



## BIOGRAPHY

# Ed Greer



Mr. Greer is the President of Greer Consulting, LLC. Greer Consulting, LLC facilitates executive consulting services between Department of Defense organizations and Prime Contractors/Vendors. This includes providing executive consulting services in a variety of specialty areas. Greer Consulting provides program management, engineering, DoD acquisition consulting services to organizations within and outside of DoD.

Mr. Greer was the Chief Operating Officer for The MIL Corporation from February 2013 through October 2015 and reported directly to the CEO. In his capacity as COO, Mr. Greer was responsible for the company's day-to-day operating activities of six business sector consisting of 12 VP's, including in excess of \$100M in revenue; expense, cost and margin control; and monthly, quarterly and annual financial goal management. He directed the company operations to meet budget and over 600 personnel. Mr. Greer was responsible for the short-term and long-range planning and budget development to support strategic business goals. He established the performance goals, allocate resources, and assess policies for senior management. He demonstrated successful execution of business strategies for company products and services.

Mr. Greer is the former Deputy Assistant Secretary of Defense for Developmental Test and Evaluation. He served as the principal advisor on developmental test and evaluation (DT&E) to the Secretary of Defense (SECDEF) and the Under Secretary of Defense for Acquisition, Technology and Logistics (USD (AT&L)). Sworn in March 15, 2010, Mr. Greer initiated the rebuilding of DT&E as its first Deputy Assistant Secretary since its inception under the Weapon System Acquisition Reform Act of 2009. Mr. Greer was responsible for DT&E policy and guidance in support of the acquisition of major Department of Defense (DoD) weapon systems. Mr. Greer also served concurrently as Director, Test Resource Management Center (TRMC). In this role, he advised the USD (AT&L) on matters pertaining to strategic planning and oversight of the DOD's Major Range and Test Facility Base, the nation's critical range infrastructure for conducting effective test and evaluation (T&E) of major weapon systems. Other significant duties include reviewing and improving the organization and capabilities of the military departments with respect to DT&E and providing advocacy, oversight, and guidance to elements of the acquisition workforce responsible for DT&E. Mr. Greer served on the Defense Acquisition Board. Additionally, the Director, TRMC reviewed and certified proposed T&E budgets of Military Departments and Defense Agencies, administered the Central Test and Evaluation Investment Program (CTEIP), and had oversight responsibilities of the DoD program for T&E Science and Technology.

Prior to his political appointment and since 2002, Mr. Greer served as the Deputy Assistant Commander for Test and Evaluation, Naval Air Systems Command, and Executive Director, Naval Air Warfare Center Aircraft Division (NAWCAD) (SES Tier III), Patuxent River, MD. As the senior civilian for Naval Aviation Test and Evaluation, he was responsible for planning, executing, analyzing, and reporting of all Naval Aviation test and evaluation. As Executive Director, NAWCAD, he ensured that

NAWCAD technical, business, and financial objectives were met across a workforce of 14,400 and a total operating budget of over \$4 billion. As Executive Director for NAWCAD, Mr. Greer is responsible for ensuring that NAWCAD technical, business and financial objectives were met. In his role as Deputy Assistant Commander for Test and Evaluation, Mr. Greer was responsible for the appropriate implementation of policy and guidance on test and evaluation matters emanating from the Office of the NAVAIR Commander and Assistant Commanders.

In 1998, Mr. Greer joined the Senior Executive Service as Director of the Atlantic Ranges and Facilities, NAWCAD, responsible for all facets relating to the development, maintenance, and operation of the open-air range and installed systems test facility components of the Navy's principal Air Combat Systems test activity. ATR controls fully-instrumented and integrated test ranges that provide full-service support for cradle-to-grave testing. Airspace and surface target areas are used for test and evaluation of aircraft and for warfighter training missions. In addition to radar and optical tracking systems, fixed and mobile assets provide the necessary capabilities for diverse testing and training scenarios.

Mr. Greer represented the Navy on the 2007 Defense Science Board Task Force on Developmental Test and Evaluation. Mr. Greer is the current and past President of the Southern Maryland Chapter of the International Test and Evaluation Association (ITEA). He also serves on the National Board Of Directors for ITEA. He earned his Bachelor of Science Degree in Electrical Engineering from the University of Maryland, College Park, and received a Master of Science Degree in Management from the Florida Institute of Technology. He is a graduate of the Defense Systems Management College and of the Senior Executive Management Development Program. Mr. Greer is the NDIA 2013 recipient of the Walter W. Hollis Award for Lifetime Achievement in Defense Test and Evaluation. Mr. Greer is married to Ms. Phyllis Greer. Ed and Phyllis have two children and four grandchildren.

Email: [greerer@gmail.com](mailto:greerer@gmail.com)

Cell phone: (301) 481-7411