

## JOHN G. PICERNE

**FOUNDER** 

John founded Corvias on three core principles: be the best place to work, the best provider of service, and generously give back to the communities in which we live and serve. His leadership has developed Corvias into a privately-owned family of companies that provides creative and sustainable solutions for clients within the military, higher education, and public sectors.

Having grown up in a real estate development family and now with more than 30 years of professional real estate experience, John has a passion for conceptualizing new ideas and creating opportunities out of challenges. He spearheads Corvias' visionary public-private partnership (P3) model, which allows us to successfully address the large-scale infrastructure, housing, and deferred maintenance issues facing the nation. In 1998, he founded Picerne Military Housing (now Corvias) to significantly improve housing for our nation's service members. In 2012, he brought same successful approach to higher education sector. Under his leadership, Corvias was awarded a 40-year, \$550 million P3 with the University System of Georgia, the first time a state system has initiated the privatization of student housing through a portfolio of campuses. Corvias also signed a first-of-its-kind, community-based P3 with Prince George's County, Maryland, to addresses environmental regulatory requirements for stormwater management.

In keeping with his philosophy of giving back, John established Corvias Foundation, which has awarded \$14 million in educational scholarships and grants to support the spouses and children of active-duty service members in their pursuit of higher education since 2006.

John received the 2016 National Council for Public-Private Partnerships "Excellence in Individual Leadership Award." The NCPPP, the leading association in the field, recognizes visionary leaders and innovative organizations that advance the concept and implementation of P3s nationwide. As a testament to nearly 20 years of innovative and successful partnerships, the NCPPP praised John's exemplary history of spearheading ground-breaking, holistic approaches to some of the nation's most complex and systemic infrastructure needs. John was also honored with the Commander's Award for Public Service by the Department of the Army for his leadership, foresight, and contribution to assisting defense communities and enhancing economic capabilities through P3 programs.

During the early stages of the Army's public-private military housing program, I told those in charge of selecting private firms to participate in the program that they should look into the heart of the firm's CEOs, so they could make sure they were going to get the kind of partners needed for this important housing initiative. In John Picerne, we all saw someone with exactly the kind of heart we wanted on our team."

Geoffrey G. Prosch
Former Deputy Assistant Secretary of the Army
(Installations and Environment)

