

ABBREVIATED CURRICULUM VITAE

Texas A&M AgriLife Extension Service Texas A&M University System

PERSONAL INFORMATION

Name: Joe L. Outlaw
Title: Professor and Extension Economist-Farm Management and Policy
Department: Agricultural Economics
Program Unit: 755

EDUCATION

- **Ph.D.** Agricultural Economics, Texas A&M University, College Station, TX, December 1992.
Major area: Agricultural Economics with specializations in Production Economics and Agricultural Policy.
Dissertation: “The Impacts of Regional Structural Changes on the Supply Response of Milk in the United States.”
Major Professor: James W. Richardson
- **M.S.** Agricultural Economics, Texas A&M University, College Station, TX, December 1988.
Major area: Agricultural Economics with an Agricultural Policy and Community Economics emphasis.
Thesis: “A Framework for Identifying Rural Agribusiness Centers.”
Major Professor: Ronald D. Knutson
- **B.S.** Agricultural Economics, Texas A&M University, College Station, TX, May 1987.

POSITION DESCRIPTION

Current Appointment: Professor and Extension Specialist - 100% Extension
Dates: September 2005 - Present

Detailed Job Description

Dr. Outlaw’s responsibilities as the state-level Extension Economist-Policy are to provide leadership in the development and delivery of extension educational programs in agricultural policy. This entails providing the appropriate information and educational materials to all levels of extension faculty (county agents to Extension administration), clientele groups, and other interested organizations and individuals. A major emphasis of the program is working individually or as a team member to conduct applied research and disseminate educational programs to clientele. Examples of these programs include: analyzing the effects of alternative technologies, agricultural and environmental policies, and renewable fuels.

Since 1997, Dr. Outlaw has provided leadership as Coordinator of the Financial and Risk Management (FARM) Assistance Program funded by the Texas Legislature. In 2002, Dr. Outlaw assumed all of the responsibilities for developing educational programs and materials on agricultural policy for Texas Cooperative Extension. At that time, a Co-Coordinator of the FARM Assistance program was appointed to oversee the day-to-day operations of risk management specialists who are extending the model’s analytical capacity to producers. Dr. Outlaw remains involved in overall FARM Assistance program management and direction.

With his current agricultural policy job responsibilities, Dr. Outlaw has become a leader in Agricultural and Food Policy Center (AFPC) activities. In September 2003, Dr. Outlaw was named Co-Director of AFPC. In this role, he

works with U.S. Congressional Agricultural Committee Staff to analyze their requests, prepare reports, and present research findings. He also plays a key role in securing the annual appropriations for AFPC from Congress.

PROFESSIONAL HONORS AND AWARDS

- **Southern Agricultural Economics Association, 2016** – Outstanding Extension Program Award Team. This award recognizes excellence in extension programming for the Texas A&M Farm Bill Decision Aid Team.
- **Southern Agricultural Economics Association, 2016** – Lifetime Achievement Award. This award recognizes individuals in the Southern Region for their significant and enduring contributions to the Agricultural Economics Profession.
- **Texas AgriLife Extension Service Superior Service Unit Award, 2016.** (Agricultural Economics Extension Farm Bill Education Team)
- **National Excellence in Extension Award, 2015. The Extension Committee on Organization and Policy and the National Institute of Food and Agriculture, USDA.** This award recognizes one Extension Specialist in the Nation annually for excellence.
- **Southern Region Excellence in Extension Award, 2015. The Association of Southern Region Extension Directors.** This award recognizes one Extension Specialist in the Southern Region annually for excellence.
- **Texas A&M AgriLife Vice Chancellor's Award in Excellence for Partnership/Collaborations, 2015** – This award recognizes the AFPC/FAPRI at the University of Missouri partnership on Farm Bill Education.
- **Texas Commodity Symposium, 2014** – Distinguished Service Award for service to the Texas Corn Producers, Plains Cotton Growers, Texas Sorghum Producers, and Texas Wheat Producers.
- **Texas Independent Ginners Association, 2013** – Distinguished Service Award for service to the Texas Cotton Ginning Industry.
- **Southern Agricultural Economics Association, 2011** – Outstanding Teaching of a Course Award. Award for excellence in teaching AgEcon 429, Agricultural and Food Policy.
- **The Agricultural and Applied Economics Association, 2010** – Distinguished Extension/Outreach Program Group. This award recognizes excellence in team extension programming for their development and on-going leadership in the Farm Assist – Risk Management program.
- **Southern Agricultural Economics Association, 2010** – Team Award. This award recognizes excellence in team extension programming for their development and on-going leadership in the Farm Assist – Risk Management program.
- **The Gold Quill Award, The Journal of the American Society of Farm Managers and Rural Appraisers (ASFMRA), 2009.** Presented to the author(s) of the most outstanding Journal article published in a particular Volume year.
- **Superior Service Specialist Award, Texas AgriLife Extension Service, 2008.** Several awards are given annually.
- **Superior Service Team Award, Texas AgriLife Extension Service, 2008.** Award was for the Food versus Fuel outreach activity. Several awards are given annually. Co-recipient with J.W. Richardson, D.P. Anderson, H. Bryant, and M. Welch.

- **Distinguished Achievement Award for Extension, Outreach, Continuing Education, and Professional Development, Association of Former Students University Level Awards, 2008.** Award was for career achievement in Extension. Only one such award is presented each year.
- **Outstanding Extension Program Award, Western Agricultural Economics Association, 2008.** Award was for the Financial and Risk Management (FARM) Assistance Unit. Only one such award is presented each year. Co-recipient with FARM Assistance team.
- **Superior Service Unit Award, Texas AgriLife Extension Service, 2007.** Award was for the Financial and Risk Management (FARM) Assistance Unit. One award is given annually. Co-recipient with FARM Assistance team.
- **President's Award, American Agricultural Economics Association, 2007.** Award was for initiative, risk, imagination, and labor in improving, redesigning, and expanding the AAEA's outreach organ, *CHOICES*. Co-recipient with B. McCarl, R. Nayga, O. Capps, and J. Penson.
- **Outstanding Public Issues Education Program Award, National Public Policy Education Committee, 2003.** Award was for developing 2002 Farm Bill educational curriculum and conducting educational seminars across the United States. One award is presented each year. Co-recipient with J. Novak (Auburn University), L. Sanders (Oklahoma State University), N. Smith (University of Georgia), B. Lubben (Kansas State University), J. Johnson (Montana State University), M. Stephenson (Cornell University), J. Pease (Virginia Tech), and J. Richardson.
- **Distinguished Extension Program Group Award, American Agricultural Economics Association, 2003.** Award was for developing and implementing the 2002 Farm Bill Education Program. Only one such award is presented each year. Co-recipient with J. Richardson, D. Anderson, S. Klose, and J. Sartwelle.
- **Administrator's Award, Farm Service Agency, USDA, 2003.** Award was for developing the Base and Yield Analyzer and partnering with FSA/USDA to provide access to the decision software to all U.S. farmers via the FSA web site. Several such awards are presented each year. Co-recipient with J. Richardson, K. Rister, and R. Ostensen.
- **Administrator's Award, Farm Service Agency, USDA, 2003.** Award was for partnering with FSA/USDA to provide farm bill educational seminars across the United States. Several such awards are presented each year. Co-recipient with J. Novak (Auburn University), L. Sanders (Oklahoma State University), N. Smith (University of Georgia), B. Lubben (Kansas State University), J. Johnson (Montana State University), M. Stephenson (Cornell University), J. Pease (Virginia Tech), and J. Richardson.
- **Distinguished Extension Program Award, Southern Agricultural Economics Association, 2003.** Award was for developing and implementing the 2002 Farm Bill Education Program. Only one such award is presented each year. Co-recipient with J. Richardson, D. Anderson, S. Klose, and J. Sartwelle.
- **Deputy Chancellor's Award in Excellence for an Extension Team in the College of Agriculture and Life Sciences, Texas A&M University, 2003.** Award was for developing and implementing the 2002 Farm Bill Educational Program. Only one such award is presented each year. Co-recipient with J. Richardson, D. Anderson, and S. Klose.
- **Outstanding Public Issues Education Program Award, National Public Policy Education Committee, 2002.** Award was in recognition of chairing, planning, and editing a publication of 39 farm bill educational papers used extensively by members of Congress and their staffs. Normally one such award is presented each year. Co-recipient with E. Smith.
- **Director's Award for Innovative Application of Information Technology in Extension Education, Texas Cooperative Extension, 2002.** Award was in recognition of the innovative use of a web site for disseminating

information to clientele. This was the initial award given in this category. Two awards are given annually. Co-recipient with D. Anderson, J. Richardson, S. Klose, K. Rister, N. Outlaw, and G. Travis.

- **Epsilon Sigma Phi, National Honorary Extension Fraternity State Early Career Award, 2002.** Award was in recognition of program development and achievement for Specialists with less than 10 years of service. Several of these awards are given annually.
- **American Agricultural Economics Association Distinguished Policy Contribution Award, 1996-97.** Award was in recognition of national policy education activities related to the 1996 Farm Bill by the Agricultural and Food Policy Center (AFPC) team. One Distinguished Policy Contribution Award is presented each year. Co-recipient with R. Knutson, E. Smith, J. Richardson, J. Penson, D. Anderson, R. Schwart, J. Perera, A. Gray, S. Klose, J. Miller, and D. Ernstes.
- **Deputy Chancellor's Award in Excellence for Graduate Student Research in the College of Agriculture and Life Sciences, Texas A&M University, 1993.** Award was for graduate research relating to dairy policy research activities. This was the initial award given in this category. Only one such award is presented each year.
- **Deputy Chancellor's Award in Excellence for Team Research in the College of Agriculture and Life Sciences, Texas A&M University, 1993.** Award was in recognition of efforts related to the policy education activities of the Agricultural and Food Policy Center (AFPC) team. Only one such award is presented each year. Co-recipient with R. Knutson, E. Smith, J. Richardson, J. Penson, P. Rosson, J. Davis, and D. Anderson.

Evidence of Demand for Programs:

The following is a list of presentations and planning meetings covering the period December 2013 to the present. This section is provided as an indication of the frequency and scope of extension programming presentations and program development meetings. All presentations involved development of handout materials resulting from applied research, except when noted.

Program Type	Farm/Risk Management	Agricultural Policy	Technology Assessment	Market Outlook	Other	Total
International	4	18	1	0	7	30
National & Regional	19	150	4	1	19	193
Statewide & District	70	240	4	2	28	344
County	40	103	0	13	10	166

Grants and Contracts

INTERNALLY FUNDED Contracts and Grants: \$243,800 total through April 2015

EXTERNALLY FUNDED Contracts and Grants: \$23,387,327 total through April 2015

Chronological Listing of Courses Taught and Enrollment

Course	Enrollment by Academic Year										
	'90	'93	'94	'02	'03	'04	'05	'06	'07	'08	'09
AGEC 314 <i>Marketing Agricultural Products</i>		110	117								
AGEC 429 <i>Agricultural and Food Policy</i>	99				93	96	82	95	131	142	149
AGEC 615 <i>Agricultural and Food Policy Analysis</i>			6								
AGEC 689 <i>Advanced Agricultural and Food Policy Analysis</i>				5							

Course	Enrollment by Academic Year										
	'10	'11	'12	'13	'14						
AGEC 429 <i>Agricultural and Food Policy</i>	216	185	144	138	175						
AGEC 689/691 <i>Advanced Agricultural and Food Policy Analysis</i>					1						

Type	Number of Students
Ph.D.	1
M.S. and Master of Agribusiness (MAB)	17

Committee Member on Graduate Committees

Type	Ag Econ Department	Other Department
Ph.D.	8	4
M.S.	12	1

PUBLICATIONS

The following table indicates publications by major area of work.

Publication Type	Farm/Risk Management	Agricultural Policy	Marketing	Renewable Fuels/Other	Total
Journal Articles	5	20	0	3	28
Cooperative Extension Publications	27	42	8	2	79
AFPC Reports	11	201	13	1	226
Grant Reports	1	1	1	1	4
Book Chapters	1	3	0	5	9
Books Edited and Authored	0	2	0	2	4
Departmental Publications	4	0	0	2	6
Proceedings	39	66	15	11	131
Popular Press	25	11	7	2	45
Congressional Testimony	1	6	1	2	10