

Daniel J. Sutton

Experience 9/2007 – Present Pismo Oceano Vegetable Exchange Oceano, CA

General Manager

- Responsible for the day to day operations of the company.
- Supervise up to 42 employees including sales, accounting, operations, and safety departments.
- Plan, coordinate, and execute bi-monthly Board of Director meetings.
- Responsible for the hiring, termination, recognition, and reprimanding of employees.
- Negotiate in good faith with Employee Union.
- Proposed, budgeted, and implemented state of the art Ice Plant Facility and Cooling System for cold storage at a cost of \$2.5 million.
- Manage operations of two separate cooling facilities in two different locations.
- Communicate on a daily basis with owners, growers, sales, accounting staff, and employees.
- Effectively communicate both verbally and literally in Spanish.
- Implemented, managed, and enforced food safety programs including GAP, GMP, Trace Recall, and CA Leafy Greens.
- Review and approve monthly, quarterly, and yearly financial reports.
- Provided direction, leadership, and a team building atmosphere to enable a shift in company sales.
- Maintained all roles and responsibilities of the Plant Manager position concurrently.
- Assisted in production activities with scheduling and quality for large contract commitments.

8/2002 – 9/2007 Pismo Oceano Vegetable Exchange Oceano, CA

Plant Manager

- Responsible for all warehouse, cooling, and inventory management of facility.
- Directly supervised up to 34 employees related to cooler operations, dispatch, receiving, and bell pepper packing line.
- Participate in Union Negotiations.
- Inventoried and purchased necessary supplies and materials for the cooling facility and growing operations.
- Effectively communicate with sales, accounting, and safety departments on a daily basis.
- Maintained facility cleanliness to GMP and HACCP standards.
- Handled customer complaints related to facility operations.

- Responsible for the hiring, termination, recognition, reprimanding of all facility employees.
- Direct point of contact with Union representatives.

9/2001 – 2/2002 Moody Western Cooling Guadalupe, CA

Night Manager of Cooler Operations

- Responsible for night operations of cooling facility for Apio Inc.
- Supervised and directed 12 employees.
- Managed the receipt, cooling, rotation and loaded produce inventory to protocols.
- Communicated with sales staff on a daily basis.
- Attended Cal Poly San Luis Obispo concurrently.

6/1998 – 9/2001 Phelan & Taylor Produce Company Oceano, CA

Assistant Manager of Cooling Operations

- Assisted the manager in all cooler operations of the facility.
- Supervised and directed eight employees.
- Developed a working rapport with sales staff.
- Managed produce inventory.
- Ensured proper rotation utilizing FIFO.
- Attended Cal Poly San Luis Obispo concurrently.

6/1997 – 9/2001 Amaral's Produce San Luis Obispo, CA

Grower Relations

- Coordinated and safely transported produce from the field to cooler.
- Relayed inventory and market conditions to growers.
- Discussed quality issues with growers.
- Served as a liaison between growers and sales departments.
- Attended Cal Poly San Luis Obispo concurrently.

Education 9/1993 – 6/2001 California State Polytechnic University, San Luis Obispo

Bachelor of Science in Agribusiness

- Concentration in Farm and Ranch Management

Awards & Honors

- 2005 – Roberth H Janseen Award

- 2010 – Top 20 under 40 in San Luis Obispo County
- 2011 – Graduate of the California Ag Leadership Program
- Commissioner for Babe Ruth Baseball
- Chairman of the California Leafy Greens Marketing Agreement
- Past - President of the San Luis Obispo County Farm Bureau.
- Past - Chair of the Federal Policy IAC for California State Farm Bureau Federation
- Advisory Board Member for the Cal Poly Agriculture Communications Program
- Speaking engagements with Cal Poly San Luis Obispo

Interests

Currently serving as a District Commissioner representing the central coast for Babe Ruth Baseball for 12 years. I am a member of the San Luis Obispo Elks #322. I have served as a volunteer firefighter for Cal Fire in the San Luis Obispo unit. I enjoy the outdoors and spending my time with my wife April and three children London (9), Danica (7), and Bronson (5).