent, Sustainable and Geopolitical? Online. October 14.
- 2021 “The Value of Political Business Connections,” (with William K. Winecoff) Annual Meeting of the American Political Science Association. Online. September 29.
- 2021 “Security Through Crisis: Financial Upheaval, Network Disruption, and the Diffusion of Investment Screening.” Annual Meeting of the International Studies Association. Online. April 7.
- 2021 “Protecting or Stifling? The Effect of Investment Screening on Technology Firms” Annual Meeting of the International Studies Association. Online. April 7.
- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review” (with Sophie Meunier) Annual Meeting of the Midwest Political Science Association. Online. April.
- 2021 “Market Concentration, Transnational Corporate Networks, and Politically-Connected Firms,” (with William K. Winecoff) Annual Meeting of the Midwest Political Science Association. Online. April.
- 2020 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” International Political Science Association Annual Conference. November 13.
- 2020 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” Annual Conference of the Global Research Alliance for Sustainable Finance and Investment. September 9.
- 2020 “Political Investment Cycles: Electoral Competition and Timing of Investment Announcements” (with Jonas Bunte and Paulo Cavallo) Annual Meeting of the International Studies Association. Honolulu, HI. March 27. CONFERENCE CANCELLED DUE TO COVID
- 2019 “Political Investment Cycles: Electoral Competition and Timing of Investment Announcements” (with Jonas Bunte and Paulo Cavallo) Annual Meeting of the American Political Science Association, Washington, DC. August 30.
- 2019 “The Political Economy of Investment Promotion Agencies” (with Geoff Gertz) Annual Meeting of the International Studies Association, Toronto, CA. March 28.
- 2019 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” Annual Meeting of the Southern Political Science Association, Austin, TX. January 19.
- 2018 “Facilitating Sustainable Investment: The Role and Limits of Investment Promotion Agencies,” (with Geoffrey Gertz.) Blended Development Finance and the New Industrial Policy conference, Geneva, Switzerland. November 8. (non-presenting co-author)
- 2018 “Facilitating Sustainable Investment: The Role and Limits of Investment Promotion Agencies,” (with Geoffrey Gertz.) 2018 World Trade Forum Book Track: Trade,

- Development and Sustainability, Florence, Italy. September 29. (non-presenting co-author)
- 2018 “Investment Facilitation Priorities in Complex Policy Environments,” Annual Meeting of the American Political Science Association, Boston, MA. September 2.
- 2018 “Pork-Barrel Politics in an Era of Globalization,” Annual Meeting of the American Political Science Association, Boston, MA. September 1.
- 2018 “Art of the Deal? Capital Mobility, Host Country Political Strategies, and Investment Incentives in Latin America,” Annual Meeting of the Midwest Political Science Association, Chicago, IL. April 6.
- 2016 “Financing Constraints, Interest Groups, & Investment Law Making,” Annual Meeting of the American Political Science Association, Philadelphia, PA. September 2.
- 2015 “Compensation, Agglomeration, or Competition? Evaluating the Correlates of Investment Incentives” (with Alexander Slaski), Annual Meeting of the International Studies Association, Atlanta, GA. March 20.
- 2015 “American Hegemony and Global Capital Cycles” (with Thomas Oatley and William K. Winecoff), Annual Meeting of the American Political Science Association, San Francisco, CA. September 3.
- 2015 “When Incumbents Reform: The Politics of FDI Policy Liberalization,” The Annual Meeting of the International Political Economy Society, Washington, D.C. November 15.
- 2014 “Hegemony and Global Capital Cycles” (with Thomas Oatley and William K. Winecoff), Annual Meeting of the International Studies Association, Toronto, Canada. April.
- 2013 “Crisis, Financial Reform, and Long-Term Capital Account Liberalization,” Annual Meeting of the American Political Science Association, Chicago, IL. August.
- 2013 “Privatization and Public Opinion of FDI in Latin America” (with Alissandra T. Stoyan, Annual Meeting of the American Political Science Association, Chicago, IL. August.
- 2013 “The Political Determinants of Investment Policy in Non-Democracies,” Annual Meeting of the International Studies Association, San Francisco, CA. April.
- 2011 “The Political Economy of Global Finance: A Network Model” (with Thomas Oatley, Andrew Pennock, and William K. Winecoff), Annual Meeting of the American Political Science Association, Seattle, WA. September.
- 2011 “How Do States Compete for Capital? The Political Determinants of Investment Promotion Strategies” Annual Meeting of the International Studies Association, Montreal, Canada, April.

PUBLIC OUTREACH PRESENTATIONS & INTERVIEWS

- 2025 “Post Election Review of Outbound Investment Policy.” Invited Panelist. The 11th Annual Conference on CFIUS. Washington, DC. April 24.

- 2024 “National Security, Trade, and Investment: What You Need to Know.” Invited Panelist. Case Western Reserve University Law School 9th Fall Trade Update. November 21, 2024. Virtual
- 2024 “Investment Screening and the Firm – The Business Perspective.” Invited Panel Chair. CELIS Forum on Investment Screening October 17. Paris, France
- 2024 Trilateral Economic Security and Investment Screening Workshop. Invited Panelist. Brookings. September 30. Virtual
- 2024 “Vulnerabilities and Opportunities in the Electric Vehicles Supply Chain.” Invited Panelist. 2024 Transatlantic Forum on GeoEconomics. September 26. New York, New York.
- 2024 “Goeconomics and Technology Competition.” Invited Panel Chair. Helsinki Goeconomics Week. August 15. Helsinki, Finland.
- 2024 “Investment Screening and National Security: A Transatlantic Perspective.” Invited Panelist. CELIS and CIPE Transatlantic Ties: A Strategic Dialogue on US-EU Investment Screening and Economic Security. May 7. Washington, DC.
- 2024 Podcast Guest – Goeconomic Competition with Francesca Ghiretti. April 24.
- 2024 “Reimagining American Leadership in the International Economy: Challenges and Opportunities.” Invited Panelist. Council on Foreign Relations. February 22. Washington, DC.
- 2024 AJIL Webinar: International Economic Law for a Multipolar World. Invited Virtual Participant. February 16.
- 2024 “U.S. Regulations on Biotechnology.” Invited presenter. The National Security Commission on Emerging Biotechnology. January 23. Washington, DC
- 2023 “Regulating Outbound Investment in an Era of Renewed Goeconomic Competition.” Presenter. FCDO Trade Faculty Masterclass. December 7. Virtual Event.
- 2023 “AI, Security, and Global Power Dynamics.” Panelist. IU Center of Excellence for Women and Technology. November 9. Bloomington, IN.
- 2023 “National Security and China: has US policy been too tough - or too easy- on Chinese investment?” Panelist. Financial Times Investing in America Conference. November 7. Miami, FL.
- 2023 “Economic Security as National Security” Panelist. Helsinki Security Forum. Oct 1. Helsinki, Finland.
- 2023 “The clash of economics and national security: Trade, industrial policy, and supply chains” Moderator. Atlantic Council-Atlantik-Brücke Transatlantic Forum on GeoEconomics. September 22. Berlin, Germany.
- 2023 “Understanding the Impending Outbound Investment Regulation Executive Order.” Guest speaker. WarCast Podcast. August 16.
- 2023 “Outbound Investment Regulatory Outlook in the US.” Presenter. Alternative Investment Management Association. July 12. Virtual event.
- 2023 “Outbound Investment Regulatory Outlook in the US and EU.” Presenter. AmCham EU. July 28. Virtual event.
- 2023 "Shaping Investment Security Policy: A Guide for Business Associations." Panelists. Center for International Private Enterprise. May 25. Virtual panel.

- 2023 “Roundtable on potential regulations on outbound investment.” Panelist. Brookings Institution. April 6. Virtual panel.
- 2022 “Roundtable on Business Associations and Public Consultations over Investment Screening Legislation.” Presider. Business Europe. December 1. Brussels, Belgium.
- 2022 [“Tools for Our Time: Economic Statecraft since Russia’s Invasion.”](#) Panelist. Atlantic Council. November 30. Virtual Panel.
- 2022 [“Roundtable on Paul Tucker’s ‘Global Discord: Values and Power in a Fractured World Order.’”](#) Panelist. Official Monetary and Financial Institutions Forum. November 15. Virtual Panel.
- 2022 “CHIPS+ and Foreign Policy Strategy.” Manufacturing Policy Institute. September 16. Virtual Panel.
- 2022 “Sand in the Silicon: Designing an Outbound Investment Mechanism.” Atlantic Council. 14 September. Virtual Panel.
- 2022 “Enabling and Investment Environments for Diversifying Supply Chains” academic facilitator and presenter for a stakeholder session of the July 2022 U.S. Departments of State and Commerce Convened International Ministerial on Global Supply Chains Ministerial, August 19-20. Virtual.
- 2022 “Economic Statecraft Roundtable” invited speaker at UK Deputy Secretary National Security Adviser convening on future of Economic Statecraft after Russia’s Invasion of Ukraine. June 20. Virtual.
- 2022 “Trends and Justifications for Investment Screening in OECD Countries,” U.S. Department of State International Engagement, January 26. Virtual panel.
- 2022 “Assessment of FIRRMA Implementation and Insights for the EU,” Delegation of the European Union to the United States. January 24. Virtual panel.
- 2022 “Designing an Outbound Investment Screening Mechanism,” The Atlantic Council. January 14. Virtual panel.
- 2021 “Preventing Exploitation of Sensitive Technologies and Critical Assets,” U.S. Department of State International Engagement, October 27. Virtual panel.
- 2021 “Understanding the Committee on Foreign Investment in the United States (CFIUS) and Your Obligation to File,” American Chinese Society of Indiana, October 26. Virtual panel.
- 2021 “Investment Security and Emerging Technologies,” panelist on Council of Foreign Relations Annual International Affairs Fellows Conference, July 20 virtual panel.
- 2021 “Looking Beyond the Academy: Navigating the Job Search for Applied Jobs for PhDs” invited panelist, Annual Meeting of the International Studies Association, April 7 virtual panel.
- 2020 “TikTok on the Clock: Data, Deals, and National Security,” Council on Foreign Relations, November 12 virtual panel.
- 2020 National Committee on American Foreign Policy – Globalization Today: Power Asymmetries and Vulnerabilities. October 15.
- 2018 “International Trade Economies and Treaties,” Institute for Defense and Business, Bloomington, IN May 25.

- 2017 “Indiana and the World: Preparing Indiana Students for a Global Economy,” Partnershare Symposium: Globalization & its Impact on K-12 Education, Bloomington, IN. March 10.
- 2016 “Foreign Policy and the Next President,” WFIU Public Radio, Bloomington, IN. September 27.
- 2016 “The Politics of Trade in an Era of Populism: Brexit, TPP, and Trump” (with William K. Winecoff), Beth Shalom Synagogue, Bloomington, IN. August.
- 2016 “Global Economic Governance,” Global Business Institute at Kelley School of Business, Bloomington, IN. July 12.
- 2016 “Political and Economic Effects of Brexit,” Wisconsin Public Radio, June 24.
- 2016 “National Security and Grand Strategy” (with Fred Cate, Gen. Gene Renuart, James Steinberg, and Philip Zelikow), America’s Role in the World Conference, Bloomington, IN. March 30.
- 2015 “A Debate on the Transpacific Partnership,” Indiana University Oxfam Club, Bloomington, IN. December.

TEACHING AND ADVISING

Indiana University

- I103 – Global Business (Fall 2024, 60 students; Fall 2022, 60 students; Fall 2021, 60 students; Fall 2020, 60 students)
- I203 – Global Development (Spring 2021, 60 students; Spring 2019, 56 students; Spring 2017, 60 students)
- I300 – The State Department and National Security Council – Decision Making and Memo Writing (Spring 2022 short course, 18 students)
- I310 – Global Economic Governance (Spring 2019, 22 students; Fall 2016, 26 students; Spring 2016, 32 students; Fall 2015, 29 students)
- I315/515 – Research Design in International Studies (Spring 2025, 29 students; Fall 2024, 35 students; Spring 2022, 34 students; Fall 2021, 36 students; Spring 2021, 33 students; Fall 2020, 42 students; Spring 2018; 23 students)
- I400 – Capstone in International Studies (senior thesis class) (Spring 2017, 15 students)
- I427/503 – Multinational Firms in the Global Economy (Spring 2016, 13 students)
- I427/503 – Harnessing Foreign Investment for Development (Spring 2022, 22 students; Spring 2018, 15 students; Fall 2016, 10 students)
- I427/503 – Geoeconomics, National Security, and the Return of Great Power Competition (Summer 2024, 14 students)
- I500 – Capstone in International Affairs (Spring 2023, 14 students)
- I521 – International Organizations and Global Governance (Fall 2022, 21 students)
- I523 – Theories of Global Development (Spring 2025, 3 students)

Graduate Student Advisees

Jeffery Shih-Chieh Wang (Doctoral Committee member, Political Science, IU) “Quiet Diplomacy of Non-Binding Intergovernmental Cooperation: Networked Co-sponsorship in APEC”

- Allen Kang (Doctoral Committee member, Political Science, IU) “Digitalization and its Political Discontents”
- Dewa Gede Sidan Raeskyesa (Doctoral Committee external member, Vienna University of Economics and Business)
- Scott Boyce (Doctoral Committee member, Political Science, IU)
- Aashna Khanna (Doctoral Committee member, Political Science, IU) “But What about the Rest? Rethinking the Positions and Roles of Countries in the Global Financial System”
- Bart Connelly (Doctoral Committee external member, Johns Hopkins SAIS) “The Evolution of CFIUS” (Defended Fall 2024)
- Rashid Marcano Rivera (Doctoral Committee member, Political Science, IU) “Varieties of Networked Capitalism: A New Approach to Comparative Political Economy” (Defended Fall 2023)
- Benjamin Blythe (M.A., East Asian Languages and Cultures, IU) “Comparing Foreign Aid Decision-making in Japan and China” (Defended Spring 2023)
- Fathima Musthaq (Doctoral Committee member, Political Science, IU) “Financial Integration, Central Banking, and the Politics of Liquidity in the Global South” (Defended May 2021)
- Anna Williams (M.A., European Studies, IU) “How European FDI Transformed Turkey and How Turkey Risks Losing It All” (Thesis Director, defended May 2017)

Undergraduate International Studies Capstone Mentees

- Trevor Owens (Fall 2016) *Work and Peace: Economic Opportunity as a Determinant of Political Stability in Sub-Saharan Africa, 1997-2014*
- James Cole (Fall 2017) *Understanding European Far Right Parties through Immigration and the Welfare State*
- Richard Solomon (Honors, Spring 2018) *More Money, More Problems: An Optimal Stopping Game of Ransom Negotiation*
- Nathan Handwerker (Honors, Spring 2018) *The Road to Internationalization: China’s “One Belt, One Road” and the Rise of the Renminbi*
- Michelle Duke (Spring 2018) *Autonomous Monetary Policy and the Sustainability of Social Welfare Systems*
- Emily Unison (Spring 2018) *Brexit: An Inspiration or a Mistake? A Comparative Case Study on the Invocations of Brexit and the Use of Rhetoric by Populist Leaders in the EU*
- Kate Hill (Honors, Spring 2019) *Assessing the Effectiveness of the Green Climate Fund*
- Joe Cullather (Spring 2019) *Commercial Diplomacy, Infrastructure Projects, and Public Opinion*
- Aaron Teater (Honors, Spring 2019) *Examining Corporate-Government Relations Around Environmental Regulations*
- Max Holmberg (Spring 2019) *What Explains Public Support for Authoritarian Regimes?*
- Lauren Wisniewski (Honors, Spring 2021) *The Pressures for Developed States to Participate in Funding Climate Change Loss and Damages*

- Katherine Zackman (Spring 2021) *Behavioral Political Economy and Protectionist Trade Policies in the European Union*
- Christopher Hillard (Spring 2021) *Protectionist Trade Policies in The United Kingdom*
- Noah Azem (Spring 2021) *The Growth Promoting Effect of European Union Membership*
- Alejandra Pinzon-Vanegas (Fall 2021) *Pornography, Feminist Theory, and Student Attitudes Toward Intimacy*
- Syd Hargis (Fall 2022) *Pivoting Employment for Long-term Sustainability: "Supporting Workers through Renewable Energy Transformation in Spain"*
- Tamar Lerner (Spring 2023) *Cooperation in Inter-Group Conflict: the Israeli-Palestinian Case*
- Lia Sepulveda (Fall 2024) *The Economic Bermuda Triangle: Mexico's Strategic Positioning Amid U.S.-China Rivalry*

University of North Carolina at Chapel Hill

POLI 150 – Introduction to International Relations

Guest Lectures & "Meet the Author" Events

- London School of Economics, March 2024. Topic: Economic Security and Geoeconomics
- Princeton University, November 9, 2023. Topic: Investment screening and *TikTok* Case
- Villanova University, March 29, 2023. Topic: Investment Regulations and *Merging Interests*
- Marymount University, March 27, 2023. Topic: Investment screening and *Sand in the Silicon*
- Texas A&M DC Campus, February 13, 2023. Topic: Investment screening and CFIUS
- Princeton University, Fall 2021. Topic: Investment screening and *TikTok* Case

DEPARTMENTAL SERVICE

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|-------------|---|
| 2024 - | International Studies Executive Committee |
| Fall 2024 | Chair, International Studies International Technology and Governance Search Committee |
| Fall 2023 | Chair, International Studies International Development Search Committee |
| Spring 2023 | Interim Director of Graduate Studies, International Studies |
| 2022 - 23 | International Studies Graduate Affairs Committee |
| 2021 – 22 | International Studies Undergraduate Affairs Committee |
| 2020 – 21 | International Studies Executive Committee |
| 2018 – 19 | International Studies Faculty Symposium co-organizer |
| 2018 – 19 | International Studies Law B.A. Committee Member |
| 2017 – 18 | International Studies External Review Data Analyst |
| 2016 – 17 | International Studies Undergraduate Association, Advisor |
| 2016 – 17 | International Studies Russian Politics Search Committee |
| 2015 – 16 | International Studies Undergraduate Affairs Committee |
| 2015 – 16 | International Studies International Governance Search Committee |
| 2015 – 16 | International Studies Faculty Symposium co-organizer |
| 2015 | International Studies Capstone Research Symposium Judge |
| 2015 | International Studies Capstone Thesis Prize Judge |

SCHOOL AND UNIVERSITY SERVICE

2024-2025	IUB College Policy Committee Chair
2024 -	IUB Phi Beta Kappa Executive Committee
2024 -	IUB College Policy Committee, At Large Representative
2022	Hamilton Lugar School Dean Search Committee
2022 -	Tobias Center for Innovations in International Development, Faculty Director
2021 - 22	Tobias Center for Innovations in International Development, Steering Committee Chair
2021	Organizer, COVID-19 and Post-Pandemic Investment and Development Workshop Sponsored by the Tobias Center for Innovations in International Development, Indiana University Bloomington, March 11
2020 – 21	HLS and IU Bloomington Faculty Coordinator – STRATCOM Academic Alliance
2018 – 20	Hamilton and Lugar School for Global and International Studies Career Cohort Leader – Fortune 500 Companies
2016 – 2021	Tobias Center for Innovations in International Development, Steering Committee Member
2015 –	Office of Overseas Study Review Committee
2015	SGIS/NED Mark Helmke Post-Doctoral Scholarship Development Committee

SERVICE TO THE PROFESSION

2023 -	Advisory Board Member, GERI Project: Power Politics by Economic Means: The Geoeconomics Research Initiative, The Finnish Institute of International Affairs
2023 -	Founding co-editor-in-chief, Law & Geoeconomics (Brill)
2022 -	Steering Committee, Global Research in International Political Economy
2021 -	Board Member, Women Also Know Stuff
2021	Chair, Review Symposium for Power Grab: Political Survival through Extractive Resource Nationalization (Paasha Mahdavi) at Texas National Security Review
2021	External Reviewer, University College Dublin's Search Committee for Assistant Professor in International Political Economy
2020 – 21	IPE Section Chair, Midwest Political Science Association 2021 Annual Meeting
2019 – 22	Committee Member and Panel Convener, Virtual International Political Economy Society
2019	Chair, Best Article Award Committee, <i>International Collaboration (IC) Section of the American Political Science Association.</i>

- 2018 Committee Member, John Sprague Award Committee, *Political Networks Section of the American Political Science Association*.
- 2016 Co-organizer, *Niehaus Center Workshop on the Politics of Multinational Firms, Governments, and Global Production Networks*, Princeton University. September 30 – October 1
- 2011 – 12 Assistant to the Program Chairs, 2012 Annual Meeting of the International Studies Association, San Diego, CA.

Occasional Reviewer: *American Journal of Political Science*, *Business and Politics*, *European Journal of International Relations*, *Foreign Policy Analysis*, *Journal of Conflict Resolution*, *Journal of Politics*, *International Interactions*, *International Organizations*, *International Studies Quarterly*, *Latin American Politics and Society*, *Oxford University Press*, *Perspectives on Politics*, *Research and Politics*, *World Politics*

OTHER EXPERIENCE

- 2023 Board Member, City of Bloomington Capital Improvements Board, Bloomington, IN
- 2022 - 23 Commissioner, City of Bloomington Redevelopment Commission, Bloomington, IN
- 2006 – 08 Consulting Group Analyst – Citigroup Smith Barney, Asheville, NC
Series 6 and 63 Designations
- 2004 Research Intern, Instituto Centroamericano de Administración de Empresas, Alajuela, Costa Rica