Kevin J. Allis

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Experience

President & Chief Executive Officer Thunderbird Strategic, LLC April 2015 - Present, Washington, DC

• Manage a legal and government relations firm that focuses on Native American issues and concerns pertaining to tribal sovereignty, business development, federal contracting, criminal jurisdiction, land, land into trust, gaming, housing, health, education, and water issues. The firm assists clients in developing key relationships with members of Congress, Agencies, and the Administration. Relationship development also includes introducing clients to public and media relations entities for the purposes of developing exposure campaigns around important issues of interest. In addition, the firm assists small businesses in forming relationships with Native owned and operated entities competing in the federal marketplace designed to develop valuable partnership and subcontracting relationships.

Executive Director

Native American Contractors Association February 2012 – April 2015, Washington, DC

• NACA's mission is to advance the self-determination of Native communities through the preservation and enhancement of government contracting participation in relevant small business programs based upon the unique relationship between Indian Tribes and the federal government. NACA's legislative advocacy role on Capitol Hill is one of its most important activities. As the principal person for NACA on policies and issues impacting the participation of Alaska Native Corporations, Native Hawaiian Organizations, Native American Indian Tribes, and tribally owned enterprises in the federal government marketplace, I was tasked with the responsibility for establishing personal contact with the White House, members of Congress, congressional staff, key federal agencies, related associations, advocacy groups and the national media. I was also accountable for developing and implementing a strategic and annual operating plan and budget, in consultation with the NACA Board of Directors, that was designed to support NACA's strategic legislative goals and objectives, recruitment and retention of members, business development goals, and the development of strategic alliances with other minority groups and trade associations. In addition, I was responsible for all employee development, talent identification, placement, and retention.

Chairman of the Board of Directors

Potawatomi Business Development Corporation January 2007 – April 2017 (10 years), Milwaukee, Wisconsin

• The Potawatomi Business Development Corporation ("PBDC") is the economic development and income diversification business of the Forest County Potawatomi Community, a federally recognized Native American Indian Tribe. The PBDC is headquartered in Milwaukee, Wisconsin. PBDC subsidiary companies and investments are tasked in providing financial diversification for the Forest County Potawatomi Community independent of the Tribe's extremely successful gaming complex located in downtown Milwaukee, Wisconsin. The PBDC businesses include a data center, hotel, IT company, construction management entity, and a myriad of federal contractors. As the Board Chairman, I was responsible for being a trusted advisor to the Chief Executive Officer in all facets of the development and implementation of PBDC's strategic goals and objectives. The oversight and leadership role also encompassed developing and managing key relationships, strategic communications with partners and other stakeholders, final approval of the annual budget, audit reports, and material business decisions. In the role as Board Chairman, it was imperative that I was informed in such a manner to ensure that the organization was meeting all legal and fiduciary responsibilities. In safeguarding the overall success of the organization, I lead the Board in reviewing outcomes and metrics created by the PBDC Board for evaluating performance and the effectiveness of key management, and personally conducted an annual performance evaluation of the Chief Executive Officer against the overall success in meeting all performance expectations, The leadership position also included assisting tribal leadership in recruiting board members, periodically consulting with board members on their roles, and helping them assess their performance.

Board of Directors Member

Commerce Financial Holdings/Commerce State Bank February 2016-Present, West Bend, Wisconsin

• Serving in a leadership position that oversees current operations of a \$700,000,00 community bank that services both commercial businesses and individuals. As a member of the Board, I am responsible for evaluating and charting performance, goals and



objectives, management performance, loan portfolio management, and compliance with all state and federal financial laws and regulation.

Attorney-Counsel

PilieroMazza PLLC September 2007 - February 2012 (4 years 6 months), Washington D.C.

• Management side Labor & Employment, Litigation, and Native American Indian Law attorney that provided legal advice to clients on a wide variety of matters and concerns. Successfully litigated cases before state courts, federal courts, appellate courts, National Labor Relations Board, Interior Board of Indian Appeals, and was lead counsel on numerous collective bargaining negotiations. Conducted supervisory training on the Fair Labor Standards Act, Family and Medical Leave Act, National Labor Relations Act, and other federal employment laws. Authored several articles published in "Indian Gaming" magazine.

Associate Attorney

Kollman & Saucier, PA October 2004 – September 2007 (4 years), Baltimore, Maryland

• Management side Labor & Employment attorney that provided legal advice to clients regarding sensitive human resources matters and concerns. Litigated several cases before state, federal, and appellate courts.

Police Officer

Baltimore Police Department 1996 - 2004 (8 years) Baltimore, Maryland

Education

Harvard Business School	2016
Advance Finance for Senior Executives	
Wharton School of Finance, University of Pennsylvania	2013
Executive Development Program	
University of Baltimore, School of Law	2000-2003
J.D. 2003, GPA 3.2	
University of Baltimore	1996-1999
Louisiana State University	1980 - 1984
B.S. Criminal Justice	

Affiliations

- Tribal Member, Forest County Potawatomi Community, Crandon, Wisconsin.
- Member: Maryland State Bar
- Member: District of Columbia Bar
- Bar Member: United States District Court for the District of Maryland; United States District Court for the District of Columbia; United States Court of Federal Claims

Personal

- Son: Dakota Allis (DOB: January 17, 1999)
- Louisiana State University Golf Team (1980-1984)
- Mt. St. Joseph High School Golf Team 1976-1980)
- Golf
 - Maryland State Amateur Champion (1984)
 - Middle Atlantic Amateur Champion (2004)
 - Maryland State Mid-Amateur Champion (2006)
 - Baltimore City Amateur Champion (1985)
- Instrument Rated Pilot-Single Engine Land