

ANDREW TEUBER, MBA

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Immensely qualified and proven healthcare and business leader with over 20 years of ranging experience. Proven leadership in non-profit health organizations, for-profit Alaska Native Corporations and entrepreneurial businesses. Adept in turning companies around, improving financial position, and delivering sustainable business solutions. Brings related expertise and key strengths as follows:

- Leadership
- Organizational Turnaround
- Process Improvement
- Joint Ventures
- Quality Improvement
- Crisis Management
- Organizational Accountability
- Strategic Direction/Guidance
- Negotiations
- Key Relationship Building
- Risk Aversion/Opportunity Identification
- Operations Management
- Cultivating Successive Leaders
- Ethics & Integrity
- Diplomatic Communication
- Government Contracting

CORE COMPETENCIES

- Consistently recognized as a top-performing executive with a wide skill-set and honed professional perspective.
- Leverages natural leadership talents and relationship building skill to steer operational components toward achievement of organizational objectives.
- Utilize wide-ranging skillset to assess a company's position, opportunities and threats in order to strategically direct resources and improve its position.
- Emphasize accountability within an organization to create work ethic, integrity, and outstanding performance.
- Build and maintain key business relationships that result in the ability to collaborate and partner with organizations for profit-bearing opportunity or synergy of resources.

PROFESSIONAL EXPERIENCE

Alaska Native Tribal Health Consortium, Anchorage, AK · Chairman & President 2008 – Present

The Alaska Native Tribal Health Consortium is a non-profit tribal health organization. The Consortium is the largest, most comprehensive tribal health organization in the United States, and Alaska's second-largest health employer with more than 2,000 employees offering an array of health services to people around the nation's largest state. The Consortium has four operating divisions: Alaska Native Medical Center (ANMC), Community Health Services, Environmental Health & Engineering, and Business Support. Its largest division, ANMC, is a 150-bed hospital and provides specialty and tertiary care hospital to indigenous people of Alaska, spanning distances equivalent to two-thirds of the United States. ANTHC has an annual budget of \$485M. www.ANTHC.org

- Responsible for leading operations from an inherited \$5M loss in 2009, to a net profit of \$14.5M in 2012.
- Increased assets of the organization by over \$100M while serving as Chairman and President.
- Proposed and implemented structural change resulting in divisions being more strategically aligned since inception of organization.
- Cultivated key relationships with State government agencies, and increased effectiveness of Intergovernmental Affairs lobbying, resulting in \$42M housing project being funded by the State of Alaska.
- Maintained positive retained earnings throughout tenure.
- Accredited and re-accredited by Joint Commission.
- Recipient of American Hospital Association's "Carolyn Boone Lewis Living the Vision Award" in 2012, recognizing the organization's key part in moving toward making Alaska Natives the healthiest people in the world.

Kodiak Area Native Association, Kodiak, AK · President & CEO 2006 – Present

The Kodiak Area Native Association is a non-profit corporation providing health and social services for the Alaska Natives of Kodiak Island. KANA provides services to the City of Kodiak and six rural villages only accessible by boat or plane. Services provided include an ambulatory medical care, dental care, pharmacy, contract health (purchased health services), Community Health Aide Program, substance abuse prevention, non-clinical community health and youth prevention projects. KANA has an annual operating budget of \$18.3M. www.KANAWeb.org

- Responsible for increasing net assets by \$4.5M, nearly 40%, in a little over 5 years.
- KANA was one of only four organizations nationwide to meet all 21 treatment and prevention goals in 2010 that were established by the Indian Health Service.
- Patient encounters have increased by more than 50% between 2006 and 2012, while not diminishing quality of care.
- In 2012, KANA exemplified financial strength with a current ratio of 2.71 and over 172 days cash on hand while still providing more services than ever before.

Koniag, Inc., Kodiak, AK · Vice President of Corporate Affairs 2004 – 2006

Koniag, Incorporated is one of 13 regional corporation established under the Alaska Native Claims Settlement Act. Koniag has approximately 3,800 shareholders and has an arrangement of subsidiary organizations doing business in the construction industry, technology industry, real estate, oilfield service and government contracting. www.Koniag.com

- Responsible for streamlining corporate operations.
- Served as the Chief Operations Officer for Karluk Wilderness Adventures, a subsidiary.
- Responsible for managing subservice estate of nearly 900,000 acres of land assets
- Represented Koniag, Inc. socially and politically in the community.

EDUCATION

University of Washington, Master of Business Administration - 2009

University of Alaska Kodiak, Bachelor of Arts, General Studies – 2001

South Seattle Community College, Airframe and Power plant Training - 1994

Sheble Aviation, Advanced Flight Training – 1997

American Flight Institute, Private Pilot Training - 1991

HONORS, PROFESSIONAL AND CIVIC ACTIVITIES-PAST AND PRESENT

- Alaska Journal of Commerce Top 40 Under 40 Recipient – 2005
- Alaska Leadership Forum, Business Development Recognition Award – 2004
- Bureau of Indian Affairs, National Budget Advisory Committee, Assistant Secretary's Award - 2003
- Alaska Airlines Community Advisory Board
- Alaska Community Foundation, Director
- Alaska Federation of Natives, Director
- Alaska Native Tribal Health Consortium, Director
- Alaska State Chamber of Commerce, Director
- Alutiiq Heritage Foundation, Director
- Gulf of Alaska Coastal Communities Coalition
- Kodiak Area Native Association, Director
- Kodiak Chamber of Commerce, Director
- Koniag, Inc., Director
- Red Cross, Advisor
- Woody Island Tribal Council, Council Member
- Akwa, Inc., Owner
- Kodiak Helicopters, LLC, Owner
- Denali Flying Services, LLC, Owner