

CURRICULUM VITAE

Dr. Joe L. Outlaw
Professor and
Extension Economist-Farm Management and Policy

Department of Agricultural Economics
Marketing/Farm Management Project Group

Texas A&M AgriLife Extension Service
Texas A&M University

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**Joe L. Outlaw
Curriculum Vitae**

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CURRICULUM VITAE

Texas A&M AgriLife Extension Service
Texas A&M University System

PERSONAL INFORMATION

Name: Joe L. Outlaw
Title: Professor and Extension Economist-Farm Management and Policy
Department: Agricultural Economics
Program Unit: 755

EDUCATION

- **Ph.D.** Agricultural Economics, Texas A&M University, College Station, TX, December 1992.
Major area: Agricultural Economics with specializations in Production Economics and Agricultural Policy.
Dissertation: "The Impacts of Regional Structural Changes on the Supply Response of Milk in the United States."
Major Professor: James W. Richardson
- **M.S.** Agricultural Economics, Texas A&M University, College Station, TX, December 1988.
Major area: Agricultural Economics with an Agricultural Policy and Community Economics emphasis.
Thesis: "A Framework for Identifying Rural Agribusiness Centers."
Major Professor: Ronald D. Knutson
- **B.S.** Agricultural Economics, Texas A&M University, College Station, TX, May 1987.

POSITION DESCRIPTION

Current Appointment: Professor and Extension Specialist - 100% Extension
Dates: September 2005 - Present

Detailed Job Description

Dr. Outlaw's responsibilities as the state-level Extension Economist-Policy are to provide leadership in the development and delivery of extension educational programs in agricultural policy. This entails providing the appropriate information and educational materials to all levels of extension faculty (county agents to Extension administration), clientele groups, and other interested organizations and individuals. A major emphasis of the program is working individually or as a team member to conduct applied research and disseminate educational programs to clientele. Examples of these programs include: analyzing the effects of alternative technologies, agricultural and environmental policies, and renewable fuels.

Since 1997, Dr. Outlaw has provided leadership as Coordinator of the Financial and Risk Management (FARM) Assistance Program funded by the Texas Legislature. In 2002, Dr. Outlaw assumed all of the responsibilities for developing educational programs and materials on agricultural policy for Texas Cooperative Extension. At that time, a Co-Coordinator of the FARM Assistance program was appointed to oversee the day-to-day operations of risk management specialists who are extending the model's analytical capacity to producers. Dr. Outlaw remains involved in overall FARM Assistance program management and direction.

With his current agricultural policy job responsibilities, Dr. Outlaw has become a leader in Agricultural and Food Policy Center (AFPC) activities. In September 2003, Dr. Outlaw was named Co-Director of AFPC. In this role, he works with U.S. Congressional Agricultural Committee Staff to analyze their requests, prepare reports, and present research findings. He also plays a key role in securing the annual appropriations for AFPC from Congress.

PAST EXPERIENCE

September 2000 to August 2005 - **Associate Professor and Extension Specialist**, Texas Cooperative Extension. Appointment: Extension 100%

Responsibilities: From 1997 to 2002, Dr. Outlaw provided leadership as Coordinator of the Financial and Risk Management (FARM) Assistance Program funded by the Texas Legislature. At that time, a Co-Coordinator of the FARM Assistance program was appointed to oversee the day-to-day operations of risk management specialists who are extending the model's analytical capacity to producers. Dr. Outlaw remains involved in overall FARM Assistance program management and direction.

September 1995 to August 2000 - **Assistant Professor and Extension Specialist**, Texas Agricultural Extension Service. Appointment: Extension 100%

Responsibilities: Provided leadership in the development and delivery of extension educational programs in crop farm management and policy.

January 1996 to January 1999 - **Extension Economist District 9 (Southeast Texas)**, Texas Agricultural Extension Service. Appointment: Extension 100%

Responsibilities: Served as the resource specialist in agricultural economics for the district. Conducted educational programs on economics for crop and livestock producers as well as County Extension Agents.

September 1992 to September 1995 - **Assistant Research Scientist**, Agricultural and Food Policy Center, TAES, Texas A&M University. Appointment: Research 100%.

Responsibilities: Worked as a member of the AFPC team. Led AFPC research in the analysis of the impacts of dairy and environmental policy changes. Conducted applied research at the request of the U.S. Congress on representative crop and livestock farms. Participated as a member of the Cornell Dairy Markets and Policy Extension Education Committee, which is comprised of the top dairy economists in the United States.

May 1990 to September 1992 - **Research Associate**, Agricultural and Food Policy Center, TAES, Texas A&M University. Appointment: Research 100%.

Responsibilities: Worked with AFPC faculty to evaluate the effects of alternative farm policies on representative farms. Developed 22 representative dairy farms and several crop and livestock farms in various locations across the United States. Assisted AFPC faculty members in the development of research proposals. Worked with AFPC faculty to analyze requested quick turnaround analyses of policy proposals, such as the impacts of changing federal milk marketing order differentials and establishing two-tier milk pricing plans.

January 1990 to May 1990 - **Assistant Lecturer**, Department of Agricultural Economics, Texas A&M University. Appointment: Teaching 100%.

Responsibilities: Taught AGEC 429, the undergraduate agricultural and food policy course consisting of 99 students. Developed materials for classroom instruction, lectured and interacted with students on a daily basis. Graded tests and weekly quizzes and assigned grades.

September 1988 to December 1989 - **Extension Associate**, TAEX, Texas A&M University. Appointment: Extension 100%.

Responsibilities: Primarily responsible for research on the W. K. Kellogg Foundation project, Policy Options and Strategies for Total Community Adjustment: A Texas Program Model. Met with community leaders in 19 communities in the Texas Panhandle to assist in developing strategic plans for the region as a whole.

June 1987 to August 1988 - **Graduate Assistant**, TAEX, Texas A&M University. Appointment: Extension 50%. **Responsibilities:** Conducted research aimed at identifying rural agribusiness centers and their characteristics. This research spanned five states (Texas, Kansas, Alabama, Georgia, and Mississippi). Developed and administered three questionnaires to gather primary data from local community leaders. Resulting master's thesis was used to prepare final project report to the Southern Rural Development Center.

September 1987 to September 1988 - **Tutor**, Texas A&M Athletic Department, Texas A&M University. **Responsibilities:** Provided student athletes assistance with agricultural economics, economics, and statistics course material.

December 1986 to June 1987 - **Student Technician**, for Ron Knutson, TAEX, Texas A&M University. **Responsibilities:** Reviewed literature regarding factors impacting business location decisions.

PROFESSIONAL HONORS AND AWARDS

- **Southern Agricultural Economics Association, 2020** – Outstanding Extension Program Award Team. This award recognizes excellence in extension programming for the Southern Extension Committee Task Force on the Farm Economy Downturn.
- **Texas Wheat Producers Board, 2019** – Man of the Year. This award recognizes the dedicated service to the wheat producers of Texas.
- **The College of Agriculture and Life Sciences, Texas A&M University, 2019** – Honor Professor Award. This award is voted on by the COALs Council and given to one Honors Faculty member from the College each year.
- **Western Agricultural Economics Association, 2018** – Fellow. This award recognizes contributions to the WAEA over a career.
- **Texas A&M University Board of Regents, 2016** – Regents Service Fellow. This award recognizes long-term service to clientele.
- **American Agricultural Economics Association, 2016** - Distinguished Extension/Outreach Program Award - Ten or More Years' Experience. This award recognizes one Extension Specialist nationwide each year for excellence in extension programming and delivery.
- **American Agricultural Economics Association, 2016** – Distinguished Extension/Outreach Program Award – Group. This award recognizes excellence in extension programming for the national education program developed to educate stakeholders on 2014 Farm Bill choices.
- **Southern Agricultural Economics Association, 2016** – Outstanding Extension Program Award Team. This award recognizes excellence in extension programming for the Texas A&M Farm Bill Decision Aid Team.
- **Southern Agricultural Economics Association, 2016** – Lifetime Achievement Award. This award recognizes individuals in the Southern Region for their significant and enduring contributions to the Agricultural Economics Profession.
- **Texas AgriLife Extension Service Superior Service Unit Award, 2016.** (Agricultural Economics Extension Farm Bill Education Team)
- **National Excellence in Extension Award, 2015. The Extension Committee on Organization and Policy and the National Institute of Food and Agriculture, USDA.** This award recognizes one Extension Specialist in the Nation annually for excellence.

- **Southern Region Excellence in Extension Award, 2015. The Association of Southern Region Extension Directors.** This award recognizes one Extension Specialist in the Southern Region annually for excellence.
- **Texas Commodity Symposium, 2014** – Distinguished Service Award for service to the Texas Corn Producers, Plains Cotton Growers, Texas Sorghum Producers, and Texas Wheat Producers.
- **Texas Independent Ginners Association, 2013** – Distinguished Service Award for service to the Texas Cotton Ginning Industry.
- **Southern Agricultural Economics Association, 2011** – Outstanding Teaching of a Course Award. Award for excellence in teaching AgEcon 429, Agricultural and Food Policy.
- **The Agricultural and Applied Economics Association, 2010** – Distinguished Extension/Outreach Program Group. This award recognizes excellence in team extension programming for their development and on-going leadership in the Farm Assist – Risk Management program.
- **Southern Agricultural Economics Association, 2010** – Team Award. This award recognizes excellence in team extension programming for their development and on-going leadership in the Farm Assist – Risk Management program.
- **The Gold Quill Award, The Journal of the American Society of Farm Managers and Rural Appraisers (ASFMRA), 2009.** Presented to the author(s) of the most outstanding Journal article published in a particular Volume year.
- **Superior Service Specialist Award, Texas AgriLife Extension Service, 2008.** Several awards are given annually.
- **Superior Service Team Award, Texas AgriLife Extension Service, 2008.** Award was for the Food versus Fuel outreach activity. Several awards are given annually. Co-recipient with J.W. Richardson, D.P. Anderson, H. Bryant, and M. Welch.
- **Distinguished Achievement Award for Extension, Outreach, Continuing Education, and Professional Development, Association of Former Students University Level Awards, 2008.** Award was for career achievement in Extension. Only one such award is presented each year.
- **Outstanding Extension Program Award, Western Agricultural Economics Association, 2008.** Award was for the Financial and Risk Management (FARM) Assistance Unit. Only one such award is presented each year. Co-recipient with FARM Assistance team.
- **Superior Service Unit Award, Texas AgriLife Extension Service, 2007.** Award was for the Financial and Risk Management (FARM) Assistance Unit. One award is given annually. Co-recipient with FARM Assistance team.
- **President's Award, American Agricultural Economics Association, 2007.** Award was for initiative, risk, imagination, and labor in improving, redesigning, and expanding the AAEA's outreach organ, *CHOICES*. Co-recipient with B. McCarl, R. Nayga, O. Capps, and J. Penson.
- **Outstanding Public Issues Education Program Award, National Public Policy Education Committee, 2003.** Award was for developing 2002 Farm Bill educational curriculum and conducting educational seminars across the United States. One award is presented each year. Co-recipient with J. Novak (Auburn University), L. Sanders (Oklahoma State University), N. Smith (University of Georgia), B. Lubben (Kansas State University), J. Johnson (Montana State University), M. Stephenson (Cornell University), J. Pease (Virginia Tech), and J. Richardson.

- **Distinguished Extension Program Group Award, American Agricultural Economics Association, 2003.** Award was for developing and implementing the 2002 Farm Bill Education Program. Only one such award is presented each year. Co-recipient with J. Richardson, D. Anderson, S. Klose, and J. Sartwelle.
- **Administrator's Award, Farm Service Agency, USDA, 2003.** Award was for developing the Base and Yield Analyzer and partnering with FSA/USDA to provide access to the decision software to all U.S. farmers via the FSA web site. Several such awards are presented each year. Co-recipient with J. Richardson, K. Rister, and R. Ostensen.
- **Administrator's Award, Farm Service Agency, USDA, 2003.** Award was for partnering with FSA/USDA to provide farm bill educational seminars across the United States. Several such awards are presented each year. Co-recipient with J. Novak (Auburn University), L. Sanders (Oklahoma State University), N. Smith (University of Georgia), B. Lubben (Kansas State University), J. Johnson (Montana State University), M. Stephenson (Cornell University), J. Pease (Virginia Tech), and J. Richardson.
- **Distinguished Extension Program Award, Southern Agricultural Economics Association, 2003.** Award was for developing and implementing the 2002 Farm Bill Education Program. Only one such award is presented each year. Co-recipient with J. Richardson, D. Anderson, S. Klose, and J. Sartwelle.
- **Deputy Chancellor's Award in Excellence for an Extension Team in the College of Agriculture and Life Sciences, Texas A&M University, 2003.** Award was for developing and implementing the 2002 Farm Bill Educational Program. Only one such award is presented each year. Co-recipient with J. Richardson, D. Anderson, and S. Klose.
- **Outstanding Public Issues Education Program Award, National Public Policy Education Committee, 2002.** Award was in recognition of chairing, planning, and editing a publication of 39 farm bill educational papers used extensively by members of Congress and their staffs. Normally one such award is presented each year. Co-recipient with E. Smith.
- **Director's Award for Innovative Application of Information Technology in Extension Education, Texas Cooperative Extension, 2002.** Award was in recognition of the innovative use of a web site for disseminating information to clientele. This was the initial award given in this category. Two awards are given annually. Co-recipient with D. Anderson, J. Richardson, S. Klose, K. Rister, N. Outlaw, and G. Travis.
- **Epsilon Sigma Phi, National Honorary Extension Fraternity State Early Career Award, 2002.** Award was in recognition of program development and achievement for Specialists with less than 10 years of service. Several of these awards are given annually.
- **American Agricultural Economics Association Distinguished Policy Contribution Award, 1996-97.** Award was in recognition of national policy education activities related to the 1996 Farm Bill by the Agricultural and Food Policy Center (AFPC) team. One Distinguished Policy Contribution Award is presented each year. Co-recipient with R. Knutson, E. Smith, J. Richardson, J. Penson, D. Anderson, R. Schwart, J. Perera, A. Gray, S. Klose, J. Miller, and D. Ernstes.
- **Deputy Chancellor's Award in Excellence for Graduate Student Research in the College of Agriculture and Life Sciences, Texas A&M University, 1993.** Award was for graduate research relating to dairy policy research activities. This was the initial award given in this category. Only one such award is presented each year.
- **Deputy Chancellor's Award in Excellence for Team Research in the College of Agriculture and Life Sciences, Texas A&M University, 1993.** Award was in recognition of efforts related to the policy education activities of the Agricultural and Food Policy Center (AFPC) team. Only one such award is presented each year. Co-recipient with R. Knutson, E. Smith, J. Richardson, J. Penson, P. Rosson, J. Davis, and D. Anderson.

**Committee on Agriculture
U.S. House of Representatives
Information Required From Nongovernmental Witnesses**

House rules require nongovernmental witnesses to provide their resume or biographical sketch prior to testifying. If you do not have a resume or biographical sketch available, please complete this form.

1. Name: Joe Outlaw

2. Organization you represent: Agricultural and Food Policy Center, Texas A&M University

3. Please list any occupational, employment, or work-related experience you have which add to your qualification to provide testimony before the Committee: _____
Co-Director of AFPC for the past 15 years, Extension Policy Specialist for more than 30 years

4. Please list any special training, education, or professional experience you have which add to your qualifications to provide testimony before the Committee: _____

5. If you are appearing on behalf of an organization, please list the capacity in which you are representing that organization, including any offices or elected positions you hold: Co-Director, AFPC

PLEASE ATTACH THIS FORM OR YOUR BIOGRAPHY TO EACH COPY OF TESTIMONY.