Plug Power is a Leader in Hydrogen and Fuel Cell Technology

Over 1300 Employees

1st to create a market for HFC technology

31.4MM+ fuelings; 30T+ liquid H2 used daily

40,000 Units Deployed

GenKey end-to-end solution provides fuel and H2 infrastructure, fuel cells and service

Expansion into electrolyzers and green hydrogen plants via acquisitions

In-house capability to become one of the largest green hydrogen generators over the next several years

























<u>GM</u>





\$900k in savings

for a typical distribution center with 200 lift trucks

Battery Room Floorspace

Lift Truck Operator Productivity

Battery Changing Time & Labor

Costs

Maintenance

Energy

Equipment

Batteries

Maintenance

Energy

Equipment

Fuel Cells

Scaling up Economic Opportunities: Investments and Jobs



Annual investment

New jobs¹



Source: McKinsey 2020, Roadmap to a US Hydrogen Economy



The US economy would benefit through emissions reduction, growth, jobs, & use of domestic energy resources



Hydrogen in the US could ...



... Strengthen the US economy

~\$750 bn

3.4m



... Create a highly competitive source of domestically produced low-emission energy

~100% domestically produced



... Provide significant environmental benefits and improve air quality

-16%

 CO_2

NOx

-36%

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In 2050

Note: Final energy demand excluding feedstock; share of abated CO² emissions relative to US emissions in 2050 as forecasted in the IEA Reference Technology Scenario; for NOx, for tailpipe emissions only, based on EPA current NOx emissions

Source: McKinsey 2020, Roadmap to a US Hydrogen Economy

2025 Green Hydrogen Pipeline

- ── Will Build the First Green Hydrogen Network
- ── 500TPD of Green Hydrogen
- —O **Europe** discussing expansion opportunities



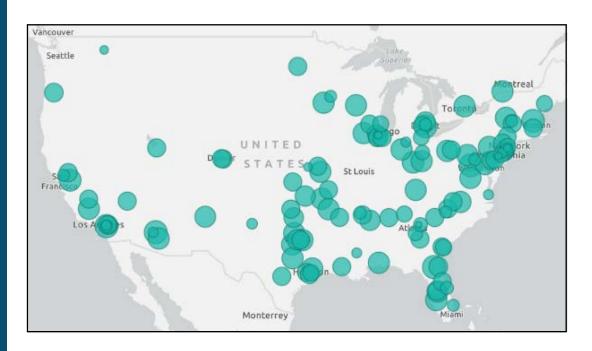
LH2
Operational







Installed & Operate World's Largest H2 Refueling Station Network



Today: +100 Refueling stations



Driving Scale in Fuel Cell Technology

Rochester, NY First PEM Technology Gigafactory

Annual Capacity (2024)

375

Jobs Created 1.5+

Gigawatts output

7M+

MEAs

7M+

Bi-Polar Plates 500+MW

Of Electrolyzers

Green H2

Onsite generation

60,000+

Fuel Cell Stacks

ProGen Engines: Zero Emission Transportation Solutions

Modular Engines Provide Leverage and Enable Multiple Applications











15kW 30kW 85kW 125kW >1mW

Concerted effort required to build on momentum and scale up



Scaling up of deployment

