



NILOOFAR RAZI HOWE

Niloofar Razi Howe has been an investor, executive and entrepreneur in the technology industry for the past 25 years, with a focus on Cybersecurity for the past 15. Ms. Howe is a Senior Operating Partner at Energy Impact Partners, a VC fund investing in companies shaping the energy landscape of the future. She also serves on the Board of Directors of Morgan Stanley Private Bank, NA and Morgan Stanley Bank, NA, Pondurance (as Executive Chair), Recorded Future, Swimlane, Tamr, and on the Board of Advisors of Dragos, Enveil, RangeForce, and Picnic Threat. She is a life member at the Council on Foreign Relations and a Fellow, International Security Initiative at New America, a nonprofit, nonpartisan think tank. Her non-profit work includes serving on the board of IREX, an international development and education organization working in over 120 countries focused on promoting social justice and lasting change, as Chair and as a Member of the Board of Trustees of the Smithsonian National Museum of Asian Art.

Previously, Ms. Howe served as Chief Strategy Officer and SVP of Strategy and Operations at RSA, a global cybersecurity company where she led corporate strategy, corporate development and planning, business development, global program management, business operations, security operations and Federal business development. Prior to RSA, Ms. Howe served as the Chief Strategy Officer of Endgame, Inc., a leading enterprise software security company, where she was responsible for driving market and product strategy, as well as leading marketing, product management, corporate development and planning. Prior to her operating roles, Ms. Howe spent twelve years leading deal teams in private equity and venture capital; first as a Principal at Zone Ventures, an early-stage venture capital firm in Los Angeles, and then as Managing Director at Paladin Capital Group, a Washington DC based private equity fund focused on investing in next generation security companies. Ms. Howe started her professional career as a lawyer with O'Melveny & Myers and as a consultant with McKinsey & Co.

Ms. Howe's previous board roles include serving on the Board Directors of Initiate Systems (acquired by IBM), Courion Corporation (acquired by K1 Investment), Command Information (acquired by Salient), Safeview (acquired by L-3), Neven Vision (acquired by Google), Global Rights, an international human rights organization, as Chair, Sibley Memorial Hospital (a member of Johns Hopkins Medicine), as chair of its Investment Committee, and Sibley Memorial Hospital Foundation, as Vice Chair. Ms. Howe graduated with honors from Columbia College and holds a JD cum laude from Harvard Law School.

Ms. Howe speaks regularly on national security, cybersecurity, technology, innovation, corporate governance and corporate culture. She also created a TEDx talk entitled "The Gift of Exile" about the long-term opportunities that can arise from the most difficult challenges encountered in childhood for both the individuals who suffer the adversity and the communities that can accept and integrate such individuals. She is a regular judge at innovation competitions including the RSA Conference Innovation Sandbox Competition, the RSA Conference Launchpad Competition, and SINET16 Innovation Competition.