

Jarl Bliss
President
Lincoln Military Housing

Since joining Lincoln Property Company in 1987, Mr. Bliss has been involved in many facets of Lincoln's business. Mr. Bliss has worked in a variety of positions for Lincoln in his thirty plus years - including development, construction, finance and now military housing. He has been personally involved in the development of over \$3 billion of commercial real estate.

In his finance role, Mr. Bliss oversaw all interim and permanent financing for the Mid-Atlantic / Northeast region. During the course of Mr. Bliss' Lincoln career he has also had the responsibility of heading up Lincoln's property management operations for the East Coast (Boston to Miami). In this role he supervised a team that managed over 25,000 units for over 40 different institutional clients. Mr. Bliss then supervised all development activities for the Mid-Atlantic / Northeast region where his duties included all aspects of development supervision from land acquisition, design, construction.

Mr. Bliss now oversees the Lincoln Military Housing as the President. LMH comprises over 36,000 military homes in bases from coast-to-coast for the Army, Navy and the Marines.

Prior to joining Lincoln, Mr. Bliss was a senior auditor for Arthur Andersen & Co. specializing in Real Estate and Financial Services. Mr. Bliss is a graduate of James Madison University, where he earned a Bachelor of Business Administration with a concentration in Accounting and is a Certified Public Accountant in the Commonwealth of Virginia. Jarl serves on the Board of Advisors for the College of Business at James Madison University.